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June 22, 2018

VIA ELECTRONIC FILING AND U.S. MAIL

Attention: Filing Center
Public Utility Commission of Oregon
201 High Street SE, Suite 100
P.O. Box 1088
Salem, Oregon 97308-1088

Re: Docket UP 362 – Sale of Salmon Valley Water Company

Attention Filing Center:

Attached for filing in the above-captioned docket is an electronic copy of NW Natural's Amended Application for the Sale of Salmon Valley Water Company. Confidential copies will be sent to the Filing Center and parties who have signed the Protective Order.

Please contact this office with any questions.

Sincerely,

Alisha Till Legal Assistant

Alisha Till

Enclosures

BEFORE THE PUBLIC UTILITY COMMISSION OF OREGON

UP 362

In the Matter of the Application for an Order Authorizing the Sale of Salmon Valley Water Company to NW Natural Water Company, LLC pursuant to ORS 757.480 and OAR 860-036-2120.

AMENDED APPLICATION FOR THE SALE OF SALMON VALLEY WATER COMPANY

I. INTRODUCTION

1	Pursuant to ORS 757.480(5) and OAR 860-036-2120, Northwest Natural Gas
2	Company ("NW Natural" or "Company") submits to the Public Utility Commission of
3	Oregon ("Commission") this amended application requesting approval of the sale of
4	Salmon Valley Water Company ("Salmon Valley"), an Oregon water utility, to NW Natural
5	Water Company, LLC ("NWN Water LLC"), a wholly-owned subsidiary of NW Natural
6	("Amended Application"). NW Natural filed an earlier application on January 17, 2018
7	("Application"), but after consulting with Staff, NW Natural determined that it would file an
8	Amended Application for efficiency reasons. Specifically, the Amended Application is
9	intended to revise the Company's original request so that the approval for the sale of
10	Salmon Valley is made contingent upon the formation of NW Natural's holding company,
11	as authorized in Docket UM 1804.1
12	In Docket UM 1804, NW Natural sought—and the Commission approved—
13	authorization to reorganize into a holding company structure. ² Once the holding company

¹ NW Natural intends for this Amended Application to replace the Application in its entirety.

² See Northwest Natural Gas Company, dba NW Natural, Application for Approval of Corporate Reorganization to Create a Holding Company, Docket No. UM 1804, Order No. 17-526 (Dec. 28, 2017).

- 1 ("HoldCo") is formed, NWN Water LLC³ will be transferred to HoldCo, and thereafter
- 2 HoldCo will be the 100 percent owner of both NW Natural and NWN Water LLC. NW
- Natural recently obtained shareholder approval to form HoldCo, and plans to do so before
- 4 the end of this year.

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II. DISCUSSION

A. Description of Proposed Transaction.

Salmon Valley is a privately-owned, rate-regulated water utility located near Welches, Oregon, providing water service to approximately 975 customers in the Welches, Zig Zag, Wemme, and Arrah Wanna areas. Salmon Valley is currently owned by a single shareholder, JoAnn Bowman,⁴ and managed by the Chief Executive Officer of Salmon Valley, Michael Bowman.

The Salmon Valley sale is structured as a stock purchase for cash consideration, in which NW Natural's wholly-owned subsidiary, NWN Water LLC, will purchase all of Salmon Valley's stock ("Proposed Transaction"), and after the Proposed Transaction is completed, Salmon Valley will become a wholly-owned subsidiary of NWN Water LLC. The executed Stock Purchase Agreement between NWN Water LLC and the sole Shareholder of Salmon Valley ("Stock Purchase Agreement" or "SPA") is included as Confidential Exhibit A to this Amended Application. The SPA was executed on December 18, 2017, and regulatory

³ NWN Water LLC is a non-operating entity formed solely to serve as a corporate platform to hold the stock of any water utility it may acquire.

⁴ Salmon Valley previously had multiple shareholders, but in 2017 Salmon Valley's ownership was consolidated so that JoAnn Bowman became the sole owner. As shown in Salmon Valley's 2016 Results of Operations Report, Salmon Valley's shareholders previously included Joann Bowman, Kimberly Beckwith, Cindy Nylen, and Becky Downard. *In the Matter of Salmon Valley Water Co. Annual Report Form B*, Docket No. RW 40, Salmon Valley 2016 Results of Operations Annual Report B at 5 (Sept. 26, 2017). On December 16, 2017, Kimberly Beckwith, Cindy Nylen, and Becky Downard sold their shares to JoAnn Bowman, who is now the single shareholder. *In the Matter of Salmon Valley Water Co. Annual Report Form B*, Docket No. RW 40, Salmon Valley 2017 Results of Operations Annual Report B at 5 (June 21, 2018).

approval for the Proposed Transaction is a condition of closing. Accordingly, the Proposed Transaction will not close until after the Commission issues an order in this proceeding.

