

**PUBLIC UTILITY COMMISSION OF OREGON
STAFF REPORT
PUBLIC MEETING DATE: March 22, 2016**

REGULAR X CONSENT EFFECTIVE DATE March 22, 2016

DATE: March 14, 2016

TO: Public Utility Commission

FROM: Cindy Dolezel *CD*

THROUGH: Jason Eisdorfer *JE* and Aster Adams *AA*

SUBJECT: OREGON PUBLIC UTILITY COMMISSION STAFF:
(Docket No. UM 1020) Portland General Electric Requests approval of Request for Proposals for Voluntary Renewable Energy Program.

STAFF RECOMMENDATION

Staff recommends that the Commission approve Portland General Electric's (PGE or Company) Request for Proposals (RFP) for Retail Marketing Services for Residential and Small Commercial Voluntary Renewable Energy Program and/or Acquisition of Renewable Energy Certificates (RECs) to Offset Usage of Customers on the Program (RFP for Voluntary Renewable Energy Programs).

Staff further recommends that PGE be required to submit all future RFPs for Voluntary Renewable Energy Programs to the Public Utility Commission (Commission) for approval prior to releasing them to the public.

ISSUES

Whether the Commission should approve PGE's RFP for its Voluntary Renewable Energy Program and require PGE to submit all future RFPs for Voluntary Renewable Energy Programs for Commission review and approval prior to releasing the RFP to the public.

APPLICABLE LAW

OAR 860-038-0220 sets forth the requirements for the provision of a portfolio of product and pricing options (commonly known as Portfolio Options) to residential and small nonresidential customers. OAR 860-038-0220(6) specifies, in relevant part, that "Each electric company must acquire the renewable supply resources necessary to provide

the renewable energy resources product through a Commission-approved bidding process or other Commission-approved means."

Order No. 01-470 adopted a Portfolio Bid Process, which addresses the RFP content, evaluation criteria for bid proposals, and a reporting requirement for the RFP process. Order No. 01-700 revised the RFP process to add a retail marketing component. In Order No. 01-745, the Commission adopted revisions to the content requirements for bid proposals.

The following three listings summarize the Orders' combined requirements related to RFPs, including RFP evaluation criteria and RFP reporting:

A. General Requirements for RFP Content and Responses from Bidders

1. Submission of a marketing plan detailing specific marketing channels and partnering abilities.
2. Description of demonstrated success in marketing energy services.
3. Description of market research that supports the bidder's customer satisfaction and perceived value claims.
4. Proposals may be submitted for either the blended renewable product or the environmental product or for both.
5. Demonstration of market experience in RECs and energy from renewable resources, including actual penetration rates over specified periods, and client lists indicating the supply duration and amount where this information is not deemed proprietary or confidential by contracts.
6. Demonstration of knowledge of the western wholesale and retail energy market with specific emphasis on renewable portfolio options in Oregon.
7. Information regarding creditworthiness, including the name of the legal entity making the proposal, two years of audited financial statements (if available), and three credit references.
8. Proposals must state the source of the RECs, whether from contracts, market purchases, or owned or shared generation resources. The resource must be specifically identified.
9. The bidder must deliver the renewable energy or RECs within two years of purchase of the renewable portfolio option by consumers or, at the company's discretion, the bidders must make the described delivery within one year.
10. Proposals must describe the contract chain used to assist in documenting reporting rights for RECs.
11. Proposals must meet the renewable resource standards for the blended and environmental mitigation options adopted by the Commission.

12. Proposals must contain documented reporting rights for authenticity purposes by a third party mutually agreed to by the bidder and the utility.

B. RFP Evaluation Criteria

Bid proposals will be evaluated with consideration given in the following order:

1. Cost;
2. Ability to meet renewable resource standards for the options adopted by the Commission;
3. Ability to provide adequate reporting to verify REC authenticity or certification;
4. Supplier experience in renewable energy and ability to deliver the proposed product;
5. Appeal to consumers (sources of RECs may impact marketability of product);
6. Risks associated with the proposal, including exposure to market prices; and
7. Implementation costs.

C. RFP Bidder Selection Reporting Requirements

Within 45 days of bidder selection, the utilities must provide the Commission with documentation of the evaluation process, scoring procedures utilized, and identification of any issues that could be valuable in improving the bid process in the future. Further, pursuant to Order No. 05-878, both PGE and PacifiCorp are required to file with the Commission all contracts and contract extensions between the companies and their respective renewable resource tag/marketing suppliers for portfolio options.

DISCUSSION

On January 29, 2016, PGE filed its proposed RFP for marketing services and/or RECs for its voluntary renewable power program under the Portfolio Options available to residential and small commercial customers. The proposed contract period for this RFP is January 1, 2017, through December 31, 2020.

The marketing services and RECs support the options available in PGE's Schedule 7 and Schedule 32. These schedules offer a Fixed Renewable Option ("Clean Wind," available for customer purchase in 200 kWh blocks), Renewable Usage Option ("Green Source" where customers pay a variable renewable premium based on their monthly usage), and Renewable Solar Option (where participating customers pay \$5/kW (per unit) per month to support a PGE sponsored utility-scale solar power plant and its renewable attributes).

Staff notes that there have been several changes to the renewable portfolio options programs in the intervening years since the initial bid process 15 years ago in Order No. 01-470. For example, the requirements for resource content standards, the definition of "significant new" resources, and information requirements for communications with customers, have each been modified. However, the basic bidding and contracting process remains in place.

PGE provided the initial draft of the RFP for Voluntary Renewable Energy Programs to the Portfolio Options Committee (POC) for review on January 29, 2016. At its meeting on February 8, 2016, the POC members made a formal recommendation to send the RFP to the Staff for further review and presentation to the Commission at a public meeting for approval or denial.

Staff review finds that PGE's proposed RFP meets all requirements and evaluation criteria set forth in Order Nos. 01-470, 01-700, and 01-745. For this reason, Staff recommends PGE's proposed RFP for Voluntary Renewable Energy Programs be approved.

Review of Future RFPs for Voluntary Renewable Energy Programs

In its March 2, 2016, cover letter accompanying its RFP filing, PGE stated that Order 01-470 required it to file such RFPs first with the POC for review and then with the Commission for approval (at a public meeting). PGE then suggested, but does not expressly state, that the Order 01-470 Commission-review requirement may have been a one-off event, not a continuing requirement. PGE concludes by requesting that it be allowed to discuss with the Commission at the public meeting whether the RFP Commission-approval requirement should continue in the future or whether POC review would be sufficient.

