## 1 BEFORE THE PUBLIC UTILITY COMMISSION **OF OREGON** 2 AR 499 3 In the Matter of the Adoption of Permanent Rules Implementing SB 408 Relating to REPLY COMMENTS OF NORTHWEST NATURAL GAS Utility Taxes COMPANY RE LEGAL ISSUES 5 6 7 In opening comments, Northwest Natural Gas Company ("NW Natural") addressed three of the four Senate Bill 408 ("SB 408") legal issues, as designated for briefing to the Oregon Public Utility Commission (the "Commission") by Administrative Law Judge 10 Kathryn A. Logan in her Memorandum in this docket issued October 5, 2005. Only one of 11 these issues generated any significant comment from the non-utility parties. Therefore, these 12 reply comments will be restricted to this one issue: "How should the Commission apply the "properly attributed' standard as it appears in the individual sections of the bill?" 14 **I**. Introduction: SB 408 calls for attribution of taxes paid to a utility based on the income generated by the regulated operations of that utility. 15 In its opening comments, NW Natural explained that under SB 408, the tax payments 16 "properly attributed" to an Oregon utility are the tax payments incurred as a result of income generated by the "stand-alone" regulated operations of the utility, but not to exceed the taxes paid by the utility's affiliated group. This stand-alone approach is synonymous with attributing to a utility the amount of tax payments that are "caused" by the utility's regulated 21 operations. NW Natural also pointed out that the level of tax payments attributable to an 22 Oregon utility can be readily calculated from the consolidated tax returns of the utility's 23 <sup>1</sup> Of course, a stand-alone attribution of taxes under SB 408 would differ greatly from 24 "stand-alone" tax allocations as previously applied by the Commission because the 25 attribution would be limited to the amount of taxes paid by the affiliated group. As a result, what was referred to by the legislators as the "Enron problem" could not occur under any of 26 the attribution methods advanced in this proceeding.

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- 1 affiliated group for the applicable year, and the Commission does not need to audit or
- 2 otherwise determine the proper tax liabilities of individual non-regulated utility affiliates.
- 3 NW Natural explained that this stand-alone, or cost-causation, attribution of taxes paid is
- 4 called for in SB 408, explained that other approaches advocated in this rulemaking
- 5 proceeding would lead to arbitrary and capricious results, and demonstrated that all
- 6 references by legislators in the legislative history supported the stand-alone, or cost-
- 7 causation, approach.
- 8 II. The alternative method for attributing taxes paid advanced in this proceeding, the "loss allocation" approach, appears to be based on misconceptions about the impact of utility regulated operations on taxes paid under a consolidated tax return.

Some of the opening comments argue that SB 408 calls for an allocation of the tax

- 12 losses of individual non-regulated affiliates of a utility (the "loss allocation" approach). This
- 13 approach to attribution of taxes paid seems to be based on fundamental misconceptions about
- 14 the impact of regulated operations on taxes paid by a utility's affiliated group, is not
- 5 supported by statutory language, and is contrary to all statements of legislators in the
- 16 legislative history. Also, as pointed out in NW Natural's opening comments, the proposed
- 17 loss-allocation departure from the attribution requirements of SB 408 is poor public policy in
- 18 that (1) this approach would require the Commission to engage in invasive audits of the tax
- 19 liability of every non-utility affiliate of an affected Oregon utility and (2) Oregon utility rates
- 20 would be set not in accordance with actual underlying costs of service, but rather in
- 21 accordance with how the utility elected in its corporate structure to combine its tax-gain and
- 22 tax-loss affiliates.
- 23 The Citizens' Utility Board of Oregon's ("CUB") Opening Brief, at page 8, illustrates
- 24 the misconceptions about the impact of regulated operations on taxes paid by a utility's
- 25 affiliated group. CUB gives the following example:

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| 1 |                       | Stand-Alone<br>Tax Liability     |
|---|-----------------------|----------------------------------|
| 2 | Utility               | \$100 million                    |
| 3 | Affiliate A           | \$100 million                    |
| 4 | Affiliate B<br>Parent | \$ -50 million<br>\$ -40 million |
|   | Taxes Paid            | \$110 million                    |
| 5 |                       |                                  |

6 In this example, CUB applies its loss allocation approach to attribution in order to allow the

7 utility to recover only \$55 million of the \$100 million in taxes actually paid as a result of its

8 regulated operations.