After the Proposed Transaction closes, Salmon Valley will continue to exist in its current form as a subsidiary of NWN Water LLC, and will continue to own all utility property, easements, and water rights. Michael Bowman will continue in his current role to manage the utility and Salmon Valley's Water Master will continue on, as will any independent contractors with whom Salmon Valley currently contracts. Thus, from the perspective of Salmon Valley's customers, the transition of ownership to NWN Water LLC will be seamless.

NW Natural's current ownership of NWN Water LLC is intended to be temporary, as all of the stock of NWN Water LLC will be simultaneously contributed to HoldCo when it is formed pursuant to the corporate reorganization. At that time, NWN Water LLC will no longer be a subsidiary of NW Natural, and instead will become a wholly-owned subsidiary of HoldCo and a "sister" affiliate of NW Natural. Salmon Valley will be a wholly-owned subsidiary of NWN Water LLC, but its ultimate parent will be HoldCo.

B. Legal Standard - ORS 757.480(5) Requires a No Harm Standard

In accordance with ORS 757.480(5), Commission authorization is required before a water utility doing business in Oregon may "sell, lease, assign, or otherwise dispose of" water utility property necessary for public service and valued in excess of \$10,000. Pursuant to the Stock Purchase Agreement (attached as Confidential Exhibit A), Salmon Valley in its entirety will be sold to NWN Water LLC. The statute at issue in this proceeding, ORS 757.480, requires approval by the Commission for the Proposed Transaction. The Commission has interpreted this statute as requiring a no harm standard.⁵

⁵ In re Cline Butte Water, LLC, Docket No. UP 345, Order No. 17-156 at 3-4 (May 1, 2017) ("[W]e apply a 'no harm' standard in approving water utility transfer applications"); In the Matter of Alsea Properties, Inc., Request for Approval to Sell Westwood Vill. to Highland Water Corp, Docket No. UP

C. The Proposed Transaction Satisfies the No Harm Standard.

Salmon Valley's customers will not be harmed by the Proposed Transaction, and will in fact benefit from new ownership.

First, Salmon Valley's customers will experience no disruption in service and will not be harmed by the Proposed Transaction. Because Salmon Valley will continue to operate as a subsidiary of NWN Water LLC and remain intact after the Proposed Transaction—with the same management, same billing platform, and same service—Salmon Valley's customers will experience no disruption in service as a result of the sale.

Second, Salmon Valley's parent, NWN Water LLC, will share common executive team members with its affiliate, NW Natural, and thus Salmon Valley will benefit from the experience and expertise of NW Natural. In particular, Salmon Valley's customers will benefit from NW Natural's experience and expertise in planning for, building, and maintaining safe and reliable pipeline infrastructure. Salmon Valley is currently in need of capital investment, which HoldCo and NWN Water LLC will provide over time, therefore benefiting Salmon Valley's customers.

Third, given the shared executive support among NW Natural and NWN Water LLC, Salmon Valley customers will benefit from NW Natural's depth of experience with regulatory compliance. Salmon Valley's current tariff is out of date and does not reflect the January 2017 updates to the Chapter 860, Division 36 rules. After the acquisition is complete, Salmon Valley will update its tariff to conform to the updated rules—including all new customer protection rules.

Finally, Salmon Valley customers will experience no immediate change in their water utility rates. Although OAR 860-036-2130 authorizes an applicant to seek an acquisition

^{300,} Order No. 14 230 (June 24, 2014); *In the Matter of a Legal Standard for Approval of Mergers*, Docket No. UM 1011, 01-778 at 10 (Sept. 4, 2010).

adjustment, the Proposed Transaction does not include an acquisition adjustment. HoldCo and NWN Water LLC commit that neither entity will propose to include any research and due diligence, negotiation, or other acquisition costs in customer rates in any future Salmon Valley rate case filing. Going forward with its growth strategy, HoldCo and NWN Water LLC will evaluate whether to seek an acquisition adjustment with other utility acquisitions on a case-by-case basis.

