UG 325 Joint Testimony/ 100 Gardner, et.al.

PUBLIC UTILITY COMMISSION OF OREGON

UG 325

STAFF/AVISTA/NWIGU/CUB EXHIBIT 100

Joint Testimony in Support of Settlement Stipulation

June 29, 2017

1

Q. Please state your names and positions.

2 A. My name is Marianne Gardner. I am employed by the Public Utility Commission of Oregon ("PUC") as a Senior Revenue Requirement Analyst in the Rates, 3 Finance and Audit Division of the Utility Program. I am a graduate of Oregon State 4 5 University with a Masters of Business Administration and a graduate of Montana State University with a Bachelor of Science in Accounting. I have approximately 20 years of 6 professional accounting experience, including cost accounting, public accounting, and non-7 profit accounting. My current responsibilities include research, analysis. 8 and recommendations on a range of cost, revenue and policy issues for electric and natural gas 9 utilities. In this docket, I am the Summary Witness for Staff. My witness qualifications have 10 been presented previously in Staff Exhibit 101. 11

My name is Jennifer S. Smith. I am employed by Avista Utilities ("Company") as a 12 13 Senior Regulatory Analyst in the State & Federal Regulation Department. I am a 2002 graduate of Washington State University with a Bachelor of Arts Degree in Business 14 Administration, majoring in Accounting and Accounting Information Systems. 15 After 16 spending eight years in the public accounting sector, I was hired into the State and Federal Regulation Department as a Regulatory Analyst in January of 2010. In my current role as a 17 Senior Regulatory Analyst, I assist in the preparation of normalized revenue requirement and 18 19 pro forma studies for all jurisdictions in which the Company provides utility services. I am 20 also responsible for, among other things, annual filings and various applications related to affiliated interest issues and subsidiary operations. 21

My name is Patrick D. Ehrbar. I am employed by Avista Utilities ("Company") as the
Senior Manager of Rates and Tariffs in the State & Federal Regulation Department. My

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primary areas of responsibility include electric and natural gas rate design, customer usage 1 2 and revenue analysis, decoupling, and tariff administration. I am a 1995 graduate of Gonzaga University with a Bachelors degree in Business Administration. In 1997 I graduated from 3 Gonzaga University with a Masters degree in Business Administration. I started with Avista 4 5 in April 1997, working on energy efficiency programs, and later as one of the Company's key Account Executives where I was responsible for, among other things, being the primary point 6 of contact for numerous commercial and industrial customers. I joined the State and Federal 7 Regulation Department as a Senior Regulatory Analyst in 2007. Responsibilities in this role 8 included being the discovery coordinator for the Company's rate cases, line extension policy 9 tariffs, as well as miscellaneous regulatory issues. In November 2009, I was promoted to my 10 current role. 11

12 My name is Jamie McGovern. I am a Senior Utility Analyst with the Citizens' Utility 13 Board ("CUB") located at 610 SW Broadway, Suite 400, Portland OR 97205. I am a graduate of the W.P. Carey School of Business at Arizona State University with a Ph.D in Economics. 14 I have a Masters and a Bachelors degree in Economics from Arizona State University. I have 15 16 provided testimony as an expert witness on a variety of dockets before the Public Utility Commission of Oregon. I worked as a Utility Analyst at the Public Utility Commission of 17 Oregon from 2006-2008, providing advice on rate cases, analysis in meetings with the 18 19 Bonneville Power Administration and performing benchmarking studies regarding 20 telecommunications and electric competition in the state of Oregon.

My name is Bob Jenks. I am the Executive Director of the Citizens' Utility Board ("CUB") located at 610 SW Broadway, Suite 400, Portland OR 97205. I am a graduate of Willamette University with a Bachelor of Science Degree in Economics. I have provided

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testimony and comments in a multiplicity of PUC dockets for the last twenty years. Prior to joining CUB, between 1982 and 1991, I worked for the Oregon State Public Interest Research Group, the Massachusetts Public Interest Group and the Fund for Public Interest Research on a variety of public policy issues. As one of CUB's economists, my responsibilities include the review of utility and telecom filings in Oregon on behalf of residential customers and in this particular docket the representation of residential customers' concerns arising from Avista's General Rate Case filing.

My name is Edward Finklea. I am an experienced energy law attorney and, since 8 August 2012, serve as the Executive Director of the Northwest Industrial Gas Users 9 ("NWIGU"). From 1986 through 2008, I was lead counsel for NWIGU in all regulatory 10 interventions concerning various interstate pipelines, and before state regulatory commissions 11 concerning regulation of the regional natural gas local distribution companies (LDCs). 12 13 NWIGU is a non-profit trade association of approximately 40 industrial and commercial natural gas end users who have facilities in the states of Oregon, Washington and Idaho. 14 NWIGU provides information to its members on natural gas issues that impact their facilities 15 16 and represents its members' interests in proceedings before the Federal Energy Regulatory Commission and the Pacific Northwest state utility commissions, including the PUC of 17 Oregon. As Executive Director, my responsibilities include the review of all filings made by 18 19 LDCs in Oregon as well as the representation of the industrial customers in connection with this Docket. 20

Hereafter, Staff, the Company, CUB and NWIGU will collectively be referred to as
the "Stipulating Parties" or "Parties."

23

1	Q. What is the purpo	se of your Joint Testimony?
2	A. The purpose of our	Joint Testimony is to describe and support the Settlement
3	Stipulation, filed on May 16, 2017	between Staff, CUB, NWIGU, and the Company in Docket
4	No. UG-325 (the "Stipulation"), v	which resolved all issues among the Parties for the general
5	rate increase filed on November 3	0, 2016.
6	The Stipulation is the prod	uct of settlement discussions, open to all parties to the UG-
7	325 Docket. The Stipulation be	tween the Parties, resolves all issues, including revenue
8	requirement and cost of capital iss	ues, as well as rate spread and rate design.
9	Q. Have you prepare	d any Exhibits?
10	A. Yes. The Parties	s' Exhibit No. Joint Testimony/101 is the Settlement
11	Stipulation ("Stipulation") filed w	ith the Commission on May 16, 2017.
12		
13		Background
13 14	Q. Please describe th	<u>Background</u> he background behind the Company's original general
	Q. Please describe th rate case filing.	
14	rate case filing.	
14 15	rate case filing. A. On November 30, 20	e background behind the Company's original general
14 15 16	rate case filing. A. On November 30, 20 rate increase for Oregon retail cus	be background behind the Company's original general 016, Avista filed revised tariff schedules to effect a general
14 15 16 17	rate case filing. A. On November 30, 20 rate increase for Oregon retail cus	be background behind the Company's original general 016, Avista filed revised tariff schedules to effect a general tomers of \$8,539,000, or 9.0 percent of its annual revenues.
14 15 16 17 18	rate case filing. A. On November 30, 20 rate increase for Oregon retail cus The filing was suspended by the 495.	be background behind the Company's original general 016, Avista filed revised tariff schedules to effect a general tomers of \$8,539,000, or 9.0 percent of its annual revenues.
14 15 16 17 18 19	rate case filing. A. On November 30, 20 rate increase for Oregon retail cus The filing was suspended by the 495. Pursuant to Administrat	he background behind the Company's original general 016, Avista filed revised tariff schedules to effect a general tomers of \$8,539,000, or 9.0 percent of its annual revenues. Commission on December 20, 2016, per its Order No. 16-

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its Reply Testimony. On April 24, 2017, a settlement conference was held, attended by all
 Parties.

As a result of the settlement discussions held on April 24, 2017, the Parties have agreed to settle all issues in this Docket, including adjustments to the revenue requirement, rate spread and rate design issues, and additional reporting for certain capital projects, on the following terms, subject to the approval of the Commission.

Q. What was the Company's position with respect to the need for additional rate relief?

A. The Company explained in its original filing that its need for additional rate 9 relief was due primarily to increased capital investment in plant used to serve Oregon 10 11 customers after October 1, 2017, as well as increased operating costs for the 2017-2018 rate year. Over 84% (or approximately \$7.2 million) of the Company's need for additional rate 12 13 relief relates to increases in total rate base, including changes in net plant investment (including return on investment, depreciation and taxes, offset by the tax benefit of interest), representing 14 an increase of approximately \$30 million in additional net rate base for the Oregon jurisdiction 15 16 over the current authorized amount.¹

The remaining 16% (or approximately \$1.3 million) of the Company's requested revenue requirement relates to an increase in O&M and administrative and general ("A&G") expenditures. These rate base and expense-related revenue requirement increases are net of the change in retail revenues since our last rate case filed in 2015.

¹ The authorized amounts for this analysis includes rate base authorized for rates that were effective March 1, 2016.

1	Q. Please provide how many data requests Avista responded to, and the
2	general issues explored.
3	A. Avista responded to 602 data requests, with over 1,085 subparts, including 122
4	that were provided with the Company's filed case. The data requests covered a broad range of
5	areas including, but not limited to, cost of capital, capital additions, employee wages and
6	benefits, working capital, operating and maintenance costs, property tax, regulatory expense
7	and various administrative and general related expenses, as well as issues related to load
8	forecasting and Avista's long run incremental cost study.
9	Q. Did Staff, CUB and NWIGU propose adjustments to the Company's Initial
10	Filing?
11	A. Yes, each of these parties filed opening testimony on March 1, 2017, in which
12	they proposed adjustments to the Company's direct filing.
13	
14	Terms of the Settlement Stipulation
15	Q. What revenue requirement adjustments to Avista's originally-filed case
16	are included in the Stipulation (Exhibit No. Joint Testimony/101)?
17	A. Table No. 1, at page 3 of the Stipulation, is reproduced below, and provides a
18	summary of the adjustments to Avista's originally-filed case:
19	

	SUMMARY OF ADJUSTMENTS TO REVENUE I	REOUIREM	ENT AND			
2	RATE BASE					
	(\$000s of Dollars)					
3		Revenue				
		Requirement	Rate Base			
4	Amount as filed:	\$8,539	\$243,424			
		<i><i>ϕ</i>0,<i>ϕ</i>0<i></i></i>	<i>\</i>			
5	Adjustments:					
	a Rate of Return	(1,854)	-			
6	b Revenue Sensitive - Uncollectible rate	(41)	-			
	c Uncollectibles	(191)	-			
7	Revenue Sensitive -					
	d Commission & Franchise Fee rate	(34)	-			
8	e Working Cash	(343)	(3,356)			
0	f Interest Synchronization	311	-			
0	Wages, Salaries, Medical Benefits, and D&O					
9	g Insurance	(593)	(27)			
	h Property Tax	(78)	-			
10	i Amortization & Depreciation	(36)	39			
	j Regulatory Expense	(92)				
11	k Pensions	(264)	(170)			
	1 Underground Storage	(21)	-			
12	m Other Gas Supply Expense	(18)	-			
	n Load Forecasting	(394)	-			
13	o Sales & Transportation	39	-			
15	p Information Technology	(445)	(3,009)			
	q Cost Allocation	(187)	(1,449)			
14	r Utility Plant in Service	(550)	(5,392)			
	s Other Revenues	(26)	-			
15	t Atmospheric Testing	(66)	-			
	u Advertising and Promotional Expense	(5)	-			
16	v Memberships and Dues	(6)	_			
	w Various A&G Expenses	(132)	_			
17	x Materials & Supplies - Non-Fuel	(13)	(128)			
1/	Total Adjustments:	(\$5,039)	(\$13,492)			
18	Adjusted Base Revenue Requirement & Rate Base - Effective October 1, 2017:	\$3,500	\$229,932			

19

20

Q. Do the Stipulating Parties agree on all of the methodologies employed by

the Parties to determine each adjustment? 21

No, the Parties do not necessarily agree upon the methodologies used to determine the 22 A.

final adjustments included in the Stipulation, however the Parties believe that the agreed-upon 23

adjustments result in a reasonable financial settlement to address all of the issues in this
 docket, and result in an overall revenue requirement that will produce rates that are fair, just
 and reasonable.

Q. Please provide a brief description of the basis for each adjustment included in the Stipulation and Table No. 1 above, beginning with Issue (a), Rate of Return Adjustment?