Consider, however, the actual impact on taxes paid when a consolidated entity consisting of Parent, Affiliate A and Affiliate B in CUB's example acquires the Utility in the same example.<sup>2</sup> We know the pre-acquisition tax liabilities of both the acquiring group and the Oregon utility: The acquiring group (Parent, Affiliate A, and Affiliate B) would have taxes paid of \$10 million. The Utility would have taxes paid of \$100 million. After the acquisition, the new consolidated tax filer would have taxes paid of \$110 million, which would be identical to the combined taxes paid by the acquiring group and the Utility before the acquisition. The pre- and post- acquisition taxes paid would thus be:

| 1 / | Pre-Acquisition Taxes |              |                     |       |
|-----|-----------------------|--------------|---------------------|-------|
| 18  |                       | (million     | us)                 |       |
|     | <u>Acqu</u>           | iring Group  | Stand-Alone Utility |       |
| 19  | Affiliate A           | \$100        | \$100               |       |
| 20  | Affiliate B           | \$-50        |                     |       |
| 20  | Parent                | <u>\$-40</u> | <del></del>         |       |
| 21  | Total                 | \$ 10        | \$100 =             | \$110 |

<sup>&</sup>lt;sup>2</sup> NW Natural suspects that by distinguishing a utility's parent from its affiliates, CUB may be largely concerned with the treatment of the cost and tax deductions related to any

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<sup>23</sup> acquisition debt issued by a parent company to acquire a utility. The particular issues related to acquisition debt currently are being heard on reconsideration in PacifiCorp Docket

<sup>24</sup> UE 170. NW Natural will leave to the PacifiCorp and other dockets the special case of how both the cost and the tax deductions related to acquisition debt should be treated in rates,

<sup>25</sup> under varying fact situations, and with or without application of SB 408. The discussion to follow thus assumes the absence of new acquisition debt issued in connection with

<sup>26</sup> acquisition of Oregon utility.

| 1            | Post-               | Acquisition Taxes |
|--------------|---------------------|-------------------|
| 2            |                     | (millions)        |
| 3            | Utility             | \$100             |
| 5            | Affiliate A         | \$100             |
| 4            | Affiliate B         | \$-50             |
|              | Parent              | <u>\$-40</u>      |
| 5            | Total               | \$110             |
| 6 In other w | ords, if an affilia | ated group with n |

- 6 In other words, if an affiliated group with net positive taxes paid acquires an Oregon
- 7 utility, the acquisition will produce no tax savings; the taxes paid by the post-
- 8 acquisition affiliate group will be identical to the taxes paid by the two pre-acquisition
- tax filers.
- Moreover, NW Natural points out that under the loss allocation approach, the
- 11 attribution of taxes paid to the Utility in CUB's example would change dramatically if
- 12 Utility's Parent and Affiliates merged. After such merger, there would remain only a single
- 13 Parent or a single Affiliate with taxes paid of \$10 million. After the change in corporate
- 14 structure, the loss allocation methodology would allocate to the Utility \$100 million of the
- 15 \$110 million in taxes paid, rather than the \$55 million such methodology would allocate
- 16 before the merger. The restructured entity would consist of:

| 17 | Restructured Cons                                | solidated Entity      | Taxes Paid            |
|----|--|-----------------------|-----------------------|
| 18 | (1   | millions)             |                       |
| 19 | T Tailia   | Taxes Paid            | Taxes Attributed      |
| 20 | Utility Merged Non-Regulated Entity <sup>3</sup> | \$100<br><u>\$ 10</u> | \$100<br><u>\$ 10</u> |
| 21 | Total  | \$110                 | \$110                 |
| 22 |  |                       |                       |
| 23 |  |                       |                       |
| 24 |  |                       |                       |
| 25 |  |                       |                       |
| 26 | <sup>3</sup> Affiliate A, Affiliate B, and Par   | ent.                  |                       |