D. Requirements for Approval of Sale.

1. Requirements of ORS 757.480(5)

Pursuant to ORS 757.480(5), Commission approval is required before a water utility may "sell, lease, assign or otherwise dispose of the whole of the property of such water utility necessary or useful in the performance of its duties to the public or any part thereof of a value in excess of \$10,000, or sell, lease, assign or otherwise dispose of any franchise, permit or right to maintain and operate such water utility or water utility property, or perform any service as a water utility." The Commission applies a no harm standard in its review of such transactions, and as described above in Section II.C, the Proposed Transaction satisfies the no harm standard.

2. Requirements of OAR 860-036-2120

In accordance with OAR 860-036-2120(1), "[w]ater utilities must obtain Commission approval to sell, lease, assign, or otherwise dispose of the whole of the property of such necessary or useful in performance of its duties, or any part thereof with a value in excess of \$10,000." As described further below, this Amended Application fulfills the requirements of OAR 860-036-2120.

a. Application Form

OAR 860-036-2120(3) requires that "[a] water utility or the other party to these transactions must request authorization using the application form available" on the Commission's website. Salmon Valley has requested that NW Natural request authorization for the sale on its behalf, and NW Natural has provided the information required in the Commission's application form in Section II.D.3, below.

b. Notice

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As required by OAR 860-036-2120(4), Salmon Valley provided notice of the Proposed Transaction to its customers on March 5, 2018—more than 60 calendar days prior to the closing of the transaction—with a copy to the Commission's Consumer Services Section. Salmon Valley also posted the notice at the utility's office and on its website. Salmon Valley's notice is included as Exhibit B to this Amended Application.

3. Water Utility Application for an Order Authorizing the Sale, Transfer, or Merger pursuant to ORS 757.480 and OAR 860-036-2120

The information required by the Commission's application form is set forth below.

a. Attach a copy of the contract or agreement to this application. The contract/agreement must contain the exact terms and provisions of the transaction. The Commission will be advised in writing of the exact date the transaction is entered into and that the terms and provisions of the contract/agreement are the same as set forth herein, if this application is approved.

The SPA is included as Confidential Exhibit A to this Amended Application. Upon completion of NW Natural's corporate reorganization to form HoldCo, NWN Water LLC will become a wholly-owned subsidiary of HoldCo and a "sister" affiliate of NW Natural. Salmon Valley will continue to be a wholly-owned subsidiary of NWN Water LLC, but its ultimate parent will become HoldCo. The Proposed Transaction will not be effective until the formation of HoldCo.

b. List the names, addresses, telephone numbers, and e-mail addresses of each purchaser or party in the transaction.

Michael Bowman
Salmon Valley Water Company
PO Box 205
Welches, OR 97067
503-622-4083
thesvwco@frontier.com

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Justin Palfreyman
Northwest Natural Water, LLC
220 NW Second Ave
Portland, OR 97209
503-220-2379
Justin.Palfreyman @nwnatural.com

c. Describe the utility property that is affected by this transaction.

NWN Water LLC is acquiring all of the stock of Salmon Valley, and Salmon Valley will continue to exist as a subsidiary of NWN Water LLC after the transaction and will continue to own all of its utility property. The property owned by Salmon Valley includes, but is not limited to, four groundwater supply wells, two storage tanks with 460 thousand gallons of combined capacity and approximately 11 miles of distribution system pipelines.

d. Price and net book value.

The price of the property being acted upon is [begin confidential] [end confidential], payable as set forth in the SPA attached as Confidential Exhibit A to this Amended Application. The net book value of the water system is \$406,162.

e. List the reasons the applicant desires to sell, transfer, or merge its property and any facts supporting the reasons why the transaction is proposed.

The current owner of Salmon Valley runs the utility as a family business, and desires to sell the water system because the owner believes it is in the best interest of the community, its customers and its stockholder.

f. List and discuss all effects of the transaction upon current customers.

The parties expect that the Proposed Transaction will be seamless from the customers' perspective, and customers will experience no interruption in service in connection with the sale of Salmon Valley. The purchaser expects that there will be no