A. The Company's originally filed requested cost of debt was 5.53%. Table No. 2
below shows the Company's and Staff's proposed Cost of Capital. NWIGU proposed a rate
of return on common equity of 9.4%.²

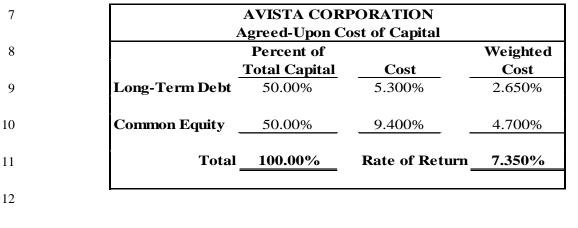
	AVISTA CORPO		
	Proposed Cost of Proposed	of Capital	Weighted
	Structure	Cost	Cost
Debt	50.0%	5.750%	2.88%
Common Equity	50.0%	9.9%	4.95%
TOTAL	100.0%	Rate of Return	7.83%
=		-	
	STAF		
	Proposed Cost of		
			Weighted
	Proposed Cost of		Weighted Cost
Debt	Proposed Cost of Proposed	f Capital (1)	Weighted Cost 2.60%
Debt Common Equity	Proposed Cost of Proposed Structure	f Capital (1) Cost	Cost
	Proposed Cost of Proposed Structure 51.1%	<u>Cost</u> 5.095%	Cost 2.60%

10 **Table No. 2:**

² NWIGU/100/Gorman/4, lines 3-10.

1	For settlement purposes, the Parties agree to an overall weighted cost of capital equal
2	to 7.35% based on the following components: a capital structure consisting of 50% common
3	stock equity and 50% long-term debt, return on equity of 9.4%, and a long-term debt cost of
4	5.30%, thereby reducing the proposed revenue requirement by \$1,854,000. This combination
5	of capital structure and capital costs is shown in Table No. 3 below:

<u>Table No. 3³:</u> 6



13 Q. Please explain why the stipulated terms for Cost of Capital are reasonable at this time. 14

The stipulated capital structure represents a reasonable compromise, based on A. 15 16 available information. The stipulated return on equity is consistent with NWIGU's opening testimony and between the range of reasonable return on equity in the Company's and Staff's 17 testimony.⁴ 18

19

Q. Please explain the basis of the Stipulation relating to Issue (b), Revenue

Sensitive – Uncollectible Rate? 20

³ The previously authorized a capital structure in Docket UG 288, Order No. 16-109 consists of 50% common stock equity and 50% long-term debt, return on equity of 9.4%, and a long-term debt cost of 5.15% for a rate of return of 7.40%.

⁴ See Avista/200, McKenzie/5; Staff/200, Muldoon/12, 13; NWIGU/100, Gorman/4.

1	A. In the Company's direct filing, the uncollectible rate used in the conversion factor
2	was calculated using a three-year average on a twelve-months ended June 30, 2016 basis, for
3	a rate of 1.09760 percent. Staff proposed in its opening testimony to apply a rate of 0.5496
4	percent, the rate set in Docket UG 288, noting a need for clarification of the available data. In
5	its reply testimony, the Company proposed using the net write-off and direct revenue balances
6	for the twelve months ended December 31, 2016, for a rate of 0.6242 percent. Neither CUB
7	or NWIGU made any proposals regarding the Uncollectible Rate in their opening testimony.
8	For settlement purposes, the Parties agree to adjust the uncollectible rate to 0.6335 percent,
9	based on a three year average using the calendar years 2014, 2015, and 2016 for the revenue
10	sensitive rate and conversion factor.
11	Q. Please explain why the stipulated terms for the Uncollectible Rate are
12	reasonable at this time.
12 13	reasonable at this time. A. The Stipulated rate is based on a three-year average, which is consistent with
13	A. The Stipulated rate is based on a three-year average, which is consistent with
13 14	A. The Stipulated rate is based on a three-year average, which is consistent with the Commission's practice.
13 14 15	 A. The Stipulated rate is based on a three-year average, which is consistent with the Commission's practice. Q. Please explain the basis of the Stipulation relating to Issue (c),
13 14 15 16	 A. The Stipulated rate is based on a three-year average, which is consistent with the Commission's practice. Q. Please explain the basis of the Stipulation relating to Issue (c), Uncollectibles Adjustment?
13 14 15 16 17	 A. The Stipulated rate is based on a three-year average, which is consistent with the Commission's practice. Q. Please explain the basis of the Stipulation relating to Issue (c), Uncollectibles Adjustment? A. In the Company's direct filing, uncollectible expense was adjusted to a three-
 13 14 15 16 17 18 	 A. The Stipulated rate is based on a three-year average, which is consistent with the Commission's practice. Q. Please explain the basis of the Stipulation relating to Issue (c), Uncollectibles Adjustment? A. In the Company's direct filing, uncollectible expense was adjusted to a three-year average on a twelve-months ended June 30, 2016 basis. Neither CUB nor NWIGU made
 13 14 15 16 17 18 19 	 A. The Stipulated rate is based on a three-year average, which is consistent with the Commission's practice. Q. Please explain the basis of the Stipulation relating to Issue (c), Uncollectibles Adjustment? A. In the Company's direct filing, uncollectible expense was adjusted to a three-year average on a twelve-months ended June 30, 2016 basis. Neither CUB nor NWIGU made any proposals regarding the Uncollectible Expense in their opening testimony.

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Please explain the basis of the Stipulation relating to Issue (d),

1
I

Q.

Commission & Franchise Fee rate Adjustment.

2

In the Company's direct filing, the Company used a Commission & Franchise A. 3 Fee rate of 0.00275. On February 22, 2017, after the Company's direct filing in Order 17-4 5 065, the Commission approved an increase to the annual Commission fee rate to .3%. In Staff's opening testimony, Staff proposed an adjustment to both the Franchise and 6 Commission fee rate. On Reply, the Company agreed that there should be an adjustment to 7 both the Franchise Fee rate and the Commission fee rate. Neither CUB nor NWIGU made 8 any proposals regarding the Commission & Franchise Fee rate Adjustment in their opening 9 testimony. 10

The Stipulating Parties accept Staff's proposed OPUC & Franchise Fee rate of 0.0030 11 and 0.00275, respectively, thereby reducing the proposed revenue requirement by \$34,000. 12

13

Q. Please explain why the stipulated terms for the OPUC & Franchise Fee rate are reasonable at this time. 14

- The stipulated terms are consistent with Commission Order No. 17-065 and A. 15 16 otherwise represent a reasonable compromise, based on available information.
- 17

O. Please describe Issue (e), the Working Capital Adjustment?

In the Company's direct filing, the Company proposed a working capital rate 18 A. 19 base adjustment, excluding materials and supplies, using the Investor Supplied Working Capital methodology. In Staff's opening testimony Ms. Gardner, Staff Witness, states that 20 "Staff's position has been that the natural gas and electric industries are sufficiently different, 21 which compromises the accuracy of the Working Capital allocation to Oregon."⁵ Neither 22

⁵ Staff/100/Gardner/12, lines 7-9.

1 CUB nor NWIGU made any proposals regarding the Working Capital adjustment in their 2 opening testimony.

As a compromise, for settlement purposes, the Parties agree to remove the working 3 capital rate base adjustment, thereby reducing the proposed revenue requirement by \$343,000. 4 5 This adjustment reduces rate base by \$3,536,000.

Please explain why the stipulated terms for the Working Capital 0. 6 Adjustment are reasonable at this time. 7

A. For settlement purposes, the Parties accept Staff's proposal to remove the working 8 capital rate base adjustment. The Parties' agreement on this issue reflects a reasonable 9 compromise and contributes to the overall fair resolution of revenue requirement in this case. 10

Q. Please explain the basis of the Stipulation relating to Issue (f), Interest 11 Synchronization. 12

13 A. This adjustment includes the flow through of the federal and state tax impact on rate base adjustments due to the agreed-upon cost of debt, thereby increasing the proposed 14 revenue requirement by \$311,000. 15

16 The Stipulating Parties agree to the interest synchronization adjustment, which captures the effect of the changes to the cost of capital discussed in Issue (a) above. 17

18

Q. Issue (g), Wages and Salaries, Medical Benefits, and D&O Insurance in 19 the Stipulation includes three different expense categories, what is the total adjustment 20 included in the Stipulation for these expenses?

The total effect of this adjustment reduces the Company's proposed revenue 21 A. 22 requirement by \$593,000 and also reduces rate base by \$27,000.

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Q. Please discuss each of the three elements included in Issue (g) beginning with the adjustments proposed by Staff and NWIGU in response to the Company's direct filed Wages and Salaries.

First, we will discuss the three elements, and then we will discuss the A. 4 compromise. In the Company's direct filing, Wages and Salaries included an increase to 5 Oregon's share of total compensation for both union and non-union employees. In Staff's 6 opening testimony, they proposed an adjustment to the Company's Wages and Salaries 7 expense for reductions associated with the Company's overall wages and salaries increases 8 related to overtime, full-time employee equivalents (FTE), associated payroll taxes, Officer 9 and Non-Officer Incentive Pay, and Restricted Stock Units. Table No. 04 below provides a 10 breakdown of the five components of the adjustment which equates to a total reduction to 11 revenue requirement of \$970,000. 12

13 **Table No. 04:**

14 15	Adjustment Reference No.	O&M Expense	Capital
	S-04.1 Wages & Salaries	\$ (152,000)	\$ (27,000)
16	S-04.2 Overtime	(186,000)	(52,000)
	S-04.3 Bonus & Incentive	(387,000)	
17	S-04.4 Restricted Stock Units	(109,000)	
18	S-04.5 Payroll Tax	(96,000)	 (2,000)
	Total S-04 Adjustment	\$ (930,000)	\$ (81,000)
19			

NWIGU also proposed to eliminate RSU units arguing, "Because shareholders are the primary beneficiary of the RSU incentive compensation, they should pay the RSU costs".⁶

22

CUB did not propose any adjustments to the Company's Wages and Salaries expenses.

⁶ NWIGU/100 Gorman/7.

Q. The remaining two expense categories included in the adjustment for Issue (g) are Medical Benefits and Directors' and Officers' (D&O) Insurance expense. Please summarize the adjustments proposed by Staff in response to the Company's direct filing.

A. The Company's direct filing included medical expense expected for the twelve-months ended September 30, 2018 test year. In Staff's opening testimony, Staff proposes an adjustment to reduce medical expense by \$216,000, based on information contained within the Kaiser Family Report "2016 Health Benefits", to reflect an employee premium sharing amount of 18% for non-union employees and a three-year average of historical medical expense.⁷

The last expense category included in Issue (g) is D&O insurance. The Company's direct filing included 100 percent of the D&O insurance costs. In Staff's opening testimony, Staff witness Ms. Johnson proposes an adjustment to remove 50 percent of the Company's D&O insurance, to reflect an equal sharing of D&O insurance costs between ratepayers and shareholders.

Neither CUB nor NWIGU made any proposals to adjust the Company's direct filed
 Medical Benefits or D&O Insurance expense.

Please explain the basis of the Stipulation relating to Issue (g), Wages and

18

Q.

- 19 Salaries, Medical Benefits, and D&O Insurance.
- A. While the Stipulating Parties did not reach agreement on each of the expenses in Issue (g), as a compromise for settlement purposes the Parties agree to an overall reduction to the level of expense for Wages and Salaries, Medical Benefits, and D&O Insurance, thereby

⁷ O&M Only, See UG 325 Exhibit 1105 Gibbens CONF.

reducing the proposed revenue requirement by \$593,000. The adjustment also reduces rate 1 base by \$27,000. 2

0. Please explain why the stipulated terms for these issues are reasonable at 3 this time. 4

The Parties, for settlement purposes, have agree to remove the RSU incentive 5 Α. and to remove 50 percent of D&O insurance premiums. The remaining terms reflect a general 6 compromise on compensation, including medical benefits. In Order No. 16-109, issued in 7 Docket UG 288, the Commission noted the difficulty of isolating the reasonableness of 8 individual elements of a compensation package. The Parties support this Stipulation as a 9 reasonable compromise that contributes to the overall fair resolution of revenue requirement 10 in this case. 11

12

O. Please explain the basis of the Stipulation relating to Issue (h), Property 13 **Taxes Adjustment.**

After Avista filed its initial case, it discovered a miscalculation underlying the 14 A. expected property tax expenses, and revised its estimate of assessed value upward. Staff was 15 16 not able to propose an adjustment at the time of its opening testimony, but continued to review the issue.⁸ During settlement discussions on April 24, 2017, Staff proposed an adjustment to 17 property tax expense to reflect the use of a three-year average of the property tax levy rate, 18 19 which was applied to the agreed-upon level of rate base. Neither CUB nor NWIGU made any proposals to adjust the Company's direct filed Property tax expense. 20

As a compromise, for settlement purposes, the Parties agree upon the lower level of 21 22 property tax expense, thereby reducing the proposed revenue requirement by \$78,000.

⁸ Staff/100, Gardner/16-17.

