



# Oregon

John A. Kitzhaber, MD, Governor

## Public Utility Commission

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August 19, 2013

### *Via Electronic filing*

OREGON PUBLIC UTILITY COMMISSION  
ATTENTION: FILING CENTER  
PO BOX 1088  
SALEM OR 97308-1088

**RE: Docket No. UM 1654 – In the Matter of  
NORTHWEST NATURAL GAS COMPANY, dba NW NATURAL,  
Investigation of Interstate Storage and Optimization Sharing.**

Enclosed for electronic filing in the above-captioned docket is the Public Utility Commission Staff's Reply Testimony.

*/s/ Kay Barnes*

Kay Barnes

Filing on Behalf of Public Utility Commission Staff

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c: UM 1654 Service List (parties)

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**PUBLIC UTILITY COMMISSION  
OF OREGON**

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**UM 1654**

**STAFF REPLY TESTIMONY OF**

**ERIK COLVILLE**

**In the Matter of  
NORTHWEST NATURAL GAS COMPANY, dba  
NW NATURAL,  
Investigation of Interstate Storage and Optimization  
Sharing.**

**August 19, 2013**

CASE: UM 1654  
WITNESS: ERIK COLVILLE

**PUBLIC UTILITY COMMISSION  
OF  
OREGON**

**STAFF EXHIBIT 100**

**REPLY TESTIMONY**

**August 19, 2013**

1 **Q. PLEASE STATE YOUR NAME, OCCUPATION, AND BUSINESS**  
2 **ADDRESS.**

3 A. My name is Erik Colville. I am a Senior Utility Analyst for the Public Utility  
4 Commission of Oregon. My business address is 550 Capitol Street NE Suite  
5 215, Salem, Oregon 97301-2551.

6 **Q. WHAT IS THE PURPOSE OF YOUR REPLY TESTIMONY?**

7 A. The purpose of my reply testimony is to address the series of unsettled issues  
8 raised by Staff that were set aside in the Second Partial Stipulation<sup>1</sup> in the  
9 Northwest Natural Gas Company (NWN) rate case, Docket No. UG 221. The  
10 testimony also addresses the same issues in reply to NWN testimony filed  
11 July 15, 2013 in this Docket No. UM 1654 (NWN/100 White and NWN/200  
12 Friedman).

13 **Q. DID YOU PREPARE EXHIBITS FOR THIS DOCKET?**

14 A. Yes. I prepared Staff/102 Staff Suggested Revisions to Tariff Schedules 185  
15 and 186.

16 **Q. PLEASE SUMMARIZE YOUR CONCLUSION.**

17 A. I conclude that the remaining issue from Staff's testimony in Docket  
18 No. UG 221 is the sharing percentage for use of core utility customer assets  
19 in Schedules 185 and 186 optimization activities. I recommend 67 percent to  
20 core utility customers/33 percent to NWN remain as the optimization sharing

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<sup>1</sup> October 2, 2012, Second Partial Stipulation of NW Natural, Staff, CUB, NWIGU, and NWECA filed in NORTHWEST NATURAL GAS COMPANY: (Docket No. UG 221) Request for a General Rate Revision.

1 percentages for revenue derived from use of core utility customer assets in  
2 optimization activities.

3 **Q. What is the origin of this Interstate Storage and Optimization Sharing**  
4 **docket?**

5 A. The origin of this docket is the Second Partial Stipulation in the NWN rate  
6 case, Docket No. UG 221. A series of unsettled issues raised by Staff were  
7 set aside in the Second Partial Stipulation to be addressed in a separate  
8 docket with a decision by the Commission requested to be issued by  
9 December 31, 2013.

10 **Q. What issues were raised by Staff in the NWN rate case, Docket**  
11 **No. UG 221?**

12 A. The issues raised by Staff in the NWN rate case were:

13 *Regarding Tariff Schedule 185 -*

14 1. Since no cost studies have been prepared by NWN since 2000 regarding  
15 the use of Mist storage to provide off-system sales and the sharing of  
16 revenues from such services between NWN and its customers, new  
17 studies are needed to justify continuing the current sharing percentages.  
18 (Staff/1000 Zimmerman/17-18).

19 2. NWN claims that the prospective return from NWN's shareholder  
20 investment in an interstate storage offering is highly sensitive to the  
21 assumption regarding price. However, Staff believed this was incorrect.  
22 NWN's interstate sales of storage and related transportation from Mist  
23 under §284.224 are governed, established and approved by Federal

1 Energy Regulatory Commission (FERC). These rates are cost-based, not  
2 market-based. Consequently, NWN could lose money on its build-out of  
3 Mist for the interstate market only if it failed to sell at the level assumed in  
4 the FERC-approved rates. And NWN has never experienced difficulty in  
5 marketing its Mist capacity in the interstate market. The current sharing  
6 sends 20 percent of net revenues to NWN customers while allowing NWN  
7 to retain 80 percent of net revenues. It appeared the risk to NWN of this  
8 service is minimal and the sharing percentages needed to be changed to  
9 reflect this. (Staff/1000 Zimmerman/18).

