#### ITEM NO. CA7

#### PUBLIC UTILITY COMMISSION OF OREGON STAFF REPORT PUBLIC MEETING DATE: April 29, 2014

**REGULAR CONSENT X EFFECTIVE DATE** 

**DATE:** April 24, 2014

TO: Public Utility Commission

FROM: Matt Muldoon Ht G MM

# forde

THROUGH: Jason Eisdorfer, Maury Galbraith, and Marc Hellman

**SUBJECT:** <u>PORTLAND GENERAL ELECTRIC</u>: (Docket No. UF 4286) Requests authority to issue up to \$700 million of first mortgage bonds and unsecured notes

#### STAFF RECOMMENDATION:

Staff recommends the Commission approve Portland General Electric Company's (PGE or Company) application subject to nine conditions and reporting requirements. The Company has reviewed and agrees with this memo.

#### **DISCUSSION:**

PGE filed an application April 10, 2014, pursuant to ORS Chapter 757 in general and more specifically ORS 757.405, ORS 757.410(1), ORS 757.415, and OARs 860-027-0025 and 860-027-0030 for authority to issue and sell or exchange up to an aggregate amount of \$700 million (M) in long-term First Mortgage Bonds (FMB) and Unsecured Notes having maturities of at least one year.<sup>1</sup> In the context herein, the term "Unsecured Notes" includes both unsecured bonds and unsecured notes, which may be either fixed or floating rate.

Staff concludes that subject to the recommended conditions as provided herein, the proposed issuance satisfies the Commission's criteria and the statutory criteria and recommends that the Commission approve the application. All remaining long-term debt issuance authority granted by prior Commission Orders will automatically terminate when a final order is entered in Docket No. UF 4286 granting PGE's application as

<sup>&</sup>lt;sup>1</sup> Long-term debt as used in this Staff Report and the Company's application denotes debt having a maturity of over one year. Information regarding debt maturities over the 9 month or 270 day maximum maturity of Commercial Paper, but less than one year is received by Staff for informational purposes only, consistent with ORS 757.415(3).

modified herein.<sup>2</sup> Thereafter, FMB and Unsecured Notes may be issued in any proportion and in any combination of differently sized public offerings or private placements provided that the combined total of these offerings does not exceed \$700M, inclusive of any original issue discount (OID).

# First Mortgage Bonds (FMB):

PGE represents in its application that it may issue fixed-rate, secured long-term debt in the form of FMB. FMBs have been the traditional debt financing vehicle utilized by utilities in the United States. The Company's FMB place a lien on Company property under its Mortgage and Deed of Trust as amended and supplemented by various supplemental indentures since inception. The lien acts as collateral for bondholders, which in current market conditions results in a higher credit rating than the Company's unsecured rating, and decrease of the coupon rate at issuance, as compared with otherwise similar unsecured debt.

# **Floating Rate Notes:**

Interest rates for floating rate Notes may be periodically reset based on a fixed spread over 1-, 2-, 3-, or 6-month London Interbank Offering Rates (LIBOR) as reported on Bloomberg. In no case will the fixed spread over pertinent LIBOR exceed 1.5 percent. In the unlikely event that LIBOR is not reported or is unavailable, the parties may use a rate from another recognized source or a rate agreed to by the parties intended to approximate LIBOR.

# **Credit Ratings:**

PGE's FMB are currently rated as:

Moody's: A1 S&P: A–

PGE's Unsecured Long-Term Debt is currently rated as:

Moody's: A3 **S&P**: BBB

In general, the interest rate or coupon is higher for unsecured debt because the unsecured ratings are typically one or two notches less than secured ratings. Debt issued in the private placement market may be advantageous since it provides flexibility of timing and size, and lower issuance costs. Private placements generally do not

<sup>&</sup>lt;sup>2</sup> The termination of prior authority to issue bonds or notes under prior orders is consistent with the Company's application, page 1, paragraph 1.

require rating by rating agencies.<sup>3</sup> But, they do have an implied rating based on the Company's current ratings.