1	Q.	Please explain why the stipulated terms for Property Tax Adjustment are
2	reasonable a	t this time.
3	А.	Staff's adjustment applies a three-year average to estimate property tax
4	expense. Wh	ile the Parties do not agree on methodology, the stipulated adjustment reflects a
5	reasonable co	prrection to the initial filing.
6	Q.	How did the Parties arrive at the Stipulation relating to Issue (i),
7	Amortization	n & Depreciation Adjustment?
8	А.	During settlement discussions on April 24, 2017, Staff proposed an adjustment
9	to amortization	on and depreciation expense associated with the Information Technology, Cost
10	Allocation an	d Utility Plant in Service adjustments discussed in items q. – s. below. Neither
11	CUB nor NW	/IGU made any proposals to adjust the Company's direct filed Amortization &
12	Depreciation	expense.
13	For se	ettlement purposes, the Parties agreed to Staff's proposal. This adjustment
14	reduces rate b	base by \$39,000 and revenue requirement by \$36,000.
15	Q.	Please explain why the stipulated terms for Amortization and
16	Depreciation	Adjustment are reasonable at this time.
17	А.	The Parties' agreement on this issue reflects a reasonable compromise and
18	contributes to	the overall fair resolution of revenue requirement in this case.
19	Q.	Please explain the basis of the Stipulation relating to Issue (j), Regulatory
20	Expense Adj	ustment?
21	А.	Avista proposed to recover the level of regulatory expense that occurred in the
22	twelve-month	ns ended June 30, 2016. On reply, Staff proposed an adjustment to regulatory

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expense to reflect a three-year average level of expense. Neither CUB nor NWIGU made any 1 2 proposals to adjust the Company's direct filed Regulatory expense. As a compromise, for settlement purposes, the Parties agree to Staff's proposal to 3 reduce the level of Regulatory Expense by \$92,000, thereby reducing the proposed revenue 4 5 requirement by \$92,000. 0. Please explain why the stipulated terms for Regulatory Expense are 6 reasonable at this time. 7 A. While the Parties do not necessarily agree on methodology, the Parties' 8 agreement on this issue reflects a reasonable compromise and contributes to the overall fair 9 resolution of revenue requirement in this case. 10 **Q**. Please explain the basis of the Stipulation relating to Issue (k), Pension 11 and Post-Retirement Medical Benefits Expense Adjustment? 12 13 A. The Company's direct filing included post-retirement medical and pension expense which Avista believes reflects the level of expense which will be in place for the 14 twelve-months ended September 30, 2018 test year. Staff proposed, in opening testimony, an 15 16 adjustment to reflect an Expected Return on Assets (EROA) on pensions and post-retirement medical benefits of 6.6 percent, as recommended by Commission Staff and as approved by 17 the Commission in Docket UG 288, OPUC Order No. 16-109. In its reply testimony, in an 18 19 effort to limit the number of issues in this case, the Company accepted Staff's proposal. This adjustment reduces rate base \$170,000, and reduces the proposed revenue requirement by 20 \$264,000. Neither CUB nor NWIGU made any proposals to adjust the Company's direct filed 21 22 Pension and Post-Retirement Medical Benefits Expense.

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1	For settlement purposes, the Parties agree to Staff's proposal to reduce the level of
2	Pension and Post-Retirement Medical Benefits Expense by \$170,000, thereby reducing the
3	proposed revenue requirement by \$264,000.
4	Q. Please explain why the stipulated terms for Pension and Post-Retirement
5	Medical Benefits Expense are reasonable at this time.
6	A. While the Parties do not agree on the methodology for determining the EROA,
7	the Stipulating Parties agree to accept Staff's adjustment as part of an overall compromise on
8	revenue requirement issues, which results in a fair financial settlement.
9	Q. How did the Parties arrive at the Stipulation relating to Issue (1),
10	Underground Storage Adjustment.
11	A. The Company's direct filing included the actual level of expense included in
12	the base year. Staff proposed an adjustment to underground storage expense to reflect a three-
13	year average level of expense. In its reply testimony, the Company accepted Staff's proposal
14	to adjust the Underground Storage to reflect a three-year average level of expense, thereby
15	reducing the proposed revenue requirement by \$21,000. Neither CUB nor NWIGU made any
16	proposals to adjust the Company's direct filed Underground Storage Expense.
17	For settlement purposes, the Stipulating Parties agreed to Staff's proposal to adjust the
18	Underground Storage to reflect a three-year average, as a reasonable representation for
19	Underground Storage Expense for the test year.
20	Q. Please explain why the stipulated terms for Underground Storage
21	Expense are reasonable at this time.
22	A. Staff and Avista agree that the stipulated terms result in a reasonable
23	representation of underground storage expense for this test year.

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Q. Please explain the basis of the Stipulation relating to Issue (m), Other Gas 1 2 Supply Adjustment.

A. Staff proposed an adjustment to other gas supply expense of \$118,000 to 3 reflect a three-year average level of expense. In its reply testimony, the Company accepted 4 5 Staff's proposal to adjust certain Other Gas Supply Expenses (Gas Technology Institute, administrative, and general expenses) to reflect a three-year average level of expense, but did 6 not agree with the portion of Staff's adjustment related to labor and labor loadings, thereby 7 8 reducing the proposed revenue requirement by \$18,000. Avista stated in its reply testimony that Staff's adjustment effectively double-counted labor and benefit adjustments proposed by 9 other Staff witnesses. Neither CUB nor NWIGU made any proposals to adjust the Company's 10 direct filed Other Gas Supply Expense. 11

For settlement purposes, the Stipulating Parties agreed to Staff's proposal to adjust the 12 13 Other Gas Supply Expense by \$18,000 to reflect a three-year average, as a reasonable representation for Other Gas Supply Expense for the test year. 14

Q. Please explain why the stipulated terms for Other Gas Supply Expense 15 16 are reasonable at this time.

- A. Staff agrees that applying its adjustment to labor and labor loadings may not 17 have been appropriate in this case. The Parties agree that the agreed-upon adjustment reflects 18 19 a reasonable representation of Other Gas Supply expense for purposes of settlement.
- 20

Q. Please explain the basis of the Stipulation relating to Issue (n), Load Forecasting Adjustment. 21

22 A. In Staff's opening testimony, Staff made three recommendations to modify the 23 forecast models' accuracy: (1) Limit intervention variables to those with sufficient theoretical

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1	justification, (2) Select ARIMA model structures to minimize the information loss, and (3)
2	Include economic forecast drivers related to the number of large commercial customers. In
3	its reply testimony, the Company accepted Staff's adjustments to the Company's load
4	forecasting calculation, thereby reducing the proposed revenue requirement by \$394,000. The
5	Company agrees to the following refinements, which it will include in its next load forecast,
6	currently planned to be completed in June of 2017:
7	a. The Company will add employment as an economic driver to the forecast of
8	Schedule 424 commercial customers for the Medford, Roseburg, and Klamath
9	regions.
10	b. When selecting forecasting models, the Company will use the Akaike Information
11	Criteria (AIC) rather than the root-mean-square error (RMSE) method. However,
12	the Company will continue to select models "by hand" rather than using an
13	automatic selection routine. The Company's reply testimony states that this reflects
14	the need to carefully consider each model in light of the empirical difficulties
15	(outliers, missing data, etc.) that often arise when modeling with billed data.
16	Neither CUB nor NWIGU made any proposals to adjust the Company's direct filed
17	Load Forecasting methodology.
18	Q. Please explain why the stipulated terms for the Load Forecasting
19	Adjustment are reasonable at this time.
20	A. For Settlement purposes, the Stipulating Parties agreed to Staff's adjustments
21	to the Company's load forecast as reasonable adjustments to arrive at a reasonable load study.
22	The agreed-upon reduction to revenue requirement by \$394,000 results from applying Staff's

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- load forecast adjustments, which the Parties agree is part of an overall compromise on revenue 1 2 requirement issues that results in a fair financial settlement.
- 3

4

O. Please explain the basis of the Stipulation relating to Issue (o), Sales & **Transportation Adjustment.**

5 A. As a result of the changes made to the load forecasting adjustment in Issue (n) above, Staff proposed an adjustment to the Company's Sales & Transportation revenue. In 6 its reply testimony, the Company accepted Staff's proposal to Sales & Transportation revenue 7 8 as a result of the changes in the load forecasting calculation, thereby increasing the proposed revenue requirement by \$39,000. Neither CUB nor NWIGU made any proposals to adjust 9 the Company's Sales & Transportation revenue. 10

The Stipulating Parties agree to Staff's proposed adjustment to the Company's Sales 11 & Transportation revenue, as this is the effect of the changes to the load forecasting 12 13 calculation discussed in Issue (n) above.

14

Q. Please explain the basis of the Stipulation relating to Issue (p), Information Technology Adjustment. 15

16 A. Avista initially proposed to add \$11.6 million to rate base reflecting the capital additions to be completed prior to the rate effective period. In Staff's opening testimony, Staff 17 proposed a reduction of \$5.6 million to information technology and associated general plant 18 19 rate base additions and expenses following its review of the Company's response to data requests and an on-site audit.⁹ Staff's adjustment outlined concerns with a number of projects, 20 including a reduction of \$1.1 million in Oregon rate base associated with the Technology 21 22 Expansion Program based on Staff's concerns about the lack of operational savings and risk-

⁹ Staff/700, Kaufman/2.

reduction benefits for Oregon.¹⁰ Staff's adjustment also included a reduction of \$2.74 million 1 2 in Oregon rate base associated with the Meter Data Management project, which appeared driven by the transition to advanced metering infrastructure (AMI).¹¹ Regarding the Next 3 Generation Radio System project, Staff proposed a disallowance of \$254,000 Oregon 4 5 allocated from rate base, based on concerns about the need in Oregon and rising project costs.¹² Staff's adjustment further proposed reducing Oregon plant by \$871,000 associated 6 with the Long-Term Campus Restructuring Project, based on the allocation of these costs to 7 Oregon.¹³ CUB's testimony also proposed reductions to information technology and 8 associated general plant rate base additions in the amount of \$6.2 million.¹⁴ 9

Avista provided additional information in response to data requests, and in Avista's reply testimony, it provided additional information on the projects. In Avista's reply, the Company accepted or partially accepted Staff and CUB adjustments for four projects (Meter Data Management, Technology Expansion Program, Microwave Replacement with Fiber, and Compressed Natural Gas Fleet Conversion), a rate base reduction of approximately \$519,000.¹⁵

For settlement purposes, the Parties agree to a total rate base reduction of \$3,009,000
in this case associated with information technology and general plant rate base additions (e.g.,
Technology Expansion, Meter Data Management, Next Generation Radio System, and LongTerm Campus Restructuring, among others) and a reduction to expense associated with capital

¹⁰ Staff/700, Kaufman/21-22.

¹¹ Staff/700, Kaufman/28-29.

¹² Staff/700, Kaufman/24-25.

¹³ Staff/700, Kaufman/32-33.

¹⁴ CUB/100/McGovern/56.

¹⁵ Avista/1400, Machado/3.

investment. This adjustment reduces the revenue requirement associated with information
 technology and general plant rate base additions by \$445,000.

3

Q. Please explain the reasonableness of the Stipulating Parties' agreement regarding issue (p), Information Technology Adjustment.

4

A. While the Stipulating Parties may not agree on all aspects of Avista's capital additions in information technology and general plant rate base additions, the Stipulating Parties' agreement regarding the reduction to rate base in this case and test year revenue requirement associated with these additions is part of an overall compromise on revenue requirement issues that results in a fair financial settlement.

10

11

Q. Please explain the basis of the Stipulation relating to Issue (q), Cost Allocations Adjustment.

Staff's opening testimony proposed a reduction of \$3.5 million to common 12 A. 13 plant rate base as well as a reduction of \$0.6 million to expense, based on its review of the Company's allocations of these items by jurisdiction and service.¹⁶ Staff identified a number 14 of assets that should not be assigned to Oregon as they do not support Oregon operations, 15 16 including the Main Campus Service Building, the Pullman Office, electric generation facilities in Kettle Falls, Washington and Noxon, Montana, and other miscellaneous assets.¹⁷ 17 In addition, Staff identified air travel and other non-labor expenses allocated to Oregon that 18 should be directly assigned elsewhere or were poorly documented.¹⁸ 19

¹⁶ Staff/700, Kaufman/2.

¹⁷ Staff/700, Kaufman/12-14.

¹⁸ Staff/700, Kaufman/15-18.

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Avista provided additional information on certain items in its reply testimony and partially accepted Staff's adjustment, for a reduction of \$270,000 to rate base.¹⁹

For settlement purposes, the Parties agree to a total reduction to common plant rate 3 base (e.g., common warehouse space and main campus expansion, among other items) of 4 5 \$1,449,000 in this case and a reduction to expense of \$38,000. This adjustment reduces the revenue requirement associated with common plant rate base and common expense by 6 \$187,000. Avista further agrees to provide business descriptions in the description field of 7 account transactions sufficient to allow internal and external auditing of jurisdictional 8 assignment and allocation. 9

Please explain the reasonableness of the Stipulating Parties' agreement

Q.