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| 1  | Thus, although taxes paid would be unchanged, and the operations and earnings of the   |
|----|--|
| 2  | affiliated group also would be unchanged, the Utility's rates would change by \$45 million. <sup>4</sup>   |
| 3  | Accordingly, major arguments in the CUB Opening Brief simply are mistaken. CUB   |
| 4  | argues:  |
| 5  | "First, we see no rational reason a utility should be more valuable to shareholders in a holding company than it would be  |
| 6  | as an independently-traded company. Second, by regulating taxes in the manner proposed by PacifiCorp, we encourage the   |
| 7  | absorption of Oregon utilities into massive holding companies, and actively discourage investors from purchasing them as   |
| 8  | independently-traded utilities."   |
| 9  | (CUB Opening Brief at 11.)   |
| 10 | As noted above, so long as the taxes paid by the affiliated group are equal to or greater than   |
| 11 | the tax obligations of the utility, the acquisition of the utility will provide <u>no</u> reduction in tax   |
| 12 | payments and thus will create <u>no</u> tax-related value to shareholders. Likewise, because no  |
| 13 | reduction in the pre-acquisition taxes paid will occur as a result of the acquisition, the stand-  |
| 14 | alone attribution of taxes paid will <u>not</u> encourage holding company acquisitions. <sup>5</sup>   |
| 15 |  |
| 16 |  |
| 17 | <sup>4</sup> CUB's Opening Brief provides a second example in which an affiliated group consisting of (1) a non-Oregon utility with a taxes paid of \$50 million, and (2) non-regulated        |
| 18 | entities with taxes paid of \$-50 million acquires an Oregon utility with stand-alone taxes paid of \$100 million. This situation is no different from the one just described. Before the      |
| 19 | acquisition, the acquiring group would have taxes paid of \$\bar{0}\$, and the non-Oregon utility member of the acquiring group would receive whatever tax allowance in rates its own state    |
| 20 | regulators thought proper. As a result of the acquisition, the new consolidated entity would incur an additional \$100 million in taxes paid, which would be equal to the prior stand-alone    |
| 21 | tax requirements from the regulated operations of the acquired Oregon utility. The acquisition of the Oregon utility thus would produce no tax savings for the affiliated group.               |
| 22 | Moreover, if the acquiring group merged its multiple corporate entities, a single company with a \$0 tax liability then would acquire the Oregon utility, and even CUB in this                 |
| 23 | economically indistinguishable case would attribute to the Oregon utility its full \$100 million in stand-alone taxes paid; thus corporate form again would trump economic reality if the loss |
| 24 | allocation approach were used. <sup>5</sup> Of course, if the acquiring group has a net tax loss position on its tax return, the   |
| 25 | acquisition of the Oregon utility would produce net tax savings. This would be the so-called "Enron" situation and was the situation that SB 408 was designed to address. All attribution      |
| 26 | methods proposed in this rulemaking proceeding would allocate such savings to ratepayers.  |
|    |  |

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| 1        | Moreover, as described above, COB's loss anocation approach to autibution of   |
|----------|--|
| 2        | taxes paid would be profoundly unfair in the very situation described by CUB. CUB gave an  |
| 3        | example in which an acquirer with a net \$10 million in taxes paid acquired a utility that had   |
| 4        | taxes paid of \$100 million. As a result of the acquisition, the consolidated taxes paid would   |
| 5        | increase by \$100 million (from \$10 million to \$110 million), but the loss allocation method   |
| 6        | would allow recovery of only \$55 million of the \$100 million cost the utility imposed on   |
| 7        | taxes paid under the consolidated return. Stated another way, the acquisition would produce  |
| 8        | no tax savings, but the loss allocation method nevertheless would attribute a \$45 million   |
| 9        | annual acquisition tax benefit to customers.   |
| 10       | III. The stand-alone, or cost-causation, attribution of taxes paid is the method called  |
| 11       | for in SB 408.   |
| 12       | The attribution method for taxes paid is explicitly described in, and only in,   |
| 13       | section 3(12) of SB 408. That section specifies a tax attribution to the utility based on the  |
| 14       | income generated by the regulated operations of the utility:   |
| 15<br>16 | "For purposes of this section, taxes paid that are properly attributed to the regulated operations of the public utility may not exceed the lesser of: |
| 17       | "(a) That portion of the total taxes paid that is incurred as a  |
| 18       | result of income generated by the regulated operations of the utility; or  |
| 19       | "(b) The total amount of taxes paid to units of government by  |
| 20       | the utility or by the affiliated group, whichever applies."  |
| 21       | Notwithstanding this one clear attribution method in the statute, and the absence of   |
| 22       | any reference in SB 408 to allocation of tax losses, some of the opening comments attempt to   |
| 23       | infer a loss allocation approach from other provisions of the statute. For example, the CUB  |
| 24       | Opening Brief argues that if a stand-alone method were mandated, there would be no reason  |
| 25       | for section 3(12) to include the phrase "properly attributed to the regulated operations of the  |
| 26       | public utility":   |

