

### In the Community to Serve'

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November 30, 2011

Public Utility Commission of Oregon 550 Capitol Street N.E. Suite 215 Salem, Oregon 97302-2148

Attn: Records Center

Re: Cascade Natural Gas Corporation Oregon Low-Income Energy Conservation (OLIEC) Annual Report for Fiscal Year 2010-2011

Cascade Natural Gas Corporation encloses for filing the Company's Annual Report for the Oregon Low-Income Energy Conservation Program (OLIEC) for the 2010-2011 program year in accordance with the Company's Tariff P.U.C. Or. 9 Original Sheet No. 33.

Please feel free to contact Jim Abrahamson at (503) 230-9607 or Allison Spector at (360) 788-2356 with any questions or concerns you may have.

Sincerely,

Pamela Archer

Supervisor

**Regulatory Analysis** 

Pamela archer

**Enclosures** 

#### Overview of the 2010-2011 Program Year

Cascade Natural Gas Corporation ("Cascade") has completed the fifth year of its Oregon Low Income Energy Conservation (OLIEC or Weatherization) program. During this period, 113 homes were weatherized with a total annual savings of 17,833 therms. This represents a significant increase in therm savings (6,759 therms) from the 11,074 therms saved in 78 homes served the previous program year. This significant increase in job completion and therm savings is due to the agencies more fully utilizing their American Recovery and Reinvestment Act (ARRA) funds to weatherize Cascade low-income homes. The increase is also due to the continued hard work and dedication of the Community Action Agencies serving low-income customers in CNGC's service territory. Their efforts, as always, are greatly appreciated by the Company and serve as an asset to our community. The Company will continue to work closely with the agencies as they complete the ARRA program during this program year to identify potential program and/or funding changes that reflect the circumstances that will confront agencies and low-income households post-ARRA. This issue is discussed later in the report.

Since May 2006, Cascade has collected public purpose funds to reduce the energy burden of low income homeowners and renters in its Oregon service territory by providing them with weatherization and bill assistance services. The funding has been collected through a .15% surcharge to residential and commercial customers with service under Rate Schedules 101 and 104 respectively. Additionally, Cascade provides an additional .15% of revenues from these customer segments; and combined with the Low Income funding these monies are equal to three tenths of one percent (0.30%) of Oregon residential and commercial gross revenues. 75% of the low income funds are designated as available for the Low Income Energy Conservation Program. In September 2011, Cascade submitted a proposed change in the public purposes charge paid by Rate Schedule 101 and 104 customers in Oregon. This proposed change was approved by the Oregon Public Utility Commission and became effective on November 1, 2011. This change does not appreciably alter funding for either the weatherization or the bill assistance programs.

In order to meet additional needs resulting from rate increases in 2008 associated with the annual purchased gas adjustment filing, the allocation formula was adjusted to temporally provide 100% of low income funds to the Low Income Bill Assistance Program. This adjustment lasted from September 1, 2008 through March 31, 2009. Funding reverted to the original 75-25 formula effective April 1, 2009. The Oregon Low Income Energy Conservation Program (Tariff No. 33) had sufficient funding, and limited weatherization projects are completed during the winter period. The internal accounts accrued interest at the Company's currently effective authorized rate of return. In the event that one of the Community Action Agencies delivering Low Income Weatherization Services in CNGC's service territory outpaces the amount of funds designated to that agency, Cascade has the administrative flexibility to re-allocate funds among the agencies to support such efforts and to make most effective and efficient use of the available funds. Such strategies may be considered in the future as needed.

Under the OLIEC Program, Community Action Agencies (CAA or Agencies) installing qualifying energy efficiency measures for Cascade's low income customers are reimbursed from the OLIW funds

One agency recently submitted a rebate request on a qualified weatherization project completed during the 2009-10 OLIEC program year. Cascade has included the therm savings, measure count and job count for that project in the re-stated 2009-2010 PY therm totals and accounted for the actual agency payments in the 2010-2011 program year.

according to a schedule of incentive payments based on Cascade's OPUC approved avoided costs. Cascade's participating agencies are as follows:

- NeighborImpact, serving Cascade customers in the Bend Area
- Community Action Program East Central Oregon (CAPECO), serving Cascade customers in the Pendleton Area
- Community Connection of NE Oregon (CCNO), serving Cascade customers in Baker County
- Community In Action (CINA) serving Cascade customers in Malheur County.

