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October 6, 2005

#### Via Electronic and US Mail

Public Utility Commission Attn: Filing Center 550 Capitol St. NE #215 P.O. Box 2148 Salem OR 97308-2148

Re: In the Matter of MIDAMERICAN ENERGY HOLDINGS COMPANY

Application for Authorization to Acquire Pacific Power & Light, dba PacifiCorp

Docket No. UM 1209

Dear Filing Center:

Enclosed please find the original of the Protective Order Signatory Pages of Mike Gorman, Maurice Brubaker, and Jim Collins on behalf of the Industrial Customers of Northwest Utilities in the above-referenced docket. These individuals are qualified pursuant to paragraph 3(e) of the Protective Order. The information pursuant to Paragraph 10 of the Protective Order is attached to this letter.

Thank you for your assistance.

Sincerely,

/s/ Christian Griffen Christian W. Griffen

Enclosure

cc: Service List (via email)

### **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that I have this day served the foregoing Protective Order Signatory Pages of the Industrial Customers of Northwest Utilities upon the parties on the service list via electronic mail, and via US Mail to those parties without a listed email address.

Dated at Portland, Oregon, this 6th day of October, 2005.

### /s/ Christian Griffen Christian W. Griffen

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### SIGNATORY PAGE

### DOCKET NO. UM 1209

### III. Persons Qualified pursuant to Paragraph 3(e) and Paragraph 10.

I have read the Protective Order, agree to be bound by the terms of the order, and will provide the information identified in paragraph 10.

By:	Muhal Gornan	9/28/05-
	Signature & Printed	Date
By:	Signature & Printed	Date
Ву:	Signature & Printed	Date
Ву:	Signature & Printed	Date

### SIGNATORY PAGE

### DOCKET NO. UM 1209

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By:	Monthal	10/1/05
	/ \ Signature & Printed	Date
N	Signature & Printed  1. 6. Brushken	-
By:		
	Signature & Printed	Date
		-
By:		-
	Signature & Printed	Date
		-
By:		
	Signature & Printed	Date

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I have read the Protective Order, agree to be bound by the terms of the order, and will provide the information identified in paragraph 10.

By:	Jim Cllin	9-28-05
	Signature & Printed	Date
	Jim Collins	
Ву:		
	Signature & Printed	Date
By:		
	Signature & Printed	Date
Ву:	Signature & Printed	Date
	-	

BAI is a leading advisor in the rapidly changing regulated and competitive energy markets. We create value for our clients by developing and helping to implement creative solutions that reduce or avoid energy costs. Because BAI does not own or market a commodity, we can provide the best expertise and most objective advice for our clients.

Many BAI professionals have been in practice for more than 25 years. Our clientele consists of industrial, commercial and institutional users of electricity, natural gas, coal, fuel oil, steam, water and wastewater services provided by hundreds of utilities throughout North America.

# BRUBAKER & ASSOCIATES, INC.

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Website: www.consultbai.com



# BAI has two main practice areas

# Energy, Economic, and Regulatory Consulting

We provide consulting services in the economic, technical, accounting, and financial aspects of utility rates. BAI professionals have participated on behalf of clients in thousands of utility regulatory and legal proceedings involving most of the major electric utilities in the United States, numerous natural gas transmission and distribution companies and many water and wastewater utilities. We have been active participants in the electric utility transformation to competition and worked with clients in many key states to develop customer choice programs.

# **Energy Procurement and Management**

We provide energy procurement and management services such as the development of energy purchasing strategies, energy usage analysis, price forecasts, preparation of requests for proposals and contract negotiations. BAI professionals have many years of experience in purchasing energy and have negotiated with a wide variety of energy providers to achieve lower energy costs.