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| 1  |   |  |  |
|----|---|--|--|
| 2  |   | ed operations of the public  |  |
| 3  |   | and the consolidated tax   |  |
| 4  | liability of the consolidated comp  | any.   |  |
| 5  | 5 (CUB Opening Brief at 7.)   |  |  |
| 6  | 6 CUB is mistaken. The phrase it quotes a   | opears in the introduction to section 3(12),                                     |  |
| 7  | 7 which section unmistakably specifies a stand-alo  | ne attribution. The introductory phrase  |  |
| 8  | 8 simply recognizes that taxes paid that are "prope   | rly attributed" to the utility may be less than                                  |  |
| 9  | 9 the total taxes paid. This phrase is totally consist  | ent with, and in fact supports, the stand-                                       |  |
| 10 | alone attribution interpretation.   |  |  |
| 11 | Additionally, several comments argue that   | at section 3(7) of SB 408 somehow implies  |  |
| 12 | that a loss allocation approach to attribution is re  | quired, notwithstanding that section 3(12)                                       |  |
| 13 | specifies a stand-alone attribution approach. For   | example, the Industrial Customers of   |  |
| 14 | Northwest Utilities' ("ICNU") Opening Legal Co  | Northwest Utilities' ("ICNU") Opening Legal Comments state that the reference in |  |
| 15 | section 3(7) to taxes "properly attributed" to an unregulated affiliate or parent of the utility  |  |  |
| 16 | has such a result. In an example, ICNU asserts that the utility and all its affiliates must have  |  |  |
| 17 | the same tax attribution applied to them, and claim   | ms the following required result if one  |  |
| 18 | 18 affiliate has a tax loss:  |  |  |
| 19 | "Stand-alone Tax I  | Liability Amount of Taxes Paid and   |  |
| 20 | 20  | Properly Attributed [according to ICNU]  |  |
| 21 |   | \$100<br>\$100   |  |
| 22 | "Affiliate Y \$130<br>22 "Affiliate Z \$ 0a<br>" Consolidated Tax Payment \$200   | \$100<br>\$ 0<br>\$200   |  |
| 23 | 23  |  |  |
| 24 | "a. This example assumes that Affiliate Z lost \$60. Thus Affiliate Z's stand-alone tax liability was zero, but the consolidated tax liability was \$200. [ICNU footnote.]" |  |  |
| 25 | 25 (ICNU Comments at 8-9.)  |  |  |
| 26 | 26  |  |  |