The design of the program provides a greater reimbursement of funds for those measures that provide greater therm savings. The rebates that are associated with the program are not intended to meet the agency's cost entirely, but to supplement other agency funds to increase the number of customers served. In addition to the rebate, the CAAs receive \$225 per project for program delivery and administration costs.

#### Program Outreach

Cascade has provided information on its low-income energy efficiency program to customers through bill inserts, the company's Warm Neighbor News newsletter, as well as an Energy Savings Tip brochure that each agency has been provided in both English and Spanish. Cascade also has a Low Income Advisory Committee, which met on December 8, 2010, March 2, 2011, June 7, 2011 and October 11, 2011 to discuss both the OLIEC and the Bill Assistance programs. All agencies are invited to participate and/or submit agenda items at these meetings. These meetings have been very productive to date and have resulted in the following suggestions and outcomes:

- Reviewed progress and focused attention on fully utilizing available funding, especially ARRA funding, to achieve a significant increase in the number of Cascade customers served.
- Focus agency and Company attention on the need to engage in a more detailed future work session to develop strategies and approaches to delivering low-income weatherization program services in an era of potentially limited federal resources.

#### Customer Eligibility

The agencies performing weatherization services use the same income eligibility requirements as the Low Income Home Energy Assistance Program (LIHEAP). Customers are eligible for assistance though the OLIEC program if they are owners or renters of a single family home that uses natural gas as the primary space heating fuel and if their household income does not exceed 60% of Oregon's median income, or other income threshold guidelines followed by federal low income weatherization programs. Duplexes, triplexes and four-unit apartments qualify for OLIEC if residents of at least half the units in the structure meet the income qualification test.

The OLIEC program provides additional funding that supplements existing funding provided by low income weatherization programs governed by federal and state authorities. These existing programs give preference to homes that are occupied by the elderly, the disabled and to low-income households with children aged 6-years and younger.

#### Funds Allocation

Cascade allocates the monthly weatherization funding to the participating agencies based on the total funding provided by Oregon Housing and Community Services (OHCS) under the LIHEAP program within Cascade's service territory. Cascade has the discretion to revise the allocation during the year if the company believes that a different allocation will be the most effective and efficient use of the available funds. While no reallocations between agencies were done for the Weatherization program during the 2010-2011 program year, Cascade did transfer \$90,000 of unassigned interest in February, 2011 with \$63,000 going to CAPECO and \$27,000 going to CINA. This transfer of unassigned interest provided these two agencies with needed additional program funds while maintaining the normal allocation of monthly public purpose funds. The 2010-2011 program year allocations were as follows:

NeighborImpact	39.40%
CCNO	21.76%
CAPECO	28.46%
CINA	10.38%

#### **Payment Process**

Each agency completes and returns rebate application forms provided by Cascade. The rebate amounts are calculated based on the deemed savings per measure published in the Company's Tariff (Sheet 33). The form is then signed by the agency representative and mailed into Cascade along with all the receipts, invoices and the energy savings analysis. The Conservation department then reviews each rebate application form to assure that all paperwork is correct and valid. The approved form then goes to the Accounting department for payment to the appropriate agency at which time the agency's fund balance is reduced.

#### Overall Program Performance

The OLIEC program experienced a substantially greater level of activity in the 2010-11 program year from the previous program year. In total, agencies improved their performance once again over the previous program year completing 113 homes in the 2010-11 program year compared to 78 homes in the 2009-10 program year and 42 homes in the 2008-09 program year. However, there still remain a significant amount of program revenues (approximately \$333,159) unspent at the close of the 2010-2011 program year. The following table summarizes the results of the program:

During this fifth year, the program weatherized 113 homes with rebates averaging \$1,767 per home (\$1,994 including agency administration)<sup>2</sup>. The increase in the average rebate per project from the previous program year was primarily the result of a significant increase in the number of duct sealing measures and high-efficiency gas furnace installations and an increase in the average number of measures installed in each home. A relatively minor contributor to this increase in average rebate per project is the accounting for the therm savings of the project noted in footnotes 1 & 2 of this report in the 2009-10 program year and the fund expenditure accounted for during the 2010-11 program year. During the 2010-11 program year, the agencies installed a total of 440 measures, with the average

