

July 13, 2018

Advice No. C63-2018

Filing Center Oregon Public Utility Commission PO BOX 1088 Salem OR 97308-1088

Attention: Filing Center

Pursuant to ORS 759.250, Qwest Corporation d/b/a CenturyLink QC is filing notification of a multi-state Special Contract for basic business lines under CenturyLinkTM Volume Plan (CLVP). This Special Agreement was signed May 25, 2018.

CenturyLink believes this service is competitive and that the Special Contract pricing is in accordance with the provisions of ORS 759.250. Supporting documentation is attached.

Due to the competitive nature of this Special Contract, the information provided in Attachment C contains commercially valuable information and/or trade secrets and is submitted to Staff in confidence pursuant to ORS 192.501 and ORS 192.502. We understand that you will notify us prior to release of any such information in sufficient time to seek a protective order from the Commission or to otherwise preserve its confidentiality.

We enclose one complete copy of the contract which contains confidential information for Staff review. As provided by the provisions of ORS 759.250(6), CenturyLink requests this information not be publicly disclosed. Confidential information has been removed from the additional copies included in this filing for public disclosure.

Please direct any questions or concerns regarding this filing to me at (318) 855-0136.

Yours very truly,

Ashley Douglas

cc: Phil Grate, CenturyLink

ashley Douglas

Attachments

ASHLEY DOUGLAS Tariff Analyst III

Ashley.Douglas@CenturyLink 100 CenturyLink Drive Monroe, LA, 71203

voice: (318) 855-0136

CenturyLink Line Volume Plan (CLVP) CONTRACT NO. 1162735 CONTRACT SUMMARY

Type Of Agreement	: New Request: <u>X</u> Renewal:	Addition:			
Ferm Of Agreement: The term of the contract is 2 years.					
Effective Date:	May 25, 2018				

CENTURYLINK LINE VOLUME PLAN (CLVP)

Service Description:

CenturyLink Line Volume Plan provides discounts for basic business services, which includes the Flat Rate Business Lines (1FB) with Hunting; CenturyLink Choice Business; CenturyLink Choice Business Plus; CenturyLink Choice Business Add-A-Line; and CenturyLink Choice Business Prime.

Description of Offer:

Provides a volume service price discount in Oregon for basic business lines included under the CenturyLink Line Volume Plan (CLVP).

Number of Facilities: The customer may purchase any combination of the following lines or packages

at the following discounts:

Unit Price:

Service:	CLVP Rate		
Number of Arrangements:	42 lines or packages		
Basic Business Service (Flat Rate w/ Hunting)	\$24.99		
CenturyLink Choice Business	\$28.99		
CenturyLink Business Plus	\$29.99		
CenturyLink Choice Business Add A Line	\$25.99		
CenturyLink Choice Business Prime	\$27.99		

CenturyLink Line Volume Plan (CLVP) CONTRACT NO. 1162735 CONTRACT SUMMARY

I. CONTRACT ANALYSIS

a. Please provide the rationale and justification for creating a special class of service. The rationale must include a discussion as to why no previously approved class of service (contract or tariff) is acceptable to the Customer for whom the utility proposes a special class of service. Determination of a special class of service must be based on the following:

The quantity of service used, the time when used, the purpose for which used, the existence of price competition or a service alternative, the services being provided, the conditions of service, or any other reasonable consideration.

Answer:

Current tariffs for services included in the contract do not provide pricing recognizing this customer's volume of service and commitment to retain service across CenturyLink's territory. The total volume of facilities being ordered by the customer justifies going beyond the standard terms offered in the tariff for similar services. Competitive alternatives such as resale of CenturyLink QC service are available to customers.

b. The number of similarly situated Customers who should receive the same terms and conditions. Also, include the number of billing units for those Customers.

Answer:

All similarly situated customers should receive the same terms and conditions.

c. If there are other similarly situated Customers who should not receive the same terms and conditions, explain the differences between those Customers and the special contract Customer.

Answer:

Not applicable; all similarly situated customers should receive the same offer.

d. Summarize termination clause in the contract that protects CenturyLink if the customer stops the service early and CenturyLink does not recover initial costs.

Answer:

Termination Liability language relating to this Special Agreement is included in Paragraph 6 of the Agreement.

CenturyLink Line Volume Plan (CLVP) CONTRACT NO. 1162735 CONTRACT SUMMARY

e. Was there a Request for Proposal? Please describe.

Answer: CenturyLink negotiated with this customer for CLVP services.

f. Are there competitive alternatives? If yes, who are the competitive providers and what services do they offer?

