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April 23, 2007

Frances Nichols Anglin  
Oregon Public Utility Commission  
550 Capitol St., NE  
Suite 215  
Salem, OR 97301

Re: ARB 775

Dear Ms. Nichols Anglin:

Enclosed for filing in the above entitled matter please find an original and (5) copies of Qwest Corporation's Response to Eschelon's Petition for Arbitration, along with a certificate of service.

If you have any questions, please do not hesitate to give me a call.

Sincerely,

A handwritten signature in black ink that reads "Carla".

Carla M. Butler

CMB:

Enclosure

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**BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON**

**ARB 775**

In the Matter of  
ESCHELON TELECOM OF OREGON, INC.  
Petition for Arbitration of an Interconnection  
Agreement with Qwest Corporation, Pursuant to  
Section 252(b) of the Telecommunications Act

**QWEST'S RESPONSE TO  
ESCHELON'S PETITION FOR  
ARBITRATION**

Pursuant to Oregon Administrative Rule 860-016-0030 and 47 U.S.C. § 252, Qwest Corporation ("Qwest") submits this response to the Petition for Arbitration of Eschelon Telecom of Oregon Inc. ("Eschelon").

**I. IDENTIFICATION OF PARTIES AND COUNSEL**

The following attorneys will represent Qwest in connection with this arbitration:

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10 **II. JURISDICTION AND SUMMARY OF NEGOTIATION HISTORY**

11 Eschelon's petition accurately describes the Commission's jurisdiction and the parties'  
12 negotiations that took place before Eschelon filed the petition. However, Qwest does not  
13 accept Eschelon's assertions in Section II that the unresolved issues described in the petition  
14 are essential to Eschelon's "ability to compete meaningfully," or that Eschelon's decision to  
15 raise these issues arises from "a compelling business need to do so." The language that Qwest  
16 has proposed in the ICA ensures that all CLECs are able to compete and, as set forth below,  
17 Eschelon cannot demonstrate a compelling business need for any of its proposed language.  
18

19 The parties have continued to negotiate since Eschelon filed its petition last October and  
20 have resolved a substantial number of issues included in the petition. The following issues  
21 listed in the petition are settled and no longer in dispute:  
22

23 4-5(b), 9-32 (and subparts), 8-20, 8-20(a), 8-27, 9-35, 9-36, 9-39, 9-46, 9-50, 9-52, 9-  
24 54(a), 10-63, 12-70, 12-74, 12-75(a), 12-76, 12-76(a), 12-77, 12-78, 12-79, 12-81, 12-  
82, 12-86, and 24-92.

1 **III. DATE OF INITIAL REQUEST FOR NEGOTIATION AND 135 DAYS, 160**  
2 **DAYS, AND NINE MONTHS AFTER THAT DATE**

3 Qwest agrees that the parties have waived the nine-month deadline, set forth in Section  
4 252 of the Act, for state commissions to resolve arbitrations. The agreement to waive the  
5 deadline arises from the significant number of issues presented in this arbitration and the fact  
6 that the parties are involved in arbitration and post-arbitration proceedings in five other states.  
7 These factors prevent resolution of the disputed issues within the nine-month period prescribed  
8 in Section 252.

9  
10 **IV. ARBITRATION SCHEDULE**

11 The arbitration schedule listed in Section IV of Eschelon's petition has been modified  
12 by agreement of the parties and is embodied in Administrative Law Judge Petrillo's Ruling of  
13 November 3, 2006. The revised schedule is as follows:

14	Response to Petition	April 23, 2007
15		
16	Direct Testimony	May 3, 2007
17	Rebuttal Testimony	May 24, 2007
18	Surrebuttal Testimony	June 5, 2007
19	Arbitration Hearing	June 12-June 22, 2007

20 Although this schedule allows two weeks for the arbitration hearing, experience in other  
21 states demonstrates that only two or three hearing days should be necessary. Subject to the  
22 schedule of the Administrative Law Judge, Qwest and Eschelon propose that the hearing take  
23 place from June 12 to June 14, 2007. It may be possible to complete the hearing in two days,  
24 but prudence dictates reserving a third day.  
25  
26

1 **V. RELEVANT DOCUMENTATION REGARDING RESOLVED AND**  
2 **UNRESOLVED ISSUES**

3 Eschelon's petition includes the necessary documentation relating to the resolved and  
4 unresolved issues. Because the parties have resolved multiple issues since Eschelon filed its  
5 petition, it will be necessary to submit a revised issues matrix and an updated version of the  
6 proposed interconnection agreement. In addition, both parties have modified some of their  
7 proposals involving issues that remain unresolved, and it will therefore be necessary to include  
8 the revised proposals in the updated issues matrix and interconnection agreement.

9  
10 **VI. RESOLVED ISSUES**

11 The updated issues matrix and ICA that the parties will file will reflect all resolved  
12 issues in the format used with Eschelon's original filings.

13  
14 **VII. UNRESOLVED ISSUES**

15 In the section that follows, Qwest provides a brief overview of the disputed issues and a  
16 statement of its position with respect to each issue.

17 **A. Background: Evolution of the Telecommunications Industry**

18 Eschelon's petition comes over ten years since the Federal Communications  
19 Commission ("FCC") issued its *Local Competition Order*, which was the FCC's first  
20 comprehensive effort at implementing the local competition provisions of the Act.<sup>1</sup> As this  
21 Commission is well aware, the telecommunications industry has changed dramatically in these  
22 ten years. The advancements in technology have been revolutionary and have led to forms of  
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24  
25 <sup>1</sup> First Report and Order, *Implementation of the Local Competition Provisions in the Telecommunications*  
26 *Act of 1996*, 11 FCC Rcd. 15499 (FCC August 8, 1996) ("*Local Competition Order*"), *aff'd in part and rev'd in*  
*part on other grounds, Iowa Utils. Bd. v. FCC*, 120 F.3d 753 (8th Cir. 1997), *aff'd in part and rev'd in part on*  
*other grounds, AT&T v. Iowa Utils. Bd.*, 525 U.S. 366 (1999).

1 competition that barely existed or did not exist at all when the FCC issued the *Local*  
2 *Competition Order*. On a related note, local and long distance markets throughout most of the  
3 country have become highly competitive, and telecommunications consumers now have more  
4 choice than ever before.

5           As the telecommunications industry has undergone these monumental changes in the  
6 decade since Congress passed the Act, so too has the law governing the industry. Courts, the  
7 FCC, and state commissions have been faced with the significant challenge of applying an Act  
8 that was designed for an older, almost bygone era to a new world characterized by  
9 revolutionary technologies and highly competitive markets. Their primary challenge has been  
10 to ensure that the law is applied to account for these changes so that the Act does not become  
11 an anachronism.

12           Thus, the recent and large body of law relating to implementation of the Act is replete  
13 with examples of courts and regulatory agencies recognizing that with the rapid emergence of  
14 competition in local exchange markets, there is no longer a need for the level of regulation that  
15 has been applied in the past. Perhaps most significant in this regard are the FCC's rulings in  
16 the *Triennial Review Order* and the *Triennial Review Remand Order* that have significantly  
17 reduced the unbundled network elements ("UNEs") that ILECs are required to provide at  
18 highly regulated, cost-based rates under Section 251(c)(2).<sup>2</sup> In these rulings, the FCC has  
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23           <sup>2</sup> *In the Matter of Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange*  
24 *Carriers*, CC Docket No. 01-338, *Implementation of the Local Competition Provisions of the Telecommunications*  
25 *Act of 1996*, CC Docket No. 96-98, *Deployment of Wireline Services Offering Advanced Telecommunications*  
26 *Capability*, CC Docket No. 98-147, 18 FCC Rcd. 16978, Report and Order and Order on Remand and Further  
Notice of Proposed Rulemaking (2003) ("TRO"); *In the Matter of Unbundled Access to Network Elements and*  
*Review of the Section 251 Unbundling Obligations of Incumbent Local Exchange Carriers*, WC Docket No. 04-  
313 and CC Docket No. 01-338, Order on Remand, 20 FCC Rcd. 2533 (2005) ("TRRO").

1 determined—and the United States Court of Appeals for the D.C. Circuit has affirmed<sup>3</sup>—that  
2 there is neither legal nor economic justification for mandatory unbundling at cost-based rates  
3 for many network elements for which there is now robust competitive supply.

4         The recognition that regulation should decrease as the telecommunications industry  
5 evolves and competition increases is consistent with the Act and Congress’s intent to move the  
6 industry toward deregulation. As stated in the House of Representatives Report relating to the  
7 Act, a “primary purpose” of the Act was “to increase competition in telecommunications  
8 markets and *to provide for an orderly transition from a regulated market to a competitive and*  
9 *deregulated market.*”<sup>4</sup>

11           **B.         The Adoption of Standardized Procedures and Process Through the**  
12           **Collaborative Efforts of State Commissions, Qwest, and CLECs**

13         This arbitration represents another step toward implementing the Act in the new  
14 competitive environment that has evolved since Congress passed the Act. Shortly after passage  
15 of the Act, this Commission conducted multiple Section 252 arbitrations involving the full  
16 panoply of wholesale obligations imposed by Section 251. Those arbitrations, like similar  
17 arbitrations throughout the country, typically involved dozens of disputed, often far-reaching  
18 issues relating to the scope of the rights and obligations created by Sections 251(b) and (c).  
19 Because the issues were novel and the precedent was minimal or non-existent, rulings and ICA  
20 terms differed from one state to the next and from one contract to another. The resulting  
21 inconsistencies in ICA terms and conditions created significant operational challenges for  
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24           <sup>3</sup> See *Covad Communications Co. v. FCC*, No. 05-1095 (D.C. Cir. June 16, 2006); *United States Telecom*  
25 *Ass’n v. FCC*, 359 F.3d 554 (D.C. Cir. 2004) (“*USTA II*”).

26           <sup>4</sup> H.R. Rep. 104-104(I), 104th Cong., 1st Sess. 1995, 1996 U.S.C.A.N. 10, 1995 WL 442504.  
(Emphasis added.)