During the 2010-10 program year one agency submitted a rebate request on a completed project weatherized during the 2009-10 program year. The associated therm savings and measures count is included in the updated 2009-10 program year metrics. The costs associated with the actual reimbursement are included in the 2010-11 program year metrics.

project including nearly 4 measures. The annual therm savings associated with the 113 projects are estimated at 17,833 therms which is significantly higher than the previous year's total of 11,074 therms. This calculation includes the therm savings resulting from all measures determined in accordance to CNG's Stellar Study. (See Exhibits A and B for further program details)

## Summary of Annual Program Results OREGON LOW INCOME ENERGY CONSERVATON PROGRAM

	2006 to 2011		2010-11		2009-10	2008-09			2007-08		2006-07
Number of Customers Served	299		113		78		42		42		24
Average Rebate per Project (excluding Administration)	\$ 1,427 \$ 1,767 \$		1,419	\$	1,077	\$	\$ 1,038		1,150		
Revenues											
Balance from Prior Year			\$ 371,451	\$	303,838	\$	291,779	\$	146,713		NA
Program Year Revenues	\$	717,106	\$ 156,496	\$	164,533	\$	42,377		181,741	\$	171,959
Accrued Interest	\$	116,689	\$ 31,274	\$	31,869	\$	25,487 \$			\$	7,743
Total Available Funds	\$	833,796	\$ 559,221	\$	500,241	\$			\$ 348,770		179,702
Payments to Agencies											
For Weatherization Measures	\$	426,754	\$ 199,712	\$	110,658	\$	45,218	\$	43,577	\$	27,588
For Administration	\$	67,275	\$ 25,650	\$	17,325	\$	9,450	\$	9,450	\$	5,400
CNGC Administration	\$	6,608	\$ 700	\$	806	\$	1,137 \$		3,965	\$	-
Total Payments	\$	500,637	\$ 226,062	\$	128,790	\$	55,805	\$	56,992	\$	32,988
Ending Balance in OLIW Account	\$	333,159	\$ 333,159	\$	371,451	\$	303,839 \$		\$ 291,779		146,713

Comparing the accomplishments for 2010-11 to the previous program year agencies again more fully utilized their available ARRA funds to weatherize more Cascade homes. This federal program ends on March 31, 2012.

<u>Designated Fund for Additional CAP Agency and Other 501c3 Agencies Energy Efficiency Efforts</u>
As included in the OLIEC tariff effective on January 20, 2010, Cascade was allowed to designate \$25,000 of the OLIEC program funds for use by CAP agencies and 501c3 non-profit agencies for reimbursement on the installation of selected energy conservation measures (high efficiency gas furnaces and water heaters and construction to Energy STAR standards) and custom low income energy efficiency projects (where preference would be given to measures that would qualify for rebate in similar projects offered through the Energy Trust of Oregon).

The Company found it very challenging to utilize these funds during the current program year. To date, there have been no reimbursements from this designated fund. One of the primary obstacles to the use of this designated money is the fact that many of the non-CAP 501c3 agencies in Cascade's service territory that perform this type of work are already working with the Energy Trust of Oregon which is

utilizing other Cascade Natural Gas public purpose funds to promote the installation of energy efficiency measures to help meet their Cascade Natural Gas therm savings goals under their residential and/or commercial programs. In the same sense that low income households would qualify for either the standard incentives available to all customers on a qualified rate schedule, or the income-specific rebates designed to facilitate more substantial conservation services; the 501c3 agencies also have the choice of participating through our low income specific program with higher reimbursement levels, or receiving a rebate through the ETO. It should be noted that the funds for both of these programs are provided through the same source, CNGC ratepayers. Since either program enables us to count therm savings towards our annual goals, the Company is neutral as to which source of funding the low income agencies pursue. That being said, the low income program was specifically designed as an opportunity to provide greater funding in order to best serve Cascade's most vulnerable populations. Therefore the Company will continue to negotiate with the Energy Trust to determine the best way to maximize resources to these customers/agencies. Finally, it should be noted that reimbursement from Cascade under the OLIEC program cannot be combined with incentives from ETO for the same measure. In addition, some 501c3 agencies that are engaged in the construction of rehabilitation of low income housing are building to code and do not install measures that would qualify under the program.