1	immediate changes to Salmon Valley's rates or billing system, and customers will continue
2	to be able to pay bills online as they have in the past. Salmon Valley will retain its current
3	management, water master, and independent contractors, who will remain available for
4	customer service and emergency response just the same as before the Proposed
5	Transaction.
	g. List and discuss the benefits current customers will realize from this transaction.
6	HoldCo and NWN Water LLC expect that Salmon Valley's customers will benefit as a
7	result of the Proposed Transaction. See discussion in Section II.C, above.
	h. Provide evidence that the purchasers are financially able and willing to take over and operate the utility. Include any experience that the future owners have that will assist them in utility operations and the reasons why they desire to acquire the property. (Attach a copy of the purchaser's financial statements.)
8	Financial Fitness of NWN Water LLC. Under the Proposed Transaction, NWN Water
9	LLC will be the new parent company for Salmon Valley. NWN Water LLC is currently a
10	wholly-owned subsidiary of NW Natural, which will be transferred to HoldCo immediately
11	upon its formation. HoldCo will provide funds for NWN Water LLC to complete the Proposed
12	Transaction, and thus NWN Water LLC is financially able to acquire Salmon Valley.
13	Financial Statements. HoldCo, upon its formation, will be the 100 percent owner of
14	NW Natural. For that reason, NW Natural's financial statements are included with this
15	Amended Application as Exhibit C. Upon its formation, HoldCo will provide its financial
16	statements to the Commission.
17	Experience in Utility Management. Salmon Valley will continue to be run under its
18	current management, but will also benefit from the experience of its parent company, NWN
19	Water LLC. As indicated above, NWN Water LLC and NW Natural will share some common
20	executive team members—all of whom have substantial experience overseeing the

operations of a regulated Oregon distribution company—and will bring this expertise to bear for Salmon Valley. Importantly, NW Natural's executives and board of directors have the regulatory, financial, operational, and engineering knowledge and expertise to effectively oversee Salmon Valley's operations. Both water and gas LDC businesses rely on maintenance of critical pipe infrastructure to drive organic growth. NW Natural's executives (and thus, the shared executive team) understand how to plan for and build an efficient pipeline system and how to maintain that system to ensure safe and reliable service. In addition, both the water distribution and gas distribution businesses are largely regulated by public utility commissions—a regulatory environment with which NW Natural is familiar.

<u>Desire to Acquire Salmon Valley.</u> As described in greater detail in NW Natural's corporate reorganization proceeding, Docket UM 1804, the acquisition of Salmon Valley by NWN Water LLC/HoldCo is consistent with the water utility corporate growth strategy that led NW Natural to seek the formation of HoldCo. Through this strategy, NWN Water LLC and HoldCo hope to benefit the customers of Salmon Valley by providing a beneficial ownership arrangement that will allow for the appropriate oversight and capitalization of its water business. For NWN Water LLC, the acquisition of Salmon Valley represents an important advancement in its plan to enter the water utility business, and is therefore consistent with the strategy for growth as described in NW Natural's request for corporate reorganization.

i. Attach a copy of all grants of easements to be transferred. Also attach all water rights to be transferred.

Because NWN Water LLC is acquiring all of the stock of Salmon Valley, and Salmon Valley will continue to exist as a subsidiary of NWN LLC after the transaction, all easements and water rights will continue to be recorded in Salmon Valley's name.

III. REQUEST

- 1 NW Natural requests that the Commission approve the Proposed Transaction in
- 2 accordance with ORS 757.480(5).
- 3 Respectfully submitted this 22nd day of June, 2018.