1 ILECs and CLECs alike. Nowhere were these challenges more evident than in the processes  
2 for ordering, provisioning, measuring, and billing interconnection services and UNEs. For  
3 obvious reasons relating to efficiencies and costs, ILECs and CLECs have a strong interest in  
4 having standardized processes in place for each of these service components. The legal  
5 patchwork that evolved in the years immediately following passage of the Act worked against  
6 this desired standardization.  
7

8         From Qwest's perspective, the lack of standardization in the processes for ordering,  
9 provisioning, measuring, and billing added exponentially to the challenges the company faced  
10 as a new wholesale provider for hundreds of CLECs in 14 different states. Fortunately, the  
11 region-wide proceedings Qwest initiated in 2000 under 47 U.S.C. § 271 for entry into the long  
12 distance markets in its 14-state territory offered a solution. Those proceedings provided a  
13 forum for Qwest, CLECs, and regulators to come together and reach resolution on many  
14 standardized procedures and processes. While there were sometimes strong differences of  
15 opinion concerning the appropriate procedures and processes, virtually all parties agreed on the  
16 need for standardization to ensure that (1) CLECs receive high quality service, (2) CLECs are  
17 treated equally, (3) Qwest and CLEC employees clearly understand their obligations to each  
18 other, and (4) Qwest's wholesale performance is measured fairly and meaningfully.  
19

20         Qwest, the CLECs, and regulators invested extraordinary amounts of time and resources  
21 to develop and implement standardized processes through Qwest's Section 271 workshop  
22 proceedings. In those proceedings, all participants hammered out in detail a set of obligations  
23 to implement the duties in the Act, and developed a comprehensive set of measurements,  
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26



1 known as the performance indicator definitions (“PIDs”), to determine the quality of the service  
2 Qwest was providing to CLECs.

3 Standard processes would not have been effective had they been designed to remain  
4 static. Thus, as a part of the Section 271 proceedings, Qwest, CLECs and regulators developed  
5 a process for updating Qwest processes that would provide flexibility to change with a dynamic  
6 industry, while ensuring that change would be handled fairly and efficiently. Known as the  
7 Change Management Process (“CMP”), this process has been endorsed by state commissions  
8 as a part of Qwest’s Section 271 applications and approved by the FCC as an appropriate  
9 vehicle for updating Qwest’s processes for handling wholesale orders under the Act.<sup>5</sup>

11 It is beyond reasonable dispute that the combination of standardized processes, along  
12 with an appropriate change management process, has been successful. Qwest’s wholesale  
13 performance pursuant to the PIDs improved rapidly and has consistently reached outstanding  
14 levels over the last five years. In 2002 and 2003, the FCC reviewed Qwest’s processes and  
15 procedures in connection with the company’s application for entry into the long distance  
16 markets in its 14 states. In granting Qwest entry into the long distance markets in each of these  
17 states, the FCC found that Qwest satisfied the 14-point checklist in Section 271(c)(2)(B),  
18 stating that “Qwest has taken the statutorily required steps to open its local exchange markets in  
19 these states to competition.” *Qwest Nine State Order*, ¶ 1.

21 \_\_\_\_\_  
22 <sup>5</sup> *Application by Qwest Communications International, Inc. for Authorization to Provided In-Region,*  
23 *Inter-LATA Services in the States of Colorado, Idaho, Iowa, Montana, Nebraska, North Dakota, Utah, Washington*  
24 *and Wyoming*, WC Docket No. 02-314, Memorandum Opinion and Order, 17 FCC Rcd 26303, 26409-10, at  
25 pages 18-32 (2002) (“*Qwest Nine State Order*”); *Application by Qwest Communications International, Inc. for*  
26 *Authorization to Provide In-Region, InterLATA Services in New Mexico, Oregon and South Dakota*, WC Docket  
No. 03-11, Memorandum Opinion and Order, 18 FCC Rcd 7325, at pp. 19-20 (2003); *Application by Qwest*  
*Communications International Inc. for Authorization to Provide In-Region, InterLATA Services in Minnesota*, WC  
Docket No. 03-90, Memorandum Opinion and Order, 18 FCC Rcd 13323, ¶15 (2003); *Application by Qwest*  
*Communications International Inc. for Authorization to Provide In-Region, InterLATA Services in Arizona*, WC  
Docket No. 03-194, Memorandum Opinion and Order, 18 FCC Rcd 25504, ¶¶ 20-21 (2003).

1           The state of competition in Oregon’s local exchange market directly reflects the success  
2 of the collaborative Section 271 process. Competition is robust in both the residential and  
3 business markets across the Qwest region. State commissions have recognized this competition  
4 in granting Qwest competitive classification for virtually all of its business services throughout  
5 most of Qwest’s territory. And, while Qwest has not yet petitioned for competitive  
6 classification of any residential services outside of long distance service, competition by cable,  
7 VoIP, and wireless providers for that segment of the market is undeniable. In addition to  
8 competition among traditional wireline carriers, cable companies have entered the market  
9 aggressively, having taken large portions of the market in areas in which they have focused,  
10 including Portland, Phoenix, Seattle, Omaha and Denver. Voice over internet providers also  
11 have emerged as strong competitors, taking advantage of efficient infrastructures largely free  
12 from regulatory restrictions.  
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15           **C.     Eschelon’s Proposals: Disregarding the Need for Standardized Procedures  
16           and Processes and Avoiding Changes in the Law**

17           Against the background described above, it is essential that the ICA between Qwest and  
18 Eschelon recognize and retain the standardized procedures and processes that state  
19 commissions, Qwest, and the CLEC community have jointly developed for ordering,  
20 provisioning, measuring, and billing interconnection services and UNEs. It is also vital that  
21 any changes to the procedures and processes governing these facets of wholesale service be  
22 carried out through the Commission-endorsed CMP—not through a single arbitration—so that  
23 all CLECs with an interest in these issues can provide their input.

24           As described below and as Qwest will demonstrate during this arbitration, many of  
25 Eschelon’s proposals seek specialized procedures and processes for Eschelon that, if adopted,  
26

1 would undermine the standardization the local exchange industry has achieved through the  
2 significant efforts of recent years. Moreover, by demanding processes specifically tailored to  
3 its desires in this arbitration, Eschelon is effectively end-running the CMP and asking this  
4 Commission to adopt far-reaching changes in the way that wholesale service is provided and  
5 received without obtaining the input of the many other CLECs that would be affected by the  
6 changes. The CMP is designed precisely to prevent this type of approach to industry-wide  
7 issues. Under Eschelon's proposals, the clock would be turned back to the time when there  
8 were wide variations in the procedures and processes governing wholesale service.  
9

10 Eschelon's proposals also would turn back the clock by failing to give the required  
11 effect to recent FCC and court orders and decisions interpreting and applying the Act. Those  
12 decisions recognize and implement Congress' intent to move toward less regulation as  
13 competition in local exchange markets increases. In violation of these rulings, including the  
14 FCC's rulings in the *TRO* and the *TRRO*, Eschelon continues to seek to impose outdated  
15 obligations the FCC and the courts have eliminated based on the rapid growth of competition in  
16 local exchange markets. Thus, for example, Eschelon would have the Commission require  
17 Qwest to provide access to certain databases and services that the FCC has determined ILECs  
18 are no longer required to provide. Needless to say, it would be entirely improper to adopt an  
19 ICA that turns back the clock by failing to give effect to the substantial body of law that reflects  
20 the far-reaching changes of recent years in the telecommunications industry.  
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23 In contrast to Eschelon's proposals, the ICA that Qwest is proposing maintains the  
24 standardization of procedures and processes that the industry has achieved, while keeping the  
25 door open to change through the CMP and with the participation and input of all carriers with  
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1 an interest in these issues. Further, Qwest's ICA proposals carefully track the recent  
2 pronouncements from the FCC and the courts that have refined ILEC and CLEC rights and  
3 obligations as competitive conditions have changed.

4 Qwest believes it is critical that the Commission review the issues in dispute in this  
5 arbitration with a view to the future, rather than ignoring the monumental legal and market  
6 developments of recent years. For the reasons summarized below in connection with the  
7 parties' positions on the disputed issues, Qwest submits that its contract proposals best reflect  
8 this perspective and urges the Commission to adopt those proposals.  
9

10 **D. Specific Disputed Issues**

11 **SECTIONS 1 THROUGH 7**

12  
13 **1. Interval Changes (Section 1.7.2): Issues 1-1, 1-1(a), 1-1(b), 1-1(c), 1-1(d), 1-  
14 1(e) and 1-2**

15 Because this issue relates closely to Section 12 of the agreement, it is discussed in that  
16 portion of the response.

17 **2. Application of Rates in Exhibit A (Section 2.2): Issue 2-3**

18 Section 22 and Exhibit A address rate issues. Qwest discusses this issue in that section  
19 of this response.

20  
21 **3. Effective Date of Legally Binding Changes (Section 2.2): Issue 2-4**

22 This issue relates to changes in law and whether they are effective on the date of the  
23 change in law or effective on the date that the interconnection agreement is amended. Qwest  
24 suggests the Commission adopt language that first defers to the language of any applicable  
25 order. Nonetheless, in the absence of clear direction in an FCC or court order, Qwest urges the  
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1 Commission to adopt language that provides incentive to parties to either quickly resolve  
2 differences in appropriate language or quickly bring such disputes to the Commission. Such  
3 language will reduce litigation by removing one potential issue from complaints and will  
4 ensure the parties have incentive to quickly resolve change of law issues that arise in the future.

5  
6 **4. Design Changes (Sections Section 9.2.3.8, 9.2.3.9, 9.2.4.4.2, 9.6.3.6, and  
9.20.13): Issues 4-5 and 4-5(a)-(c)**

7 The parties have settled Issue 4-5(b). Issues 4-5, 4-5(a) and 4-5(c) involve disputes  
8 relating to Qwest's right to assess charges and recover its costs for design changes it is required  
9 to make for Eschelon relating to unbundled loops and connection facility ("CFA") assignments.  
10 As Qwest will demonstrate at the hearing, Qwest incurs costs to perform design change  
11 requests that Eschelon submits relating to transport facilities, loops and CFA assignments.  
12 Eschelon is proposing non-compensatory rates for loop and CFA design changes. Its proposed  
13 rates are not supported by cost studies and would deny Qwest the cost recovery to which it is  
14 entitled under the Act.  
15

16  
17 **5 through 7. Discontinuation of Order Processing (Section 5.4.2): Issues 5-6, 5-7  
and 5-7(a)  
18 De Minimis Amount (Section 5.4.5): Issue 5-8  
19 Definition of Repeatedly Delinquent (Section 5.4.5): Issue 5-9  
20 Disputes Before Commission (Section 5.4.5): Issue 5-11  
21 Deposit Requirement (Section 5.4.5): Issue 5-12  
22 Review of Credit Standing (Section 5.4.7): Issues 5-13**

23 Each of the issues listed above involves the parties' rights and obligations relating to  
24 billing and payment of bills. They fall into three general subparts related to: the time at which  
25 a party may discontinue processing orders because of the other party's failure to make full  
26 payment; the definition of "repeatedly delinquent;" and a party's right to review a credit report  
and increase deposit requirements. In the Minnesota arbitration between Eschelon and Qwest,

1 Qwest witness William Easton summed up Qwest’s position on these issues as follows:

2           Qwest believes that it needs to have protection against ultimate failure to  
3           pay its bills. As a company begins to not pay its bills, Qwest needs the  
4           opportunity to take action.