# Longer than 30-Year Maturities Authorized:

The Company requests that authority granted allow FMB and Unsecured Notes to have a maturity of up to 40 years.<sup>4</sup> Confidential benchmarking by Staff indicates that up to 40-year issuances at reasonable costs may be available to PGE. Such longer maturities may lock in historically low coupon rates while reducing pressure on the Company's debt maturity profile. Therefore, Staff's recommended Conditions are silent regarding maximum maturity, permitting longer than 30-year maturities when prudent and cost effective.

# **Broad Hedging Authority Requested and Conditionally Authorized:**

PGE requests authority directly or constructively to engage in interest rate hedging arrangements with respect to bond issuances, including treasury interest rate locks, treasury interest rate caps, treasury interest rate collars, treasury options, forward starting interest rate swaps, and swap option combinations (swaptions). The Company does not claim, and Staff has seen no evidence, that any of the above options are necessary or cost effective in comparison to a delayed issuance in private placement at this time. However, the Company wishes to maintain flexibility for possible future hedging activity relating to FMB or Unsecured Notes.

# Performing The Company's Own Hedging Analysis:

The Company recognizes that it should either conduct its own analysis of proposed hedging transactions, or use independent third party analysis, in addition to evaluating an investment bank's indicative analysis. PGE agrees with Staff as memorialized here that before entering into a hedging arrangement for the FMB or Unsecured Notes, it will perform "its own" in-depth analysis of incremental risks and costs represented by hedging, or rely on independent third party analysis.

Proposed hedges should be benchmarked against alternatives inclusive of no hedge and delayed start in private placement, addressing outcomes under potential outlier events as well as most likely outcomes. Hedging analyses may be informed by, but should not solely rely on investment bank provided materials. The analyses should place minimal weight on unverified indicative data, and select range of years "snapshot" trend analysis. The hedging analyses should clearly identify material assumptions and

<sup>&</sup>lt;sup>3</sup> PGE indicates that debt in private placement may not be rated and registered on page 7 of its application.

<sup>&</sup>lt;sup>4</sup> See Application page 9, paragraph 1.

answer the question: "Who wins and who loses, how much money, if assumptions and correlations do not hold true?" The analyses may rely on third party quantitative cost and risk analysis provided by a directly retained independent third party expert firm not associated with investment banks and not in the business of finding or acting as hedging counterparties.

The hedging analyses should capture contemporaneous cost quotes for hedging products, customized to allow the Company to avoid taking on incremental cost and risk in excess of the underlying volatility the Company strives to manage, inclusive of swaps with asymmetric distribution of outcome tails that trade some likelihood of surplus upside potential gain for elimination of downside risk should hedging assumptions and expected correlations not hold true. The analyses should also disaggregate any vanilla swaps and standardized hedging product from bond and debt securities issuances, and compare the cost of those products sourced via investment banks against the cost of exchange traded derivatives.

The Company asserts here that it will draw upon experience gained from previous hedging transactions to control the cost of like future hedging activity, in part to reduce the costs of customized hedging arrangements, including investment bank fees and legal costs of delayed starts in private placements.

PGE also represents that its hedging policy is a general outline and not an analytic evaluation tool that can be relied upon in lieu of the Company's own case-by-case analysis of whether to enter into a hedge. In addition, the hedging policy allows for multiple accounting methods, and the Company represents that the hedging policy is not an after-the-fact evaluative tool that measures the cost vs. benefit of the hedge and determines the extent to which it managed underlying volatility. Thus the Company represents here that it will: 1) perform its own analysis prior to entering into any hedging; 2) monitor active hedges for unfavorable developments; and 3) carry out after-the-fact hedging evaluations from a rigorous and practical financial operations perspective, understanding that this perspective will not be the same as accounting tests of effectiveness. For all hedging activity, other than delayed start in private placement with de minimis incremental cost and risk, PGE will maintain its analysis in a MS Excel spreadsheet form that can be provided to Staff on request. PGE will maintain this analysis at least through the conclusion of its next general rate case in Oregon after each financial hedge is completed or unwound.

