

PUBLIC UTILITY COMMISSION OF OREGON  
STAFF REPORT  
PUBLIC MEETING DATE: June 10, 2014

REGULAR \_\_\_\_\_ CONSENT X EFFECTIVE DATE \_\_\_\_\_ NA \_\_\_\_\_

DATE: May 28, 2014

TO: Public Utility Commission

FROM: Jim Stanage 

THROUGH: Jason Eisdorfer, Bryan Conway, and Bruce Hellebuyck 

SUBJECT: CENTURYTEL OF OREGON INC.: (Advice Nos. CTL-2014-02 and CTL-2014-03) Establishes Special Contracts submitted pursuant to ORS 759.250(5).

**STAFF RECOMMENDATION:**

Staff recommends that the Commission take no action with regard to these filings. If the Commission does not act within ninety (90) days of the filings, the respective special contracts are deemed approved.

**DISCUSSION:**

**Advice No. CTL-2014-02**

CenturyTel of Oregon, Inc. dba CenturyLink, (CenturyTel) proposes to establish a sixty-month, volume discount special contract with a confidential customer for Integrated Services Digital Network Primary Rate Interface Service (ISDN-PRI). The ISDN-PRI is being provided under the contract at a monthly rate of \$663.51 per unit, which represents a 30 percent discount off the regularly tariffed rate of \$950.00.

**Advice No. CTL-2014-03**

CenturyTel proposes to establish a thirty-six month special contract with a confidential customer for ISDN-PRI. The ISDN-PRI is being provided under the contract at a monthly rate of \$623.51 per unit, which represents a 36 percent discount off the regularly tariffed rate of \$975.00.

## Review Procedures

Telecommunications utilities are allowed, through ORS 759.250, to enter into special contracts with customers without being subject to standard tariff filing procedures under ORS 759.175. In addition, these contracts are not subject to hearings (ORS 759.180) or suspension (ORS 759.185).

ORS 759.250 outlines the requirements for approval of telecommunications special contracts, which are as follows:

1. The contract service must be a new service with limited availability, respond to a unique customer requirement, or be subject to competition.
2. Prices must exceed the long-run incremental cost of providing the service.
3. Telecommunications utilities are required to file special contracts no later than 90 days following the effective date of the contract. Contracts must not exceed five years, and ORS 759.250 does not permit automatic contract renewals.
4. The Commission shall issue an order on the filed contract within 90 days of the filing. If the Commission does not act within 90 days of the filing, the contract is deemed approved. Staff understands that if a telecommunications utility does not provide sufficient evidence to support the contract under ORS 759.250, the staff may recommend that the Commission reject the contract.

PUC Order No. 92-651, issued May 1, 1992, adopted additional procedures and guidelines for telecommunications special contract filings. The order specifies that in assessing special contracts the Commission must consider the reasonableness of the contract rates and whether the rates result in unjust discrimination. The statutes that underlie these areas of concern are ORS 759.210 (classification of service and rates) and ORS 759.260 (unjust discrimination).

Staff's contract analysis dealing with conformance to ORS 759.210 is twofold. First, staff determines if a special contract rate class is developed by the telecommunications utility for one or more of the following reasons: a) the quantity of the contract service used; b) the purpose for which the contract service is used; c) whether price competition or a service alternative exists; d) the contract service being provided; e) the conditions of contract service; or f) other reasonable considerations. Second, staff determines if the special contract results in revenue sufficient to ensure just and reasonable rates for remaining customers (a "prudency review").

In assessing whether a special contract conforms to ORS 759.260, staff determines if the special contract avoids unjust discrimination. This is basically a comparative analysis that depends on a review of the existing tariff for similar or related services.

The company submitted a financial analysis that shows that the proposed rates cover the company's estimated long-run, incremental cost of service (LRIC) for the contract service(s). Although CenturyTel has not completed a general cost study docket and had its results adopted by the Commission, the proposed rates do cover Qwest Corporation's adopted LRIC for the same regulated services, which staff is using as a surrogate.

### **Conclusions**

Staff has investigated the filing and finds that it complies with Order No. 92-651 (UM 254), the contracted services are subject to competition, the contract prices are above the company's cost of service, and the company would offer the discounted contract prices to any similarly situated customer requesting it.

### **PROPOSED COMMISSION MOTION:**

The Commission take no action with regard to these filings. Pursuant to ORS 759.250, if the Commission does not act within 90 days of the filings, these special contracts are deemed approved.