Answer:

Yes. Almost all Competitive Local Exchange Companies offer this common business service.

CENTURYLINK® LINE VOLUME PLAN ACKNOWLEDGMENT FORM ("Acknowledgment")

("Customer") hereby acknowledges they are ordering the Line Volume Plan ("CLVP") provided by **Qwest Corporation d/b/a CenturyLink QC** ("CenturyLink"). CLVP provides discounted rates on Discount Eligible Services based on Customer's purchase of 10 to 3,000 Contributory Access Lines, as more fully described herein. CenturyLink provides CLVP in accordance with the applicable CenturyLink tariff, price list, price schedule, administrative guideline, catalog, or other rate and term schedules ("Tariff"), which is incorporated into this Acknowledgment by reference and made a part of this Acknowledgment. The Contributory Access Lines and Discount Eligible Services (collectively the "Service") described herein are provided in accordance with, and governed by the Tariff applicable to the Service. CenturyLink reserves the right to amend, change, withdraw, or file additional Tariffs in its sole discretion, with such updated Tariffs effective upon posting or fulfillment of any necessary regulatory requirements. This offer may not be provided in conjunction with any other local voice volume discount plan.

"the 14 States" are Arizona, Colorado, Idaho, Iowa, Minnesota, Montana, Nebraska, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington and Wyoming.

"Contributory Access Lines" means the aggregate number of Customer's existing and new local business exchange access lines as set forth on Exhibit 2, that will be considered for purposes of determining the applicable Line Tier as set forth in Exhibit 1, both of which are incorporated by this reference and made part of this Acknowledgment. Contributory Access Lines are Flat Business Lines with or without CenturyLink Packages, Centrex 21 and Utility Line in CenturyLink's local service areas in the 14 States. The Contributory Access Lines will be aggregated across the 14 States, and will be determined conclusively by CenturyLink records.

"Discount Effective Date" means the effective bill date of the first service order to add CLVP to Customer's account.

"Discount Eligible Services" are Flat Business Lines, Hunting associated with Flat Business Lines, CenturyLink Choice™ Business (USOC PGOQL only), Business Prime in CenturyLink's local serving area in the 14 States.

"CenturyLink Packages" are CenturyLink Choice™ Business (USOC PGOQL and PGOBA), Business Plus (USOC PGOQM, PGOQX and PGOQY), Business Add-A-Line, Business Prime, Two-Line Business, Business Line Plus and CustomChoice® for Business.

"Rates" means the net rates that will be derived by applying discounts to the Tariff month-to-month rates for Discount Eligible Services which will appear as a credit on each monthly bill.

- **2. Term.** This Acknowledgment will expire two years from the Discount Effective Date ("Term"). If CenturyLink continues to provide Service after the Term without a further agreement, the CLVP Rates will be discontinued and Service will continue at the then applicable month-to-month rate and terms and conditions of the Tariff.
- 3. Contributory Access Lines, Line Tier and Rates. Based on 885 Contributory Access Lines, Customer will pay the Rates for Services listed on Exhibit 1 hereto for the 50-499 line tier ("Line Tier") on each monthly bill for all Discount Eligible Services purchased during the Term. The Rates will (a) not change during the Term of this Acknowledgment; (b) commence on the Discount Effective Date; (c) not be applied to more than 3000 Discount Eligible Service lines; and (d) terminate upon expiration of the Term, and Service will continue at the applicable month-to-month rate and terms of the Tariff.
- 4. Changes. Customer may move or add Service ("Change") if CenturyLink commercially offers such Change, and Customer agrees to pay all applicable charges related to such Change. Such Change will be subject to the terms and conditions of the Tariff. Rates for added Service will (a) commence on the effective bill date of the service order to add CLVP to the additional Service; (b) not be retroactive to the Discount Effective Date; and (c) terminate upon expiration of the Term. Additions to the Contributory Access Lines will not change the Rates under this Acknowledgment. The Contributory Access Lines and any Change, will be determined conclusively by CenturyLink records.
- 5. Minimum Line Requirement, Annual Audit, Shortfall Charge. Based on the Line Tier, Customer must maintain 50 Contributory Access Lines ("Minimum Line Requirement") during the Term of this Acknowledgment. At the end of each twelve month period following the Discount Effective Date ("Annual Period"), CenturyLink will conduct an audit to determine the number of Customer's operational Contributory Access Lines ("Line Count"). If after each Annual Period Customer's Line Count fails to meet or exceed the Minimum Line Requirement, Customer will promptly pay to CenturyLink a shortfall charge equal to the difference between the Minimum Line Requirement and the Line Count multiplied by \$60 ("Shortfall Charge"). If Customer is charged a Shortfall Charge, CenturyLink may subsequently conduct quarterly audits and apply Shortfall Charges until Customer meets the Minimum Line Requirement. In no event will the number of actual Contributory Access Lines in excess of Customer's Minimum Line Requirement in a particular Annual Period be "rolled back" or "carried over" for purposes of achieving Customer's Minimum Line Requirement in a prior or subsequent Annual Period.
- **6. Termination.** Customer understands that, if prior to the conclusion of the Term, Customer terminates this Acknowledgment or Service in its entirety then Customer will be liable for a termination charge equal to the Minimum Line Requirement multiplied by \$15, multiplied by the number of months remaining in the Term ("Termination Charge"). If a Termination Charge applies, such charge will be waived if at the same time this Acknowledgment is terminated, Customer enters into a new agreement for any other CenturyLink provided service and the total value of the new service agreement, excluding any nonrecurring and special construction charges, equals or exceeds the Termination Charge, which will be considered the remaining value of this Acknowledgment. The waiver does not apply to changes between regulated and unregulated or enhanced products and services.