5 (Minnesota Hearing Transcript., Vol.1, p. 143, lines 7 – 15.)

6           Eschelon’s proposals do precisely the opposite. Eschelon seeks to decrease Qwest’s  
7           ability to collect its bills by requiring Qwest to clear hurdles, such as waiting for Commission  
8           review before discontinuing order processing (Issues 5-6) or demanding a deposit (Issues 5-12,  
9           5-13, 5-14.) Eschelon seeks to water down its obligation to pay bills by limiting its obligations  
10          to pay not to the amount of the bill, but rather, an amount that is close to the amount billed.  
11          (Issue 5-8.) Even then, Eschelon seeks to water down that obligation to re-define “repeatedly  
12          delinquent” in such a manner that it would only be obligated to pay its bills on time four  
13          months a year to avoid triggering a potential deposit requirement. (Issue 5-9.)

14          Eschelon does not stop there, however. It also proposes limiting Qwest’s ability to seek  
15          a deposit by attempting to limit that right to its weakened definition of “repeatedly delinquent,”  
16          thereby eliminating all other possibilities where a deposit request would be appropriate. (Issue  
17          5-13.) Even in that situation, Eschelon seeks to require Qwest to either seek Commission  
18          approval or wait for a Commission decision to demand a deposit. (Issue 5-11.)

19          Eschelon’s proposals are inconsistent with this Commission’s resolution of similar  
20          billing and payment issues in the recent arbitration between Qwest and Covad Communications  
21          Company. In that proceeding, Covad proposed provisions similar to those that Eschelon is  
22          proposing here, and the Commission rejected them on the ground that they improperly deviated  
23          from the billing and payment processes that resulted from the Section 271 proceedings in this  
24          state and undermined Qwest’s legitimate need for protection against financial risk. Order No.  
25            
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1 05-980, Arbitrator's Decision, docket ARB 584, at p. 19.

2           The cumulative effect of Eschelon's proposals is to make it nearly impossible for Qwest  
3 to take effective action to collect valid, undisputed bills owed by Eschelon. In the event that  
4 Eschelon were in poor financial health or employed a strategy of paying bills slowly,  
5 Eschelon's proposals would have significant adverse consequences for Qwest. Eschelon has  
6 indicated in several proceedings that it pays Qwest approximately \$55 million per year. Thus,  
7 each week of delay would cost Qwest more than \$1 million. Recent Minnesota Commission  
8 proceedings involving requests to disconnect have taken months to get to hearing. Eschelon's  
9 proposals would require Qwest not only go through a hearing to disconnect, but also go to the  
10 Commission to take less drastic steps to collect bills - discontinue order processing and demand  
11 a deposit. The delay alone associated with such an approach is unnecessary, particularly when  
12 Eschelon knows full well it can seek Commission intervention if Qwest were to take any of  
13 these steps improperly.  
14  
15

16           *Discontinuing Orders.* Eschelon is proposing language under which Qwest would not  
17 be permitted to discontinue processing Eschelon orders for non-payment of bills unless Qwest  
18 obtains approval from the Commission. As this Commission recognized in the Qwest-Covad  
19 arbitration, Qwest is entitled to timely payment for services rendered and to take remedial  
20 action if there is an apparent risk of non-payment. Although the language in Section 5.4.2 is  
21 written as if it applies to either party, in practice, it applies only to Qwest because Qwest is the  
22 only party that is processing orders under the agreement. Therefore, this section restricts only  
23 Qwest's ability to discontinue processing Eschelon's orders if Eschelon fails to pay.  
24  
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1 Qwest's language provides Eschelon with 30 days before the billed amount is due and  
2 another 30 days thereafter before Qwest would discontinue processing orders if Eschelon failed  
3 to pay. This is precisely the time period that this Commission adopted in the Covad  
4 Arbitration. See *Qwest-Covad Arbitration Order* at 19. The commercial reasonableness of  
5 Qwest's proposal is further demonstrated by the fact that Eschelon may invoke a dispute  
6 resolution process under section 5.4.4 if it has a good faith dispute about its bill. Under this  
7 process, Eschelon is not required to pay disputed amounts until the dispute is resolved.  
8 Eschelon's first of its two proposals for this issue would prevent Qwest from taking action  
9 unless and until it obtains Commission approval. Placing the burden on Qwest to file for  
10 Commission action and allowing Eschelon to continue to incur debt while that action is  
11 pending is unreasonable in light of the fact that: (1) it is Eschelon's obligation to pay its bills in  
12 a timely fashion; and (2) Eschelon can invoke dispute resolution and refuse to pay bills that it  
13 reasonably disputes.  
14

15  
16 Eschelon proposes a second alternative to Qwest's language that is equally inequitable.  
17 Whereas Eschelon's first alternative asks the Commission to adopt language requiring Qwest to  
18 obtain Commission approval prior to discontinuing the processing of orders as a result of  
19 Eschelon's own failure to pay its bills in a timely fashion, Eschelon's second alternative  
20 proposes language whereby the simple act of its "asking" the Commission to prevent the  
21 discontinuation of order processing would prevent Qwest from protecting itself from mounting  
22 unpaid debt and force it to continue to process orders pending the outcome of a proceeding.  
23 There is a transparent double standard in the provisions proposed by Eschelon. Eschelon seeks  
24 to require Qwest to obtain Commission approval to take action, on the one hand, and, on the  
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26



1 other hand, to continue to fail to pay its bills without consequence by “asking” for the  
2 Commission’s permission, in whatever form that “asking” may take. In other words, Eschelon  
3 seeks the ability under the parties’ ICA to refuse to pay its bills without the discontinuance of  
4 its orders both when it disputes amounts under the process in section 5.4.4, and even when it  
5 does not. In addition to being plainly inequitable and commercially unreasonable, this position  
6 directly conflicts with the result on the Qwest-Covad arbitration.  
7

8         *Definition of “Repeatedly Delinquent.”* Under section 5.4.5, a party that is “repeatedly  
9 delinquent” in making payments may be required to submit a deposit before orders will be  
10 provisioned and completed, or reconnected. The dispute between the parties concerning the  
11 definition of “repeatedly delinquent” concerns three issues: (1) whether the word “non-de  
12 minimis” should be inserted to qualify the billing amount at issue; (2) the time frame within  
13 which a party’s nonpayment becomes “repeatedly delinquent”; and (3) when required deposits  
14 become due and payable.  
15

16         Eschelon seeks to insert the word “non-de minimis” in the following definition:  
17 “Repeatedly Delinquent” means payment of any undisputed *non-de minimis* amount received  
18 more than thirty (30) days after the Payment Due Date . . .” This vague addition to the  
19 definition ensures that the parties will in all likelihood be appearing before the Commission  
20 again in short order to clarify what they intended by “non de-minimis amount.” Eschelon  
21 argues that this language protects it from Qwest action in the event that Eschelon pays the  
22 wrong amount in error and is off by a few dollars. As evidenced by a relatively recent request  
23 from Qwest that Eschelon pay **undisputed** outstanding bills of over \$3 million dollars, it is not  
24  
25  
26

1 Qwest’s practice, nor is it financially wise or feasible, to take collection action for “a few  
2 dollars.” Eschelon’s proposed language invites litigation and is wholly unnecessary.

3 Consistent with the 30-day due date proposal in section 5.4.2, Qwest proposes that  
4 “repeatedly delinquent” means “any payment received 30 calendar days or more after the  
5 payment due date three (3) or more times during a twelve (12) month period.” Qwest’s  
6 proposal is commercially reasonable and is identical to the “repeatedly delinquent” definition  
7 that was reviewed and approved in the Section 271 workshops. Additionally, this proposal is  
8 consistent with the Commission’s recognition in the Qwest-Covad arbitration that Qwest is  
9 entitled to meaningful recourse when CLECs fail to pay bills. Further, in the ten years since  
10 the Act was passed, there have been virtually no cases where Qwest or a CLEC has been  
11 required to go to the Commission in this kind of circumstance. Adding Commission  
12 involvement now, when it has not been needed before now, serves to solve a problem that does  
13 not exist. Such a proposal runs directly counter to the reality of the telecommunications  
14 market, which is evolving toward more competition instead of more regulation.  
15  
16

17 Eschelon proposes that “repeatedly delinquent” applies only to situations where non-  
18 payment occurs for three *consecutive* months. Under this proposal, Eschelon could be  
19 delinquent in its payments for two months, pay its bill for the third month on time, and then be  
20 delinquent again for the next two months. That definition is not commercially reasonable.  
21

22 *Deposit Requirements.* As part of section 5.4.5, Eschelon proposes three alternative  
23 provisions under which it would add language requiring a party to abstain from demanding and  
24 collecting a deposit pending the outcome of a Commission proceeding addressing the issue of  
25 whether a deposit can be required. By proposing this type of delay, Eschelon seeks to have the  
26

1 Commission micro-manage the parties' relationship and prohibit a party from utilizing  
2 reasonable business practices. If a billed party is "repeatedly delinquent," the billing party  
3 should be entitled to protect itself from increasing debt and credit risk by requiring the other  
4 party to pay a deposit. Eschelon has a right under section 5.4.4 to dispute Qwest's billing; a  
5 second opportunity to do so, which is what it seeks here, is unnecessary and inequitable.  
6

7 *Review of Credit Standing.* Qwest proposes language that would allow it to review Eschelon's  
8 credit standing and increase the amount of deposit required from Eschelon, subject to the  
9 limitations set forth in section 5.4.5. This proposal reflects a reasonable and customary  
10 business practice. Again, a billing party is entitled to protect itself from credit risk. Eschelon  
11 argues that there is no "triggering event" for the deposit requirement, but the credit review itself  
12 is that event; if Eschelon's credit standing reveals a level of risk that warrants a deposit, the  
13 requirement of a deposit is triggered. Experience in the highly competitive local exchange  
14 market demonstrates that the risk of telecommunications carriers declaring bankruptcy or  
15 simply shutting their doors is hardly remote, and, hence, a service provider like Qwest have the  
16 ability to conduct credit reviews and take actions in response to them. This is a fundamental  
17 reality of running a business.  
18

19  
20 **8. Copy of Non-disclosure Agreement (Section 5.16.9.1): Issue 5-16**

21 This section concerns the disclosure of CLEC individual forecasts and forecasting  
22 information. Because of the highly-sensitive nature of this information, strict procedures must  
23 apply to disclosures of the information. Under Qwest's proposal, Qwest would be permitted to  
24 disclose the information only to legal personnel (if a legal issue arises), and to a CLEC's  
25 wholesale account managers, wholesale LIS and Collocation product managers, network and  
26

1 growth planning personnel “responsible for preparing or responding to such forecasts or  
2 forecasting information.” The provision expressly prohibits disclosure to retail marketing,  
3 sales or strategic planning, and requires Qwest employees to execute nondisclosure agreements  
4 (“NDAs”).