For the following reasons, Staff recommends that the Commission require that PGE submit all of its future RFPs for Voluntary Renewable Energy Programs to the Commission for approval prior to releasing them to the public.

Preliminarily, the RFP states that it is seeking "qualified suppliers interested in providing an integrated package of services, including renewable energy marketing, community outreach and customer retention/acquisition programs, also known as retail marketing services (RMS), and/or the sourcing of Renewable Energy Credits (RECs) to support the company's voluntary renewable energy options." See PGE Proposed RFP, page 3 "General Description of Request." This description of requested services underscores how important the selection of a qualified supplier is to the success of PGE's renewable energy programs.

Order 01-470, the original Commission order setting up the RFP process, does not expressly state the reason for the Commission's involvement in the RFP process. However, it is reasonable to conclude that the Commission created its RFP requirements, evaluation criteria and RFP reporting requirements *precisely because* of the importance of the chosen supplier of the marketing/other services to the success of PGE's programs.

Notably, the Commission did not choose to become involved in the actual bid selection process. Presumably, this was because the Commission instead chose to be intimately involved in establishing the up-front prerequisite bidding requirements, and evaluation criteria, for the RFP that leads to the submission and selection of bids from prospective suppliers. The RFPs are long-term and fairly flexible for how the program is implemented and how the costs in the contract are negotiated. Moreover, there is much room for contract creativity with this kind of RFP. From this perspective, Commission review of the RFP "up-front" to ensure that the proposed RFP meets all Commission requirements, and the established RFP evaluation criteria, is in Staff's view, consistent with the Commission's goals.

Importantly, Staff notes that the contract awarded to the successful bidder under the RFP has significant bearing on the costs of the voluntary renewable energy programs themselves. The total program costs are driven by the contracts that PGE enters into through the RFPs. PGE's marketing contracts have generally been pay-for-performance based on how many customer sign-ups are achieved and how many customers are retained. PGE has also shifted between contracts where PGE took the REC price risk to a contract that put the REC price risk onto the contractor. PGE's use of RECs plus marketing services contracts, where the marketer takes on the REC price risk, emphasizes the need for a stable and financially secure contractor. A properly-constructed RFP helps to ensure that a responsible contractor is ultimately selected to oversee these important renewable energy programs.

For these reasons, Staff recommends the Commission direct PGE to submit its RFPs for Voluntary Renewable Energy Programs for initial review by Staff and final Commission approval before releasing the RFPs to the public.

Docket No. UM 1020 – PGE RFP for Portfolio Options 2016
March 14, 2016
Page 6

PROPOSED COMMISSION MOTION:

PGE's Request for Proposals for Retail Marketing Services and Renewable Energy Certificates be approved.

All future PGE Requests for Voluntary Renewable Energy Programs be submitted for Commission review and approval before their release to the public.

RA2_UM 1020 2016 PGE Renewable Program RFP.doc



Portland General Electric Company
121 SW Salmon Street • Portland, Oregon 97204
PortlandGeneral.com

Attachment A

March 2, 2016

Public Utility Commission of Oregon
Attention: Filing Center
201 High Street, S.E.
P.O. Box 1088
Salem, OR 97308-1088

Re: UM 1020 – Portland General Electric Company’s Request for Proposals for Retail Marketing Services for Residential and Small Commercial Voluntary Renewable Energy Program and/or Acquisition of Renewable Energy Certificates to Offset Usage of Customers on the Program

Enclosed for filing is Portland General Electric Company’s Request for Proposal (RFP) for Retail Marketing Services for Residential and Small Commercial Voluntary Renewable Energy Program and/or Acquisition of Renewable Energy Certificates to Offset Usage of Customers on the Program. This RFP was reviewed by and recommended for approval by the Commission’s Portfolio Options Committee (POC) on February 8, 2016.

At the inception of the voluntary renewables program, Staff recommended that the Commission approve the bid process (Order No. 01-470). While PGE has not found a continuing requirement to file this RFP with the Commission, we have been doing so. PGE asks the Commission whether this filing should continue into the future or whether POC review would suffice.

PGE requests this matter be included on the agenda for the March 22, 2016 public meeting.

Should you have any questions or require further information, please contact Terri Bowman at (503) 464-8854.

Please direct all formal correspondence and requests to the following email address pge.opuc.filings@pge.com

Sincerely,

A handwritten signature in black ink, appearing to read "Karla Wenzel". The signature is written in a cursive, flowing style.

Karla Wenzel
Manager, Pricing and Tariffs

cc: Service List – UM 1020
Cindy Dolezel



Portland General Electric

REQUEST FOR PROPOSAL

for

**Retail Marketing Services for Residential and Small Commercial
Voluntary Green Power Program and/or Acquisition of Renewable
Energy Certificates to Supply the Program**

March 2, 2016

TABLE OF CONTENTS

SECTION 1: INTRODUCTION 3

- Introduction 3*
- General Description of Request 3*
- Third-Party Support and PGE Disclosure of Bidder Response 3*
- PGE Master Agreement 3*
- Revisions/Exceptions to PGE’s Master Agreement 4*
- Substitute Terms and Conditions 4*
- PGE Representative 4*
- Acknowledgement Form 4*
- Questions 5*
- PGE Philosophy 5*

SECTION 2: SCOPE OF WORK 5

- Minimum Acceptance Criteria (May submit for Marketing or REC Supply, or both) 7*
- Estimated Project Milestones/Schedule 8*
- Statement of Confidentiality 8*
- Oral Presentations 8*

SECTION 3: PROPOSAL REQUIREMENTS 8

- RFP Timeline 8*
- Complete Proposal 9*
- Completion Checklist 9*
- Proposal Format 9*
- Part 1: Technical Proposal 9*
- Part 2: Commercial Proposal 11*
- Submission of Proposals 13*
- Alternate Proposals 14*

SECTION 4: RFP EVALUATION 14

- Bidder Selection Process 14*
- Validity of Proposal 14*

SECTION 5: GENERAL PROVISIONS 15

- Disclaimer 15*
- Eligibility and Transfer 15*
- Qualification of Personnel 15*
- Reservation of Rights 16*
- Return of Materials 16*
- Proposal is not Proprietary 16*
- Errors and Omissions 16*
- Confidentiality of Response 16*
- Ownership of Work Product 17*
- Competitive Bidding 17*
- Code of Ethics 17*
- Non-Discrimination 17*
- Preparation & Presentation Costs 17*
- Bidder’s Responses 17*
- Prime Contractor and Subcontractors 17*
- Publicity 18*
- Compliance with Applicable Laws 18*
- Non-Disclosure 18*

SECTION 1: INTRODUCTION

Attachment A

Introduction

Portland General Electric Company (PGE) is Oregon's largest electric utility, and has provided electricity to customers in the northern Willamette Valley since 1889. Headquartered in Portland, Oregon, PGE has over 125 years of experience in the generation, transmission and distribution of electricity, supplying power to a population of roughly 1,800,000, with approximately 735,000 residential and more than 100,000 commercial customers within a 4,000 square-mile service territory, including 52 Oregon cities.