#### Spreads over U.S. Treasuries' (UST) Yields:

PGE's requested "Maximum Spreads over Benchmark Treasury Yields" on page 8 of its Application are replaced by values shown in Attachment A to this memorandum. Staff's recommended values in Attachment A are based in part on Bloomberg (BB) data

summarized by the graphs in Attachment C. Limits shown in Attachment A allow adequate headroom for the Company to issue FMB and debt securities under financial market conditions anticipated by the Board of Governors of the Federal Reserve System over the next several years.<sup>5</sup>

Further, Staff sees few if any recent U.S. utility bond issuances with 15-, 20-, or 25-year maturities. When those unutilized maturities are removed from Attachment C, Staff's recommended spread over UST provides adequate headroom for the Company's likely 10-year or less, and 30-year FMB or Unsecured Note issuances.

#### **Underwriter and Agent Fees:**

Appendix A also shows Staff's recommendation regarding the maximum range of allowed agent and underwriting commissions for issuances. Underwriters' commissions represent the maximum commission to be paid by the Company and vary depending on the maturity of the Debt Securities issued (e.g., 0.875 percent is estimated to be the fees for issuances with maturity dates of approximately 30 years). Shorter maturities typically require lower commissions than do longer maturities.

Staff's recommended limits on underwriting commissions are stated in basis points (bps) or percentages of aggregate issuance amounts. Under Staff's recommendations, underwriting commissions will not in any case exceed 0.875 percent of gross proceeds (approximately \$6.2 million in aggregate across the requested authorization).

### **Other Technical Expenses:**

After netting-out issuance fees as illustrated in Attachment B,<sup>6</sup> the Company expects to achieve approximately \$694 million in aggregate net proceeds, not including any OID determined at the time of issuance.

Representative aggregate fees and charges in Attachment B are higher than for recent benchmark issuances.<sup>7</sup> The Company may issue multiple separate sets of FMB or Unsecured Notes spread out over time rather than a single set of coordinated issuances within the same quarter. However, PGE stands ready to show that issuance costs were

<sup>&</sup>lt;sup>5</sup> Staff accessed the minutes and materials of the Board of Governors of the Federal Reserve System, minutes of the Open Market Committee released for the meeting of March 18-19, 2014 at <u>http://www.federalreserve.gov/monetarypolicy/fomccalendars.htm</u>.

<sup>&</sup>lt;sup>6</sup> Attachment B sets out PGE's Estimated Representative Issuance Expenses for the FMB and Unsecured Notes issuances.

<sup>&</sup>lt;sup>7</sup> Staff captured 2013-2014 debt issuance detail reported by the Wall Street Journal, Bloomberg and SNL Financial LC, for electric utilities that Value Line covers, including PGE.

consistent with component costs for like stand-alone issuances in future audits or general rate cases.

# Hard Cap Alternative:

Should all-in spreads exceed the relevant maximum spread over U.S. Treasury Securities (UST) set forth in Attachment A, the Company may still issue FMB or Unsecured Notes without further Commission approval if the all-in rate does not exceed a "hard cap" of 6.0 percent, subject to additional reporting requirements outlined in Condition 6.<sup>8</sup> A 6.0 percent all-in rate "hard cap" allows adequate headroom to assure Company access to debt markets, while providing reasonable cost controls to protect ratepayers.

### Use of Proceeds:

The Company states that it may use proceeds for any or all of the following purposes:

- 1. Construction, facility improvement, and maintenance programs;
- 2. Retire or exchange outstanding stock, bond, note, or other debt issuances;
- 3. Reimburse Company treasury for funds previously expended; and
- 4. Other purposes, as may be permitted by law.

PGE has \$1.795 billion of FMB and \$121.4 million of Pollution Control Revenue Bonds (PCRB) outstanding. Authorization as requested will also allow the Company to repay at maturity or replace the maturing 3.46 percent \$70 million series of FMB due January 1, 2015, and 6.80 percent \$67 million series of FMB due January 15, 2016, as depicted on page 5 of the Company's application.

