



**OREGON PUBLIC UTILITY COMMISSION  
INTEROFFICE CORRESPONDENCE**

**DATE:** May 16, 2014

**TO:** File through Bruce Hellebuyck 

**FROM:** Stephanie Maeda 

**SUBJECT:** Frontier Communications Northwest Inc., Advice No. 1036  
Establishes a promotion for business customers who subscribe to Frontier Simply Unlimited Service bundle under a term plan.

I have reviewed this filing and recommend that an acknowledgement letter be sent. The filing went into effect on April 18, 2014, and was filed on April 16, 2014. During the promotional period from April 18, 2014, through June 30, 2014, new business customers that subscribe to Frontier's Simply Unlimited Service bundle under a one, two, or three-year term contract would be eligible to purchase their first line for \$28.99 per month and additional lines for \$23.99 per month up to 12 lines maximum. The discounted monthly rates would remain in effect during the term of the customer's contract. All other terms and conditions would remain in effect. This promotion is for the same service and is offered to the same customers as Frontier Advice No. 1034, which began January 19, 2014, and extended through April 17, 2014. The company has advised staff that it is aware that it has reached the 180-day limit established by OAR 860-026-0025.

Simply Unlimited Service encompasses two specific packages, called Challenger and Leader, respectively. Each of the two packages includes one flat rate business access line, a group of standard custom calling features, Voice-mail,<sup>1</sup> flat rate Extended Area Service (EAS),<sup>2</sup> and a group of optional add-on features. Both of the packages also include the End User Common Line Charge (or SLC) and the Access Recovery Charge that are found in the company's federal tariff in each package's rate.<sup>3</sup> The difference between the two packages is that Simply Unlimited Service-Leader allows customers to use eight of the optional add-on features, whereas Simply Unlimited Service-Challenger allows customers to use four of the optional add-on features.

The monthly rates for the Simply Unlimited Service-Leader package are \$48.99 for each of the first three lines and \$33.99 for the 4th through the 12th lines. The monthly rates for the Simply Unlimited Service-Challenger package are

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<sup>1</sup> Voice-mail is a deregulated service, which was deregulated in PUC Order No. 96-257 (Docket UX 17).

<sup>2</sup> The monthly business flat rate EAS charges range from \$1.90 to \$8.60.

<sup>3</sup> The monthly End User Common Line Charge (i.e., subscriber line charge/SLC) is \$6.50 and the Access Recovery Charge is \$0.50.

\$38.99 for each of the first three lines and \$23.99 for the fourth through the tenth lines.

Therefore, promotional customers would pay \$28.99 monthly for their first Simply Unlimited Service package instead of \$48.99 (Leader) or \$38.99 (Challenger) as they would under the regularly tariffed rates. In addition, promotional customers would pay \$23.99 monthly for their 2nd and 3rd Frontier Simply Unlimited Service packages instead of \$48.99 (Leader) or \$38.99 (Challenger) as they would under the regularly tariffed rates. Also, promotional customers would pay \$23.99 monthly for their 4th through their 12th packages instead of \$38.99 (Leader) as they would under the regularly tariffed rates.

Telecommunications utilities are allowed to promote the use of their services, under ORS 759.267, by offering a waiver of part or all of a recurring or nonrecurring charge, a redemption coupon, or a premium with the purchase of a service. In addition, under ORS 759.182, telecommunications utilities are allowed to file promotional rate schedules with the Commission that are concurrent with the effective date for promotion, but are required to price promotional services at prices that are not below the price that the service is sold to another carrier. Large telecommunications utilities are required, under OAR 860-026-0025, not to promote any regulated service for more than 180 days in any 12-month period. This filing complies with these requirements.

The company estimates that this filing would have a negligible effect on annual net revenues.