BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

UG 389

| In the Matter of | , |
|---|---|
| AVISTA CORPORATION, dba AVISTA UTILITIES, | |
| Request for a General Rate Revision. | > |

OPENING TESTIMONY OF THE OREGON CITIZENS' UTILITY BOARD

July 21, 2020



BEFORE THE PUBLIC UTILITY COMMISSION

OF OREGON

UG 389

| In the Matter of |) | | |
|---|---|--|--|
| AVISTA CORPORATION, dba AVISTA UTILITIES. |) OPENING TESTIMONY OF) OREGON CITIZENS' UTILITY) BOARD | | |
| Request for a General Rate Revision. |)) | | |
| I. II | NTRODUCTION | | |
| Q. Please state your name, occupation | a, and business address. | | |
| A. My name is William Gehrke. I am an | Economist employed by Oregon Citizens' | | |
| Utility Board (CUB). My business address is 610 SW Broadway, Ste. 400 | | | |
| Portland, Oregon 97205. | | | |
| Q. Please describe your educational background and work experience. | | | |
| A. My witness qualification statement is found in exhibit CUB/101. | | | |
| Q. What is the purpose of your testimony? | | | |
| A. My testimony is response to Avista Utilities' (Avista or the Company) direct | | | |
| testimony regarding its 2020 Request for a General Rate Revision, docketed as | | | |
| Oregon Public Utility Commission (Commission) Docket No. UG 389. | | | |
| Q. How is your testimony organized? | | | |
| A. In this opening testimony, I address th | ne following issues: | | |
| 1. The Company's Proposed Exp | anded Transportation Option; | | |
| 2. Oregon Tax Apportionment Fa | actor; | | |

| 1 | | 3. Items requested due to COVID-19 Pandemic; |
|----|----|--|
| 2 | | 4. Customer Charge Proposal; |
| 3 | | 5. Penalty Charge for Excess Therms Taken During Curtailment: and |
| 4 | | 6. The Company's Rate Spread Proposal. |
| 5 | | II. DISCUSSION |
| 6 | | A. Avista's Proposed Expanded Transportation Option |
| 7 | Q. | What did the Company propose regarding adding new rate schedules? |
| 8 | A. | In its direct testimony, Avista proposed to create two new rate schedules in Oregon: |
| 9 | | 1. Schedule 425 – ratepayers from Large General Service Schedule 424 who use |
| 10 | | more than 29,000 therms on an annual basis may be able to join Schedule 425. |
| 11 | | 2. Schedule 439 – ratepayers from Interruptible Natural Gas Service for Large |
| 12 | | Commercial and Industrial Schedule 440 who use more than 50,000 therms on an |
| 13 | | annual basis may be able to join Schedule 439. |
| 14 | | The Company proposes that customers presently served on sales Schedules 424 |
| 15 | | and 440 may elect to take service, for a minimum of one year, under new |
| 16 | | transportation service Schedules 425 or 439.1 |
| 17 | Q. | What is the difference between core service and transport service? |
| 18 | A. | Unlike Avista's core customers who are responsible for costs across the Company's |
| 19 | | system, Avista's transport or interruptible customers are only responsible for |
| 20 | | paying the costs associated with the natural gas distribution system. Transport |
| 21 | | customers are able to have a greater choice in the source of natural gas. A third |
| 22 | | party procures natural gas for the transportation customers and the transportation |

¹ UG 389 – Avista/900/Miller/14, lines 12-14.