Further, ETO has recently announced that they intend to more aggressively target all local affordable housing agencies in their utility service areas during 2012 to help meet their aggressive utility IRP goals.

#### Program Year 2011-2012 Enhancements

As the Oregon Low Income Energy Conservation program continues into its sixth year, the Company expects to see program performance transition as agencies exhaust their remaining ARRA funds and return to their traditional sources of federal funding for whole-home weatherization. These federal funding sources, primarily DOE-WAP and a portion of LIHEAP funds, are currently under significant scrutiny at the federal level and may be reduced from their historic levels in future years.

It was discussed at our last quarterly advisory group meeting (October 11, 2011) that Cascade, as well as representatives of the four agencies, and interested parties convene a half-day meeting to develop program modification and funding ideas that could help us all navigate this new situation. Discussions are taking place to convene this meeting around March of 2012 to enable agencies to work their way through the majority of the current heating season.

In addition to this special weatherization strategy meeting, the Company will continue to hold quarterly advisory group meetings to track agency performance progress and to continue to look for ways to remove barriers that may exist with the delivery of this program to our low income customers.

Additionally, the Company will continue to seek opportunities to partner with qualified 501c3 agencies that are involved in the construction and rehabilitation of affordable housing if the project is designated primarily for the habitation of low income individuals and families, to more fully utilize the portion of program funds set aside for those purposes.

Cascade Natural Gas Corporation
Annual Report 2006-2011
OLIEC (Oregon Low Income Energy Conservation)