CENTURYLINK® LINE VOLUME PLAN ACKNOWLEDGMENT FORM ("Acknowledgment")

- 7. Governing Law; Dispute Resolution.
- **7.1 Governing Law; Forum.** Colorado state law, without regard to choice-of-law principles, governs all matters relating to this Acknowledgment, except with regard to matters which are within the exclusive jurisdiction of the state or federal regulatory agency. Any legal proceeding relating to this Acknowledgment will be brought in a U. S. District Court, or absent federal jurisdiction, in a state court of competent jurisdiction, in Denver, Colorado. This provision is not intended to deprive a small claims court or state agency of lawful jurisdiction that would otherwise exist over a claim or controversy between the parties.
- **7.2 Waiver of Jury Trial and Class Action.** Each party, to the extent permitted by law, knowingly, voluntarily, and intentionally waives its right to a jury trial and any right to pursue any claim or action relating to this Acknowledgment on a class or consolidated basis or in a representative capacity. If for any reason the jury trial waiver is held to be unenforceable, the parties agree to binding arbitration for any dispute relating to this Acknowledgment under the Federal Arbitration Act, 9 U.S.C. § 1, et. seq. The arbitration will be conducted in accordance with the JAMS Comprehensive Arbitration Rules. Judgment upon the arbitration award may be entered in any court having jurisdiction.
- 7.3 Limitations Period. Any claim relating to this Acknowledgment must be brought within two years after the claim arises.
- **8. ARRA.** Customer will not pay for Service with funds obtained through the American Recovery and Reinvestment Act or other similar stimulus grants or loans that would obligate CenturyLink to provide certain information or perform certain functions unless each of those obligations are explicitly identified and agreed to by the parties in this Acknowledgment or in an amendment to this Acknowledgment.
- **9. HIPAA.** CenturyLink does not require or intend to access Customer data in its performance hereunder, including but not limited to any confidential health related information of Customer's clients, which may include group health plans, that constitutes Protected Health Information ("PHI"), as defined in 45 C.F.R. §160.103 under the Health Insurance Portability and Accountability Act of 1996 ("HIPAA Rules"). To the extent that any exposure to PHI is incidental to CenturyLink's provision of Service and not meant for the purpose of accessing, managing the PHI or creating or manipulating the PHI, such exposure is allowable under 45 CFR 164.502(a)(1)(iii).
- 10. Confidentiality. Neither party will, without the prior written consent of the other party: (a) disclose any of the terms of this Acknowledgment; or (b) disclose or use (except as expressly permitted by, or required to achieve the purposes of, this Acknowledgment) the Confidential Information of the other party. "Confidential Information" means any information that is not generally available to the public, whether of a technical, business, or other nature, and that: (i) the receiving party knows or has reason to know is confidential, proprietary, or trade secret information of the disclosing party; or (ii) is of such a nature that the receiving party should reasonably understand that the disclosing party desires to protect the information from disclosure. Confidential Information will not include information that is in the public domain through no breach of this Acknowledgment by the receiving party or is already known or is independently developed by the receiving party. Each party will use reasonable efforts to protect the other's Confidential Information, and will use at least the same efforts to protect such Confidential Information as the party would use to protect its own. CenturyLink's consent may only be given by its Legal Department. A party may disclose Confidential Information if required to do so by a governmental agency, by operation of law, or if necessary in any proceeding to establish rights or obligations under this Acknowledgment.
- 11. Use of Name and Marks. Neither party will use the name or marks of the other party or any of its Affiliates for any purpose without the other party's prior written consent. CenturyLink's consent may only be given by its Legal Department. "Affiliate" means any entity controlled by, controlling, or under common control with a party.
- 12. Notices. All notices must be in writing. Notices are deemed given if sent to the addressee specified for a party either (a) by registered or certified U.S. mail, return receipt requested, postage prepaid, three days after such mailing; or (b) by national overnight courier service, next business day; or (c) by facsimile when delivered if duplicate notice is also sent by regular U.S. Mail.
- (a) Service Notices. All Customer notices for Service disconnect and termination must be sent via e-mail to: CenturyLink, Attn.: BusinessDisconnects@centurylink.com and must contain the account name, account number, identification of the Service(s), and Service address(es). Such disconnect and termination is effective 30 days after CenturyLink's receipt of the notice. All Customer notices for Service non-renewal and other routine operational notices will be provided to its CenturyLink sales representative. Failure to provide disconnect, termination and non-renewal notices in accordance with the terms of this Acknowledgment may result in continued charges, and CenturyLink will not credit charges for such noncompliance.
- **(b) Legal Notice.** All legal notices required to be given under the Acknowledgment will be in writing and provided to CenturyLink at: 931 14th St., #900, Denver, CO 80202; Fax: 888-778-0054; Attn.: Legal Dept., and to Customer as provided in the Acknowledgment or in its absence, to Customer's address reflected in CenturyLink's records Attn. General Counsel.
- 13. General. Customer may not assign this Acknowledgment or any of its rights or obligations hereunder without the prior written consent of CenturyLink, which will not be unreasonably withheld. Customer may not assign to a reseller or telecommunications carrier under any circumstances. If a conflict exists among provisions within this Acknowledgment, the following order of precedence will apply in descending order of control: Tariff, this Acknowledgment, and CenturyLink records.