- 10 3. Tariff Schedule 185 adds a credit to customers for their share of the net  
11 margin revenues received by NWN for core storage optimization activities.  
12 These margin revenues are shared on a 67/33 basis; 67 percent will be  
13 shared with customers through the credit provided for in these schedules,  
14 and 33 percent will be retained by NWN. This provision seemed  
15 duplicative since Schedule 186 already makes provision for a 67/33  
16 sharing of revenues from NWN's optimization of its core storage. The core  
17 storage optimization provision should be deleted from Tariff Schedule 185.  
18 (Staff/1000 Zimmerman/14-15).

19 *Regarding Tariff Schedule 186 –*

- 20 1. Staff recommended adding deliverability optimization to the core storage  
21 and pipeline services covered by Tariff Schedule 186. Deliverability is the  
22 amount of gas that can be delivered during one day's time. Core

1 customers should receive the benefits of deliverability optimization as well.  
2 (Staff/1000 Zimmerman/19).

3 2. Staff recommended altering the sharing percentage in Tariff Schedule 186  
4 from 67/33 to 90/10 with core utility customers receiving 90 percent of the  
5 revenues from NWN's optimization of core storage and pipeline assets. In  
6 all instances, as a public utility NWN is obligated to optimize the use of  
7 core utility storage and pipeline capacity, particularly that owned by NWN,  
8 and to credit all of the benefits in terms of revenue from such optimization  
9 activities to its core utility customers. (Staff/1000 Zimmerman/19).

10 **Q. What conclusion have you reached related to the Tariff Schedule 185**  
11 **cost studies that were prepared by NWN in 2000 regarding use of Mist**  
12 **storage to provide off-system sales and the sharing of revenues from**  
13 **such services?**

14 A. The studies in 2000 referred to by Staff in its rate case testimony were  
15 actually presentations of various sharing methodologies. These presentations  
16 were attached to a Staff Report dated April 18, 2000, for the April 25, 2000,  
17 public meeting. As discussed below, the current optimization sharing  
18 percentage was not established based upon these presentations, but rather  
19 the then current weighted average cost of gas (WACOG) sharing percentage  
20 adopted for the Purchased Gas Adjustment (PGA) arrangement. While there  
21 may be marginal value in refreshing these sharing methodology  
22 presentations, I do not see the need to refresh the presentations to resolve

1 the issues in this docket unless new and relevant information affecting the  
2 sharing mechanism is offered.

3 **Q. What conclusion have you reached regarding the NWN claims that the**  
4 **prospective return from NWN's shareholder investment in an interstate**  
5 **storage offering is sensitive to the assumption regarding price?**

6 A. NWN states that “contrary to previous claims made by Staff in Docket  
7 No. UG 221, the interstate storage contracts NWN currently has, or has had  
8 in the past, are not priced at the full FERC cost-based rate. All of these  
9 contracts, without exception, have had to be discounted from the FERC-  
10 approved maximum rate in order to meet the market price. Because NWN  
11 has always been required to discount its FERC cost based rate to meet  
12 market prices, the difficulty is not in *whether* the capacity can be sold, but  
13 rather *at what price.*” (NWN/100 White/12-13). In Docket No. UG 221  
14 testimony NWN provided exhibit NWN/2702 White presenting data from its  
15 2011 Annual Report of Interstate and Intrastate Gas Storage and  
16 Optimization Activities. This exhibit showed a significant discounting of  
17 interstate storage services in 2011 compared to the pre-2011 period average.  
18 I consulted NWN’s Annual Report of Interstate and Intrastate Gas Storage  
19 and Optimization Activities filed each year with the PUC since 2000 and  
20 confirmed that the contract prices for interstate storage have been  
21 substantially discounted from the maximum monthly rate allowed in its FERC  
22 Tariff. From my analysis, I conclude that NWN has experienced difficulty in  
23 marketing its Mist capacity at full FERC cost-based rates. Based on my



1 review of NWN's annual reports, the substantial discount in monthly rate is  
2 an indication that the Company experiences a risk in its interstate storage  
3 optimization activities that is not minimal. Therefore, Staff's testimony in  
4 Docket No. UG 221 (Staff/1000 Zimmerman/18) providing justification for  
5 changing the interstate storage optimization sharing percentage was not  
6 accurate. As a result, I find no reason for revising the storage optimization  
7 sharing percentage.

8 **Q. What conclusion have you reached regarding Tariff Schedule 185**  
9 **adding a duplicative credit to customers for their share of the net**  
10 **margin revenues received by NWN for core storage optimization**  
11 **activities?**

12 A. In March or April each year NWN files with the Commission an Annual Report  
13 of Interstate and Intrastate Gas Storage and Optimization Activities. The  
14 confidential spreadsheets filed with these annual reports show that Tariff  
15 Schedule 185 captures sharing for Mist related activities while Tariff Schedule  
16 186 captures sharing for non-Mist related upstream activities, thus there is no  
17 duplicative credit. I recommend NWN revise the wording of Tariff Schedules  
18 185 and 186 to more clearly state what optimization revenues each schedule  
19 captures. I also recommend NWN consider including in Tariff Schedules 185  
20 and 186 a figure or table depicting how the sharing percentages are applied  
21 to each of the optimization revenue streams. My suggested revisions to Tariff  
22 Schedules 185 and 186 are provided in Staff/101.

