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June 2, 2011

## VIA ELECTRONIC MAIL AND USS. MAIL

PUC Filing Center
Public Utility Commission of Oregon
PO Box 2148
Salem, OR 97303 No. IC 15

## Re: Docket UM 1511 - Direct Testimony

Enclosed for filing in the above-referenced docket is an original and five copies of the T-Mobile's Direct Testimony of Danieal Piekarczyk, Rhonda Thomas, and Gene DeJordy. The confidential portions of the testimony and the confidential Exhibits will be sent in a separate sealed envelope.

A copy of this filing has been served on all parties to this proceeding as indicated on the attached certificate of service. Please contact me with any questions.

Sincerely,

cc: Service List

3 Docket UM 1511 on the following named person(s) on the date indicated below by email
4 addressed to said person(s) at his or her last-known address(es) indicated below.
5
6 Public Utility Commission of Oregon

## CERTIFICATE OF SERVICE

I hereby certify that I served a true and correct copy of the foregoing document In

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DATED: June 2, 2011.

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

 UM 1511IN THE MATTER OF T-MOBILE WEST CORPORATION'S APPLICATION FOR DESIGNATION AS AN ELIGIBLE TELECOMMUNICATIONS CARRIER.

# T-MOBILE WEST CORPORATION DIRECT TESTIMONY <br> OF <br> DANIEL PIEKARCZYK 

## Q. PLEASE STATE YOUR NAME, POSITION, AND BUSINESS ADDRESS.

A. My name is Daniel Piekarczyk. I am employed by T-Mobile USA, Inc. as Director \& Tax Counsel. My business address is 12920 SE 38th Street. Bellevue, Washington 98006.

## Q. PLEASE DESCRIBE YOUR WORK EXPERIENCE AND EDUCATIONAL BACKGROUND.

A. I have been employed by T-Mobile USA, Inc. since 2004. In my current position, I am responsible for a variety of areas including overall management of our Eligible Telecommunications Carrier ("ETC") program. Prior to my employment with TMobile, I most recently worked for Global Crossing. I have my Juris Doctorate and Bachelor of Science degrees from Indiana University in Bloomington, Indiana and I am a member of the bar in the State of Maryland.

## Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

A. The purpose of my testimony-together with the testimony of Company witnesses Gene DeJordy and Rhonda Thomas-is to demonstrate to the Public Utility Commission of Oregon ("Commission" or "OPUC") that T-Mobile West Corporation ("T-Mobile") meets the requirements for designation as an ETC for the purposes of receiving federal universal service support ("FUSF") in Oregon as set forth in its Application. I will provide background on T-Mobile's cerlification as an ETC in other states, and I will also address the overall requirements for designation as an ETC in Oregon. Additional testimony supporting T-Mobile's ETC designation will be provided by:

- Rhonda Thomas, addressing the Company's Lifeline offering, compliance with Oregon OTAP requirements, service quality commitments and the Company's ability to remain functional in emergencies; and
- Gene DeJordy, addressing the Company's planned use of universal service funding, specifically the Network Improvement Plan ("NIP"), and benefits that Oregon consumers will realize as a result of T-Mobile's designation as an ETC.


## T-Mobile's ETC Designation in Other States and Territories

## Q. IS T-MOBILE DESIGNATED AS AN ETC IN OTHER STATES OR TERRITORIES?


#### Abstract

A. Yes, T-Mobile and/or its affiliates are currently certified as an ETC in Puerto Rico, North Carolina, Florida, Washington, Hawaii, and Kentucky; and in addition to Oregon, T-Mobile has applications for ETC status pending in Georgia, Idaho, Louisiana, Minnesota, Mississippi, and Texas. The Company (or a predecessor in interest) received its certifications from the Telecommunications Regulatory Board in Puerto Rico in 2003, and from state commissions in Kentucky, Florida and Washington in 2010 and in Hawaii in 2011. In addition, in 2008 the Federal Communications Commission ("FCC") designated T-Mobile as an ETC in North Carolina.


## Q. DID THE STATE COMMISSIONS AND THE FCC DETERMINE THAT THE PUBLIC INTEREST WOULD BE SERVED BY THE DESIGNATION OF T-MOBILE AS AN ETC?

A. Yes, in each of the jurisdictions where T-Mobile has been granted ETC status, the state commission or the FCC determined that the public interest would be served by designating T-Mobile as an ETC in areas served by both non-rural and rural telephone companies.

## Q. HAS T-MOBILE EVER BEEN DENIED ETC STATUS IN A STATE, TERRITORY OR AT THE FCC?

A. No; however, T-Mobile has voluntarily relinquished two ETC designations. Prior to its acquisition by T-Mobile, SunCom Wireless had filed with the FCC petitions for designation as an ETC in Georgia, North Carolina, Tennessee, and Virginia. SunCom Wireless subsequently withdrew its application in Georgia, leaving the applications in North Carolina, Tennessee and Virginia pending until the FCC granted them in its May 2008 Order. Following T-Mobile's acquisition of SunCom Wireless in 2008, the Company reviewed its operations and determined, after much consideration, that it would accept the ETC designation in North Carolina and relinquish the ETC designations in Tennessee and Virginia.

## Requirements for Designation as an ETC

## Q. HAVE THE FCC AND THE OPUC ESTABLISHED REQUIREMENTS FOR ETCs IN OREGON?

A. Yes. The FCC has established basic requirements that all carriers must satisfy in order to be designated as an ETC in any state. In addition, in Order 06-292, the OPUC has adopted additional requirements that applicants must satisfy. In my discussion below, I will refer to specific FCC rules, as well as individual requirements set forth in Appendix A to the OPUC Order cited above.
Q. WHAT ARE THE BASIC REQUIREMENTS FOR DESIGNATION AS AN ETC FOR PURPOSES OF RECEIVING UNIVERSAL SERVICE SUPPORT, AS ESTABLISHED BY THE FCC AND OPUC?
A. In order to be designated as an ETC in Oregon for purposes of receiving federal universal service support, an entity must:

1. be a common carrier;
2. offer the services supported by the federal universal service support mechanisms;
3. use its own facilities or a combination of its own facilities and resale of another carrier's services;
4. provide the supported services throughout the designated service area;
5. use the support funds only for the intended purposes;
6. advertise the availability of its universal service offerings and charges using media of general distribution;
7. make Lifeline service available to qualified consumers;
8. maintain the ability to remain functional in emergencies;
9. meet service quality and consumer protection standards; and
10. demonstrate that the Company's designation as an ETC is in the public interest.

## Q. DOES T-MOBILE'S APPLICATION SATISFY ALL OF THESE REQUIREMENTS?

A. Yes, it does.

## Q. PLEASE DESCRIBE T-MOBILE'S STATUS AS ACOMMON CARRIER?

A. T-Mobile is a common carrier as required by Oregon Requirement 1 and 47 C.F.R. § 54.201(d). A "common carrier" is defined as a person engaged as a common carrier on a for-hire basis in interstate communications by wire or radio (see 47 U.S.C. Section 153(10)). The FCC rules classify personal communications service ("PCS") as a common carrier service (see 47 C.F.R. Section 20.9(a)(11)). T-Mobile provides PCS as a Commercial Mobile Radio Service ("CMRS") provider. T-Mobile has licenses to provide common carrier PCS service in Oregon. T-Mobile is therefore a common carrier for purposes of designation as an ETC.

## Q. DOES T-MOBILE OFFER THE SUPPORTED SERVICES?

A. Yes, T-Mobile offers the supported services in all universal service offerings, consistent with Oregon Requirement 2 and 47 C.F.R. § 54.101. The supported services include the following:

- Voice-grade access to the public switched telephone network;
- Local usage;
- Dual-tone, multi-frequency ("DTMF") signaling, or it functional equivalent;
- Single-party service or its functional equivalent;
- Access to emergency services;
- Access to operator services;
- Access to interexchange service;
- Access to directory assistance; and
- Toll limitation for qualifying low-income consumers.

Exhibit T-Mobile/101 provides a description of T-Moble's standard rate plans (as of December 2010) that offer supported services.

## Q. PLEASE DESCRIBE HOW T-MOBILE PROVIDES EACH OF THE SUPPORTED SERVICES.

A. Voice-grade access to the public switched telephone network: Voice-grade access means the ability to transmit and receive voice communications within a bandwidth between 300 and 3,000 Hertz frequency range. T-Mobile meets this requirement by providing voice-grade access to the public switched telephone network. Through its interconnection arrangements with other telecommunications providers, all T-Mobile customers are able to transmit and receive calls on the public switched telephone network within the specified bandwidth.

Local Usage: An ETC must include local usage in its universal service offerings. There is no minimum amount of minutes of local usage that needs to be included in universal service offerings, as long as there are some "free" minutes included in rate plans. In each of its rate plans eligible for universal service support, T-Mobile offers local usage with varying amounts of "free" minutes of use. All rate plans include nationwide minutes which may be used for local calling. Consequently, all of the T-

Mobile rate plans offer local usage consistent with universal service offerings.
Dual-tone, multi-frequency ("DTMF") signaling, or its functional equivalent: DTMF is a method of signaling that facilitates the transportation of call set-up and call detail information. T-Mobile uses the functional equivalent to DTMF, specifically out-of-band digital signaling and in-band multi-frequency ("MF") signaling, which the FCC concluded is the functional equivalent to DTMF in its Universal Service Order, Federal-State Joint Board on Universal Service, Report and Order, 12 FCC Rcd 8776 (1997) (Universal Service Order).

Single-party service or its functional equivalent: Single-party service means only one party is served by a subscriber loop or access line. T-Mobile offers the equivalent of single-party service by providing a dedicated message path for the length of a user's particular transmission, which the FCC concluded is the functional equivalent to single party service in its Universal Service Order, Federal-State Joint Board on Universal Service, Report and Order, 12 FCC Rcd 8776 (1997) (Universal Service Order).

Access to emergency services: The ability to reach a public safety agency by dialing $9-1-1$ is a required service in any universal service offering. Phase II E911, which includes both automatic numbering information ("ANI") and automatic location information ("ALI") of the handset, is required if a 9-1-1 agency makes arrangements for the delivery of such information. In Oregon, T-Mobile has worked with the Public Safety Answering Points ("PSAPs") in each county and has implemented Phase I and Phase II E-911 service in each county based upon the request for service, where T-Mobile has coverage, and therefore meets the ETC requirement of providing access to emergency services. T-Mobile is actively involved with the 911 community through activities with national 911 organizations, including National Emergency Number Association ("NENA") and Association of the Public Safety

Communications Officials International ("APCO").
Access to operator services: Access to operator services is defined as any automatic or live assistance to arrange for the billing and/or completion, of a telephone call. T-Mobile meets this requirement by providing all of its customers with access to operator services provided by the Company or a third party. In particular, customers of T-Mobile can dial " 0 " to reach an operator, or " $6-1-1$ " to reach customer support for assistance in completing a call.

Access to interexchange services: T-Mobile meets this requirement by providing all of its customers with the ability to make and receive interexchange or toll calls through interconnection arrangements the Company has with other telecommunications carriers. T-Mobile customers are able to dial any local or longdistance telephone number in the United States, and are able to receive calls from any local or long-distance telephone number meeting the ETC requirement of access to interexchange services.

Access to directory assistance. The ability to place a call to directory assistance is a required service offering. T-Mobile meets this requirement by providing all of its customers with access to directory assistance by dialing "4-1-1."

Toll limitation for qualified low-income consumers: An ETC must offer either "toll control" or "toll blocking" service to qualifying Lifeline customers at no charge. TMobile will provide toll blocking to qualified Lifeline customers, at no charge, as part of its Lifeline offerings. Lifeline customers, like most other T-Mobile customers, typically do not incur long distance charges for calls within the United States, so toll blocking is not necessary, but, to the extent any Lifeline offering now or in the future does not include toll calls for no extra charge, then qualifying Lifeline customers will have access to toll blocking at no charge.

## Q. AN ETC IS REQUIRED TO USE ITS OWN FACILITIES OR A COMBINATION OF ITS OWN FACILITIES AND RESALE TO PROVIDE UNIVERSAL SERVICE. DOES T-MOBILE HAVE ITS OWN FACILITIES, SUCH AS SWITCHING AND ANTENNA TOWERS, TO BE USED FOR THE PROVISION OF UNIVERSAL SERVICE IN THE PROPOSED ETC AREA?

A. Yes. T-Mobile is a facilities-based CMRS provider with its own switching, network facilities, cell sites, transmit and receive radios, and spectrum in Oregon, as required by 47 C.F.R. § 201 (d)(1). T-Mobile does not resell the services of another carrier, but is a full service facilities-based carrier. T-Mobile has an extensive facilities-based network in Oregon to serve consumers in its proposed ETC service area. Consistent with Oregon Requirement 4, T-Mobile's Application describes network facilities used to provide service, provides a map showing the extent of current network coverage and signal strengths, and identifies current relevant interconnection agreements. A copy of the map showing the Company's current network coverage in Oregon is attached as confidential Exhibit T-Mobile/102. Also attached as Exhibit T-Mobile/103 is a list of T-Mobile's Interconnection Agreements
Q. ONE OF THE REQUIREMENTS FOR DESIGNATION AS AN ETC IS THAT TMOBILE MUST COMMIT TO PROVIDING UNIVERSAL SERVICE THROUGHOUT ITS PROPOSED DESIGNATED SERVICE AREA. IS T-MOBILE WILLING TO MAKE THAT COMMITMENT?
A. Yes. Consistent with Oregon Requirement 3 and 47 C.F.R. §54.201(d), T-Mobile commits to providing, and is able to provide, universal service throughout its designated service area. Oregon Requirement 3 requires an applicant to demonstrate its commitment and ability to do so by explicitly identifying the proposed designated service area and committing to offer supported services throughout the proposed service area and to provide service to all customers consistent with 47

CFR §54.202(a)(1)(i). T-Mobile's Application fulfills these requirements.

## Q. WHAT IS T-MOBILE'S PROPOSED ETC SERVICE AREA?

A. T-Mobile's proposed ETC service area includes the non-rural telephone company wire centers and the rural telephone company study areas identified in Exhibit TMobile/104. Also attached as Exhibit T-Mobile/105 is a map depicting our Oregon ETC service areas.
Q. DOES T-MOBILE HOLD RADIO LICENSES FROM THE FCC TO PROVIDE SERVICE THROUGHOUT ITS PROPOSED ETC AREA?
A. Yes.

## Q. FOR CONSUMERS WHO RESIDE WITHIN T-MOBILE'S PROPOSED ETC AREA, BUT OUTSIDE OF ITS EXISTING COVERAGE, WHAT STEPS WILL T-MOBILE UNDERTAKE TO MEET REQUESTS FOR SERVICE?

A. To the extent that T-Mobile's network already passes or covers a potential customer's premises, T-Mobile will provide service on a timely basis, and, in those instances where a request comes from a potential customer within T-Mobile's proposed ETC area, but outside its existing network coverage, T-Mobile will promptly initiate an effort to provision service within a reasonable period of time by:
(1) modifying or replacing the requesting customer's equipment;
(2) deploying a roof-mounted antenna or other equipment;
(3) adjusting the nearest cell tower;
(4) adjusting network or customer facilities;
(5) reselling services from another carrier's facilities to provide service; or
(6) employing, leasing, or constructing an additional cell site, cell extender, repeater, or other similar equipment.

If T-Mobile determines that it cannot reasonably serve a consumer, then it will report the unfulfilled request within 30 days after making such determination. This is the
process established by the FCC in 47 C.F.R. § 54.202 and T-Mobile will follow this process in providing service in its proposed ETC service area.

## Q. WILL THE COMPANY MAKE THE REQUIRED CERTIFICATIONS AS TO ITS USE OF UNIVERSAL SERVICE FUNDS?

A. Yes. Under Oregon Requirement 5, a carrier must (i) submit an affidavit certifying use of universal service funds; (ii) provide copies of certifications filed with the FCC; and (iii) submit a formal network improvement plan. A copy of the required affidavit is attached as Exhibit T-Mobile/302 to Mr. DeJordy's testimony. In addition, attached as Exhibit T-Mobile 106 is the Company's draft certifications that T-Mobile will submit after it is designated as an ETC.

