CASE: UW 174 WITNESS: MALIA BROCK

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 100

Replacement Direct Testimony¹

September 14, 2018

¹ Consistent with the revised schedule issued by ALJ Power in this docket on May 22, 2018, Staff withdraws its Direct Testimony and related exhibits filed on May 3, 2018. This direct testimony and its related exhibits replace the withdrawn direct testimony filed on May 3, 2018. Staff will not offer the May 3, 2018, direct testimony into the record in this docket because it is replaced and superseded by this direct testimony.

1		INTRODUCTION
2	Q.	PLEASE STATE YOUR NAME, OCCUPATION, AND BUSINESS ADDRESS.
3	A.	My name is Malia Brock. I am a Senior Utility Analyst in the Telecommunications
4		and Water Division of the Utility Program for the Public Utility Commission of Oregon
5		(Commission). My business address is 201 High Street SE, Suite 100, Salem,
6		Oregon 97301.
7	Q.	PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND WORK
8		EXPERIENCE.
9	A.	My Witness Qualification Statement is found in Exhibit Staff/101.
10	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
11	A.	The purpose of my testimony is to describe the Public Utility Commission of Oregon
12		Staff's (Staff) recommendations regarding Government Camp Water Company, Inc.
13		(GCW or Company) request for a general rate revision in Docket UW 174. In my
14		testimony I will address the following issues:
15 16 17 18 19 20 21		Issue 1 Staff's Summary Recommendation
22 23 24 25 26 27 28 29 30		Table 1 Current Rates for Metered Service12Table 2 Current Rates for Flat Rate Service12Table 3 Current Rate for Water Hauling12Table 4 GCW's Proposed Rates for Metered Service13Table 5 GCW's Proposed Rates for Flat Rate Service13Table 6 GCW's Proposed Rates for Water Hauling13Table 7 GCW's Proposed Rates for Water Hauling13Table 8 GCW's Proposed Rates for Water Hauling13Table 9 Staff's Proposed Average Bills, Consumption, and Revenue14Table 9 Staff's Projection of the Effect of GCW's Proposed Rate Increases.15

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Q .	WHO IS TESTIFYING IN THIS DOCKET?
A.	I am testifying as the primary and summary Staff witness in UW 174. Mr. Matt
	Muldoon will provide additional testimony in Staff/200 regarding cost of capital
	Muldoon will provide additional testimony in Stall/200 regarding cost of capital
	issues.
Q.	DID YOU PREPARE EXHIBITS FOR THIS DOCKET?
A.	Yes. I prepared Exhibit Staff/101, consisting of two pages, Exhibit Staff/102,
	consisting of one page, Exhibit Staff/103, consisting of one page, Exhibit Staff/104,
	consisting of one page, Exhibit Otall/100, consisting of one page, Exhibit Otall/104,
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consisting of four pages, and Exhibit/Staff 105, consisting of 77 pages.

ISSUE 1: STAFF'S SUMMARY RECOMMENDATION

Q. What is Staff's summary recommendation?

A. Staff recommends a revenue requirement of \$218,939, as compared to GCW's request of \$306,289, resulting in an annual revenue increase of \$42,545 or 24.12 percent above the Company's 2016 Test Year revenues, with a 7.38 percent rate of return on a rate base of \$496,582. The calculation of Staff's revenue requirement is shown in Exhibit Staff/102.

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ISSUE 2: GCW'S DESCRIPTION AND REGULATORY HISTORY

Q. Please describe Government Camp Water Company, Inc.

10 A. GCW is a rate and service regulated investor-owned water utility located in 11 Government Camp, Oregon. Government Camp is a small, unincorporated winter 12 resort community located near Mt. Hood. As there is no municipal water system 13 serving this area, GCW is the major water provider. It currently serves approximately 660 residences and businesses.² GCW provides water service to 14 15 local resorts, Skibowl and Mt. Hood Lodge and Resort, as well as local hotels, 16 restaurants and businesses supporting this resort community. GCW also provides 17 water service to a seasonal residential population and a permanent local population 18 that is estimated to be between 190 and 260 people.

19 GCW's water source is a captured artesian spring located on federal land 20 supplying an abundance of gravity fed water.³ GCW possesses a water right dating 21 back to September of 1908, which allows 4.5 cubic feet per second (cfs) of water

³ GCW Testimony at 16.

² Government Camp Water Company, Inc. Initial Testimony (GCW Testimony) at 4.

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appropriation.⁴ GCW has two storage tanks: one is a 100,000 gallon tank, which was constructed in 1980, and the second is a 250,000 gallon tank, which was installed in 2004 for fire protection.⁵ Neither storage capacity nor pumping capacity has changed since Staff's review in the Company's 2011 rate case.

Q. Please describe the ownership history of the Company.

A. According to the Company's Testimony in support of its Application, GCW was organized in 1907.⁶ The Utility is an S Corporation.⁷ Maryanne Hill purchased GCW in 1961.

On May 12, 2014, Ms. Hill gifted the entire Company to Lesli Ann Bekins by transferring 100 percent of the Company's stock to Ms. Bekins.⁸ Ms. Bekins now identifies herself as the Owner and Corporate Secretary of GCW.⁹ Ms. Hill and the Company did not seek Commission approval for this 2014 transaction until after this rate case was filed, which led to the schedule for this rate case being amended at the request of the parties and the suspension period for this rate case being extended at the request of the Company in order to give the Commission time to consider whether to approve the 2014 transaction (and additional affiliated interest filings).

On June 5, 2018, the Company filed its petition in Docket No. UP 375, requesting the Commission approve the transfer the water company from Ms. Hill to

⁷ GCW Testimony at 4.

⁴ GCW Testimony at 15.

⁵ GCW Testimony at 16.

⁶ GCW Testimony at 4.

⁸ GCW Testimony at 4.

⁹ GCW Testimony at 2.

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Ms. Bekins. The Commission approved transfer of the ownership of the water company to Ms. Bekins at its August 28, 2018 public meeting.¹⁰

Q. Please provide a summary of GCW's regulatory history.

A. GCW first filed an application with the Commission on May 12, 2000, for an allocation of exclusive territory that was granted in Order No. 02-287.¹¹

The Commission asserted rate and service regulation over GCW in Order No. 09-313 on August 12, 2009, and directed the Company to file the appropriate tariffs within 60 days of that order, or no later than October 12, 2009.¹² The Commission granted the Company nine subsequent extensions to allow the Company to file either the tariffs or a rate case application with supporting documentation. On July 14, 2010, GCW filed tariff sheets to become effective October 1, 2010. At its August 24, 2010 public meeting, the Commission found good and sufficient cause to investigate the propriety and reasonableness of the tariffs and suspended the tariffs pending investigation, opening Docket No. UW 145 in Order No. 10-347.¹³

The rate suspension period in UW 145 was extended twice at the request of the parties. The parties to UW 145 (Staff, GCW, and two Interveners) entered into a stipulation settling all of the issues in UW 145 in July 2011. The Commission

¹⁰ In re Government Camp Water Company, Inc., OPUC Docket No. UP 375, Order No. 18-320 (August 28, 2018).

¹¹ In re Government Camp Water Company, Inc., OPUC Docket No. WA 67, Order No. 02-287 (April 22, 2002).

¹² In re Government Camp Water Company, Inc., OPUC Docket No. WJ 24, Order No. 09-313 (August 12, 2009).

¹³ *In re Government Camp Water Company, Inc.*, OPUC Docket No. UW 145, Order No. 10-347 (September 2, 2010).

1	adopted that stipulation in Order No. 11-278, issued July 29, 2011. ¹⁴ The
2	Stipulation included a 10 percent rate increase over adjusted test year revenues,
3	with a rate effective date of September 1, 2011. It also allowed GCW the
4	opportunity to earn a 7.41 percent rate of return on a rate base of \$568,068. The
5	Stipulation allowed GCW to read meters on a yearly basis due to seasonal issues
6	with snow and to bill its customers on a quarterly basis.
7	The UW 145 Stipulation also included several conditions and requirements for
8	GCW, including the following:
9	a. Paragraph 12 of the Stipulation required the Company to make a rate
10	filing on or prior to January 2014.
11	b. Paragraph 9 of the Stipulation required the Company to enter into a
12	three-year meter installation program. The program was "designed to
13	convert all non-metered customers with greater than 3/4 inch service to
14	metered service." In conjunction with this requirement, a plant allowance
15	of \$49,500 was entered into Plant in UW 145, which effectively allowed
16	the recovery of costs for the metering program in advance.
17	c. Paragraph 6 of the Stipulation required the Company to charge
18	Miscellaneous Services Charges according to Schedule 6 as set forth in
19	the tariff sheet designated PUC Oregon No. 1, Original Sheet No. 8.
20	Additionally, Paragraph 11 of the Stipulation memorialized the fact that during
21	the proceedings in UW 145, the parties to that case became aware of several

¹⁴ In re Government Camp Water Company, Inc., OPUC Docket No. UW 145, Order No. 11-278 (July 29, 2011).

"metered customer accounts mistakenly identified by their line sizes instead of the meter sizes." In that Paragraph, the parties to the Stipulation acknowledged that these accounts "were inaccurately reported, but agreed to move forward for ratemaking purposes" with the affected customers being "continue[d] to be charged as classified" in the proposal recommended in the Stipulation, with one exception, and with the additional expectation that the "Company will make customer line and meter size corrections in the next rate case."

The Company filed this rate case on December 29, 2017. In the course of reviewing that filing, Staff identified multiple affiliated interest agreements that would require Commission's separate approval. Staff also identified that the Company had not sought the Commission's approval of the transfer of all of the stock in the Company, as discussed above. The rate suspension period and schedule for this case were both extended to allow the Commission time to consider those filings, some of which at that time had yet to be filed. The Company filed affiliated interest agreements relating to the owner-officer's salary and leases for its office and storage sites in Docket Nos. UI 402, UI 403, and UI 404. At its August 28, 2018 public meeting, the Commission approved affiliated interest agreements regarding Ms. Bekins' salary as CEO in Docket No. UI 404; the lease of office space used by the Company in Ms. Hill's residence in Docket No. UI 403; and the lease of indoor and outdoor storage space in Docket No. UI 402.¹⁵ Each of these approvals

¹⁵ In re Government Camp Water Company, Inc., OPUC Docket No. UI 404, Order No. 18-318 (August 28, 2018). In re Government Camp Water Company, Inc., OPUC Docket No. UI 403, Order No. 18-319 (August 28, 2018).

contained a condition indicating that the Commission reserved the right to review,
for reasonableness, all financial aspects of these transactions in a rate proceeding.
I will address Staff's position regarding the reasonableness of the costs associated
with each of these transactions later in my testimony.

Q. Did GCW comply with the requirements of the Stipulation that resolved the Company's last rate case?

A. No. The Company did not fulfill the requirements contained in Paragraph 12 regarding its next rate filing, Paragraph 9 regarding the meter installation program, and Paragraph 6 regarding tariffed charges, all of which were contained in the Stipulation that resolved UW 145. I address each of these issues in more detail later in my testimony.

Q. Please summarize how certain metered customers are identified by their line sizes, as noted in the UW 145 Stipulation.

A. Staff investigated the company's billing practices in order to better understand the account inaccuracies referred to in the UW 145 stipulation and line-versus-meter-size issues with the company's approach to billing and rate design. To summarize GCW's current practices, the Company indicated in its response to data request (DR) 68¹⁶ that there are 304 individual units on the system that are served by master meter accounts. For master meter accounts, the Company explained that it bills the master meter customer (for instance, a homeowner's association) a monthly base rate based on the size of the line going to each individual unit (as

In re Government Camp Water Company, Inc., OPUC Docket No. UI 402, Order No. 18-317 (August 28, 2018). ¹⁶ See Exhibit Staff/105, Brock /1-2.

opposed to the size of the master meter) and for total consumption, which is measured through the master meter. GCW does not issue bills to the individual units served by master meters; the master meter customer bills its customer and receives the bill. As discussed below in more detail in conjunction with Staff's general concerns regarding the Company's rates and Staff's recommended rate design, this results in a rate structure and billing practice that departs from the application of what Staff has referred to as the standard AWWA factors, which calculates bills for metered customers in relation to the amount of water delivered by the meter size.

ISSUE 3: SUMMARY OF GCW'S GENERAL RATE FILING

Q. Please describe GCW's request for a general rate revision.

A. The Company filed its request for a general rate increase on December 29, 2017. In its Application, GCW proposed an annual revenue increase of \$129,895 to the Company's 2016 annual revenues, or a 73.64 percent increase. resulting in total annual revenues of \$306,290. After deducting for operating expenses, the Company's application states that its proposed projected revenues would produce a 10 percent rate of return on a rate base of \$558,127. Staff's calculations of the effect of the Company's proposed revenue increase differs; Staff computes the application's rate base at \$558.094 and calculates that the Company's proposed revenues would create a rate of return on that rate base of 11.83 percent. The Company also proposes changes to its rate structure to move residential and commercial services into the same customer class, leaving one customer class for those receiving metered service and one for those receiving flat-

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rate service. The Company additionally proposes a water hauler rate based on metered service and a new fire prevention rate to cover the cost of fire hydrants.

Q. Why is the Company requesting the general rate increase?

A. GCW asserts that it requires a rate increase to cover cost increases because current rates do not generate enough revenue to cover the cost of operating the system and give the Company an opportunity to earn a reasonable return on its investment and because the capital improvement expenditures need to be updated and included in rate base.¹⁷ Specific examples of such increased costs highlighted in GCW's application are increases to officer wages, affiliated interest costs for office and storage space, contractor expenses, and to add Construction Work in Progress (CWIP) in plant to replace a service line. GCW also proposes to pay \$24,000 annually to Ms. Hill upon her retirement at the conclusion of this rate case, and to increase the past combined employee salary expense of \$39,600 for both Ms. Hill and Ms. Bekins into a higher salary expense for Ms. Bekins, as she will assume duties of full-time CEO following Ms. Hill's retirement.¹⁸

Q. What test year period did the Company use in its filing?

 A. The Company used the Test Year period January 1, 2016 through December 31, 2016.

Q. Please describe why a Test Year is necessary.

A. The Commission is charged with setting rates at a level that will allow the utility a reasonable opportunity to earn its authorized rate of return during the period the

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¹⁷ GCW Testimony at 3.

¹⁸ GCW Testimony at 5.