As an investor-owned utility, PGE is regulated by the Oregon Public Utility Commission (OPUC) under its Orders, and is also subject to the Federal Energy Regulatory Commission's (FERC) Affiliate Restrictions and Standards of Conduct. These rules, generally, prohibit PGE from providing preferential treatment, unfair competitive advantage, or non-public proprietary utility information to PGE's affiliates. In connection with performing the services as described in this RFP, Bidder will be expected to comply with all affiliate rules that may apply.

Please visit the company web site at www.portlandgeneral.com for more detailed information. A service area map depicting PGE's service coverage area as well as other pertinent company information may be found on the company web site under the "Our Company" tab.

General Description of Request

Portland General Electric Company (PGE) is seeking proposals for qualified suppliers interested in providing an integrated package of services, including renewable energy marketing, community outreach and customer retention/acquisition programs, also known as retail marketing services (RMS), and/or the sourcing of Renewable Energy Credits (RECs) to support the company's voluntary renewable energy options.

The terms "Portland General" and "PGE" shall be interpreted to mean Portland General Electric Company. The term "Bidder" shall mean any person or company receiving this RFP or submitting a proposal in response to this RFP.

Third-Party Support and PGE Disclosure of Bidder Response

Due to the complex nature of selection, evaluation, implementation and other activities related to solutions of this kind, PGE may engage outside third-party support that will supplement PGE team experience. **BIDDER IS HEREBY ADVISED THAT PROPOSALS SUBMITTED TO PGE IN RESPONSE TO THIS PROPOSAL REQUEST MAY BE VIEWED BY OR TRANSMITTED TO SUCH THIRD-PARTIES SOLELY FOR THE FOREMENTIONED PURPOSES. BY PROVIDING A PROPOSAL IN RESPONSE TO THIS PROPOSAL REQUEST, BIDDER ACKNOWLEDGES AND AGREES TO SUCH DISCLOSURE BY PGE, PROVIDED THAT PGE DISCLOSURE SHALL BE DONE UNDER CONFIDENTIALITY CONDITIONS WITH SUCH THIRD-PARTIES.** Such third-parties will be limited, however, to exclude direct competitors of Bidder.

PGE Master Agreement

Purchase agreement(s) that result from this RFP, if any, shall be governed by the embedded Master Agreement, to the right, which is incorporated herein by this reference. If Bidder has already executed an Agreement which may serve to cover the goods or services contemplated by this RFP, Bidder should include a copy of their existing Agreement as part of your response.



Any final written agreement will govern all aspects of a relationship between Bidder and PGE and nothing herein shall be interpreted otherwise. No person has authority to bind PGE or interpret the rights of prospective Bidders either through this document or through any other oral or written statements not found within the final, written agreement.

Revisions/Exceptions to PGE's Master Agreement

Bidders should state clearly if they fully agree with PGE's Master Agreement, and any revisions and/or exceptions proposed by Bidder to PGE's Master Agreement must be clearly stated in a separate section of the Commercial Proposal titled "Exceptions to Master Agreement".

The extent and nature of any exceptions will be considered in the evaluation process and will be scored accordingly; as PGE expects aggressive timelines to expedite the work or materials associated with the RFP, Bidder's response to the Master Agreement that indicates a potentially protracted negotiation, and thereby a negative impact on those expected timelines, will be negatively evaluated.

Note: Any exceptions to the Master Agreement submitted by Bidder after the deadline for the RFP response will be rejected by PGE, and Bidder's continued insistence on such exceptions may be grounds for Bidder's disqualification.

Substitute Terms and Conditions

Bidder shall not substitute, nor use a preprinted reference to Bidder's general terms and conditions in lieu of PGE's Master Agreement. Any proposal received with such substitution shall be considered non-responsive and may be subject to rejection.

PGE Representative

The PGE Representative for all correspondence related to this RFP is as follows:

Doug Lazar
Portland General Electric
121 SW Salmon Street, 1WTC0505
Portland, OR 97204
Phone: (503) 464-2165
Email: doug.lazar@pgn.com

To ensure timely and adequate consideration of your Proposal, Bidders are asked to limit all contact, whether verbal or email, pertaining to this RFP, to the designated PGE Representative above for the duration of the RFP process. Failure to comply with this request will compound the complexity of this project and may jeopardize PGE's ability to meet the timeline. Bidders who are currently engaged with PGE as part of their existing services are asked to limit communication with PGE to existing services. Any communication to other PGE individuals in regards to this RFP without the approval of the PGE representative may immediately disqualify Bidder. Your full support is greatly appreciated.

Acknowledgement Form

Please advise PGE of your receipt of the RFP and your intent to (or lack thereof) submit a proposal by using the embedded Acknowledgement Form to the right. Bidders who've elected to not participate must immediately return any paper copies received, and erase any electronic versions of this RFP.



Questions

Any questions or requests for clarification resulting from this RFP shall be directed to the PGE Representative via email, utilizing the embedded Question & Responses Form to the right.



Question &
Response Form

Questions should be consolidated into one submittal, presented by the question deadline as indicated in the RFP Timeline below. Confirmation of receipt will be provided. Only questions received by the question due date will be responded to, and all questions and their associated responses will be provided to all Bidders involved. It is Bidders sole responsibility to ensure that no confidential information is provided within the questions, unless Bidder agrees and understands that this information will be shared with all Bidders involved. Bidders will receive responses to those questions that PGE is able to answer by the answer date denoted in the RFP Timeline below.

PGE Philosophy

PGE is committed to its Core Principals of Safety & Health, Continuous Improvement, Ethical Business Practices, Diversity & Inclusion, Community Investment, and Environmental Stewardship. We can only achieve success as a company and as individuals by acting adhering to these values and complying with the laws, rules and regulations that apply to our business. It is critical that all of our employees and contracted suppliers do this every day.