| 1 | | customer is individually responsible for covering pipeline fees associated with its |
|----|----|---|
| 2 | | purchased gas. For core gas customers, Avista is responsible for the natural gas |
| 3 | | distribution system, procuring natural gas and acquiring interstate pipeline |
| 4 | | transmission rights for core customers gas. |
| 5 | Q. | What is CUB's position on the expansion of transport service to additional |
| 6 | | rate schedules? |
| 7 | A. | CUB is not necessarily opposed to expanding transportation service provided cost |
| 8 | | shifting from new transportation customers to core gas customers does not occur. |
| 9 | | Upon review thus far, the Company's proposal appears to be margin revenue |
| 10 | | neutral to the Company and other ratepayers. However, CUB has some preliminary |
| 11 | | concerns with the transport expansion and its impact on other gas customers. Due |
| 12 | | to these concerns, we are unable to recommend that the Commission approve the |
| 13 | | Company's proposal in this proceeding. More information is needed. |
| 14 | Q. | What concerns does CUB have with the expansion of transportation gas |
| 15 | | service? |
| 16 | A. | CUB has two major concerns about the expansion of transportation service. |
| 17 | | 1. CUB is concerned about possible costs shifting. Before the program is approved, |
| 18 | | the cost impact of expanded transport customers should be evaluated in Avista's |
| 19 | | next Integrated Resource Plan (IRP). |
| 20 | | 2. There is a high incremental cost of renewable natural gas compared to |
| 21 | | conventional gas. There is link between renewable natural gas and its impact on |
| 22 | | transportation customers. The more expensive renewable natural gas is, the less |
| 23 | | likely transport customers are to purchase it. CUB is concerned that renewable |

1 natural gas could make Avista's natural gas commodity costs more expensive. This 2 could result in captive customers paying for the cost of renewable natural gas programs and state climate policy goals while transport customers are able to avoid 3 these increased costs. Once a customer's goes on transport service, there is no 4 guarantee that the customer is going to be purchasing renewable natural gas. 5 6 Q. Please explain CUB's concern around IRPs and transportation customers. **A.** Every two years, Avista files an IRP before the Commission. Avista's last IRP for 7 was Commission Docket No. LC 72, the Company's 2018 IRP. In that IRP, Avista, 8 9 Commission Staff, and stakeholders evaluated and helped create a plan for meeting customer natural gas needs over the next 20 years in the least cost and least risk 10 manner. The expansion of transportation service was not evaluated in the last IRP. 11 It is somewhat surprising to see this proposal follow an IRP in which it was not 12 contemplated. 13 14 The Company's proposal to expand transport service should not significantly 15 change Avista's approach to planning its distribution system. However, the 16 17 expansion of transportation service to Schedule 424 and Schedule 439 customers could impact Avista's past planning around procuring natural gas and interstate 18 pipeline rights. It is CUB's understanding that the Avista acquires firm pipeline 19 transportation rights on behalf of 424 and 439. CUB would like this topic to be 20 discussed and evaluated in the IRP to fully understand its impact on the Company's 21 22 gas operations.

Q. What is CUB proposal around the expansion of transportation service and the IRP?

A. CUB recommends that the Commission reject the Company's proposal to expand transport service in this docket. CUB proposes that the Company should present the potential expansion of transport service in the next IRP. The Company should evaluate a variety of scenarios around expanding transport service and identify if there is any potential cost shifting to core gas customers.

Q. What is renewable natural gas?

13

14

9 **A.** Renewable natural gas (RNG) is a broad term for pipeline quality gas that is not
10 produced from conventional fossil sources. Examples of renewable natural gas
11 include biogas, hydrogen gas derived from renewable energy sources, and waste
12 carbon dioxide.

Q. Is renewable natural gas the least cost option for Oregon natural gas customers?

- 15 **A.** No. In Avista's most recent IRP, the cheapest levelized RNG supply option cost
 16 was \$12/dth in Oregon.² This is significantly more expensive than conventional
 17 natural gas procured from major Pacific Northwest supply basins at AECO or
 18 Sumas.
- Q. In direct testimony, the Company indicated that it wanted to provide customers with the options of transportation service in order to acquire renewable natural gas. What is CUB's reaction to this statement?

² UG 389 – Avista/401/Morehouse/227.