1 rates will be in effect. Therefore, Staff's recommendation for rates must estimate 2 both the costs and revenues that will be in effect during that period in order to 3 determine an appropriate revenue requirement for the utility. In determining the 4 revenue requirement appropriate for the rate period, a test year must be utilized as 5 a basis for establishing rates. A historic test year typically involves the use of a past 6 12-month period (usually the 12-month period immediately preceding the rate case 7 filing) with adjustments for items that are one-time events and those that are known 8 and measurable in the future. A future test year is for a 12-month period that begins 9 after the rate case is filed, and uses utility forecasting and budgeting to derive 10 forward-looking revenues and expenses over a future 12-month period. In Oregon, 11 water utilities have typically chosen to use an historic test year in Commission 12 proceedings, as GCW has done in this case.

Q. Does the Company propose any adjustments to the Company's Test Year expenses?

 A. Yes, the Company made several adjustments to its calendar year 2016 information to reflect changes in costs occurring outside of the Test Year. The Company proposed increases to Salaries and Wages-Officers, Employee Pension and Benefits, Rental of Building Real Property, and Contract Services.

Q. What are GCW's current rates and what rate increase has GCW proposed in this case?

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A. Tables 1, 2, and 3 below illustrate GCW's current rates provided in its Application.¹⁹

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Table 1. Current Rates for Metered Service

CURRENT RATES FOR RESIDENTIAL/COMMERCIAL METERED SERVICE

Line or Meter Size	Metered or Flat	<u>Current</u> Residential Monthly Base or Flat Rate	Residential Consumption Included in Base Rate		Consumption Rate per Unit of Measurement
3/4" or 5/8"	Metered	\$15.86	none	Cubic ft	\$1.12 Per 100 cf of water used
1"	Metered	\$19.82	none	Cubic ft	\$1.12 Per 100 cf of water used
1 1/2"	Metered	\$24.10	none	Cubic ft	\$1.12 Per 100 cf of water used
2"	Metered	\$29.81	none	Cubic ft	\$1.12 Per 100 cf of water used
4"	Metered	\$34.88	none	Cubic ft	\$1.12 Per 100 cf of water used
6"	Metered	\$40.43	none	Cubic ft	\$1.12 Per 100 cf of water used

Table 2. Current Rates for Flat Rate Service

CURRENT FLAT RATES FOR RESIDENTIAL/COMMERCIAL SERVICE						
Line or Meter Metered or Flat Current Monthly Flat Rate Consumption Rate p Size Measurement Measurement Measurement Measurement						
3/4" or 5/8"	Flat	\$20.75	None			
1"	Flat	\$24.17	None			
1 1/2"	Flat	\$28.72	None			
2"	Flat	\$34.53	None			
4"	Flat	\$40.07	None			
6"	Flat	\$45.65	None			

Table 3. Current Rate for Water Hauling

CURRENT RATE FOR WATER HAULING					
Commodity Rate	No. Of Units	Unit			
\$1.12 per each	100	Cubic Feet			

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Tables 4, 5, 6, and 7 below illustrate GCW's proposed rates provided in its

Application.20

²⁰ GCW Testimony at 12-13.

Table 4. GCW's Proposed Rates for Metered Service

PROPOSED RATES

FOR RESIDENTIAL & COMMERCIAL METERED SERVICE

Meter Size	Metered	Proposed Residential Monthly Base Rate	-		Proposed Consumption Rate per Unit of Measurement
3/4" or 5/8"	Metered	\$27.56	none	Cubic ft	\$1.83 Per 100 cf of water used
1"	Metered	\$34.44	none	Cubic ft	\$1.83 Per 100 cf of water used
1 1/2"	Metered	\$41.88	none	Cubic ft	\$1.83 Per 100 cf of water used
2"	Metered	\$51.80	none	Cubic ft	\$1.83 Per 100 cf of water used
4"	Metered	\$60.61	none	Cubic ft	\$1.83 Per 100 cf of water used
6"	Metered	\$70.26	none	Cubic ft	\$1.83 Per 100 cf of water used

Table 5. GCW's Proposed Rates for Flat Rate Service

PRO	PROPOSED RATES							
FOR RESIDENTIAL & C	FOR RESIDENTIAL & COMMERCIAL FLAT RATE SERVICE							
Line Size	Line Size Flat Rate Proposed Monthly Flat Rate Consumption Rate							
3/4" or 5/8"	Flat	\$36.07	None					
1"	Flat	\$42.01	None					
1 1/2"	Flat	\$49.92	None					
2"	Flat	\$60.02	None					
4"	Flat	\$69.65	None					
6"	Flat	\$79.34	None					

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Table 6. GCW's Proposed Rates for Water Hauling

PROPOSED RATE FOR WATER HAULERS					
Commodity RateNo. Of UnitsUnit					
\$1.83 per each	100	Cubic Feet			

Table 7. GCW's Proposed Fire Protection Rate

PROPOSED RATE FOR FIRE PROTECTION				
All metered and flat rate customers	Monthly Rate			
	\$0.28			

Q. What would average customer bills be under GCW's proposed rates?

A. Table 8 below, which was included by GCW in its Application,²¹ reflects the effect of

the Company's proposed rate increase on customer's monthly average bills.

Proposed increases by GCW result in the average customer's bill increasing by

approximately 74 percent.

Table 8. GCW's Proposed Average Bills, Consumption, and Revenue²²

FOR RESIDENTIAL & COMMERCIAL METERED SERVICE

Customer Class - METERED	Number of Customers	Average Monthly Bill	Average Monthly Consumption (100 cf)	Total Annual Revenue
Residential/Commercial - 5/8" or ³ / ₄ "	345	\$ 31.59	220	\$ 130,792.22
Residential/Commercial - 1"	19	\$ 52.05	962	\$ 11,867.57
Residential/Commercial - 1 1/2"	5	\$ 47.88	328	\$ 2,873.04
Residential/Commercial - 2"	21	\$ 111.03	3235	\$ 27,980.66
Residential/Commercial – 4"	2	\$ 300.72	13,114	\$ 7,217.19
Residential/Commercial – 6"	1	\$ 71.39	62	\$ 856.64
TOTAL	393			\$ 181,587.32

FOR RESIDENTIAL & COMMERCIAL FLAT RATE SERVICE

Customer Class - FLAT	Number of Customers	Average Monthly Bill	Average Monthly Consumption	Total Annual Revenue
Residential/Commercial - 5 /8" or ^{3/4} "	256	\$ 36.07	none	\$ 110,792.96
Residential/Commercial - 1"	2	\$ 42.01	none	\$ 1,008.23
Residential/Commercial - 1 1/2"	0	\$ 49.92	none	\$0
Residential/Commercial - 2"	9	\$ 60.02	none	\$ 6,481.76
Residential/Commercial – 4"	0	\$ 69.65	none	\$0
Residential/Commercial – 6"	0	\$ 79.34	none	\$ 0
TOTAL	267			\$ 118,282.96

²¹ GCW Testimony at 13-14.

²² In Table 8 provided in the Company's Application of proposed residential and commercial flat rate services estimating average monthly consumption, Staff would use the term 'unknown,' instead of 'none,' in the average monthly consumption of flat rate services because consumption for flat rate service does occur but is not measured and is therefore unknown.

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Q. What effect would GCW's proposed rate increase have compared to current average customer bills?

A. Staff believes a comparison of the likely effect of the Company's proposal on

average customer bills is best depicted in Staff's Table 9.

Table 9-Staff's Projection of the Effect of GCW's Proposed Rate Increases

	Customer Current	Customer Proposed		
Line Type & Size	Average Bill	Average Bill	\$ Change	% Change
Water - METERED				
Residential/Commercial				
5/8" or 3/4"	\$18.33	\$31.59	\$13.26	72%
1"	\$30.59	\$52.05	\$21.46	70%
1 1/2"	\$27.77	\$47.88	\$20.11	72%
2"	\$66.04	\$111.03	\$44.99	68%
3"				
4"	\$181.76	\$300.72	\$118.96	65%
6"	\$41.12	\$71.39	\$30.27	74%
Water - FLAT				
Residential/Commercial				
5/8" or 3/4"	\$20.75	\$36.07	\$15.32	74%
1"	\$24.17	\$42.01	\$17.84	74%
2"	\$34.53	\$60.02	\$25.49	74%

Q. What are Staff's major concerns about the Company's proposed rates?

A. Other than the overall level of the Company's rates, which I will address in my discussion of the Company's requested revenue requirement, Staff has three primary concerns regarding the Company's proposed rates.

1. Difficulties in designing cost-based rates caused by the use of the "customer

equivalents" billing method, described further below;

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- The large proportion of customers receiving service as flat rate, rather than metered, customers; and
 - 3 The relationship between the level of rates charged to flat rate customers compared to those charged to metered customers.

Q. Please describe the use of "customer equivalent" billing method proposed by the Company.

A. As can be seen in Table 8 above, the Company has designed its metered customer rates assuming 393 end-use metered customers. In fact, the Company has only 147 meters through which it provides service to those customers. Of the 393 customers, it appears that many are provided service thorugh a master meter. A master meter is a meter that measures the total usage of a condominium association, homeowners association, or other multi-tenant property. The master meter owner is the customer of the utility and, as a result, is the only one receiving an actual bill from the utility. It appears from the Company's rate filing that it proposes to collect its required revenues by charging "customer equivalent" base rate charges to the master meter owners. That base rate charge would be the product of the base rate that would be charged to a customer with a meter the size of the line serving the customer out of the master meter (e.g., \$31.59 for a customer served from the master meter through a 5/8" or 1" line) multiplied by the number of customers behind the master meter served through that size of line. For example, a master meter customer who is providing water to five of its occupants through 1" lines behind the master meter would be charged a monthly base rate of

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\$157.95 (\$31.59 * 5). I will refer to this billing method throughout my testimony as the "customer equivalent" method.

Q. Please provide an example of billing using the "customer equivalent" method.

A. The Collins Lake Chalet has 151 dwellings. The Company's response to DR 76 indicates those dwellings are served through 24 1.5" meters, with each meter on a separate building.²³ Per the Company's response to DR 19, service from the master meter to individual dwellings is provided through a 3/4" line.²⁴ If the Collins Lake Chalet were billed on its meter size, rather than on a "customer equivalent" basis, it would be assessed a \$1,173.12 (the 1.5" base rate of \$47.88 x 24) monthly base charge. Assuming full occupancy and an equal distribution of the base charge among the Chalet dwelling's end users, each end user would pay a base charge of \$7.77 (\$1,173.12 / 151) per month.

Under the Company's proposed "customer equivalent" method, the Chalet would be charged \$4,770.09 (the 5/8" base rate of \$31.59 x 151). The \$31.59 is the equivalent of what a customer with a 5/8" meter would be charged. Assuming full occupancy and an equal distribution of the base charge among the Chalet dwelling's end users, each end user would pay a base charge of \$31.59 (\$4,770.09 / 151) per month.

As can be seen from this example, use of the "customer equivalent" billing method rather than the standard payment by meter size can have a significant impact on a customer's (and therefore an end user's) base rate.

²³ See Exhibit Staff/105, Brock/3.

²⁴ See Exhibit Staff/105, Brock/4.

Q. Please explain the difference between the terms "customer" and "end user" as used in your last response.

A. Customer refers to a direct customer of the utility. Those customers receive bills directly from the utility as they are direct customers of GCW. End user refers to both customers and others who receive water as a result of the Comany's provision of water service to a customer, but who are not direct customers of the utility. An example of the latter may be a member of a home owner's association (HOA) who receives water provided by GCW but pays the master meter owner, the HOA, for the water it receives, not GCW.

Q. Does the use of a customer equivalent method impact the commodity charge paid by the master meter customer?

A. No. The master meter customer would be charged for consumption based on the amount of water that actually flows through the meter. The use of the customer equivalent billing method affects only the determination of the base charge.

Q. Why does Staff find the use of the customer equivalent method problematic?

A. Developing just and reasonable rates requires Staff to 1) develop the overall revenue requirement the company will need to recover the costs it incurs to provide service, and 2) allocate that revenue requirement among customers in a manner that reflects the costs imposed by the respective customers. The latter is referred to as rate spread and rate design and will be addressed in more detail later in my testimony.

The use of the customer equivalent billing method has no impact on the Company's revenue requirement, but it limits Staff's ability to design appropriate

Staff/100 Brock/19

rates by distorting the role of the most effective cost indicator – the size of the meter serving the customer – in Staff's "tool box" for designing rates. As I describe in more detail in the Rate Spread and Rate Design section of my testimony, water rates are typically designed such that customers with larger meter sizes pay higher base rates than those with smaller meters. This is because "the safe operating flow, or capacity, of a particular size of meter is essentially the limiting factor in terms of the demand that can be exerted on the water system through the meter."²⁵ In other words, the costs to supply a customer water are largely driven by the size of the meter. Staff's goal is to equitably assign costs to the various customers of the water utility. The costs of serving a master meter customer are best measured by the size of that customer's meter. How that master meter customer then serves its end-user occupants (i.e., through what line size) is not the most relevant factor in determine the cost imposed on the utility to serve that master meter customer. The use of the customer equivalent method breaks that link between meter size and cost and makes it difficult for Staff to assess the appropriateness of the base charge. Again, it distorts the role of the most effective indicator – the meter size – in Staff's "tool box" for determining appropriate rates.

As described later in my testimony, Staff's proposed rate design does not use the customer equivalent billing method. As a result, Staff is better able to rely on meter sizes in its rate design recommendation.

²⁵ Principles of Water Rates, Fees, and Charges (M1) (6th Edition). American Water Works Association, 2012, Page 324.

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Q. Please describe Staff's concerns regarding the large proportion of customers receiving service as flat rate customers.

A. Staff believes measuring and charging for consumption sends an important price signal to customers regarding their consumption (i.e., that additional usage will increase their bill). That concern has been expressed by the Commission through the adoption of one of its Key Performance Measures (KPMs), KPM #1, which states as its standard:

Water utilities-Percentage of rate regulated water companies with rate designs promoting efficient use of water resources.²⁶

The usage for over 40 percent (267 of the 660 end users shown above on Table 8) of the Company's end users that receive water either directly from the utility or through a master meter is not metered. If you look only at customers who receive service directly from and are billed directly by the utility, over 60 percent (267 of the 414 customers shown on Tables 19 and 20 below) of those customers' usage is not metered. As I discuss in more detail later in my testimony, and consistent with the Stipulation that resolved the last rate case, Staff believes the Commission should direct the Company to pursue a metering program (which, if the Company needs to pursue external funding, might include exploring options such as funding by the Oregon Safe Drinking Water Revolving Loan Fund).