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| 1      | This example contains a glaring inconsistency. As ICNU's footnote reveals, and as  |
|--------|--|
| 2      | the consolidated tax return would show, Affiliate Z did not have a tax liability of \$0, but   |
| 3      | instead had a tax liability of \$-60. Thus the actual tax attribution, as analysis of the tax return   |
| 4      | would reveal, is:  |
| 5<br>6 | Affiliate X \$130<br>Affiliate Y \$130<br>Affiliate Z \$-60  |
| 7      | A negative tax attribution to Affiliate Z should not be surprising, and cannot simply  |
| 8      | be ignored. Indeed, no provision of either the loss allocation or the stand-alone approach   |
| 9      | prevents a negative tax attribution of taxes paid for the utility itself (which attribution then   |
| 10     | must be adjusted as specified in Section 3(13)(f)). For example, a utility might have a tax  |
| 11     | payment of \$5 million and a tax refund of \$10 million in the same year. Taxes paid as  |
| 12     | attributed to the utility would then be \$-5 million, before the specified adjustments. Why  |
| 13     | then should we treat non-regulated affiliate tax losses as if they did not exist? In other words,  |
| 14     | where does section 3(7) authorize the Commission to restate negative affiliate tax attributions  |
| 15     | as if they were \$0 attributions, instead of the negative attributions that the consolidated tax   |
| 16     | returns would show? <sup>6</sup>   |
| 17     | IV. The legislative history convincingly establishes that legislators were told by their   |
| 18     | colleagues that SB 408 provided for a stand-alone, or cost-causation, attribution of utility taxes paid.   |
| 19     | The loss allocation approach to attribution advocated in some of the initial comments  |
| 20     | is based on "stealth" legislative history. Legislative support of the loss allocation approach   |
| 21     |  |
| 22     |  |
| 23     | <sup>6</sup> The Comments of Portland General Electric Company ("PGE") argue, with substantial persuasiveness, that this entire attribution discussion under section 3(7) is beside              |
| 24     | the point. PGE points out that "properly attributed" is not a defined term or formula to be applied to each affiliated entity. Rather, "properly attributed" describes the result of applying    |
| 25     | the "lesser of" test to the utility, as set out in Section 3(12) of SB 408. This means that any taxes not attributed to the utility under Section 3(12) are then treated as attributed to a non- |
| 26     | utility affiliate.   |

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- 1 remained invisible throughout the actual legislative process, only to suddenly appear during
- 2 the rulemaking proceedings.
- 3 NW Natural's initial comments ("NW Natural Comments") cited every statement it
- 4 was able to locate by a legislator addressing how the attribution of taxes paid was to be made.
- 5 Each comment, including an extended exchange by Senator Rick Metsger, as well as the
- 6 house floor colloquies by Representatives R. Tom Butler, Brian Boquist, and an unidentified
- 7 representative (see NW Natural Comments at 7-10), confirm that the legislators'
- 8 understanding was that taxes paid should be attributed to utilities on a stand-alone basis.
- 9 Remarks of Senators Metsger and Vicki Walker, cited in CUB's Opening Brief at 15-
- 10 16 in support of its loss allocation approach, do not even address the appropriate approach to
- 11 attribution (although as noted above, Senator Metsger did address the matter decisively in a
- 12 portion of the legislative history that CUB did not cite).
- The newfound reasoning for a loss allocation approach is particularly intriguing, as it
- 14 comes from parties that themselves represented to legislators during the legislative process
- 15 that SB 408 provided for a stand-alone attribution. Outside of the loss allocation position
- 16 advocated by Dan Meek and quoted by CUB, in the legislative history no party even
- 17 advocated for such an approach. For example, CUB's Opening Brief at 17-18 quoted ICNU
- 18 representative Michael Early. Again, in CUB's quote, Mr. Early did not advocate, or even
- 19 imply, a loss allocation approach to attribution. However, CUB failed to quote the portion of
- 20 the legislative record in which Mr. Early actually described on behalf of ICNU, in detail, how
- 21 the attribution of taxes paid was to be applied to a utility. During the legislative work session
- 22 on the subject, Mr. Early, representing ICNU, explained that the attribution to the utility was
- 23 to be that portion of total taxes attributable to the utility's regulated operations in Oregon.
- 24 During the House State and Federal Affairs Committee's work session, Mr. Early explained:
- 25 "What's different about our bill, is our bill gets to the heart of the question. In that same fact situation, what we're truing-up
- is, we're saying is we want to match the dollars collected from