1 **Q. What conclusion have you reached regarding adding deliverability**  
2 **optimization to the core storage and pipeline services covered by Tariff**  
3 **Schedule 186?**

4 A. There is no need to add deliverability optimization to Schedule 186. Schedule  
5 185 already provides that NW Natural will share with eligible customers the  
6 net margin that is attributable to optimization of Mist storage capacity (i.e.,  
7 deliverability). Net margins from Mist storage optimization are shared (a) 20  
8 percent to customers/80 percent to NWN for the proportion of non-utility Mist  
9 capacity not included in the rates and, (b) 67 percent to core utility customers  
10 /33 percent to NWN for the proportion of core Mist capacity that is included in  
11 the rates. (NWN/100 White/10). I conclude deliverability is already included in  
12 the storage optimization services. Because the purpose of pipelines is  
13 deliverability, and NWN already derives value from pipeline optimization, core  
14 utility customers are already receiving value for that activity.

15 **Q. What conclusion have you reached regarding altering the sharing**  
16 **percentage in Tariff Schedule 186 from 67/33 to 90/10 with core utility**  
17 **customers receiving 90 percent of the revenues from NWN's**  
18 **optimization of core storage and pipeline assets?**

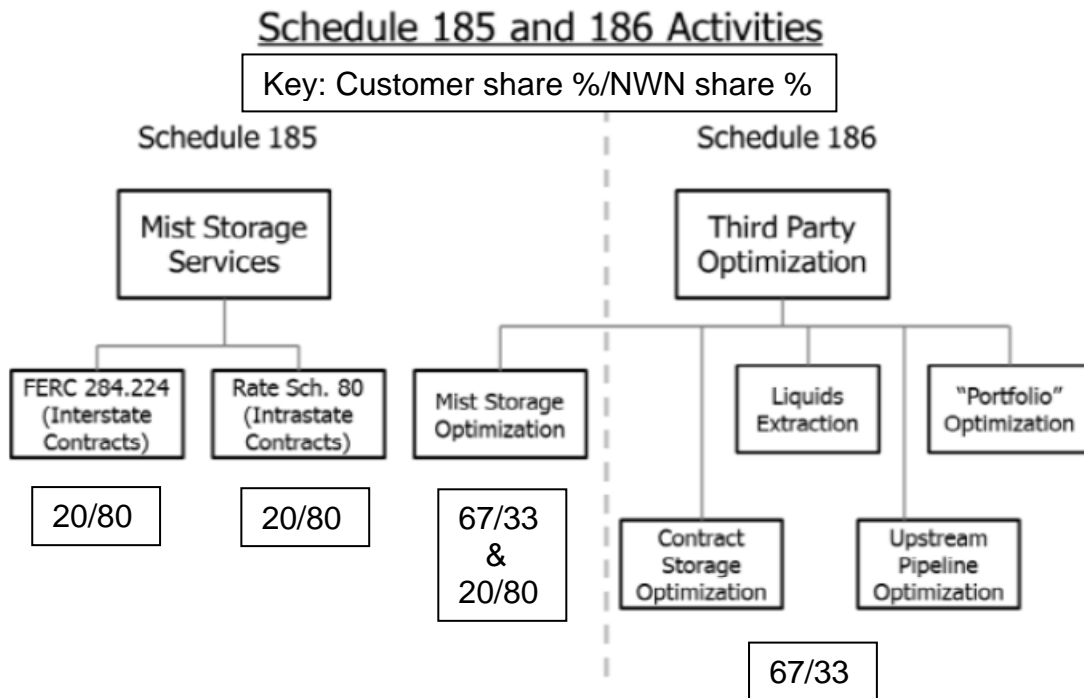
19 A. I have concluded that the remaining issue from Staff's testimony in Docket  
20 No. UG 221 is the sharing percentage for use of core utility customer assets  
21 in Schedule 185 and 186 optimization activities. This issue is addressed in  
22 the remainder of my testimony.

1 **Q. What core utility customer assets are used in NWN's Schedule 185 and**  
2 **186 optimization activities?**

3 A. Core utility customer assets used in Schedule 185 and 186 optimization  
4 activities include: Mist storage (core customer portion); transmission and  
5 distribution pipelines; gas supply and pipeline capacity contracts; and NWN  
6 staff.

7 **Q. What Schedule 185 and 186 optimization activities use core utility**  
8 **customer assets?**

9 A. Schedule 185 and 186 optimization activities that use the core utility customer  
10 assets include, but may not be limited to: Mist Storage Optimization; Liquids  
11 Extraction Optimization; Portfolio Optimization; Contract Storage  
12 Optimization; and Upstream Pipeline Optimization. These activities are  
13 depicted in the figure below (base figure from NWN/100 White/11). The  
14 current sharing percentages are also shown in the figure.