²⁶ Public Utility Commission of Oregon, Annual Performance Progress Report, Reporting Year 2017 (Sept. 29, 2017), available at <u>https://www.puc.state.or.us/commission/APPR2017.pdf</u>.

Staff/100 Brock/21

Q. What are Staff's concerns regarding the relationship between the rate the Company proposes to charge to flat versus metered customers?

A. The relationship between the rates is apparently inconsistent with the cost-recovery principles that usually govern rate design. Based on the Company's calculations of the rates the Company is proposing, Staff compared the metered customers' estimated monthly bills to the estimated monthly bills for flat-rated customers with the corresponding line size. This comparison shows that customers with meter sizes of one, two, and four inches would pay more per month, on average, than customers with one, two, and four inch line sizes that receive flat rate service. For instance, a two inch metered customer would have an estimated average monthly bill of \$111.03 per month, while the flat-rated two inch customer would have a static monthly bill of \$60.02 per month. This inverse relationship between metered and flat-rated bills for the same size service is inconsistent with the cost recovery goals that rates are typically designed to accomplish. Overall rates are designed to recover a company's cost of providing service. For metered customers, those costs are recovered through both a base rate that does not vary from month to month and a commodity rate that varies with usage. In total, those rates are designed to recover the company's cost of providing service to the customer.²⁷ In comparison, flat-rated customers pay one charge per month that should also accomplish that same cost recovery goal. To accomplish that goal, the single flat-rate charge must be large enough to recover costs that are recovered through both the base rate and

²⁷ See generally Principles of Water Rates, Fees, and Charges (M1) (6th Edition). American Water Works Association, 2012, Chapter III.2, Distributing Costs to Customer Classes.

commodity charge for metered customers. Based on the average bill information provided by Government Camp for metered customers, the flat-rate customer's bill would not provide the same level of cost recovery as would the metered customer's bill, assuming there is similar consumption by both metered and flat-rate customers.

ISSUE 4: STAFF'S REVIEW OF GCW'S FILING

Q. Please describe Staff's investigation into GCW's request for a general rate increase.

A. Staff's investigation and analysis of GCW's general rate case filing included a comprehensive examination of the Company's revenues, expenses, proposed adjustments, capital improvements, system capacity, utility plant, accumulated depreciation and expense, GCW's Master Plan, quality of service, consumer complaints, Contribution in Aid of Construction (CIAC), GCW's internal billing and consumption records, and meter reading records. Further, Staff reviewed rate base, rate design, the cost of capital, and the sources and status of GCW's debt. Staff also identified several affiliated interest issues that necessitated additional filings by the Company, and reviewed the financial aspects of those additional filings. Staff has issued just over one hundred data requests to the Company and reviewed GCW's replies throughout the investigation. Staff also did an onsite visit of the Company's office and storage facilities in conjunction with the relevant parallel affiliated interest filings. Staff appreciates the Company's cooperation in this rate case and related dockets.

1	Q. What major specific issues did Staff investigate?
2	A. Specific issues included:
3	Consumption and billing data;
4	The proposed full-time CEO salary;
5	The proposed unfunded pension;
6	Increased contractor expenses;
7	Transportation expenses;
8	Plant additions and adjustments;
9	 Status of proposed Construction Work in Progress;
10	 Expenses associated with affiliated interest agreements;
11	 Compliance with the terms of the UW 145 Stipulation;
12	Customer billing and service complaints; and
13	 Cost of capital and status of the Company's debt.
14	Staff also assessed how to approach rate structure in this case, including
15	billing based on customers' meter size rather than the customer equivalent method
16	described above and whether to make progress toward the use of the standard
17	factors that Staff generally uses to design rates that increase in relation to meter
18	size. This issue is discussed below in Issue 7.
19	Q. Please summarize Staff's review of GCW's current customer billings and
20	explain issues raised by GCW's billing data.
21	A. After reviewing the Company's billing and consumption records, I identified three
22	general kinds of issues: (1) billings that appear to be inconsistent with GCW's tariffs;

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(2) apparent or potential irregularities in certain accounts' consumption as reported by the Company; and (3) miscalculations involving consumption-based billing.

Q. Please describe the billings that appear inconsistent with GCW's tariffs.

A. Certain charges in the Company's billing records appear to be inconsistent with the

Company's current tariffs and Paragraph 6 of the Stipulation in UW 145. Table 10

below depicts excerpted billing records from the Company's response to DR 1 to

show that it charged a \$25 New Account Setup Fee that is not listed in GCW's

existing Miscellaneous Tariff, Schedule No. 6. Additionally, Connection Charges for

New Service that are tariffed "at cost" in the Company's current Miscellaneous

Schedule No. 6 appear instead to have been billed at a flat rate of \$450.

Table 10. Billing Records Excerpted from Data Request (DR) 1²⁸

Date 💌 Nu	um 🔹 Item 🖵	Item Description 🔻	Account 💌	Split 💌	Qty 💌	Credit 💌
01/12/2016 12-63	359 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
03/28/2016 12-67	726 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
04/01/2016 12-65	511 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
05/24/2016 12-67	728 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
05/27/2016 12-67	729 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
06/23/2016 12-67	727 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
07/20/2016 12-70	095 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
08/01/2016 12-70	096 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
09/12/2016 12-70	099 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
09/14/2016 12-70	098 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
10/18/2016 12-74	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
10/20/2016 12-59	995 Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
11/28/2016 12-59	997 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
11/28/2016 12-74	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/03/2016 12-59	999 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/12/2016 12-59	998 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/12/2016 12-74	468 Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/12/2016 12-74	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00

²⁸ See Exhibit Staff/105, Brock/5-6. In response to DR 1, the Company provided an entire year's worth of customer billing, inclusion of which in this exhibit would encumber the record in this case. Staff proposes to enter the relevant excerpt into the record. All parties have the opportunity to examine the entire response in case any party wishes to offer into evidence any other portion of the response as relevant. See OAR 860-001-0480(8).

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Also, as shown in the Company's response to DR 80²⁹ and Table 11 of excerpted records from the Company's response to DR 1, the Company appears to be billing a metered hydrant rate for snow making activities that is not included in its tariffs and is billed once a year following the winter season.

5 **Table 11. Billing Records Excerpted from DR 1**³⁰

Date 💌	Num 🔻	ltem	T Item Description	Account	Split 🔻	Qty 💌	Credit 💌
01/01/2016	12-6279	MH 4"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	104.64
01/01/2016	12-6306	MH 2"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	89.43
02/08/2016	12-6360	MH	Quarterly base rate	461.7 · Metered Hydrant Sales	141 · Accounts Receivable	1.00	2,392.43
04/01/2016	12-6649	MH 4"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	104.64
04/01/2016	12-6676	MH 2"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	89.43
07/01/2016	12-7016	MH 4"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	104.64
07/01/2016	12-7044	MH 2"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	89.43
10/01/2016	12-7390	MH 4"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	104.64
10/01/2016	12-7418	MH 2"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	1.00	89.43

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Staff compared the meter readings provided by the Company in DR 93 with the billing records provided in DR1 and found another anomaly; it appears that a quarterly meter base rate charge was billed as the equivalent of five one inch meters to three customers although there is only one meter record in the field, noted as serving three accounts. Two of these customers were billed for two meter quarterly base rates charges of \$118.92, while the third appears to have been billed for one metered quarterly base rate of \$59.46, depicted in Table 12 and Table 13 below.

²⁹ See Exhibit Staff/105, Brock/7.

³⁰ See Exhibit Staff/105, Brock/8-9. In response to DR 1, the Company provided an entire year's worth of customer billing, inclusion of which in this exhibit would encumber the record in this case. Staff proposes to enter the relevant excerpt into the record. All parties have the opportunity to examine the entire response in case any party wishes to offer into evidence any other portion of the response as relevant. See OAR 860-001-0480(8).

Table 12. Meter Records Excerpted from DR 93³¹

CM 3 accts 17581626 1" Gal 7175600 7279900 104,300 13,944	CM	3 accts	17581626	1"	Gal	7175600	7279900	104,300	13,944
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The above meter record corresponds to the following billing records:

Table 13. Billing Records Excerpted from DR 1³²

04/01/2016 12-6606	RM 1"	Quarterly base rate	461.1 · Residential Metered	1.00	59.46
01/01/2016 12-6142	CM 1"	Quarterly base rate	461.2 · Commercial Metered	2.00	118.92
01/01/2016 12-6061	CM 1"	Quarterly base rate	461.2 · Commercial Metered	2.00	118.92

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Q. Did Staff identify apparent or potential irregularities in certain accounts'

consumption in the billing record data?

A. Yes. My review of customer billing records revealed that certain accounts'

consumption was either missing from the records or appeared unusually low,

particularly when considered in relation to the size of the meter providing the service.

One example is a local inn served by the largest meter size (and the only customer

with a six inch meter), which was billed only \$2.46 for consumption during the entire

test year. Per the Company's response to DR 82,³³ the six inch meter provides only

fire suppression service to the local inn and usage would only occur in the event of a

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fire. Staff does not know how this customer gets water service or why the Company

³¹ See Exhibit Staff/105, Brock/10-11. In response to DR 93, the Company provided a year's worth of meter reading records, inclusion of which in this exhibit would encumber the record in this case. Staff proposes to enter the relevant excerpt into the record. All parties have the opportunity to examine the entire response in case any party wishes to offer into evidence any other portion of the response as relevant. See OAR 860-001-0480(8).

³² See Exhibit Staff/105, Brock/12-13. In response to DR 1, the Company provided an entire year's worth of customer billing, inclusion of which in this exhibit would encumber the record in this case. Staff proposes to enter the relevant excerpt into the record. All parties have the opportunity to examine the entire response in case any party wishes to offer into evidence any other portion of the response as relevant. See OAR 860-001-0480(8). Staff notes that the billing records of these accounts are not supported by the meter consumption record, as the meter consumption record recorded 1,000 cf less than the consumption billed.
³³ See Exhibit Staff/105, Brock /14.

does not bill this customer a base rate charge for an additional 3/4 inch meter that appears in the Company's response for DR 93 of meter records for this customer.³⁴ In another example, in the Company's response to DR 91 regarding missing consumption for a resort, the Company responded that the resort did not pay for 2016 consumption until 2017.³⁵

Additionally, the Company's response to a similar question for another resort in DR 87³⁶ indicated the Company found a billing error due to a change of billing that resulted in the resort not having been billed for two quarters of consumption in 2016. It appears this consumption information was also missing from the billing records provided in response to DR's 1 and 58.

These problems are characteristic of the results of Staff's investigation in this case. In addition to these and the problems described below, I also identified several other additional billing errors that are not described individually in this testimony.

Q. Did Staff identify issues with GCW's overall consumption figures in the billing record data?

 A. Yes. Staff was unable to match the total annual consumption provided by the Company on page 11 of the Application (2,281,122 cf) with the billing record data provided in response to DR 1 and DR 58. When Staff sorted the billing records by meter size, the data provided for several metered customers were missing either the corresponding billing record for the base rate or consumption, which may have occurred due to the distortion that results from the line sizes, rather than meter

³⁴ See Exhibit Staff/105, Brock/15-16.

³⁵ See Exhibit Staff/105, Brock/17.

³⁶ See Exhibit Staff/105, Brock/18.

Staff/100 Brock/28

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sizes, being used in the Company's practice of billing based on customer equivalents. These inconsistencies made it difficult to rely on the Company's data when designing rates.

Q. How does Staff recommend the consumption issues it has identified in the billing record data be dealt with in this rate case?

A. In order to develop and recommend a rate structure going forward, Staff used information provided in response to DR 93, which provided the actual number of meters, the actual meter sizes, and the corresponding consumption record for the meter readings, which totaled 2,507,585 cf in annual consumption.³⁷ For the consumption figures that were applied in the rate design formulas addressed in Issue 7 below, Staff used the annual consumption measured by the meters from these meter records. As the meters are the consumption source, meter records are the most accurate reflection of consumption. Staff believes this adequately addresses the consumption issues discovered in this case and described above.

Q. Did Staff identify miscalculations in the Company's billing?

A. Yes. Staff noted several apparent mistakes in the amount billed when compared to the amount of consumption measured. Table 14 below, excerpted from the billing records provided in response to DR 58, shows several example anomalies in the amounts billed to customers when considered against the consumption amounts indicated by the Company. In Table 14, the Company's excerpted responses are shown in the seven columns on the left; the results of my analysis are shown in the two columns on the right, highlighted in yellow. The first column in yellow shows my

³⁷ See Exhibit Staff/105, Brock /19-24.

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computations of the consumption by converting cf into billing units (100 cf equals

one billing unit) by dividing by 100, then multiplying by the rate of \$1.12. The second

column in yellow provides the comparison to the dollar figure billed to Staff's

computation of what the billed amount have been.

5 **Table 14. Billing Records Excerpted from DR 58**³⁸

Date 💌	Num 🔻	ltem 🖵	Item Description	Qty 🔻	Debit 💌	Credit 🔻	Staff Check	Difference
01/01/2016	12-6294	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	157.00		6.94	\$1.76	-\$5.18
04/01/2016	12-6664	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	157.00		6.94	\$1.76	-\$5.18
07/01/2016	12-7032	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	157.00		6.94	\$1.76	-\$5.18
10/01/2016	12-7406	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	203.50		9.00	\$2.28	-\$6.72
01/01/2016	12-6298	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	620.00		3.84	\$6.94	\$3.10
04/01/2016	12-6668	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	620.00		3.84	\$6.94	\$3.10
07/01/2016	12-7036	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	620.00		3.84	\$6.94	\$3.10
01/01/2016	12-6113	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	1,485.25		35.47	\$16.63	-\$18.84
04/01/2016	12-6481	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	1,485.25		35.47	\$16.63	-\$18.84
07/01/2016	12-6848	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	1,485.25		35.47	\$16.63	-\$18.84
10/01/2016	12-7221	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	487.00		11.63	\$5.45	-\$6.18
01/01/2016	12-6165	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	856.75		15.98	\$9.60	-\$6.38
04/01/2016	12-6534	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	856.75		15.98	\$9.60	-\$6.38
07/01/2016	12-6901	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	856.75		15.98	\$9.60	-\$6.38
10/01/2016	12-7274	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	769.00		14.34	\$8.61	-\$5.73

Q. How does Staff recommend the above issues identified in Staff's review of

GCW's current customer billings and GCW's billing data be addressed in this

case?