CENTURYLINK® LINE VOLUME PLAN ACKNOWLEDGMENT FORM ("Acknowledgment")

This Acknowledgment constitutes the entire understanding between the parties and supersedes all prior oral or written agreements or understandings relating to this subject matter. Using CenturyLink's electronic signature process for this Acknowledgment is acceptable.

	Qwest Corporation d/b/a CenturyLink QC		
DocuSigned by:	Docusigned by: (Livis Marrin		
Authorized Signature	Authorized Signature		
	Chris Marren		
Name Typed or Printed	Name Typed or Printed		
	Sr. Manager, Offer Management		
Title	Title		
5/25/2018 10:00 AM EDT	5/25/2018 9:21 AM EDT		
Date	Date		
Address for Notices:			

CENTURYLINK® LINE VOLUME PLAN **ACKNOWLEDGMENT FORM ("Acknowledgment")**

EXHIBIT 1

MONTHLY RATES FOR DISCOUNT ELIGIBLE SERVICES

Customer:

Contributory Access Lines = 885

Line Tier = 50-499

Minimum Line Requirement = 50

1.1 Discount Eligible Services and (USOCs)

"1FB" = Flat Business Lines (1FB, 1FL, 1FA, AFK, AFV, HFB)

Hunting on 1FBs will be discounted 95% in Wyoming and provided at no additional charge in the remaining 14 States.
"CCB" = CenturyLink ChoiceTM Business (PGOQL only)

"CCB Plus" = CenturyLink ChoiceTM Business Plus (PGOQM only)

"CCB AAL" = CenturyLink ChoiceTM Business Add-A-Line (PGOQN)

"CCB Prime" = CenturyLink ChoiceTM Business Prime (PGOQT)

1	(2)) Monthly I	2ates
ı	a)	Tales

(a) Morning Rates					
	1FB	CCB	CCB Plus	CCB AAL	CCB Prime
Arizona	\$24.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Colorado	\$24.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Idaho	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
lowa	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Minnesota	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Montana	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Nebraska	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
New Mexico	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
North Dakota	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Oregon	\$24.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
South Dakota	\$25.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Utah	\$24.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$20.99 2 yr 50-499	\$27.99 2 yr 50-499
Washington	\$24.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499
Wyoming	\$21.99 2 yr 50-499	\$28.99 2 yr 50-499	\$29.99 2 yr 50-499	\$25.99 2 yr 50-499	\$27.99 2 yr 50-499