- regarding issue (q), Cost Allocations Adjustment. 11
- While the Stipulating Parties may not agree on all aspects of Avista's 12 A. 13 allocation of rate base and expense, the Stipulating Parties' agreement regarding the reduction to rate base in this case and expense and the associated reduction in test year revenue 14 requirement is part of an overall compromise on revenue requirement issues that results in a 15 16 fair financial settlement. In addition, the Company's agreement to provide business descriptions in the description field of account transactions sufficient to allow internal and 17 external auditing of jurisdictional assignment and allocation will aid the Parties in any future 18 19 review of such transactions.
- 20
- **Q**. Please explain the basis of the Stipulation relating to Issue (r), Utility Plant 21 in Service Adjustment.

¹⁹ Avista/1400, Machado/3.

1 A. Avista initially proposed to add \$43.8 million to rate base reflecting the capital 2 additions to be completed prior to the rate effective period. In Staff's opening testimony, Staff proposed a reduction to rate base of \$10.5 million for natural gas utility plant in service.²⁰ 3 Staff's proposed adjustment reduced new growth to a level consistent with the Company's 4 break-even expenses, and eliminated or reduced costs for three new growth projects (Old 5 Midland Road, 3399 Granite Hill Road, and Bonanza, Oregon Development) as not 6 economically beneficial to ratepayers.²¹ Staff's adjustment proposed removing the costs 7 8 associated with purchasing land adjacent to Jackson Prairie Storage, based on concern it was not used and useful.²² Finally, Staff included in its adjustment a management adjustment for 9 all distribution projects, excluding specific new growth projects, for a lack of support for the 10 timing of the investment, imprudence for some projects, and general concerns about the 11 Company's capital-investment process.²³ 12

13 CUB's testimony also proposed a reduction of \$18.9 million to rate base for natural gas 14 utility plant additions. Avista fully or partially accepted some of Staff's and CUB's 15 adjustments in its reply testimony (Bonanza Development, Granite Hill Road, Old Midland 16 Development and 2017 New Growth, Residential), and provided additional information 17 regarding plant additions.²⁴

For settlement purposes, the Parties agree to a reduction to rate base of \$5,392,000 in this case for natural gas utility plant (e.g., the Bonanza and Old Midland Road service extensions, the Natural Gas Revenue Growth program, and the Natural Gas Pipe Replacement

²⁰ Staff/800, Moore/1.

²¹ Staff/800, Moore/14-15.

²² Staff/800, Moore/16-17.

²³ Staff/800, Moore/4-12.

²⁴ Avista/1400, Machado/3.

for Street and Highway Moves program, among others). This adjustment reduces the revenue 1 2 requirement associated with natural gas utility plant in service rate base by \$550,000. The Parties agreed to additional terms requiring attestations before specific capital projects – Pierce 3 Road La Grande High Pressure Reinforcement, Klamath Falls Gas High Pressure Pipeline 4 5 Remediation, and Meter Data Management – are included in test year rate base, which are discussed below. 6

O.

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8

Please explain the reasonableness of the Stipulating Parties' agreement regarding issue (r), Utility Plant in Service Adjustment.

9 A. While the Stipulating Parties may not agree on all aspects of Avista's capital additions for natural gas utility plant, the Stipulating Parties' agreement regarding the reduction 10 11 to rate base in this case and the associated reduction in revenue requirement is part of an overall compromise on revenue requirement issues that results in a fair financial settlement. With the 12 13 additional terms requiring attestations for the inclusion in rate base for certain projects scheduled for completion near the rate effective date, the Parties agree that the agreed-upon 14 rate base and revenue requirement reductions reflect the plant that will be in service and used 15 16 and useful, consistent with ORS 757.355.

17

18

O. How did the Parties arrive at the Stipulation relating to Issue (s), Other **Revenues – Miscellaneous Revenue Adjustment?**

19 A. Staff, in its opening testimony, proposed an adjustment to other revenues to reflect increased miscellaneous service revenues from Rule 20 reconnect fees.²⁵ Neither CUB 20 nor NWIGU made any proposals to adjust the Company's Other Revenues. 21

²⁵ Staff/900, Anderson/13-14.

1	As a compromise, for settlement purposes, the Parties accept Staff's proposal and
2	agree to adjust Other Revenues to reflect an increased level of collection of reconnect fees,
3	thereby resulting in a decrease to revenue requirement by \$26,000.
4	Q. Please explain the reasonableness of the Stipulating Parties' agreement
5	regarding issue (s), Other Revenues.
6	A. The Parties agree that the agreed-upon adjustment reflects a reasonable
7	compromise on other revenue expense for purposes of settlement.
8	Q. Please explain the basis of the Stipulation relating to Issue (t),
9	Atmospheric Testing Adjustment.
10	A. After the Company filed its general rate case, Avista discovered that the level
11	of Atmospheric Testing expense included in its initial filing was too high due to a calculation
12	error. In Staff's opening testimony, it proposed to include the Company's correction for a
13	reduction to expense of approximately \$62,000 as well as an additional adjustment to the
14	Company's calculated inspection point growth rate. In its reply testimony, the Company
15	accepted Staff's proposal, resulting in a reduction of \$66,000 in revenue requirement. Neither
16	CUB nor NWIGU made any proposals to adjust the Company's Atmospheric Testing
17	expense.
18	The Stipulating Parties agree to Staff's adjustment.
19	Q. Please explain the reasonableness of the Stipulating Parties' agreement
20	regarding issue (t), Atmospheric Testing.
21	A. The Parties agree that the adjustment reflects the appropriate level of
22	Atmospheric Testing expense to be included in the rate year.

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Q. What formed the basis for the agreement on Issue (u), Advertising and 1 2 **Promotional Expense Adjustment?** 3 A. Staff proposed to remove certain expenses Staff identified as promotional Neither CUB nor NWIGU made any proposals to adjust the Company's expenses. 4 5 Advertising and Promotional expense. As a compromise, for settlement purposes, the Parties agree to Staff's proposal to 6 remove these expenses, thereby reducing revenue requirement by \$5,000. 7 **O**. Please explain the reasonableness of the Stipulating Parties' agreement 8 regarding issue (u), Advertising and Promotional Expense. 9 A. The Parties agree that the agreed-upon adjustment reflects a reasonable 10 compromise on this expense for purposes of settlement. 11 Q. How did the Parties arrive at the Stipulation relating to Issue (v), 12 13 Membership and Dues Adjustment? A. Staff proposed to remove all subscription expenses and 25 percent of dues 14 associated with membership in a trade organization (Northwest Gas Association). Neither 15 16 CUB nor NWIGU made any proposals to adjust the Company's Membership and Dues 17 expense. On settlement, the Parties agree that 25 percent of the dues associated with the trade 18 19 organization should be removed, thereby resulting in a decrease to revenue requirement by \$6,000. 20 Q. Please explain the reasonableness of the Stipulating Parties' agreement 21 22 regarding issue (v), Membership and Dues Expense.

- 1 A. The Parties agree that the agreed-upon adjustment reflects a reasonable 2 compromise on this expense for purposes of settlement.
- 3
- 4

Q. What formed the basis for the agreement on Issue (w), Various Administrative and General Expenses Adjustment?

5 Α. Staff proposed to remove 50 percent of miscellaneous A&G expenses, including those for employee business meals, airfare, lodging, vehicle and transportation, 6 office supplies, and other miscellaneous expenses. In its reply testimony, the Company 7 accepted Staff's proposal to remove 50 percent of expenses associated with employee 8 business meals, but did not agree to the remainder of Staff's adjustment. Neither CUB nor 9 NWIGU made any proposals to adjust the Company's Administrative and General expense. 10

For settlement purposes, the Parties agree to remove 50 percent of the employee 11 business meals based on Commission precedent²⁶, and as a compromise, removed 25 percent 12 13 of the remaining miscellaneous A&G expenses identified above, thereby resulting in a decrease to revenue requirement by \$132,000. 14

Please explain the reasonableness of the Stipulating Parties' agreement **Q**. 15 16 regarding issue (w) Various Administrative and General Expenses Adjustment.

- A. The stipulated terms are consistent with Commission precedent regarding 17 meals, and the Parties agree that the terms for the remaining expenses reflects a reasonable 18 19 compromise for purposes of settlement.
- 20

Q. Please explain the basis of the Stipulation relating to Issue (x), Materials & Supplies Adjustment. 21

²⁶ Staff/600, Zarate/3; In the Matter of Portland General Electric Company, Request for a General Rate Revision, Docket No. UE 197, Order No. 09-020 at 21 (Jan. 22, 2009).

1	А.	Staff, in its opening testimony, proposed a reduction to non-fuel material and	
2	supplies to re	eflect a three-year average level of expense. Neither CUB nor NWIGU made any	
3	proposals to	adjust the Company's Materials & Supplies expense.	
4	For settlement purposes, the Parties agree to Staff's use of a three-year average level		
5	of expense.	This adjustment reduces rate base by \$128,000 and revenue requirement by	
6	\$13,000.		
7	Q.	Please explain the reasonableness of the Stipulating Parties' agreement	
8	regarding is	sue (X) Materials and Supplies Adjustment.	
9	А.	The Parties agree that the terms for the remaining expenses reflect a reasonable	
10	compromise	for purposes of settlement.	
11			
12		Resolution of Rate Spread	
13	Q.	What is the agreement of the Parties relating to rate spread?	
14	А.	The Parties support the spread of the October 1, 2017 overall billed revenue	
15	increase of \$	3.5 million, or 3.7 percent, to the Company's service schedules as follows (and as	
16	shown in At	achment B to the Settlement Stipulation)	
17			

2	Revenue						
2		Rate	Increase	% Increase in	% Increase in		
3	Schedule Description	Schedule	(\$000s)	Base Revenue	Billed Revenue*		
U	Residential	410	\$1,693	4.3%	2.8%		
4	General Service	420	\$1,807	11.8%	6.8%		
	Large General Service	424	\$0	0.0%	0.0%		
5	Interruptible Service	440	\$0	0.0%	0.0%		
	Seasonal Service	444	\$0	0.0%	0.0%		
6	Transportation Service	456	<u>\$0</u>	0.0%	0.0%		
7	Total		<u>\$3,500</u>	<u>5.9%</u>	<u>3.7%</u>		

1 <u>Table No. 4: Agreed-Upon Rate Spread</u>²⁷

* Billed Revenue includes base rate revenue plus revenues associated with natural gas supply, energy efficiency, intervenor funding, and other items.

9

8

10

0	Q.	Why did the Parties agree to spread the revenue requirement to only	
1	Schedules 41	0 and 4202	

11 Schedules 410 and 420?

A. While the Parties did not agree on the Long Run Incremental Costs Studies, the studies prepared by Avista and Staff and the technical analysis of NWIGU showed that Schedules 410 and 420 were at or below their cost of service. The other four Schedules, Schedules 424, 440, 444 and 456, all are providing revenues well in excess of their cost of service. By spreading the increase to Schedules 410 and 420, and leaving the other Schedules unchanged, all Schedules will move closer to their cost of service.

18

Q.

Please explain why the Stipulation regarding rate spread is reasonable?

A. The Stipulating Parties agree that the rate spread show in Table No. 4 above represents a compromise that fairly balances the interests of the Stipulating Parties. While the Parties may each hold different positions on rate spread issues, the Stipulating Parties support the Stipulation on cost of service and believe it results in rates that are fair, just and

²⁷ Reproduced from Table No. 4, on page 11 of the Settlement Stipulation

reasonable. Moreover, the Stipulation does not reduce rates for some customers, while 1 2 increasing rates for others, consistent with the findings in Order No. 16-109. 3 **Resolution of Rate Design** 4 **Q**. What is the agreement of the Parties relating to rate design? 5 The Parties support the following rate design: For Residential Service Schedule A. 6 410, the monthly customer basic charge will be increased by \$1 per month, from \$9.00 to 7 8 \$10.00 per month. The monthly customer charge for General Service Schedule 420 will remain at \$17.00 per month.²⁸ Attachment C to the Settlement Stipulation provides the agreed-9 upon base rates. 10 **Q**. Please explain why the Stipulation regarding rate design is reasonable. 11 The Stipulating Parties agree that the monthly increase in the basic charge A. 12 13 represents a reasonable compromise that fairly balances the interests of the Stipulating Parties. 14 **Residential Bill Change** 15 16 **Q**. What is the impact to the average residential bill as a result of the agreement of the Parties? 17 Based on an average usage level of 47 therms per month, the average bill for a 18 A. Schedule 410 residential customer, which includes both base and adder schedules²⁹, would 19 increase \$1.57 per month, or 2.8 percent, from \$56.18 to \$57.75.³⁰ 20

²⁹ "Adder" schedules recover costs associated with natural gas supply (Schedules 461 and 462), energy efficiency (Schedules 469 and 478), intervenor funding (Schedule 476), and other items.