A. Pursuant to ORS 757.225, the Company is required to charge for services in accordance with its tariff. Staff wants to remind the Company of this requirement. Staff recommends the Company review its billing procedures and exercise due

- 12 diligence to ensure that its future billings are accurate and made in accordance with
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its tariffs. Staff will separately consider whether to make a recommendation to the

³⁸ See Exhibit Staff/105, Brock /25-26. In response to DR 58, the Company provided an entire year's worth of customer billing, inclusion of which in this exhibit would encumber the record in this case. Staff proposes to enter the relevant excerpt into the record. All parties have the opportunity to examine the entire response in case any party wishes to offer into evidence any other portion of the response as relevant. *See* OAR 860-001-0480(8).

Commission regarding investigating the Company's potential past noncompliance with ORS 757.225.

As described later in my Cost of Capital testimony, Staff also lowered the Company's recommended rate for return on equity to reflect any errant or questionable practices that resulted in errors in the Company's billing practices.

Q. Please discuss Staff's proposed adjustments to GCW's expenses.

A. Staff adjusted several expense accounts by eliminating the expense, normalizing the expense, transferring expenses from one account to another, or amortizing expenses over the appropriate periods. All of Staff's adjustments are shown in Exhibit Staff /103. The following is a brief explanation of the adjustments that I recommend.

Account 603, Salaries and Wages

Staff reviewed the proposed salary increase and new retirement payment for the Company's officers. Ms. Bekins will assume Ms. Hill's duties in addition to her own upon the retirement of Ms. Hill at the end of this rate case. GCW proposes to pay Ms. Bekins an annual CEO's salary of \$56,782 plus the associated payroll taxes as full-time, 40 hour week, employment. The Commission reviewed the affiliated interest agreement pertaining to Ms. Bekins' proposed salary in Docket No. UI 404 and approved Staff's recommendation to approve the contract at a level of \$50,130 in salary for Ms. Bekins. The Commission reserved the right to review, for reasonableness, all financial aspects of this transactions in a rate proceeding.

Given the proximity of Staff's recommendation to the timing of this testimony, the extensive review of both Ms. Bekin's duties and comparable market salaries

Staff/100 Brock/31

contained in Staff's UI 404 recommendation, and the level of management involvement that Staff believes would be prudently involved in implementing all of Staff's recommendations in this testimony, Staff also supports the \$50,130 recommendation in this proceeding, resulting in a downward adjustment to this account of \$6,652.³⁹ Additionally, during Staff's review of Ms. Bekin's proposed CEO duties, both in this proceeding and in UI 404, Staff observed that many of the CEO duties overlap or are duplicated by the duties of the water operator contracted to provide services as the Water Operator and Direct Responsible Charge (DRC). Overlapping duties include meeting with prospective developers, preparation of reports for Oregon Health Authority and Drinking Water Program, develop plans for capital improvements, fielding customer calls, performing site visits with operator on trouble calls, resolving customer issues, determining and approving repairs and maintenance of system operations, a water feasibility report to the county for new development, and developing plans and infrastructure necessary to meet the future needs. Additionally, the CEO duties also overlap with the bookkeeper's duties relating to resolving and investigating customer billing issues. To account for unnecessarily overlapping duties in evaluating the prudence of the resulting combined expenses of the CEO salary and contractor pay, Staff recommends

³⁹ In re Government Camp Water Company, Inc., OPUC Docket No. UI 404, Order No. 18-318 (August 28, 2018). Absent Staff's recommendations regarding updating the Company's approach to calculating bills or the recommendation to adopt a meter conversion program, discussed below—both of which Staff believes will necessarily involve increased attention and care from company management in the near future—Staff would support a further downward adjustment to this salary to reflect the reduced level of management engagement and oversight that resulted in errors in the Company's billing practices and unilateral disregard of some parts of the Company's tariffs and certain Commission orders.

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additional adjustments below to the contractor expenses in order to arrive at a prudent overall level of expense when these accounts are considered together.

Account 604, Employee Pension & Benefits

GCW proposes to convert Ms. Hill's current salary to form an unfunded annual retirement payment to Ms. Hill in perpetuity. Staff removed the proposed unfunded retirement payment to Ms. Hill, citing it as an imprudent expense that is not reasonable for current utility customers to pay for. This resulted in a downward adjustment of \$24,000. Also, while it does not appear to be the best reading of the Company's application, to the extent that the Company may have intended to convey that this is a past obligation incurred by the Company, including this amount in current rates may additionally be impermissible as retroactive ratemaking.

Account 611, Telephone/Communications

In the Company's response to DR 14,⁴⁰ the Company indicated that \$420 had
inadvertently been entered twice into expenses. Accordingly, Staff proposes a
downward adjustment of \$420 from this account.

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Water Operator Contract Labor

Staff reviewed the Company labor expenses in multiple accounts (620, 621, 636, and
639) attributed to the contractor retained under the Water Operator Contract.⁴¹ Due
to various adjustments and transfers made by the Company between these accounts
for labor expenses billed by the water operator, Staff reviewed all costs in the
following accounts for prudence.

⁴⁰ See Exhibit Staff/105, Brock /27-28.

⁴¹ See Exhibit Staff/105, Brock /29-37 (Water Operator Contract and Addendum).

Account 620, O&M Materials and Supplies-Staff identified \$4,460 for labor expenses relating to maintenance for spring inspection, cutting down trees on the road, draining, cleaning, and disinfecting and refilling both the 250,000 and the 100,000 gallon water tanks, insulating meter boxes, and removing debris to the dump. Staff made no adjustments to this account.

Account 621, Repairs to Water Plant-Staff identified \$3,915 for labor repairs to the water plant. Staff made no adjustments to this account.

Account 636, Contract Services Labor-Staff identified and removed \$814 of labor expense that had insufficient detail to determine what labor was entailed.

Account 639, Contract Services, Other- Staff reviewed the water operator contract for \$49,959. Included in the contract are provisions under which the water operator is on call 24 hours a day and able to respond within one hour of an emergency. Services included in the contract include reading customer water meters and the master meter in the summer months, transportation to pick up materials and supplies with a mileage reimbursement, and the supervision, technical and professional services required in the course of managing operation and maintenance of the System in the capacity as DRC. The contract provides for certain specified activities to be provided under a base compensation of \$4,000 a month, which escalates by 2 percent per year. The contract also states that repairs for labor and maintenance are to be billed at \$45 per hour for labor, except that backhoe operator services are billed at \$95 per hour. All other non-specified rented, subcontracted or non-inventory items are to billed at cost plus thirty percent. Staff reviewed the contract for prudence

1	and found	the following duties specifically included in the water operator contract that						
2	overlap with the duties also designated to the CEO:							
3	1)	Represent Owner in all meetings with Oregon Health Authority (OHA)						
4		and/or other regulatory agencies where DRC attendance is necessary or						
5		otherwise deemed advisable by the Owner;						
6	2)	Attend all regular scheduled monthly business meetings, including						
7		presentation of monthly progress reports and/or special meetings;						
8	3)	Supervise Company-contracted labor;						
9	4)	Develop and provide any reports required by OHA or other regulatory						
10		agencies as requested by the Owner;						
11	5)	Assist with the development of the Owner's operating and capital budgets						
12		up to three times per fiscal year;						
13	6)	Advise and coordinate with Owner in purchasing supplies, equipment						
14		and/or outside repair services;						
15	7)	Consult with company's engineer on system recommendations; and						
16	8)	Respond to any customer complaints.						
17	St	aff removed 50 percent of the \$49,959 annual water operator contractor						
18	expenses	in Account 639 to reflect a prudence adjustment to the overall combined						
19	expenses	of the increased full-time CEO salary and the water operator contract due						
20	to these c	overlapping duties. Staff estimates that 50 percent of the duties listed above						
21	as the CE	O's overlap with the duties under the water operator contract. That						
22	adjustmer	nt reduced expenses by \$24,980.						
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Account 641, Rental of Building/Real Property

As I discussed earlier, Staff's recommendations in both UI 402 and UI 403 contained a condition under which the Commission reserved the right to review, for reasonableness, all financial aspects of these transactions in a rate proceeding.

Given the proximity of Staff's recommendation to the timing of this testimony, the extensive review of both the office and storage spaces and the market rates for comparable space, and Staff's considered review of the rationale supporting the waiver of the transfer pricing rule in connection with the affiliated interest filing, Staff supports the contract prices that the Commission approved in UI 402 and UI 403 as prudent expenses in this rate proceeding.⁴² These figures are \$12,000 in Docket No. UI 402 and \$7,000 in Docket No. UI 403, resulting in a downward adjustment to this account of \$3,000.

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Account 650, Transportation

GCW included expenses for contractor's mileage as well as gas credit card and
repair expenses for a 2004 Buick Rainier. In the Company's DR responses to Staff in
DR 28, 29 and 70,⁴³ the Company indicates that the Buick is 100 percent used by the
Company but is owned by Charlomont Hill, LLC.⁴⁴ After reviewing accounting
records, Staff estimates approximately 84 gallons of gas were used in the test year.
Due to this limited level of use and Charlomont Hill LLC's ownership of the Buick

⁴³ See Exhibit Staff/105, Brock /38, Brock/39, and Brock/40-41.

⁴²*In re Government Camp Water Company, Inc.*, OPUC Docket No. UI 402, Order No. 18-317 (August 28, 2018).

In re Government Camp Water Company, Inc., OPUC Docket No. UI 403, Order No. 18-319 (August 28, 2018).

⁴⁴ Staff notes the affiliated interest relationship with Charlomont Hill, LLC. The Company must seek Commission approval before entering any charges on its book that would fall under ORS 757.495.

Rainier (as opposed to the Company owning the vehicle), a mileage reimbursement is a more reasonable and accurate way to account for the costs of the Company's use of the Buick. Applying estimated mileage at the \$0.545 per mile federal mileage rate results in a mileage reimbursement of \$736 for the Buick. Including the additional contractor mileage expense of \$1,043, the combined mileage reimbursements total \$1,779, resulting in a downward adjustment of \$873 to this account.

Account 656, Vehicle Insurance

Due to its limited use and Charlomont Hill ownership of the Buick Rainier, Staff proposes to treat Company reimbursement expense for use of the Buick as mileage in Account 650, Transportation, as discussed above. As insurance is included in the mileage reimbursement in Account 650, Staff removed this proposed insurance expense resulting in a downward adjustment of \$1,322.

Account 675, Miscellaneous Expense

Staff reviewed GCW's miscellaneous expense and removed finance charges from creditors bills resulting in a downward adjustment of \$190. Late payment charges incurred by the Company should not be borne by customers.

Account 408.11 Property Tax

Consistent with Staff's recommendation in Docket No. UI 402 discussed earlier,⁴⁵

Staff removed the property tax expense included for the leased barn and storage lot

⁴⁵In re Government Camp Water Company, Inc., OPUC Docket No. UI 402, Order No. 18-317 (August 28, 2018).

1	belonging to trust/Lesli Ann Bekins. This resulted in a downward adjustment of
2	\$1,201.
3	Account 403, Depreciation Expense
4 5 7 8 9 10	Depreciation Expense As Filed\$23,498 Removal of Tyrolean Meadows True-up (\$288) Removal of Meter Allowance from UW 145 (\$2,475) Removal of CWIP line replacement (\$109) Increase Adjustment for Water Tank Cost \$215 Error Correction \$395 Depreciation Expense—As Adjusted\$21,236
11	Staff's proposed downward adjustment of \$2,262 reflects the difference in the
12	accumulated depreciation expense filed of \$23,498 and the adjusted depreciation
13	amount of \$21,236.
14	Q. Does Staff propose any adjustments to the Company's Test Year revenues?
15	A. Yes. In its initial filing, in response to question 27 in the Application, GCW listed test
16	year Miscellaneous Revenues of \$4,562, but adjusted those revenues to a proposed
17	amount of zero revenues for the test year. Staff issued DR 25 ⁴⁶ requesting an
18	explanation of why the Company removed these revenues. The Company
19	responded that these revenues were removed as they were considered pass
20	through costs. It is not clear what the Company means by "pass through" in this
21	context. Customer billing data and the Company's application ⁴⁷ show that the
22	miscellaneous charges billed to customers took the form of late payment charges,
23	account setup fees, and service connection charges. In the Company's response to
24	DR 99, the Company provided two additional years of Miscellaneous Revenue

 ⁴⁶ See Exhibit Staff/105, Brock /42.
 ⁴⁷ GCW Testimony at 8.

income for the years 2015 and 2017.⁴⁸ Staff averaged the three years of miscellaneous revenues received by the Company and appropriately included these revenues, adding the three-year average for Miscellaneous Revenues, or \$4,966, back into the Revenue Requirement.
 Q. Please discuss Staff's review of GCW's proposed net plant.
 A. Staff made a number of adjustments to GCW's Utility Plant in Service, Accumulated

Depreciation of Plant, Contributions in Aid of Construction (CIAC), and Accumulated Amortization of CIAC as described below.

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Account 101, Utility Plant in Service

Staff removed a duplicate entry for Tyrolean Meadows Overrun True Up of \$14,419. Per DR 38,⁴⁹ the true-up for the Tyrolean plant investment was inadvertently included twice.

Staff removed an allowance for meter installations that was added in UW 145. The Company has already included and individually listed all meters installed in its plant since UW 145. This allowance artificially inflates the Company investments in plant. Per confirmation in the Company's response in DR 40,⁵⁰ Staff removed this allowance, resulting in the removal of the \$49,500 meter allowance from UW 145. In DR 37⁵¹ Staff requested an explanation for a corrected entry made in UW 145 in recorded plant costs for the 100,000 gallon wood tank. The Company indicated in its response that the costs for the wooden tank were not previously

⁴⁸ See Exhibit Staff/105, Brock/43.

⁵⁰ See Exhibit Staff/105, Brock /45-49.

⁴⁹ See Exhibit Staff/105, Brock /44.

⁵¹ See Exhibit Staff/105, Brock /50-52.

Staff/100 Brock/39

recorded at the correct amount and provided documentation to support that the entry of \$48,475 made in UW 145 should actually have been recorded as \$59,249.22. After reviewing these records, Staff recommends updating this figure to include the full documented costs of \$59,249.22, resulting in an increase to plant of \$10,774.22. Staff moved a proposed Construction Work In Progress (CWIP) service line replacement it to the appropriate CWIP Account 105, which resulted in a downward adjustment to this account of \$5,441. This item is discussed further below. Account 271 Contributions in Aid of Construction / Accumulated Amortization of CIAC In DR 16,⁵² Staff requested the Company provide the Contributions in Aid of Construction (CIAC) plant assets, which were not provided in the Company's original Application. CIAC represents the Company's plant assets that have been paid for by non-Company resources, such as developers or customers. Staff added the CIAC plant records and related Accumulated Amortization of CIAC per the Company's response to DR 16.