- 1 **A.** The economics of converting from conventional gas to renewable natural gas are unfavorable to Schedule 424 and 439 customers. Schedules 424 and 439 use 2 significantly more gas on a volumetric basis compared to residential customers and 3 general service customers. Since RNG has a higher volumetric cost associated with 4 its procurement, the impact of these costs would be higher for Schedule 424 and 5 439 customers who seek RNG natural gas. CUB understands the desire of large 6 customers to "green" their gas consumption by acquiring renewable natural gas. 7 Due to the high cost of RNG, CUB does not believe that many transport customers 8 9 will switch to only renewable natural gas.
 - Q. What does concern does CUB regarding expansion of transportation service for schedule 424 and 439 customers and RNG?

11

22

- A. CUB is concerned that future additions of higher cost renewable natural gas will 12 increase Avista's weighted average cost of gas. These higher incremental costs of 13 renewable natural gas will place cost pressure on the Schedule 424 and 439 14 customers to switch to a transport service. If large customers (compared to 15 residential customers) have the option to procure lower cost conventional gas under 16 transport service, these customers have the option to sidestep higher costs 17 associated renewable natural gas costs. Rate schedules that do not have the option 18 to switch to transport service (Residential and Commercial) will be paying the costs 19 associated qualified renewable natural gas investments and costs associated with 20 RNG. 21
 - Q. If RNG is not a least cost option for gas supply, why is Avista planning on procuring RNG?

- 1 A. The Oregon Legislature passed Senate Bill 98, which enables allowed small gas
- 2 distribution company's such as Avista to invest in qualified investments in RNG
- and to procure renewable natural gas subject to a rate cap. A major goal of Senate
- Bill 98 is to provide a replacement to geologic natural gas in the form of RNG to
- 5 further state of Oregon's climate goals.
- 6 Q. Does Avista plan on installing renewable natural gas on its system?
- 7 A. Yes, by the end of the test year used in this general rate case. CUB's concern about
- 8 cost shifting, under an expansion of transportation service, is not a hypothetical
- 9 example. Avista is planning on providing renewable natural gas on its system by
- the end of next year.
- Q. What is CUB's proposal regarding RNG and transport customers?
- 12 A. Moving forward, CUB will examine the cost impacts of RNG procurement on core
- customers and transport customers. CUB reserves the right to make alternative
- proposals regards the costs of RNG procurement in future proceedings.
- 15 B. Oregon Tax Apportionment Factor
- 16 B. Please summarize this issue.
- 17 A. The Company's proposed tax apportionment factor uses the arithmetic average of
- three taxable amounts: Property, Payroll, and Sales. CUB proposes to calculate the
- 19 tax apportionment factor using the weighted average of the three factors. As an
- 20 initial placeholder, CUB calculated an apportionment factor based on the average

.

³ CUB Exhibit 102

| 1 | | of three years (2016-2018). ⁴ CUB will update this number using the most up to date |
|----|----|--|
| 2 | | information in rebuttal testimony. |
| 3 | Q. | Why is there an apportionment factor between Avista's electric and natural |
| 4 | | gas operations? |
| 5 | A. | Avista is a natural gas and electricity utility. Avista also owns the Coyote Springs |
| 6 | | 2 natural gas generating unit in Boardman, Oregon. There are Oregon sales, |
| 7 | | payroll, and property expense associated with the operation of Coyote Springs 2. |
| 8 | | The apportionment factor allocates Oregon taxes between Avista's Oregon Natural |
| 9 | | gas operations and Coyote Springs operations, which are paid for by Avista's |
| 10 | | Washington-Idaho electricity operations. |
| 11 | Q. | Why should a weighted average be used to calculate this apportionment |
| 12 | | factor? |
| 13 | Α. | The Company's approach to calculating the apportionment factor equally weighs |
| 14 | | sales, payroll, and property. A simple average overweighs the Oregon tax |
| 15 | | apportionment to Avista's natural gas customers in Oregon. A weighted average |
| 16 | | approach provides a more accurate weight to each apportionment factor. |
| 17 | Q. | What is the revenue requirement associated with this issue? |
| 18 | A. | CUB estimates an initial adjustment of (34,000) to revenue requirement. CUB will |
| 19 | | update this number using the most up to date information in rebuttal testimony. |
| 20 | | C. Items Requested due to COVID-19 Pandemic |
| 21 | Q. | Please summarize CUB's proposal on this issue. |

