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2	BEFORE THE PUBLIC UTILITY COMMISSION					
3	OF OREGON					
4	UM 1811					
5	In the Matter of			STAFF'S AMENDED CROSS-EXAMINATION	ATION	
6		LAND GENERAL ELECTR	IC	STATEMENT AND LIST OF STIPULAT EXHIBITS		
7						
8	Application for Transportation Electrification Programs					
9						
10	Pursuant to Administrative Law Judge Ruth Harper's August 15, 2017 Ruling, Staff of					
11	the Public Utility Commission of Oregon (Staff) submits this amended cross-examination					
12	statement and list of stipulated exhibits for the October 10, 2017 hearing on the stipulation.					
13	Staff no longer needs to cross-examine ChargePoint's witnesses David Packard and Anne					
14						
	Smart due to a stipulated exhibit list reached between Staff and ChargePoint. ChargePoint does					
15	not object to Staff moving to admit the following exhibits into the record at the hearing. The					
16	following stipulated exhibit list supersedes and replaces Staff's Cross-Examination Exhibits filed					
17	on October 2, 2017.					
18						
19		Stipulated Exhibit		Description		
20		Staff/500	ChargePoin	nt Response to OPUC Staff DR 2		
21		Staff/501	ChargePoin	nt Response to OPUC Staff DR 10		
22		Staff/502	ChargePoin	nt Response to OPUC Staff DR 13		
23		Staff/503	ChargePoin	nt Response to OPUC Staff DR 15		

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Staff/504

Staff/505

ChargePoint Response to OPUC Staff DR 16

ChargePoint Response to OPUC Staff DR 17

1	Therefore, Staff waives its right to cross-examination at the hearing. However, Staff				
2	continues to reserve the right to ask follow-up questions of any witness who is cross-examined				
3	by another party, the Administrative Law Judge, or any Commissioner.				
4	DATED this $\underline{(a^{\text{th}})}$ day of October, 2017.				
5					
6	Respectfully submitted,				
7	ELLEN F. ROSENBLUM Attorney General				
8	Lo. Portion				
9	Kaylie Klein, OSB # 143614				
10	Assistant Attorney General Of Attorneys for Staff of the Public Utility				
11	Commission of Oregon				
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UM 1811 Staff/500

OPUC 2. At ChargePoint 200, Packard/6, Mr. Packard states: "In ChargePoint's extensive experience with publicly available charging station programs around the country and in Europe, customer choice is the linchpin that determines whether a program will be successful or not." Please provide factual evidence, data, analysis, and/or reports that customer choice, as articulated by ChargePoint, is the linchpin, or the determining factor, of a program's success or failure.

Response:

Mr. Packard's statement is based on his 19 years of experience in the EV charging industry.

Please see the sentences following the referenced testimony for an explanation of why customer choice is the determining factor of a program's success or failure.

Sponsor: Dave Packard Response Date: September 18, 2017

UM 1811 Staff/501

The following refers to ChargePoint's Objection to Stipulation and Request for Hearing ChargePoint, Inc., dated July 12, 2017.

OPUC 10. On page 2 of ChargePoint's Objection, ChargePoint states that the Stipulating Parties acknowledge that the electric avenue program does not meet SB 1547's criteria. Please cite directly to the language where Stipulating Parties state affirmatively and directly that Electric Avenue does not meet the SB 1547 criteria.

Response:

ChargePoint objects to OPUC 10. ChargePoint's Objections were written and signed by ChargePoint's legal counsel in this proceeding, Mr. Scott Dunbar. The purpose of ChargePoint's Objections was to provide legal and policy arguments for the Commission's consideration, and not to introduce evidence that would be subject to discovery.

Notwithstanding the above objection, ChargePoint responds as follows:

The Stipulating Parties acknowledge that the transportation electrification proposals, which includes the Electric Avenue proposal, do not meet the SB 1547 criteria in Paragraph 2 of the Stipulation, which states, "[T]he Stipulating Parties have not agreed that the TE proposals meet the six statutory criteria outlined in SB 1547."