# Partial List of Current Clients\*

Air Liquide America Corporation General Motors Corporation

Air Products and Chemicals, Inc. Georgia-Pacific Corporation

Anheuser-Busch Companies, Inc. International Paper Company

Archer Daniels Midland Company Kennecott Corporation

Barrick Goldstrike Mines, Inc. Kimberly-Clark Corporation

BASF Corporation Lafarge Corporation

The Boeing Company MeadWestvaco Corporation

Bowater Incorporated Monsanto Company

BP Nestlé Purina PetCare Company

Cargill, Inc. Occidental Chemical Corporation

Chevron Phillips Chemical Company Olin Corporation

Chevron Texaco PPG Industries, Inc.

Colonial Pipeline Company Praxair, Inc.

DaimlerChrysler Corporation Procter & Gamble Company

The Dow Chemical Company Solutia, Inc.

DuPont Company Temple-Inland Forest Products Corp.

Equistar Chemicals, LP United States Steel Corporation

Explorer Pipeline Company U. S. Navy

ExxonMobil University of Illinois

Ford Motor Company University of Texas



<sup>\*</sup> Representative sample from a total of over 500

# Scope of Activities

### Regulatory and Litigation Support

Many sectors of the energy industry will remain regulated. The regulatory process involves issues of accounting, economics, engineering, finance and law. We work closely with the client and legal counsel to develop effective strategies and to present persuasive expert testimony before state and federal regulators.

BAI strives for "win-win" resolutions for clients. However, some matters cannot be resolved without litigation. BAI professionals apply their knowledge and experience to support litigation, including discovery, depositions, trial preparation, analysis and expert testimony.

### ► Competitive Energy Strategies

Electric industry restructuring not only presents many opportunities but also contains potential "traps" that can be costly if not avoided. BAI is actively involved in most of the key states and is thoroughly familiar with the technical and political issues of restructuring and customer choice.

We are well positioned to help individual clients develop practical and costeffective strategies for dealing with this rapidly changing environment.

### ► Energy Procurement and Management

Energy savings do not happen automatically. Staff with a working knowledge of complex issues and options is required to successfully procure and manage energy in both regulated and competitive markets.

BAI professionals have this experience and can augment a client's resources by offering hands-on purchasing assistance in electricity, natural gas, coal and fuel oil. Since we do not own or market a commodity, we are an independent and objective energy advisor.

# ► Contract Negotiations

Contracts with energy suppliers replace traditional monopoly services in many areas. Successful contract negotiations require current information and good bargaining skills. BAI helps clients identify objectives and to formulate a procurement strategy, analyze energy usage, prepare RFPs, evaluate offers, and develop the technical, economic and strategic data required to implement feasible options. BAI professionals are involved in both the analytical and strategic phases of contracting and in the bargaining process to secure favorable purchase and sales contracts.



# Scope of Activities

### ► Legislation and Public Policy

BAI professionals apply their extensive knowledge of regulatory issues to prepare special studies and to support legislative coalitions seeking to implement or alter legislation. These activities include policy analysis, preparing white papers, drafting and analyzing proposed legislation, strategy development and presenting expert testimony.

### Special Studies and Reports

To support BAI's other services and to address a wide variety of other needs, we provide special studies for clients including:

- Analyses of energy usage to determine trends and develop options to achieve cost savings
- · Siting studies for new facilities
- Energy price surveys
- · Legislative analysis
- Reports on electricity restructuring activities

### ► Forecasting

Energy price forecasts are a necessary element in energy management, procurement and investment decisions for new and existing facilities and for self-generation decisions. BAI provides clients with timely surveys and forecasts of energy prices nationwide and with comprehensive evaluations for selecting potential plant sites.

#### Seminars

BAI presents an Electricity Fundamentals Seminar and an Electricity Buyers' Forum. These seminars address topics such as utility accounting and finance, cost of service, rate design, transmission and ancillary services, negotiating special rates, the transition to customer choice and how to buy electricity. We also develop and present specialized seminars tailored to the needs of individual clients. These can be designed to deal with general topics or to focus on specific client issues.