SECTION 2: SCOPE OF WORK

Background on PGE's Green Power Programs

PGE offers three voluntary Green Power Programs and an additional environmental product to residential and small commercial electric customers (collectively, "Green Power Programs"):

1. PGE's Clean Windsm program offers customers to purchase 200 kWh of wind power for \$2.50/month, of which \$1.50 is allocated to the Renewable Development Fund and used to support the construction of new renewables in Oregon.
2. PGE's Green Sourcesm program offers customers the ability to cover 100% of their usage with renewable power, currently for an additional \$0.008 per kWh over and above the customer's basic cost of service rate.
3. PGE's Green Future Solarsm program offers customers to purchase 100% solar energy, in 1 kW blocks for \$5.00/month. Phase 1 of this product will be sourced from a local solar array project in Willamina, OR and no longer available once it reaches the cap of 2,935 kW block enrollments.
4. PGE's Habitat Supportsm program is an additional option to current Green Power Program options. The Nature Conservancy currently manages the funds contributed by Habitat Support customers.

PGE also offers a Clean Windsm voluntary renewable program to large commercial and industrial customers (PGE tariff schedule 54). Work on this product is not included in this RFP

Information on PGE's Green Power Programs can be found at
www.portlandgeneral.com/renewables_efficiency/renewable_energy/default.aspx

Tariffs for PGE's portfolio Green Power Programs can be found at www.portlandgeneral.com/our_company/corporate_info/regulatory_documents/pdfs/schedules/Sched_007.pdf
www.portlandgeneral.com/our_company/corporate_info/regulatory_documents/pdfs/schedules/Sched_032.pdf

Green Power Program charges must cover all program costs including marketing and administrative costs, as well as the cost of purchasing RECs to offset customer usage. Retail prices for the program have been changed several times over the course of the program reflecting long-term changes in REC prices.

Customer enrollments in PGE's program top 125,000 today. At this size of enrollment, customer churn becomes an issue. To remain in the top rankings of voluntary programs by enrollment, PGE estimates that net enrollments must meet approximately 25,000 total new enrollments per year to account for customer churn. As stated below, with its marketer's input PGE focuses its marketing efforts on maintaining customer satisfaction with the program and minimizing voluntary enrollment terminations. Involuntary enrollment terminations, mostly customers leaving our service territory, account for the majority of customer churn.

In 2015, PGE's renewable power customers used over 950,000 megawatt hours of power, and PGE retired a corresponding number of RECs to offset that usage. PGE estimates REC volume will grow by 10% per year through the contract period if marketing goals are met.

Marketing

When the portfolio of options requirement was first implemented, regulatory, utility and advocacy staff viewed marketing as key to providing customer education and outreach sufficient to launch the programs. As the programs mature and information is more readily available, proponents and advocates are seeking to introduce more discipline in marketing costs as a share of overall program costs. The OPUC and POC review and may audit program costs and outputs, including marketing costs. Prospective Bidders are advised that such review may extend to the marketer's costs and programs related to the contract awarded as a result of this RFP.

The current program's marketing company has engaged in the following activities to gain new customers:

- Face-to-face sales at community events, storefronts, and via door-to-door canvassing
- Direct promotions by mail, email, bangtail, and bill insert
- Training, sales support, and incentives for PGE Customer Contact Center representatives
- EPA Green Power Community Challenges
- Assistance in positioning of current program, recommendations on program enhancements, and support role in PGE's retention activities
- Advice and assistance in developing new renewable options for customers
- Assistance in reporting to and working with oversight groups such as the Portfolio Options Committee and Oregon Public Utilities Commission staff
- Training of PGE employees on Green Power and Renewable Programs
- Data analysis for promotion planning, evaluation, and customer churn

In addition to the above, PGE also enrolls customers into the programs through sales at its Customer Contact Center, in new customer welcome packets and over its website.

PGE has engaged in the following marketing activities, designed to retain enrolled customers:

- A welcome letter that includes a renewable power window decal

- Renewable report quarterly newsletter
- A coupon booklet (print, web, and mobile) containing discount coupons for retail products and services from businesses that purchase renewable power
- Social media messaging

RECs Purchases

The selected Bidder will be required to purchase and retire RECs that align with the company's tariff schedule requirements and adhere to Green-e¹ Energy national standards. The final Bidder will also be responsible for verifying and tracking RECs used to support the programs.

Minimum Acceptance Criteria (May submit for Marketing or REC Supply, or both)

Marketing

- A. Experience creating and launching at least one voluntary green power program
- B. Previous work experience with regulated electric utilities
- C. Experience creating and launching marketing plans
- D. Experience with the use of various marketing channels, including but not limited to ones currently being used in marketing the program
- E. Experience in training utility personnel on product/service offerings
- F. Ability to launch marketing initiatives by January 2, 2017
- G. Ability to assign local staff to support program
- H. Knowledge of local market and PGE service territory
- I. Previous experience working with Center for Resource Solutions (CRS) for Green-e marketing compliance review

REC Supply

- J. Previous experience supplying Green-e certified RECs to meet voluntary Green Power Programs
- K. Previous experience working with CRS for Green-e certification, specifically with Annual Verification Audit
- L. Extensive experience sourcing, purchasing, and providing market intelligence on RECs to utility staff, with particular focus on RECs sourced from the Pacific Northwest region
- M. Utilization and understanding of WREGIS for REC transfers and retirement

Information Security (Only applies to Marketing Bidders)

Information must be secured through:

- N. Highly secure data storage facility
- O. Bidder must have information security and disaster recovery protocols
- P. Bidder must have secure data storage, transfer, and disposal standards
- Q. Malware security
- R. Identity and access management control policies
- S. Detection, monitoring, and logging for Bidder's operational support tools
- T. Control will be vetted by an independent third-party auditor, including formal certifications that verify Bidder complies with Federal or international data privacy standards related to the security of energy and personal data

Estimated Project Milestones/Schedule

The following schedule is based upon a targeted January 2017 launch, but may change at PGE's sole discretion:

Milestone	Target Date
Contract executed with successful Bidder	September, 2016
Program marketing launch	January 2, 2017

These dates are based upon initial PGE scoping. The launch will flex to meet program needs.

Statement of Confidentiality

This document may contain proprietary and confidential information. All data submitted is provided in reliance upon the recipient's agreement not to use or disclose except in connection with its business dealings with PGE. The recipient of this document agrees to inform its present and future employees who receive or have access to the information contained in this document of its confidential nature, and to instruct each employee that he or she must not disclose any information concerning this document to others except to the extent that such matters are generally known to, and are available for use by, the public. The recipient of this document agrees that it will not duplicate or permit others to duplicate any material contained herein except for its own internal use.

BY ACCEPTING THIS DOCUMENT, RECIPIENT AGREES TO BE BOUND BY THE FOREGOING STATEMENT.