1

2 **Q. What optimization sharing percentage do you advocate for use of core**  
3 **customer assets?**

4 A. My starting position in considering the sharing percentage for using core utility  
5 customer assets is that customers should receive 100 percent of the  
6 optimization revenue. This is because, as a public utility, NWN is obligated to  
7 optimize the use of core utility customer assets, and to credit all of the  
8 benefits in terms of revenue from such optimization activities to its core utility  
9 customers.

10 **Q. Does NWN have an unlimited obligation to optimize the use of core**  
11 **customer assets?**

12 A. No. Having stated my starting position for the optimization sharing  
13 percentage, I realize that NWN's obligation to optimize the use of core utility  
14 customer assets is not unlimited. In other words, NWN is not required to

1 engage in potentially risky activities that are not directly related to providing  
2 regulated services to NWN's core utility customers.

3 **Q. Please describe the Schedule 185 and 186 optimization activities that**  
4 **use core utility customer assets?**

5 1. Mist Storage Optimization is deriving value from the sale and trading of  
6 excess Mist storage capacity. (NWN/100 White/6). All Mist storage  
7 capacity is reserved either for core firm sales service or  
8 interstate/intrastate service customers. However, when Mist is not fully  
9 utilized by either or both of these groups, NWN has the opportunity to  
10 generate additional revenues through optimization. The optimization  
11 opportunity is primarily a function of gas injection or withdrawal rates,  
12 which in turn have some relationship to the total amount of working gas in  
13 Mist storage on any given day. Injection and withdrawal rates are inversely  
14 correlated, i.e., the more gas that is being injected for customers, the more  
15 optimization capability exists to do withdrawals, and vice versa. (NWN/200  
16 Friedman/9).

17 2. Liquids Extraction Optimization is deriving value from the sale of liquids  
18 separated from the natural gas. Liquids refer to certain heavier  
19 hydrocarbons like ethane, propane, and butane that are associated with  
20 methane production, methane being the primary component of natural  
21 gas. Liquids typically have a market value somewhere between that of  
22 methane and oil. The market value can make the extraction of the liquids  
23 from methane profitable, depending on the spread between methane and

1 Natural Gas Liquids (NGL) prices, the relative proportion of the different  
2 NGLs in the gas stream, and the cost-effectiveness and efficiency of the  
3 extraction facilities. (NWN/200 Friedman/12).

4  
5 NWN purchases gas out of Alberta, where a significant amount of  
6 extraction activities take place outside the production fields and after NWN  
7 has taken possession of the gas. For this reason, NWN is in a position to  
8 participate in liquids extraction by employing a processing company to  
9 perform the extraction on NWN's behalf. (NWN/200 Friedman/13);

10 3. Portfolio Optimization involves wholesale trading activities such as the  
11 exchange of gas commodity contract purchases at different trading  
12 locations. (NWN/100 White/6). It is also known as price arbitrage between  
13 trading points. These exchanges are made during periods when NWN's  
14 upstream pipeline capacity and gas commodity contracts open up  
15 opportunities for gas movements in new directions...this requires a large  
16 and nimble trading staff with systems to track and act quickly on such  
17 opportunities. (NWN/200 Friedman/13).

18 4. Contract Storage Optimization is price arbitrage opportunities similar to  
19 those discussed above for Mist storage, but applied to Jackson Prairie and  
20 any other storage contracts held by NWN. (NWN/200 Friedman/15).

21 5. Upstream Pipeline Optimization refers to the process where a third party  
22 trading partner aggregates pipeline requirements over a much larger  
23 market area and potentially combine the pipeline capacity with some of

1 the other activities mentioned above yields a better result than the LDC  
2 could achieve on its own. Pipeline capacity on its own represents a fairly  
3 small opportunity for optimization. (NWN/200 Friedman/15).

4 **Q. What risks and complexities are unique to the Schedule 185 and 186**  
5 **optimization activities?**

6 A. In addition to the normal business risks associated with any venture, there are  
7 several risks and complexities unique to the Schedule 185 and 186  
8 optimization activities. One major risk specific to Optimization Activities is  
9 regulatory risk. To discourage anticompetitive behavior by market  
10 participants, FERC has enacted a complex framework of policies and  
11 regulations governing the types of optimization activities that NWN can be  
12 engaged in. (NWN/100 White/12).

13 *1. Mist Storage Optimization*

14 The price spreads between months are not static but widen and narrow on  
15 a day-by-day, minute-by-minute basis. By anticipating these movements,  
16 i.e., speculating, NWN's optimization partner can use these same volumes  
17 in multiple transactions. These activities reflect the fact that the price of  
18 natural gas is constantly moving up or down over time and at each  
19 location where gas is traded. The ability to take advantage of these price  
20 movements requires sophisticated trading systems and a large trading  
21 staff to analyze and act quickly when transactional opportunities arise.  
22 NWN does not employ such systems or staff in serving its utility customer

1 needs, and as such cannot engage in this kind of speculative activity on its  
2 own. (NWN/200 Friedman/11-12).

3 *2. Liquids Extraction Optimization*

4 To take advantage of the economics of liquids extraction requires  
5 expertise in different fuels and different markets than would be typical for a  
6 gas LDC. (NWN/200 Friedman/13).