Account 105, CWIP

In the Company's response to DR 75,⁵³ the Company explained that a temporary
repair on a service line serving four customers was completed last fall and a
permanent line replacement project was identified and approved by the Company on
November 10, 2017. However, given the Company's timeline provided in its DR
response, construction on the subsequent line replacement appears not to have

⁵² See Exhibit Staff/105, Brock /53-55.

⁵³ See Exhibit Staff/105, Brock /56.

1	started yet. Three days after the Company decided to replace the lines, the project
2	was put on hold due to snowfall that began on November 13, 2017. Staff is unaware
3	of any new project developments.
4	Pursuant to ORS 757.355(2), the Commission may allow CWIP in rate base
5	in water rate cases on a case by case basis if the water utility is required to use the
6	additional revenues solely for the purpose of completing the capital improvement.
7	This is a departure from usual Commission policy against including CWIP specifically
8	available for water utilities.
9	OAR 860-036-2390 sets forth the requirements for inclusion in water rates:
10 11 12 13 14 15 16	The Commission may approve the cost of a specific capital improvement project into rates if: (a) The capital improvement project is under construction; (b) The water utility uses the additional revenues solely for the purpose of completing the capital improvement project; (c) The water utility demonstrates that it is in the public interest to provide funding for the capital improvements through rates; and (d) The costs are approved by the Commission.
17	This project does not meet those requirements. In light of the Company's
18	response to DR 75, the Company has not established that the line replacement project
19	is under construction at this point in time. Additionally, even if the project has begun,
20	Staff does not have a great deal of confidence in the Company's likely follow-through
21	to use the additional revenues solely to complete the capital project. When, in the last
22	rate case, the Company previously received revenue in advance to complete a capital
23	project, it unilaterally decided to limit the scope of that project beyond the scope
24	approved by the Commission. ⁵⁴ And finally, Staff does not believe the Company has
25	offered a sufficient rationale for why including this particular project in rates in advance

⁵⁴ See discussion of metering program infra, Brock/43, lines 17-21 and Brock/44, lines 1-11.

1 is in the public interest. Removing the CWIP amount proposed results in a downward

adjustment of \$5,441.

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Q. Please summarize the adjustments made to GCW's Plant.

A. Adjustments made by Staff are as follows:

5	Gross Plant	
6	Gross Plant—As Filed	\$1,051,997
7	CIAC	\$1,077,641
8	Tyrolean Meadows Adjustment	(\$14,419)
9	Meter Allowance Adjustment	(\$49,500)
10	CWIP Line Adjustment	(\$5,441)
11	100,000 Gallon Wood Tank Adjustment	\$10,774
12	Rounding Correction	\$5
13	Gross Plant—As Adjusted	\$2,071,057
14	Accumulated Depreciation	
15	Accumulated Depreciation—As Filed	\$520,939
16	Accumulated Depreciation—As Adjusted	\$518,694
17	CIAC Depreciation	\$195,867
18	Accumulated Depreciation of Plant with CIAC	\$714,561

Q. Please summarize all the Staff's adjustments to the Company's request in this

case.

A. All the adjustments proposed by Staff can be found on the Adjustment Summary

contained in my Exhibit 103.

Q. Does Staff have concerns regarding the Company's metering practices?

- A. Yes. Staff has two issues related to the Company's metering practices;
- First, 267 of the Company's current customers remain as flat rated customers
 - without a meter. For reasons discussed earlier,⁵⁵ Staff believes it is important to

meter customer's usage to encourage conservation, consistent with the

Commission's KPMs. Second, the Company's unilateral decision not to meet the

⁵⁵ See discussion of the Commission's KPM # 1 supra, Brock/20, lines 1-19.

condition in the UW 145 Stipulation to meter certain customers and not to seek the Commission's approval of its decision to depart from the terms of the Stipulation adopted by the Commission does not instill confidence in Staff. Q. Does Staff have any recommendations to address concerns regarding the Company's metering practices? A. Yes. The Commission should direct the Company to institute a meter conversion program (MCP) to provide meters to its currently unmetered (i.e., flat rate) customers. 1. Within 6 months of an order in this proceeding, develop a plan for a meter installation program that will result in the conversion of all flat rated customers to meters within five years of the order in this proceeding; 2. Each calendar year, convert at least 50 flat rate customers to meters under the MCP; and 3. Provide annual calendar year MCP reports, due January 1 of the year following the reporting period showing: a. The number of flat rated customers converted to meters each year under the MCP b. The costs associated with converting the flat rated customers to meters each year. c. The number of flat rated customers remaining at the end of that year. d. The first report should be due April 1, 2020.

1 If the Company determines it needs additional funding to institute the MCP, 2 Staff recommends that Company engage with appropriate potential funding sources, 3 including but not limited to Business Oregon and the Oregon Health Authority 4 Drinking Water Services program to request funding from the Oregon Safe Drinking 5 Water Revolving Loan Fund (OSDWRLF). 6 Q. Did the Company meet the requirements imposed on it under the Stipulation 7 that resolved its last rate case? 8 A. No. As noted previously, GCW agreed in Paragraph 12 of the Stipulation in UW 145 9 that it would make a rate filing on or before January 2014. In the Company's 10 response to DR 20⁵⁶ it stated that as a small water system, filing a rate case is time 11 consuming and costs money. The Company advised that in January of 2014, the 12 Company requested PUC Staff stipulate to an 18 month extension as it was the 13 Company's perception that a rate case was not yet advisable. Staff has not located 14 any record of that extension and notes that the Commission did not approve an 15 extension. Assuming that such an extension was granted, though, this rate case 16 filing was still substantially later than the extension would have permitted. 17 In addition, despite an allowance provided in plant in UW 145 to aid a 3 year 18 metering plan to meet the Condition in UW 145 that all customers with greater than 19 3/4 inch line sizes be converted to meters, there are still 11 customers with greater 20 than 3/4 inch line sizes in the proposed rates: 2 one inch customers and 9 two inch

customers. The Company advises in response to DR 18⁵⁷ and 67⁵⁸ that the

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⁵⁶ See Exhibit Staff/105, Brock/57.

⁵⁷ See Exhibit Staff/105, Brock /58.

⁵⁸ See Exhibit Staff/105, Brock /59.

Staff/100 Brock/44

Company made a management decision to meter only those commercial customers who use a large volume of water. The Company expanded on this response to indicate it believes that full implementation of that condition is not in the Company's best interest given the cost and the Company's financial situation. It is troubling that the Company did not comply with the conditions or seek Commission approval to reconsider the plan at the time it made the decision not to comply. This is particularly worrying because \$49,500 was added to plant as a meter allowance in UW 145, which has allowed the Company to recover these costs and a return on them in rates over the past eight years, yet the Company's response in DR 40⁵⁹ provides documentation of capital expenditures of only \$27,959.78 for meter installations.

Q. Does Staff have any recommendations to address concerns regarding this noncompliance?

A. As described below in Issues 6 on Cost of Capital, Staff also lowered the Company's recommended ROE due to questionable management practices that included this unilateral non-compliance with prior Commission orders. In the event the Commission does not adopt Staff's MCP recommendation, Staff recommends that the Commission also add a condition to the Order in UW 174 that all flat rated customers with greater than 3/4 inch line sizes be converted to metered customers, as was expected in compliance with the Commission's order resolving UW 145, and that GCW provide an annual status report, beginning in April of each year as to how they are progressing on this condition. The Commission should also require that the

⁵⁹ See Exhibit Staff/105, Brock /45.

1 Company file a new rate case by January 1, 2021, or seek the Commission's 2 approval if it believes that a rate case is not warranted by that date. 3 **ISSUE 5: CUSTOMER CONCERNS** 4 Q. Were customers notified of the proposed rate increase? 5 A. Yes. GCW filed a copy of the notice sent to customers with the Commission on 6 January 16, 2018. The customer notice was dated January 11, 2018, to notify their 7 customers of the proposed rate increase. 8 Q. Have GCW customers expressed any concerns to the Commission? 9 A. Yes, the Pre-Hearing Conference was well attended despite inclement weather 10 conditions in Government Camp on the day the conference was held. Present were 11 the Company, its attorneys, family members, several HOA representatives, the 12 water operator contractor employed by the Company and other customers. One 13 customer used a telephone bridge arranged at the last minute due to the inclement 14 weather conditions. 15 Many of those in attendance expressed concerns over the amount of the 16 proposed rate increase, the lack of a gradual rate increase, the amount of the 17 proposed pension and wages, infrastructure updates and potential sale of the water 18 system. 19 One attendee brought up a service issue relating to snow machine making 20 activities that affected water pressure in December of 2016. The Company's 21 responses to DR 55, DR 56, and DR 57⁶⁰ explained that the cause was due to an

⁶⁰ See Exhibit Staff/105, Brock/60, Brock/61, and Brock/62.

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error of a Skibowl employee. Snow making activities are now limited to no more than 350 gallons per minute (gpm) of use. Additionally, Skibowl is required to provide phone or text notification of all snow making activities, which could be suspended during high domestic consumption periods. The Company monitors water system pressure during snow making activities hourly to ensure no pressure reduction occurs.

Another attendee brought up a concern relating to the potential effects of a proposed 480 unit condominium build. In the Company's response to DR 53,⁶¹ which requested information about the proposed condominium build, the Company advised the proposal requires approval of a land exchange that has not been finalized between the United State Department of Agriculture and Mt. Hood Meadows. The proposed build falls within GCW's exclusive service area. The Company's response indicates it will comport with OAR 860-036-1270, Refusal of Water Service, which imposes requirements for when a utility must refuse service if they do not have adequate facilities, resources, or capacity to provide the requested service to other customers. Staff is currently in the process of confirming that the source of GCW's water, an artesian spring, has a master meter, which Staff recommends to enable the Company to assess potential new developments against overall water use.

In addition to the comments provided above, Staff, including Consumer Services, received emails and phone calls from several customers who were unable to attend the conference to relay their concerns over the Company's proposed rates.

⁶¹ See Exhibit Staff/105, Brock/63.

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Many expressed the concern over the lack of a gradual increase, the amount of the proposed increase, the proposed salaries, and the age of the system's infrastructure. One customer relayed their concern that the water tower loan in the name of Charlomont Hill LLC, was an affiliated interest loan from Maryanne Hill and/or Lesli Ann Bekins. Another customer reported periodic past outages due to construction issues, pipes breaking, and a large fire in the area having drained the water tanks resulting in no water and an eight-hour refill time, and a giardia issue resulting in the need to boil water.

ISSUE 6: COST OF CAPITAL

Q. What Cost of Capital did the Company request in this case?

A. The Company requested an 11.9 percent return on equity of \$268,442 and a
 7.5 percent cost of capital for a water tank loan with an outstanding balance of \$204,020 from Charlomont Hill, LLC.⁶²

Q. Please describe Staff's investigation of the Company's debt.

A. Staff sent data requests (DR 45, 46, 47, 48, 49, 61, 62, 63, 64 and 65)⁶³ seeking information and documentation regarding the Company's debt, including the water tank loan terms and a demand loan of \$69,656 that was paid off in the interim between UW 145 and the Company filing for UW 174. According to the Company, there is no written agreement for the water tank loan, which had an original balance of \$225,000 at 7.5 percent interest with a term of 30 years. The Company provided

⁶² GCW Testimony at 7.

⁶³ See Exhibit Staff/105, Brock/64,Brock/65,Brock/66,Brock/67,Brock/68,Brock/69, Brock/70-74,Brock/75, Brock/76 and Brock/77.

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Staff/100 Brock/48

a balance sheet for the water tank loan; payments of \$1,602.25 began in October of 2004. Loan payments changed in April of 2008 to \$1,440.70, without explanation, leaving a balance as of December 2016 of \$204,020.⁶⁴ The Company indicates that no formal loan documents exist. The Company did not provide a comparison of the current market rate and 7.5 percent loan for the \$204,020 balance.⁶⁵ Staff notes that Ms. Bekins is a member of and owns 18 percent interest of Charlomont Hill⁶⁶; this affiliated interest therefore may require an additional affiliated interest contract filing.

Q. Please describe Staff's concerns regarding the water tank loan.

A. Staff is concerned regarding the lack of a formal loan documents and the Company's unexplained change in payments since the last rate proceeding. The reduction in payments, according to Staff's estimate, effectively added 122 months to the life of the loan. Based on the repayment schedule and change made to the loan payment amount, the loan would not effectively be a 7.5 percent loan as stated by GCW.

Q. How does Staff propose these concerns be addressed?

A. Staff recommends that the Commission require that before the Company's next rate case, the loan terms be legally formalized in a written agreement that is submitted to the Commission for approval as an affiliate interest agreement.

⁶⁴ See Exhibit Staff/105, Brock/70-74.

⁶⁵ See Exhibit Staff/105, Brock/75.

⁶⁶ See in re *Government Camp Water Company*, *Requests Approval for the Transfer of a Water Utility*, OPUC Docket No. UP 375, Order No. 18-320 at 4, (August 28, 2018). ("Staff also notes Ms. Bekins holds an 18 percent interest in Charlomont Hill, LLC, which holds the company's debt in the form of a loan taken out prior to Commission regulation of the Company. The Commission should therefore review any changes to this affiliated interest agreement").

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Q. What cost of debt is Staff recommending in this case?

 A. Given Staff's concerns regarding the lack of documentation and changes to the Charlomont Hill loan, Staff recommends imputing an interest rate of 5.06 percent to Government Camp in this proceeding. That interest rate is based on the interest rates approved for Avion Water Company, Inc.'s debt in Docket No. UW 171.⁶⁷ That rate reflects a bank loan at 3.48 percent and personal loan guarantee fees at 1.58 percent, for an effective combined interest rate total of 5.06 percent. Staff believes this interest rate reflects financing that could be obtained in the open market.

Q. What capital structure did Staff recommend?

A. Staff is recommending the use of GCW's actual capital structure in this proceeding.
 As described above, GCW currently has loans outstanding of \$204,020. The remainder of the capital necessary for GCW to fund its rate base comes in the form of equity.