5 Eschelon demands a change to this provision that would require Qwest to provide it  
6 with copies of nondisclosure agreements executed by Qwest employees within 10 days of  
7 execution. This demand would impose an unnecessary administrative burden on Qwest,  
8 particularly since this precedent could require Qwest to provide every CLEC with copies of  
9 NDAs. Qwest already operates under careful procedures that ensure the protection of CLEC  
10 forecasts and related information; there is no need for this additional administrative burden.

11 Further, Section 18.3.1 of the ICA provides that “either party can request an audit of the  
12 other party’s compliance with the Agreement’s measures and requirements applicable to  
13 limitations on distribution, maintenance, and use of proprietary or other protected information  
14 that the requesting party has provided to the other.” In addition to the stringent requirements  
15 set forth in Section 5.16.9.1, under Section 18, Eschelon has adequate protection and recourse  
16 if it believes that Qwest has misused confidential information. For this additional reason, there  
17 is no justification for Eschelon’s demand that Qwest provide executed copies of non-disclosure  
18 agreements.  
19  
20  
21

22 **9. Transit Record Charge and Bill Validation (Section 7.6.3.1): Issues 7-18**  
23 **and 7-19**

24 In this section, Eschelon seeks to obtain transit records from Qwest in order to validate  
25 bills that are based on data Eschelon itself provides to Qwest. In a recent complaint proceeding  
26 in Minnesota, Qwest negotiated a compromise solution to exchanging records when Qwest

1 hands transit traffic to a terminating provider. In that proceeding, all parties recognized that the  
2 best source of information for determining the source of such calls is the originating switch.  
3 Transit records are a poor substitute for such records because the purpose of a transit switch is  
4 to complete calls, with billing considerations being secondary. Nonetheless, because the  
5 terminating provider does not necessarily know the identity of the originating company, an  
6 extensive records exchange is one way to identify and track down originators of traffic that are  
7 improperly routing calls.  
8

9 This issue presents the opposite situation. Here, Eschelon is the originating provider,  
10 and therefore its switch produces the best information with regard to traffic it sends to Qwest  
11 for termination with a third party. Requiring Qwest to provide Eschelon with detailed records  
12 and to do so without charge is an unreasonable and inefficient way to determine appropriate  
13 billing by Eschelon. Furthermore, making such records available to Eschelon would require  
14 expensive system alterations to create the records and then to include the information that  
15 Eschelon seeks to include. Accordingly, Qwest opposes Eschelon's language.  
16

## 17 SECTION 8 – COLLOCATION

18 **Issue 8-21 -48 Volt Power Measurement (Section 8.2.1.29.2.1, and related issues in**  
19 **Sections 8.2.1.29.2.2, 8.3.1.6, 8.3.1.6.1, 8.3.1.6.2 and subparts, 8.3.9.1.3, 8.3.9.2.3 and**  
20 **8.3.9.2.3)**

21 The fundamental dispute underlying the disputed language in each of these contract  
22 sections relates to DC Power Measurement. Qwest offers CLECs the ability to pay for DC  
23 Power Usage on either a flat-rated, as-ordered basis, or on a measured basis. Eschelon wants  
24 Qwest to extend this measuring option to a different charge for DC Power Plant. Qwest's  
25 charge for DC Power Plant, however, is different from its charge for Power Usage, and cannot  
26

1 be adjusted based on a CLEC's actual power consumption. Qwest must engineer and provision  
2 its Power Plant as ordered to be able to provide the power requested by a CLEC. For example,  
3 if a CLEC orders a 100 amp power connection, then that is what Qwest provisions, and it  
4 charges the CLEC on that basis. A CLEC may decide to only use 40 amps for a given period  
5 of time, but that does not alter the fact that Qwest provisioned the CLEC's order for 100 amps -  
6 - as the CLEC requested. Power Usage, on the other hand, can be measured and billed based  
7 on actual consumption, and that is what Qwest's language accomplishes.  
8

9       There is no legitimate basis, however, to adjust DC Power Plant based on usage. A 100  
10 amp connection is provisioned to be able to provide 100 amps of power at all times -- pursuant  
11 to the CLEC's request -- and remains so month to month, regardless of how much power the  
12 CLEC actually uses. If a CLEC determines that it requires less or more power, it may submit  
13 an appropriate augment request to make that change, and that will change its monthly DC  
14 Power Plant charge. Failing that, however, Qwest will bill the CLEC for DC Power Plant  
15 ordered at 100 amps at that 100 amp rate, because that is what the CLEC requested, what  
16 Qwest has provisioned, and what Qwest delivers to the CLEC -- the capability to always draw  
17 100 amps over that connection.  
18

19 **Issue 8-21(a): -48 Volt Power Measurement (Section 8.2.1.29.2.2)**  
20

21       This issue is that same issue presented in Issue 8-21: whether power measurement  
22 should apply to DC Power Plant and DC Power Usage charges, or just the latter.

23 **Issue 8-21(b): -48 Volt Power Measurement (Section 8.3.1.6)**  
24

25       The dispute here is the same issue presented in Issue 8-21: Whether power  
26 measurement should apply to DC Power Plant and DC Power Usage charges, or just the latter.

1 Qwest’s language clarifies that there are two charges for -48 Volt DC Power, one for DC  
2 Power Usage and one for DC Power plant. Eschelon objects to Qwest separately identifying  
3 those distinct charges.

4 **Issue 8-21(c): -48 Volt Power Measurement (Section 8.3.1.6.1)**

5 The dispute here is the same issue presented in Issue 8-21: Whether power  
6 measurement should apply to DC Power Plant and DC Power Usage charges, or just the latter.

7 Qwest’s language clarifies that there are two charges for -48 Volt DC Power, one for DC  
8 Power Usage and one for DC Power plant. Eschelon objects to Qwest separately identifying  
9 those distinct charges.

10 **Issue 8-21(d): -48 Volt Power Measurement (Section 8.3.1.6.2)**

11 The dispute here is the same issue presented in Issue 8-21: Whether power  
12 measurement should apply to DC Power Plant and DC Power Usage charges, or just the latter.

13 **Issue 8-21(e): -48 Volt Power Measurement (Exhibit A and Section 8.14 and subparts)**

14 This dispute is the same as that presented in Issue 8-21: whether power measurement  
15 should apply to DC Power Plant usage charges, or just the latter. There also is a dispute  
16 concerning the appropriate rate element to be assessed for Power Plant.

17 **SECTION 9 – UNBUNDLED NETWORK ELEMENTS**

18 **14. Nondiscriminatory Access to UNEs (Sections 9.1.2.1.3.2.1, 9.1.2.1.3.2.2,  
19 9.2.2.3.2, 9.2.2.16): Issue 9-31**

20 This issue arises from Eschelon’s demand to include language in the ICA establishing  
21 that access to UNEs “includes moving, adding to, repairing and changing the UNE (through,  
22 *e.g.*, design changes, maintenance of service including trouble isolation, additional dispatches,  
23  
24  
25  
26

1 and cancellation of orders).” It has long been established that the Act only requires an ILEC to  
2 provide access to its *existing* network, not access to “a yet unbuilt superior one.” *Iowa Utils.*  
3 *Bd. v. FCC*, 120 F.3d 753, 813 (8th Cir. 1997). Under Eschelon’s proposed language, Qwest  
4 could be required to build new facilities and to provide access to “a yet unbuilt superior  
5 network.” For example, the undefined requirement for Qwest to “add to” UNEs could obligate  
6 Qwest to build new facilities and to go beyond the routine network maintenance that ILECs  
7 must provide. Similarly, Eschelon does not define the meaning of “changing the UNE,”  
8 thereby leaving the door open to changes that go beyond routine network maintenance.  
9

10 Through this proposal, Eschelon also appears to be attempting to obtain modifications  
11 to UNEs without paying for them. Although it is not clear from the proposed language,  
12 Eschelon’s proposal may assume that the price it pays to lease a UNE from Qwest entitles it to  
13 repairs, changes, additions, and modifications without further payment. That result would  
14 clearly violate Qwest’s legal right to recover the costs it incurs to provide access to UNEs and  
15 interconnection, since UNE rates do not include the costs of all of these activities.  
16

17 **15. Delayed Orders When Facilities Are Not Available (Sections**  
18 **9.1.2.1.3.2.1, 9.1.2.1.3.2.2, 9.2.2.3.2, 9.2.2.16): Issue 9-32 and 9-32(a)**  
19 **through (c)**

20 This issue has settled.

21 **16. Network Maintenance And Modernization Activities (Sections 9.1.9 and**  
22 **9.1.9.1): Issues 9-33, 9-34, 9-35 and 9-36**

23 **a. Issue 9-33**

24 This issue involves the parties’ rights and obligations when Qwest modifies its network  
25 for maintenance purposes or to modernize its facilities and technologies. The dispute arises  
26 from Eschelon’s demand for an ICA provision establishing that Qwest’s network modifications



1 “will not adversely affect service” to any Eschelon customer. Eschelon’s proposed prohibition  
2 against changes that “adversely affect” service should be rejected for several reasons.