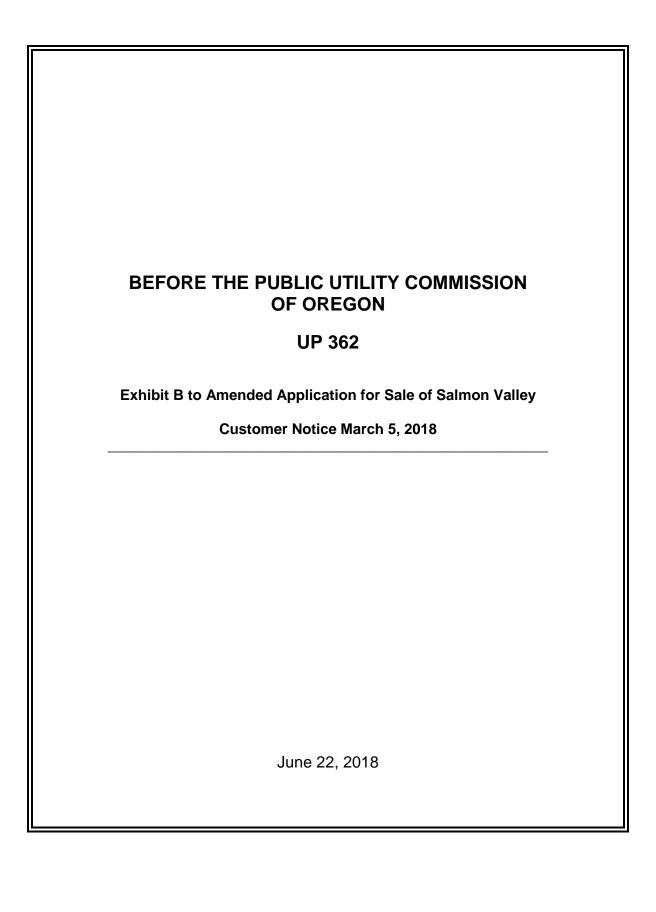
McDowell Rackner Gibson PC

Lisa F. Rackner Jocelyn C. Pease

Attorneys for Northwest Natural Gas Company

NORTHWEST NATURAL GAS COMPANY Zachary D. Kravitz Associate Counsel 220 NW Second Ave Portland, OR 97209

PROTECTIVE ORDER NO. 18-022 AND WILL BE PROVIDED SEPARATELY



CUSTOMER NOTICE

Monday, March 5, 2018

The purpose of this notice is to inform customers of Salmon Valley Water Company ("Salmon Valley" or "Company") of the Company's sale to Northwest Natural Gas Company's ("NW Natural") wholly-owned subsidiary, NW Natural Water Company, LLC ("NW Natural Water LLC"). NW Natural Water LLC and Salmon Valley entered into the transaction on December 18, 2017, and the transaction will close, and the sale will be effective following regulatory approval by the Public Utility Commission of Oregon, *no sooner than 60 days from the date of this notice*.

The owner of Salmon Valley is selling the Company to NW Natural Water LLC as the owner believes it is in the best interest of the community, its customers and its stockholder. The entire company will be sold to NW Natural Water LLC and will continue to exist as Salmon Valley after the sale, with the same employees, billing platform, and customer service representatives. NW Natural Water LLC and Salmon Valley expect that the transition will be seamless, and customers will not be harmed by the transaction.

The property transaction being proposed by the water utility is under review by the Public Utility Commission of Oregon. For more information about the filing or to follow the regulatory process of the Commission's review check the Commission's website at www.puc.state.or.us or contact the Consumer Services Section at 503-378-6600; 1-800-522-2404; or TTY 711.

If you have questions about the transaction and transition to NW Natural Water LLC ownership, you may contact Salmon Valley or NW Natural.

Contact information for Salmon Valley:

Salmon Valley Water Company

Attn: Michael Bowman

Mailing Address: PO Box 205, Welches, OR 97067

Physical Address: 24525 E Welches Road, Welches, OR 97067

Telephone Number: 503-622-4083

Emergency Phone Number: 503-622-4083 E-mail Address: thesvwco@frontier.com

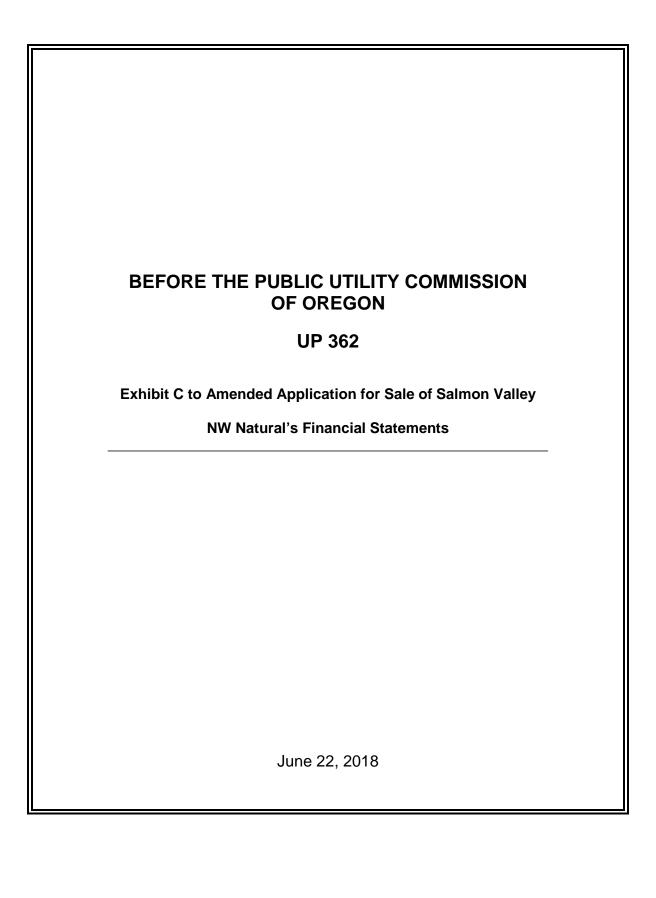
Website: http://www.thesvwc.com/

Contact information for NW Natural:

Northwest Natural Gas Company Attn: Melissa Moore 220 NW Second Avenue Portland, Oregon 97209

E-mail Address: Melissa.Moore@nwnatural.com Telephone Number: 503-226-4211

Website: https://www.nwnatural.com/



CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

In thousands, except per share data 2017 2016 2015 Operating revenues \$ 762,173 \$ 675,967 \$ 723,791 Operating expenses: Secondary of the part of the par		Year Ended December 31,		31,			
Operating expenses: Cost of gas 324,795 260,588 327,305 Operations and maintenance 152,991 149,974 157,521 Environmental remediation 15,291 13,298 3,513 General taxes 32,012 30,538 30,281 Depreciation and amortization 85,578 82,289 80,923 Impairment expense 192,478 ————————————————————————————————————	In thousands, except per share data		2017		2016		2015
Cost of gas 324,795 260,588 327,305 Operations and maintenance 165,246 149,974 157,521 Environmental remediation 15,291 13,298 3,513 General taxes 32,012 30,538 30,281 Depreciation and amortization 85,578 82,289 80,923 Impairment expense 192,478 — — Total operating expenses 181,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (53,227) 139,280 124,248 Other income (expense), net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss) (20,59) (74,41 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of \$35 for 2017, \$\$5,523 59	Operating revenues	\$	762,173	\$	675,967	\$	723,791
Operations and maintenance 165,246 149,974 157,521 Environmental remediation 15,291 13,298 3,513 General taxes 32,012 30,538 30,281 Depreciation and amortization 85,578 82,289 80,923 Impairment expense 192,478 — — Total operating expenses 815,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): (20,59) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2015, \$452 for 2015, and (\$988) for 2015 57,29 955 1,353 Comprehensive income (loss) \$5,7110 \$5,910 \$5,661 \$5,661 <t< td=""><td>Operating expenses:</td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Operating expenses:						
Environmental remediation 15,291 13,298 3,513 General taxes 32,012 30,538 30,281 Depreciation and amortization 85,578 82,289 80,923 Impairment expense 192,478 Total operating expenses 815,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (543) 7,747 Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss) (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) 572 955 1,353 Comprehensive income (loss) (57,110) 59,100 56,017 Average common shares outstanding: 28,669 27,647	Cost of gas		324,795		260,588		327,305
General taxes 32,012 30,538 30,281 Depreciation and amortization 85,578 82,289 80,923 Impairment expense 192,478 — — Total operating expenses 815,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (543) 7,747 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) (55,623) 58,895 53,703 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) 572 955 1,353 Comprehensive income (loss) \$(57,110) \$59,106 \$56,613 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 </td <td>Operations and maintenance</td> <td></td> <td>165,246</td> <td></td> <td>149,974</td> <td></td> <td>157,521</td>	Operations and maintenance		165,246		149,974		157,521
Depreciation and amortization 85,578 82,289 80,923 Impairment expense 192,478 — — Total operating expenses 815,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (543) 7,747 Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) (55,623) 58,995 53,703 Net income (loss) (55,623) 58,995 53,703 Other comprehensive income (loss) (55,623) 58,995 53,703 Other comprehensive income (loss) (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 572 955 1,353 Comprehensive income (loss) \$57,110 \$59,106 \$56,617 Average common shares outstanding: \$2,647 27,347 Diluted \$2,647 27,347 </td <td>Environmental remediation</td> <td></td> <td>15,291</td> <td></td> <td>13,298</td> <td></td> <td>3,513</td>	Environmental remediation		15,291		13,298		3,513