²⁸ The agreed-upon billing determinants reflect Staff's load adjustments as discussed in Section 4 item o above.

³⁰ In terms of the increase in base revenue (excluding all adder schedules) the increase is 4.3%.

1	Decoupling Base		
2	Q. Please describe any changes to the natural gas decoupling base as a result		
3	of the agreement by the Parties.		
4	A. Attachment D to the Settlement Stipulation reflects the new decoupling base		
5	effective October 1, 2017 that is supported by the Parties. The new decoupling base provides		
6	the "Monthly Allowed Customers" and "Monthly Decoupled Revenue per Customer" which		
7	incorporate the effects of the settlement revenue requirement and billing determinants. Avista		
8	will make any necessary changes to reflect in Schedule 475 how new customers are treated as		
9	compared to existing customers in the decoupling mechanism.		
10			
11	Capital Projects & Officer Attestations		
12	Q. What is the agreement of the Parties relating to Capital Projects & Officer		
13	Attestations?		
14	A. The Parties agree that Avista will file, prior to October 1, 2017, an officer		
15	attestation that the following projects, individually, are complete and have been placed into		
16	service:		
17	• Project # 3209 – Pierce Road La Grande High Pressure (HP) Reinforcement		
18	(associated revenue requirement of \$364,000).		
19	• Project #3057 – Klamath Falls Gas HP Pipeline Remediation (associated revenue		
20	requirement of \$156,000).		
21	• Project #2586 - Meter Data Management (associated revenue requirement of		
22	\$387,000).		

Q. If a capital project listed above is not completed and in service by October 1, 2017 but is completed prior to November 1, 2017, please describe the terms agreed upon by the Parties.

A. The Parties agree that if one or more of the three projects listed above is not complete and in-service by the October 1, 2017 effective date for new base rates, the revenue requirement associated with the project shall be removed from test year rate base and therefore from the October 1, 2017 base rate change.

8 The Parties further agree that if one or more of the projects is not complete by October 1, 2017, but is otherwise completed and placed in service prior to November 1, 2017 (the rate 9 effective date for the Company's annual Purchased Gas Cost Adjustment and other associated 10 filings), the Company will file an officer attestation that the project is complete and in service. 11 Project costs, up to the agreed-upon project revenue requirement provided above, associated 12 13 with any delayed project that is attested to as being in service by November 1, 2017 will be recovered through a separate tariff beginning November 1, 2017 (Schedule 495).³¹ The 14 associated revenue requirement will be spread to the schedules in the same manner as the 15 16 revenue requirement in this case as shown in Table No. 4 above.

If one or more of the projects is not complete and placed in service prior to November
1, 2017, Avista will need to support any recovery of capital costs associated with that project
in a subsequent general rate filing.

20

³¹ This method of attestation and cost recovery has been utilized in prior general rate cases, such as in Docket Nos. UE 294 and UG 181.

-1
1

Load Forecast Refinements

Q. Would you please provide the load forecast refinements that were agreed
to by the Parties?

A. Yes. The Parties have agreed on the Load Forecasting adjustment issue in this 4 general rate case as discussed in Section 4 above. Further, in Staff's opening testimony, Staff 5 made three recommendations to improve the forecast models' accuracy: (1) Limit intervention 6 variables to those with sufficient theoretical justification, (2) Select ARIMA model structures 7 8 to minimize the information loss, and (3) Include economic forecast drivers related to the number of large commercial customers. The Company agrees to the following refinements, 9 which it will include in its next load forecast, currently planned to be completed in June of 10 2017: 11

- a. The Company will add employment as an economic driver to the forecast of
 Schedule 424 commercial customers for the Medford, Roseburg, and Klamath
 regions.
- b. When selecting forecasting models, the Company will use the Akaike Information Criteria (AIC) rather than the root-mean-square error (RMSE) method. However, the Company will continue to select models "by hand" rather than using an automatic selection routine. The Company's reply testimony states that this reflects the need to carefully consider each model in light of the empirical difficulties (outliers, missing data, etc.) that often arise when modeling with billed data.

21

1	Statements of the Parties ³²
2	Statement of Avista
3	Q. Does Avista support the Settlement Stipulation which resolves all issues in
4	this Docket, including adjustments to the revenue requirement, rate spread and rate
5	design issues, and additional reporting for certain capital projects?
6	A. Yes. The Settlement strikes a reasonable balance between the interests of
7	Avista's customers and the Company on certain revenue requirement items, rate spread and
8	rate design issues, and additional reporting for certain capital projects. The Settlement
9	Stipulation was a compromise among differing interests and represents give-and-take. The
10	Settlement Stipulation also reaches consensus around all issues regarding rate spread and rate
11	design. The Settlement Stipulation was entered into following the filing of testimony from
12	Staff, CUB and NWIGU, extensive discovery, audit and review of the Company's filing, its
13	books and its records.
14	For these reasons, the Settlement is in the public interest and should be approved by
15	the Commission.
16	
17	Statement of Staff
18	Q. Ms. Gardner, please explain why Staff believes the Settlement Stipulation

19 **is in the public interest.**

³² The Statements provided by each Party represent their views only as it relates to the Settlement, and should not be construed as being the views of the Parties collectively.

A. Staff supports the Stipulation as a reasonable compromise of the issues in this rate case. Staff is confident none of the terms of the Stipulation are contrary to Commission precedent. Staff agreed to terms for which there is no Commission precedent based on Staff's evaluation and analysis of the issues, further informed by Staff practice in other rate cases. Staff's position on these adjustments is supported by its opening testimony, a further evaluation of the available information and the conclusion that the agreed-to adjustments fall within a reasonable range of outcomes at this time.

8

9 Statement of CUB

Q. Please explain why CUB believes the Settlement Stipulation is in the public interest.

12 A. CUB believes the Settlement Stipulation is in the public interest as a reasonable compromise of the issues addressed by parties in this docket, and recommends that the 13 14 Commission approve the settlement. CUB believes that the settlement is a fair compromise 15 that protects Avista's Oregon residential ratepayers from an unjust and unreasonable increase to rates. CUB evaluated capital spending on a project-by-project basis. The Stipulation 16 17 appropriately reduces capital spending levels. In addition, an adjustment was made to meter data management investment. CUB felt this was necessary to reflect that the meter data 18 management system is associated with the smart meters of its non-Oregon electric operations. 19 20 Due to these adjustments, CUB felt that the balance of issues in the Stipulation is reasonable 21 and in the public interest.

22

1 Statement of NWIGU

2 Q. Please explain why NWIGU believes the Settlement Stipulation is in the 3 public interest.

A. NWIGU believes the Settlement Stipulation is in the public interest and 4 recommends the Commission approve the settlement because the best interests of Avista's 5 natural gas customers are served by the underlying fair compromise on revenue requirement, 6 cost of capital and rate spread and rate design issues. While the signing parties may each hold 7 different positions on the individual components of Avista's natural gas revenue requirement, 8 cost of capital, and rate spread and rate design issues addressed in the Settlement Stipulation, 9 NWIGU supports the Settlement Stipulation as it has brought down the overall gas revenue 10 requirement increase from \$8,539,000 to \$3,500,000, consistent with the testimony and 11 litigation positions of Staff, NWIGU and CUB. The parties also agreed upon a 9.4 percent 12 13 ROE with a capital structure comprised of 50 percent equity and 50 percent debt. NWIGU's witness Gorman recommended a 9.4 ROE, so the cost of capital issues were resolved consistent 14 with NWIGU's expert testimony. 15

16 Further, the rate increase is spread consistent with the cost of service study performed by Avista and the technical analysis and recommendations of NWIGU and Staff. Although 17 the cost of service study of Avista and technical analysis and recommendations of NWIGU 18 19 and Staff warrant further reductions to large volume transportation customers, NWIGU believes the settlement represents a fair compromise of the rate spread issues. NWIGU 20 advocates for moving class revenue allocations to their respective indicated cost of service. 21 22 This would result in class distribution rates that better reflect cost causation for all classes, 23 which would send proper price signals to all customers and help to eliminate revenue subsidies

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1	between rate	classes. That being said, NWIGU recognizes the benefit to other customers by
2	moving gradu	ally towards cost based rates. Although the margin revenue allocation in the
3	Settlement St	ipulation does not completely move all rates to cost of service, NWIGU supports
4	the proposed	margin revenue allocation because it makes a gradual movement to cost based
5	rates. The ov	verall result is a fair compromise between Avista and its customers.
6		
7	Conclusion	
8	Q.	Do the Parties agree that the Stipulation provided as Exhibit No. Joint
9	Testimony/1	01 is in the public interest and results in an overall fair, just and reasonable
10	outcome?	
11	А.	Yes, the Parties do. The Stipulating Parties have reviewed Avista's opening
12	and reply test	imony, Staff and the Intervenors' opening testimony, the Parties' responses to
13	data requests	, and carefully analyzed the issues. The Stipulating Parties find that the
14	adjustments a	nd agreements in this Stipulation represent a reasonable resolution of the issues
15	presented by	the Parties and will result in rates that are fair, just and reasonable.
16	Q.	What do the Parties recommend regarding the Stipulation?
17	А.	We recommend that the Commission adopt the Stipulation in its entirety.
18	Q.	Does this conclude your Joint Testimony?
19	А.	Yes.

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UG 325 Settlement Stipulation/ 101 Gardner, et.al.

PUBLIC UTILITY COMMISSION OF OREGON

UG 325

STAFF/AVISTA/NWIGU/CUB EXHIBIT 101

Settlement Stipulation of the Parties In the Matter of Avista's Request for a General Rate Revision

June 29, 2017

1	BEFORE THE PUBLIC UTILITY COMMISSION	
2	OF OREGON	
3	UG 325	
4 5 6 7 8 9	In the Matter of) AVISTA CORPORATION, dba AVISTA) UTILITIES) Request for a General Rate Revision.) SETTLEMENT STIPULATION	
10	This Settlement Stipulation ("Stipulation") is entered into for the purpose of resolving all	
11	issues in this Docket.	
12	PARTIES	
13	The Parties to this Stipulation are Avista Corporation ("Avista" or the "Company"), the	
14	Staff of the Public Utility Commission of Oregon ("Staff"), the Oregon Citizens' Utility Board	
15	("CUB"), and the Northwest Industrial Gas Users ("NWIGU") (collectively, "Parties"). These	
16	Parties represent all who intervened and appeared in this proceeding.	
17		
18	BACKGROUND	
19	1. On November 30, 2016, Avista filed revised tariff schedules to effect a general rate	
20	increase for Oregon retail customers of \$8,539,000, or 9.0 percent of its annual revenues. The	
21	filing was suspended by the Commission on December 20, 2016, per its Order No. 16-495.	
22	2. Pursuant to Administrative Law Judge Allan Arlow's Prehearing Conference	
23	Memorandum of December 29, 2016, Staff, CUB, and NWIGU filed Opening Testimony in	
24	response to the Company's original filing on March 1, 2017. On April 6, 2017, Avista filed its	
25	Reply Testimony. On April 24, 2017, a settlement conference was held, attended by all Parties.	

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3. As a result of the settlement discussions held on April 24, 2017, the Parties have agreed to settle all issues in this Docket, including adjustments to the revenue requirement, rate spread and rate design issues, and additional reporting for certain capital projects, on the following terms, subject to the approval of the Commission.