3 First, Qwest maintains and modernizes its network consistent with industry standards  
4 and as contemplated by FCC rules. The service to be measured for purposes of application of  
5 industry standards is the service Qwest provides to Eschelon, not the service Eschelon provides  
6 to its customers. This focus is proper since Eschelon, not Qwest, ultimately controls the service  
7 that Eschelon’s customers receive. Eschelon’s proposed standard improperly focuses on the  
8 service Eschelon provides to its customers, not on the service that Qwest provides to Eschelon.  
9

10 Eschelon’s proposed requirement that any modernization or maintenance must “not  
11 adversely affect service to any End User customers” also is flawed because it is not tied to  
12 industry standards and is too vague to be capable of reliable and predictable contract  
13 implementation. Eschelon’s failure to tie the phrase “adversely affect service” to any  
14 measurable standard creates considerable ambiguity about whether a change in the network has  
15 a negative effect and, as a result, will inevitably lead to disputes between the parties.  
16

17 Eschelon’s language also fails to recognize that end users could be adversely affected  
18 by Qwest’s maintenance and modernization because of the equipment and technologies that  
19 Eschelon may be using in its network. Qwest, of course, should not be held responsible for  
20 adverse effects on service resulting from Eschelon’s use of equipment and technologies that are  
21 not compatible with Qwest’s modernization of its network.  
22

23 **b. Issue 9-34**

24 This issue relates to the notice that Qwest will provide to Eschelon of changes to its  
25 network because of network maintenance and modernization activities. Qwest will provide  
26 notice of changes to its network, including the location of changes, consistent with the

1 requirements of applicable FCC rules. Eschelon's proposal improperly converts the  
2 requirement for Qwest to provide notice of the locations of network changes into a requirement  
3 for Qwest to identify the Eschelon customers who could be affected by the changes.  
4 Specifically, Eschelon seeks to require Qwest to include the addresses of Eschelon's customers,  
5 along with the circuit identification numbers of the circuits serving those customers, in notices  
6 of network changes. There is no such requirement in 47 C.F.R. § 51.327, the FCC rule that  
7 governs notice of network changes, and, moreover, Eschelon itself has the information that it  
8 needs to determine if a change to Qwest's network could affect an Eschelon customer.  
9 Eschelon's attempt to impose a form of notice that is not required under the governing FCC  
10 rule should be rejected.  
11

12           During the arbitrations between Qwest and Covad in Oregon and other states, the  
13 commissions considered and decided this notice-related issue. See e.g., Order No. 05-980, at  
14 p. 5. In the Covad arbitration, this Commission ruled that Qwest's obligation when it is retiring  
15 copper loops is to provide notice that is consistent with the FCC's notice requirements, which  
16 are set forth in Rule 51.327. *Id.* This Commission rejected Covad's contention that Qwest  
17 should be required to identify the Covad customers affected by these network changes. *Id.*  
18 Since that arbitration, Qwest has updated its notice disclosure policies and has agreed to  
19 provide all information it can make readily available through its existing systems. Qwest's  
20 existing notices clearly comply with the notice requirements this Commission endorsed in the  
21 Covad arbitration. Moreover, while Eschelon seeks improper changes to the notice Qwest  
22 would be required to provide, it is not willing to compensate Qwest for the costs it would incur  
23  
24  
25  
26

1 in an attempt to modify its notice process to provide that information. Accordingly, Eschelon's  
2 proposal also violates Qwest' right of cost recovery under Section 252(d)(1) of the Act.

3 **c. Issue 9-35**

4 This issue has settled.

5 **d. Issue 9-36**

6 This issue has settled.

7  
8 **17. Wire Center Impairment Determinations and "Caps" on Available UNEs  
(Section 9.1.13.4.1): Issue 9-39**

9 This issue has settled.

10  
11 **18. UNE Conversions (Section 9.1.15.2.3): Issue 9-43, 9-44, and 9-44(a)-(c)**

12 **a. Issue 9-43**

13 This issue arises from Eschelon's demand relating to the circuit identification numbers  
14 that Qwest will use when Eschelon converts from using a UNE leased from Qwest to using a  
15 replacement tariffed service. These conversions are necessary in wire centers where there is no  
16 longer impairment under the criteria set forth in the FCC's *Triennial Review Remand Order*  
17 and, hence, no continuing obligation for Qwest to provide high-capacity transport and high-  
18 capacity loops as UNEs. Eschelon is demanding that Qwest use the same circuit identification  
19 number assigned to the UNE for the tariffed service to which Eschelon converts its service.  
20

21 This request is improper for several reasons.

22 First, circuit IDs often include product-specific information that Qwest relies upon for  
23 proper processing and billing of products. For example, circuit IDs reflect whether a facility a  
24 CLEC is leasing is an unbundled network element or a tariffed service, and that distinction  
25 affects the rate and billing for the facility. Using a circuit ID assigned to a UNE for a tariffed  
26

1 alternative service may result in mis-identification of the service and lead to billing and other  
2 errors. Second, there is no legal requirement for Qwest to change its systems for this purpose;  
3 indeed, Qwest uses separate circuit ID numbers for other CLECs, so adoption of that approach  
4 for Eschelon will not result in unequal treatment. In fact, Qwest is not aware of any other  
5 CLEC who has made a similar demand or voiced concerns about a change in circuit ID  
6 numbers upon converting to an alternative service. Third, it would be extremely costly for  
7 Qwest to modify its operation systems to meet Eschelon's demand for use of the same circuit  
8 ID number after a conversion. Fourth, Eschelon's demand involves processes that affect all  
9 CLECs, not just Eschelon, and it therefore should be addressed through the CMP, not through  
10 an arbitration involving a single CLEC.

11  
12 **b. Issue 9-44**

13 The *TRRO* establishes that in wire centers where there is no impairment, as that term is  
14 defined in Section 251(d)(2)(B), CLECs must convert from using high-capacity UNE transport  
15 and loops to alternative service arrangements. The parties agree that if Eschelon fails to carry  
16 out such a conversion, Qwest may perform the conversion to a month-to-month service  
17 arrangement under its applicable tariff. This dispute arises because of Eschelon's proposal that  
18 would treat these conversions that Qwest performs as something "in the manner of a price  
19 change on the existing records and not a physical conversion."  
20

21 Eschelon's proposal ignores the nature of conversions from UNEs to alternative tariffed  
22 services. The effect of Eschelon's proposal would be to deny Qwest the recovery of the costs  
23 that it incurs to perform conversions. That result would plainly be unlawful. Eschelon's  
24 proposal also conflicts with the fact that in the *TRRO* wire center non-impairment proceeding,  
25 docket UM 1251, the Commission has directed Qwest to submit a cost study establishing an  
26

1 appropriate rate for conversions from UNEs to alternative service arrangements. See Order No.  
2 07-109, p. 20, and p. 20, Ordering Clause 4.

3 **19. Bridged Taps (Section 9.2.2.9.6): Issue 9-46**

4 This issue is settled.

5  
6 **20. Subloops - Cross Connect/Wire Work by Qwest (Section 9.3.3.8.3.1): Issue 9-50**

7 This issue is settled.

8  
9 **21. Access to 911 Databases (Section 9.8 and subpart): Issue 9-52**

10 This issue is settled.

11 **22. Unbundled Customer Controlled Rearrangement Element (“UCCRE”)**  
12 **(Section 9.9 and subparts): Issue 9-53**

13 The FCC has removed from its rules the former requirement for ILECs to provide  
14 digital cross-connects for the unbundled customer controlled rearrangement element  
15 (“UCCRE”). *Compare* former 47 C.F.R. § 51.319(d)(2)(iv) and current 47 C.F.R.  
16 § 51.319(d)(2). Eschelon acknowledges that Rule 51.319 defines the unbundling obligations of  
17 ILECs, but it dismisses as irrelevant the fact that the FCC affirmatively removed from that rule  
18 the former obligation of ILECs to provide UCCRE. The FCC’s unbundling rules are definitive  
19 and binding, and the fact that the FCC has removed UCCRE from those rules establishes that  
20 ILECs no longer have an obligation to provide this service.

21  
22 Further, although Qwest offered this service in the past, CLECs did not order it. If  
23 Eschelon desires this service, it can obtain the service through a tariff or through the bona fide  
24 request process.  
25  
26

1           Because Qwest will not be offering this service to any CLECs that enter into new  
2 interconnection agreements, there is no merit to Eschelon's assertion that it would be  
3 discriminatory for Qwest not to offer the service to Eschelon. The service will no longer be  
4 offered to Eschelon or to any other CLEC that enters into a new interconnection agreement, and  
5 Eschelon is therefore being treated on a par with other CLECs. Under Eschelon's argument,  
6 Qwest would be prohibited from ending on a going-forward basis an offering it has no legal  
7 obligation to provide and that CLECs do not order simply because the offering is included in  
8 another carrier's interconnection agreement that is several years old. This position relies on an  
9 improper application of the Act's non-discrimination requirements and would improperly force  
10 Qwest to continue voluntary offerings of services for which there is no demand.

12           Eschelon also proposes in the alternative adoption of a process that Qwest would be  
13 required to follow to obtain approval from the Commission to stop offering any product,  
14 including products for which there is no demand and no legal requirement to provide. As  
15 Qwest will explain in testimony, this proposal improperly interferes with Qwest's right to stop  
16 offering products that it has been offering voluntarily and creates a disincentive against  
17 providing products and services that are not within the mandatory provisioning requirements of  
18 Section 251 of the Act.

21           **22A. Application of UDF-IOF termination (fixed) rate element (Section**  
22           **9.7.5.2.1.a): Issue 9-51**

23           Eschelon's proposal assumes incorrectly that Qwest is always required to perform only  
24 one cross-connect to provide UDF-IOF terminations. In fact, more than one cross-connect may  
25 be necessary, which is why Qwest's proposed language permits recovery for each cross-  
26 connect that is required for a facility. Eschelon's proposal would improperly prevent Qwest

1 from charging for more than one cross-connect when multiple cross-connects are required and  
2 would thereby deny Qwest cost recovery.

3           **23. Different UNE Combinations (Sections 9.23.2 and 9.23.9): Issues 9-54 and**  
4           **9-54(a)**

5           **a. Issue 9-54**

6           This issue involves Eschelon’s demand for access to multiplexing and its attempt to  
7 impose UNE rates and other UNE terms and conditions for non-UNE elements that are  
8 combined with UNEs. Loop multiplexing or “muxing” is not a UNE that Qwest is required to  
9 provide on an unbundled basis. In the decision of the FCC’s Wireline Competition Bureau in  
10 the Verizon-Virginia arbitration, paragraph 491, the Bureau rejected WorldCom’s proposed  
11 language that would have established multiplexing as an independent network element, stating  
12 that the FCC has never ruled that multiplexing is such an element: “We thus reject  
13 WorldCom’s proposed contract language because it defines the ‘Loop Concentrator/  
14 Multiplexer’ as a network element, which the Commission has never done.”<sup>6</sup>

15  
16           Further, Eschelon can self-provision multiplexing within its own collocation space, and,  
17 therefore, will not be denied access to this service if Qwest does not provide it. In the *TRO*, the  
18 FCC established that the type of multiplexing ILECs must provide is that associated with  
19 commingling, not stand-alone multiplexing. Accordingly, on a going-forward basis, Qwest  
20 will no longer offer stand-alone multiplexing, but it will continue to provide multiplexing from  
21 the tariff in connection with commingling. Indeed, after the FCC’s issuance of the *TRRO*,  
22  
23  
24

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25           <sup>6</sup> *In the Matter of Petition of WorldCom, Inc., et al., for Preemption of the Jurisdiction of the Virginia*  
26 *State Corporation Commission Regarding Interconnection Disputes with Verizon-Virginia and for Arbitration*, CC  
Docket Nos. 00-218, 249, 251, 17 FCC Rcd. 27,039 at ¶ 494 (FCC Wireline Competition Bureau July 17, 2002).