Impairment expense 192,478 — — Total operating expenses 815,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (543) 7,747 Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income (loss) (55,623) 58,959 53,703 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss) (2,059) (744) 1,561 Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2012, \$362 572 955 1,353 Comprehensive income (loss) \$5,7110 \$5,010 \$5,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417	General taxes		32,012		30,538		30,281
Total operating expenses 815,400 536,687 599,543 Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (543) 7,747 Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) (57,110) 59,106 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: (1.94) 2.13 1.96 Diluted (1.94) 2.13 1.96	Depreciation and amortization		85,578		82,289		80,923
Income (loss) from operations (53,227) 139,280 124,248 Other income (expense), net 5,348 (543) 7,747 Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2017, \$452 for 2017, \$452 for 2017, \$452 for 2015, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$(57,110) 59,106 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$(1.94) 2.13 1.96 Diluted (1.94) 2.13 1.96	Impairment expense		192,478		_		_
Other income (expense), net 5,348 (543) 7,747 Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): Value Value 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$ (1.94) 2.13 1.96 Diluted (1.94) 2.13 1.96	Total operating expenses		815,400		536,687		599,543
Interest expense, net 38,501 39,128 42,539 Income (loss) before income taxes (86,380) 99,609 89,456 Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$ (1.94) 2.13 1.96 Diluted (1.94) 2.13 1.96	Income (loss) from operations		(53,227)		139,280		124,248
Income (loss) before income taxes (86,380) 99,609 89,456 Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) (57,110) 59,106 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$ (1.94) 2.13 1.96 Diluted (1.94) 2.13 1.96	Other income (expense), net		5,348		(543)		7,747
Income tax expense (benefit) (30,757) 40,714 35,753 Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: Basic 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted \$ (1.94) \$ 2.13 \$ 1.96	Interest expense, net		38,501		39,128		42,539
Net income (loss) (55,623) 58,895 53,703 Other comprehensive income (loss): Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Income (loss) before income taxes		(86,380)		99,609		89,456
Other comprehensive income (loss): Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Income tax expense (benefit)		(30,757)		40,714		35,753
Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015 (2,059) (744) 1,561 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Net income (loss)		(55,623)		58,895		53,703
2016, and (\$988) for 2015 Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015 Comprehensive income (loss) Average common shares outstanding: Basic Diluted 28,669 27,647 27,347 27,347 27,417 Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted	Other comprehensive income (loss):						
for 2017, (\$624) for 2016, and (\$883) for 2015 572 955 1,353 Comprehensive income (loss) \$ (57,110) \$ 59,106 \$ 56,617 Average common shares outstanding: Basic 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Change in employee benefit plan liability, net of taxes of \$735 for 2017, \$452 for 2016, and (\$988) for 2015		(2,059)		(744)		1,561
Average common shares outstanding: Basic 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Amortization of non-qualified employee benefit plan liability, net of taxes of (\$374) for 2017, (\$624) for 2016, and (\$883) for 2015		572		955		1,353
Basic 28,669 27,647 27,347 Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Comprehensive income (loss)	\$	(57,110)	\$	59,106	\$	56,617
Diluted 28,669 27,779 27,417 Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Average common shares outstanding:						
Earnings (loss) per share of common stock: Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Basic		28,669		27,647		27,347
Basic \$ (1.94) \$ 2.13 \$ 1.96 Diluted (1.94) 2.12 1.96	Diluted		28,669		27,779		27,417
Diluted (1.94) 2.12 1.96	Earnings (loss) per share of common stock:						
	Basic	\$	(1.94)	\$	2.13	\$	1.96
Dividends declared per share of common stock 1.88 1.87 1.86	Diluted		(1.94)		2.12		1.96
	Dividends declared per share of common stock		1.88		1.87		1.86