Q. What ROE is Staff recommending in this case?

A. Staff is recommending a 9 percent ROE in this case. Staff arrived at this
 recommendation by beginning with the 9.25 percent supported by Mr. Muldoon,
 which was calculated without regard for Company performance issues and its non compliance with Commission orders, and adjusted downward by 0.25 percent to
 reflect those questionable practices. The 9 percent recommendation is within the
 range of ROEs that Mr. Muldoon explains is supportable here.

⁶⁷ In re Avion Water Company, Inc. Request for a General Rate Revision, Order 17-496, at 4, OPUC Docket No. UW 171 (Dec. 11, 2017).

Q. Please describe the questionable management practices engaged in by the Company.

A. Staff has identified four such practices. I have described each of those areas in more detail earlier in my testimony in the relevant contexts. To summarize, first, the Company failed to comply with the Commission's requirement in Docket No UW 145 to file a rate case by January, 2014. Second, the Company failed to comply with the Commission's requirement in Docket No. UW 145 that all customers with greater than 3/4 inch line sizes be converted to meters, despite a \$49,500 allowance having been added to plant in UW 145 to accomplish that conversion. As a result, customers have been overpaying for that conversion program for the last eight years since the implementation of rates in UW 145. Third, the Company failed to seek approval of the transfer of ownership of the water company from Ms. Hill to Ms. Bekins. Fourth, the Company has demonstrated a lack of due diligence in its billing practices as evidenced by the billing errors and the Company's departure from tariffed prices described earlier in my testimony.⁶⁸

Q. Please summarize Staff's Cost of Capital recommendation in this proceeding.

 A. Based on the ROE, cost of debt and the capital structure described above, Staff is recommending the cost of capital shown below in Table 15.

⁶⁸ Additionally, as noted above, these practices would also support a downward adjustment to the CEO salary approved in the associated affiliated interest docket if Staff's recommendation did not also include certain activities that will necessarily involve immediate increased care and attention of management.

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TABLE 15- RECOMMENDED COST OF CAPITAL

st of Capital					
		Сар			
	Amount	Struct	Cost	Wtd. Cost	
Charlomont Hill LLC (water tank)	204,020	41.08%	5.06%	2.08%	
		0.00%		0.00%	
Total Debt	204,020	41.08%		2.08%	
Equity	292,562	58.92%	9.00%	5.30%	ĺ
Total Equity	292,562	58.92%		5.30%	ROE
Total Debt + Equity	496,582	100.00%		7.38%	ROR

ISSUE 7: RATE SPREAD AND RATE DESIGN

Q. What are the general components of Staff's recommended rates?

A. Staff's recommended rates are comprised of a mixture of metered and flat base rates. Base rates are charged regardless of water use along with a corresponding commodity or usage rate that is charged per 100 cf of water used for metered customers. Compared to rates based on only commodity usage, metered base rate design relies less on the usage of water to maintain Company funds and ensures that there are adequate funds for the Company to operate during the winter months, when there is generally less water use.

Flat rate customers do not have meters; consumption for flat rate customers is not billed as it cannot be measured. Flat rates for water are billed to customers at a static, year round rate. While static rates provide stability for the Company, they do not encourage customers to save money in order to reduce monthly bills like their metered counterpart.

Q. Please describe Staff's general approach to developing a rate structure.

A. As GCW's customers are billed a mixture of metered and flat rates, Staff reviewed the past rate design adopted in UW 145 as well as customer billing records to assess the Company's proposal and develop a recommendation that is fair and

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Table 16-AWWA Meter Factors

are as shown below in Table 16:

Meter Size	Standard Factors
5/8"	1
3/4"	1.5
1"	2.5
1 1/2"	5
2"	8
3"	15
4"	25
6"	50

⁶⁹ Principles of Water Rates, Fees, and Charges (M1) (6th Edition). American Water Works Association, 2012, Page 324.

equitable across GCW's customer base. Water rates are typically designed such

that customers with larger meter sizes pay higher base rates than those with smaller

meters. This is because, as mentioned earlier, "the safe operating flow, or capacity,

of a particular size of meter is essentially the limiting factor in terms of the demand

that can be exerted on the water system through the meter."⁶⁹ Furthermore, "the

potential demand or capacity requirements placed on the water system... is generally

an accepted basis for determining the level of charge applicable to the customer."⁷⁰

As such, Staff often utilizes a standard set of factors for determining the appropriate

standard factor for a 5/8" base rate is 1 and the standard factor for a 1" base rate is

2.5, which means that a customer with a 1" meter would typically pay a base rate

that is approximately 2.5 times that of a customer with a 5/8" meter. These factors

relative differences in base rates for different meter sizes.⁷¹ For example, the

⁷¹ See In re Crooked River Ranch Water Co., Docket No. UW 162, Exhibit Staff/100 Hari/30, lines 18-19, filed Feb. 4, 2015.

⁷⁰ Id.

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Staff often recommends iterative progression toward these factors in a company's successive rate cases to gradually reduce the subsidies that may result from alternative rate structures when compared to the standard factors, while also mitigating the risk of rate shock.⁷²

Q. What approach to developing a rate structure does Staff recommend here?

A As a general matter, Staff recommends employing factors that increase based on the meter size to make some progress toward applying the standard factors. Consistent with the parties' agreement in concluding UW 145, in considering this approach, Staff also considered how to correct distortions resulting from the Company's current approach to billing that stem from the Company's use of line sizes for some individual end users to calculate the bills that are sent to master meter customers that use meters of different sizes than those line sizes serving the end users. When considering rate design, this practice inflates the appearance of the number of actual metered customers, which is normally determined by the number of meters placed in the field. It also reduces Staff's ability to gradually move toward the standard factors discussed above.

Q. How would Staff recommend that the Commission approach rate structure in order to make progress toward standard factors?

A. The current and proposed rate designs do not apply the standard meter factors that Commission Staff has been moving toward for other water utilities, however, Staff's

⁷² See, e.g., *In re Illahe Estates Water System Request for a General Rate Revision*, Order No. 18-235, at 6-7, Docket No. UW 173 (June 22, 2018) (adopting stipulation making progress toward standard factors); *In re Avion Water Company, Inc. Request for a General Rate Revision*, Order No. 17-496, at 7, Docket No. 171 (Dec. 11, 2017) (same).

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While review of rate design using this approach may initially appear to reduce

the number of metered customers, it actually eliminates the distortion that had

resulted from the current non-standard rate design. The current rate design appears

proposed rates progress toward AWWA factors by approximately 35 percent over the rates adopted in UW 145. Due to the necessity to balance rates between metered and flat rated customers, some customers will have larger or slightly smaller increases.

To move the rate structure for the Company in the direction that Staff has been moving in relation to water utilities, generally, changes to the current Company approach to bill calculations are warranted, which also affects the proposed rate spread and design. As discussed above, bills for individual users served by master meter customers have not been based on meter size at all. Going forward, the Company should bill its customers based on the size of their meter and its associated consumption (and not based on line sizes beyond the meter). Staff considers the following factors shown in Table 17 to be the best fit to make progress toward the standard factors while mitigating potential rate shock as a result of changes in this case.

Table 17-Staff Proposed AWWA Factors for Metered Customers

Meter Size	Standard Factors	Recommended Factors
5/8" & 3/4" (combined)	1.5	1.5
1"	2.5	1.8
1 1/2"	5	2.5
2"	8	3.6
3"	15	5.3
4"	25	9.9
6"	50	19

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to reflect a count of metered customers based on customer equivalents using end user line sizes instead of the actual numbers of meters in the field that are associated with customers. This leads to billing practices that appear anomalous and in some instances is difficult to explain. Flat rate water customers should continue to be billed based on the line size of their service.

Q. Please describe Staff's recommended rate spread.

A. Staff's recommendation for rate spread and design in UW 174 changes the current billing practice to billing only for the actual size and number of meters in the field along with the corresponding consumption measured by those meters. As anticipated in UW 145, this stops the billing practice of billing for units based on the number and size of lines that run past the Master Meter. This reduces the number of metered customers that are listed in the rate spread table from 393 to 147. It results in a more equitable billing methodology that better enables progressive use of the factors used as a standard by Staff. It also sends a clearer price signal to customers because rates are based on meter size, not customer equivalents relating to end users located beyond the meter.

This shift is reflected below in Table 18 on the proposed rate spread. Rates are spread using a percentage of revenues expressed as a calculation between the numbers of metered customers (44.76 percent) in relation to the number of flat rated customers (55.24 percent), illustrated in Table 18.

Table 18-Rate Spread.

Rate Spread

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TOTAL REVENUE REQUIREMENT	218,939

REVENUE FROM WATER SALES

115627	55.24%
93673	44.76%
4,966	
1,490	
3,183	
	93673 4,966 1,490

TOTAL REVENUE (Must equal Total Revenue Requirement)

218,939

Q. Please describe Staff's recommended rate design.

A. As discussed previously, to ensure fair and equitable rates, the metered and flat rate allocation factors should be moved in this rate case toward what Staff has commonly referred to as standard AWWA factors. Under this proposal, factors allocating costs are moved toward the standard factors used to bill in relation to the amount of water delivered by the meter or line size. This proposed change to increase the allocation factors of the larger meter and flat rated line size customers shifts to a more appropriate allocation of the water system costs based on the demand customers place on the water system. Moving customers toward standard meter allocation factors generally helps to decrease subsidies the larger meter sizes are currently receiving when compared against the standard used by Staff. While subsidies will exist until factors can be moved to full standard allocation factors in future rate cases, it is not advisable to move the standard meter allocation factors fully in this rate case due to the likelihood of rate shock to large meter and flat rate line sizes.

Staff/100 Brock/57

Staff's recommendation makes substantial progress toward the use of standard AWWA factors and is the best option to use in this case, especially given that it has been eight years since the Company's last rate case filing.

Staff has removed all flat rate line service sizes that do not have current customers from its rate proposal (flat rate customers exist only for the 3/4, one and two inch line services). Additionally, while the same standard meter factors are often employed irrespective of whether the service is flat or metered, Staff recommends employing a different factor for the metered 1 and 2 inch and the flat rated 1 and 2 inch rates in this case in order to balance the 1 and 2 inch flat rate monthly average rates and the 1 and 2 inch metered monthly average rate. Staff also proposes to a add a base rate for 3 inch meters, as meter records provided in response to DR 93⁷³ show two 3 inch meters are used to serve customers in the field.

In terms of designing how metered revenues are to be allocated between the base and commodity rate, Staff proposes to change the Company's current 70 percent of customer metered rates allocation to the base (or guaranteed) rate and 30 percent allocation to the consumption (or fluctuating) rate. Due to the discrepancies with consumption noted earlier and to lean toward balancing costs with usage, Staff proposes moving the allocations to the standard generally used by Staff, of 60 percent allocation to base rates and 40 percent allocation to consumption.⁷⁴

⁷³ See Exhibit Staff/105, Brock /19-24.

⁷⁴ See, e.g., In re Avion Water Company, Inc. Request for a General Rate Revision, Order No. 17-496, at 5, Docket No. 171 (Dec. 11, 2017) (noting movement toward industry practice).

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Staff's proposal for the commodity rate for the residential/commercial

customers is \$ 1.49 for each 100 cf of water used and \$0.30 per customer for fire

hydrant maintenance. Staff's Proposed Rates are shown in Tables 19-23.

Table 19.—Staff Proposed Metered Rates

Rate Design

Residential and Commercial Metered Service	Revenue Allocation:	93,673
	Allocated to Base Rates:	60.00%
	Allocated to Commodity Rates:	40.00%

Base Rates

Revenue Allocation: 56,204

			Customer	% of		
Meter Size	Customers	Factors	Equivalency	Total	Revenue Allocation	Base Rate
5/8" and/or 3/4"	73	1.5	110	31.22%	\$ 17,544	\$ 20.03
1"	16	1.8	29	8.21%	\$ 4,614	\$ 24.03
1 1/2"	31	2.5	76	21.78%	\$ 12,243	\$ 32.91
2"	20	3.6	72	20.41%	\$ 11,472	\$ 47.80
3"	3	5.3	16	4.49%	\$ 2,524	\$ 70.10
4"	3	9.9	30	8.48%	\$ 4,768	\$ 132.45
6"	1	19.0	19	5.41%	\$ 3,038	\$ 253.18
TOTAL	147		351	100.00%	\$ 56,204	

Table 20. ---Staff Proposed Flat Rates

Residential and Commercial Flat Rate Service	Revenue Allocation:	115,627

Allocated to Base Rates: 100.00% Allocated to Commodity Rates: 0.00%

Revenue Allocation:

Base Rates

Revenue Allocation: 115,627

37,469

			Customer	% of			
Line Size	Customers	Factors	Equivalency	Total	Revenue Allocation	Ba	ise Rate
5/8" and/or 3/4	256	1.5	384	88.68%	\$ 102,542	\$	33.38
1"	2	2.0	4	0.92%	\$ 1,068	\$	44.51
2"	9	5.0	45	10.39%	\$ 12,017	\$	111.27
TOTAL	267		433	100.00%	\$ 115,627		

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Table 21. – Staff Proposed Commodity Rate

Commodity Rate

2,507,585 cubic feet Annual Consumption 100 cubic feet Unit of Measurement Annual Units of Consumption 25,076 Units

Commodity Rate:

\$ 1.49424 per unit

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Table 22. Staff Proposed Water Hauler Rate

Water Haulers					Revenue Allocation	n:	3,183
					Allocated to Base Rate	د.	0.00
					Allocated to Commodity Rate		100.00
Commodity Rate					Revenue Allocatio		3,18
Annual Consumption		500 cubic f					
Unit of Measurement		00 cubic f					
Annual Units of Consumption	2,1	136 Units/c	fs				
Commodity Rate:	\$ 1.490	017 per uni					
		JI/ Der uni	t				
	J 1.430	per uni	τ				
Table 23. Staff Prop							
					Revenue Allocation:	:	1,49
Table 23. Staff Prop					Revenue Allocation:	:	1,49
Table 23. Staff Prop					Revenue Allocation		,
Table 23. Staff Prop						:	100.00
Table 23. Staff Prop					Allocated to Base Rates	:	100.00
Fire Hydrants					Allocated to Base Rates	:	100.00
Table 23. Staff Prop					Allocated to Base Rates	:	100.00 0.00
Fire Hydrants			ant Rate		Allocated to Base Rates: Allocated to Commodity Rates:	:	1,49 100.00 0.00 1,49
Fire Hydrants Base Rates	bosed Fir	e Hydra	ant Rate	% of	Allocated to Base Rates: Allocated to Commodity Rates: Revenue Allocation:	:	100.00 0.00 1,49
Fire Hydrants Base Rates Meter Size	Customers	e Hydra	ant Rate Customer Equivalency	Total	Allocated to Base Rates: Allocated to Commodity Rates: Revenue Allocation: Revenue Allocation	: : : : :	100.00 0.00 1,49
Fire Hydrants Base Rates	bosed Fir	e Hydra	ant Rate	Total 100.00%	Allocated to Base Rates: Allocated to Commodity Rates: Revenue Allocation: Revenue Allocation \$ 1,490	: : : : : : : : : : : : : : : : : : :	100.00 0.00

A. Due to the recommended change in method from the customer equivalent method currently employed by the Company to the direct billing method recommended by Staff, it is not entirely possible to calculate the average bill impact on customers. This results from the fact that the "average customer" of the Company for each meter/line size schedule changes as the approach does. As an example, a Collins Lake Chalet end user referenced in my customer equivalent example is currently charged under the 5/8" / 3/4" schedule and would be included in the development of "average customer bill" for that rate schedule. Under Staff's proposed meter size billing method, the Collins Chalet end user is not considered a customer for

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purposes of calculating the "average customer" bill; an end user's bill would depend on the HOA's approach.