Oral Presentations

Some Bidders may be invited to present their solutions orally. At the time a Bidder is notified to conduct an oral presentation, PGE will provide specific guidance on the expected content and timeframe. The Bidder's team making the presentation and responding to questions must include key personnel who will work on the request. If required, these presentations are expected per the **RFP Timeline** (below), to occur during the week of **August 1, 2016**, but which may change during the course of this RFP. Presentation expenses shall be the sole responsibility of Bidder.

SECTION 3: PROPOSAL REQUIREMENTS

RFP Timeline

The following dates have been established as milestones for this RFP. PGE reserves the right to modify or change this timeline at its absolute discretion. Bidders who are responding to this RFP should time their correspondence with PGE in accordance with these milestone dates.

Estimated Date	Activity
June 10, 2016	RFP issued to Bidders via email invitation
June 15, 2016	Acknowledgement Form returned
June 23, 2016	Bidders submit questions via email by 5:00 PM , Pacific Time
July 6, 2016	PGE's responses to questions released to all Bidders via email by 5:00 PM , Pacific Time

July 15, 2016	RFP responses due by 5:00 PM , Pacific Time
August 1, 2016	RFP Stakeholders to review and evaluate proposals, check references, and determine finalist candidates (if necessary)
Week of August 8, 2016	Finalist Bidder presentations (if necessary)
August 29, 2016	Contract negotiations and final Statement of Work detail
September 5, 2016	External Bidder Selection/Contract Execution
January 2, 2017	Launch marketing plan

Complete Proposal

Each Bidder’s proposal will be evaluated on the completeness of the information provided. For full consideration, each proposal must respond to all mandatory requirements below or it may be deemed non-responsive.

Completion Checklist

Bidder may utilize the embedded RFP Completion Checklist document, to the right, to assist in validation of proposal completion.



Proposal Format

Please provide the following information completely and accurately and in the format requested. The purpose of this format is to allow PGE to evaluate the Bidder responses quickly and accurately and to help ensure the Bidders have responded fully to the requirements. Compliance to this format will enable us to locate the required information for verification and analysis.

No pricing information is to be provided in the technical responses; however it is permissible to indicate man-hours required to perform all or part of the services in the technical response, if it is relevant to the proposal.

******* TECHNICAL AND COMMERCIAL RESPONSES MUST BE *******
******* SUBMITTED IN SEPARATE AND INDEPENDENT FILES *******

A complete proposal includes submittal of the documents listed in both Parts 1 and 2, as follows:

Part 1: Technical Proposal

1.0 Bidder Information

Provide the following details regarding your company:

- 1.1 Company overview, product/service offering, and number of years company has been in business
- 1.2 Affiliation with other companies, and listing of industry associations with whom your company affiliates
- 1.3 Headquarters location, other office locations, and local staff presence
- 1.4 Description of any unique features, technology, strategy, etc., that sets your company apart from other firms
- 1.5 Number of voluntary green pricing programs your company has launched or marketed, the total growth each program experienced in its lifetime, and which programs are still active today

- 1.6 Previous work experience with regulated electric utilities, location of utility, and size of customer base

2.0 Marketing (May submit for Marketing or REC Supply, or both)

- 2.1 Detailed marketing, outreach, and customer retention plan to expand the current Green Power Program for the residential and the small business customer bases
- 2.2 Detailed use and samples of various marketing channels, including but not limited to ones currently being used in marketing the program
- 2.3 Overall proposal to grow the base of enrolled customers by at least 12,000 per year with 80%+ of newly enrolled customers enrolled still with the program after 6 months.
- 2.4 Types of analyses planned to support above activities
- 2.5 Plan for engaging/coordinating with various departments within PGE, including PGE's Marketing and Communications Department as well as PGE's Customer Contact Center
- 2.6 Expected use and training of appropriate PGE personnel, specifically PGE's Customer Contact Center, and a description of Bidder's relevant experience working with call centers.
- 2.7 A description of the Bidder's experience in any enhancement of current product offers or development of new Green Power product offerings, including marketing research, acquiring market intelligence, etc.
- 2.8 Detailed project timeline which identifies steps to be taken to launch marketing initiatives by January 2, 2017
- 2.9 Description of Bidder reporting capabilities, and statement of data requirements from Bidder.
- 2.10 Describe your previous experience in complying with and supporting the successful completion of Green-e Marketing Compliance Reviews

3.0 REC Supply (May submit for Marketing or REC Supply, or both)

- 3.1 Detailed description of the Bidder's experience and qualifications for supplying Green-e certified RECs to meet Green Source and Clean Wind loads during the life of the agreement
- 3.2 Process to provide REC market intelligence and subsequent recommendations for supply strategies to mitigate price volatility
- 3.3 If appropriate, suggested strategies for multi-year supply agreements
- 3.4 Plans to source as much supply as possible from Green-e certified projects in Oregon and Washington
- 3.5 Plans for meeting PGE's preference for a diverse mix of RECs for the Green Source program with the following order of preference: Wind, Solar, Geothermal, Biomass, and Low Impact Hydro (LIHI)
- 3.6 Process to evaluate/measure the effectiveness of the agreed upon sourcing strategy
- 3.7 Plans for sourcing and transferring eligible RECs to PGE sufficient to meet the prior year's customer load by March 1 or earlier of the subsequent year
- 3.8 Describe your previous experience in complying with and supporting the successful completion of annual Green-e Verification Audits

4.0 Information Security (Only applies to Marketing Bidders)

Please describe how your information is secured through the following methods:

- 4.1 Highly secure data storage facility
- 4.2 Provide documentation to demonstrate that the Bidder's data center is certified according to latest service organization reporting standards
- 4.3 Describe processes/capabilities to ensure appropriate physical back-up, environmental controls, and 24/7-controlled access
- 4.4 Information security and disaster recovery protocols
- 4.5 Secure data storage, transfer, and disposal standards
- 4.6 Malware security
- 4.7 Identity and access management control policies
- 4.8 Detection, monitoring, and logging for Bidder's operational support tools
- 4.9 Demonstrate commitment to the protection of personal data, preferably by describing any formal certifications achieved to comply with Federal or international data privacy standards

5.0 References

Please provide at least two (2) client references whose requirements are most similar to the current needs outlined within this RFP. **THESE CLIENT REFERENCES MUST BE UNITED STATES-BASED AND OPERATED, AND PREFERABLY BE AN ELECTRIC UTILITY COMPANY.** Each reference provided must be callable upon request, and must provide the following minimum information: (1) Company Name, (2) Contact Name, (3) Contact Title, (4) Contact Phone Number, and (6) Contact Email.