## Q. TURNING TO THE ADVERTISING REQUIREMENT, UPON DESIGNATION AS AN ETC, WILL T-MOBILE ADVERTISE THE SUPPORTED SERVICES AND WHAT TYPE OF ADVERTISING IS ENVISIONED?

A. Yes. T-Mobile will advertise the supported services upon receiving ETC designation using media of general distribution, such as newspapers, television, and/or radio, as required by Oregon Requirement 6 and 47 U.S.C. § 214(e)(1)(B). Exhibit TMobile/107 contains the text that T-Mobile will use to advertise its supported services in areas where it is designated an ETC. In addition, T-Mobile maintains various retail stores and authorized dealer locations throughout its ETC service area. Moreover, as testified by Ms. Thomas, T-Mobile has implemented Lifeline advertising and outreach initiatives in states where it has been designated as an ETC and will do the same in Oregon upon designation.

## Q. WILL T-MOBILE OFFER LIFELINE SERVICE TO QUALIFYING LOW-INCOME CONSUMERS CONSISTENT WITH ALL APPLICABLE REQUIREMENTS?

A. Yes, as more fully explained in the testimony of Rhonda Thomas, T-Mobile will make available discounted service offerings to qualifying low-income consumers that will
meet all applicable requirements, including those in Oregon Requirement 7 and 47 C.F.R. § 54.405.
Q. DOES T-MOBILE HAVE THE ABILITY TO REMAIN FUNCTIONAL IN EMERGENCIES?
A. Yes. Ms. Thomas addresses this requirement in detail in her testimony.
Q. DOES T-MOBILE COMMIT TO MEET SERVICE QUALITY AND CONSUMER PROTECTION STANDARDS?
A. Yes. Ms. Thomas also addresses this issue in her testimony.
Q. CAN YOU PLEASE SUMMARIZE YOUR TESTIMONY?
A. T-Mobile meets all of the requirements for being an ETC and offers the supported services in all universal service offerings. T-Mobile's Application provides the information required by the Commission to demonstrate that T-Mobile meets the requirements for being an ETC. Based on the information presented in my testimony and the testimonies of Ms. Thomas and Mr. DeJordy, T-Mobile should be designated as an ETC in Oregon.
Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
A. Yes.

T-Mobile/101
Witness: Daniel Piekarczyk

## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

## T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Daniel Piekarczyk Standard Rate Plans

June 2011

## Even More Rate Plans - Individuals

(Even More and Even More Plus)

T-Mobile currently marketed and generally available plans as of $12 / 8 / 10$. For additional terms and conditions, please see the T-Mobile Terms and Conditions available online at www.t-mobile.com. Promotional plans excluded.

| Rate Plan |
| :--- | :--- | :--- | :--- | :--- | :--- |
| TALK (Individual) |


| 1000 Minutes 1000 Whenever Minutes <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile $\$ 49.99$ $\$ 39.99$ |
| :--- |
| Unlimited Whenever Minutes <br> Unlimited Minutes <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile   $\$ 59.99$ |


| TALK \& TEXT (Individual) |  |  |  |
| :--- | :--- | :--- | :--- |
| 500 Minutes \& Unlimited Text | lin Whenever Minutes <br> Unlimited domestic messaging <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile | $\$ 49.99$ | $\$ 39.99$ |


| 1000 Minutes \& Unlimited Text | 1000 Whenever Minutes <br> Unlimited domestic messaging <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile | $\$ 59.99$ | $\$ 49.99$ |
| :--- | :--- | :--- | :--- |


| Unlimited Minutes \& Text | Unlimited Whenever Minutes <br> Unlimited domestic messaging <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile | $\$ 69.99$ | $\$ 59.99$ |
| :--- | :--- | :--- | :--- |

Even More Rate Plans - Individuals
(Even More and Even More Plus)

| TALK, TEXT, \& WEB (Individual) |  |  |  |
| :--- | :--- | :--- | :--- |
| 500 Minutes, Unlimited Text, \& Unlimited Web | 500 Whenever Minutes <br> Unlimited domestic messaging <br> Unlimited Web Access <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile | $\$ 79.99$ | $\$ 59.99$ |


| 1000 Minutes, Unlimited Text, \& Unlimited Web | lo00 Whenever Minutes <br> Unlimited domestic messaging <br> Unlimited Web Access <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile | $\$ 89.99$ | $\$ 69.99$ |
| :--- | :--- | :--- | :--- |


| Unlimited Minutes, Unlimited Text \& Unlimited Web | Unlimited Whenever Minutes <br> Unlimited domestic messaging <br> Unlimited Web Access <br> Unlimited nights and weekends <br> Unlimited T-Mobile to T-Mobile | $\$ 99.99$ | $\$ 79.99$ |
| :--- | :--- | :--- | :--- |

## *Even More

Handset discount available
2 year contract required
Finance handset (up to 4 months), subject to credit approval
No fee to migrate
Free domestic long distance and no digital roaming charges across the U.S.
**Even More Plus
No subsidized handset pricing
No annual contract
Finance handset (up to 20 months), subject to credit approval
Overage alerts
May be a fee to migrate

## Even More Rate Plans - Family

(Even More and Even More Plus)

T-Mobile currently marketed and generally available plans as of $12 / 8 / 10$. For additional terms and conditions, please see the T-Mobile Terms and Conditions available online at www.t-mobile.com. Promotional plans excluded.

| Rate Plan | Highilights | Total Monthly Charge-Even More | Total Monthly Charge - Even More Plus*: |
| :---: | :---: | :---: | :---: |
| TALKK (Family - 2 lines) |  |  |  |
| 750 Minutes | 750 Whenever Minutes Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$59.99 | \$49.99 |
| 1500 Minutes | 1500 Whenever Minutes Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$79.99 | \$59.99 |
| 3000 Minutes | 3000 Whenever Minutes Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$99.99 | \$79.99 |
| Unlimited Talk | Unlimited Whenever Minutes Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$99.99 | \$79.99 |
| TALK\& TEXT (Family-2 Ines) |  |  |  |
| 750 Minutes \& Unlimited Text | 750 Whenever Minutes Unlimited domestic messaging Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$79.99 | \$69.99 |
| 1500 Minutes \& Unlimited Text | 1500 Whenever Minutes Unlimited domestic messaging Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$99.99 | \$79.99 |
| 3000 Minutes \& Unlimited Text | 3000 Whenever Minutes Unlimited domestic messaging Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$119.99 | \$99.99 |
| Unlimited Talk \& Unlimited Text | Unlimited Whenever Minutes Unlimited domestic messaging Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$119.99 | \$99.99 |

## Even More Rate Plans - Family

(Even More and Even More Plus)

| TAEK, TEXT, \& WEB (Family - 2 lines) |  |  |  |
| :---: | :---: | :---: | :---: |
| 750 Minutes, Unlimited Text \& Unlimited Web | 750 Whenever Minutes Unlimited domestic messaging Unlimited Web Access Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$139.99 | \$109.99 |
| 1500 Minutes, Unlimited Text \& Unlimited Web | 1500 Whenever Minutes Unlimited domestic messaging Unlimited Web Access Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$159.99 | \$119.99 |
| 3000 Minutes, Unlimited Text \& Unlimited Web | 3000 Whenever Minutes Unlimited domestic messaging Unlimited Web Access Unimited nights and weekends Unimited T-Mobile to T-Mobile | \$179.99 | \$139.99 |
| Unlimited Minutes, Unlimited Text \& Unlimited Web | Unlimited Whenever Minutes Unlimited messaging Unlimited Web Unlimited nights and weekends Unlimited T-Mobile to T-Mobile | \$179.99 | \$139.99 |

Additional Lines (maximum of 5 lines allowed on a family plan) can be added for as little as $\$ 5$ per month, per line for a limited time.
Family plans include two lines to start. You can add up to three more lines, for a total of five, if you're eligible.

| Even More and Even More PIus Shared-minute Family Talk Plans (750, 1500 or 3000 minutes): |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Plan | Minutes | Text | Included and Optional (Charged) Web Access |  |  |
| Talk + Text plans | All lines share family talk minutes, and lines 3-5 are \$5 per month, per line. | All lines have unlimited text. | Not Available |  |  |
| Talk + Text + Web plans | All lines share family talk minutes, and lines 3-5 are \$5 per month, per line. | All lines have unimited text. | Lines 1 and 2 have Unlimited Web Access. |  |  |
|  |  |  | Lines 3-5 Optional Web Access: |  |  |
|  |  |  | Even More Unlimited Web for Smartphones: | Even More Plus Unimited Web for Smartphones: | Even More and Even More Plus Unlimited Web for phones other than Smartphones: |
|  |  |  | \$30.00/month | \$25.00/month | \$10.00/month |
| You can choose to purchase unlimited talk time for lines 3-5 for an additional charge. |  |  |  |  |  |

## Even More Rate Plans - Family

(Even More and Even More Plus)

Even More and Even More Plus Unilmited Family
Talk Plans:

| Plan | W. Included and Optional (Charged) Minutes |  | Text | Included | and Optional (Ch | ged) Web Access |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Talk + Text plans | Lines 1 and 2 have unlimited talk minutes. |  | All lines have unlimited text. | Not Available |  |  |
|  | Lines 3-5 are $\$ 10$ per month, per line, and include 200 talk minutes. Optional (Charged) Unlimited Minutes for fines 3-5 |  |  |  |  |  |
|  | Even More Unlimited Minutes: | Even More Plus Unlimited Minutes: |  |  |  |  |
|  | \$40.00/month | \$30.00/month |  |  |  |  |
| Talk + Text + Web plans | Lines 1 and 2 have unlimited talk minutes. |  | All lines have unlimited text. | Lines | 1 and 2 have Unlim | d Web Access. |
|  | Lines 3-5 are \$10 per month, per line, and include 200 talk minutes. Optional (Charged) Unlimited Minutes for lines 3-5 |  |  | Lines 3-5 Optional Web Access: |  |  |
|  | Even More Unlimited Minutes: | Even More Plus Unlimited Minutes: |  | Even More Unlimited Web for Smartphones: | Even More Plus Unlimited Web for Smartphones: | Even More and Even More Plus Unlimited Web for phones other than Smartphones: |
|  | \$40.00/month | \$30.00/month |  | \$30.00/month | \$25.00/month | \$10.00/month |
| You can choose to purchase unlimited talk time for lines 3-5 for an additional charge. |  |  |  |  |  |  |

## *Even More

Handset discount available
2 year contract required
Finance handset (up to 4 months), subject to credit approval
No fee to migrate
Free domestic long distance and no digital roaming charges across the U.S

## **Even More Plus

No subsidized handset pricing
No annual contract
Finance handset (up to 20 months), subject to credit approval
Overage alerts
May be a fee to migrate

## T-Mobile: Even More <br> Family Plans

## T- $\cdot$ Mobile

## Pick your plan.

## Connect the way you want.

- Two-year contract required
- UNLIMITED nationwide T-Mobile to T-Mobile calling
- UNLIMITED Nights and Weekends
- WHENEVER Minutes ${ }^{\circledR}$ you can use to call ... whenever

Each family plan includes two lines that share the features described below.


Prices reflect monthly recurring charges for two lines of service; taxes and fees additional. Text plans include unlimited nationwide text, M , picture and video messaging. Web plans include unlimited nationwide Web and e-mail access.
The ability to send/receive messages is included with all T-Mobile service, and the ability to access data (e.g., the Web) is included with all post-paid service, on compatible devices. Some plans and features include unlimited messaging/data or message/data allotments. If you don't have a plan or feature that includes messaging/data, messages you send/receive and data that you use will be charged to your account on a per use basis. See www.T-M obile.com for messaging/data rates and for message blocking and data usage opt-out options.

## Add Web browsing in a snap.

Adding Web to any line is as simple as it is affordable.


[^0]
# Adding a line to your family plan is Cidaghile/101 <br> Each family plan includes two lines of WHENEVER Minutes. Just figure out the number of WHENEVER Minutes you want for each additional line, then customize your plan to reflect your family's needs. 



Taxes and fees additional

## Optional features.

## Don't forget to ask about Premium Handset Protection ${ }^{*}$ to protect your investment.

## T. "Mobile " stick together"

All Pricing: Limited-time offers; subject to change. Taxes and fees additional. Rates apply only to services used and calls originating and received within the U.S. (unless stated otherwise). International use incurs additional separate charges. Not all features or plans available on all devices. Unlimited features for direct U.S. communications between two people. General Terms: Credit approval, $\$ 35$ per line activation fee and two-year agreement required. Up to $\$ 200 /$ line early cancellation fee applies to two-year agreements (ask Sales Associate for detalils and other options). If you switch plans you may be bound by existing contract term (and related $\$ 200 /$ line early cancellation fee) and $\$ 35 / \mathrm{line}$ Even More Plus ${ }^{\circledR}$ activation fee may apply. You may be unable to switch to some plans. Additional requirements may apply to business customers; Premier and other business/association discounts may not be available. Regulatory Programs Fee (not a tax or government-mandated charge) of $\$ 1.41$ per line/month applies. Taxes approx. $6 \%-28 \%$ of your monthly bill. Overage usage extra; partial minutes/data rounded up. Some calls/features involve multiple calls; each call incurs separate charges. FlexPay: Per month, per line $\$ 4.99$ Control Charge applies (unless enrolled in Easy Pay). Promotional balances are non-refundable. Nights and Weekends: Weekends are midnight Friday to midnight Sunday, and nights are 9:00 p.m. to 6:59 a.m. Monday-Friday, based upon start time of call. If on FlexPay, calls rated on a per minute basis. Different terms apply to Prepaid. Family Plans: Limit five lines. All lines of service must be activated in the same T-Mobile market and have the same billing address and area code. T-Mobile to T-Mobile calls are directly dialed between T-Mobile customer devices while on the T-Mobile USA network (and not roaming on any domestic or international network); calls to voicemail and other T-Mobile service numbers not included. Messaging: You will be charged for all messages you send and that are sent to you even If they aren't received. Length/size of messages may be limited. Web/Data: Overage on 4G Web200 MB plan available to post-paid customers only; FlexPay customers may not exceed 200 MB allotment. Partial megabytes rounded up for billing. Your data session, plan, or service may be slowed, suspended, terminated, or restricted if you use your service in a way that interferes with or impacts our network or ability to provide quality service to other users, if you roam for a significant portion of your usage, or if you use a disproportionate amount of bandwidth during a billing cycle. You may not use your plan or device for prohibited uses. Coverage: Service and coverage not available everywhere. Abnormal Usage: Service may be limited or terminated for misuse, abnormal usage or significant roaming. Bill Detalls: Your bill summarizes your charges, fees and taxes, but does not include the details of services used. You may view bill details at my.t-mobile.com or, for an additional charge, we will provide detailed bills. We do not provide bills to FlexPay and Prepaid customers. See brochures and Terms and Conditions (including arbitration provision) at www.T-Mobile.com for additional information. T-Mobile and the magenta color are registered trademarks of Deutsche Telekom AG. WHENEVER Minutes, stick together, Even More, Even More Plus and Premium Handset Protection are registered trademarks of T-Mobile USA, Inc. © 2010 T-Mobile USA, Inc.
T8890.3.4×9

## TMobile Even More" <br> Individual Plans

## T1- Mobile

## Pick your plan.

## Connect the way you want.

- Two-year contract required
- UNLIMITED nationwide T-Mobile to T-Mobile calling
- UNLIMITED Nights and Weekends
- WHENEVER Minutes ${ }^{\oplus}$ you can use to call ... whenever

| WHENEVER Minutes | Tak | Talk + Text | Talk t Tex + Web |
| :---: | :---: | :---: | :---: |
| Unlimited | \$5999 | \$6999 | 간 $\$ 9999$ |
| $1000$ | \$4999 | \$5999 | \$8999 |
| 500 | \$3999 | \$4999 | \$7999 |

Prices reflect monthly recurring charges; taxes and fees additional. Text plans include unlimited nationwide text, $\mathbb{M}$, picture and video messaging. Web plans include unlimited nationwide Web and e-mail access.
The ability to send/receive messages is included with all T-Mobile service, and the ability to access data (e.g., the Web) is included with all post-paid service, on compatible devices. Some plans and features include unlimited messaging/dat a or message/data allotments. If you don't have a plan or feature that includes messaging/data, messages you send/receive and data that you use will be charged to your account on a per use basis. See www.T-Mobile.com for messaging/dala rates and for message blocking and data usage opt-out options.