Q. What are the primary customer benefits that will result from Staff's recommended rate design?

A. The primary benefit of Staff's proposal is movement towards rates which more accurately reflect the Company's cost of service. That movement would result from three components of Staff's rate proposal.

The first and primary rate design change Staff is proposing in this case is movement from the current customer equivalent billing method to billing based on actual meter size. As discussed earlier, the customer equivalent billing method limits Staff's ability to design appropriate rates by distorting the role of the most effective cost indicator – the size of the meter serving the customer – in Staff's "tool box" for designing rates. Moving to billing based on actual meter size makes that tool fully available as an integral part of designing cost based rates.

The second component is movement toward use of the full AWWA factors. As I describe earlier, Staff's rate proposal makes significant progress toward use of the full AWWA factors.

The third is a change in the allocation of the costs to be collected through the base charge and commodity charge. Staff is proposing to change that allocation from the 70 percent – base charge, 30 percent - commodity charge allocation present in the Company's current rates to the more standard 60 percent - base charge, 40 percent - commodity charge allocation.

In combination, these changes will allow Staff to develop rates which more closely reflect the cost of providing service to customers. As is discussed earlier, that matching of costs with rates is an important component of achieving the Commission's objective of establishing the just and reasonable rates for customers.

Q. Please comment on the potential weaknesses present in Staff's rate design proposal.

A. The primary weakness of Staff's approach is that it may cause varying and, in some cases, potentially dramatic rate impacts to customers and end users. As noted above, it is not completely possible to calculate the "average customer" bill change because the identity of the "average customer" is not the same under the customer equivalent method compared to Staff's proposed meter size based billing method.

That said, while the change to meter size based billing may cause initial bill impacts, Staff believes the long term benefits of moving to that method and being able to set rates in a way that more appropriately matches rates and costs outweigh the short term rate impacts that may be experienced by customers.

Q. Does Staff have any other rate design recommendations it would like the Company to consider?

A. Yes. Staff encourages the Company to put forward a sensible rate design recommendation that is based on meter sized billing. As discussed above, Staff recognizes that its proposal may have some potentially significant rate impacts for customers and end users. The Company is more knowledgeable than Staff regarding its customers, their usage patterns, and as a result, potential rate impacts. Staff encourages the Company to use that knowledge to propose a rate design that

1 is based on meter sized billing and makes the most sense for its customers given

their usage patterns.

Q. Does that conclude your testimony?

A. Yes.

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CASE: UW 174 WITNESS: MALIA BROCK

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 101

Witness Qualification Statement

September 14, 2018

WITNESS QUALIFICATION STATEMENT

NAME:	Malia Brock
EMPLOYER:	PUBLIC UTIILTY COMMISSION OF OREGON
TITLE:	Senior Utility Analyst, Retail Rates and Water Section
ADDRESS:	201 High Street SE. Suite 100 Salem, OR 97301
EXPERIENCE:	My assignments over the last eight years while at the
	Oregon Commission have included service quality issues and
	monitoring, various dockets, rate cases, rulemakings, and
	lead investigator in the rural call completion issue. I
	provide telecommunications technical support to the
	Commissioners, Consumer Services Division, and other staff
	members. I possess a combined total of 40 years' experience
	in telecommunications. Prior experience includes team lead
	and Telecommunications Administrator in Network Operations
	for Department of Corrections where I was responsible to
	manage and program Avaya and Nortel systems
	supporting the telecommunication networks of 21 secure
	secure environment locations. I was responsible for contract
	maintenance, telecommunications budget, supervision,
	service orders, review and supervision of switch maintenance
	and upgrades. My lead duties included responsibilities for

oversight of the data and telecommunication networks, servers and email supporting 4,300 employees in 21 locations. Past employment with PNB/US West/Qwest for 25 years add telecommunications experience as network technician, complex line assigner, assignment, carrier services, and customer service.

CASE: UW 174 WITNESS: MALIA BROCK

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 102

Exhibits in Support of Testimony

September 14, 2018

	ny Name: Gov't Camp No. UW 174							Staff/102 Brock/1
Test Yea	ar; 2016				Company Proposed Increase		Sta	aff Proposed Increase
Reven	ue Requirement			F	73.64%	-		24.12%
	REVENUES	Test Year-2016	Company Adjustments	P	Company roposed Totals	Staff Adjustments to Company Totals		aff Proposed Totals
460	Unmetered			\$			\$	-
461.1 461.2	Residential Flat Rate Water Sales Commercial Flat Rate Water Sales	51,415	38,941 11,787	\$	90,356 27,927	25,271 (27,927)	\$	115,627
	Residential Metered Water Sales	11,520	9,499		21,019	(21,019)		
	Commercial Metered Water Sales	90,365	70,204	\$	160,569	(66,896)	\$	93,673
462	Fire Protection Sales (Hydrant Mtc.)	-	2,188		2,188	(698)	\$	1,490
465	Hydrant Water Sales (Water Hauling) Water Sales for Resale	2,392	1,839	\$	4,231	(1,048)	\$ \$	3,183
471	Miscellaneous Services	4,562	(4,562)	\$	-	4,966	\$	4,966
475	Cross Connection Control Other			\$ \$			\$ \$	-
	Total Revenue	\$ 176,394	\$ 129,896	\$ \$	- 306,290	\$ (87,351)	\$ \$	- 218,939
Acct .	OPERATING EXPENSES			L¢.				
601 603	Salaries and Wages - Employees Salaries and Wages - Officers	28,258	28,524	\$ \$	- 56,782	\$ - \$ (6,652)	\$ \$	- 50,130
604	Employee Pension & Benefits	-	24,000	\$	24,000	\$ (24,000)	\$	-
610	Purchased Water	Antonyon Kondor		\$	-	\$ -	\$	-
611 615	Telephone/Communications Purchased Power	3,171	(1,748)	\$	1,423	\$ (420) \$ -	\$	1,003
615 616	Purchased Power Fuel for Power Production	- 197	-	\$ \$	- 197	\$ - \$ -	\$ \$	- 197
617	Other Utilities		-	\$	-	\$ -	\$	-
618	Chemical / Treatment Expense			\$	-	\$ -	\$	-
619 619.1	Office Supplies Postage	767 462		\$ \$	767	\$ - \$ -	\$ \$	767 462
620	O&M Materials/Supplies	6,583	1	\$	6,583	\$ -	\$	6,583
621	Repairs to Water Plant	6,171	1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	\$	6,171	\$ -	\$	6,171
631 632	Contract Svcs - Engineering Contract Svcs - Accounting	-	-	\$ \$	3,279	\$ - \$ -	\$ \$	-
633	Contract Svcs - Accounting Contract Svcs - Legal	3,279	1,782	\$ \$	1,782	\$ - \$ -	\$ \$	3,279 1,782
634	Contract Svcs - Management Fees	NEX DECEMBER 1		\$	-	\$-	\$	-
635	Contract Svcs - Testing	2,310	(1,055)	\$	1,255	\$ -	\$	1,255
636 637	Contract Svcs - Labor Contract Svcs - Billing/Collection	10,133 8,198	(9,319) 1,640	\$ \$	9,838	\$ (814) \$ -	\$ \$	- 9,838
638	Contract Svcs - Meter Reading		1,010	\$	-	\$ -	\$	-
639	Contract Svcs - Other	48,640	1,319	\$	49,959	\$ (24,980)	\$	24,980
641 642	Rental of Building/Real Property Rental of Equipment	7,000	15,000	\$ \$	22,000	\$ (3,000) \$ -	\$ \$	19,000
643	Small Tools			\$		\$ -	\$	-
648	Computer/Electronic Expenses	107		\$	107	\$ -	\$	107
650 656	Transportation Vehicle Insurance	2,742 1,322	(90)	\$ \$	2,652 1,322	\$ (873) \$ (1,322)	\$ \$	1,779
657	General Liability Insurance	4,044	(978)	\$	3,066	\$ -	\$	3,066
658	Workers' Comp Insurance	-	-	\$	-	\$ -	\$	-
659 666	Insurance - Other Amortz. of Rate Case		6,333	\$ \$	- 6,333	\$ - \$ -	\$	- 6,333
667	Gross Revenue Fee (PUC)	479	40	\$	519	\$ 138	\$ \$	657
670	Bad Debt Expense	1997) (1997) - 1997 - 1997) - 1997	1000 000 000 - 100	\$	-	\$ -	\$	-
671	Cross Connection Control Program	150	(75)	\$	75	\$ -	\$	75
673 674	Training and Certification Consumer Confidence Report	- 157		\$ \$	- 157	\$ - \$ -	\$ \$	- 157
675	Miscellaneous Expense	2,759	(215)	\$	2,544	\$ (190)	\$	2,354
OE1	Other Expense 1			\$	-	\$ -	\$	-
OE2 OE3	Other Expense 2 Other Expense 3			\$ \$	-	\$ - \$ -	\$ \$	
OE4	Other Expense 4			\$		\$ -	\$	
OE5	Other Expense 5 TOTAL OPERATING EXPENSE	\$ 136,929	\$ 65,158	\$ \$	- 202,087	\$ - \$ (62,113)	\$ \$	- 139,974
	OTHER REVENUE DEDUCTIONS							
403	Depreciation Expense	23,498		\$	23,498	\$ (2,262)	\$	21,236
406 407	Amort of Plant Acquisition Adjustment Amortization Expense			\$ \$		\$ - \$ -	\$ \$	
408.11	Property Tax	9,334	78	\$	9,412	\$ (1,201)	\$	8,211
	Payroll Tax	7,742	(2,462)	\$	5,280	\$ (1,771)		3,509
408.13 409.10	Other Federal Income Tax			\$ \$	-	\$ - \$ 6,999	\$ \$	- 6,999
	Oregon Income Tax		and a strength and	\$	-		\$	2,355
409.13	Extraordinary Items Income Tax			\$	-	\$ -	\$	-
	TOTAL REVENUE DEDUCTIONS Net Operating Income	\$ 177,503 \$ (1,109)		\$ \$	240,277 66,013	\$ (57,992) \$ (29,359)	\$ \$	182,285 36,654
	UTILITY RATE BASE							
101	Utility Plant in Service	1,051,997		\$	1,051,997	\$ 1,019,060	\$	2,071,057
105	Construction Work in Progress	E30.020		\$ \$	-	\$ - \$ 193,622	\$	-
108 271	 Accumulated Depreciation of Plant Contributions in Aid of Construction 	520,939		\$	520,939	\$ 193,622 \$ 1,077,641	\$ \$	714,561 1,077,641
272	+ Accumulated Amortization of CIAC	22012.2.2.000.000		\$	-	\$ 195,867	\$	195,867
281	- Accumulated Deferred Income Tax			\$ \$	-	\$ -	\$	-
	 Excess Capacity NET RATE BASE INVESTMENT 	\$ 531,058	\$ -	\$ \$	- 531,058		\$ \$	474,722
	Plus: (working capital)		-					
151	Materials and Supplies Inventory	10,195		\$	10,195	\$ -	\$	10,195
	Working Cash (Total Op Exp /12) TOTAL RATE BASE	11,411 \$ 552,664	5,430 \$ 5,430	\$ \$	16,841 558,094			11,665 496,582
	Rate of Return	-0.20%		_	11.83%	. (01)012)		7.38%
							-	

CASE: UW 174 WITNESS: MALIA BROCK

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 103

Exhibits in Support of Testimony

September 14, 2018

Company Name: Gov't Camp Docket No. UW 174 Test Year: 2016

Adjustment Summary

	REVENUES Unmetered Residential Flat Rate Water Sales Commercial Flat Rate Water Sales	
	Residential Metered Water Sales Commercial Metered Water Sales	
	Fire Protection Sales (Hydrant Mtc.)	
	Hydrant Water Sales (Water Hauling)	
	Water Sales for Resale Miscellaneous Services	
	Cross Connection Control	
	Other	
	Total Revenue	
.cct .	OPERATING EXPENSES	
601	Salaries and Wages - Employees	
603	Salaries and Wages - Officers	
604	Employee Pension & Benefits	
610 611	Purchased Water Telephone/Communications	
615	Purchased Power	
616	Fuel for Power Production	
617	Other Utilities	
618	Chemical / Treatment Expense	
619	Office Supplies	
19.1	Postage	
620	O&M Materials/Supplies	
621	Repairs to Water Plant	
631 632	Contract Svcs - Engineering	
633	Contract Svcs - Accounting Contract Svcs - Legal	
634	Contract Svcs - Management Fees	
635	Contract Svcs - Testing	
636	Contract Svcs - Labor	
637	Contract Svcs - Billing/Collection	
638	Contract Svcs - Meter Reading	
639	Contract Svcs - Other	
541	Rental of Building/Real Property	
542 543	Rental of Equipment Small Tools	
543 548	Computer/Electronic Expenses	
550	Transportation	
656	Vehicle Insurance	
657	General Liability Insurance	
558	Workers' Comp Insurance	
659	Insurance - Other	
566	Amortz. of Rate Case	
567	Gross Revenue Fee (PUC)	
570 571	Bad Debt Expense	
571 573	Cross Connection Control Program Training and Certification	
573 574	Consumer Confidence Report	
575	Miscellaneous Expense	
DF1	Other Expense 1	