6.0 Project Team

- 6.1 Key contact information - the name, phone number, and email address of the individual who will serve as a primary point of contact with your company for the purposes of this RFP
- 6.2 Name, title, location, and experience of each project member, with key local individuals identified

Part 2: Commercial Proposal

1.0 Proposal Letter

Bidder must sign the Proposal Letter embedded to the right. A copy of this letter must be submitted to the identified PGE Representative upon submitting your company's proposal.



Proposal Letter

2.0 Bidder Financial Information

Provide the following details regarding your company:

- 2.1 Bidder's exact legal name of the firm
- 2.2 Bidder's form of legal entity under which business is conducted
- 2.3 Bidder's Federal Tax Identification Number (TIN)
- 2.4 Bidder's physical address for the legal entity identified
- 2.5 Provide copies of your company's audited annual financial statements for the two most recently completed fiscal years
- 2.6 List all major investments in the last two years relative to asset acquisition, capital infrastructure upgrades, etc. as it relates to the scope of this RFP
- 2.7 Provide your company's most current financial ratings from Moody's. Please identify any changes in ratings in the last two years

- 2.8 Provide your company's most current financial ratings from Standard & Poors. Please identify any changes in ratings in the last two years
- 2.9 Provide your company's Dun and Bradstreet number and current ratings
- 2.10 Indicate any involvement in any sale, merger or acquisition activity. If any, please explain

3.0 Marketing Pricing

Please provide the following:

- 3.1 Proposed price per customer acquired for an overall proposal to grow the base of enrolled customers by at least 12,000 per year with 80%+ of newly enrolled customers enrolled still with the program after 6 months.
- 3.2 Subcontractors shall be identified by name and billed at actual cost without markup.
- 3.3 Bidder shall provide the proposed format of payments associated with the Work proposed, including Deliverables and criteria for completion. Note: PGE will not agree to Contract Execution Milestones (where PGE would be required to remit payment for simply signing a contract).
- 3.4 Bidder shall identify the desired payment terms in accordance with the following PGE standard options:
 - [2% 10 Days, Net 30] via ACH or Check
 - [Net 45] via ACH
 - [Net 60] via Check

4.0 REC Pricing

- 4.1 Proposed price per REC for 1,100,000 megawatt hours of power, including a 10% yearly growth estimate for the contract period. Include delivery schedule, REC source and state of facility
- 4.2 Include an alternative option for delivering all RECs to meet the prior year's customer load by January 1 of the subsequent year
- 4.3 Pricing options, including estimated price/REC, and any brokerage fees. Please include options for both a fixed pricing strategy for the length of the contract and a variable market based pricing strategy

5.0 Vendor Qualification Program

To help strengthen PGE's relationship with our suppliers and ensure compliance with federally mandated laws and regulations, PGE has implemented a Vendor Qualification Program (the "VQP") that is managed by a third party, [Global Risk Management Solutions](#) ("GRMS"), on behalf of PGE. There is a \$190.00 annual fee that is required, and which shall be borne by supplier for enrollment in this program.

ANY AWARD STEMMING FROM THIS RFP IS CONTINGENT UPON THE AWARD RECIPIENT ENROLLING WITH GRMS. THERE IS NOTHING FOR BIDDER TO DO PRIOR TO THE RFP RESPONSE DEADLINE; PGE WILL INITIATE THE VQP PROCESS IF AND WHEN AWARD OF THE BUSINESS DICTATES.

6.0 Insurance Certificate in compliance with PGE's Terms and Conditions

Bidder shall furnish, with its proposal, a current copy of Bidder's Certificate of Insurance verifying coverage specified in PGE's Terms & Conditions.

7.0 Sustainability and Environmental

PGE intends to be a leader among the nation's environmentally responsible corporations. Please submit information regarding your company's sustainability program or other environmental programs. Examples might include raw materials used, manufacturing processes, packaging, minimizing the creating of waste, recycling, etc.

8.0 Small Disadvantaged Business

PGE attempts to provide for the utilization of Small Business (SB) Concerns and Small Disadvantaged Business (SDB). Please submit information regarding your company's status or if any of your subcontractors proposed for this project are a Small or Disadvantaged Business.

9.0 Contractor Safety and Health Review

Bidder shall furnish, with its proposal, a completed Contractor Safety and Health Review form, embedded to the right. For the purposes of this RFP, the term "Contractor" in this form shall refer to Bidder.



10.0 PGE Master Agreement

Bidders should state clearly if they fully agree with PGE's Master Agreement, above. If Bidder has already executed a Master Agreement which covers the purchase of the goods and/or services contemplated by this Proposal Request, Bidder should include the existing Master Agreement as part of its response.

In the case Bidder has already executed a Master Agreement with PGE, Bidder is hereby advised that PGE may seek to revise or revisit such an agreement to address the goods and/or services contemplated by this Proposal Request, or account for changes PGE deems necessary.

11.0 Additional Considerations

Bidder must disclose any potential or actual conflict of interest that it is aware of that could affect or otherwise impair its ability to perform its obligations under any final agreement to provide the services proposed hereunder.

Submission of Proposals

Email **one (1) electronic version of both Technical and Commercial Parts (as separate files)** of the RFP response and any relevant supplementary materials to the PGE Representative identified above, titled in the Subject field: **"Confidential - RFP 03106-061016; Due Date June 15, 2016"** by no later than **5:00 PM**, Pacific Time. Please limit the size of your email message(s) to **10MB**. Multiple emails may be used for submission, if necessary. Confirmation of receipt will be provided via email.

Any proposal received after 5:00 P.M. PST on the bid due date shall be considered non-responsive, and may be excluded from award consideration. It is the Bidders sole responsibility to ensure that delivery of the proposal is made before the specified due date and time. Delivery in any other mode, method or manner and to any other PGE location shall NOT constitute compliance with the RFP Submittal Requirements set forth herein. Failure to comply with this requirement shall result in the disqualification of Bidders submittal for this RFP.

IF NO RECEIPT CONFIRMATION IS PROVIDED, BIDDER SHALL ASSUME THAT THEIR RESPONSE HAS NOT BEEN RECEIVED AND ENSURE PROPER RECEIPT PRIOR TO THE BID DUE DATE.

Alternate Proposals

Bidder must submit a proposal in full compliance with this RFP. Bidder may also submit an alternate proposal, or propose alternate features, which Bidder believes will meet the basic objectives of the service described in this RFP and which is cost-effective for PGE. Such alternate proposal or features must be documented separately so it will not be confused with the base proposal. PGE will evaluate all alternate proposals and alternate features which it deems to be in its best interest.