		<del></del>	Revenue:		7	come Energy Co	Expenditures	_	Balance	
Program To Date Summary		у Баша		Total	1	Rebate	Agency	Total	] Balanci	
l		717,106.2	Interest 4 116,689.1	Revenues 8 833,795.42	+	Payments (426,753.76)	Admin.	Admin.	Expenditures	1
2010 0047		711,1002	0] 033,783.42	٤L	(420,153,10)	(87,275.00	(8,608.0	2) (500,636.78	333,158.64	
2010-2011 Program Year			REVENUE		I			NOTTURES		1
Beginning		Program	Interest	Total Revenue	ı	Rebates For Installed	Agency Admin	CNG	Total	Endino
Month	Balance	Revenues	Income	Balance	1	Measures	Payments	Admin	Expenditures	Balance
Oct-10	\$ 371,451.1	\$ 10,049.55	\$ 2,815.09	\$384,315.79	ı					
Nov-10	383,965.7	19,921.14			1	(1,928.00)	(450.00	(350.00		\$ 383,965. \$ 404,213.
Dec-10 Jan-11					ı	(123,343.85)	(13,275.00	)[	(136,618.65)	
Feb-11					ı	(6,376.77) (4,804.52)	(1,125.00			\$ 312,848.
Mar-11	329,904.2	16,038.31	3,303.79	349,246.33	1	(14,879.64)				\$ 329,904 \$ 332,341.
Apr-11 May-11					١	(14,906.40)	(1,800.00	)	(16,708.40)	\$ 332,751.
Jun-11					l	(5,338.95) (11,262.60)	(900.00 (1,800.00			\$ 336,657
Jul-11	332,910.90	4,167,64	2,702.65	339,781.19	1	(2,614.58)	(875.00			\$ 332,910. \$ 338,141.
Aug-11 Sep-11					ı	(860.00)	(225.00)	)	(1,085.00)	\$ 342,020
program year	0,2,020,2,		1		t	(13,397.34)	(2,250.00)	}	(15,647.34)	\$ 333,158.
activity		\$ 156,496.02	\$ 31,273.92	\$ 187,769.94	L	\$ (199,712.45)	\$ (25,650.00)	\$ (700.00	) \$ (228,082.45)	\$ 333,158.
2009-2010 F	Program Year	T	REVENUES		Т	T	EVOCA	DITURES		1
			T	Total	1	Rebates	Agency	DITORES	Total	l
Month	Beginning Balance	Program Revenues	Interest	Revenue		For Installed	Admin	CNG	Expenditures	Ending
MOTIVI	Delance	Revenues	Income	Balance	1	Measures	Payments	Admin	<u> </u>	Balance
Oct-09			\$ 2,302.06	\$ 320,877.75	l				\$ -	\$ 320,877.
Nov-09 Dec-09		18,306.98 31,148.81	2,239.36	341,424.09			•		-	\$ 341,424.
Jan-10		20,539.45	2 443 43 2 630 61	375,016.33 397,122.94		(813.45) (1,499.25)	(450.00) (225.00)		(1,063.45)	
Feb-10	395,398.69	18,927.69	2,510.56	416,838.94	1	(5,611.46)	(1,125.00)	ŀ		\$ 395,398. \$ 410,100.
Mar-10 Apr-10		15,361.39	2,859.42	428,321.29		(10,823.78)	(2,025.00)	1	(12,848.78)	
May-10		13,499,39 9,739,15	2,810.00 2,770.68	431,781.90 430,064.52		(12,427.21)	(1,800.00)	ĺ	(14,227.21)	
Jun-10		6,744.82	2,748.42	403,737.85	П	(31,319.91) (4,925.20)	(4,500.00) (450.00)	l	(35,819.91)	
Jul-10	398,362.65	3,821.30	2,891,97	405,075.92		(14,215.02)	(1,575.00)	ł	(15,790.02)	\$ 398,362. \$ 389,285.
Aug-10 Sep-10	389,285.90 381,985.04	5,580.23 6,126.91	2,944.78	397,810.91		(13,125.87)	(2,700.00)		(15,825.87)	\$ 381,985.
program year	301,303,04		2,717.63	390,829.58	Н	(16,096.98)	(2,475.00)	(808.45)	(19,378.43)	\$ 371,451.
activity		\$ 164,533.42	\$ 31,888.92	\$ 196,402.34	Ц	\$ (110,658,13)	\$ (17,325.00)	\$ (806.45)	\$ (128,789.58)	\$ 371,451.
2008-2009 P	rogram Year	Τ	REVENUES				EVEN	DITURES		
			T. C.	Total		Rebates	Agency	DITURES	Total	