There is no single specific large project planned, which this issuance authority would support. Rather the entire \$700M debt would support usual utility purposes as described above, consistent with statutory requirements.<sup>9</sup> In addition approval of the Company's application as modified herein allows PGE to make best fiscal use of its outstanding equity forward. In general, ratepayers benefit to the extent that the Company can optimize timing and cost of financing cash flows to meet utility needs described above.

<sup>&</sup>lt;sup>8</sup> See the definition for "All-in Cost" by browsing to the lower right corner of the Commission's home webpage at: http://www.oregon.gov/PUC/pages/index.aspx. Then, click the Quick Link: "Standard Data Requests" and scroll to page 32, "Terms."

<sup>&</sup>lt;sup>9</sup> The Company's intended uses mirror those authorized in ORS 757.415(1).

#### **Early Redemption Features Are Authorized:**

PGE may utilize an early redemption feature to provide financial flexibility. In addition, the Company will stand ready to demonstrate how any early redemption executed was cost effective based on prevailing market conditions at the time of execution. Shorter maturity debt may be more cost effective in the near term until PGE financial metrics allow for the issuance of additional FMB.<sup>10</sup>

A make-whole redemption feature allows an issuer to call bonds at any time at a cost equal to the future debt service discounted back to the redemption date. Such provisions are usual and generally to ratepayers benefit. The discount rate for a make-whole provision within a call feature is likely be a rate based on the prevailing treasury yield to current maturity plus fewer than 50 basis points. This type of redemption does not typically require the issuer to pay a higher coupon or fee since the bond holder is effectively made whole.

The Company may also choose to implement other redemption features that would allow PGE an option to call FMB or Unsecured Notes in the future at a rate determined at the time of issue. The redemption rate can be set at par or at some premium and is dictated by market conditions at the time of sale. These types of call provisions usually require that the issuer pay a higher coupon or interest rate to compensate the bondholder for the risk that their bonds may be called prior to maturity. Such provisions may also require a breakage fee or indemnification for any loss or costs.

### **Capital Structure:**

PGE roughly targets a long-term 50/50 Debt/Equity capital structure. The ability to issue both equity and debt should allow the Company to achieve this target over time. An order authorizing the Company to issue FMB and Unsecured Debt in the form and quantity requested would refresh PGE's authorization to issue long-term debt consistent with the Company's current utility obligations. Such authorization also lets PGE control costs by drawing on the more cost effective of debt or equity over the next two years.

#### **Selection of Agents:**

Selection of agents, underwriters and external counsel may include entities associated with the Company's outstanding debt based in part on knowledge of the Company's business, and proven ability to place debt, and to provide cost effective services. The Company may select additional service providers for the issuance of the FMB and/or Unsecured Notes as it deems appropriate.

<sup>&</sup>lt;sup>10</sup> Multiple 2013 forced outages temporarily impaired PGE's interest coverage in the first half of 2014. Granting PGE the ability to issue Unsecured Notes is supportive of recent upgrades to the Company's credit ratings.

#### No Harm:

Staff review of this application indicates that the FMB issuance requested will do no harm and can be expected to benefit ratepayers. The Company wants the flexibility to engage in other activities that may not be demonstrated to be necessary or cost effective at this time, but that may be cost effective some years into the future. PGE agrees that the Company will perform its own case-by-case in-house analysis or retain its own independent third-party experts to ensure that ratepayers bear no unnecessary incremental cost or risk from activities beyond vanilla FMB or Unsecured Note issuance with delayed start in private placement. Based on that representation, not on Company hedging or accounting policies, Staff recommends approval of PGE's application as modified by this report. The Company has reviewed and agrees with the terms of this memo.

### **PROPOSED COMMISSION MOTION:**

The Company's application for authority to issue up to \$700 million of First Mortgage Bonds and Unsecured Notes be approved with the conditions and reporting requirements 1-9 listed below:<sup>11</sup>

1. Authorization Limit

Total aggregate bonds and notes issued, sold or exchanged under this authority shall not exceed \$700 million.