1 Qwest stopped offering stand-alone muxing to all CLECs during negotiations of new  
2 interconnection agreements.

3 **b. Issue 9-54(a)**

4 This issue has settled.

5  
6 **24. Combinations of Loops and Transport (Section 9.23.4 and sub-parts): Issue  
7 9-55**

8 This dispute arises because of Eschelon's proposed use of the term "loop-transport  
9 combination" to include more than EELs and varieties of EELs. The FCC uses the term "loop-  
10 transport" to describe varieties of EELs, not to establish an unbundled product separate from  
11 EELs. By contrast, Eschelon uses "loop-transport" as a defined term that includes varieties of  
12 EELs, but also encompasses any combination of a loop with dedicated transport.

13 Qwest has no legal obligation to offer loop-transport combinations other than EELs.  
14 Eschelon asserts that certain provisions of the *TRO* recognize a category of loop-transport  
15 combinations that encompasses more than EELs, but that is an inaccurate characterization of  
16 the *TRO*. The provisions Eschelon relies upon, when read in proper context, refer only to  
17 EELs, not to loop-transport combinations other than EELs.

18  
19 Although "loop-transport" is not a Qwest product, Eschelon improperly proposes to  
20 assign product attributes to it. *See, e.g.*, §§ 9.23.4.4.3.1 (Intervals); 9.23.4.5.1.1. (Billing);  
21 9.23.4.6.6. ("BANS"). Qwest has developed and implemented systems, procedures and  
22 intervals for EELs, UNEs and tariffed services and is under no legal requirement to modify  
23 these systems to provide Eschelon's proposed "loop-transport" product. Moreover, even if  
24 there were such a legal requirement, the necessary modifications to Qwest's systems and  
25  
26



1 procedures would impose significant costs that Qwest would have a right to recover under the  
2 Act's cost recovery provisions. Eschelon is unwilling to compensate Qwest for those costs.

3  
4 **25. Service Eligibility Criteria -- Audits (Sections 9.23.4.3.1.1  
and sub-parts): Issue 9-56 and 9-56(a)**

5 **a. Issue 9-56**

6 The *TRO* gives ILECs the right to conduct audits of CLECs to ensure compliance with  
7 the *TRO*'s eligibility criteria for high-capacity EELs. *TRO* at ¶¶ 625-29. There is no support in  
8 the *TRO* for Eschelon's proposal that would permit Qwest to conduct an audit only if Qwest  
9 states and explains the "cause upon which Qwest has a concern that [Eschelon] has not met the  
10 Service Eligibility Criteria." In addition, Eschelon's proposal improperly would require Qwest  
11 to identify specific Eschelon circuits that Qwest believes do not comply with the service  
12 eligibility criteria. There is no requirement in the *TRO* for Qwest to identify non-complying  
13 circuits as a condition to conducting an audit. Eschelon's proposal impermissibly interferes  
14 with and weakens the audit rights Qwest is granted in the *TRO*.

15  
16  
17 **b. Issue 9-56(a)**

18 This sub-issue is related to Issue 9-56 and Eschelon's attempt to weaken Qwest's right  
19 to conduct service eligibility audits. Specifically, the issue involves Eschelon's request for ICA  
20 language that would require Qwest to submit to Eschelon a notice of Qwest's intent to conduct  
21 a service eligibility audit. The notice would describe the basis for Qwest's belief that Eschelon  
22 is not complying with the service eligibility criteria and would identify the non-compliant  
23 Eschelon circuits. As explained above, the audit rights the FCC granted in the *TRO* are not  
24 conditioned upon a showing of cause by Qwest, and, relatedly, there is no requirement for  
25 Qwest to identify circuits that fail to comply with the service eligibility criteria. For these  
26

1 reasons, there is no legal support for the notice requirement that Eschelon is attempting to  
2 impose.

3  
4 **26. Ordering, Billing, and Circuit ID for Commingled Arrangements (Sections**  
5 **9.23.4.5.1, 9.23.4.5.1.1; See subparts (a)-(e) for related issues in 9.23.4.5.4,**  
6 **9.23.4.6.6 (and subparts), 9.23.4.7 and subparts; 9.1.1.1.1 & 9.1.1.1.2):**  
7 **Issues 9-58, 9-58(a)-(e) and 9-59**

8 **a. Issues 9-58, 9-58(a)-(e)**

9 In these sections, Eschelon proposes unique processes for ordering, billing and circuit  
10 identification numbers relating to “loop-transport combinations.” As discussed above in  
11 connection with Issue 9-55, EELs are the only loop-transport combinations that Qwest is  
12 required to provide, and Eschelon’s use of the term “loop-transport combinations” is therefore  
13 overly broad. In the sections implicated by this dispute, Eschelon attempts to assign product  
14 attributes to “loop-transport combinations,” despite the fact that Qwest has no such product and  
15 no legal obligation to offer such combinations other than EELs. Accordingly, the Commission  
16 should reject Eschelon’s demand that Qwest alter its processes by requiring only one LSR for point-to-  
17 point commingled EELs.

18 In addition to the flaws in the merits of its position that are described below, Eschelon’s  
19 proposed Sections 9.1.1.1.1, 9.1.1.1.1.1, and 9.1.1.1.1.2 are duplicative in that they address the  
20 same subjects that Eschelon addresses in Section 9.23.4 and related sub-sections. For example,  
21 Eschelon addresses service intervals for commingled arrangements in both Section 9.1.1.1.1  
22 and 9.23.4.4.3.1. Similarly, it addresses ordering and billing procedures for commingled  
23 arrangements in Section 9.1.1.1.2 and again in Sections 9.23.4.5.4 and 9.23.4.6.6. These  
24 repetitive ICA provisions create unnecessary confusion, and, accordingly, Sections 9.1.1.1.1,  
25 9.1.1.1.1.1, and 9.1.1.1.1.2 should be eliminated in their entirety.  
26

1           In addition to being duplicative of other Eschelon proposals, these proposed ICA  
2 provisions are inappropriately set forth in a general section of the Agreement containing  
3 general terms and conditions relating to UNEs. It is confusing and inconsistent with the overall  
4 organization of the ICA to include specific terms and conditions relating to commingling in a  
5 section of the Agreement that is intended to define the broad terms and conditions that apply to  
6 UNEs. For this additional reason, Sections 9.1.1.1.1, 9.1.1.1.1.1, and 9.1.1.1.1.2 should be  
7 eliminated from the ICA.  
8

9           In contrast to Eschelon’s confusing approach, Qwest addresses specific issues relating  
10 to commingling in the section of the ICA titled “Commingling.” Specifically, per mutual  
11 agreement of the parties, Section 24 is titled “Commingling,” and it sets forth the parties’  
12 general commingling rights and obligations. In proposed Section 24.3.2, for example, Qwest  
13 includes language establishing the service intervals for commingled EELs. These and other  
14 specific sections relating to commingling are appropriately included in the section of the  
15 Agreement devoted to commingling and should not be addressed in different sections with  
16 duplicative provisions.  
17

18           With respect to the merits of this issue, Eschelon’s demand that Qwest use a single  
19 circuit identification number for commingled EELs instead of separate identification numbers  
20 for the UNE and non-UNE components (Issue 9-58(a)) is improper for several reasons. First,  
21 circuit IDs often include product-specific information that Qwest relies upon for proper  
22 processing and billing of products. Using a circuit ID assigned to a UNE for a tariffed  
23 alternative service may result in mis-identification of the service and lead to billing and other  
24 errors. Second, there is no legal requirement for Qwest to change its systems for this purpose;  
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26

1 indeed, Qwest uses separate circuit ID numbers for other CLECs, so adoption of that approach  
2 for Eschelon will not result in unequal treatment. Third, it would be very costly for Qwest to  
3 modify its operation systems to meet Eschelon's demand for use of the same circuit ID number  
4 after a conversion. Fourth, Eschelon's demand involves processes that affect all CLECs, not  
5 just Eschelon, and it therefore should be addressed through the CMP, not through an arbitration  
6 involving a single CLEC. Finally, there is no merit to Eschelon's claim that the use of two  
7 circuit IDs could result in difficulties in completing repairs for Eschelon customers. Qwest  
8 provides CLECs with the circuit IDs for commingled EELs, which should eliminate any repair-  
9 related concerns if Eschelon properly updates its own records.  
10

11           Eschelon's demand that Qwest use a single billing account number ("BAN") for the  
12 elements comprising a point-to-point commingled EEL (Issue 9—58(b) and (c)) fails to  
13 recognize that BANs contain essential product-specific information that affects the proper  
14 billing for products. This information affects, for example, whether a product is billed at a  
15 UNE-based rate or at a tariffed rate. Not only are separate BANs important to Qwest's  
16 provisioning and billing of the elements that make up point-to-point commingled EELs, but  
17 Eschelon's demand for a single BAN would impose very substantial costs on Qwest because of  
18 the systems changes that would be required. Qwest has no legal obligation to make those  
19 changes, and, moreover, Eschelon is not offering to compensate Qwest for the costs of  
20 performing them. Qwest has developed and implemented systems, procedures and intervals for  
21 EELs, UNEs and tariffed services and is under no legal requirement to modify these systems to  
22 provide Eschelon's proposed "loop-transport" product (Issues 9-58(d) and (e)). Such  
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1 modifications would require Qwest to incur significant costs that it is entitled to recover under  
2 the Act.