donth	Beginning Balance	Program	Interest	Revenue		For installed	Admin	CNG	Expenditures	Ending
1101101	Datatice	Revenues	Income	Balance		Measures	Payments	Admin		Balance
Oct-08		\$ -	\$ 2,158.20	\$ 293,937.05					s -	\$ 293,937.0
Nov-08	293,937.05		2,104.03	296,041.08	1	(1,202.58)	(225.00)	-	(1,427.58)	\$ 294,613.5
Dec-08 Jan-09	294,813.50 296,803.22		2,189.72	296,803.22	1			-	] - [	\$ 296,803.2
Feb-09	290,817.24	]	2,205.92 1,948.44	299,009.14 292,765.68	-	(6,391.90) (120.00)	(1,800.00) (225.00)	-		\$ 290,817.2
Mar-09	292,420.68	_	1,948.44	294,369.12		(3,039.73)	(450.00)			\$ 292,420.6 \$ 290,879.3
Apr-09	290,879.39	11,318.27	2,088.97	304,286.63	1	(7,414.68)	(2,025.00)		(9,439.68)	
May-09 Jun-09	294,848.95 299,072.42	9,559.54 5,280.74	2,145.77 2,124.45	306,552.26	1	(6,129.84)	(1,350.00)		(7,479.84)	
Jul-09	300,085.12	4,925.91	2,171.12	306,477.61 307,182.15	ı	(5,267.49) (12,060.31)	(1,125.00) (1,575.00)	-		\$ 300,085.1
Aug-09	293,546.84	5,219.65	2,219.18	300,985.67		(450.47)	(225.00)	(152.79)		\$ 293,546.8
Sep-09 xogram year	300,157.41	6,072.75	2,182.99	2,219.18 300,985.67 2,182.99 308,413.15		(3,140.84)	(450.00)	(983.92)	(4,574.76)	
activity		\$ 42,376.88	\$ 25,487.23	\$ 67,864.09	۱	\$ (45,217.84)	\$ (9,450.00)	\$ (1,136.71)	\$ (55,804.55)	5 303 838 3
007 2009 D	rogram Year	REVENUES		\$ 87,864.09					<b>▼</b> (05,054,05)]	\$ 503,656.5
001-2008 Pr	rogram Year		Total	+	Rebates		Offures			
	Beginning	Program	Interest	Revenue	1	For Installed	Agency Admin	CNG	Total Expenditures	Ending
lonth	Balance	Revenues	Income	Balance	L	Measures	Payments	Admin	perioneres	Balance
Oct-07		\$ 13,437.70	\$ 1,055.02	\$ 161,206.39	1	- 1			\$ -	\$ 161,206.3
Nov-07 Dec-07	161,206.39 181,326.29	23,234.90	1,059.92	185,501.21	1	(3,724.92)	(450.00)	-	(4,174.92)	
Jan-08	209,311.24	26,754.62 32,821.90	1,230.33 1,420.53	209,311.24 243,553.67	1	: [	-	•	-	\$ 209,311.2
Feb-08	243,553.87	22,878.16	1,844.87	268,074.70	1	: 1	. 1			\$ 243,553.6 \$ 268,074.7
Mar-08	268,074.70	21,681.50	1,873.70	291,629.90		.	.			\$ 291,629.9
Apr-08 May-08	291,629.90 283,947.25	15,486.02 9,215.79	1,805 28 2,024,13	308,921.20	ļ	(18,898.95)	(6,075.00)		(24,973.95)	\$ 283,947.2
Jun-08	294,884.17	6,249.82	1,979.68	295,187.17 303,113.67	1	(10,599.94)	(1,575.00)	(303.00)		\$ 294,884.1 \$ 200 028 7
Jul-08	290,938.73	4,670.81	2,079.25	297,688.79	1	(4,685.45)	(900.00)	(214.36)		\$ 290,938.7 \$ 291,888.9
Aug-08	291,888.98	5,311.91	2,095.03	299,295,92	ı	(2,188.80)		(3,447.50)		\$ 293,659.6
Sep-08 293,659.62 program year			2,048.56	295,708.18		(3,479.33)	(450.00)	-	(3,929.33)	\$ 291,778.8
		\$ 181,741.13	\$ 20,316.30	\$ 202,057.43	1	\$ (43,577.39)	\$ (9,450.00)	\$ (3.984.86)	\$ (56,992.25)	\$ 291,778.8
2006-2007 Program Year			REVENUES	A = 0 = 100 1 140			EXPEND	IT IDEC		
				Total	r	Rebates	Agency	IIOKES	Total	
onth	Beginning	Program	Interest	Revenue	ı	For Installed	Admin	CNG	Expenditures	Ending