⁴ CUB Exhibit 103

- 1 A. Due to the effects of COVID-19 on customers, CUB recommends that that the
- 2 Company implement the following policies:
- 3 1. CUB recommends that Avista temporarily suspend collecting customer deposits
- for residential customers for a two-year period of time.
- 2. CUB asks Avista to promote its Comfort Level Billing program in
- 6 communications with Oregon residential customers and loosen requirements to
- 7 enter the Comfort Level Billing program in Oregon.
- **Q.** What has been the effect of the COVID 19 shutdown on Avista's service
- 9 territory in Oregon?
- Starting in the month of March 2020, the state of Oregon shut down portions of 10 A. Oregon's economy to slow the spread of COVID-19. Oregon's economy was shut 11 down in the interest of public health. In response to falling demand, Oregon's 12 unemployment rate in Oregon increased dramatically since the shutdown. Over the 13 past few months, many of Avista's customers have faced job loss, temporary 14 furlough, or another financial crisis. During April 2020, Jackson County and Union 15 County, which are in Avista's service territory are experiencing a 16% and 18.2% 16 unemployment rate respectively.⁵ There is considerable uncertainty around the 17 economic and health impact of the COVID-19. In response to Commission 18 guidance, Avista has suspended collections from customers' accounts and the 19 disconnection of customers. 20
 - Q. What is Avista's deposit policy?

⁵ This information from the U.S. Bureau of Labor Statistics.

- 1 Avista does not require a customer deposit for new residential customers that do 2 that not have a history with Avista. When a customer who has previously conducted business with the Company attempts to reestablish service, Avista's 3 customer service department runs a script which checks the history of the customer. 4 If Avista's computer script determines that customer has recently declared 5 bankruptcy or the existence of previous unpaid balances, the Company may require 6 the customer to place a deposit for natural gas service. 7 How does Avista collect deposits from qualifying residential customers? 8 0. 9 A. Under Oregon Administrative Rule (OAR) 860-021-0205, Avista allows customers to pay the deposit in full or over three months. 10
- Q. Is there flexibility around customer deposits under the OARs?
- 12 **A.** I believe there is. While I am not an attorney, OAR 860-021-0205 (6) states

 13 "[w]hen good cause exists, the Commission or the energy utility may provide more

 14 liberal arrangements for the payment of deposits than those set forth in this rule."

 15 Historically, utilities in Oregon have been flexible in payment plans for deposits. In

 16 CUB's experience, utilities have allowed a six-month payment plan on new

 17 customer deposits.
 - Q. Does Avista keep the money collected from security deposits?

- 19 **A.** No. The Company returns the money to the customer if the customer is able to be
 20 up to date on gas service. If a customer is disconnected for nonpayment, the
 21 customer's security deposit will be used to help offset the uncollectible debt.
 - Q. What is CUB's proposal regarding customer deposits?

A. CUB proposes that Avista suspend the collection of customer deposits for two
years. Based on CUB's experience with the COVID-19 workshops at the OPUC
and current economic conditions, CUB expects to see an increase in customers
requiring customer deposits.

Q. Why is CUB's proposal reasonable?

5

22

- Due to unfavorable economic conditions, a significant percentage of Avista's 6 A. residential customers, while experiencing a loss of income or reduction in income, 7 have a multitude of expenses to worry about. The addition of the cost of the 8 9 customer's deposit, even spread over several months, will increase the customer's energy burden. CUB does not believe it equitable to charge residential customers 10 who are experiencing a financial hardship a deposit during this period of time. 11 CUB understands the goal of the security deposits is to protect against the risk of 12 customer non-payment and to prevent shifting the costs of unpaid bills onto other 13 paying customers. Therefore, CUB's proposal is a temporary measure in response 14 to current economic conditions. 15
- Q. What is CUB recommending that Avista adopt in its communication with customers?
- A. In the COVID-19 workshops, Avista communicated that the Company is

 developing a communications plan to interact with customers during this period of

 time. CUB would like for the Company to actively promote its Comfort Level

 Billing program for residential customers.