## Add Web browsing in a snap.

Adding Web to any line is as simple as it is affordable.


[^1]Don't forget to ask about Premium Handset Protection ${ }^{\oplus}$ to protect your investment.

## Questions? Ask a Sales Associate or visit www.T-Mobile.com.

## TH. "Mobilles stick together"

All Pricing: Limited-time offers; subject to change. Taxes and fees additional. Rates apply only to services used and calls originating and received within the U.S. (unless stated otherwise). International use incurs additional separate charges. Not all features or plans available on all devices. Unlimited features for direct U.S. communications between two people. General Terms: Credit approval, $\$ 35$ per line activation fee and two-year agreement required. Up to $\$ 200$ /line early cancellation fee applies to two-year agreements (ask Sales Associaie for detalls and other options). If you switch plans you may be bound by existing contraci term (and related $\$ 200 /$ line early cancellation fee) and $\$ 35 /$ line Even More Plus ${ }^{(1)}$ activation fee may apply. You may be unable to switch to some plans. Additional requirements may apply to business customers; Premier and other business/association discounts may not be available. Regulatory Programs Fee (not a tax or governmentmandated charge) of $\$ 1.41$ per line/month applies. Taxes approx. $6 \%-28 \%$ of your monthly bill. Overage usage extra; partial minutes/data rounded up. Some calls/teatures involve multiple calls; each call incurs separate charges. FlexPay: Per month, per line $\$ 4.99$ Control Charge applies (unless enrolled in Easy Pay). Promotional balances are non-refundable. Nights and Weekends: Weekends are midnight Friday to midnight Sunday, and nights are 9:00 p.m. to 6:59 a.m. Monday-Friday, based upon start time of call. If on FlexPay, calls rated on a per minute basis. Different terms apply to Prepaid. T-Mobile to T-Mobile calls are directly dialed between T-Mobile customer devices while on the T-Mobile USA network (and not roaming on any domestic or international network); calls to voicemail and other T-Mobile service numbers not included. Messaging: You will be charged for all messages you send and thai are sent to you even if they aren't received. Length/size of messages may be limited. Web/Data: Overage on 4G Web-200MB plan available to post-paid customers only; FlexPay customers may not exceed 200 MB allotment. Partial megabytes rounded up for billing. Your data session, plan, or service may be slowed, suspended, terminated, or restricted if you use your service in a way that interferes with or impacts our network or ability to provide quality service to other users, if you roam for a significant portion of your usage, or if you use a disproportionate amount of bandwidth during a billing cycle. You may not use your plan or device for prohibited uses. Coverage: Service and coverage not available everywhere. Abnormal Usage: Service may be limited or terminated for misuse, abnormal usage or significant roaming. Bill Details: Your bill summarizes your charges, fees and taxes, but does not include the details of services used. You may view bill details at my.t-mobile.com or, for an additional charge, we will provide detailed bills. We do not provide bills to FlexPay and Prepaid customers. See brochures and Terms and Conditions (including arbitration provision) at www.T-Mobile.com for additional information. T-Mobile and the magenta color are registered trademarks of Deutsche Telekom AG. WHENEVER Minutes, stick together, Even More, Even More Plus and Premium Handset Protection are registered trademarks of T-Mobile USA, Inc. © 2010 T-Mobile USA, Inc.

## TMobile Even More Plus

## Family Plans

## T- Mobile

## Pick your plan.

## Connect the way you want.

- No annual contract
- UNLIMITED nationwide T-Mobile to T-Mobile calling
- UNLIMITED Nights and Weekends
- FREE Overage Alerts
- WHENEVER Minutes ${ }^{\circledR}$ you can use to call ... whenever

Each family plan includes two lines that share the features described below.

| WHENEVER Minutes (shared between two lines/mo.) | Tatk | Takt Text | Tak + Tex t Web |
| :---: | :---: | :---: | :---: |
| Unlimited | \$7999 | \$9999 | \$13999 |
| - 4 dimob | \$5999 | \$7999 | \$11999 |
|  | \$4999 | \$6999 | \$10999 |

Prices reflect monthly recurring charges for two lines of service; taxes and fees additional. Text plans include unlimited nationwide text, 1 M , picture and video messaging. Web plans include unlimited nationwide Web and e-mail access.
The ability to send/receive messages is included with all T-Mobile service, and the ability to access data (e.g., the Web) is included with all post-paid service, on compatible devices. Some plans and features include unlimited messaging/data or message/data allotments. If you don't have a plan or feature that includes messaging/data, messages you send/receive and data that you use will be charged to your account on a per use basis. See www.T-Mobile.com for messaging/data rates and for message blocking and data usage opt-out options.

Add Web browsing in a snap.
Adding Web to any line is as simple as it is affordable.


[^2]
# Adding a line to your family plan is deMghile/101 

Each family plan includes two lines of WHENEVER Minutes. Just figure out the number of WHENEVER Minutes you want for each additional line, then customize your plan to reflect your family's needs.


## Pick your phone.

## Get the phone you really want with our convenient Equipment Installment Plan.

With our Equipment Installment Plan, you can spread out the cost of the phone over time with interest-free payments* The down payment is due upon purchase, and the remaining payments will be charged to your monthly bill. It's that easy.
Also, don't forget to ask about Premium Handset Protection ${ }^{\text {® }}$ to protect your investment.

## Overage alerts.

Overage Alerts can help you avoid unexpected high wireless bills.
T-Mobile will now automatically notify you when you come close to exceeding your plan's WHENEVER Minutes, and again when your WHENEVER Minutes are used up. With T-Mobile Overage Alerts, you'll know when additional charges will apply, so you won't be surprised by high wireless bills again.
Overage Alerts are included in your plan but can be discontinued with a simple opt-out request.
Questions? Ask a Sales Assoclate about any new offers or visit www.T-Mobile.com.

## TI : Mobile ${ }^{\circ}$ stick together

*Equipment Installment Plan: Availability and amount of EIP financing subject to credit approval. Down payment required at time of purchase. Remaining payments to be made evenly over three months (with Even More ${ }^{(1)}$ plan) or 19 months (with Even More Plus ${ }^{\circledR}$ plan); certain EIP offerings are not available in Washington, D.C. Qualifying rate plans required and account must remain in good standing. Taxes, late/non-payment fees and other upfront and monthly charges may apply. Available only at participating locations; see store for details.
All Pricing: Limited-time offers; subject to change. Taxes and fees additional. Participating locations only. Rates apply only to services used and calls originating and received within the U.S. (unless stated otherwise). International use incurs additional separate charges. Not all features or plans available on all devices. Unlimited features for direct U.S. communications between two people. General Terms: Credit approval and $\$ 35$ per line activation fee may be required: If you switch plans you may be bound by existing contract term (and related $\$ 200 / \mathrm{line}$ early cancellation fee) and $\$ 35 /$ /ine Even More Plus activation fee may apply. You may be unable to switch to some plans. Additional requirements may apply to business customers; Premier and other business/association discounts not available. Regulatory Programs Fee (not a tax or government-mandated charge) of $\$ 1.41$ per line/month applies. Taxes approx. $6 \%-28 \%$ of your monthly bill. Overage usage extra; partial minutes/data rounded up. Some calls/ features involve multiple calls; each call incurs separate charges. FlexPay: Per month, per line \$4.99 Control Charge applies (unless enrolled in Easy Pay). Promotional balances are non-refundable. Nights and Weekends: Weekends are midnight Friday to midnight Sunday, and nights are 9:00 p.m. to 6:59 a.m. Monday-Friday, based upon start time of call. If on FlexPay, calls rated on a per minute basis. Different terms apply to Prepaid. Family Plans: Limit five lines, All lines of service must be activated in the same FMobile market and have the same billing address and area code. T-Mobile to T-Mobile calls are directly dialed between T-Mobile customer devices while on the T-Mobile USA network (and not roaming on any domestic or international network); calls to voicemail and other T-Mobile service numbers not included. Messaging: T-Mobile is not liable for content of messages/attachments or for any failures, delays or errors in any T-Mobile generated alerts or notifications. You will be charged for all messages you send and that are sent to you even if they aren't received. Length/size of messages may be limited. Web/Data: Overage on 4G Web-200MB plan available to post-paid customers only; FlexPay customers may not exceed 200 MB allotment. Partial megabytes rounded up for billing. Your data session, plan, or service may be slowed, suspended, terminated, or restricted if you use your service in a way that interferes with or impacts our network or ability to provide quality service to other users, if you roam for a significant portion of your usage, or if you use a disproportionate amount of bandwidth during a billing cycle. You may not use your plan or device for prohibited uses. Coverage: Service and coverage not available everywhere. Abnormal Usage: Service may be limited or terminated for misuse, abnormal usage or significant roaming. Bill Details: Your bill summarizes your charges, fees and taxes, but does not include the details of services used. You may view bil details at my.t-mobile.com or, for an additional charge, we will provide detailed bills. We do not provide bills to FlexPay and Prepaid customers. See brochures and Terms and Conditions (including arbitration provision) at www.T-Mobile.com for additional information. T-Mobile and the magenta color are registered trademarks of Deutsche Telekom AG. WHENEVER Minutes, stick together, Even More, Even More Plus and Premium Handset Protection are registered trademarks of T-Mobile USA, Inc. © 2010 T-Mobile USA, inc.
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## TMobile Piekarczyk/12 of 13 Even More Plus

## Individual Plans

## T- Mobile

## Pick your plan.

Connect the way you want.

- No annual contract
- UNLIMITED nationwide T-Mobile to T-Mobile calling
- UNLIMITED Nights and Weekends
- FREE Overage Alerts
- WHENEVER Minutes ${ }^{\oplus}$ you can use to call ... whenever

| WHENEVER MInutes | Talk | Takt Text | Talk thex +Web |
| :---: | :---: | :---: | :---: |
| Unlimited | \$4999 | \$5999 | W $\$ 79^{99}$ |
| 1000 | \$3999 | \$4999 | \$6999 |
|  | \$2999 | \$3999 | \$5999 |

Prices reflect monthly recurring charges; taxes and fees additional. Text plans include unlimited nationwide text, $\mathbb{M}$, picture and video messaging. Web plans include unlimited nationwide Web and $e$-mail access.
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## Add Web browsing in a snap.

Adding Web to any line is as simple as it is affordable.

| Additional Add-ons | Monthycos! |
| :--- | :---: | :---: |
| 4C Web-Unlimited | $\$ 25$ |
| 4C Web-200 MB (overage at soicMB) | $\$ 10$ |

Taxes and fees additional. 4G Web-200MB plan not available on all smartphones. 4G Web plans provide access to data; capable device required to achieve 4 G speeds.

## Get the phone you really want with our convenient Equipment Installment Plan.

> With our Equipment Installment Plan, you can spread out the cost of the phone over time with interest-free payments* The down payment is due upon purchase, and the remaining payments will be charged to your monthly bill. It's that easy.

Also, don't forget to ask about Premium Handset Protection ${ }^{\circledR}$ to protect your investment.

## Overage alerts.

Overage Alerts can help you avoid unexpected high wireless bills. T-Mobile will now automatically notify you when you come close to exceeding your plan's WHENEVER Minutes, and again when your WHENEVER Minutes are used up. With T-Mobile Overage Alerts, you'll know when additional charges will apply, so you won't be surprised by high wireless bills again.

Overage Alerts are included in your plan but can be discontinued with a simple opt-out request.

Questions? Ask a Sales Associate or visit www.T-Mobile.com.

## Th " "Mobile " stick together

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# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

## T-MOBILE WEST CORPORATION

# Exhibit Accompanying Testimony of Daniel Piekarczyk Map of T-Mobile Oregon Coverage 

## CONFIDENTIAL SUBJECT TO GENERAL PROTECTIVE ORDER

June 2011

T-Mobile/103<br>Witness: Daniel Piekarczyk

## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

T-MOBILE WEST CORPORATION

## Exhibit Accompanying Testimony of Daniel Piekarczyk Interconnection Agreements

| OCN Name | Comer Name | St Lerg | Ock | dBA Name | AKAFRAN |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Carby Telephone Assoclation | Carby Telephtone Association | OR ILEC | 2362 | Canby Teiophone Assocation |  |
| Cassado Uutiltos | Cascada Uutilios | OR LLEC | 2371 | Cascade utilitios |  |
| Cilar Creek Mutual Telephone | Cliear Creek Mutual Toiophona | OR LLEC | 2363 | Cibar Crook Mutual Toiophono |  |
| Colton Telaphone | Coitor Teiephone | OR ILEC | 2364 | Colton Teiephons |  |
| Gorvals Tolipphone | Govals Toiephone | OR MEC | 2973 | Gevalis Telipotone |  |
| Helik Telaphone | Helix Teliephone | OR ILEC | 2376 | Helix Toiophone |  |
| Moaila Cormmurications | Molaila Communications | OR ILEC | 2383 | Moialia Communications |  |
| Monttor Coosperative Tolephone | Morthor Cooperative Toephone | OR ILEC | 2384 | Montor Coopperatue Telephons |  |
| Morroe Teltephone | Monroe Teisphone | OR ILEC | 2385 | Monroo Teliphone |  |
| ME Angei Telephone | Mt Angel Teliphone | or leec | 2386 | Mt Angel Telephone |  |
| Nohatiom Tolephone \& Telegraph | Nethalem Telophons \& Teiegraph | OR LLEC | 2387 | Nehalem Telephone \& Telegraph |  |
| Poopios Tolophone (Oregon) | Peoplies Toiphone | or thec | 2391 | Pooplas Toitphone |  |
| Pioneer Toliephone Cooperative (OTegon) | Pienoor Toliphone Cocoporative | OR LLEC | 2393 | Pionoor Telephons Cooperstva |  |
| awest Pregon | Qwest Commurications | or rboc | 9638 | Owest Communleations | us west |
| Scio Muxaal Teiephone Association | Scio Mutral Telephone Association | OR lise | 2397 | Scio Mutual Tolephone Assoclation |  |
| Stayton Coopperative Telephone | Steytor Cosperative Toisphone | OR ILEC | 2399 | Steytor Cosporative Tolipphone |  |
| Veriz | Verizon | or |  | Verizon Communicatons | GI |


| Interometecton Agrement | Eraetwe Din |
| :---: | :---: |
| Canby Teiephons Assoclaton a T-Moblie USA | $01 / 01084$ |
|  | 01/01/24 |
| Citar Creek Mutual Telephone Company \& T-Mobile USA | $01 / 0104$ |
| Coltor Teiephone Company \& $T$-Mobile USA | 0\%10104 |
| Gervais Telephone Company 8 T-Moble USA | 10154 |
| Hoilx Toitphone Company \& T-Mobile USA | 010104 |
| Moialia Communications Company \& T-Mobile $^{\text {USA }}$ | 101/104 |
| Monitor Coopperative Toitephone Company \& T-Mobile USA | 0101/04 |
| Morroo Teliophone Company \& T-Mobil USA | $01 / 0104$ |
| Mount Angel Toiophone Company \& $T$-Moblie USA | 010104 |
| Nehalem Teiephone \& Teitgraph Company \& T-Mobil USA | 010104 |
| Peoplas Teiephone Company a T-Mobile USA | 010:104 |
| Pionoer Toliephone Ccoporative \& T-Mobilo USA | $01 / 10104$ |
| Owost Corporation \& Voicostramm Wreioss | ทпาขя |
| Scio Mutual Telsphone Association \& T-Moblie USA | 018104 |
| Stayton Cooperative Tolophone Company \& T-Moble USA | 0110104 |