onth	Balance	Revenues	Income	Balance		Measures	Payments	Admin	1	Balance
ŀ	\$ -	\$ 11,038.22		\$ 11,038.22	H	-			s -	1 1 5 5 2 6 2
Oct-06		22,420.24	32 20	33,488.66		-	: 1		L L	\$ 11,036.22 \$ 33,488.66
Nov-06	11,038 22	20 222 22	156.41	59,848.56	I	-	-	-	- 1	59,648.5
Nov-06 Dec-08	33,488.66	26,003.49		91,441.53	1	(679.54)	(225.00)			90,536.9
Nov-06 Dec-06 Jan-07	33,488,66 59,648.56	31,447.94	345.03		1					113,285.7
Nov-06 Dec-06 Jan-07 Feb-07	33,488.66 59,648.56 90,536.99	31,447.94 22,171.18	577.53	113,285.70	ı	(4 010 50)	(1 250 00)	-		
Nov-06 Dec-08 Jan-07 Feb-07 Mar-07 Apr-07	33,488,66 59,648.56	31,447.94		113,285.70 130,474.21		(4,012.53)	(1,350.00)		(5,362.53)	\$ 125,111.6
Nov-06 Dec-08 Jan-07 Feb-07 Mar-07 Apr-07 May-07	33,488,66 59,648.56 90,536.99 113,285.70 125,111.68 139,068.44	31,447,94 22,171,18 16,418,83 13,048,44 8,429,19	577.53 769.68 908.32 949.42	113,285.70		(4,012.53)	(1,350.00)	-	(5,362.53)	\$ 125,111.6 \$ 139,068.4
Nov-06 Dec-08 Jan-07 Feb-07 Mar-07 Apr-07 May-07 Jun-07	33,488,66 59,648,56 90,536,99 113,285,70 125,111,68 139,068,44 134,427,15	31,447,94 22,171,18 16,418,83 13,048,44 8,429,19 5,183,28	577.53 769.68 908.32 949.42 997.04	113,285,70 130,474,21 139,066,44 148,445,05 140,607,47		(12.217.90) (652.13)	(1.800.00) (225.00)	-	(5,362.53) (14,017.90)	8 125,111.68 8 139,068.44 8 134,427.1!
Nov-06 Dec-08 Jan-07 Feb-07 Mar-07 Apr-07 May-07 Jun-07 Jul-07	33,488,66 59,848,56 90,536,99 113,285,70 125,111,68 139,068,44 134,427,15 139,730,34	31,447.94 22,171.18 16,418.83 13,048.44 8,429.19 5,183.28 4,446.44	577.53 769.68 908.32 949.42 997.04 982.42	113,285,70 130,474,21 139,066,44 148,445,05 140,607,47 145,159,20		(12,217.90)	(1,800.00)	•	(5,362.53) (5,362.53) (5,4017.90) (877.13) (5,909.30)	\$ 125,111.68 \$ 139,068.44 \$ 134,427.15 \$ 139,730.34 \$ 139,249.96
Nov-06 Dec-08 Jan-07 Feb-07 Mar-07 Apr-07 Jun-07 Jun-07 Jun-07 Aug-07 Sep-07	33,488,66 59,648,56 90,536,99 113,285,70 125,111,68 139,068,44 134,427,15	31,447,94 22,171,18 18,418,83 13,048,44 8,429,19 5,183,28 4,446,44 5,031,59	577.53 769.68 908.32 949.42 997.04 982.42 1,008.77	113,285,70 130,474,21 139,066,44 148,445,05 140,607,47 145,159,20 145,290,26	-	(12,217,90) (652,13) (5,009,30)	(1,800,00) (225,00) (900,00)	-	(5,362.53) (14,017.90) (877.13) (5,909.30)	\$ 125,111.6; \$ 139,068.4; \$ 134,427.1; \$ 139,730.3; \$ 139,249.9; \$ 145,290.2;
Nov-06 Dec-08 Jan-07 Feb-07 Mar-07 Apr-07 May-07 Jun-07 Jul-07 Aug-07	33,488.68 59,648.58 90,536.99 113,285.70 125,111.68 139,066.44 134,427.15 139,730.34 139,249.90 145,290.28	31,447.94 22,171.18 16,418.83 13,048.44 8,429.19 5,183.28 4,446.44 5,031.59 6,323.97	577.53 769.68 908.32 949.42 997.04 982.42	113,285,70 130,474,21 139,066,44 148,445,05 140,607,47 145,159,20		(12.217.90) (652.13)	(1.800.00) (225.00)	•	(5,362.53) (14,017.90) (877.13) (5,909.30)	\$ 125,111.6 \$ 139,068.4 \$ 134,427.1 \$ 139,730.3 \$ 139,249.9

