



August 12, 2016

Advice No. C70-2016

Filing Center  
Oregon Public Utility Commission  
PO BOX 1088  
Salem OR 97308-1088

Attention: Filing Center

Dear Sir/Madam:

Pursuant to ORS 759.250, Qwest, d/b/a CenturyLink QC is filing notification of a multi-state Special Contract for basic business lines under CenturyLink™ Volume Plan (CLVP). The contract provides for standard tariffed rates with the customer purchasing more than 500 contributory access lines (with a line a tier of 50-499). This Special Agreement was signed June 28, 2016.

Qwest believes this service is competitive and that the Special Contract pricing is in accordance with the provisions of ORS 759.250. Supporting documentation is attached.

Due to the competitive nature of this Special Contract, the information provided in Attachment C contains commercially valuable information and/or trade secrets and is submitted to Staff in confidence pursuant to ORS 192.501 and ORS 192.502. We understand that you will notify us prior to release of any such information in sufficient time to seek a protective order from the Commission or to otherwise preserve its confidentiality.

We enclose one complete copy of the contract which contains confidential information for Staff review. As provided by the provisions of ORS 759.250(6), Qwest requests this information not be publicly disclosed. Confidential information has been removed from the additional copies included in this filing for public disclosure.

Please direct any questions or concerns regarding this filing to me at (318) 360 2812.

Yours very truly,

A handwritten signature in cursive script that reads "Michelle Lyn Rivers".

Michelle "Chelle" Lyn Rivers

Cc: Phil Grate, CenturyLink

Attachments

**MICHELLE "CHELLE" LYN RIVERS**

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Monroe, LA, 71203  
voice: (318) 360-2812

**CenturyLink Line Volume Plan (CLVP)**  
CONTRACT NO. NSP179537  
CONTRACT SUMMARY

**Type Of Agreement:** New Request: X Renewal: \_\_\_\_\_ Addition: \_\_ \_\_

**Term Of Agreement:** The term of the contract is 2 years.

**Effective Date:** June 28, 2016

**CENTURYLINK LINE VOLUME PLAN (CLVP)**

**Service Description:**

CenturyLink Line Volume Plan provides discounts for basic business services, which includes the Flat Rate Business Lines (1FB) with Hunting; Qwest Choice Business; Qwest Choice Business Plus; Qwest Choice Business Add-A-Line; and Qwest Choice Business Prime.

**Description of Offer:**

Provides a volume service price discount in Oregon for basic business lines included under the CenturyLink Line Volume Plan (CLVP).

**Number of Facilities:** The customer may purchase any combination of the following lines or packages.

**Unit Price:**

<b>Service:</b>	<b>CLVP Rate</b>
Number of Arrangements:	1 line or package
<b>Basic Business Service (Flat Rate w/ Hunting)</b>	<b>\$24.99</b>
<b>CenturyLink Choice Business</b>	<b>28.99</b>
<b>CenturyLink Choice Business Add A Line</b>	<b>29.99</b>
<b>CenturyLink Business Plus</b>	<b>20.99</b>
<b>Qwest Choice Business Prime</b>	<b>27.99</b>

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I. CONTRACT ANALYSIS

- a. Please provide the rationale and justification for creating a special class of service. The rationale must include a discussion as to why no previously approved class of service (contract or tariff) is acceptable to the Customer for whom the utility proposes a special class of service. Determination of a special class of service must be based on the following:

The quantity of service used, the time when used, the purpose for which used, the existence of price competition or a service alternative, the services being provided, the conditions of service, or any other reasonable consideration.

Answer:

Current tariffs for services included in the contract do not provide pricing recognizing this customer's volume of service and commitment to retain service across Qwest's territory. The total volume of facilities being ordered by the customer justifies going beyond the standard terms offered in the tariff for similar services. Competitive alternatives such as resale of Qwest service are available to customers.

- b. The number of similarly situated Customers who should receive the same terms and conditions. Also, include the number of billing units for those Customers.

Answer:

All similarly situated customers should receive the same terms and conditions.

- c. If there are other similarly situated Customers who should not receive the same terms and conditions, explain the differences between those Customers and the special contract Customer.

Answer:

Not applicable; all similarly situated customers should receive the same offer.

- d. Summarize termination clause in the contract that protects Qwest if the customer stops the service early and Qwest does not recover initial costs.

Answer:

Termination Liability language relating to this Special Agreement is included in Paragraph 7 of the Agreement.

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e. Was there a Request for Proposal? Please describe.

Answer: CenturyLink worked with this customer to renegotiate their previous agreement.

This customer previously has an agreement and is negotiated additional terms in this MSA.

f. Are there competitive alternatives? If yes, who are the competitive providers and what services do they offer?

Answer:

Yes. Almost all Competitive Local Exchange Companies offer this common business service.