T-Mobile/104<br>Witness: Daniel Piekarczyk

## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Daniel Piekarczyk Rural and Non-rural Service Area List

| Rural Telephone Company Study Areas | Study Area Code (SAC) | Wire Center |
| :---: | :---: | :---: |
| BEAVER CREEK COOPERATIVE TELEPHONE CO. | 532359 | All |
| CANBY TELEPHONE ASSOCIATION | 532362 | All |
| CASCADE UTILITIES, INC. | 532371 | All |
| CITIZENS TELECOMM CO OF OR DBA FRONTIER COMM | 533401 | All |
| CLEAR CREEK MUTUAL TELEPHONE CO. | 532363 | All |
| COLTON TELEPHONE CO. | 532364 | All |
| GERVAIS TELEPHONE CO. | 532373 | All |
| HELIX TELEPHONE CO. | 532376 | All |
| MALHEUR HOME TELEPHONE CO. | 532456 | All |
| MOLALLA TELEPHONE CO. | 532383 | All |
| MONITOR COOPERATIVE TELEPHONE CO. | 532384 | All |
| MONROE TELEPHONE CO. | 532385 | All |
| MT. ANGEL TELEPHONE CO. | 532386 | All |
| NEHALEM TELECOMMS, INC. DBA NEHALEM TEL \& TEL. | 532387 | All |
| PEOPLES TEL CO | 532391 | All |
| PIONEER TELEPHONE COOPERATIVE | 532393 | All |
| ROOME TELECOMMUNICATIONS, INC. | 532375 | All |
| SCIO MUTUAL TELEPHONE ASSOCIATION | 532397 | All |
| ST PAUL COOPERATIVE TELEPHONE ASSOCIATION | 532396 | All |
| STAYTON COOPERATIVE TELEPHONE CO. | 532399 | All |
| UNITED TELEPHONE - NORTHWEST | 532400 | All |
| Non Rural Telephone Company Wire Centers | Study Area Code (SAC) | Wire Center |
| QWEST CORPORATION | 535163 | ADAROR21 |
|  |  | ALBYOR63 |
|  |  | ASLDOR55 |
|  |  | ASTROR64 |
|  |  | ATHNOR56 |
|  |  | BAKROR23 |
|  |  | BENDOR24 |
|  |  | BLBTOR01 |
|  |  | BURLOR62 |
|  |  | CLVROR01 |
|  |  | CNBHOR64 |
|  |  | CNPNOR29 |
|  |  | CRVSOR65 |
|  |  | CTGVOR53 |
|  |  | DLLSOR58 |
|  |  | EUGNOR28 |
|  |  | EUGNOR53 |
|  |  | FL.RNOR53 |
|  |  | GLHLOR55 |
|  |  | GRPSOR29 |
|  |  | HMTNOR56 |
|  |  | INDPOR58 |
|  |  | JCVLOR56 |

T-MOBILE OREGON
December 2010

| Non-RuralTelephone Company Wire Centers | Study Area Code (SAC) | Wire Center |
| :---: | :---: | :---: |
|  |  | JFSNOR63 |
|  |  | JNCYOR51 |
|  |  | KLFLOR54 |
|  |  | LAPIOR52 |
|  |  | LEBGOR54 |
|  |  | LKOSOR62 |
|  |  | LWLLOR53 |
|  |  | MDFDOR33 |
|  |  | MDRSOR52 |
|  |  | MLTNOR56 |
|  |  | MLWKOR17 |
|  |  | NPLNOR62 |
|  |  | NWPTOR35 |
|  |  | ORCYOR18 |
|  |  | PHNXOR55 |
|  |  | PNTNOR56 |
|  |  | PRVLOR53 |
|  |  | PTLDOR02 |
|  |  | PTLDOR08 |
| . |  | PTLDOR11 |
|  |  | PTLDOR12 |
|  |  | PTLDOR13 |
|  |  | PTLDOR14 |
|  |  | PTLDOR17 |
|  |  | PTLDOR18 |
|  |  | PTLDOR69 |
|  |  | RANROR01 |
|  |  | RDMDOR01 |
|  |  | RGRVOR55 |
|  |  | RSBGOR57 |
|  |  | SALMOR58 |
|  |  | SALMOR59 |
|  |  | SESDOR64 |
|  |  | SPFDOR01 |
|  |  | SPRVOR02 |
|  |  | SSTROR01 |
|  |  | STFDOR56 |
|  |  | STHNOR40 |
|  |  | STHROR58 |
|  |  | UMTLOR57 |
|  |  | VENTOR54 |
|  |  | WDBNOR59 |
|  |  | WLWLWA01 |
|  |  | WNTNOR57 |
|  |  | WRSPOR52 |
|  |  | WRTNOR64 |
| Verizon | 532416 | ALOHORXX |


| Non-Rural Telephone Company Wire Centers | Study Area Code (SAC) | Wire Center |
| :---: | :---: | :---: |
| . |  | AMTYORXX |
|  |  | AMVLORXX |
|  |  | BNKSORXX |
|  |  | BVTNORXB |
|  |  | CLTSORXA |
|  |  | DYTNORXA |
|  |  | FRGVORXX |
|  |  | GDISORXX |
|  |  | GRHMORXB |
|  |  | GSTNORXX |
|  |  | HDLDORXA |
|  |  | HLBOORXB |
|  |  | LAGRORXB |
|  |  | MLCYORXA |
|  |  | MMVLORXX |
|  |  | MRPHORXX |
|  |  | NWBRORXA |
|  |  | ORNTORXA |
|  |  | SCHLORXX |
|  |  | SHWDORXA |
|  |  | SLTNORXA |
|  |  | SMRWORXA |
|  |  | SNDYORXA |
|  |  | SNSDORXX |
|  |  | STFRORXX |
|  |  | TGRDORXA |
|  |  | TGRDORXC |
|  |  | TRNRORXA |
|  |  | TULTORXA |
|  |  | VYVWORXA |
|  |  | WIVLORXA |
|  |  | YMHLORXA |

T-Mobile/105
Witness: Daniel Piekarczyk

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Daniel Piekarczyk Map of T-Mobile ETC Service Area


Company／Study Area
＊BEAVER CREEK COOPERATVE TELEPHONE CO．
圖 CANEY TELEPHONE ASSOCIATION
舞 CASCADEUTLLITIES，INC．
園 CITIZENS TELECOMM CO OF OR DEA FRONTIER COMM OF OR
© CLEAR CREEK MUTUAL TELEPHONE CO．
圊 COLTON TELEPHONECO．
－GERVAIS TELEPHONECO．
圈 HELIX TELEPHONE CO．
－MALHEUR HOME TELEPHONE CO．
－MOLALLA TELEPHONE CO．
4 MONITOR COOPERATIVE TELEPHONE CO．
耝 MONROE TELEPHONE CO．
（aI MT．ANGEL TELEPHONE CO．
Will NEHALEM TELECOMMS，INC．DEA NEHALEM TEL \＆TEL
（1）PEOPLES TEL CO
－PIONEER TELEPHONECOOPERATIVE
国 ROOME TELECOWHUNICATIONS，INC．
SCIO MUTUAL TELEPHONE ASSOCIATION
酮 $\operatorname{st~PAUL}$ COOPERATIVE TELEPHONE ASSOCIATION
：STAYTON COOPERATIVE TELEPHONECO．
園 UNITED TELEPHONE－NORTHMEST
－OUEST CORPORATION
VERIZON NORTHMEST INC．－OR
$\square$

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

## T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Daniel Piekarczyk Interstate Access Support/Interstate Common Line Support Certification

## Interstate Access Support (IAS)

January $\qquad$ 2011

To: Office of the Secretary
Federal Communications Commission
$445-12^{\text {th }}$ Street, SW
Washington, DC 20554
Karen Majcher
Vice President - High Cost and Low Income Division
Universal Service Administrative Company
2000 L Street, NW, Suite 200
Washington, DC 20036
Re: CC Docket No. 96-45
Interstate Access Support -- IAS
Annual Certification Filing
This is to certify that T-Mobile USA, Inc. will use its INTERSTATE ACCESS
SUPPORT - IAS only for the provision, maintenance and upgrading of facilities and services for which the support is intended.

I am authorized to make this certification on behalf of the company named above. This certification is for the study area(s) listed below.

Company Name
T-Mobile West Corporation ${ }^{1}$

State
Oregon

## Signed,

## H. Skip Cornett

Vice President, Tax
T-Mobile USA, Inc.
12920 SE $38^{\text {th }}$ Street
Bellevue, WA 98006
425-383-4000 (tel)
Carrier's Name: T-Mobile USA, Inc.

[^3][^4]
## Interstate Common Line Support (ICLS)

January $\qquad$ 2011

2010-2011

To: Office of the Secretary
ICLS
Federal Communications Commission
$445-12^{\text {th }}$ Street, SW
Washington, DC 20554
Karen Majcher
Vice President - High Cost and Low Income Division
Universal Service Administrative Company
2000 L Street, NW, Suite 200
Washington, DC 20036
Re: CC Docket No. 96-45
Interstate Common Line Support -- ICLS
Annual Certification Filing
This is to certify that T-Mobile USA, Inc. will use its INTERSTATE COMMON LINE SUPPORT-ICLS only for the provision, maintenance and upgrading of facilities and services for which the support is intended.

I am authorized to make this certification on behalf of the company named above. This certification is for the study area(s) listed below.

Company Name
T-Mobile West Corporation ${ }^{1}$

State
Oregon

Signed,
H. Skip Cornett

Vice President, Tax
T-Mobile USA, Inc.
12920 SE $38^{\text {th }}$ Street
Bellevue, WA 98006
425-383-4000 (tel)
Carrier's Name: T-Mobile USA, Inc.

Date Received
(For official use only)

[^5]
## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

T-MOBILE WEST CORPORATION

## Exhibit Accompanying Testimony of Daniel Piekarczyk T-Mobile Lifeline Universal Service Notice

## Universal Service Notice

T-Mobile offers several different rate plans that include all of the following services supported by the federal universal service fund: voice grade access; local usage in varying amounts; dual tone multi-frequency signaling or its functional equivalent; single-party service or its functional equivalent; access to emergency services; access to operator services; access to interexchange service; access to directory assistance; and, for Lifeline subscribers, toll limitation. T-Mobile customers also may be eligible to receive reduced rate service at $\$ 6.49$ per month plus applicable taxes and fees under the Lifeline program if they satisfy applicable criteria. Individuals should contact Department of Social Services, Social Security, or Housing Authority/ Section 8 to determine if they qualify for Lifeline service. Lifeline service, including toll blocking at no additional charge, is only available in certain areas. For more information about T-Mobile's Lifeline offering, call USLifeline directly at 800-866-2453.

See brochure and T-Mobile's Terms and Conditions (including arbitration provision) at T-Mobile.com for rate plan information, changes for features and services, and restrictions and details. T-Mobile and the magenta color are trademarks of the Deutsche Telecom AG. stick together is a trademark of T-Mobile USA, Inc. © 2009 T-Mobile USA, Inc

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON <br> UM 1511 


#### Abstract

IN THE MATTER OF T-MOBILE WEST ) CORPORATION'S APPLICATION FOR DESIGNATION AS AN ELIGIBLE TELECOMMUNICATIONS CARRIER.


## T-MOBILE WEST CORPORATION

DIRECT TESTIMONY
OF

## RHONDA THOMAS

June 2, 2011
Q. PLEASE STATE YOUR NAME, POSITION, AND BUSINESS ADDRESS.
A. My name is Rhonda Thomas. I am employed by T-Mobile USA, Inc. as a Regulatory Manager for the Universal Service - Eligible Telecommunications Carrier program. My business address is 12920 SE $38^{\text {th }}$ Street, Bellevue, Washington 98006.
Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND EXPERIENCE.
A. My education includes three years of general studies and directed course work at Western Washington University. In my current position, I am responsible for management of the day-to-day operations of T-Mobile's Universal Service - Eligible Telecommunications Carrier program. Prior to my employment with T-Mobile, I worked for Western Wireless, Alltel Wireless and, most recently, Verizon Wireless, for a combined total of eleven years. My positions at these companies included various aspects of customer service operations and regulatory matters, including approximately five years experience managing compliance, reporting and other operations related to universal service programs.

## Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

A. The purpose of my testimony is to support T-Mobile's application for designation as an Eligible Telecommunications Carrier ("ETC") for purposes of receiving federal universal service support by providing information about T-Mobile's commitment to offer Lifeline and T-Mobile's qualifications to be an Eligible Telecommunications Provider ("ETP") for purposes of providing Oregon Telephone Assistance Program ("OTAP") services. I also discuss how T-Mobile meets service quality and consumer protection requirements applicable to ETCs, including continued operation in emergency situations, service consistent with the CTIA Consumer Code for Wireless Service, and working with the Commission to address any consumer complaints.

## T-Mobile's Eligibility to Provide OTAP Services and T-Mobile's Lifeline Offering

Q. WHAT DOES OREGON REQUIRE GENERALLY WITH RESPECT TO LIFELINE AND OTAP SERVICES?
A. Oregon Requirement 7 in Order No. 06-292 requires that an ETC commit to offer and advertise Lifeline, Link Up, and OTAP services.
Q. HOW DOES A PROVIDER OF TELECOMMUNICATIONS SERVICE BECOME ELIGIBLE TO OFFER OTAP SERVICES?
A. Under OAR 860-033-0005(3), a provider must be certified by the Commission as an ETP to be eligible to provide OTAP to qualifying customers throughout a designated service area.
Q. WHAT ARE THE REQUIREMENTS TO BECOME AN ETP?
A. OAR 860-033-0005(3) requires that an ETP must (1) offer services under 47 C.F.R. § 54.101 using its own facilities or a combination of its own facilities and resale of another carrier's services; (2) advertise the availability of and charges for such services using media of general distribution; and (3) demonstrate that it will comply with OAR 860-0330005 through OAR 860-033-0100. Dan Piekarczyk testified to the first two requirements in his testimony. I address the Company's compliance with OAR 860-033-0005 through OAR 860-033-0100 and provide additional discussion of the Company's Lifeline advertising.
Q. DOES OREGON REQUIRE A SEPARATE APPLICATION TO BECOME AN ETP?
A. Yes. Staff provided T-Mobile with the ETP application, which sets forth the conditions applicable to providing OTAP services to qualifying Oregonians.
Q. DOES T-MOBILE PLAN TO FILE AN ETP APPLICATION?
A. Yes. T-Mobile plans to file an ETP application in this proceeding in the coming weeks.
Q. DOES T-MOBLE PLAN TO OFFER A SPECIFIC LIFELINE PLAN?
A. Yes. Upon designation as an ETC, consistent with Oregon Requirement 7 and 47 C.F.R. $\S 54.405$, T-Mobile will make available to qualified low-income consumers a discounted service offering that meets all applicable Lifeline requirements. As implemented in other areas where the Company has been designated as an ETC, TMobile's planned Lifeline service offering, which is subject to change, includes a low $\$ 6.49$ per month Lifeline rate based upon a non-discounted rate of $\$ 19.99$ per month (less the Lifeline discount), 145 Whenever minutes ${ }^{(8)} 500$ night minutes, and 500 weekend minutes per month, with a per minute overage rate of $\$ 0.05$, and traditional wireless calling features including call waiting, conference calling, three-way calling, caller identification and voice mail.


#### Abstract

Q. WHAT LIFELINE AND OTAP DISCOUNTS WILL T-MOBILE OFFER TO QUALIFIED LOW-INCOME CONSUMERS ON ITS LIFELINE PLAN? A. T-Mobile plans to pass through monthly discounts to consumers totaling $\$ 13.50$ in nontribal areas and $\$ 18.99$ in tribal areas for qualified consumers who select T-Mobile's Lifeline Plan. These discounts are based on the following support amounts: a maximum \$6.50 Tier One (Subscriber Line Charge) support, \$1.75 Tier Two (Federal Additive) support, \$3.50 Carrier Provided or State Mandated support, and \$1.75 Tier Three (Federal Matching) support. For eligible low-income consumers residing on federally recognized tribal lands, T-Mobile will also pass through $\$ 5.49$ Tier Four (Enhanced/Tribal) support. These Lifeline discounts bring the total price for qualifying low-income consumers for the T-Mobile Lifeline Plan to $\$ 6.49$ per month or $\$ 1.00$ per month for qualifying low-income consumers who also live on federally recognized tribal lands.