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- 6

TERMS OF SETTLEMENT STIPULATION

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4. Adjustments to Revenue Requirement:

8 The Parties support reducing Avista's requested revenue requirement to reflect the 9 adjustments discussed below. The adjustments amount to a total reduction in Avista's revenue 10 requirement increase request from \$8.539 million to a base revenue increase of \$3.500 million. 11 The Parties support the adjustments to Avista's revenue requirement request as shown in Table 12 No. 1 below:

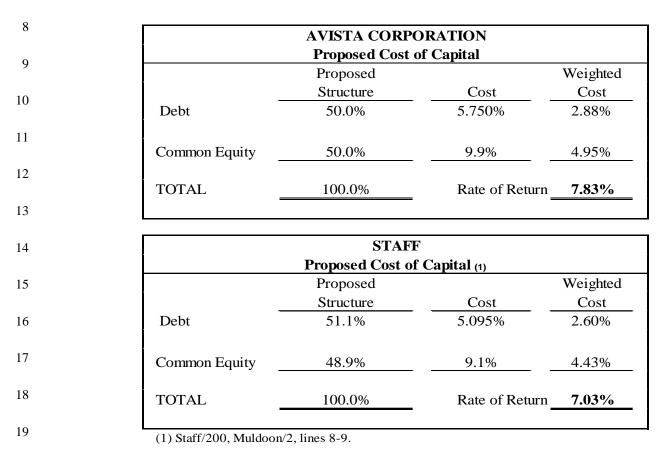
1 **Table No. 1:**

Amount as filed:Adjustments:aaRate of ReturnbbRevenue Sensitive -ddCommission & Franchise Fee rateeWorking CashfInterest SynchronizationWages, Salaries, Medical Benefits, and D&OgInsurancehProperty TaxiAmortization & DepreciationjRegulatory ExpensekPensions1Underground StoragemOther Gas Supply ExpensenLoad ForecastingoSales & TransportationpInformation TechnologyqCost AllocationruAdvertising and Promotional Expense	Requiremen \$8,539 (1,854 (41	
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rUtility Plant in ServicesOther RevenuestAtmospheric Testing	(445)
s Other Revenues t Atmospheric Testing	(187)
t Atmospheric Testing	(550)
1 0	(26)
u Advertising and Promotional Expense	(66	,
	(5)
v Memberships and Dues	(6	
w Various A&G Expenses	(132	,
x Materials & Supplies - Non-Fuel	(13)
Total Adjustment	s: <u>(\$5,039</u>) (\$

The following information provides an explanation for each of the adjustments in Table No. 1. Attachment A summarizes the Company's filed rate case and the stipulated adjustments. The numbers in parenthesis below represent the agreed-upon increase or decrease in revenue requirement associated with the item.

a. <u>Rate of Return</u> (-\$1,854,000): Table No. 2 below shows the Company's and Staff's
 proposed Cost of Capital. NWIGU proposed a rate of return on common equity of 9.4%.¹

7 **Table No. 2:**



For settlement purposes, the Parties agree to an overall weighted cost of capital equal to 7.35% based on the following components: a capital structure consisting of 50% common stock equity and 50% long-term debt, return on equity of 9.4%, and a long-term debt cost of 5.30%, thereby

¹ NWIGU/100/Gorman/4, lines 3-10.

reducing the proposed revenue requirement by \$1,854,000. This combination of capital structure
and capital costs is shown in Table No. 3 below:

3 **Table No. 3:**

4		AVISTA CORPORATION Agreed-Upon Cost of Capital		
5		Percent of Total Capital	Cost	Weighted Cost
6	Long-Term Debt	50.00%	5.300%	2.650%
7	Common Equity	50.00%	9.400%	4.700%
8	Total	100.00%	Rate of Return	7.350%
9				

Revenue Sensitive – Uncollectible Rate (-\$41,000): In the Company's direct filing, b. 10 the uncollectible rate used in the conversion factor was calculated using a three-year average on a 11 twelve-months ended June 30, 2016 basis, for a rate of 1.09760 percent. Staff proposed in its 12 opening testimony to apply a rate of 0.5496 percent, the rate set in Docket UG 288, noting a need 13 for clarification of the available data. In its reply testimony, the Company proposed using the net 14 write-off and direct revenue balances for the twelve months ended December 31, 2016, for a rate 15 of 0.6242 percent. For settlement purposes, the Parties agree to adjust the uncollectible rate to 16 0.6335 percent, based on a three year average using the calendar years 2014, 2015, and 2016 for 17 the revenue sensitive rate and conversion factor. 18

c. <u>Uncollectibles</u> (-\$191,000): In the Company's direct filing, uncollectible expense was adjusted to a three-year average on a twelve-months ended June 30, 2016 basis. For settlement purposes, the Parties accept Staff's proposal to adjust uncollectible expense utilizing the uncollectible rate of 0.6335 percent, thereby reducing the proposed revenue requirement by \$191,000.

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d. <u>OPUC & Franchise Fee Rate</u> (\$-34,000): In the Company's direct filing, the
Company used an OPUC & Franchise Fee rate of 0.00275. For settlement purposes, the Parties
accept Staff's proposed OPUC & Franchise Fee rate of 0.0030, thereby reducing the proposed
revenue requirement by \$34,000.

e. <u>Working Capital</u> (-\$343,000): In the Company's direct filing, the Company proposed a working capital rate base adjustment, excluding materials and supplies, using the Investor Supplied Working Capital methodology. For settlement purposes, the Parties accept Staff's proposal to remove the working capital rate base adjustment, thereby reducing the proposed revenue requirement by \$343,000. This adjustment reduces rate base by \$3,536,000.

f. <u>Interest Synchronization</u> (+\$311,000): This adjustment includes the flow through of
 the federal and state tax impact on rate base adjustments due to the agreed-upon cost of debt,
 thereby increasing the proposed revenue requirement by \$311,000.

Wages, Salaries, Medical Benefits, and D&O Insurance (-\$593,000): Staff proposed 13 g. an adjustment to the Company's Wages and Salaries expense for reductions associated with the 14 Company's overall wages and salaries increases related to overtime, full-time employee 15 equivalents (FTE), associated payroll taxes, Officer and Non-Officer Incentive Pay, and Restricted 16 Stock Units. NWIGU also proposed an adjustment to the Company's Wages and Salaries expense 17 for Restricted Stock Units.² In addition, Staff proposed adjustments to the Company's medical 18 benefits expense, as well as proposing a 50 percent sharing of all layers of Directors' and Officers' 19 20 (D&O) Insurance expense. For settlement purposes the Parties agree to reductions to an agreedupon level of expense, thereby reducing the proposed revenue requirement by \$593,000. The 21 adjustment also reduces rate base by \$27,000. 22

² NWIGU/100/Gorman/6-7.

h. <u>Property Taxes</u> (-\$78,000): Staff proposed an adjustment to property tax expense to
reflect the use of a three-year average of the property tax levy rate, which was applied to the agreedupon level of rate base. For settlement purposes, the Parties agree upon a lower level of property
tax expense, thereby reducing the proposed revenue requirement by \$78,000.

- i. <u>Amortization & Depreciation</u> (-\$36,000): For settlement purposes, the Parties agree
 to an adjustment to amortization and depreciation expense associated with the Information
 Technology, Cost Allocation and Utility Plant in Service adjustments discussed in items q. s.
 below. This adjustment reduces rate base by \$39,000 and revenue requirement by \$36,000.
- j. <u>Regulatory Expense</u> (-\$92,000): Avista proposed to recover the level of regulatory
 expense that occurred in the twelve-months ended June 30, 2016. Staff proposed an adjustment to
 regulatory expense to reflect a three-year average level of expense. For settlement purposes, the
 Parties agree to Staff's proposal to reduce the level of Regulatory Expense by \$92,000, thereby
 reducing the proposed revenue requirement by \$92,000.
- k. <u>Pension</u> (-\$264,000): Staff proposed an adjustment to reflect an Expected Return on
 Assets (EROA) on pensions and post-retirement medical benefits of 6.6 percent, as recommended
 by Commission Staff and as approved by the Commission in Docket UG-288, OPUC Order No.
 16-109. In its reply testimony, the Company accepted Staff's proposal. This adjustment reduces
 rate base \$170,000, and reduces the proposed revenue requirement by \$264,000.
- 19 1. <u>Underground Storage</u> (-\$21,000): Staff proposed an adjustment to underground 20 storage expense to reflect a three-year average level of expense. In its reply testimony, the 21 Company accepted Staff's proposal to adjust the Underground Storage to reflect a three-year 22 average level of expense, thereby reducing the proposed revenue requirement by \$21,000.

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1 m. <u>Other Gas Supply</u> (-\$18,000): Staff proposed an adjustment to other gas supply 2 expense to reflect a three-year average level of expense. In its reply testimony, the Company 3 accepted Staff's proposal to adjust the Other Gas Supply to reflect a three-year average level of 4 expense, thereby reducing the proposed revenue requirement by \$18,000.

n. <u>Load Forecasting</u> (-\$394,000): After reviewing the Company's filed load forecast, Staff proposed certain recommendations which would increase the level of customer usage in the rate effective period. In its reply testimony, the Company accepted Staff's adjustments to the Company's load forecasting calculation, thereby reducing the proposed revenue requirement by \$394,000.

o. <u>Sales & Transportation</u> (+\$39,000): As a result of the changes made to the load
 forecasting adjustment in item n above, Staff proposed an adjustment to the Company's Sales &
 Transportation revenue. In its reply testimony, the Company accepted Staff's proposal to Sales &
 Transportation revenue as a result of the changes in the load forecasting calculation, thereby
 increasing the proposed revenue requirement by \$39,000.

p. <u>Information Technology Adjustment</u> (-\$445,000): Staff's testimony proposed reductions to information technology and associated general plant rate base additions and expenses. CUB's testimony also proposed reductions to information technology and associated general plant rate base additions.³ For settlement purposes, the Parties agree to a rate base reduction of \$3,009,000 associated with information technology and general plant rate base additions (e.g., Technology Expansion, Meter Data Management, Next Generation Radio System, and Long-Term Campus Restructuring, among others) and a reduction to expense associated with

³ CUB/100/McGovern/56.

capital investment. This adjustment reduces the revenue requirement associated with information 1 technology and general plant rate base additions by \$445,000. 2

3

Cost Allocation Adjustment (-\$187,000): Staff's testimony proposed reductions to q. common plant rate base as well as reductions to expense, based on its review of the Company's 4 allocations of these items by jurisdiction and service. For settlement purposes, the Parties agree to 5 6 a reduction to common plant rate base (e.g., common warehouse space and main campus expansion, among other items) of \$1,449,000 and a reduction to expense of \$38,000. This 7 adjustment reduces the revenue requirement associated with common plant rate base and common 8 9 expense by \$187,000. Avista agrees to provide business descriptions in the description field of account transactions sufficient to allow internal and external auditing of jurisdictional assignment 10 and allocation. 11

Utility Plant in Service Adjustment (-\$550,000): Staff's testimony proposed 12 r. reductions to rate base for natural gas utility plant in service. CUB's testimony also proposed 13 reductions to rate base for natural gas utility plant additions. For settlement purposes, the Parties 14 agree to a reduction to rate base of \$5,392,000 for natural gas utility plant (e.g., the Bonanza and 15 Old Midland Road service extensions, the Natural Gas Revenue Growth program, and the Natural 16 17 Gas Pipe Replacement for Street and Highway Moves program, among others). This adjustment reduces the revenue requirement associated with natural gas utility plant in service rate base by 18 \$550,000. 19

20 s. Other Revenues – Miscellaneous Revenue (-\$26,000): Staff proposed an adjustment to other revenues to reflect increased revenues from reconnect fees. For settlement purposes, the 21 Parties agree to adjust Other Revenues to reflect an increased level of collection fees, thereby 22 23 resulting in a decrease to revenue requirement by \$26,000.

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t. <u>Atmospheric Testing (-\$66,000)</u>: After the Company filed its general rate case, Avista discovered that the level of Atmospheric Testing expense included in its initial filing was too high due to a calculation error. In Staff's direct testimony, it proposed to include the Company's correction for a reduction to expense of approximately \$62,000 as well as an additional adjustment to the Company's calculated inspection point growth rate. In its reply testimony, the Company accepted Staff's proposal, resulting in a reduction of \$66,000 in revenue requirement.

u. <u>Advertising and Promotional Expense (-\$5,000)</u>: Staff proposed to remove certain
expenses Staff identified as promotional expenses. For settlement purposes, the Parties agree to
remove these expenses, thereby reducing revenue requirement by \$5,000.

v. <u>Membership and Dues (-\$6,000)</u>: Staff proposed to remove all subscription expenses and 25 percent of dues associated with membership in a trade organization (Northwest Gas Association). On settlement, the Parties agree that 25 percent of the dues associated with the trade organization should be removed.

w. Various Administrative & General (A&G) Expenses (-\$132,000): Staff proposed to 14 remove 50 percent of miscellaneous A&G expenses, including those for employee business meals, 15 airfare, lodging, vehicle and transportation, office supplies, and other miscellaneous expenses. In 16 17 its reply testimony, the Company accepted Staff's proposal to remove 50 percent of expenses associated with employee business meals. For settlement purposes, the Parties agree to remove 50 18 percent of the employee business meals, as well as 25 percent of the remaining miscellaneous 19 20 A&G expenses identified above, thereby resulting in a decrease to revenue requirement by \$132,000. 21

x. <u>Materials & Supplies (-\$13,000)</u>: Staff proposed a reduction to non-fuel material and
 supplies to reflect a three-year average level of expense. For settlement purposes, the Parties agree

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1 to Staff's use of a three-year average level of expense. This adjustment reduces rate base \$128,000 and revenue requirement by \$13,000. 2

3

5. <u>Proposed Effective Date:</u> The proposed rate effective date is October 1, 2017. Upon approval of this Stipulation, Avista will file revised rate schedules reflecting rates as agreed upon 4 in this Stipulation as a compliance filing, effective October 1, 2017. 5

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6. Rate Spread:

The Parties support the spread of the October 1, 2017 overall billed revenue increase of 7 \$3.5 million, or 3.7 percent, to the Company's service schedules as follows (and as shown in 8 9 Attachment B to the Settlement Stipulation):

Table No. 4: Agreed-Upon Rate Spread 10

11			Revenue		
11		Rate	Increase	% Increase in	% Increase in
12	Schedule Description	Schedule	(\$000s)	Base Revenue	Billed Revenue*
12	Residential	410	\$1,693	4.3%	2.8%
13	General Service	420	\$1,807	11.8%	6.8%
	Large General Service	424	\$0	0.0%	0.0%
14	Interruptible Service	440	\$0	0.0%	0.0%
15	Seasonal Service	444	\$0	0.0%	0.0%
	Transportation Service	456	<u>\$0</u>	0.0%	0.0%
16	Total		<u>\$3,500</u>	<u>5.9%</u>	<u>3.7%</u>

* Billed Revenue includes base rate revenue plus revenues associated with natural gas supply, energy 17 efficiency, intervenor funding, and other items.