- Note: If the bonds and notes are issued at an OID not to exceed one percent, such greater amount shall result in an aggregate offering price of not more than \$700 million.
- 2. Withdrawal of Prior Authorization

All prior Commission's FMB and debt securities issuance authorization will automatically terminate upon the issuance of a Commission's Order in UF 4286 approving PGE's Application to issue FMB and Unsecured Notes up to the limits shown in Condition 1.

3. Cost Requirements

Subsequent to an authorizing Commission order pursuant to this application, the Company may issue FMB and Unsecured Notes without further Commission approval provided that proceeds are used for lawful utility purposes, <u>and provided</u> <u>either:</u>

<sup>&</sup>lt;sup>11</sup> The Company has told Staff that it agrees to Staff's proposed conditions and reporting requirements.

- A. All-in rate spread(s) over yield(s) on like maturity UST do not exceed limits set forth in Attachment A. Interest rates on the Unsecured Notes may be periodically reset based on a fixed spread over 1-, 2-, 3-, or 6-month London Interbank Offering Rates (LIBOR) as reported on Bloomberg, Reuters or other customary LIBOR sources. In no case for Unsecured Notes will the fixed spread over pertinent LIBOR exceed 1.5 percent. In the unlikely event that LIBOR is not reported or is unavailable, the parties may use a rate from another recognized source or a rate agreed to by the parties intended to approximate LIBOR.
- B. The all-in rate does not exceed a 6.0 percent "hard cap." However, the agreements related to FMBs and Unsecured Notes may contain customary or market terms and conditions required by lenders or holders, including without limitation, yield protection, capital adequacy requirements and tax indemnification, that will not be included in the hard cap.

Both "A" and "B" above incorporate the restriction that all costs of any hedging associated with any issuance under the authority requested must be accomplished within the all-in spreads or rate specified above.

4. Hedging Limitations

Authorization to enter into Interest Rate Hedging Arrangements as requested<sup>12</sup> is predicated upon the Company's completion of the Company's own affirmative comprehensive analysis or use of independent third-party analysis. Regardless of any prevailing hedging and accounting policies, and regardless of the presence of associated materials generated by investment banks or hedge counterparties, prior to executing any hedging or financial derivative agreement, other than a delayed issuance arrangement of up to one year under a private placement at de minimis incremental cost and at no incremental risk, the Company will perform its own comprehensive analysis<sup>13</sup> regarding hedging costs, benefits and risks, or will obtain expert advice from an entity not associated with investment banks and not offering hedging contracts. The Company will stand ready to present its hedging analysis to the Commission upon request and will maintain its analysis as described in the body of this report.

5. Cost Competitive

Agent and underwriting commissions for the issuance of FMB will not exceed the fees as shown in Attachment A, and will not in any case exceed 0.875 percent of gross proceeds. The Company shall demonstrate for all debt issuances and

<sup>&</sup>lt;sup>12</sup> PGE requests authority directly and constructively to enter into Interest Rate Hedging Arrangements.

<sup>&</sup>lt;sup>13</sup> See "Performing The Company's Own Hedging Analysis on page 3 of this report.

> associated activities that the Company achieved all-in rates that contemporaneously were both competitive and cost effective.

### 6. <u>Timely Reporting</u>

- A. The Company will promptly provide a written summary notice through the PUC filing center and through email directly to PUC Staff named on the service list for this docket of any issuance or execution of a bond purchase and sale agreement with a delayed issuance feature occurring under an Order pursuant to this application. A summary notice need only show series name, maturity, coupon rate, principal, and agreement date.
- B. The Company will also provide the Commission with the customary Report of Securities Issued and Disposition of Net Proceeds statements (Reports) no later than 30 calendar days after any transaction has been closed and funded. Reporting denominated in U.S. dollars will include, but not be limited to: total value of the issuance; total and per unit fees and expenses (including external legal costs); interest costs; credit ratings; and an explanation of the Company's choice and cost of placement. To the extent that fees, expenses and invoices are not available within the 30-day period, they will be provided to the Commission in final Reports within 120 days after the transaction has been closed and funded.
- C. For each securities issuance under condition 3-B, the Company shall report to the Commission within 30 calendar days after any transaction is closed and funded regarding the prevailing market conditions and if applicable, the causes for all-in spreads exceeding the relevant spreads specified in Attachment A over the UST benchmark yields.
- 7. Termination of Authority