7 *3. Portfolio Optimization*

8 Portfolio Optimization can also be thought of as price arbitrage between  
9 trading points, but by directly utilizing LDC gas supply contracts rather  
10 than storage capabilities. These exchanges are made during periods  
11 when NWN's upstream pipeline capacity and gas commodity contracts  
12 open up opportunities for gas movements in new directions. As with other  
13 trading activities previously mentioned, this requires a large and nimble  
14 trading staff with systems to track and act quickly on such opportunities.  
15 (NWN/200 Friedman/13-14).

16 *4. Contract Storage Optimization*

17 Price arbitrage opportunities similar to those discussed above for Mist  
18 storage, but applied to Jackson Prairie and any other storage contracts  
19 held by NWN. (NWN/200 Friedman/15);

20 *5. Upstream Pipeline Optimization*

21 Using a third party trading (optimization) partner that can aggregate  
22 requirements over a much larger market area and potentially combine the  
23 pipeline capacity with some of the other activities mentioned above yields



1 a better result than the local distribution company (LDC) could achieve on  
2 its own. Pipeline capacity on its own, however, represents a fairly small  
3 opportunity for optimization. (NWN/200 Friedman/15).

4 **Q. Are the Schedule 185 and 186 optimization activities that use core utility**  
5 **customer assets potentially risky, and not directly related to providing**  
6 **regulated services to NWN's core utility customers?**

7 A. Yes. Based on the activity descriptions above I conclude the Schedule 185  
8 and 186 activities are potentially risky, and are beyond the normal course of  
9 an LDC business model or what would be expected of an LDC to serve core  
10 utility customers.

11 **Q. Are core utility customers subjected to risk from these optimization**  
12 **activities?**

13 A. No. Based on the wording used in Schedules 185 and 186 if the optimization  
14 activities result in a loss the credit to core utility customers will be zero.

15 **Q. Since the Schedule 185 and 186 optimization activities are beyond what**  
16 **would be expected of an LDC is it appropriate to share some portion of**  
17 **the associated revenue with NWN?**

18 A. Yes. Sharing some portion of the optimization revenue with NWN is  
19 appropriate because optimization activities use core utility customer assets  
20 but are beyond what would be expected of an LDC.

21 **Q. What is the current sharing percentage for Schedule 185 and 186**  
22 **optimization activities that use core utility customer assets?**

1 A. The current sharing of optimization revenue with core utility customers for use  
2 of their assets is 67 percent, with NWN retaining the remaining 33 percent.

3 **Q. What is the origin of the 67 percent core utility customer sharing?**

4 A. NWN testimony (NWN/100 White/9) states “that customers receive 67%  
5 because, at that time, that allocation matched the weighted average cost of  
6 gas (WACOG) sharing percentage adopted for the Purchased Gas  
7 Adjustment arrangement (PGA) for its internal normal utility optimization of  
8 gas supply resources. Matching the 67% WACOG sharing was important  
9 because the Optimization Activities were at their infancy, and NWN felt by  
10 using the PGA sharing percentage, it could eliminate any concerns of  
11 potential gamesmanship regarding classification of activities as Optimization  
12 Activities versus normal utility gas supply WACOG savings.” Staff confirmed  
13 that the optimization sharing was indeed established based on the then  
14 current WACOG sharing percentage.<sup>2</sup>

15 **Q. What would the core utility customer optimization sharing percentage  
16 be using the same logic used originally to set it at 67 percent?**

17 A. The current WACOG sharing percentages are 90/10 or 80/20 (customer  
18 sharing percent/NWN sharing percent). Following NWN’s original logic for  
19 setting the optimization sharing would result in either 90/10 or 80/20, but not  
20 67/33.

21 **Q. Does the WACOG sharing percentage reflect activities that are beyond  
22 NWN’s obligation to serve its core utility customers?**

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<sup>2</sup> December 18, 2002 Interstate Storage Services OPUC Staff Briefing, presentation slides 2, 7 and 9. Also, December 31, 2002 email from Keith White, NWN to Bobbie Tatom, OPUC Staff.

1 A. No. I recognize that the 90/10 or 80/20 WACOG sharing percentages reflect  
2 activities that are part of NWN's obligation to serve its core utility customers  
3 while the optimization activities are beyond what would be expected of an  
4 LDC to serve core utility customers.

5 **Q. Do you recommend matching the optimization sharing percentage to**  
6 **the WACOG sharing percentage?**

7 A. No. Because the optimization activities are beyond basic LDC expectations,  
8 the sharing percentage should reflect this difference, and be greater for NWN  
9 than 90/10 or 80/20.

10 **Q. Is there another reason you do not recommend matching the**  
11 **optimization and WACOG sharing percentages?**

12 A. Yes. The potential "gamesmanship" concern when the optimization activities  
13 were at their infancy is no longer a concern. The optimization activities are  
14 mature and proven to benefit both core utility customers and NWN. In  
15 addition, the optimization activities occur under an Asset Management  
16 Agreement (AMA) between NWN and their optimization partner making  
17 tracking more transparent.