## Q. IS THIS THE ONLY LIFELINE OFFERING THAT T-MOBILE WILL MAKE AVAILABLE?

A. No. While T-Mobile has historically offered only one basic Lifeline plan to its subscribers in areas where it is designated as an ETC, T-Mobile understands that under OAR 860-33-0010, Oregon requires ETPs to offer reduced residential rates to qualified low-income consumers on all service offerings that include basic cellular service. T-Mobile commits to comply with this requirement and to that end is currently working to develop the system functionality to apply Lifeline discounts to all single line service plans that include basic cellular service. The Company expects to have the ability to apply these discounts sometime this summer.
Q. WHAT LIFELINE AND OTAP DISCOUNTS WILL T-MOBILE PROVIDE TO QUALIFYING LOW-INCOME CONSUMERS ON OTHER SINGLE LINE SERVICE PLANS THAT INCLUDE BASIC CELLULAR SERVICE?
A. T-Mobile plans to pass through monthly discounts to consumers totaling $\$ 13.50$ in nontribal areas and up to a maximum of $\$ 38.50$ in tribal areas for qualified consumers who select one of T-Mobile's other single line service plans that includes basic cellular service. These discounts are based on the following support amounts: a maximum \$6.50 Tier One (Subscriber Line Charge) support, \$1.75 Tier Two (Federal Additive) support, $\$ 3.50$ Carrier Provided or State Mandated support, and $\$ 1.75$ Tier Three (Federal Matching) support. For eligible low-income consumers residing on federally recognized tribal lands, T-Mobile will also pass through up to $\$ 25.00$ Tier Four (Enhanced/Tribal) support, to the extent that the discounts do not reduce the charge to consumers below $\$ 1.00$ per month.
Q. DOES T-MOBILE PLAN TO OFFER LIFELINE AND OTAP DISCOUNTS ON MULTILINE PLANS?
A. OAR 860-033-0010 requires that the discount "apply to the single line, or service that is functionally equivalent to a single line, serving the eligible recipient's principal residence." In the context of wireless service, where some customers have family plans
sharing minutes of use, T-Mobile believes that OAR 860-033-0010 would not apply to multi-line accounts, such as family plans, because they would not be "functionally equivalent to a single line, serving the eligible recipient's principal residence."


#### Abstract

Q. CAN T-MOBILE APPLY A LIFELINE DISCOUNT ON MULTI-LINE PLANS WHILE COMPLYING WITH ALL FCC RULES? A. No, I do not believe so. If T-Mobile is designated an ETC in Oregon, it will need to maintain compliance with not only OTAP rules, but also federal rules (generally set forth in 47 C.F.R. §54, Subpart E). In particular, under federal law, T-Mobile is required to waive the federal Universal Service Fund ("FUSF") and local number portability fees and apply Lifeline discounts to basic service for the qualified subscriber. To ensure that Lifeline subscriber accounting and reporting requirements are handled consistent with FCC rules, T-Mobile requires that Lifeline subscriber accounts be differentiated from other accounts. These requirements are difficult, if not impossible, to apply to multi-line accounts.


## Q. CAN YOU EXPLAIN WHY YOU BELIEVE T-MOBILE CANNOT PROVIDE LIFELINE DISCOUNTS ON MULTI-LINE ACCOUNTS WHILE REMAINING COMPLIANT WITH FEDERAL RULES?

A. Certainly. Multi-line accounts, including those on family plans and other plans that share minutes, pose a unique difficulty to T-Mobile with regard to the federal requirement to apply Lifeline discounts to basic service for the qualified low-income subscriber. Specifically, T-Mobile offers plans that include services for two lines of service at a singular rate and additional lines at a reduced "partner" rate that can share the benefits of the plan selected for the first two lines. In this situation, it is difficult, if not impossible, to differentiate the charges for lines 1 and 2 of the shared plan to ensure that the discount is applied only to the qualified low-income subscriber.
Q. WOULD PROVIDING LIFELINE DISCOUNTS ON MULTI-LINE PLANS CAUSE ANY OTHER PROBLEMS?
A. Yes. T-Mobile takes its responsibilities to all customers, including those that qualify for Lifeline, very seriously. Thus, in order to provide the best possible customer service to our Lifeline customers, T-Mobile has established practices and internal requirements that enable it to properly route Lifeline subscriber questions, concerns and issues, as well as to ensure that any and all accounting and reporting requirements are met. This customer routing is dependent upon a particular customer account type and sub type combination. If applied to a multi-line account, all lines of service on a Lifeline account would be handled as such, potentially causing customer service, accounting, and reporting problems.

## Q. WILL T-MOBILE OFFER LINK UP DISCOUNTS TO QUALIFYING LOW-INCOME CONSUMERS?

A. Yes. T-Mobile will offer Link Up discounts to low-income consumers who are qualified by OTAP, or for consumers who reside on federally recognized tribal areas that are qualified by T-Mobile, prior to activating service with T-Mobile.
Q. WHAT LINK UP DISCOUNTS WILL T-MOBILE OFFER TO QUALIFYING LOWINCOME CONSUMERS?
A. T-Mobile will pass through a discount of $50 \%$ off its customary connectivity or activation fee of $\$ 35.00$, for a total discount of $\$ 17.50$ for any qualifying low-income consumer. Because T-Mobile does not charge a different activation fee for customers residing on federally recognized tribal lands, T-Mobile will offer the same discount to all qualifying low-income consumers.
Q. ARE THESE DISCOUNTS CONSISTENT WITH FEDERAL AND OREGON RULES?
A. Yes. The discounts described above are consistent with 47 C.F.R. § 54.405 and OAR 860-033-0035.
Q. WILL T-MOBILE SEEK REIMBURSEMENT FROM THE FEDERAL UNIVERSAL SERVICE FUND FOR THE LIFELINE DISCOUNTS IT OFFERS?
A. Yes. T-Mobile will seek reimbursement from the FUSF of the Lifeline discounts it passes through to consumers to the extent allowed. That is, the Company will seek reimbursements based on the following amounts: a maximum \$6.50 Tier One (Subscriber Line Charge) support, \$1.75 Tier Two (Federal Additive) support, and \$1.75 Tier Three (Federal Matching) support. For eligible low-income consumers residing on federally recognized tribal lands, T-Mobile will also seek reimbursement for any additional Tier Four (Enhanced/Tribal) support it passes through to consumers.
Q. WILL T-MOBILE SEEK REIMBURSEMENT FROM THE FUSF FOR THE LINK UP DISCOUNTS IT OFFERS?
A. Yes. T-Mobile will seek reimbursement of the Link Up discounts it passes through to consumers from the FUSF to the extent allowed. Specifically, T-Mobile will seek reimbursement from the FUSF for the $\$ 17.50$ Link Up discount that it passes through to qualifying low-income consumers.
Q. WILL T-MOBILE SEEK REIMBURSEMENT FROM THE FUSF FOR ANY INCREMENTAL COSTS OF PROVIDING TOLL LIMITATION SUPPORT FOR QUALIFYING LOW-INCOME CONSUMERS?
A. No. T-Mobile will not seek reimbursement from the FUSF for the cost of providing toll limitation support for qualifying low-income consumers.
Q. WILL T-MOBILE SEEK REIMBURSEMENT FROM OTAP FOR THE $\$ 3.50$ CARRIER PROVIDED OR STATE MANDATED SUPPORT?
A. No. T-Mobile will provide the $\$ 3.50$ discount to eligible customers consistent with FCC rules and OTAP requirements but will not seek reimbursement from OTAP.
Q. IS T-MOBILE SEEKING REIMBURSEMENT FROM OTAP FOR THE COST OF ENROLLING NEW OTAP CUSTOMERS?
A. No.
Q. IS T-MOBILE'S DECISION TO NOT SEEK REIMBURSEMENT FOR THESE AMOUNTS CONSISTENT WITH THE OTAP RULES?
A. Yes. While OAR 860-033-0045 allows an ETP to be compensated from the Residential Service Protection Fund for enrolling new OTAP customers and passing through the state mandated support of $\$ 3.50$, the rules do not require an ETP to do so.
Q. WHY IS T-MOBILE CHOOSING TO FOREGO REIMBURSEMENT OF THE STATE MANDATED AND ENROLLMENT SUPPORT FUNDED BY OTAP?
A. T-Mobile received its first ETC designation by acquiring an entity that was designated as an ETC and had pending designations in other states that were thereafter granted. As a result, T-Mobile made a determination that it could commit to certain obligations to comply with the requirements of being designated as an ETC and would launch a program designed to meet the needs of such a program. In the course of establishing its ETC program, T-Mobile made a determination that it would not proactively seek any state support, either high cost or low-income support, that might be available in any of the states for many reasons, primarily administrative ease.
Q. WILL T-MOBILE COMPLY WITH ALL RELEVANT OTAP RULES EVEN IF IT IS NOT SEEKING REIMBURSEMENT FOR STATE FUNDS?
A. Yes. As T-Mobile will certify in its ETP application, T-Mobile agrees to comply with all applicable laws and rules applicable to providing OTAP service.
Q. What process will t-mobile follow to ensure that only eligible LOW-INCOME CONSUMERS RECEIVE LIFELINE SERVICE?
A. Consistent with OTAP requirements, T-Mobile will make available discounted service offerings to consumers that OTAP has identified as eligible to receive Lifeline service under OAR 860-033-0030. Consumers who believe they may qualify for Lifeline service and also reside on federally recognized tribal lands will be asked to apply directly to T -

Mobile for Lifeline benefits, and T-Mobile will review the required documentation and qualify consumers as appropriate to receive Lifeline benefits.
Q. WHAT PROCESS WILL T-MOBILE FOLLOW TO REPORT AND RECEIVE SUPPORT FOR ONLY QUALIFIED LOW-INCOME CONSUMERS?
A. As employed in other states in which it is designated as an ETC, T-Mobile will utilize processes to ensure that it complies with all applicable rules and reporting requirements. Specifically, T-Mobile will ensure that only those consumers who have been qualified by OTAP to receive Lifeline and/or Link Up benefits are reported for purposes of T-Mobile seeking support from the FUSF, with the exception that any consumers who also reside on tribal lands and self-certify to T-Mobile will be reported after having been qualified by T-Mobile directly.
Q. DOES T-MOBILE PLAN TO ADVERTISE THE AVAILABILITY OF ITS LIFELINE AND LINK-UP SERVICES?
A. Yes. T-Mobile, in its Application, addressed Oregon Requirement 7.1, which requires a description of advertising plans designed to reach the target low-income population. TMobile will distribute literature describing its Lifeline and Link Up services to locations where those likely to be eligible for the program(s) would encounter the information, such as hospitals, clinics, hospices, senior centers, welfare offices, and other locations. Attached as Exhibit T-Mobile/201 is an example of T-Mobile's Lifeline advertisements.
Q. WHAT BENEFITS WILL THE COMPANY'S LIFELINE OFFERINGS PROVIDE OVER EXISTING LIFELINE OFFERINGS?
A. T-Mobile's Lifeline offerings have many benefits for Oregon consumers. First, T-Mobile understands from Staff that there are areas in which a wireless Lifeline offering is not currently available. In particular, of the twenty-one rural incumbent local exchange
carrier ("RLEC") study areas included in T-Mobile's Application, five ${ }^{1}$ currently do not have a wireless competitor designated as an ETC throughout the study area, which means that there is no wireless Lifeline alternative available to consumers. In thirteen other RLEC study areas, only one wireless carrier is designated as an ETC and (presumably) offering Lifeline, which limits choice for consumers. Attached as Exhibit TMobile/202 is a list of rural study areas in Oregon showing the wireless carriers certified as ETCs in each area. Thus if T-Mobile is certified as an ETC, rural Oregonians qualifying for Lifeline will have significantly greater competitive alternatives for Lifeline Service.

Second, T-Mobile will be expanding its coverage through the use of high cost federal universal service funds, which will enable consumers to obtain T-Mobile's service offerings in new coverage areas. Qualifying low-income consumers in those areas will receive the benefit of T-Mobile's Lifeline offerings where they did not previously.

Third, in comparison to the wireless Lifeline plans offered by the three active ETC wireless carriers, available to consumers in Oregon, T-Mobile's Lifeline Plan is competitive, offering consumers a total of 1,145 minutes for a discounted monthly rate of $\$ 6.49$ for qualifying non-tribal consumers and a discounted monthly rate of $\$ 1.00$ for qualifying consumers who are also residents of federally-recognized tribal lands. TMobile also offers the lowest rate for overage minutes in its Lifeline Plan, compared to the following Oregon wireless ETCs' comparable postpaid Lifeline plans- AT\&T, Eagle Telephone System d/b/a Snake River PCS and U.S. Cellular. T-Mobile's Lifeline Plan charges $\$ 0.05$ per overage minute. AT\&T offers a per minute overage rate of $\$ 0.15$; , Eagle Telephone System d/b/a Snake River PCS offers a per minute local calling

[^6]overage rate of $\$ 0.20$ per minute plus a per minute long distance overage rate of $\$ 0.10$, and U.S. Cellular offers a per minute overage rate of $\$ 0.49$. Additionally, T-Mobile's general individual service offerings that include basic cellular service are competitive and offer great value to consumers, so any additional discounting offered to low-income consumers who qualify for Lifeline will make those offerings even more attractive to consumers. Copies of our competitors' information about their offerings taken from the internet are attached as Exhibit T-Mobile/203

Fourth, if T-Mobile is granted ETC status, the Company will offer Lifeline and Link Up benefits not only in those areas where it obtains ETC status, but in any part of Oregon reached by its network, benefiting low-income consumers who choose T-Mobile service throughout its network coverage area in Oregon.

## Service Quality and Consumer Protection Requirements

## Q. PLEASE DESCRIBE T-MOBILE'S COMPLIANCE WITH APPLICABLE SERVICE QUALITY AND CONSUMER PROTECTION REQUIREMENTS.

A. T-Mobile is a signatory to the CTIA Consumer Code for Wireless Service, which is the applicable service quality and consumer protection standard for wireless carriers, as provided for in Oregon Requirement 9 and 47 C.F.R. § 54.202(a)(3). Attached as Exhibit T-Mobile/204 is a copy of the June 22, 2010 letter from CTIA to T-Mobile confirming T-Mobile's certification. T-Mobile also provides its customers with other service quality and consumer protection benefits that have resulted in the Company being recognized as one of the best in wireless customer service.

On February 3, 2011, T-Mobile was awarded the highest ranking for the second consecutive time in J.D. Power and Associates' 2011 Wireless Customer Care Performance Study ${ }^{\text {SM }}$ - Volume 1. The study measures customer satisfaction with the service they received using the automated response system, and combined with live
customer service representative assistance, as well as in retail stores and online. Attached as Exhibit T-Mobile/205 are copies of J.D. Power Press Releases.

On February 17, 2011, T-Mobile was again recognized for excellence in customer satisfaction with its fourth consecutive highest ranking in J.D. Power and Associates' 2011 Wireless Retail Sales Satisfaction Study ${ }^{\text {SM }}$ - Volume 1. For T-Mobile, this was the ninth top ranking from J.D. Power and Associates in the Wireless Retail Satisfaction Study's past 12 volumes, dating back to 2004. In this most recent study, T-Mobile ranked not only highest overall, but in each area for which the study measured customer satisfaction.

## Q. HAS T-MOBILE COMMITTED TO RESOLVE COMPLAINTS RECEIVED BY THE COMMISSION?

A. Yes. Consistent with Oregon Rule 9.2, T-Mobile also commits to resolve complaints received by the Commission and has designated the following contact person to work with the Commission's Consumer Services Division for complaint resolution: Teri Y. Ohta, T-Mobile USA, Inc. 12920 SE $38^{\text {th }}$ Street Bellevue, WA 98006.

Ability to Remain Functional in Emergency Situations

## Q. IS T-MOBILE ABLE TO REMAIN FUNCTIONAL IN EMERGENCY SITUATIONS?

A. Yes, consistent with Oregon Requirement 8 and 47 C.F.R. §54.201(a)(2), T-Mobile is able to remain functional in an emergency situation by employing back-up power to ensure a functioning network and network redundancy for re-routing traffic. Specifically, T-Mobile has fixed and portable back-up power generators located at various network locations that it can deploy in emergency situations. The majority of sites not equipped with fixed generators have battery back-up systems installed to maintain service in the event of a widespread power outage. T-Mobile also has the ability to reroute traffic around damaged out-of-service facilities through the deployment of cell-on-wheels
("COWS"), redundant facilities, and dynamic rerouting of traffic over alternate facilities. In addition, T-Mobile has a network control center that monitors network traffic and anticipates traffic spikes and can (i) deploy network facilities to accommodate capacity needs; (ii) change call routing translations; and (iii) deploy COWS to temporarily meet traffic needs until more durable solutions, such as additional capacity and antenna towers, can be deployed. T-Mobile also maintains an extensive Business Continuity Program that consists of a number of professionals responsible for documenting and developing enterprise standards, processes, and policies for all business continuity planning and defines enterprise tools and methodologies. T-Mobile's Business Continuity Business Program Summary is attached as confidential Exhibit T-Mobile/206.