## Exhibit B

- Homes Served	<ul> <li>Rebates &amp; Agency</li> </ul>	Admin Per Home
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\$ 1,641

**OLIEC Program Summary** 

Rebate Dollars

2009-2010 Totals
f Therm Rebar
s Savings Dollar

# of Jobs

	#of	
Measures	sqor	
Ceiling	\$	
Floor	32	
Wall	17	
Duct Ins.	20	
Duct Seal	82	
Air Infiltration	102	
H-E Furnace	26	
Furnace Tune Up	s	
H-E Space Heater	2	
H-E Water Heater	40	

L		
- Homes Served	- Rebates & Agency	Admin Per Home

Measures	
Ceiling	
Floor	
Wall	

# Total CAP Administration

- Homes Served - Rebates & Agenty				113
Admin Per Home			S	1,994
	N	2010-2011 Totals	ota ta	<u>«</u>
	# of	Therm		Rebate
Measures	sqor	Savings		Dollars
Ceiling	28	2,862	₹/>	38,093
Floor	32	1,349	Ś	17,814
Wall	17	994	❖	14,391
Duct Ins.	20	301	₩	3,215
Duct Seal	82	6,314	₩.	58,477
Air Infiltration	102	1,326	s	14,006
H-E Furnace	26	3,976	Ś	47,800
Furnace Tune Up	s	105	Ś	514
H-E Space Heater	2	86	s	922
H-E Water Heater	04	520	÷	4,480
Total	440	17,833	v)	199,712
CAP Administration			S	25,650
		:	s	225,362

v,	2007-2008 Total Therm Savings
	# of Jobs
rved k Agency Home	

1,263

Savings 1,182 \$ 23 1,151 \$ 52 \$ 51 \$ 592 \$ 51 \$ 592 \$ 51 \$ 592 \$ 51 \$ 592 \$ 51 \$ 5914 \$ 51 \$ 5914 \$ 51 \$ 51 \$ 51 \$ 51 \$ 51 \$ 51 \$ 51 \$		#o#	2007-2008 Totals	ota	SI Sebate	*****
1,182 \$ 1 1,151 \$ 1 592 \$ 309 \$ 1,643 \$ 403 \$ \$ 403 \$ \$ 213 \$ \$ 378 \$ \$ 43 \$ \$ 43 \$ \$ 43 \$ \$ 43 \$ \$ 43 \$ \$ 43 \$ \$ 44 \$ \$ 44 \$ \$ \$ 44 \$ \$ \$ 44 \$ \$ \$ 44 \$		sqor	Savings		Dollars	
1,151 \$ 1 592 \$ \$ 309 \$ \$ 1,643 \$ \$ 403 \$ \$ 2,13 \$ \$ 378 \$ \$ 43 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$		23	1,182	❖	10,702	
\$92 \$ 309 \$ 1,643 \$ 403 \$ 213 \$ 378 \$ 43 \$  , 5,914 \$ 43 \$ 5,914 \$ 5,915 \$		23	1,151	s	10,421	
309 \$ 1,643 \$ 403 \$ 213 \$ 378 \$ 43 \$  , 5,914 \$ 43 \$ 5,914 \$ 5,915 \$		7	592	Ś	5,358	
1,643 \$ 403 \$ 213 \$ 378 \$ 43 \$	*****	13	309	₩	2,800	
403 \$ 213 \$ 378 \$ 43 \$  5,914 \$ 5,914 \$ 5,915 \$		21	1,643	Ś	7,791	****
213 \$ 378 \$ 43 \$		31	403	₩	3,720	
378 \$ 43 \$ 5,914 \$ 4		m	213	s	1,500	
5,914 \$ 6		18	378	s	1,008	
5,914 \$ 4		+-1	43	٧	777	
5,914 \$ 2		,	ı		1	
\$ 9,450		140	5,914	Ś	43,577	
\$ 53,027				s	9,450	
	1			\$	53,027	

#7	1,374	<u>s</u> 1	Rebate	Dollars	7,887	6,475	1,648	929	3,060	2,280	4,000	448	831		27,588	5,400	32.988
	Ś	텵			Ś	w	v	¢\$	s	Ś	٠,	w	s		⟨>	ş	v
		2006-2007 Totals	Therm	Savings	869	774	185	109	693	247	268		129	•	3,573	ī	
		50	ф #	sqor	ET	16	ო	6	6	£1	8	∞	7	,	87		

42	1,302	si s	Dollars	13,477	10,797	6,176	836	7,791	4,080	1,000	784	277	j	45,218	9,450	
	\$	Ę.		S	s	s	s	'n	Ś	¢\$	Ś	Ś		٠	٠	ŀ
		2008-2009 Totals	Savings	1,489	1,191	682	92	1,617	442	142	294	43		5,992	,	•
		20 # of	Sqor	24	52	16	9	21	34	7	14	<b>∓</b> 1	,	143		

28,325 27,539 13,830 2,559 13,709 8,366 13,680 655 1,660 336

2,798 \$
2,165 \$
1,129 \$
2,618 \$
2,618 \$
832 \$
1,278 \$
1,278 \$
39 \$

52 39 17 17 17 17 64 64 64 7

11,074 \$ 110,658 \$ 17,325

257

\$ 127,983