18 **Q. Could the optimization sharing percentage be changed to benefit core**  
19 **utility customers more than they currently are?**

20 A. Yes. The customer share of optimization revenue could be increased beyond  
21 67 percent.

22 **Q. What would justify changing the optimization sharing percentage?**

1 A. While there are many possible justifications for changing the optimization  
2 sharing percentage I would look for significant changes in business conditions  
3 and risks since the sharing percentage was established. Examples of  
4 condition changes include, but are not limited to, changed optimization activity  
5 risk, increased expectations of an LDC to serve core utility customers,  
6 decreased optimization activity complexity, increased core utility customer  
7 participation in optimization activities, or “gaming” of the optimization sharing  
8 process would provide justification.

9 **Q. Do you find justification for changing the optimization sharing**  
10 **percentage?**

11 A. No. As noted by NWN (NWN/100 White/15) the sharing arrangement was  
12 intended to provide a sufficient profit opportunity to justify NWN taking on the  
13 more speculative optimization activities and their associated incremental  
14 costs and risks. Under the existing sharing arrangement, core utility  
15 customers receive the majority of the optimization revenue without any  
16 exposure to additional risk or incremental costs, and NWN is incented to  
17 continue these activities. Further, I am not aware of any significant changes in  
18 business conditions and risks associated to this activity. In short, the sharing  
19 arrangement works well to benefit core utility customers and NWN, and I do  
20 not see any reason to change the sharing percentage.

21 **Q. What optimization sharing percentage do you recommend?**

22 A. As discussed above, the Tariff Schedule 185 and 186 optimization activities  
23 are beyond basic LDC expectations. Without a change in conditions from

1           when the core utility customer optimization sharing percentage was set at 67  
2           percent, I recommend 67/33 remain as the optimization sharing percentages  
3           for revenue derived from use of core utility customer assets in these  
4           optimization activities.

5   **Q.    Does this conclude your testimony?**

6   A.    Yes

CASE: UM 1654  
WITNESS: ERIK COLVILLE

**PUBLIC UTILITY COMMISSION  
OF  
OREGON**

**STAFF EXHIBIT 101**

**Witness Qualifications Statement**

**August 19, 2013**

## WITNESS QUALIFICATION STATEMENT

NAME: Erik E. Colville, P.E.

EMPLOYER: Public Utility Commission of Oregon

TITLE: Senior Utility Analyst/Electric Rates and Planning

ADDRESS: 550 Capitol Street NE Suite 215, Salem, Oregon 97301-2115.

EDUCATION: Bachelor of Science in Agricultural Engineering  
Washington State University, Pullman, WA, 1979

Master of Business Administration  
City University, Seattle, WA, 1989

Licensed Professional Engineer since 1984, and licensed as such  
in Oregon since 1997

EXPERIENCE: I have been employed by the Public Utility Commission of Oregon  
since June of 2010. I am a Senior Utility Analyst in electric rates and  
planning for the Electric and Natural Gas Division of the Utility  
Program. Current responsibilities include lead analyst for integrated  
resource planning, resource acquisition, the renewable portfolio  
standard, and environmental related matters.

I have approximately 32 years of professional engineering  
experience, including approximately 23 years:

- Relating to air, water and soil environmental issues; and
- Evaluating, planning, permitting, designing, and supporting  
construction of energy facilities

CASE: UM 1654  
WITNESS: ERIK COLVILLE

**PUBLIC UTILITY COMMISSION  
OF  
OREGON**

**STAFF EXHIBIT 102**

**Exhibits in Support  
Of Reply Testimony**

**August 19, 2013**

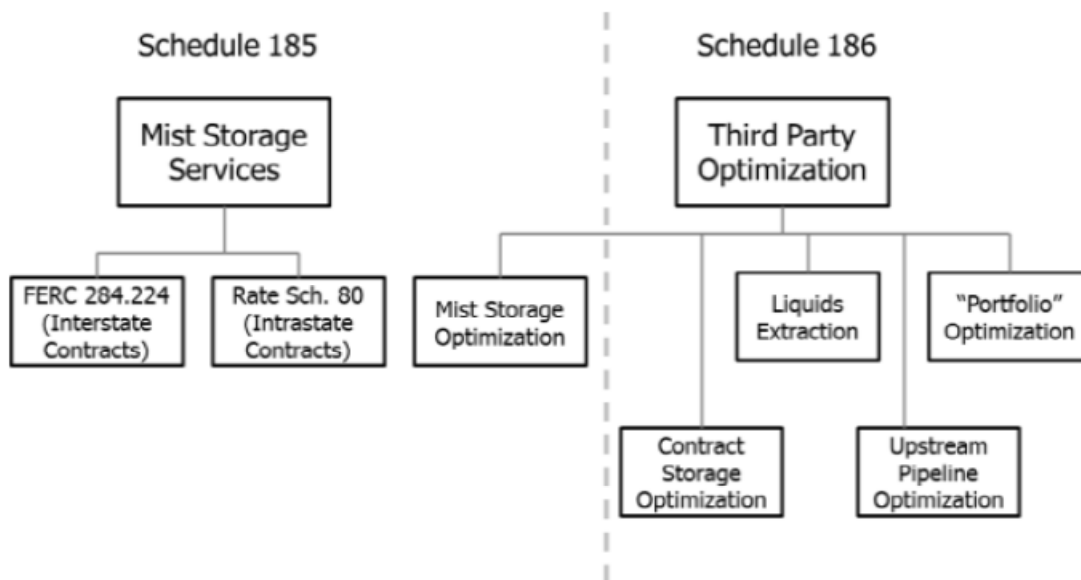


**SCHEDULE 185  
SPECIAL ANNUAL INTERSTATE AND INTRASTATE  
STORAGE AND TRANSPORTATION CREDIT  
(MIST STORAGE OPTIMIZATION ACTIVITIES)**