## Q. CAN YOU PLEASE SUMMARIZE YOUR TESTIMONY?

A. Yes. T-Mobile's application meets all requirements for the provision of Lifeline services, and demonstrates that the Company is qualified to be an ETP for purposes of providing OTAP services. In addition, T-Mobile meets service quality and consumer protection requirements applicable to ETCs, including continued operation in emergency situations, service consistent with the CTIA Consumer Code for Wireless Service, and working with the Commission to address any consumer complaints.

## Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?

A. Yes.

T-Mobile/201
Witness: Rhonda Thomas

## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Rhonda Thomas
T-Mobile Washington Lifeline Notice Brochure

## Lifeline Notice

## Check to see if you qualify for discounted monthly wireless service.

## Save money with Lifeline

T-Mobile ${ }^{\bullet}$ customers in Washington may be eligible to receive discounted wireless telecommunications service of $\$ 6.49$ per month (or $\$ 1$ per month for qualifying residents of federally recognized tribal lands) under the Lifeline program and a one-time reduced activation fee under the Link Up program.

## Qualifying for Lifeline and/or Link Up

In Washington, customers may qualify for Lifeline and/ or Link Up assistance if they are currently eligible to receive benefits from any of the following assistance programs:

- Medicaid
- Food Stamps
- Supplemental Security Income (SSI)
- Federal Public Housing Assistance (including Section 8)
- Low Income Home Energy Assistance Program (LIHEAP)
- National School Lunch Program's free lunch program (must qualify for free lunch)
- Temporary Assistance for Needy Families (TANF)

Additionally, residents of Washington might qualify for Lifeline and/or Link Up if their total household income does not exceed $135 \%$ of the Federal Poverty Guidelines.

You must complete a T-Mobile Lifeline and Link Up application form for your state in order to receive Lifeline and/or Link Up benefits.

Customers who are also residents of federally recognized tribal lands may qualify for Lifeline/Link Up assistance under the assistance programs listed or if they are currently eligible to receive benefits from any of the following assistance programs:

- Bureau of Indian Affairs General Assistance
- Tribal Temporary Assistance for Needy Families (TTANF)
- Head Start (must satisfy income-qualifying standard)


## Additional Information \& Signing Up

For additional information or to sign up for T-Mobile's Lifeline and Link Up offerings call USLifeline at 1-800-937-8997.

T-Mobile currently offers Lifeline/Link Up service only in areas where the company has Eligible Telecommunications Carrier status.

You may find more information about Lifeline and other wireless services available from T-Mobile USA, Inc. at www.T-Mobile.com.

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

## T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Rhonda Thomas Rural Study Areas with Competition

Third Quarter 2011

| STATE | $\begin{aligned} & \text { ILEC } \\ & \text { SAC } \end{aligned}$ | . ILEC Study Area Name | $\begin{aligned} & \text { CETC } \\ & \text { SAC } \end{aligned}$ | CETC Study Area Name | ETC |
| :---: | :---: | :---: | :---: | :---: | :---: |
| OR | 532359 | BEAVER CREEK COOP | 539006 | CINGULAR WIRELESS (OR) | Y |
| OR | 532361 | CENTURYTEL-OREGON | 539002 | UNITED STATES CELLULAR CORPORATION | Y |
| OR | 532361 | CENTURYTEL-OREGON | 539004 | EDGE WIRELESS | $Y$ |
| OR | 532361 | CENTURYTEL-OREGON | 539007 | EAGLE TELEPHONE SYSTEMS, INC. DBA SNAKE RIVER PCS | $Y$ |
| OR | 532362 | CANBY TEL ASSN | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532363 | CLEAR CREEK MUTUAL | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532369 | EAGLE TEL SYSTEMS | 539007 | EAGLE TELEPHONE SYSTEMS, INC. DBA SNAKE RIVER PCS | Y |
| OR | 532371 | CASCADE UTIL INC | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 532371 | CASCADE UTIL INC | 539004 | EDGE WIRELESS | $Y$ |
| OR | 532371 | CASCADE UTIL INC | 539007 | EAGLE TELEPHONE SYSTEMS, INC. DBA SNAKE RIVER PCS | $Y$ |
| OR | 532373 | GERVAIS TELEPHONE CO | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532375 | ROOME TELECOMM INC | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532376 | HELIX TEL CO. | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 532377 | HOME TELEPHONE CO | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 532377 | HOME TELEPHONE CO | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532378 | TRANS-CASCADES TEL | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532386 | MT. ANGEL TEL CO. | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532387 | NEHALEM TELECOMM. | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532388 | NORTH STATE TELCO. | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 532388 | NORTH STATE TEL CO. | 539006 | CINGULAR WIRELESS (OR) | Y |
| OR | 532389 | OREGON TEL CORP | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 532391 | PEOPLES TEL CO. - OR | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532392 | PINE TEL SYSTEM INC. | 539007 | EAGLE TELEPHONE SYSTEMS, INC. DBA SNAKE RIVER PCS | $Y$ |
| OR | 532393 | PIONEER TEL COOP | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532396 | ST PAUL COOP ASSN | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532399 | STAYTON COOP TEL CO | 539006 | CINGULAR WIRELESS (OR) | $Y$ |
| OR | 532400 | UTC OF THE NW-OR | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 532400 | UTC OF THE NW-OR | 539004 | EDGE WIRELESS | $Y$ |
| OR | 532456 | MALHEUR HOME TEL CO | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 533401 | CITIZENS-FRONTIER-OR | 539002 | UNITED STATES CELLULAR CORPORATION | $Y$ |
| OR | 533401 | CITIZENS-FRONTIER-OR | 539004 | EDGE WIRELESS | $Y$ |

## T-Mobile/203

Witness: Rhonda Thomas

## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Rhonda Thomas Competitors' Offerings

June 2011


Lifeline service for only $\$ 24^{99^{\prime}}$ per month 300 Anymme Mmutes / 1000 Night \& Weekend Minutes and Nationwide Long Distance Included $\$ 13.50$ Lifeline discount apples in non-tribal areas; additional discounts apply in intbal areas. To qualify for Lifeline,


## 1 Eligibility based on residing in shaded area

you stil have questions or would like to receive miomation by meir please call a Lifeline Custormer Service Representatlve at 1-800-377-9450, Monday through Fidday
 Ene Her meltime
 N



AT\&T lifeline Brochure for Oregon (Non-Tribal)
http://www.wireless.att.com/learn/articles-resources/community-suort/lifeline-link-up.jsp\#Oregon


Serviciocon deschento paraclientes
buermanhareousitos


Lifeline $\qquad$
Ofrece un descuento en la factura mensual de telefonía móvil, para quienes cumplen con los requistios.
Ahorra dinerocon lifeline Ahora mismo puedes ahorrar $\$ 13.50$ por mes con el
descuento de Ufeline.

Requisitos para Lifeline
El Programa de asistencla teleforica de oregon (OTAP. por sus sigia en ingles) puede ayudarte con la factura telefónica. Cumples con los requistos para rectbr un
descuento de hasta $\$ 13.50$ en la factura telefonica desciuento de hasta $\$ 13.50$ en ta factura
recibes uno de los siguientes beneficios.

- Cupones para olimentos (Food Stamps)
- Aststenclo temporol o fomillas recesstodas
Ttemporary Aidd to Needy Families o TANF, par su
- sigla en ingless
- Ingresos camplementarios de seguritad en moplest) - Determinodos programas médicas a Medicare Comunfate con la Comisión de Empresas de Servidi
Pubblico (PuC) de lunes a viemes de $8: 00$ a.m. a 5:00 prit. con los siguientes numeros de telefono o ecciones de correo electrónic
${ }_{1-800-548-3458}^{1-200-88-4442}$

wuw.rspf.ors
Restricciones del programa Solo puedes rectibr la asistencta de uffetine en una sala
linea de teletono. con base en turesidendia principal facturada a tu nombre, Podtás reciblir los beneficios de Link Up solamente via vezen ta misma dirección. EESos activacion, nunca en ta compra del equipo

AT\&T lifeline Brochure for Oregon (Non-Tribal)
http://www.wireless.att.com/leam/articles-resources/community-suort/lifeline-link-up.jsp\#Oregon


## Servicio Lifeline a sólo ${ }^{\$ 2} 4^{99^{*}}$ pormes

incluye 300 minutos a cualquierhora, 1000 minutos de noche y definde semanai, yarga distancia anivelnacional El descuento de S13.50 de Lifelline se aplice en freas no tribales los descuentos adicionales se aplican en áreas tribates


## La participacion depende de vivir en el área sombreada del mapa

Ancase de tenerpromintas osipeseas recibirinfomacion por oorreo.
amunicate con un representante del servicio al cliente de Lifeline al 1-800-377-9450,
camunicate con un representante del sevicio al cliente de
de lunes a vermes de $10: 00$ am. 7.00 p.m. (hora central.

 ,






## Services

## Snake River PCS Wireless Service

## Basic Cellular Service Available From Snake River PCS

## Snake <br> WRELESS SERV

Richland, OR

Our Basic mini-plan includes:

- Single Party Residential Wireless Line - $\$ 22.50$
- Single Party Business Wireless Line - $\$ 22.50$
- Residential Service Protection Fund - $\$ 0.09$
- Emergency 911 Services - $\$ 0.75$
- 200 Daytime Local Minutes - no charge
- 40 Travel Minutes - no charge
- Unlimited Nationwide Long-Distance - no charge
- Voicemail - no charge
- Unlimited Incoming Text Messaging - no charge
- Unlimited Local Area Mobile-to-Mobile calls - no charge (*with all other Snake River PCS Customers)

This basic mini-plan service is available for $\$ 23.34$ per month including taxes.
Low-income households may apply for financial assistance through our Lifeline and Link-Up


America telephone assistance programs, which provide discounts of up to $\$ 13.50$ off our basic service rate.
If you have questions regarding our plans or assistance programs, please contact us at 541-893-6115 or visit our business of information about the Oregon Telephone Assistance Program, visit www. lifeline.gov.

All Plans Include:

- Nationwide Long Distance
- Unlimited nights and weekends in home area (9:00p.m. to 6:59a.m. daily) and (9:00pm Friday to 6:59am Monday)
- Voicemail
- Caller ID
- Unlimited Incoming Text Messages
- Home Area Mobile to Mobile for all SRPCS Customers
- There is a $\$ 25.00$ activation fee added to all new connects

Add Ons Available:

- 1000 Day time minutes $\$ 10$

Eagle Telephone System d/b/a Snake River PCS website http://www.eagletelephone.com/services_snakeriverpcs.shtml

- 2000 Day time minutes $\$ 20$
- 3000 Day time minutes $\$ 30$
- 500 Travel Minutes $\$ 10$
- 1000 Travel Minutes $\$ 20$
- Unlimited out going text for $\$ 8.95$
- Add another line for $\$ 9.95$
- Add Data $\$ 18.95$
- Buy earlier nighttime minutes to start at 8p.m. $\$ 10$
- Buy earlier nighttime minutes to start at 7p.m. $\$ 20$
- Home area OVERAGE CHARGES $\$ 0.20$ per minute air time and $\$ 0.10$ per minute long distance
- Travel minute OVERAGE CHARGES $\$ 0.35$ per minute air time and $\$ 0.15$ per minute long distance
- 200 local home minutes
- 40 travel minutes
- $\$ 22.50+$ taxes
- 1000 local home minutes
- 3000
- 200 travel minutes
- 1500
- \$39.95 + taxes
- \$99.؟

[^7]
## Plans

## LIFELINE

- Other Plans Home


## Lifeline Calling Plans

The Lifeline Calling Plans/Lifeline discounts are available to residents in states where U.S. Cellular ${ }^{\circledR}$ is an eligible telecommunications carrier. To purchase the Lifeline Calling Plan or receive Lifeline discounts, you must participate in one of the eligible programs and reside within U.S. Cellular's ETC coverage area based on the zip code of your home address.

Lifeline subsidies may only be applied once per household on either your landline or your wireless service. Eligibility to receive Lifeline discounts will be verified annually. Not all Lifeline calling plans are available in all markets where U.S. Cellular is an eligible telecommunications carrier. Call 1-800-447-1339 for more details about U.S. Cellular's Lifeline calling plans and to place an order.

## Essential Lifeline Calling Plans

| $\quad$ Monthly Rate | $\$ 29.99$ | $\$ 39.99$ |
| :--- | :---: | :---: |
| Anytime Minutes | 300 | 700 |
| Wide Area Unlimited Incoming Calls | $\$ 6.00$ | Included |
| Wide Area Night \& Weekend Minutes | $\$ 6.00$ | $\$ 6.00$ |
| (Starting at 9:00 p.m.) | $49 \phi$ per minute $49 \phi$ per minute |  |
| Additional Minutes |  |  |
| Included Features: |  |  |
| Voice Mail, Call Waiting, Caller ID, Call Forwarding, Three-Way Calling and Incoming Text Messages |  |  |

## Lifeline Tribal Lands/Oklahoma Calling Plan

| Monthly Rate | $\mathbf{\$ 2 0 . 0 0}$ |
| :--- | :---: |
| Anytime Minutes | Unlimited |
| Roaming | Not Available |
| Long Distance | Not Available |

## Included Features:

Voice Mail, Call Waiting, Caller ID, Call Forwarding, Three-Way Calling and Incoming Text Messages

## Lifeline Tribal Lands Prepaid Calling Plans

| One Time Payment for $\mathbf{1 2}$ Months | $\$ 36.00$ |
| :---: | :---: |
| Anytime Minutes | 700 |

U.S. Cellular website
http://www.uscellular.com/plans/lifeline/index.html


To receive Tribal Lifeline discounts, you must reside on land that meeets the Bureau of Indian Affairs definition of reservation, specifically any federally recognized Native American tribe's reservation within U.S. Cellular's designated ETC coverage area. To purchase the Tribal Lands Prepaid Calling Lifeline Calling Plan or receive Lifeline discounts, you must participate in one of the eligible programs and reside within U.S. Cellular's ETC coverage area based on the zip code of your home address.

PLEASE NOTE: Prospective customers must have a billing address within U.S. Cellular's licensed markets to be eligible for service. Offers valid with two-year service agreement. All service agreements subject to early termination fee. Credit approval required. $\$ 30$ activation fee waived only when ordering online. $\$ 15$ equipment change fee. Roaming charges, fees, surcharges, overage charges, and taxes apply. $96 \phi$ Regulatory Cost Recovery Fee applies; this is not a tax or government required charge. Network coverage and reliability may vary. Usage rounded up to the next full minute. Use of service constitutes acceptance of our terms and conditions. Other restrictions apply. National rate plans: U.S. Cellular reserves the right to terminate your service if less than $50 \%$ of your overall minutes in each of three consecutive billing cycles are used in U.S. Cellular's licensed markets. Family Plan: Limit 5 lines per account. Monthly charge of $\$ 10.00$ per line applies to lines $3-5$. Mobile-to-Mobile rate applies to calls you make or receive to and from other U.S. Cellular customers in your Mobile-to-Mobile calling area (see map for details). Roaming indicator on your phone must be off for Mobile-to-Mobile rates to apply. Unlimited incoming calls are not deducted from package minutes and are available only when receiving calls in your calling area. Calling area differs from national calling area. Night and Weekend Minutes valid Monday through Friday 7 p.m. to 6:59 a.m., or 9 p.m. to 5:59 a.m. (depending on calling plan) and all day Saturday and Sunday. Night and Weekend Minutes are available throughout your rate plan calling area. Mobile-to-Mobile rate applies to calls you make or receive to and from other U.S. Cellular customers in your Mobile-to-Mobile calling area (see map for details). Roaming indicator on your phone must be off for Mobile-toMobile rates to apply.