The Company's authorization to issue FMB and Unsecured Notes granted by an Order issued pursuant to this application is terminated if either S&P's or Moody's credit rating for PGE secured debt falls below Investment Grade.<sup>14</sup>

8. Authorization End Date(s)

Provided all conditions and reporting requirements are fulfilled, authorization under an Order issued pursuant to this application will remain in effect until superseded or exhausted. Hedging authority ends when securities issuance authority ends.

9. <u>Reservation of Judgment Regarding Reasonableness</u>

<sup>&</sup>lt;sup>14</sup> Investment grade long-term debt is rated BBB- or better by S&P, or Baa3 or better by Moody's. Staff does not foresee a loss of ratepayer perceived protection or value absent ratings by Fitch.

The Commission will reserve judgment on the reasonableness for ratemaking purposes of the Company's capital costs, capital structure, and the commissions and expenses incurred for security issuance and related activities.

UF 4286

# **Attachment A**

Maximum Allowable Agent and Underwriter Commissions, & All-in Spread over UST Yields for FMB and Unsecured Notes in Normal Market Conditions

| Maturity    |                  | Maximum                    | Long-Term Debt<br>Annual Spread |                    |
|-------------|------------------|----------------------------|---------------------------------|--------------------|
| At<br>Least | But<br>Less Than | Underwriters<br>Commission | FMB                             | Unsecured<br>Notes |
| Years       |                  | Basis Points (bps)         |                                 |                    |
| 1           | 1.5              | 12.5                       |                                 |                    |
| 1.5         | 2                | 15                         |                                 |                    |
| 2           | 3                | 25                         |                                 |                    |
| 3           | 4                | 35                         | 100                             | 140                |
| 4           | 5                | 45                         |                                 |                    |
| 5           | 6                | 50                         |                                 | :                  |
| 6           | 7                | 55                         |                                 |                    |
| 7           | 10               | 60                         | 110                             | 450                |
| 10          | 15               | 62.5                       | 110                             | 150                |
| 15          | 20               | 67.5                       |                                 |                    |
| 20          | 30               | 75                         | 170                             | 210                |
| 30          | 46               | 87.5                       |                                 |                    |

**Note:** Comparing Bloomberg data<sup>15</sup> for like rated utility bonds, Staff finds that the above limitations provide access to capital with reasonable headroom for likely combinations of issuances in public, and private placement with delayed start at no or minimal incremental cost that could be beneficial to ratepayers, over at least the next two years.

<sup>&</sup>lt;sup>15</sup> Staff referenced Bloomberg FMB and Unsecured USD indexed data on April 9, 2014.

# **Attachment B**

|                                  | <b>Debt Securities</b> |           |           |
|----------------------------------|------------------------|-----------|-----------|
| ltem                             | \$                     | F         | Per \$100 |
| Principal Amount (Face Value)    | \$700,000,000          | \$100     |           |
| Plus Premium or Less Discount    | (Not Ap                | plicable) |           |
| Gross Proceeds                   | \$700,000,000          | \$100     |           |
| Underwriter Spread & Commissions | 6,125,000              | \$        | 0.875     |
| SEC Registration                 | 130,000                |           |           |
| Printing & Engraving             | 40,000                 |           |           |
| Trustee Charges                  | 30,000                 |           |           |
| (Independent Public) Accounting  | 60,000                 |           |           |
| Rating Agency                    | 150,000                |           |           |
| Legal                            | 300,000                |           |           |
| Total Deductions                 | 6,835,000              | \$        | 0.976     |
| Estimated Realized Net Amount    | \$                     | 99.024    |           |

# PGE Estimated Representative Issuance Expenses

# Attachment C

# Bloomberg (BB) Current Utility Values and Spreads

Accessed by Staff on April 8, 2014