**PURPOSE:**

To credit customers served under the below-listed Rate Schedules for the Oregon share of revenues received by NW Natural for (a) interstate storage and related transportation service provided under a Limited-Jurisdiction Blanket Certificate from FERC granted under FERC Regulations, 18 C.F.R. § 284.224 (hereafter referred to as § 284.224 service), (b) intrastate storage activities under Rate Schedule 80 ~~core storage optimization activities~~; and (c) core utility customer Mist storage optimization activities ~~intrastate storage activities under Rate Schedule 80~~. Schedule 185 is related to but distinct from Schedule 186.

**Schedule 185 and 186 Activities**



**APPLICABLE:**

The credit under this Schedule shall apply to customer bills issued during the June billing cycle of each calendar year, or such other time period as the Commission may approve. The credit shall apply to the following Sales Service Rate Schedules of this Tariff: **Schedule 2; Schedule 3, and; Schedules 31 and 32** – Firm Sales only.

**CREDIT: Effective Billing Cycle: June 2012**

The bill credit to be applied to Customer bills during the effective billing cycle will be calculated by multiplying the following per therm credit by the customer's actual gas usage billed during the period January 1, 2011 through December 31, 2011:

- Rate Schedule 2 (\$0.00573) per therm
- Rate Schedule 3 (\$0.00604) per therm
- Rate Schedule 31 CSF (\$0.00249) per therm
- Rate Schedule 31 ISF (\$0.00249) per therm
- Rate Schedule 32 CSF (\$0.00249) per therm

Rate Schedule 32 ISF (\$0.00249) per therm

**SPECIAL CONDITIONS:**

1. NW Natural will share with customers served under the Rate Schedules listed above, the net margin received from interstate and intrastate (non-core utility customer) storage service on an 80/20 basis; 80% will be retained by NW Natural, and 20% will be shared with customers through the credit provided for in this schedule. For this purpose, net margin is defined as revenues less incremental operating and maintenance (O&M) expense, less incremental capital related costs, on a before income tax basis. Incremental capital-related costs include depreciation, interest, property taxes, and any other costs customarily relating to a utility investment other than return on equity. The imputed capital structure for this purpose shall be 50% debt and 50% equity, with the cost of debt defined as the average long-term cost of debt authorized by the OPUC in Docket UG 132.
2. The interstate and intrastate annual service credit shall be based on the net margin as described in paragraph 1 above, and as filed with the Commission. This credit shall be applied to customers' bills, or placed in an interest bearing deferred account, on June 1 of each year, or at a date other than June 1 for reasons and on terms as the Commission may approve.
3. If the net margin for the year is negative (a loss) then the credit will be zero.
4. In addition to the interstate and intrastate storage service sharing, NW Natural will share with customers served under the Rate Schedules listed above, net margin revenue that is attributable to optimization of core utility customer Mist storage and related transportation services on a 67/33 basis; 33% will be retained by NW Natural, and 67% will be shared with customers through the credit provided for in this schedule. For this purpose, net margin is defined as revenues less incremental operating and maintenance (O&M) expense.
5. As provided under "OUT-OF-CYCLE TRANSFERS" provision set forth in Rate Schedules 31 and 32, a Customer that exercises the Capacity Release Option may only be eligible to receive one-half of the above-listed credit.

**PRIOR YEAR BALANCES:**

The Company will include any remaining balance from the prior year's credit in the calculation of the current year's credit.

**TERM OF SCHEDULE:**

Application of the § 284.224 service credit under this Schedule is contingent upon continued FERC approval of NW Natural's § 284.224 Limited Jurisdiction Blanket Certificate.