# Representative Projects

### ► Energy Procurement and Management

- Develop energy purchasing strategies for electricity, natural gas, coal and fuel oil
- Negotiate procurement contracts for new and existing facilities
- · Assist consumers to secure and manage their own gas supply
- Identify and evaluate alternate supply arrangements
- Prepare and evaluate RFPs for competitive sourcing of energy
- Develop energy price studies for negotiation and plant siting decisions
- Prepare economic evaluations of power assets
- Conduct bill audits and energy cost reduction assessments

### ► Electricity Markets

- · Facilitate industry restructuring
- Prepare market price forecasts
- Prepare economic evaluations of stranded costs and securitization
- · Present expert testimony in regulatory commission, legislative and judicial settings

#### ► Electric Transmission

- Evaluate open access tariffs for transmission and ancillary services
- Participate in the formation of ISOs/Regional Transmission Organizations
- · Conduct load flow studies
- Analyze ATC and other information posted on the OASIS
- Present expert testimony before regulatory commissions

#### Natural Gas

- Develop hedging strategies
- · Negotiate gas storage terms and charges
- Provide contract/rate interpretation
- Present expert testimony before regulatory commissions



# Representative Projects

## ► Natural Gas and Oil Pipelines

- Negotiate transportation contracts
- Develop transportation and storage rate designs
- Identify and evaluate alternative supply arrangements
- Present expert testimony before regulatory commissions

### ► Water / Wastewater

- Negotiate supply contracts
- Evaluate privately owned companies
- Develop rate design for consumers
- Present expert testimony before state regulators

### ► Self Generation

- Evaluate the economics of alternative projects
- Forecast market prices
- Negotiate contracts with developers and other project participants
- Identify alternate suppliers of standby power
- Negotiate contracts for standby power including rates, terms and conditions





# **BAI Staff**

BAI consultants have an average of over twenty years of experience in the energy industry. They have advanced degrees with backgrounds in accounting, economics, engineering, finance, mathematics or energy procurement.

The BAI analytical support staff provides analytical services in the form of computer analysis and modeling, research, graphic arts and database management.

Projects undertaken by BAI are handled by either a single professional or a team, depending on the issues and the complexity of the project.

Let us create value for you by developing and implementing practical, cost-effective solutions to your energy problems.

### **Corporate Headquarters**

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#### **Regional Offices**

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# BAI Analytical Support Staff

Working closely with BAI's consulting staff, the support staff provides the detailed analysis, information gathering, graphic presentation and research functions that are essential to meeting clients' needs. The senior staff has an average of nearly 20 years experience in the industry. Among the many tasks performed by BAI's Analytical Support Staff are:

- Analyze utility bills and test alternative rates
- Conduct bill audits and energy cost reduction assessments
- Rate comparisons among utilities
- Monitor electricity restructuring activities across the country
- Track wholesale electric market prices by region
- Track natural gas futures prices
- · Conduct analyses of utility incremental costs
- Retrieve data from key energy-related internet sites
- Support rate of return and depreciation studies
- Provide research and graphic support for testimony, BAI Reports, Newsletters and Seminars
- Monitor the OASIS of the major control areas
- Conduct jurisdictional and class cost of service studies
- Analyze nuclear plant performance

BAI Analysts also utilize and maintain extensive information sources, such as:

- Real-time link to NYMEX futures market
- FERC Form 1 Reports
- Legislation and Regulatory decisions on key issues
- Utility tariffs
- NERC and Reliability Council Reports
- Electric and natural gas market prices
- PUR Base (an electronic version of the Public Utility Reports)
- U.S. Government and other forecasts
- Typical bills for residential, commercial and industrial customers
- Electric utility hourly incremental costs
- Electric Generation Development
- Utility Stock and Credit Reports
- Value Line Investment Survey Analyzer



## **BAI** Consultants

# ► Managing Principals

- Maurice Brubaker
- Alan R. Chalfant
- Michael Gorman
- Nicholas Phillips, Jr.
- Alan Rosenberg
- James T. Selecky

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