Q. What is Comfort Level Billing?

| 1 | A. | Comfort Level Billing is Avista's term for an equal payment program. An equal |
|----|-----------|--|
| 2 | | payment program evens out the seasonal highs and low of a ratepayer's energy bill |
| 3 | | by dividing the customer's yearly energy use into equal monthly payments. CUB |
| 4 | | would like Avista to commit to promote the Comfort Level Billing plan in its |
| 5 | | communication plans prior to the 2020 heating season. Under normal billing |
| 6 | | service, Avista's residential gas bills are based on volumetric usage. This means |
| 7 | | that during the winter heating seasons, residential customers tend to experience |
| 8 | | their highest monthly bills during the winter season. |
| 9 | Q. | Why are equal payment programs useful for residential customers? |
| 10 | A. | Equal payment programs enable customers to experience a more consistent |
| 11 | | monthly bill. The Comfort Level Program could be a tool used by Avista's |
| 12 | | customer service team to help customers who are having trouble paying their |
| 13 | | natural gas bill. Once enrolled, Comfort Level Billing customers are able roll their |
| 14 | | past due balance into a new plan amount. |
| 15 | Q. | What residential accounts are not eligible for comfort level billing? |
| 16 | A. | Customers who meet one or more of the following conditions are not eligible for |
| 17 | | comfort level billing: |
| 18 | | Customer has two or more bills past due. |
| 19 | | • Customer has multiple accounts and there is an unpaid balance on one (or |
| 20 | | more) of the accounts. |
| 21 | | • A customer has an existing payment arrangement. |
| 22 | Q. | What change is CUB recommending to the Comfort Level Billing |
| 23 | | program? |

A. CUB would like provide Avista's customer service team with the option of

enrolling customers in the Comfort Level Billing program, even if the customer is

24

experiencing past due balances on their Avista bill. This billing change could provide Avista's customers with more options when facing this economic crisis.

Q. Do you have any feedback to Avista on its response to COVID-19?

A. Yes. CUB is appreciative of the administrative flexibility shown by Avista's

customer service team in response to this public health crisis. Avista has offered

18-month payment plans to customers experiencing and has attempted to leverage

potential energy assistance programs for customers. If the Company is against

expanding eligibility the Comfort Level Billing program to past due customers,

CUB would be interested in hearing what alternative payment arrangement options

have been provided to Oregon ratepayers.

D. Residential Customer Charge

3

11

12

18

19

20

21

22

23

Q. Please summarize CUB's response to this issue.

13 **A.** The Company proposed increasing the customer charge for residential customers
14 from \$10 to \$11. The Company's proposed basic charge would increase the
15 customer charge by \$1 or by 10%. In order to promote energy efficiency, CUB
16 prefers a low customer charge for residential customers. CUB proposes to maintain
17 the \$10 customer charge.

Q. What principal drives CUB's preference for a lower customer charge?

A. A lower customer charge reallocates costs to the volumetric charge, which provides a higher incentive for energy efficiency. A higher customer charge decreases customers' ability to lower their total bill through energy efficiency measures. For example, let's suppose that a customer was evaluating which type of natural gas furnace to install in their home; the hypothetical customer is comparing the cost of