SECTION 4: RFP EVALUATION

Bidder Selection Process

PGE will evaluate Bidder's proposal and other pertinent information to arrive at an award decision. Bidder's entire proposal will be reviewed for responsiveness to the RFP and for clarity and conciseness of the information presented. PGE will review the information presented to determine which proposal best meets PGE's criteria.

PGE will evaluate each Bidder's proposal in a number of general areas, including:

- Conformance of proposal with all other requirements of this RFP
- The elements described in Section 2, "Minimum Acceptance Requirements"
- The elements described in Section 3, "Proposal Requirements"
- The completeness of the proposal in addressing all topics covered by the RFP
- Bidder's experience and past performance with clients that are similar in size, scope and complexity to PGE, subject to the references checked by PGE
- The effectiveness, efficiency, innovativeness and creativity of Bidder's proposed configuration of services
- Bidders willingness to assign and retain experienced resources to support PGE
- Bidder's proposed legal terms and conditions
- Cost to value ratio
- The ability to support current and emerging technology
- Bidder industry reputation and experience
- Bidder's financial strength
- Training and implementation capabilities
- Oral presentation, including compliance with instructions

PGE expects to reach agreement on the business relationship it will have with its Bidder prior to the approval of the successful Bidder. Therefore, in addition to the other criteria identified in this section of the RFP, it will be necessary for the Bidder to:

- Provide a market-competitive fee proposal to PGE
- Reach agreement with PGE on all key aspects of the contractual relationship

Validity of Proposal

Due to the duration of the evaluation, approval, and procurement processes at PGE, proposals are required to be valid for a minimum of one-hundred eighty (180) days following the deadline for submission of the proposal. A proposal may not be modified, withdrawn or canceled by the Bidder for a 180-day period following the deadline for submission of the proposal. The Bidder so agrees to this condition by submission of the proposal.

SECTION 5: GENERAL PROVISIONS

Disclaimer

This RFP shall not be construed in any manner to create an obligation on the part of PGE to enter into any contract, or serve as a basis for any claim whatsoever for reimbursement of costs for efforts expended. Furthermore, the scope of this RFP may be revised at the option of PGE at any time, or this RFP may be withdrawn or canceled by PGE at any time. PGE reserves the right to waive formalities and to add, modify, or delete items, requirements, terms or conditions prior to making the award whenever it is deemed to be in PGE's best interest. Notwithstanding any other provision of this RFP, Bidder is hereby specifically advised that this RFP is an informal solicitation of information only, and is not intended to be (nor is it to be construed as) engaging in formal competitive bidding pursuant to any statute, code, ordinance, rule, or regulation. Therefore, PGE shall not be obligated by any responses received by PGE or by any statements or representations, whether oral or written, that may be made by PGE, and PGE reserves the unqualified right to reject any or all proposals submitted hereunder for any reason whatsoever. PGE SHALL BE HELD FREE FROM ANY LIABILITY RESULTING FROM THE USE OR IMPLIED USE OF THE INFORMATION SUBMITTED IN ANY RESPONSE TO THIS RFP. Submission of a response shall constitute the Bidder's acknowledgment of this notice and the Bidder's acceptance of this disclaimer. PGE reserves the right to engage in parallel negotiations with some or all of the Bidders that respond to this RFP.

PGE reserves the right to verify all information provided by Bidder via direct contact with the Bidder prior clients and prior personnel, and the Bidder must agree to provide and release necessary authorizations, if required, for PGE to verify any of the Bidder's previous work and the Bidder's qualifications to perform this work. Misstatements of experience, qualifications and scope of prior work may be grounds for disqualification of the Bidder. PGE reserves the right to amend the schedule of RFP activities, as it deems necessary.

Eligibility and Transfer

This RFP is intended for the sole use of the recipient to which it is addressed and may contain confidential, personal and/or privileged information. Please notify the PGE Representative immediately if you are not the intended recipient of this RFP, and do not distribute, or take action relying on it. Only those individuals, companies, and corporations having received this RFP document directly from PGE are eligible to submit a response. The invited party may not transfer its right, nor transfer this RFP document, to any other individual, company, corporation, or subsidiary without prior notification to, and expressed consent of, PGE.

Qualification of Personnel

Subject to and in accordance with applicable law, Bidder shall have, prior to assigning an individual as Bidder personnel or a subcontractor and at Bidder's sole expense, appropriately verified, represent and warrant to PGE, that the personnel or subcontractors proposed in response to this RFP, performing the Services or providing the Deliverables, have the requisite qualifications, education, technical certifications and education degrees to perform the Services and provide the Deliverables in a competent, workmanlike manner in accordance with the applicable standards relevant to the Scope of Work described herein.

Reservation of Rights

This is a request for proposal and is in no way to be construed as a commitment to purchase goods or services on the part of PGE. Even though the Bidder's proposal may be rejected, PGE reserves the right to use any of the concepts or ideas contained therein without incurring any liability.

PGE reserves the right in its absolute discretion to select the successful Bidder for award, to reject any proposal as unsatisfactory or non-responsive, to award a contract to other than the lowest priced proposal, to award multiple contracts, or to not award any contract as a result of this RFP. PGE shall not incur any liability whatsoever by reason of such withdrawal, rejection, or acceptance.

Return of Materials

At any time, PGE may, in its absolute discretion, require that any or all of its documentation and materials be returned or destroyed by Bidder.

Proposal is not Proprietary

All proposals and any other materials submitted in response to this RFP (including proposals, drawings and other data) will become the property of PGE and may be returned only at PGE's sole option and at the prospective Bidder's expense. PGE assumes no obligation regarding confidentiality of all or any portion of a proposal or any other material unless the prospective Bidder clearly designates their response as containing proprietary information by selecting the option "CONFIDENTIAL INFORMATION: Do not disclose." In such event, PGE's sole responsibility shall be limited to maintaining the confidentiality of the information to the same extent that it maintains its own proprietary information.

Errors and Omissions

Should the Bidder discover any material ambiguity, conflict, discrepancy, omission, or other error in this RFP, please immediately notify the PGE Representative in writing of such discovery with a request of modification or clarification of this RFP, and cite the specific paragraph in question.

PGE solely reserves the right to determine the materiality of such discovery or question. If, in the opinion of PGE, such discovery or question may cause an ambiguity in the bid responses, PGE shall issue an Addendum to amend the RFP, extend the RFP due date if necessary, and/or provide answers to questions received in writing or clarifications to remove the ambiguity. Otherwise, PGE reserves the right to negotiate minor exceptions, irregularities, or errors in the RFP and/or the bid responses.