3 Issue 9-58(e) also implicates Eschelon's proposal that Qwest be required to provision  
4 the tariffed components of commingled arrangements based on intervals that are different from  
5 those set forth in tariffs. This demand for terms that deviate from tariffs is improper and should  
6 be rejected.  
7

8 **b. Issue 9-59**

9 This issue arises because of Eschelon's demand that in the event of a "trouble"  
10 associated with a commingled EEL, it be permitted to submit just a single trouble report instead  
11 of more than one report for each facility that comprises the commingled EEL. In addition,  
12 Eschelon proposes to limit Qwest's right of cost recovery in circumstances where Qwest must  
13 dispatch a field engineer to check on a trouble associated with a commingled EEL.  
14

15 Eschelon's proposal fails to recognize that different repair-related obligations and  
16 performance intervals may apply depending on whether a facility is a UNE or a tariffed service.  
17 These different obligations require submission of a trouble report and a separate circuit ID for  
18 each component of a commingled EEL. In addition, to the extent that Eschelon's proposal is  
19 designed to require Qwest to use a single circuit ID for commingled EELs, for the reasons  
20 discussed in connection with Issue 9-43, that would be improper.  
21

22 Eschelon's proposal also would permit Qwest to recover only a single maintenance of  
23 service or trouble isolation charge for commingled EELs, and that single charge would be  
24 permitted only if Qwest dispatches a field engineer who does not find a trouble on either circuit  
25 of a commingled EEL. However, the costs that Qwest incurs resulting from trouble reports  
26 associated with commingled EELs are not limited to checking just one circuit of a commingled

1 EEL and are not incurred only if a trouble is not found. Accordingly, Eschelon’s proposal  
2 would improperly deny Qwest full recovery of the costs it incurs in connection with trouble  
3 reports for commingled EELs.

4  
5 **27. Loop-Mux Combination (Sections 9.23.2, 9.23.4.4.3, 9.23.6.2, 9.23.9 (and  
6 sub-parts), and 9.24.4 (and sub-parts)): Issues 9-61 and 9-61(a)-(c)**

7 Please see the discussion of multiplexing set forth in connection with Issue 9-54. As  
8 described therein, there is no legal requirement for ILECs to provide stand-alone multiplexing.  
9 Multiplexing is not a feature or function of the loop, and Qwest is not required to provide loops  
10 and multiplexing as a UNE combination

11 Further, Eschelon can self-provision multiplexing within its own collocation space, and,  
12 therefore, will not be denied access to this service if Qwest does not provide it. In the *TRO*, the  
13 FCC established that the type of multiplexing ILECs must provide is that associated with  
14 commingling, not stand-alone multiplexing. Accordingly, on a going-forward basis, Qwest  
15 will no longer offer stand-alone multiplexing.

16 In proposing that Qwest provide multiplexing as part of access to an unbundled loop,  
17 Eschelon also improperly ascribes UNE attributes to the tariffed portion of the proposed  
18 product. Thus, it would not include any reference in the ICA to tariffed terms and would apply  
19 UNE rates when tariffed rates should apply (Issues 9-61(a) and 9-61(c)). As discussed above in  
20 connection with Issue 9-58, as a matter of law and consistent with the *TRO*, the tariffed services  
21 that Qwest provides for commingling must be provisioned based on the terms and conditions in  
22 tariffs, not based on different terms and conditions that apply to UNEs.  
23

24 Eschelon also would improperly apply service intervals to “UNE combinations” and  
25 loop-mux combinations that are based on “appropriate retail analogues” (Issue 9-61(b)). This  
26

1 proposal, like those described above, would result in intervals that could impermissibly deviate  
2 from terms in governing tariffs. Further, the proposal is exceedingly vague, since Eschelon  
3 does not define “appropriate retail analogues.” The use of this undefined term would create a  
4 lack of clarity concerning the intervals that apply and would inevitably lead to disputes between  
5 the parties.

6  
7 **28. Microduct rate: Issue 10-63**

8 This issue is settled.

9 **SECTIONS ADDRESSING SERVICE INTERVALS AND**  
10 **SECTION 12 - CHANGE MANAGEMENT PROCESS**

11 Because many of the disputed issues within Section 12 of the ICA involve processes  
12 that affect all CLECs, not just Eschelon, it is appropriate to begin this section with a brief  
13 overview of the change management process, or “CMP.” This overview is followed by a  
14 summary of most of the disputed issues within this section. Issues 12-68 and 12-86 are not  
15 addressed below, but are fully described in the Issues Matrix (Exhibit 3 to Eschelon’s Petition  
16 for Arbitration). The CMP was approved as part of Section 271 proceedings by both this  
17 Commission and the FCC. From a CLEC’s perspective, the purpose of CMP is to provide  
18 CLECs with a meaningful opportunity to modify systems, processes and procedures. From  
19 Qwest’s perspective, CMP is to ensure that Qwest can implement uniform systems, processes  
20 and procedures so it can train its people and perform at a consistently high level of quality for  
21 its wholesale customers.  
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1           The FCC painstakingly evaluated CMP as part of 271. The FCC found CMP to be  
2 “clearly drafted, well organized and accessible.”<sup>7</sup> The FCC continued that CMP “effectively  
3 processes and communicates to competitive LECs any changes in Qwest’s OSS interfaces and  
4 to products and processes that are within the scope of CMP.” *Id.* Importantly, the FCC  
5 recognized that “a key component of an effective change management process is the existence  
6 of a forum in which both competing carriers and the BOC to improve . . . method[s].” *Id.*, at  
7 ¶ 134. The FCC found CMP did just that. *Id.* For years now, Qwest and the CLECs in its  
8 region have used CMP to modify systems, and to improve processes and procedures. Eschelon  
9 has been very active in CMP; it has submitted 228 change requests and received approval of  
10 188 of them. In this arbitration, however, Eschelon is trying to end-run CMP by defining  
11 certain systems requirements, processes and procedures in its agreement, which language will  
12 make it effectively impossible for the CMP to modify these processes going forward.  
13

14           Based on its proposals, it appears that Eschelon has forgotten the difficulties  
15 experienced in the telecommunications industry for the first few years after passage of the Act.  
16 Industry participants were learning what their obligations were, and then doing their best to  
17 fulfill those obligations. The result was a hodge-podge. For example, Qwest (then U S WEST)  
18 often had multiple processes for performing the exact same task. This resulted in two principal  
19 problems. First, some CLECs argued the processes were discriminatory because Qwest did not  
20 implement the same processes across the industry. Second, the myriad processes made it  
21 difficult for Qwest to perform at an acceptable level of quality because it could not document  
22 one uniform process, and then train its employees to the process.  
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25           <sup>7</sup> See, e.g., *In the Matter of Application by Qwest Communications International, Inc. for Authorization to*  
26 *Provide In-Region, InterLATA Services in the States of Colorado, et al.*, FCC 02-332 (Rel. Dec. 23, 2002), ¶ 133.



1 The CLEC community brought this concern to the 271 proceedings. The net result was  
2 the creation of CMP and a highly detailed document governing how CMP would operate. This  
3 document was painstakingly negotiated and created by the industry as a whole, and the industry  
4 as a whole has the ability to modify the document. *See Oregon SGAT Exhibit G.* The parties  
5 have already agreed that that governing document – Exhibit G to Qwest’s SGAT – will be an  
6 addendum to the Eschelon interconnection agreement. Exhibit G explains that CMP is where  
7 the industry creates and modifies processes:  
8

### 9 **1.0 INTRODUCTION AND SCOPE**

10 This document defines the processes for change management of OSS interfaces,  
11 products and processes (including manual) as described below. ***CMP provides a means***  
12 ***to address changes that support or affect pre-ordering, ordering/provisioning,***  
13 ***maintenance/repair and billing capabilities and associated documentation and***  
14 ***production support issues for local services provided by CLECs to their end users.***

15 The CMP is managed by CLEC and Qwest representatives each having distinct roles  
16 and responsibilities. The CLECs and Qwest will hold regular meetings to exchange  
17 information about the status of existing changes, the need for new changes, what  
18 changes Qwest is proposing, how the process is working, etc. The process also allows  
19 for escalation to resolve disputes, if necessary. (Emphasis added.)

20 The benefits of CMP are well known; indeed, the most active CLEC participant in the  
21 process is Eschelon itself. As discussed, Eschelon has requested several hundred change  
22 requests in CMP.

23 The CMP governing document also states that “[i]n cases of conflict between the  
24 changes implemented through the CMP and any CLEC interconnection agreement ... the rates,  
25 terms and conditions of such interconnection agreement shall prevail . . .” *Exhibit G*, at § 1.

26 To ensure uniform processes, Qwest studiously avoids placing process – the manner in which  
something is accomplished – in interconnection agreements. Eschelon is trying to use this  
contract negotiation – instead of the CMP – to define processes that the parties will utilize to

1 order, provision and repair various services. For many of the disputed issues, Eschelon is  
2 trying to modify an existing process set or approved in CMP; in some instances, Eschelon is  
3 trying to obtain a process that was specifically rejected or vacated by CMP. In other words,  
4 Eschelon uses CMP to its advantage; however, when it does not like the results, it seeks a  
5 second bite at the apple by trying to create Eschelon-specific processes in this arbitration.  
6

7 The Commission should reject Eschelon's strategy. It should also recognize and  
8 enforce the importance of allowing the industry – not one party – to define uniform processes  
9 and avoid reverting to the days shortly after passage of the Act where multiple processes ruled  
10 the day, leaving Qwest unable to perform at an acceptable level of quality.

11 **Issue 1-1 and Sub-Issues: Service Intervals (Section 1.7.2)**

12 Exhibit C to the ICA contains service interval tables. Qwest proposes language for  
13 section 1.7.2 that references Exhibit C and makes clear that service intervals are subject to  
14 change through CMP without the need for an amendment to the ICA. Historically, Qwest has  
15 modified service intervals through CMP. To date, since Qwest obtained 271 approval, *all* such  
16 modifications have been reductions in the lengths of service intervals for various services and  
17 have been for the benefit of CLECs.  
18

19 Eschelon's proposed language for section 1.7.2 attempts to stop progress in its tracks.  
20 Eschelon seeks to thwart the uniformity and processes established through CMP by  
21 incorporating into the ICA a cumbersome and wholly unnecessary requirement for the parties  
22 to amend the ICA in the event, which has never happened in the time since 271 approval, that  
23 the Commission orders, or Qwest chooses to offer, intervals longer than those set forth in  
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1 Exhibit C. Tellingly, Eschelon does not seek in its first proposal to impose this burden on  
2 Qwest if Qwest desires to implement shorter service intervals than those set forth in Exhibit C.