## U.S. Cellular website

## T-Mobile/204

Witness: Rhonda Thomas

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Rhonda Thomas CTIA Certification

June 2011

Ms. Susan Hacker
Director of Legal Affairs \&
Associate General Counsel
Sales \& Distribution
T-Mobile USA, Inc.
12920 SE $38^{\text {th }}$ Street
Bellevue, WA 98006
Dear Susan:
Congratulations! This letter is to notify you that T-Mobile USA ("T-Mobile") has completed the recertification process for the CTIA Consumer Code for Wireless Service ("Voluntary Consumer Code") for the period January 1, 2010 - December 31, 2010, and is deemed compliant with the principles, disclosures and practices set forth in the Voluntary Consumer Code. Accordingly, T-Mobile is authorized to use and display the CTIA Seal of Wireless Quality/Consumer Information, subject to the terms and conditions set forth in the attached License Agreement.

Please ensure that the relevant employees of T-Mobile review the License Agreement before using the Seal. Use of the Seal constitutes acceptance of these terms and conditions. Upon request, we will provide two specimens (color and black/white) of the Seal for T-Mobile's use on its website or collateral materials. If you should have any questions concerning the recertification process or use of the Seal, please contact Andrea Williams, CTIA's Vice President of Law and Assistant General Counsel, at (202) 736-3215 or awilliams@ctia.org.

CTIA commends T-Mobile for its ongoing leadership and participation in the CTIA Voluntary Consumer Code, and we look forward to continuing to work with T-Mobile on this important industry initiative.


Attachment
cc: Robert Dotson
Dave Miller

T-Mobile/205<br>Witness: Rhonda Thomas

## BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

T-MOBILE WEST CORPORATION

## Exhibit Accompanying Testimony of Rhonda Thomas Press Releases of J.D. Power \& Associates

# Press Release 

## J.D. Power and Associates Reports:

Interaction with Agents May Significantly Elevate Satisfaction with the Wireless Customer Care Experience

## T-Mobile Ranks Highest in Wireless Customer Care Performance for Second Consecutive Time

WESTLAKE VILLAGE, Calif: 3 February 2011 - Customer service issues that are personally handled by a service representative, either over the phone or at a retail store, are significantly more satisfying to customers than are automated response interactions, according to the J.D. Power and Associates 2011 U.S. Wireless Customer Care Performance Study ${ }^{\text {SM }}$-Volume 1 released today.

Now in its ninth year, the semiannual study provides a detailed report card on how well wireless carriers service their customers in three contact methods: telephone calls with customer service representatives (CSR) and/or automated response systems (ARS); visits to a retail wireless store; and on the Web. Within each contact method, the study measures satisfaction and processing issues, such as problem-resolution efficiency and hold-time duration.

Overall, among customers who speak with a service representative without going through an antomated response system, the customer care index score averages 774 on a 1,000 -point scale, well above the industry average score of 739 . Among customers who use other methods of contact, satisfaction is considerably lower:
Overall Customer Care Index Scores Based on Contact Method
(on a l,000-point scale)

| Contact method | Index score |
| :--- | :--- |
| Telephone call with customer service representative | 774 |
| Industry average | 739 |
| Retail store | 755 |
| Automated response system* | 704 |
| Web-based contact | 684 |

*Includes ARS/CSR and ARS only chamels
The study finds that one of the main factors contributing to this performance disparity is the quality of the response provided. A service representative-either over the phone or in person-can answer both initial and follow-up questions from customers and clarify answers. This kind of flexibility is very limited in both ARS and Web-based contacts.
"As more companies encourage customers to contact them on the Web to save operating costs, they run the risk of increased customer churn if the number of contacts needed to resolve a complaint or issue rises," said Kirk Parsons, senior director of wireless services at J.D. Power and Associates. "Switching intent is four times as high among those who rate their wireless carrier below average in customer care, so the challenge for wireless carriers is to offer an easy and efficient customer care transaction experience."

The majority ( $51 \%$ ) of telephone contacts are resolved primarily via a service representative. The study also finds that customers are most satisfied with their experience when they can reach a customer service representative quickly and spend only a brief period of time using automated systems to resolve their problem.
"While customers tend to be more satisfied when they can reach a service representative quickly, heavy reliance on live representatives is much more costly for wireless carriers," said Parsons. "If wireless carriers can drive improvements in satisfaction with non-human interaction channels, overall customer care performance scores will improve dramatically by making the process more intuitive and efficient, and likely so in a much more costeffective manner."

T-Mobile ranks highest in wireless customer care performance for a second consecutive time with an overall score of 758. T-Mobile performs particularly well in phone contacts that originate in the ARS channel and are then transferred to a live service representative, and through phone calls made directly to a CSR. Verizon Wireless follows in the overall rankings with a score of 743 and performs well among customers who contact their service representative directly and among customers who contact their carrier online.

The study also finds several key wireless customer care patterns:

- Overall, 36 percent of wireless customers contact their carrier due to service and equipment-related issues, while 32 percent contact for general billing issues; 28 percent for incorrect charges; 23 percent for call quality; and 21 percent for price or cost.
- Wireless customers who indicate that they have had a positive care experience are more loyal and are, therefore, less likely to switch carriers in the future, on average. Among customers who indicate they "definitely will not switch" carriers in the next 12 months, customer care index scores average 810, compared with just 566 among those who say they "definitely will switch"-a difference of 244 points.
- Althongh the vast majority ( $88 \%$ ) of customers get through to their carrier on their first try, $12 \%$ of customers are misdirected or put on hold for too long and must make more than one contact. The average wireless customer spends 6.24 minutes on hold when trying to reach their carrier via phone-a substantial increase from 5.27 minutes just six months ago.
The 2011 Wireless Customer Care Performance Study-Vohume 1 is based on responses from 9,755 wireless customers who contacted their carrier's customer care department within the past six months. The study was fielded from July through December 2010.

For more information, to read an article, or view wireless customer care ratings, please visit JDPower.com.

## About J.D. Power and Associates

Headquartered in Westlake Village, Calif., J.D. Power and Associates is a global marketing information services company providing forecasting, performance improvement, social media and customer satisfaction insights and solutions. The company's quality and satisfaction measurements are based on responses from millions of consumers annually. For more information on car reviews and ratings, car insurance, health insurance, cell phone ratings, and more, please visit JDPower:com. J.D. Power and Associates is a business unit of The McGraw-Hill Companies.

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J.D. Power and Associates Media Relations Contacts:

John Tews; Troy, Mich.; (248) 312-4119; media,relations@jdpa.com
Syvetril Perryman; Westlake Village, Calif.; (805) 418-8103; media.relations@jdpa.com

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\#\#\#
(Page 3 of 3 )
NOTE: One chart follows.

# J.D. Power and Associates 2011 U.S. Wireless Customer Care Performance Study ${ }^{\text {SM }}$ Volume 1 

## Overall Customer Care Index Rankings

(Based on a 1,000-point scale)


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00000 Bettar than mast 00000 About ovarago 00000 The rast

Charts and graphs extracted from this press release must be accompanied by a statement identifying J.D. Power and Assoclates as the publlsher and the J.D. Power and Associates 2011 U.S. Wireless Customer Care Performance Study ${ }^{\text {SM}}$-Volume 1 as the source. Rankings are based on numerical scores, and not necessarlly on statistical significance. JDPower.com Power Clicle Rathgs ${ }^{\text {™ }}$ are derived from consumer ratings In J.D. Power studies. Formore information on Power Clrcle Ratings, visit jdpower.com/faqs. No advertising or other promotional use can be made of the information in this release or J.D. Power and Associates sunvey results without the express prior written consent of J.D. Power and Assoclates.

# Press Release 

## J.D. Power and Associates Reports: Spending Sufficient Time Explaining Mobile Device Operation Is Critical to Higher Satisfaction with the Wireless Retail Sales Process

## T-Mobile Ranks Highest in Wireless Retail Sales Satisfaction for a Fourth Consecutive Time

WESTLAKE VILLAGE, Calif: 17 February 2011 - Although overall satisfaction generally declines as the length of the wireless retail sales process increases, lengthy periods explaining the device's operation do not negatively impact retail sales satisfaction, according to the J.D. Power and Associates 2011 U.S. Wireless Retail Sales Satisfaction Study ${ }^{\text {SM }}$ - Volume 1 released today.

Now in its eighth year, the semiannual study analyzes evaluations from custoners who recently had an in-store wireless retail sales experience. Overall customer satisfaction with major wireless carrier-branded stores is based on four factors: staff (49\%); price and promotion (27\%); store facility (14\%); and store display (10\%).

The study finds that as the amount of time spent during the wireless retail sales transaction increases, customer satisfaction generally declines. Among customers who wait longer than two minutes to be greeted when entering the retail facility, overall satisfaction is 103 points lower than among those who are greeted within two ininutes (762 vs. 659 on a 1,000 -point scale).

This decline in satisfaction holds true for all stages of the sales process with one crucial exception: the time taken to explain the wireless device operation. In fact, satisfaction increases as the time spent explaining the device's operation increases. Overall satisfaction among customers who receive an explanation in less than one minute is 740 , compared with 758 among those who receive an explanation between five and 10 minutes in length. The average reported time to explain device operation is six minutes.
"Within the past year, there have been a number of new product and service plan innovations where, in most cases, customers needed to be re-educated in terms of device operation usage and how they can get the most from their phone," said Kirk Parsons, senior director of wireless services at J.D. Power and Associates. "Instructing customers on operating particular devices affords salespersons an opportunity to display their own knowledge, as well as to showcase the handset lineup and latest offerings. As smartphone adoption rates continue to climb, this practice becomes even more important, as the average monthly spending is $\$ 6$ more among customers who received a device operation explanation, compared with those who did not."

Overall satisfaction with the retail sales process decreases dramatically when customers are not given adequate time to shop due to pressure from the salesperson to rush the sales process. Satisfaction among customers who indicate having experienced this kind of pressure during the sales process averages 124 points lower (630) than among customers who indicate not having experienced pressure (754).

T-Mobile ranks highest in customer satisfaction among major wireless carrier-owned retail stores for a fourth consecutive time with a score of 739 , performing particularly well in price and promotions, such as
competitiveness of service plans and devices offered. Sprint Nextel (730) follows T-Mobile in the rankings and also performs well in price and promotions.

The study also finds the following key retail wireless sales transaction patterns:

- Nearly three-fourths of customers indicate that a salesperson offered to explain the number of plan minutes during their most recent visit-a decrease of four percentage points from six months ago. Four in 10 customers indicate having been shown a coverage map or an explanation of the latest technology-an increase of four percentage points during the same time period,
- The average total time customers spent in the retail store to complete the sales transaction was approximately 57 minutes-an increase of one minute, compared with six months ago,
- Satisfaction with the retail experience among smartphone owners is 24 points higher than among owners of traditional handsets ( 742 vs. 718 , respectively). Overall retail sales satisfaction among new smartphone owners of devices that run on the Android OS platform is higher, due mainly to aggressive price/promotion activities.
- More than one-half ( $56 \%$ ) of wireless customers visit their retailer to upgrade or replace a phone from their curtent carrier, Renewing or changing an existing wireless plan (38\%) and purchasing a new device ( $31 \%$ ) round out the top reasons customers cite for having visited a retail store within the past six months.

The 2011 U.S. Wireless Retail Sales Satisfaction Study-Volmme 1 is based on experiences reported by 8,501 wireless customers who completed a retail sales transaction within the past six months. The study was fielded between July and December 2010.

For more information or to view wireless retail ratings, please visit JDPower.com.

## About J.D. Power and Associates

Headquartered in Westlake Village, Calif., J.D. Power and Associates is a global marketing information services company providing forecasting, performance improvement, social media and customer satisfaction insights and solutions. The company's quality and satisfaction measurements are based on responses from millions of consumers annually. For more information on car reviews and ratings, car insurance, health insurance, cell phone ratings, and more, please visit JDPower.com. J.D. Power and Associates is a business unit of The McGraw-Hill Companies.

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\#\#\#
(Page 2 of 2)
NOTE: One chart follows.

# J.D. Power and Associates 2011 Wireless Retail Sales Satisfaction Study ${ }^{\text {sm }}$-Volume 1 

## Overall Retail Sales Index Rankings

(Based on a 1,000-point scale)


Charts and graphs extracted from this press release must be accompanied by a statement identifying J.D. Power and Associates as the pubilsher and the J.D. Power and Associates 2011 Wireless Retail Sales Satisfacilon Studysin - Volume 1 as the source. Rankings are based on numerical scores, and not necessarlly on sfatistical significance. JDPower.com Power Circle Ratings ${ }^{\text {™ }}$ are derived from consumer ratings in J.D. Power studies. For more information on Power Circle Ratings, visit jdpower.com/faqs. No advertising or other promotional use can be made of the information in this release or J.D. Power and Assoclates survey results without the express prior written consent of J.D. Power and Associates.

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

## T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Rhonda Thomas
T-Mobile Business Continuity Program Summary

CONFIDENTIAL
SUBJECT TO GENERAL PROTECTIVE ORDER

June 2011

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

UM 1511

IN THE MATTER OF T-MOBILE WEST , CORPORATION'S APPLICATION FOR DESIGNATION AS AN ELIGIBLE TELECOMMUNICATIONS CARRIER.

# T-MOBILE WEST CORPORATION DIRECT TESTIMONY <br> OF <br> GENE DEJORDY 

## REDACTED

June 2, 2011

## Q. PLEASE STATE YOUR NAME, POSITION, AND BUSINESS ADDRESS.

A. My name is Gene DeJordy. I am an independent consultant retained by T-Mobile West Corporation ("T-Mobile" or "Company") to develop the Network Improvement Plan ("NIP") and provide testimony in this case. My business address is P.O. Box 901, Southport, Connecticut 06890. I am a sole practitioner providing legal, regulatory, government affairs, and business development services to individuals, companies, associations, and groups.
Q. PLEASE SUMMARIZE YOUR BACKGROUND AND EXPERTISE WITH RESPECT TO UNIVERSAL SERVICE AND ELIGIBLE TELECOMMUNICATIONS CARRIER DESIGNATIONS.
A. I worked as an attorney with the Federal Communications Commission ("FCC") and then for the law firm of Swidler and Berlin in the District of Columbia where I provided legal and regulatory advice and guidance on telecommunications matters, including the Telecommunications Act of 1996, which includes the legal framework for competitive eligible telecommunications carrier ("CETC") designations and receipt of federal universal service support. Beginning in 1995, I became responsible for legal and regulatory affairs for Western Wireless Corporation (who was later acquired by Alltel Corporation) which worked with the FCC and state commissions to establish many of the regulations and orders governing the designation of competitive carriers as ETCs. Attached as Exhibit T-Mobile/301 is a copy of my curriculum vitae.

## Q. PLEASE DESCRIBE YOUR ENGAGEMENT WITH T-MOBILE WITH RESPECT TO ITS ETC APPLICATION.

A. I was originally retained by T-Mobile in 2008 for the Company's due diligence review of SunCom Wireless. In particular, I reviewed SunCom Wireless' universal service operations in Puerto Rico and the pending SunCom ETC applications in Tennessee, North Carolina and Virginia. Following the acquisition of SunCom Wireless, I have
assisted the Company in establishing a universal service program, including on-going compliance and new ETC applications.

## Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS PROCEEDING?

A. The purpose of my testimony is to discuss T-Mobile's planned use of universal service funding as set forth in T-Mobile's NIP. I also explain the public interest benefits that will be realized by designating T-Mobile as an ETC.