18

19 7. Rate Design:

20

The Parties support the following rate design: For Residential Service Schedule 410, the

monthly customer basic charge will be increased by \$1 per month, from \$9.00 to \$10.00 per month. 21

1	The monthly customer charge for General Service Schedule 420 will remain at \$17.00 per month. ⁴
2	Attachment C to the Settlement Stipulation provides the agreed-upon base rates.
3 4	8. Residential Bill Change:
5	Based on an average usage level of 47 therms per month, the average bill for a Schedule
6	410 residential customer, which includes both base and adder schedules ⁵ , would increase \$1.57
7	per month, or 2.8 percent, from \$56.18 to \$57.75. ⁶
8	9. Decoupling:
9	Attachment D to the Settlement Stipulation reflects the new decoupling base effective
10	October 1, 2017 that is supported by the Parties. The new decoupling base provides the "Monthly
11	Allowed Customers" and "Monthly Decoupled Revenue per Customer" which incorporate the
12	effects of the settlement revenue requirement and billing determinants. Avista will make any
13	necessary changes to reflect in Schedule 475 how new customers are treated as compared to
14	existing customers in the decoupling mechanism.
15	10. Capital Projects & Officer Attestations:
16	The Parties agree that Avista will file, prior to October 1, 2017, an officer attestation that
17	the following projects, individually, are complete and have been placed into service:
18	• Project # 3209 - Pierce Road La Grande HP Reinforcement (associated revenue
19	requirement of \$364,000).
20	• Project #3057 – Klamath Falls Gas High Pressure (HP) Pipeline Remediation
21	(associated revenue requirement of \$156,000).

⁴ The agreed-upon billing determinants reflect Staff's load adjustments as discussed in Section 4 item o above.
⁵ "Adder" schedules recover costs associated with natural gas supply (Schedules 461 and 462), energy efficiency (Schedules 469 and 478), intervenor funding (Schedule 476), and other items.

⁶ In terms of the increase in base revenue (excluding all adder schedules) the increase is 4.3%.

1

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• Project #2586 – Meter Data Management (associated revenue requirement of \$387,000).

The Parties agree that if one or more of the three projects listed above is not complete and inservice by the October 1, 2017 effective date for new base rates, the revenue requirement associated with the project shall be removed from test year rate base and therefore from the October 1, 2017 base rate change.

The Parties further agree that if one or more of the projects is not complete by October 1, 7 2017, but is otherwise completed and placed in service prior to November 1, 2017 (the rate 8 effective date for the Company's annual Purchased Gas Cost Adjustment and other associated 9 filings), the Company will file an officer attestation that the project is complete and in service. 10 11 Project costs, up to the agreed-upon project revenue requirement provided above, associated with any delayed project that is attested to as being in service by November 1, 2017 will be recovered 12 through a separate tariff beginning November 1, 2017 (Schedule 495).⁷ The associated revenue 13 requirement will be spread to the schedules in the same manner as the revenue requirement in this 14 case as shown in Table No. 4 above. 15

If one or more of the projects is not complete and placed in service prior to November 1, 2017, Avista will need to support any recovery of capital costs associated with that project in a subsequent general rate filing.

19

11. Load Forecast Refinements:

The Parties have agreed on the Load Forecasting adjustment issue in this general rate case as discussed in Section 4 above. Further, in Staff's opening testimony, Staff made three recommendations to improve the forecast models' accuracy: (1) Limit intervention variables to

⁷ This method of attestation and cost recovery has been utilized in prior general rate cases, such as in Docket Nos. UE 294 and UG 181.

1	those with sufficient theoretical justification, (2) Select ARIMA model structures to minimize the
2	information loss, and (3) Include economic forecast drivers related to the number of large
3	commercial customers. The Company agrees to the following refinements, which it will include
4	in its next load forecast, currently planned to be completed in June of 2017:
5	a. The Company will add employment as an economic driver to the forecast of Schedule
6	424 commercial customers for the Medford, Roseburg, and Klamath regions.
7	b. When selecting forecasting models, the Company will use the Akaike Information
8	Criteria (AIC) rather than the root-mean-square error (RMSE) method. However, the
9	Company will continue to select models "by hand" rather than using an automatic
10	selection routine. The Company's reply testimony states that this reflects the need to
11	carefully consider each model in light of the empirical difficulties (outliers, missing
12	data, etc.) that often arise when modeling with billed data.
13	General Terms and Conditions
14	12. The Parties agree that this Stipulation is in the public interest and results in an overall
15	fair, just and reasonable outcome, consistent with ORS 756.040. The Parties recommend that the
16	Commission issue an order adopting the Stipulation.
17	13. The Parties agree that this Stipulation represents a compromise in the positions of the
18	Parties. Without the written consent of all Parties, evidence of conduct or statements, including
19	but not limited to term sheets or other documents created solely for use in settlement conferences

in this Docket, are not admissible in the instant or any subsequent proceeding unless independently
discoverable or offered for other purposes allowed under ORS 40.190. Nothing in this paragraph

22 precludes a party from stating as a factual matter what the Parties agreed to in this Stipulation or

23 in the Parties' testimony supporting the stipulation.

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1 14. Further, this Stipulation sets forth the entire agreement between the Parties and 2 supersedes any and all prior communications, understandings, or agreements, oral or written, 3 between the Parties pertaining to the subject matter of this Stipulation.

15. This Stipulation will be offered into the record in this proceeding as evidence pursuant to OAR 860-001-0350(7). The Parties agree to support this Stipulation throughout this proceeding and any appeal. The Parties further agree to provide witnesses to sponsor the Stipulation at any hearing held, and, in a Party's discretion, to provide a representative at the hearing authorized to respond to the Commission's questions on the Party's position as may be appropriate.

10 16. If this Stipulation is challenged by any other party to this proceeding, the Parties to 11 this Stipulation reserve the right to cross-examine witnesses and put on such case as they deem 12 appropriate to respond fully to the issues presented, including the right to raise issues that are 13 incorporated in the Settlement embodied in this Stipulation. Notwithstanding this reservation of 14 rights, the Parties agree that they will continue to support the Commission's adoption of the terms 15 of this Stipulation.

16 17. The Parties have negotiated this Stipulation as an integrated document. If the 17 Commission rejects all or any material portion of this Stipulation, or imposes additional material 18 conditions in approving this Stipulation, any Party disadvantaged by such action shall have the 19 rights provided in OAR 860-001-0350(9) and shall be entitled to seek reconsideration or appeal of 20 the Commission's Order.

18. By entering into this Stipulation, no Party shall be deemed to have approved,
admitted, or consented to the facts, principles, methods, or theories employed by any other Party

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in arriving at the terms of this Stipulation. No Party shall be deemed to have agreed that any
 provision of this Stipulation is appropriate for resolving the issues in any other proceeding.

19. This Stipulation may be executed in counterparts and each signed counterpart shall
constitute an original document. The Parties further agree that any electronic copy of a Party's
signature is valid and binding to the same extent as an original signature.

6 20. This Stipulation may not be modified or amended except by written agreement among
7 all Parties who have executed it.

8 This Stipulation is entered into by each Party on the date entered below such Party's9 signature.

10 11	AVISTA CORPORATION	STAFF OF THE PUBLIC UTILITY COMMISSION OF OREGON
12		
13		
14	By: // //	By:
15	David J. Meyer Date:	Johanna Riemenschneider
16		
17	Date: May 16, 2017	Date:
18		
19		
20	NORTHWEST INDUSTRIAL GAS USERS	CITIZENS' UTILITY BOARD OF
21		OREGON
22		
23	By:	By:
24	Chad M. Stokes	Michael Goetz
25		
26	Date:	Date:

1	in arriving at the terms of this Stipulation. No F	arty shall be deemed to have agreed that any
2	provision of this Stipulation is appropriate for reso	lving the issues in any other proceeding.
3	19. This Stipulation may be executed in	counterparts and each signed counterpart shall
4	constitute an original document. The Parties furth	her agree that any electronic copy of a Party's
5	signature is valid and binding to the same extent as	s an original signature.
6	20. This Stipulation may not be modified	or amended except by written agreement among
7	all Parties who have executed it.	
8	This Stipulation is entered into by each l	Party on the date entered below such Party's
9	signature.	
10 11	AVISTA CORPORATION	STAFF OF THE PUBLIC UTILITY COMMISSION OF OREGON
12 13		11 2.0
14 15	By: David J. Meyer	By: John Kume Johanna Riemenschneider
16 17 18	Date:	Date: $5/15/17$
19 20 21	NORTHWEST INDUSTRIAL GAS USERS	CITIZENS' UTILITY BOARD OF OREGON
22 23 24 25	By:Chad M. Stokes	By: Michael Goetz
25 26	Date:	Date:

Page 16 – SETTLEMENT STIPULATION - DOCKET NO. UG 325

1	in arriving at the terms of this Stipulation. No	Party shall be deemed to have agreed that any	
2	provision of this Stipulation is appropriate for resolving the issues in any other proceeding.		
3	19. This Stipulation may be executed in counterparts and each signed counterpart shall		
4	constitute an original document. The Parties further agree that any electronic copy of a Party's		
5	signature is valid and binding to the same extent a	s an original signature.	
6	20. This Stipulation may not be modified	or amended except by written agreement among	
7	all Parties who have executed it.		
8	This Stipulation is entered into by each	Party on the date entered below such Party's	
9	signature.		
10 11 12	AVISTA CORPORATION	STAFF OF THE PUBLIC UTILITY COMMISSION OF OREGON	
13 14 15	By: David J. Meyer	By: Johanna Riemenschneider	
16 17 18	Date:	Date:	
19 20 21 22	NORTHWEST INDUSTRIAL GAS USERS	CITIZENS' UTILITY BOARD OF OREGON	
23 24	By: Chad M. Stokes	By: Michael Goetz	
25 26	Date: 5/15/17	Date:	

Page 16 – SETTLEMENT STIPULATION - DOCKET NO. UG 325

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9	signature.		
10 11 12	AVISTA CORPORATION	STAFF OF THE PUBLIC UTILITY COMMISSION OF OREGON	
13 14 15 16	By: David J. Meyer	By: Johanna Riemenschneider	
17 18 19	Date:	Date:	
20 21 22	NORTHWEST INDUSTRIAL GAS USERS	CITIZENS' UTILITY BOARD OF OREGON	
23 24 25	By: Chad M. Stokes	By: Michael Goetz	
26	Date:	Date: May 13, 2017	

Page 16 – SETTLEMENT STIPULATION - DOCKET NO. UG 325

Avista Utilities
UG 325
Twelve Months Ended 9.30.2018
(\$000)