3         Additionally, Eschelon’s proposed language calls for micro-management of the parties’  
4 contractual obligations. It sets forth forms of letters to be attached to the ICA that the parties  
5 are supposed to use to amend their agreement. This kind of unique process, created just for  
6 Eschelon, would increase Qwest’s administrative and system costs. If such costs are imposed  
7 on Qwest, it is entitled to recover them under the Act.  
8

9         As explained above, the Commission-approved CMP was designed to create a flexible  
10 mechanism for changes in technology and the marketplace, and for standard processes. Service  
11 intervals are exactly the type of process that the Commission and the industry anticipated that  
12 CMP would address. CMP itself contains escalation and dispute resolution provisions to  
13 enable carriers to object to proposed changes.  
14

15         Through its proposed language, Eschelon seeks protection against modifications that  
16 have not occurred even once since 271 approval, that is, the lengthening of service intervals,  
17 and, secondly, it seeks that protection in a context in which it already has sufficient recourse  
18 through CMP.

19         Eschelon’s second option for language for section 1.7.2, identified as part of Issue 1-1  
20 in the Matrix, involves a proposal under which the parties would set forth in a letter intervals  
21 different from those in the ICA if the parties agree to such intervals or the Commission orders  
22 them. This proposal suffers from the same flaws set forth above. It circumvents CMP. The  
23 same is true for Echelon’s objections to Qwest’s language for section 7.4.7 that addresses  
24 intervals for the provision of interconnection trunks, and for its objections to Qwest’s proposed  
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1 language in Exhibit C itself regarding rearrangements (Issue 1-1(b)), LIS trunking (Issue 1-  
2 1(c)), and ICB provisioning intervals (Issue 1-1(d)). Qwest’s proposed language for Section  
3 7.4.7 makes clear that such intervals may be modified through CMP pursuant to the procedures  
4 set forth in Exhibit G. By contrast, Eschelon argues that such intervals should be frozen in time  
5 in the ICA. It seeks the same freeze for intervals related to rearrangements, LIS trunking and  
6 ICB provisioning. Contrary to Eschelon’s position, the parties should not be forced to amend  
7 the ICA to modify service intervals. Such a requirement creates unnecessary administrative  
8 burdens and risks the uniformity and standards created through CMP. Eschelon’s position in  
9 this arbitration with respect to service intervals essentially asks this Commission to directly  
10 undermine CMP.  
11

12  
13 **29. Eschelon’s Proposal to Require Qwest to “Acknowledge Mistakes:” Issue**  
14 **12-64 and 12-64(a)-(b)**

15 This issue emanates from a decision issued by the Minnesota Commission, where that  
16 Commission held that Qwest should take responsibility for mistakes when Qwest’s actions  
17 harm CLEC customers. This process is unnecessary for a myriad of reasons.

18 Most important, this Commission has already adopted performance measurements  
19 (PIDs) and a Performance Assurance Plan (“PAP”) that fines Qwest automatically for failing to  
20 perform at an acceptable level of quality. This data shows that Qwest has consistently been  
21 performing for CLECs in Oregon at a high level of quality. This data has been audited and is  
22 publicly available. This process already creates an incentive for Qwest to perform at a high  
23 level of quality. Additional process acknowledging a mistake on an individual order is simply  
24 not necessary.  
25  
26

1 Eschelon is attempting to expand the Minnesota Commission’s decision beyond the  
2 actual language of the decision. In Minnesota, Qwest submitted a compliance filing, which  
3 Eschelon found acceptable. Now, however, Eschelon wants to go further than the process it  
4 already agreed was acceptable. Specifically, Echelon seeks a “root cause analysis,” as well as  
5 an acknowledgement of mistake. Thus, Eschelon wants to be able to dictate situations when  
6 Qwest’s investigation must go beyond an individual order to determine whether a systemic  
7 problem exists. This is unnecessary and would allow Eschelon too much control over Qwest’s  
8 internal business workings. Again, Qwest’s PIDs define levels of performance that allow the  
9 Commission to determine whether systemic problems in Qwest’s performance exist. The PIDs  
10 therefore provide the protection that Eschelon wants on an industry-wide level without creating  
11 the very real potential of allowing a CLEC to dictate Qwest’s internal workings.  
12

13  
14 **30. Communications with Customers: Issues 12-65 and 12-66**

15 These issues have settled.

16 **31. Expedited Orders: Issues 12-67 and 12-67(a)-(g)**

17 Qwest provisions services – whether designed services like unbundled loops, or non-  
18 design services like resold POTS – according to standard intervals. There are times, however,  
19 when a CLEC like Eschelon wants to “expedite” the order and obtain the circuit more quickly.  
20

21 In the limited circumstances that Qwest offers expedites to CLECs, Eschelon must be  
22 required to pay Qwest for this unique service consistent with the terms of the governing tariff.  
23 That tariff authorizes charges on an ICB (Individual Case Basis) basis. Eschelon’s proposal to  
24 deviate from the tariff and to obtain expedites on terms different from those that apply to other  
25 CLECs must be rejected.  
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**31A. Supplemental Orders: Issue 12-68**

See Issues Matrix (Exhibit 3 to Eschelon’s Petition for Arbitration).

**32, 34 & 36. Pending Service Order Notifications (“PSO”), Fatal Reject Notices, Daily Loss Reports, and Completion Reports: Issues 12-70, 12-74, 12-76 and 12-76(a)**

These issues have settled.

**33. Defining a “Jeopardy” (Section 12.2.7.2.4.4): Issues 12-71, 12-72 and 12-73**

This issue arises because of Eschelon’s proposal to include the following language in Section 12.2.7.2.4.4 of the ICA: “A jeopardy caused by Qwest will be classified as a Qwest jeopardy, and a jeopardy caused by CLEC will be classified as Customer Not Ready (CNR).”

The premise underlying this proposal is that it is important to distinguish between situations where a due date is missed due to Qwest-caused problems versus CLEC-caused problems. As a general rule, Qwest does not disagree with this premise; however, the threshold issue is whether this language belongs in the ICA. Indeed, Qwest’s current performance indicator definitions (PIDs) – metrics that define Qwest’s acceptable level of performance as created and agreed to by the entire Regional Oversight Committee in the 271 process, and managed through Qwest’s PID Management Process with participating CLECs in Qwest’s 14-state local service region – specifically differentiate between Qwest-caused delays and CLEC/customer-caused delays. For example, OP-4 (the performance measure titled “Installation Interval”) states:

- The Applicable Due Date is the original due date or, *if changed or delayed by the customer*, the most recently revised due date, subject to the following: *If Qwest changes a due date for Qwest reasons*, the Applicable Due Date is the customer-initiated due date, if any, that is (a) subsequent to the original due date and (b) prior to a Qwest-initiated, changed due date, if any.
- Time intervals associated with customer-initiated due date changes or delays occurring after the Applicable Due Date, as applied in the formula below, are

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calculated by subtracting the *latest Qwest-initiated due* date, if any, following the Applicable Due Date, from the subsequent customer-initiated due date, if any. (Emphasis added.)

This is just one of many such examples in the PIDs. Thus, Eschelon is already protected insofar as Qwest is currently required to differentiate between Qwest-caused and CLEC/customer-caused delays.

Qwest objects to including this language in the ICA because no CLEC should be able to dictate terms for the entire CLEC community. If the CLECs and Qwest decide to change a PID, they should be able to without fear of how it implicates an individual ICA. Certainly, Qwest cannot change PIDs without Commission oversight. Eschelon’s proposed language is unnecessary and, once again, attempts to elevate Eschelon above other carriers.

**35. Processes for Tagging Circuits at the Demarcation Point: Issues 12-75 and 12-75(a)**

This issue has been resolved.

**37. Dispatches Relating to Trouble Isolations: Issue 12-77**

This issue has been resolved.

**38 & 39. Defining Trouble Reports: Issues 12-78, 12-79**

These issues have been resolved.

**40. Technical Publications: Issues 12-81 and 12-82**

These issues have been resolved.

**41. Intentionally Left Blank Per Eschelon’s Petition**

**42. Trouble Report Closure: Issue 12-86**

This issue has been resolved.





1 agreement or offering a new rate. CLECs would then have the opportunity to file objections to  
2 such rate filings and suggest that the Commission investigate the appropriateness of such rates.

3  
4 **45. Unapproved Rates: Issue 22-90 and subparts (a)-(e)**

5 These disputes relate to the process for applying for and determining new rates, as well  
6 as the actual rates themselves. Qwest has agreed to Eschelon's suggested process that Qwest  
7 make a filing with the Commission for new rates which have not previously been approved.  
8 Qwest has agreed to file cost support with the Commission for such items within sixty days of  
9 either entering into the agreement or offering a new rate. CLECs would then have the  
10 opportunity to file objections to such rate filings and suggest that the Commission investigate  
11 the appropriateness of such rates. In light of that process, Qwest does not agree that it makes  
12 sense to determine interim rates in this proceeding, particularly given that Oregon has not  
13 determined a number of rates in prior cost proceedings. This Commission should not treat  
14 Eschelon uniquely simply because Eschelon seeks determination of those rates in an  
15 interconnection proceeding. Such an approach could lead to numerous rate issues being  
16 litigated in numerous arbitrations. Such an approach would be inefficient.

17  
18 **SECTION 24**

19  
20 **46. Interconnection Entrance Facility (Section 24.1.2.2 and sub-parts): Issue 24-92**

21 This issue has settled.

22  
23 **E. Potentially Deferred Issues: 9-37 and subparts 9-38 through 9-42**

24 The issues encompassed by these issue numbers involve issues addressed in the  
25 Commission's *TRRO* wire center proceeding (docket UM 1251). For reasons of efficiency and  
26

1 to avoid inconsistent outcomes, the parties should not litigate these issues in this arbitration but,  
2 instead, should incorporate the results of the wire center proceeding into their interconnection  
3 agreement. This is consistent with the approach the parties have taken in other states.

4 **CONCLUSION**

5 Qwest respectfully requests that this Commission adopt Qwest's proposals for all of the  
6 contract provisions at issue in this arbitration.  
7

8 DATED this 23rd day of April, 2007

9 

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11  
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**CERTIFICATE OF SERVICE**

**ARB 775**

I hereby certify that on the 23<sup>rd</sup> day of April 2007, I served the foregoing **QWEST CORPORATION'S RESPONSE TO ESCHELON'S PETITION FOR ARBITRATION** in the above entitled docket on the following persons via U.S. Mail, by mailing a correct copy to them in a sealed envelope, with postage prepaid, addressed to them at their regular office address shown below, and deposited in the U.S. post office at Portland, Oregon.

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