Sponsor: Scott Dunbar Response Date: September 18, 2017

UM 1811 Staff/502

The following refers to ChargePoint's Objection to Stipulation and Request for Hearing ChargePoint, Inc., dated July 12, 2017

- OPUC 13. On page 7 of ChargePoint's Objection, ChargePoint states, "The private, competitive charging station industry has already collected much of this information, and it is unnecessary for PGE to 'reinvent the wheel,' unless PGE is planning to compete with private market players."
 - a. Please confirm that the "already collected information" that ChargePoint has access to (and refers to in the above quote) pertains specifically to PGE's service territory.
 - Please confirm that the "already collected information" that ChargePoint has access to (and refers to in the above quote) pertains specifically to Oregon.
 - c. Please provide the information that ChargePoint refers to as it pertains to PGE's service territory and/or Oregon.

ChargePoint objects to OPUC 13. ChargePoint's Objections were written and signed by ChargePoint's legal counsel in this proceeding, Mr. Scott Dunbar. The purpose of ChargePoint's Objections was to provide legal and policy arguments for the Commission's consideration, and not to introduce evidence that would be subject to discovery.

ChargePoint further objects to part c. of OPUC 13 to the extent that it seeks discovery of information that is confidential and proprietary, and the release of which could cause competitive harm to ChargePoint.

Sponsor: Scott Dunbar Response Date: September 18, 2017

The following refers to ChargePoint's Objection to Stipulation and Request for Hearing ChargePoint, Inc., dated July 12, 2017.

- OPUC 15. On page 15 of ChargePoint's Objection, ChargePoint states, "As ChargePoint explained in Reply Testimony, if PGE installs ratepayer-funded public charging stations, prospective charging station site-hosts will be reluctant to invest in their own charging stations when they see the utility fulfilling this role."
 - a. Please provide the data ChargePoint relies on to draw this conclusion.
 - b. Please provide the data and analysis ChargePoint conducted that shows when, or at what threshold number of publically available charging sites owned by utilities, utility-owned EVSE would result in reluctant investment from potential site-hosts.

ChargePoint objects to OPUC 12. ChargePoint's Objections were written and signed by ChargePoint's legal counsel in this proceeding, Mr. Scott Dunbar. The purpose of ChargePoint's Objections was to provide legal and policy arguments for the Commission's consideration, and not to introduce evidence that would be subject to discovery.

Notwithstanding the above objection, ChargePoint responds as follows:

- a. Please see ChargePoint 200, Packard/11, line 11 Packard/12, line 3.
- b. ChargePoint has made no claims regarding "when, or at what threshold number" utility-owned charging stations would "result in reluctant investment from potential site-hosts." As noted in the quotation, ChargePoint has argued that utility-owned charging stations will make potential site-hosts reluctant to invest in charging stations at all.

Sponsor: Scott Dunbar **Response Date:** September 18, 2017

UM 1811

OPUC 16. Please confirm the following with a yes or no answer.

- a. Did David Packard offer the testimony at ChargePoint/200, Packard/1-23?
- b. Are Mr. Packard's witness qualifications as stated at ChargePoint/100, Packard/3 and ChargePoint/101, Packard 1-2 complete and accurate?
- c. Is Mr. Packard an attorney?
- d. Has Mr. Packard earned a Juris Doctorate?
- e. If yes to (c) or (d) above, is Mr. Packard currently authorized to practice law in Oregon or any other U.S. state?

Response:

- a. Yes.
- b. Yes.
- c. No, and Mr. Packard stated that he is not an attorney at ChargePoint/100, Packard/20, line 19; and at ChargePoint/200, Packard/15, line 10.
- d. No.
- e. Not applicable.

Sponsor: Dave Packard Response Date: October 5, 2017 OPUC 17. Please confirm the following with a yes or no answer.

- a. Did Anne Smart offer the testimony at ChargePoint/300, Smart/1-12?
- b. Is there any witness qualification statement for Ms. Smart in the record in docket UM 1811?
- c. Is the description of Ms. Smart's witness qualifications found at ChargePoint/300, Smart/3 complete and accurate?
- d. Is Ms. Smart an attorney?
- e. Has Ms. Smart earned a Juris Doctorate?
- f. If yes to (d) or (e) above, is Ms. Smart currently authorized to practice law in Oregon or any other U.S. state?

Response:

- a. Yes.
- b. Yes. Ms. Smart's witness qualification statement appears within the body of her testimony at ChargePoint/300, Smart/3, lines 9-20.
- c. Yes.
- d. No.
- e. No.
- f. Not applicable.

Sponsor: Anne Smart Response Date: October 5, 2017