Confidentiality of Response

Notwithstanding any labeling as confidential, all information submitted in Bidder's response shall not be considered confidential or proprietary and may be disclosed or used by PGE or its affiliates for any purpose and in any manner without compensation, liability or other obligation to Bidder, unless a nondisclosure agreement has been executed between PGE and Bidder with respect to such information. Bidder should not submit any information unless absolutely necessary to understand and evaluate its response. If such confidential information is submitted pursuant to an executed nondisclosure agreement, PGE and its affiliates shall not be liable for the disclosure of information that (i) is or becomes publicly available; (ii) was known to PGE or an affiliate at the time of its receipt; (iii) is disclosed inadvertently despite the exercise of the same degree of care as PGE uses to protect its own similar information; (iv) is independently developed by PGE or an affiliate; or (v) is obtained from a third party that has a right to disclose the information.

Ownership of Work Product

All documentation and work product submitted by Bidder in its response shall become the exclusive property of PGE, including without limitation all ideas, concepts, models, plans, designs, drawings, projections, specifications, computer programs and other items developed or compiled by Bidder specifically for this RFP, except only as may be specified in an agreement executed between PGE and Bidder.

Competitive Bidding

PGE encourages free and open competition among Bidders; therefore, each Bidder must guarantee that its quoted prices have been established without collusion with other Bidders or informed parties and without any effort to preclude PGE or its affiliates from obtaining the lowest possible competitive price. Whenever possible, specifications, bid invitations and conditions are designed to accomplish this objective, consistent with the necessity to satisfy the needs of PGE and the accomplishment of a sound economical operation. At no time shall PGE be considered to be under any obligation or commitment to purchase any products or services from any Bidder to the RFP until after a contract has been signed. The award, if any, will be made to the Bidder whose overall proposal is determined to be the most advantageous to PGE. Notwithstanding the foregoing, this RFP is only an informal solicitation of data and information, and is not intended nor should it be construed as formal competitive bidding pursuant to any statute, code, ordinance, rule or regulation.

Code of Ethics

Upon receipt of the RFP through the final selection by PGE, the Bidder shall not engage in any conduct that could be seen as improperly influencing PGE's decision. The exchange or offering of any money, gift item, personal service or unusual hospitality by either party is expressly prohibited. This prohibition is equally applicable to either party's officers, employees, agents or immediate family members. Failure to comply with this policy will disqualify a Bidder from participation.

Non-Discrimination

Neither PGE nor Bidder shall discriminate in the provision of the proposed products or services in connection with this RFP on the basis of age, race, color, national origin, religion, sex, disability, qualified disabled veteran status, qualified veteran of the Vietnam era status, or any other category protected by law.

Preparation & Presentation Costs

Bidder shall be solely responsible for all costs and expenses incurred in the preparation and presentation of its response to this RFP, including without limitation market research and attendance at meetings.

Bidder's Responses

PGE reserve the right, in its absolute discretion, to accept or reject any or all responses to this RFP, to waive formalities, and to make exceptions to the specifications and requirements contained in this RFP. No Bidder shall have an automatic right to submit revisions to its original response, and PGE, in its absolute discretion, may accept or reject any such revision.

Prime Contractor and Subcontractors

PGE reserves the right to accept or reject any subcontractor the Bidder may include in its proposal. The prime contractor and all subcontractors and related services must be clearly identified in the Bidder proposal.

Publicity

Any publicity, announcement or other disclosure regarding this RFP, Bidder's response or subsequent communications with PGE may only be made with the prior written authorization of an officer of PGE, which PGE may withhold in its absolute discretion. Neither this RFP nor any subsequent contract shall confer on any Bidder the right to use the name "Portland General" or "PGE" (either alone or in conjunction with or as part of another word or name), or any other name or designs of any of its subsidiary or affiliated companies (a) in any advertising, publicity or other disclosures, (b) to express or imply any endorsement of Bidder's products or services, or (c) for any other purpose or in any other manner.

Compliance with Applicable Laws

Submission of a response to this RFP shall constitute Bidder's acknowledgment and acceptance of all of its provisions, including a warranty that such response and any contract negotiations will comply with all laws as well as judgments, orders, decrees or consent agreements with any governmental agency or court relating to the manufacture, promotion, advertising, marketing, sale or pricing of any product or service to be furnished to PGE or its affiliates.

Non-Disclosure

In order to respond to this RFP, a Bidder must agree to the following provision.

Unless PGE otherwise consents, Bidder shall not, for a period of two (2) years after the date of the issuance of any Purchase Agreement based on this RFP, disclose to or use for the benefit of any third party, any information provided by PGE as a part of this RFP process.

A similar provision will be included in the successful Bidder's Purchase Agreement that restricts Bidder's disclosure of information about any Purchase Agreement issued as a result of this RFP.

Further, Bidder shall not include in any proposal submitted hereunder, or in any documentation submitted as a part of any such proposal, proprietary or confidential written data without the prior written consent of the PGE Representative unless specifically required by the Purchase Agreement.

A similar restriction will be included in the Purchase Agreement that prohibits including proprietary or confidential information as part of a deliverable without PGE's consent. If PGE agrees to accept proprietary or confidential information, then PGE will agree to make reasonable efforts, to the extent allowed by law, to keep in confidence and not to disclose to any third party, without the prior written consent of Bidder, the confidential or proprietary information of Bidder provided that any drawing or other document that contains this proprietary or confidential information is clearly marked by Bidder to indicate that the information is confidential or proprietary. Such information shall be protected by the same industrial security procedures as are used by PGE in protecting its own trade secrets and confidential data and shall be examined by and disclosed to only such persons as may require such information in the course of their duties. PGE's obligation of nondisclosure shall terminate two (2) years after the date of the Purchase Agreement.

Notwithstanding the other provision of the Purchase Agreement, or any confidential or proprietary markings placed on documents by Bidder, PGE shall not be prohibited from disclosing to third parties information which is required to perform the services provided hereunder, enhance service reliability or add to, or maintain the services acquired by PGE pursuant to this Purchase Agreement, so long as PGE secures the agreement of the third party in writing to use the information for only such purposes and to otherwise restrict disclosure as provided above.

The obligation to maintain the confidentiality of a party's confidential or proprietary information, pursuant to this Section, "NON-DISCLOSURE," shall not apply to information which was: (i) in the public domain prior to the party's receipt of the data or has subsequently become part of the public domain, (ii) in the party's possession prior to its receipt of the data and was not acquired directly or indirectly from the other party, or (iii) received from a third party which the party reasonably believes has no obligation of confidentiality. ^{Attachment A}