**GENERAL TERMS:**

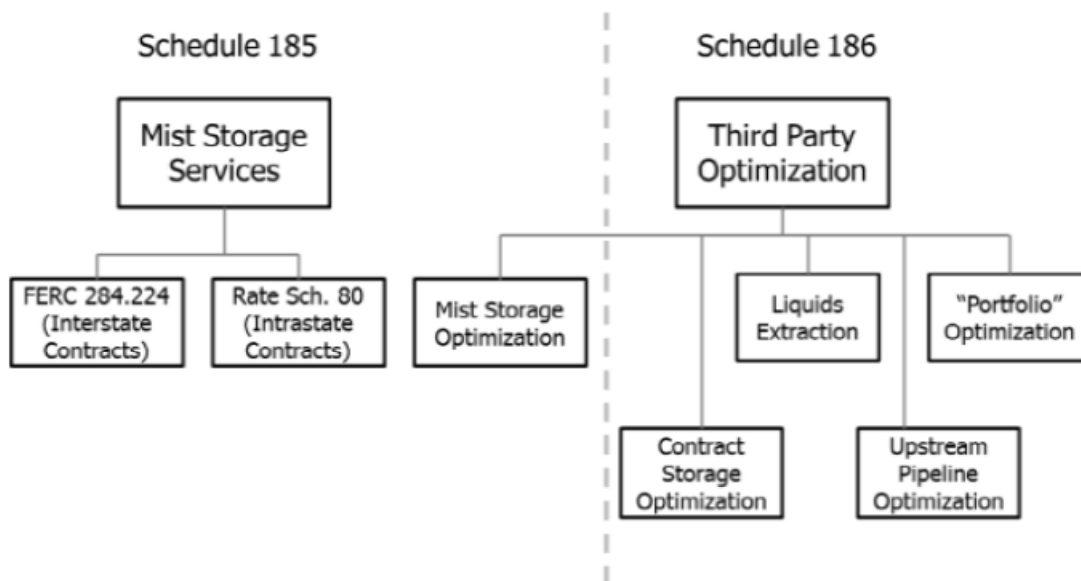
This Schedule is governed by the terms of this Schedule, the General Rules and Regulations contained in this Tariff, any other Schedules that by their terms or by the terms of this Schedule apply to service under this Schedule, and by all rules and regulations prescribed by regulatory authorities, as amended from time to time.

**SCHEDULE 186  
SPECIAL ANNUAL CORE PIPELINE CAPACITY  
OPTIMIZATION CREDIT  
(NON-MIST STORAGE, UPSTREAM OPTIMIZATION ACTIVITIES)**

**PURPOSE:**

To credit Sales Service Customers served under the below-listed Rate Schedules for the Oregon share of revenues received by NW Natural for (a) liquids extraction activities from core utility customer gas supplies; (b) the optimization of the core utility customer gas supply portfolio; (c) optimization of core utility customer contract storage capacity; and (d) optimization of core utility customer upstream Pipeline and Storage capacity. Schedule 186 is related to but distinct from Schedule 185.

**Schedule 185 and 186 Activities**



**APPLICABLE:**

This credit shall apply to customer bills issued during the June billing cycle of each calendar year, or such other time period as the Commission may approve. The credit shall apply to the following Sales Service Rate Schedules of this Tariff:

Rate Schedule 2 Rate Schedule 31 ISF Rate Schedule 32 ISF  
Rate Schedule 3 Rate Schedule 31 CSF Rate Schedule 32 CSI  
Rate Schedule 32 CSF Rate Schedule 32 ISI

**CREDIT: Effective Billing Cycle: June 2012**

The bill credit to be applied to Customer bills during the effective billing cycle will be calculated by multiplying the following per therm credit by the customer's actual gas usage billed during the period January 1, 2011 through December 31, 2011:

(\$0.00901)

**SPECIAL CONDITIONS:**

1. NW Natural will share with customers served under the Rate Schedules listed above, the amount of net margin revenue that is attributable to optimization of core utility customer (a) gas supply liquids extraction activities; (b) gas supply portfolio; (c) contract storage capacity; and (d) upstream pipeline capacity~~Pipeline and Storage capacity~~ on an 67/33 basis; 33% will be retained by NW Natural, and 67% will be shared with customers through the credit provided for in this Schedule. For this purpose, net margin is defined as revenues less incremental operating and maintenance (O&M) expense.

2. The annual credit shall be based on the net margin as described in paragraph 1 above, and as filed with the Commission. This credit shall be applied to customers' bills, or placed in an interest bearing deferred account, on June 1 of each year, or at a date other than June 1 for reasons and on terms as the Commission may approve.

3. If the net margin for the year is negative (a loss) then the credit will be zero.

4. As provided under "OUT-OF-CYCLE TRANSFERS" provision set forth in Rate Schedules 31 and 32 a Customer that exercises the Capacity Release Option may only be eligible to receive one half of the above-listed credit.

**PRIOR YEAR BALANCES:**

The Company will include any remaining balance from the prior year's credit in the calculation of the current year's credit.

**GENERAL TERMS:**

This Schedule is governed by the terms of this Schedule, the General Rules and Regulations contained in this Tariff, any other Schedules that by their terms or by the terms of this Schedule apply to service under this Schedule, and by all rules and regulations prescribed by regulatory authorities, as amended from time to time.

CERTIFICATE OF SERVICE

UM 1654

I certify that I have, this day, served the foregoing document upon all parties of record in this proceeding by delivering a copy in person or by mailing a copy properly addressed with first class postage prepaid, or by electronic mail pursuant to OAR 860-001-0180, to the following parties or attorneys of parties.

Dated this 19th day of August, 2013 at Salem, Oregon

*Kay Barnes*

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Kay Barnes  
Public Utility Commission  
3930 Fairview Industrial Drive SE  
Salem, Oregon 97302  
Telephone: (503) 378-5763

UM 1654  
SERVICE LIST (PARTIES)

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