CONSOLIDATED BALANCE SHEETS

	As of Dec	As of December 31,				
In thousands	2017	2016				
Assets:						
Current assets:						
Cash and cash equivalents	\$ 3,472	\$	3,521			
Accounts receivable	68,362		66,700			
Accrued unbilled revenue	62,381		64,946			
Allowance for uncollectible accounts	(956))	(1,290			
Regulatory assets	45,781		42,362			
Derivative instruments	1,735		17,031			
Inventories	47,973		54,129			
Gas reserves	15,704		15,926			
Other current assets	25,484		24,728			
Total current assets	269,936		288,053			
Non-current assets:						
Property, plant, and equipment	3,215,451		3,208,816			
Less: Accumulated depreciation	960,477		947,916			
Total property, plant, and equipment, net	2,254,974		2,260,900			
Gas reserves	84,053		100,184			
Regulatory assets	356,608		357,530			
Derivative instruments	1,306		3,265			
Other investments	66,363		68,376			
Other non-current assets	6,506		1,493			
Total non-current assets	2,769,810		2,791,748			
Total assets	\$ 3,039,746	\$	3,079,801			

CONSOLIDATED BALANCE SHEETS

		As of December 31,					
In thousands		2017		2016			
Liabilities and equity:							
Current liabilities:							
Short-term debt	\$	54,200	\$	53,300			
Current maturities of long-term debt		96,703		39,989			
Accounts payable		112,308		85,664			
Taxes accrued		18,883		12,149			
Interest accrued		6,773		5,966			
Regulatory liabilities		34,013		40,290			
Derivative instruments		18,722		1,315			
Other current liabilities		40,248		35,844			
Total current liabilities		381,850		274,517			
Long-term debt		683,184		679,334			
Deferred credits and other non-current liabilities:							
Deferred tax liabilities		270,526		557,085			
Regulatory liabilities		586,093		349,319			
Pension and other postretirement benefit liabilities		223,333		225,725			
Derivative instruments		4,649		913			
Other non-current liabilities		147,335		142,411			
Total deferred credits and other non-current liabilities		1,231,936		1,275,453			
Commitments and contingencies (see Note 14 and Note 15)							
Equity:							
Common stock - no par value; authorized 100,000 shares; issued and outstanding 28,736 and 28,630 at December 31, 2017 and 2016, respectively		448,865		445,187			
Retained earnings		302,349		412,261			
Accumulated other comprehensive loss		(8,438)		(6,951)			
Total equity		742,776		850,497			
Total liabilities and equity	\$	3,039,746	\$	3,079,801			

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 3		ber 31,
In thousands	2017	2016	2015
Operating activities:			
Net income (loss)	\$ (55,623)	\$ 58,895	\$ 53,703
Adjustments to reconcile net income (loss) to cash provided by operations:			
Depreciation and amortization	85,578	82,289	80,923
Regulatory amortization of gas reserves	16,353	15,525	17,991
Deferred income taxes	(52,414)	32,056	26,972
Qualified defined benefit pension plan expense	5,364	5,274	5,697
Contributions to qualified defined benefit pension plans	(19,430)	(14,470)	(14,120)
Deferred environmental expenditures, net	(13,716)	(10,469)	(10,568)
Regulatory disallowance of prior environmental cost deferrals	_	3,287	15,000
Amortization of environmental remediation	15,291	13,298	3,513
Impairment of long-lived assets	192,478	_	_
Other	2,127	3,225	(1,613)
Changes in assets and liabilities:			
Receivables, net	3,099	(7,484)	2,373
Inventories	5,571	16,620	6,964
Income taxes	6,734	9,467	(6,541)
Accounts payable	1,424	12,380	(17,175)
Interest accrued	807	93	(206)
Deferred gas costs	17,122	(10,204)	31,918
Other, net	(4,061)	12,365	(10,143)
Cash provided by operating activities	206,704	222,147	184,688
Investing activities:			
Capital expenditures	(213,595)	(139,511)	(118,320)
Other	(577)	2,882	3,022
Cash used in investing activities	(214,172)	(136,629)	(115,298)
Financing activities:			
Repurchases related to stock-based compensation	(2,034)	(1,042)	_
Proceeds from stock options exercised	4,819	8,404	3,875
Proceeds from common stock issued	_	52,760	_
Long-term debt issued	100,000	150,000	_
Long-term debt retired	(40,000)	(25,000)	(60,000)
Change in short-term debt	900	(216,735)	35,335
Cash dividend payments on common stock	(53,957)	(51,508)	(49,243)
Other	(2,309)	(3,087)	(4,680)
Cash provided by (used in) financing activities	7,419	(86,208)	(74,713)
(Decrease) increase in cash and cash equivalents	(49)	(690)	(5,323)
Cash and cash equivalents, beginning of period	3,521	4,211	9,534
Cash and cash equivalents, end of period	\$ 3,472	\$ 3,521	\$ 4,211
Supplemental disclosure of cash flow information:			
Interest paid, net of capitalization	\$ 34,787	\$ 36,023	\$ 39,634
Income taxes paid (refunded)	14,780	(7,157)	17,306

CERTIFICATE OF SERVICE

I hereby certify that on June 22, 2018 I have served by U.S. mail the foregoing Confidential Amended Application for the Sale of Salmon Valley Water Company in docket UP 362.

UP 362

OREGON CITIZENS UTILITY BOARD						
MICHAEL GOETZ (C) OREGON CITIZENS UTILITY BOARD 610 SW Broadway, STE 400 Portland, OR 97205	ROBERT JENKS (C) OREGON CITIZENS UTILITY BOARD 610 SW Broadway, STE 400 Portland, OR 97205					
KAYLIE KLEIN (C) PUC STAFF – DEPT. OF JUSTICE 1162 Court St. NE Salem, OR 97301	STEPHANIE YAMADA (C) PUBLIC UTILITY COMMISSION PO Box 1088 Salem, OR 97308					
FILING CENTER (C) PUBLIC UTILITY COMMISSION OF OREGON PO Box 1088 Salem, OR 97308-1088						

DATED: June 22, 2018

Alisha Till Legal Assistant