		Company Filed 9.30.2018 Results at Proposed Return		Stipulated Adjustments		9.30.2018 Adjusted		R	pulated evenue crease	esults at tipulated Return
			(1)		(2)		(3)		(4)	(5)
1	Operating Revenues									
2	General Business	\$	63,760	\$	355	\$	55,576	\$	3,500	\$ 59,076
3	Transportation	\$	3,503	\$	-	\$	3,503	\$	-	\$ 3,503
4	Other Revenues	\$	98	\$	26	\$	124	\$	-	\$ 124
5	Total Operating Revenues	\$	67,361	\$	381	\$	59,203	\$	3,500	\$ 62,703
6	Operating Expenses									\$ -
7	Gas Purchased	\$	-	\$	-	\$	-	\$	-	\$ -
8	OPUC Fees	\$	263	\$	(62)	\$	178	\$	11	\$ 188
9	Franchise Fees	\$	1,480	\$	38	\$	1,326	\$	78	\$ 1,405
10	Uncollectibles	\$	652	\$	(183)	\$	375	\$	22	\$ 397
11	General Operations & Maintenance	\$	13,789	\$	(323)	\$	13,466	\$	-	\$ 13,466
12	Admin & General Expenses	\$	9,204	\$	(988)	\$	8,215	\$	-	\$ 8,215
13	Total Operation & Maintenance	\$	25,387	\$	(1,517)	\$	23,561	\$	111	\$ 23,672
14	Depreciation	\$	10,931	\$	-	\$	10,931	\$	-	\$ 10,931
15	Amortization	\$	1,830	\$	(39)	\$	1,791	\$	-	\$ 1,791
16	Taxes Other than Income	\$	3,220	\$	(75)	\$	3,145	\$	-	\$ 3,145
17	Income Taxes	\$	6,933	\$	1,026	\$	5,078	\$	1,186	\$ 6,264
18	Total Operating Expenses	\$	48,301	\$	(606)	\$	44,506	\$	1,297	\$ 45,803
19	Net Operating Revenues	φ	19,060	\$	987	\$	14,697	\$	2,203	\$ 16,900
20	Average Rate Base									
21	Utility Plant in Service	\$	428,785	\$	(10,047)	\$	418,738	\$	-	\$ 418,738
22	Less:									
23	Accumulated Depreciation & Amortization	\$	(123,966)	\$	39	\$	(123,927)	\$	-	\$ (123,927)
24	Accumulated Deferred Income Taxes	\$	(69,805)	\$	-	\$	(69,805)	\$	-	\$ (69,805)
25	Accumulated Deferred Inv. Tax Credit	\$	-	\$	-	\$	-	\$	-	\$ -
26	Net Utility Plant	\$	235,014	\$	(10,008)	\$	225,006	\$	-	\$ 225,006
27	Plant Held for Future Use	\$	-	\$	-	\$	-	\$	-	\$ -
28	Acquisition Adjustments	\$	-	\$	-	\$	-	\$	-	\$ -
29	Working Capital	\$	3,360	\$	(3,356)	\$	4	\$	-	\$ 4
30	Fuel Stock	\$	2,450	\$	-	\$	2,450	\$	-	\$ 2,450
31	Materials & Supplies	\$	2,600	\$	(128)	\$	2,472	\$	-	\$ 2,472
32	Customer Advances for Construction	\$	-	\$	-	\$	-	\$	-	\$ -
33	Weatherization Loans	\$	-	\$	-	\$	-	\$	-	\$ -
34	Prepayments	\$	-	\$	-	\$	-	\$	-	\$ -
35	Misc. Deferred Debits & Credits	\$	-	\$	-	\$	-	\$	-	\$ -
36	Misc. Rate Base Additions/(Deductions)	\$	-	\$	-	\$	-	\$	-	\$ -
37	Total Average Rate Base	\$	243,424	\$	(13,492)	\$	229,932	\$	-	\$ 229,932
38	Rate of Return		7.8300%				6.3920%			7.35000%
39	Implied Return on Equity		9.9000%				7.484%			9.40000%

Attachment B

Avista Utilities Proposed Revenue Increase by Schedule Oregon - Natural Gas Pro Forma 12 Months Ended September 30, 2018 (000s of Dollars)

Line No.	Type of Service	Schedule Number	Distribution Revenue Under Present Rates	Settlement GRC Increase	Distribution Revenue Under Proposed Rates	Therms (000s)	Distribution Revenue Percentage Increase	Billed Revenue Under Present Rates	Settlement GRC Increase	Billed Revenue Under Proposed Rates	Billed Revenue Percentage Increase
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
1	Residential	410	\$39,110	\$1,693	\$40,803	50,644	4.3%	\$60,543	\$1,693	\$62,236	2.8%
2	General Service	420	\$15,314	\$1,807	\$17,121	26,929	11.8%	\$26,412	\$1,807	\$28,219	6.8%
3	Large General Service	424	\$643	\$0	\$643	4,260	0.0%	\$2,359	\$0	\$2,359	0.0%
4	Interruptible Service	440	\$502	\$0	\$502	4,308	0.0%	\$1,208	\$0	\$1,208	0.0%
5	Seasonal Service	444	\$45	\$0	\$45	265	0.0%	\$152	\$0	\$152	0.0%
6	Transportation Service	456	\$3,252	\$0	\$3,252	40,757	0.0%	\$3,302	\$0	\$3,302	0.0%
7	Special Contract	447	\$213	\$0	\$213	5,773	0.0%	\$213	\$0	\$213	0.0%
8	Total		\$59,079	\$3,500	\$62,579	132,935	5.9%	\$94,189	\$3,500	\$97,689	3.7%

Attachment C

Avista Utilities Comparison of Present & Proposed Gas Rates Oregon - Natural Gas

Present Base Rates	<u>Change</u>	Proposed Base Rates										
Residential Service Schedule 410												
\$9.00 Customer Charge	\$1.00/month	\$10.00 Customer Charge										
All Therms - \$0.58062/Therm	\$0.01214/therm	All Therms - \$0.59276/Therm										
Gen	eral Service Schedu	ule 420										
\$17.00 Customer Charge	\$0.00/month	\$17.00 Customer Charge										
All Therms - \$0.48015/Therm	\$0.06709/therm	All Therms - \$0.54724/Therm										
Large G	General Service Sch	edule 424										
\$50.00 Customer Charge	\$0.00/month	\$50.00 Customer Charge										
All Therms - \$0.13887/Therm	\$0.00000/therm	All Therms - \$0.13887/Therm										
Interruptible Service Schedule 440												
All Therms - \$0.11652/Therm	\$0.00000/therm	All Therms - \$0.11652/Therm										
Seas	onal Service Sched	ule 444										
All Therms - \$0.17155/Therm	\$0.00000/therm	All Therms - \$0.17155/Therm										
Transpo	ortation Service Sch	nedule 456										
\$275.00 Customer Charge	\$0.00/month	\$275.00 Customer Charge										
1st 10,000 Therms - \$0.14978/Therm Next 20,000 Therms - \$0.09014/Therm Next 20,000 Therms - \$0.07409/Therm Next 200,000 Therms - \$0.05799/Therm Over 250,000 Therms - \$0.02942/Therm	\$0.00000/therm \$0.00000/therm \$0.00000/therm \$0.00000/therm \$0.00000/therm	1st 10,000 Therms - \$0.14978/Therm Next 20,000 Therms - \$0.09014/Therm Next 20,000 Therms - \$0.07409/Therm Next 200,000 Therms - \$0.05799/Therm Over 250,000 Therms - \$0.02942/Therm Schedule 456 Monthly Minimum Charge 18,750 @ \$0.09014 = \$1,690.13										

ATTACHMENT D

Avista Utilities Natural Gas Decoupling Mechanism (Oregon) Development of Decoupled Revenue by Rate Schedule - Natural Gas Docket No. UG-325 Rates Effective October 1, 2017

		TOTAL	RESIDENTIAL CHEDULE 410	A COMMERCIAL & INDUSTRIAL SCH. 420		G COMMERCIAL & INDUSTRIAL SCH. 424	IN	TERRUPTIBLE SCH 440	IN	TERRUPTIBLE SCH 444	T	RANSPORTATION SCH 456/447
 Total Normalized 09.2018 Margin Revenue Settlement Margin Revenue Increase Total Delivery Revenue (09.2018 Test Year) (Ln 1 + Ln 2) 	\$ \$ \$	59,079,000 3,500,000 62,579,000	\$ 39,110,000 1,693,000 40,803,000	\$ 15,314,000 1,807,000 17,121,000	\$	643,000 - 643,000	\$	502,000 - 502,000	\$	45,000 - 45,000	\$	3,465,000 - 3,465,000
4 Customer Bills (09.2018 Test Year)5 Proposed Basic Charges6 Basic Charge Revenue (Ln 4 * Ln 5)	\$	1,220,646 13,344,903	\$ 1,078,451 \$10.00 10,784,510	\$ 140,240 \$17.00 2,384,080	\$	1,018 \$50.00 50,913	\$	434 \$0.00	\$	47 \$0.00 -	\$	456 \$275.00 125,400
7 Decoupled Revenue (Ln 6 - Ln 3)	\$	49,234,097	\$ 30,018,490	\$ 14,736,920	\$	592,087	\$	502,000	\$	45,000	\$	3,339,600
8 Normalized Therms (09.2018 Test Year)		133,601,929	50,643,606	26,929,384		4,260,059		4,307,537		264,821		47,196,523
 9 Average Number of Customers (Line 8 / 12 mos.) 10 Annual Therms 11 Basic Charge Revenues 12 Customer Bills 13 Average Basic Charge 			\$ Residential 89,871 50,643,606 10,784,510 1,078,451 \$10.00	n-Residential Group 11,812 35,761,801 2,434,993 141,739 \$17.18	p							Exempt from Decoupling Mechanism

ATTACHMENT D

Avista Utilities Natural Gas Decoupling Mechanism (Oregon) Development of Decoupled Revenue Per Customer - Natural Gas Docket No. UG-325 Rates Effective October 1, 2017

Line No.		Source]	Residential	 on-Residential Schedules*
	(a)	(b)		(c)	(d)
1	Decoupled Revenue	Page 1	\$	30,018,490	\$ 15,876,007
2	Test Year Number of Customers 2017/2018	Revenue Data		89,871	11,812
3	Decoupled Revenue Per Customer	(1)/(2)	\$	334.02	\$ 1,344.10

*Schedules 420, 424, 440, and 444

ATTACHMENT D

Avista Utilities Natural Gas Decoupling Mechanism (Oregon) Development of Monthly Decoupled Revenue Per Customer - Natural Gas Docket No. UG-325 Rates Effective October 1, 2017

(a)					Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	TOTAL
· · /	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)	(m)	(n)	(0)
very Volume														
lized Therm Delivery Volume	Monthly Rate Year	8,643,384	6,420,703	5,837,624	4,076,155	2,643,593	1,697,007	1,405,907	1,319,175	1,325,382	2,834,629	5,881,954	8,558,093	50,643,606
tal	% of Total	17.07%	12.68%	11.53%	8.05%	5.22%	3.35%	2.78%	2.60%	2.62%	5.60%	11.61%	16.90%	100.00%
ales*														
lized Therm Delivery Volume	Monthly Rate Year	5,279,786	4,014,782	3,736,008	2,588,941	1,832,694	1,364,378	1,426,942	1,499,323	1,809,975	2,740,397	4,124,341	5,344,234	35,761,801
tal	% of Total	14.76%	11.23%	10.45%	7.24%	5.12%	3.82%	3.99%	4.19%	5.06%	7.66%	11.53%	14.94%	100.00%
ed Revenue Per Customer ("R	<u>PC''</u>)													
enue per Customer	Page 2 - Decoupled RPC													\$ 334.02
pled Revenue per Customer	(5) x (13) \$	\$ 57.01	\$ 42.35 \$	\$ 38.50	\$ 26.88	\$ 17.44	\$ 11.19 \$	\$ 9.27 \$	8.70 \$	8.74	\$ 18.70 \$	38.79 \$	56.44	\$ 334.02
ed Customers		90,463	90,463	90,455	90,379	90,208	89,906	89,583	89,345	89,344	88,757	89,449	90,099	
ales*														
enue per Customer	Page 2 - Decoupled RPC													\$ 1,344.10
pled Revenue per Customer	(9) x (17) \$	\$ 198.44	\$ 150.89 \$	\$ 140.42	\$ 97.30	\$ 68.88	\$ 51.28 \$	\$ 53.63 \$	56.35 \$	68.03	\$ 103.00 \$	155.01 \$	200.86	\$ 1,344.10
ed Customers		11,860	11,900	11,904	11,870	11,854	11,828	11,790	11,769	11,761	11,663	11,736	11,804	
pled	Revenue per Customer	Revenue per Customer (9) x (17)	Revenue per Customer (9) x (17) \$ 198.44	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$ 53.63 \$	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$ 53.63 \$ 56.35 \$	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$ 53.63 \$ 56.35 \$ 68.03	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$ 53.63 \$ 56.35 \$ 68.03 \$ 103.00 \$	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$ 53.63 \$ 56.35 \$ 68.03 \$ 103.00 \$ 155.01 \$	Revenue per Customer (9) x (17) \$ 198.44 \$ 150.89 \$ 140.42 \$ 97.30 \$ 68.88 \$ 51.28 \$ 53.63 \$ 56.35 \$ 68.03 \$ 103.00 \$ 155.01 \$ 200.86

20 *Schedules 420, 424, 440, and 444.