| 1 | | an 80 AFUD efficient gas furnace to a 96 AFUD percent furnace. The 96 AFUD | |
|----|----|--|--|
| 2 | | furnace has a higher upfront cost than the 80 AFUD furnace. However, the 96 | |
| 3 | | AFUD will have lower monthly operating costs, will consume less fuel over its | |
| 4 | | operational life, will use less purchased pipeline gas, and will use less of the gas | |
| 5 | | distribution system. All else equal, a higher volumetric charge would provide a | |
| 6 | | greater incentive for the customer to invest in efficient gas equipment or other | |
| 7 | | energy conservation measures, since the customer will be able to avoid volumetric | |
| 8 | | costs by decreasing usage. | |
| 9 | Q. | Does a low customer charge harm the company's ability to recover its costs | |
| 10 | | from residential customers? | |
| 11 | A. | No. A low customer charge is revenue natural. Instead of the costs being recovered | |
| 12 | | in a monthly fixed charge, the costs will be recovered in the volumetric rate. | |
| 13 | Q. | How does Avista's residential customer charge compare to peer local | |
| 14 | | distribution companies (LDC)s in Oregon? | |
| 15 | A. | Avista's present customer charge of \$10.00 is the highest residential customer | |
| 16 | | charge for regulated gas utilities. Both Cascade Natural Gas and NW Natural have | |
| 17 | | lower customer charges for residential customers in Oregon. | |
| 18 | Q. | Does CUB have any other concerns about a higher customer's charge? | |
| 19 | A. | For residential natural gas users, direct use of natural gas is highly seasonal. | |
| 20 | | Residential customers primarily use natural gas for space heating purposes. Since | |
| 21 | | gas usage is negligible in the warmer months of the year for residential customers. | |
| 22 | | Increasing the customer charge would increase a customer's bill during lower usage | |

- months. A higher customer charge may incentivize a customers to seasonally
- 2 disconnect, which could increases costs for the utility system and the customers.
- 3 Q. What does CUB recommend?
- 4 A. CUB recommends that the customer charge for residential customers be kept at
- 5 \$10. CUB prefers a low customer charge for residential customers in order to
- 6 encourage energy efficient use of natural gas.
- 7 E. Penalty Charge for Excess Therms Taken During Curtailment
- 8 Q. Please summarize CUB proposed adjustment.
- A. CUB proposes that Avista pass back revenue related to curtailment penalties to
 core customers in its annual purchased gas adjustment (PGA).
- 11 Q. What are interruptible sales customers?

- A. Interruptible customers are Avista customers who receive lower priority gas

 service than firm natural gas customers. Interruptible customers pay a reduced rate

 for gas service in exchange for having interruptible natural gas service. During

 curtailment periods, interruptible customers are expected to cease gas usage. If
- 17 Q. Would you please provide an explanation of core customers?
- 18 **A.** Yes. Core customers are customers who receive firm gas service under Avista's service guidelines.

these customers fail to comply, they are levied a penalty by Avista.

- Q. How is curtailment revenue generated by Avista?
- A. Interruptible customers who do not comply with a curtailment order are assessed a per therm charge for unauthorized gas usage. It is CUB's understanding that under

| 1 | | the current regulatory process, Avista retains the revenue associated with |
|----|-----------|---|
| 2 | | curtailment events. |
| 3 | Q. | Has Avista recently changed the dollar amount charged for curtailment |
| 4 | | related penalties? |
| 5 | A. | Yes. In ADV 1000, Avista revised the tariffs associated with interruptible and |
| 6 | | transportation customers in response to the Enbridge pipeline incident. ⁶ The |
| 7 | | Company increased the curtailment penalty from \$1 per therm to \$10 per therm. On |
| 8 | | October 10 th , 2019, the Commission approved this tariff change. This tariff change |
| 9 | | was done to motivate interruptible customers to curtail their usage when needed. A |
| 10 | | side effect of this change is that it has the potential to produce larger curtailment |
| 11 | | revenue from customers. |
| 12 | Q. | Does CUB propose a minor change to the Company's Rule 20? |
| 13 | A. | Yes. Rule 20 of Avista's tariff book on the Company's website has a listed |
| 14 | | "Penalty Charge for Excess Therms Taken During Curtailment" of \$1.00/therm. |
| 15 | | Based on ADV 1000, which was approved by the Commission, the correct charge |
| 16 | | to list on the Company's tariff book is \$10.00/therm. |
| 17 | Q. | Are curtailment revenues predictable? |
| 18 | A. | No. This revenue is highly "lumpy" and irregular. The revenue associated with |
| 19 | | curtailment revenues should be passed back to core gas customers through the |
| 20 | | PGA. When an interruptible customer fails to comply with a curtailment order |
| 21 | | during peak events, core gas customers will have to pay for the capacity costs. |