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| 1  | rate payers with the tax dollars by the utility and attributable to regulated operations. So, the Commission looks at the \$500     |
|----|---|
| 2  | million and asks itself what portion of that \$500 million was attributable to regulated operations in Oregon and that answer's     |
| 3  | going to be \$50 million. So, then it says, well, it did collect and pay to taxing authorities the amount of taxes collected. So,   |
| 4  | in that case, the adjustment is, there would be no adjustment, because in fact what was expected to happen, did happen. It          |
| 5  | collected \$50 million and it paid \$50 million."   |
| 6  | (House State and Federal Affairs Committee SB 408 Work Session (July 26, 2005), SB 408  |
| 7  | Legislative History at 329.)  |
| 8  | NW Natural attaches, as Exhibit A to these reply comments, the total statement of and   |
| 9  | examples used by ICNU to explain to the legislators how the SB 408 attribution would work.  |
| 10 | (SB 408 Legislative History at 252-57.) The theme of each example given was that the  |
| 11 | utility would be attributed the lesser of its stand-alone taxes paid and the taxes paid by the                                      |
| 12 | affiliated group. ICNU states in Exhibit A, in the its introduction to its examples:  |
| 13 | "The utility is authorized to recover in rates from ratepayers the  |
| 14 | costs of taxes attributed to regulated utility operations and paid to governmental units. The problem arises when the amount of     |
| 15 | revenues collected from ratepayers for this purpose is less than the taxes actually paid to governmental units and, thus, ratepayer |
| 16 | monies are diverted to other purposes."   |
| 17 | Finally, NW Natural thinks it only fair to note how CUB itself described to legislators   |
| 18 | the attribution of taxes paid under SB 408. In a letter to legislators dated October 28, 2005                                       |
| 19 | and attached as Exhibit B to the Joint Comments of Avista Corporation and PacifiCorp(the  |
| 20 | "CUB Letter"), CUB made no mention of a loss allocation approach. To the contrary, the  |
| 21 | CUB Letter described the goal of SB 408 as ensuring that taxes collected by a utility   |
| 22 | reflected tax payments actually made with respect to the utility service.   |
| 23 | "Having a utility report how much they collect in taxes, having   |
| 24 | them report how much they paid in taxes and making sure those two amounts are closely aligned does not result in                    |
| 25 | confiscatory rates But making sure that taxes collected in rates are actually paid does not prevent that opportunity [to            |
| 26 | earn a fair and reasonable return] in any way. Investors should not be able to increase their profit margins by simply keeping      |

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| 2  | rates, SB 408-C asks only that the utility report the amount it collected for taxes in its rates, based on activities 'properly  |
|----|--|
| 3  | attributed to the utility, and how much was actually paid to governmental entities. If there is a difference—either up or down—then there needs to be a true up."              |
| 4  | down—then there needs to be a true up.   |
| 5  | (CUB Letter at 1-2.)   |
| 6  | V. Conclusion.   |
| 7  | Some parties in this proceeding are attempting to expand the intended scope of   |
| 8  | SB 408 through rulemaking, so that it will be applied in a manner that denies actual costs of  |
| 9  | providing regulated service. The Commission, however, is charged by statute with assuring  |
| 10 | that rates are fair, just, and reasonable, both to the utilities and to their customers. As  |
| 11 | Governor Kulongoski noted in a letter accompanying his signing of SB 408:  |
| 12 | "[T]he legislation does not address many of the concerns raised  |
| 13 | by various stakeholders during numerous public hearings, work sessions and other meetings on this subject. In fact, much of  |
| 14 | that hard work was ignored and the final version of the bill defers many of the difficult questions about the impact and implementation of SB 408 to the Oregon Public Utility |
| 15 | Commission (OPUC)."  |
| 16 | Letter from Governor Theodore R. Kulongoski to Secretary of State Bill   |
| 17 | Bradbury (Sept. 2, 2005).  |
| 18 | SB 408 simply does not require a utility to allocate tax losses of unregulated   |
| 19 | affiliates, if the affiliated group actually paid at least as much in taxes as the utility was   |
| 20 | allowed in rates. As noted above, SB 408 also does not require a utility to allocate benefits  |
| 21 | from joining in a consolidated tax return if in fact there are no such benefits. If taxes paid by  |
| 22 | an affiliated group, for example, actually are increased by \$100 million as a result of income  |
| 23 | generated by the regulated operations of the utility, no provision of SB 408 states, and no  |
| 24 | legislator in the legislative history of SB 408 stated, that the Commission was to allow only a  |
| 25 | portion of this \$100 million cost of Oregon utility service. NW Natural seeks here only an  |
| 26 |  |

taxes collected in rates . . . However, for taxes collected in

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