## T-Mobile Will Use Universal Service Funding for its Intended Purposes as Demonstrated by its NIP and Certifications

Q. WILL T-MOBILE USE THE UNIVERSAL FUNDING FOR ITS INTENDED PURPOSES?
A. Yes. Exhibit T-Mobile/302 to my testimony is the Affidavit of H. Skip Cornett, the Company's Vice President of Tax. In his Affidavit, Mr. Cornett affirms that the Company will use the universal service funds it receives only for the provision, maintenance and upgrading facilities and services for which the support is intended. In addition, the Company has submitted a five year NIP as part of its ETC Application which provides detail on the Company's plans for use of universal service funds. Attached as Confidential Exhibit T-Mobile/303 is T-Mobile's NIP, which was originally filed with the Commission on December 16, 2010.
Q. BASED UPON THE WORKSHOP HELD ON APRIL 28, 2011, IS T-MOBILE SUBMITTING A REVISED NIP USING THE FORMAT REQUESTED BY STAFF?
A. Yes, attached as Confidential Exhibit T-Mobile/304 is a copy of T-Mobile's revised 5-year NIP, reformatted based upon discussions with Commission Staff ("Revised NIP"). In this version of its NIP, the previously identified capital and operating expenditures remain the same. However, the Revised NIP breaks down planned capital expenditures during the first two years beginning in October 2011 based upon anticipated eligibility for universal
service funding on October 1, 2011. In addition, the Revised NIP provides the Company's higher level plans for the three years beginning on October 1, 2013.

## Q. PLEASE EXPLAIN THE BACKGROUND ON THE PREPARATION OF THE ORIGINAL AND REVISED NIPS.

A. T-Mobile prepared its original NIP in early 2010 in anticipation of filing an application for ETC designation soon thereafter. At the time it prepared the NIP, T-Mobile expected that it would receive ETC designation in Oregon before the end of 2010. The ETC application, however, was not filed until December 2010 and, based upon the procedural schedule and workshop held on April 28, 2011, the Revised NIP is being refiled with my testimony detailing universal service expenditures for a two-year period beginning on October 1, 2011.
Q. WHAT HAS YOUR ROLE BEEN IN PREPARING THE ORIGINAL NIP AND THE REVISED NIP?
A. I work directly with individuals within the engineering, operations, finance, and legal/regulatory groups at T-Mobile in establishing internal processes to implement all applicable universal service requirements, including the requirement for the use of universal service support.
Q. DOES THE NIP MEET THE REQUIREMENTS FOR THE USE OF UNIVERSAL SERIVCE SUPPORT, AND, IF SO, PLEASE EXPLAIN?
A. Yes. The NIP reflects the receipt and proper use of Confidential $\square$ Confidential in projected high-cost federal universal service funding in 2011 for the period October 1 through December 31, and Confidential $\square$ Confidential in projected high-cost federal universal service funding in 2012 and again in 2013.
Q. HOW WILL OREGON CONSUMERS BENEFIT FROM T-MOBILE'S RECEIPT OF FEDERAL UNIVERSAL SERVICE FUNDING?
A. Oregon consumers will significantly benefit from T-Mobile's receipt of federal universal service funding by (i) obtaining access to T-Mobile's wireless service in new coverage areas; and (ii) having access to a wireless network with increased capacity and service quality to meet their communications needs.

## Q. DOES T-MOBILE'S NIP DEMONSTRATE THESE BENEFITS TO CONSUMERS, AND IF SO, HOW?

A. Yes. As demonstrated in both the original and Revised NIP T-Mobile will be constructing numerous cell sites serving rural areas that otherwise would not be built without universal service funding.

T-Mobile's Designation as an ETC is in the Public Interest
Q. IS THE DESIGNATION OF T-MOBILE IN THE PUBLIC INTEREST, AND IF SO, WHY?
A. Designation of T-Mobile as an ETC would be in the public interest for the following reasons:

First, receipt of universal service support will allow T-Mobile to continue to improve its coverage and expand its footprint into areas it currently does not serve, thereby enhancing consumers' access to T-Mobile's network and services. Specifically, high-cost universal service funding will enable T-Mobile to construct new cell sites and increase coverage in rural areas that are currently unserved or underserved by T-Mobile. As a result, customers in rural areas, who traditionally have far fewer alternatives for wireless service than those in urban areas, will have the choice of an additional carrier with (as explained in Ms. Thomas' and Mr. Piekarczyk's testimony) excellent service quality, award-winning customer service and a competitive array of offerings. Expanding coverage, especially in rural areas, and increasing capacity and service quality throughout the wireless network is important as consumers increasingly rely on wireless service for their communications needs, including access to emergency services. Thus,

T-Mobile's designation as an ETC will enable rural consumers to achieve "comparability" to their urban counterparts, as envisioned by Telecommunications Act of 1996.

Second, as discussed by Ms. Thomas, if T-Mobile is granted ETC status, the Company will offer customers its Lifeline plan, not only in those areas where it obtains ETC status, but in any part of the state reached by its network. This commitment is designed to benefit customers living in portions of the state with very few or no competitive alternatives for Lifeline service, and is therefore in the public interest.
Q. WITHOUT UNIVERSAL SERVICE SUPPORT, WILL T-MOBILE BE ABLE TO BUILD OUT ITS NETWORK TO SERVE THE NEEDS OF CONSUMERS?
A. No. The cost to build out and operate a network in rural areas and the cost to establish high quality service throughout T-Mobile's service area is significant. T-Mobile has limited funding available each year to cover these costs, so universal service support is necessary for a carrier to serve consumers throughout rural areas.

## Q. WILL T-MOBILE'S RECEIPT OF UNIVERSAL SERVICE SUPPORT INCREASE THE SIZE OF THE UNIVERSAL SERVICE FUND?

A. No. Due to the cap on competitive ETCs imposed by the FCC, T-Mobile's designation as an ETC will not increase the size of, or otherwise adversely impact, the federal universal service fund.
Q. HAS T-MOBILE CALCUATED THE IMPACT OF ITS DESIGNATION AS AN ETC ON THE CETC CAP IN OREGON?
A. Yes. T-Mobile projects that its designation as an ETC will result in an adjusted cap factor of approximately Confidential $\square$ Confidential percent, which means that high-cost universal funding for CETCs in Oregon will be adjusted downward by approximately Confidential $\square$ Confidential. For example, if a CETC in Oregon would be eligible to receive Confidential $\square$ Confidential in uncapped high-cost universal service funding, then based upon the CETC cap and T-Mobile's entry into the universal service market,
the same CETC would receive Confidential $\square$ Confidential.

## Q. WILL THE IMPACT OF THE CAP PREVENT EXISTING CETCs FROM RECOVERING THEIR COSTS TO PROVIDE SUPPORT IN HIGH COST AREAS?

A. No. The FCC allows competitive ETCs to obtain support at uncapped levels-- that is support at the level prior to new competitive ETCs entering the market-- if the carrier can demonstrate that it would be unable to recover its actual costs at the new capped level. Therefore, to the extent that a competitive ETC believes that its costs justify additional support, there is a specific mechanism in place under federal law to address this situation. The FCC concluded in its CETC Cap Order, FCC 09-122 at If 31 that: "a competitive ETC will not be subject to the interim cap to the extent that it files cost data demonstrating that its costs meet the support threshold in the same manner as the incumbent LEC."

## Q. GIVEN THE PROJECTED IMPACT OF T-MOBILE'S DESIGNATION AS AN ETC ON EXISTING ETCS, IS DESIGNATION OF T-MOBILE AS AN ETC STILL IN THE PUBLIC INTEREST?

A. Yes, most definitely. For the reasons described above, T-Mobile's designation as an ETC will benefit consumers. In addition, it would be disingenuous, at best, for CETCs to argue that the impact of T-Mobile's designation as an ETC would adversely impact their universal service operations because these are the same arguments made by some rural telephone companies when CETCs first attempted to enter the universal service market. For these same CETCs to now argue that they should be protected from competition and made whole from any competitive impact is an argument focused on their own benefits, not the benefits to be realized by rural consumers from T-Mobile's entry into the universal service market.

## Conclusion

Q. HAS T-MOBILE DEMONSTRATED THAT IT WILL USE UNIVERSAL SERVICE FUNDING FOR ITS INTENDED PURPOSES AND THAT DESIGNATION OF TMOBILE AS AN ETC IS IN THE PUBLIC INTEREST?
A. Yes. T-Mobile has an extensive network in place today to serve consumers and has committed to expand its network to serve consumers throughout its ETC service area consistent with applicable rules and orders. Furthermore, the designation of T-Mobile as an ETC will greatly benefit consumers and is in the public interest.
Q. DOES THIS CONCLUDE YOUR DIRECT TESTIMONY?
A. Yes.Q. HAS T-MOBILE DEMONSTRATED THAT IT WILL USE UNIVERSAL SERVICE

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Gene DeJordy Curriculum Vitae

June 2011

# Gene DeJordy <br> Background Statement 

December 2010

Experience Founder, Native American Telecom Enterprise, LLC. Established a broadband and local telephone carrier on Native American Indian reservations using WiMAX and other wireless technologies; identify, develop, and implement telecommunications businesses eligible for various funding sources for start-up and on-going operations (July 08-present).
Attorney/Consultant, Dakelyn Consulting, Connecticut and Washington, D.C. Provide legal, regulatory, public policy, government affairs, and business development consulting to communications companies; identify telecom opportunities for start-up and developing companies; provide due diligence review of new acquisitions and established business ventures (Nov 07 to present). Senior Vice President, Alltel, Little Rock, Arkansas, Part of the sentor operations team (sales, marketing, finance, business development, regulatory); responsible for regulatory affairs, universal service operations, ETC matters, interconnection, E911, and other legal and public policy matters for a national wireless carrier; staff of 37 individuals, including 4 in-house attomeys and outside counsel in 35 states and DC (Aug 05 - Nov 07 upon sale to GS/TPG).
Vice President of Legal/Regulatory Affairs, Western Wireless, Bellevue, WA. Responsible for: legal, regulatory and legislative affairs at the federal, state, and local level; regulatory business development, including universal service, CLEC, broadband and internet service, and Indian reservations; legal matters and litigation arising from regulatory issues; negotiation of agreements governing telecommunications services; compliance with local, state, and federal requirements imposed on wireless service providers; implementation of government mandates, such as E911 (Dec 95 - Aug 05).
Attorney, Swidler and Berlin, Washington, D.C. Responsible for providing legal advice to a diverse clientele of video companies, competitive providers, wireless cartiers, interexchange carriers, manufacturers and other entities in the telecommunications industry, and foreign governments (Sep 93-Dec 95).
Regulatory Counsel, Federal Communications Commission, Washington, D.C. Worked on a wide range of common carrier issues (Aug 92-Sep 93).
Business Manager and Engineer; International Thomsen and Mitre Corporation, Massachusetts. Prior to law school, worked as an engineer and then as a manager for a start-up telecommunications business.

Education Juris Doctorate, Catholic University of America, Washington, D.C. Graduated top $20 \%$ of class in 1992 (1989-1992)
Master of Science, Telecommunications Policy, George Washington University, Washington, D.C., 3.6 GPA
Bachelor of Science, Teclnology and Management, University of Maryland, College Park, Maryland

Gene DeJordy
Dakelyn Consulting
Native American Telecom Enterprise, LLC
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501-804-7797(Mobile); E-Mail: Gene@Dakelyn.com

## Gene DeJordy <br> Specific Accomplishments

Business Operations
Established Native American Telecom Enterprise, LLC to develop businesses on Indian reservations. Created tribally owned entities on the Crow Creek and Pine Ridge reservations.
Manage the design, construction, and operation of telecommunications businesses.
Manage the universal service operations (sales, engineering, operations) for a mobile wireless cartier.
Legal Management
Established a legal, regulatory, and government affairs consulting practice (Dakelyn Consulting). Established a legal/regulatory department designed to create business opportunities, enhance operational efficiencies, further political and public policy objectives, and ensure compliance with a myriad of legal and regulatory obligations.
Manage legal/regulatory group of 37 individuals.
Manage extensive network of outside attomeys/consultants in 35 states and D.C.
Oversee a multi-million dollar budget for legal and consulting expenses.
Regulatory Development
Established the largest competitive carrier eligible for more than $\$ 350 \mathrm{M}$ in universal service support. Obtained all regulatory approvals for a company to provide competitive local and long distance telecommunications services in more than 20 states.
Established a telecommunications business to provide wireless broadband service on Indian reservations. Successful advocate on public policy. Positioned a company to be a recognized leader in advocating its interest before Congress and the FCC on wireless issues; established a D.C. office to increase a company's presence and influence.
Establish key relationships with state goveruments and Indian tribes. Entered into a historic agreement with an Indian Tribe for the construction of a wireless network; secured key relationships with influential state and local governuent officials resulting in decisions that created a favorable business environment.
Choreograph Successful Public/Media Affalrs. Arranged signing ceremony involving members of Congress, the Administration, and FCC; coordinated media campaign and public relations campaign to maximize exposure of a company; positioned a company to participate in key forums at federal and state level.
Lobbying/Witness/Advocate. Lobby members of Congress, federal officials, and state governments; testify; panelist at industry events; publicly advocate position.
Reversal of Forfeiture. Obtained reversal of two notices of apparent liability, one for alleged anticollusion and the other for alleged environmental violations.
Preemption of Anti-Competitive State Practlces, Obtained FCC decisions declaring certain provisions of the Kansas state universal service fund to be invalid and South Dakota's denial of universal service eligibility to be unlawful.
Won 16 Interconncetion arbitration cases. Won precedent setting interconnection arbitrations establishing cost-based rates.
Obtained entry into the universal service market. Became first competitive carrier in the country to obtain universal service support in rural telco areas.
luflueutial on public policy. Successful in positioning a company to be influential on key
telecommunications issues before state legislatures and regulatory commissions, resulting in favorable legislation and regulation.
Antitrust Victory. Obtained a precedent setting antitrust decision against a telephone company for discomnecting intercomection service.
Interconnection Wins. Secured court decisions affirming state arbitration decisions.
Wireless Local Loop Fayorable Decision. Obtained favorable court decisions through ND Supreme Court that wireless offering is not subject to state regulation.
Universal Service Entry Barriers Eliminated, Obtained ND and SD court decisions overturning state denial of entry into the universal service market.
Compliance. Established an excellent record of compliance with a myriad of local, state and federal regulations; established a detailed compliance program to ensure that a company is in compliance with applicable legal and regulatory requirements; implement controls to meet the requirements of SarbanesOxley legislation.
Due Dillgence. Performed due diligence for the acquisition of companies and business groups.

T-Mobile/302
Witness: Gene DeJordy

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Gene DeJordy Affidavit of Skip Cornett

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

H. Skip Cornett


SUBSCRIBED AND SWORN TO before me this $2^{\text {nd }}$ day of December 2010.

T-Mobile/303
Witness: Gene DeJordy

## BEFORE THE PUBLIC UTILITY COMMISSION <br> OF OREGON

T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Gene DeJordy Network Improvement Plan

## CONFIDENTIAL

SUBJECT TO GENERAL PROTECTIVE ORDER
June 2011

# BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON 

## T-MOBILE WEST CORPORATION

Exhibit Accompanying Testimony of Gene DeJordy Revised Network Improvement Plan

CONFIDENTIAL
SUBJECT TO GENERAL PROTECTIVE ORDER
June 2011


[^0]:    Taxes and fees additional. 4G Web-200MB plan not available on all smartphones. 4G Web plans provide access to data; capable device required to achieve 4G speeds.

[^1]:    Taxes and fees additional. 4G Web-200MB plan not available on all smartphones, 4G Web plans provide access to data; capable device required to achieve 4G speeds.

[^2]:    Taxes and fees additional. 4G Web-200MB plan not available on all smartphones. 4G Web plans provide access to data; capable device required to achieve 4G speeds.

[^3]:    Date Received
    (For official use only)

[^4]:    ${ }^{1}$ T-Mobile West Corporation is a wholly owned subsidiary of T-Mobile USA, Inc.

[^5]:    ${ }^{1}$ T-Mobile West Corporation is a wholly owned subsidiary of T-Mobile USA, Inc.

[^6]:    ${ }^{\dagger}$ Source 3Q2011 USAC Appendix HC03 - Rural Study Areas with Competition (available at http://www.usac.org/about/governance/fcc-filings/2011/Q3/HC03\%20-\%20Rural\%20Study\%20Areas\%20with\%20Competition\%20-\%203Q2011.xls)

[^7]:    Home | About Us | Services | Local Search | Links \& Resources | Frequently Asked Questions | Contact Us © 2009-10 Eagle Telephone System | PO BOX 178, Richland, OR 97870 | Site Designed \& Maintained by KMWeb Desis

[^8]:    Source: J.D. Power and Associates 2011 U.S. Wireless Customer Care Performance Studysu-Volume 1