| A. Q. | revenue in the PGA, F. The Company's Rate Spread proposal Did the Company produce a long run incremental cost study (LRIC) and a comprehensive rate spread proposal in this case? Yes. The Company detailed a rate spread proposal between customer's classes in its opening testimony and provided a full LRIC for the customer classes. What is the difference between margin revenue and total revenue? Margin revenue is revenue associated with Avista's ownership and operation of its |
|----------|---|
| A. Q. | Did the Company produce a long run incremental cost study (LRIC) and a comprehensive rate spread proposal in this case? Yes. The Company detailed a rate spread proposal between customer's classes in its opening testimony and provided a full LRIC for the customer classes. What is the difference between margin revenue and total revenue? Margin revenue is revenue associated with Avista's ownership and operation of its |
| A. Q. | comprehensive rate spread proposal in this case? Yes. The Company detailed a rate spread proposal between customer's classes in its opening testimony and provided a full LRIC for the customer classes. What is the difference between margin revenue and total revenue? Margin revenue is revenue associated with Avista's ownership and operation of its |
| Q. | Yes. The Company detailed a rate spread proposal between customer's classes in its opening testimony and provided a full LRIC for the customer classes. What is the difference between margin revenue and total revenue? Margin revenue is revenue associated with Avista's ownership and operation of its |
| Q. | its opening testimony and provided a full LRIC for the customer classes. What is the difference between margin revenue and total revenue? Margin revenue is revenue associated with Avista's ownership and operation of its |
| | What is the difference between margin revenue and total revenue? Margin revenue is revenue associated with Avista's ownership and operation of its |
| | Margin revenue is revenue associated with Avista's ownership and operation of its |
| A. | |
| | |
| | natural gas distribution operations. It is the revenue associated with the cost related |
| | to delivering purchased natural gas to ratepayers. Margin revenue does not include |
| | the cost of natural gas, or gas transportation costs. In this general rate case, Avista |
| | is seeking to increase its margin revenues in response to capital costs, operations |
| | and maintenance costs, and administrative and general costs. |
| | |
| | Total revenue is the revenue needed by the Company to cover the cost of purchased |
| | gas, margin revenue and other company expenses. Total revenue is used to |
| | determine the total bill impact of a rate increase. To summarize, a 10% increase to |
| | margin rates does not increase a customer's bill by 10%, because margin rates are |
| | not the only cost component of natural gas rates. |
| | Has CUB reviewed historical margin rate increases as of a result of |
| Q. | |
| | Q. |

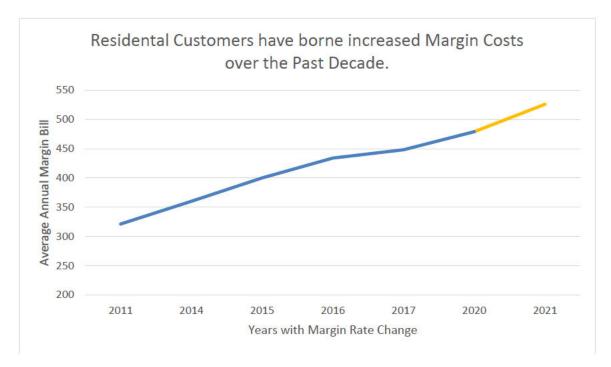
A. Yes. CUB reviewed all base rate case compliance fillings with since the 2011

calendar year. The below chart provides historical average margin annual margin

rates for residential (410). For the past decade, Arista's residential customers have

borne increased margin rates. The yellow portion of the chart is the projected

increase assuming the Company's case is accepted as filled.



Q. When was the last time that schedules 440, 444 and 424 have experienced a margin rate increase?

6

7

8

A. Interruptible service customers (Rate Schedule 440) and seasonal service customers

(Rate Schedule 444) has not experienced a margin rate increase since 2015. Large

General Service Customer (Rate Schedule 424) has not experienced a margin rate

increase since 2011. This is in stark contrast to the historical rate increases borne by

general service and residential customers.

- Q. Given historical rate increases in recent rate cases, what is CUB's position on the Company's initial proposal for rate spread in this case?
- A. CUB finds the Company's proposed rate spread approach to be reasonable and 3 makes sufficient movement towards the cost of service for all customers. The 4 Company's rate spread is reasonable due to the relative stability of the margin rates 5 for interruptible service customers, seasonal service customers and large general 6 service customers. According to the Company's LRIC, residential customers and 7 general service customers are close their cost of service. Over the past decade, 8 Avista's distribution system costs have increased and it is appropriate to provide a 9 price signal to all rate schedules that distribution system costs have increased. CUB 10 recommends that the Commission adopt the Company's rate spread methodology, 11 because it is a reasonable movement towards the cost of service for all rate classes. 12
 - Q. Does this conclude your testimony?
- 14 **A.** Yes.

WITNESS QUALIFICATION STATEMENT

NAME: William Gehrke

EMPLOYER: Oregon Citizens' Utility Board

TITLE: Economist

ADDRESS: 610 SW Broadway, Suite 400

Portland, OR 97205

EDUCATION: MS, Applied Economics

Florida State University, Tallahassee, FL

BS, Economics

Florida State University, Tallahassee, FL

EXPERIENCE: Provided testimony for the Oregon Citizens' Utility Board in UE 335, UE

374, UG 344, UG 347, UG 366, and UG 388. Worked as an Economist for the Florida Department of Revenue. Worked as Utility Analyst at the Florida Public Service Commission, providing advice on electric rate cases. Attended the Institute of Public Utilities Annual Regulatory Studies

program in 2018.

AVISTA CORP. RESPONSE TO REQUEST FOR INFORMATION

JURISDICTION: Oregon DATE PREPARED: 07/09/2020 UG 389 CASE NO.: WITNESS: Jody Morehouse REOUESTER: CUB RESPONDER: Shawn Bonfield Regulatory Affairs TYPE: Data Request DEPT: (509) 495-2782 REQUEST NO.: CUB-006 TELEPHONE:

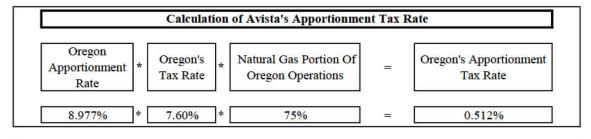
EMAIL: shawn.bonfield@avistacorp.com

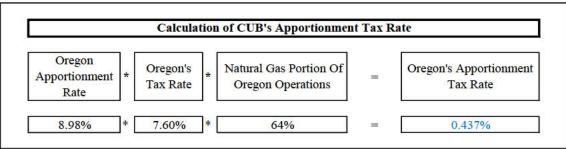
REQUEST:

Refer to Washington House Bill 1257 and Oregon SB 98, does the Company plan on installing any renewable natural projects to meet gas supply needs during the test year in this case?

RESPONSE:

Avista does not have any commitments for renewable natural gas (RNG) projects at this time. With the pending implementation of Oregon SB 98 and Washington House Bill 1257 Avista is actively evaluating and exploring potential RNG projects. Washington House Bill 1257 requires Avista to offer a voluntary RNG program by the end of 2020. As such, the Company is evaluating voluntary customer programs, as well as RNG projects to be used in the Company's overall natural gas mix for all customers. It is likely that Avista will offer RNG programs in Oregon prior to December 31, 2021.





Gross up of System Apportionment Tax Rate

Inputs

Oregon Share of System Revenues 8.26%
Avista's Calculation of Apportionment Tax Rate 0.512%
CUB's Calculation of Apportionment Tax Rate 0.437%

| Apportionment Tax Rate | / Oregon % of Revenues | "Grossed Up" Apportionment Tax Rate | |
|---------------------------|------------------------|-------------------------------------|--|
| 0.512% | 8.26% | 6.195% | |
| 0.437% | 8.26% | 5.286% | |