0, 1	consumer commute
675	Miscellaneous Expe
OF1	Other Expense 1

- OE2 Other Expense 2
- OE3 Other Expense 3
- OE4 Other Expense 4 OE5
- Other Expense 5 TOTAL OPERATING EXPENSE

OTHER REVENUE DEDUCTIONS

403 Depreciation Expense Amort of Plant Acquisition Adjustment 406

- Amortization Expense
- 407
- 408.11 Property Tax 408.12 Payroll Tax
- 408.13 Other
- 409.10 Federal Income Tax 409.11 Oregon Income Tax 409.13 Extraordinary Items Income Tax TOTAL REVENUE DEDUCTIONS
- Net Operating Income

UTILITY RATE BASE Utility Plant in Service

- 101 Construction Work in Progress - Accumulated Depreciation of Plant 105
- 108 271 - Contributions in Aid of Construction
- 272 + Accumulated Amortization of CIAC - Accumulated Deferred Income Tax
- 281
 - Excess Capacity = NET RATE BASE INVESTMENT Plus: (working capital)
- 151 Materials and Supplies Inventory Working Cash (Total Op Exp /12) TOTAL RATE BASE Rate of Return

es	\$	21,019	\$	(21,019)	\$	-	revenue sensitive adjustment-combining res and commercial metered rate
les	\$	160,569	\$	(66,896)	\$	93,673	revenue sensitive adjustment-combining res and commercial metered rate
vitc.)	\$	2,188	\$	(658)	\$	1,490	DR 36-3 year avg of expenses is \$1263 per year/2016 test yr expense was \$1,530
uling)	\$	4,231			\$		Adjusted to Staff proposed consumption rate
0,	\$	-	\$	-	Ś	-	
	\$	-	\$	4,966	\$	4,966	2015,2016, 2017 average of Misc Revenues added for revenue inclusion in rate case.
	\$	-	\$	4,500	\$	4,500	2013/2010, 2017 dveruge of this nevenues duded for revenue metasion in fute case.
	\$		\$		\$		
				-		-	
,	0\$	-	\$	-	\$	-	
	\$	306,290	\$	(87,351)	Ş	218,939	
		-					
					+		
5	\$	-	\$	-	\$	-	
	\$	56,782	\$	(6,652)		50,130	Adj to match salary approved in UI 404
	\$	24,000	\$	(24,000)			Remove as no current benefit to customers; possible retroactive ratemaking.
	\$	-	\$	-	\$	-	
	\$	1,423	\$	(420)	\$		DR 14Double entry per Company
	\$	197	\$	-	\$	197	
	\$	-	\$	-	\$	-	
	\$	-	\$	-	\$	-	
	\$	-	\$	-	\$	-	
	\$	767	\$	-	\$	767	
	\$	462	\$	-	\$	462	
	\$	6,583	\$		\$	6,583	NOTE: Includes \$4,460 of Contract Labor billed separately from Operator Contract.
	\$	6,171	\$	-	\$	6,171	NOTE: Includes \$3,915 of Repair labor billed separately in Water Operator Contract.
	\$	-	\$	-	\$	-	
	\$	3,279	\$	-	\$	3,279	
	\$	1,782	\$	-	\$	1,782	
es	\$	-	\$	-	\$	-	
	\$	1,255	\$	-	\$	1,255	
	\$	814	\$	(814)	\$	-	Removed labor expense as not enough detail provided of expense.
ı	\$	9,838	\$	-	\$	9,838	
	\$	-	\$	- 1	\$	-	
	\$	49,959	\$	(24,980)	\$	24,980	Remove 50% of contract for DRC for prudence due to overlapping duties of CEO.
v	\$	22,000	\$	(3,000)			Adjusted to approved amounts in UI 402 and UI 403.
	\$	-	\$	-	\$	-	
	\$	-	\$	-	\$	-	
	\$	107	\$	-	\$	107	
	Ś	2,652	\$	(873)	\$		Adj Buick to mileage using credit card receipts for gas; cost out of porportion to use.
	\$	1,322	\$	(1,322)			DR 28, 29, 69, 70, 71Buick reimbursed as mileage, rmv insurance, not in UW 145
	\$	3,066	\$	-	\$	3,066	
	\$	-	\$	-	\$	-	
	\$	-	\$	-	\$	-	
	\$	6,333	\$	-	\$	6,333	
	\$	519	\$	138	\$	657	
	Ś	-	\$		ŝ	-	
am	\$	75	\$	-	\$	75	
	\$		\$	-	\$		
	\$.	157	\$		\$	157	
	\$	2,544	\$		\$		Removed finance charges on bills.
	\$	2,544	\$	(190)	\$	2,554	nemoved interice energes on bins.
	\$		\$	-	ې \$	-	
	\$	-	\$	-	ې \$	-	
	\$	-		-			
		-	\$ \$		\$ \$	-	
	\$ \$	- 202,087	\$	-		- 139,974	
	Ş	202,087	Ş	(62,113)	Ş	139,974	

Staff Adjustments to Company

Totals

25.271 (27,927) \$

Ş

90.356 Ś

27,927 \$

Company Proposed Totals

Ş

\$

Staff Proposed

Totals

23,498 \$ - \$ \$

(2,262) \$

	\$-	\$ -	\$ -	
	\$ 9,412	\$ (1,201)	\$ 8,211	Rmvd Property Tax for property belonging to Lesli Ann Bekins not approved UI 402.
	\$ 5,280	\$ (1,771)	\$ 3,509	Adjusted to .07 Salary Tax ofsalary approved in UI 404.
	\$ -	\$ -	\$ -	
	\$-	\$ 6,999	\$ 6,999	
	\$-	\$ 2,355	\$ 2,355	
Γ	\$ -	\$ -	\$ -	
	\$ 240,277	\$ (57,992)	\$ 182,285	
Γ	\$ 66,013	\$ (29,359)	\$ 36,654	

21,236 Reflects Plant adj; ratemodel re-calculation

\$	1,051,997	\$ 1,019,060	\$ 2,071,057	Rmvd meter allwnc, dble Tyrolean Meadows entry/CWIP/corrected Tank expense
\$	-	\$ -	\$ -	
\$	520,939	\$ 193,622	\$ 714,561	Automatic Rate Model adj. per other Plant adjustments.
\$	-	\$ 1,077,641	\$ 1,077,641	
\$	-	\$ 195,867	\$ 195,867	
\$	-	\$ -	\$ -	
\$	-	\$ 	\$ -	
\$	531,058	\$ (56,336)	\$ 474,722	
\$	10,195	\$ -	\$ 10,195	
\$	16,841	\$ (5,176)	\$ 11,665	
\$	558,094	\$ (61,512)	\$ 496,582	
	11.83%	0.00%	7.38%	

Explanation of Adjustment

115,627 revenue sensitive adjustment-residential and commercial flat rate combined

revenue sensitive adjustment-residential and commercial flat rate combined

CASE: UW 174 WITNESS: MALIA BROCK

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 104

Exhibits in Support of Testimony

September 14, 2018

Staff/104 Brock/1

Invested Plant										
	Data	Utility Diget	Less Excess	Total Adi	NADUC	Annual	Final		Accum.	Domoi
	Date		Capacity Adj	Total Adj	NARUC	Annual	Month of	2016	Deprec.	Remai
Account Description	Acquired Various	Orig Cost	to Plant	Plant	Asset Life	Deprec	Deprec Various	2016	Ending 2016	Pla
Organization Franchises	Various	-	-	-	-	-	Various		-	
Land and Land Rights	Various	-	-	-	-	-	Various		-	
Structures and Improvements	Various	15,038	-	15,038	35	430	Various	418	6,311	
Water Supply Structures	Jan 1961	293	-	293	35	450	Dec 1995		293	
Other Structures	Jan 1961	127		127	35	4	Dec 1995	-	127	
UW 145FENCE	Jul 2000			5,675	35	162	Jun 2035	162	2,675	
UW 145FENCING	Jun 2004			8,943	35	256		256	3,215	
							,,		-/	
Collecting and Impounding Reservoirs	Various	-	-	-	50	-	Various	-	-	
Lake, River and Other Intakes	Various	-	-	-	35	-	Various	-	-	1
Wells and Springs	Various	-	-	-	25	-	Various	-	-	
Infiltration Galleries and Tunnels	Various	-	-	-	25	-	Various	-	-	
Supply Main	Various	330,691	-	330,691	50	6,614	Various	6,215	232,740	9
Water Mains & Canals	Jan 1961			11,965	50	239	Dec 2010	-	11,965	
Water Mains & Canals	Jan 1961	and the second se		509	50	10	Dec 2010	-	509	
Water Mains & Canals	Jan 1962			2,629	50	53	Jan 2012	-	2,629	
Water Mains & Canals	Jan 1963	2,466		2,466	50 50	49 3	Dec 2012 Dec 2013	-	2,466 169	
Water Mains & Canals Water Mains & Canals	Jan 1964 Jan 1965			169 323	50		Dec 2013 Dec 2014	-	323	
Water Mains & Canals Water Mains & Canals	Jan 1965 Jan 1966			999	50	20	Dec 2014 Dec 2015	-	999	
Water Mains & Canals	Jan 1966	735		735	50	15	Dec 2013	- 15	735	
Water Mains & Canals	Jan 1968	326	07990504038	326	50	7	Dec 2010	7	319	
Water Mains & Canals	Jan 1969	6,275	C. Passan S.	6,275	50	126	Dec 2018	126	6,024	
Water Mains & Canals	Jan 1970			89	50	2	Dec 2019	2	84	
Water Mains & Canals	Jan 1971	10,681	a Charles Carlos Car	10,681	50	214	Dec 2020	214	9,827	
Water Mains & Canals	Jan 1972	56		56	50	1	Dec 2021	1	50	
Water Mains & Canals	Jan 1975	3,305		3,305	50	66	Dec 2024	66	2,776	
Water Mains & Canals	Jan 1976	1,155		1,155	50	23	Dec 2025	23	947	
Water Mains & Canals	Jan 1978	the second se	1. Sec. 19 (1)	27,405	50	548	Dec 2027	548	21,376	
Line Extension	Oct 1980			28,142	50	563	Oct 2030	563	20,403	
Line Extension	Dec 1980	24,071		24,071	50	481	Dec 2030	481	17,371	
Line Extension	Jan 1981	3,227		3,227	50	65	Jan 2031	65	2,323	
Line Extension	Jan 1982	4,931		4,931	50	99	Jan 2032	99	3,452	
Line Extension	Apr 1982 Jan 1981	770 62,965		770	50 50	15	Apr 2032	15 1,259	535 45,335	1
UW 145Existing Line to Spring Source (Transmission line) UW 145Existing Line to Spring Source (Transmission line)	Jun 1981	23,475		62,965 23,475	50	470	Dec 2030 May 2031	470	16,706	1
UW 145Existing Line to Spring Source (Transmission line)	Jun 1981	21,467	CONTRACTOR OF CONTRACTOR	23,473	50	429	May 2031	429	15,277	
UW 145Existing Line to Spring Source (Transmission line)	Oct 1981	3,446		3,446	50	69	Sep 2031	69	2,429	
UW 145Existing Line to Spring Source (Transmission line)	Jan 1983	1,006	and the state	1,006	50	20	Dec 2032	20	684	
UW 145Existing Line to Spring Source (Transmission line)	Sep 1983	12,979	States States	12,979	50	260	Aug 2033	260	8,653	
UW 145Existing Line to Spring Source (Transmission line)	Sep 1984	6,220	14 Been 18 20 K	6,220	50	124	Aug 2034	124	4,022	
UW 145Existing Line to Spring Source (Transmission line)	Sep 1985	4,954		4,954	50	99	Aug 2035	99	3,105	
UW 145Existing Line to Spring Source (Transmission line)	Jun 1990	17,183		17,183	50	344	May 2040	344	9,136	
UW 145Water Mains and Pipe	Jun 1991	26,030	Company Contraction	26,030	50	521	May 2041	521	13,319	1
UW 145Water Mains and Pipe	Jul 1991	1,268	NO WE REPORT	1,268	50	25	Jun 2041	25	647	
UW 145Water Mains and Pipe	Jun 1992		Contraction in the	4,689	50		May 2042	94	2,305	
UW 145Water Mains and Pipe	Jun 1993	1,124		1,124	50		May 2043	22	530	
UW 145Water Mains and Pipe UW 145Water Mains and Pipe	Jun 1993 Jun 1994	1,471		1,471	50 50	<u>29</u> 52	May 2043 May 2044	29 52	694 1 168	
UW 145Water Mains and Pipe UW 145Water Mains and Pipe	Jun 1994 Jun 1994	the second s		2,586	50		May 2044	35	1,168 785	
UW 145Water Mains and Pipe	Jun 1994 Jun 1995		an second and	1,757	50		May 2044 May 2045	39	842	
UW 145Water Mains and Pipe	Jun 1995	4,393		4,393	50	88	May 2045	88	1,808	
UW 145Grand Lodge (Ferguson Supply)	Aug 2016		Second Subjects	1,519	50	30	Jul 2066	13	1,808	
				-,						
Power Generation Equipment	Various	-	-	· -	30	-	Various	-	-	
Pumping Equipment	Various	-	-	-	20	-	Various	-	-	
Water Treatment Equipment	Various	582	-	582	20	29	Various	-	582	
Purification System	Jan 1961	582		582	20	29	Dec 1980	-	582	
Distribution Reservoir and Standpipes	Various	367,164		367,164	50	7,343	Various	7,340	128,388	23
Reservoir and Standpipes	Jan 1961	173		173	50	3	Dec 2010	-,540	120,300	23
Reservoir and Standpipes Reservoir and Standpipes	Jan 1981	1,072	na anna an an Sir Na Sir an Anna Anna Anna Anna Anna Anna Anna	1,072	50	21	Dec 2010	- 21	986	
Engineering Cost-Wood Tank-Pre SBA	Feb 1980	919	Constant and a second	919	50	18	Feb 2030	18	679	
Engineering Cost-Wood Tank-Pre SBA	Mar 1980	333		333	50	7	Mar 2030	7	245	
Engineering Cost-Wood Tank-Pre SBA	May 1980	671		671	50	13		13	492	
UW 145100,000 Gal Wood Tank(adjstd amt in UW 174 per DR 37)	Jun 1980	59,249	A CARLES STORE	59,249	50	1,185	May 2030	1,185	43,351	1!
Reservoir and Standpipes	Oct 1980	12,779		12,779	50	256	Oct 2030	256	9,265	
Tank	Sep 1981	1,510		1,510	50	30	Sep 2031	30	1,067	
250,000 Gal Water Tank	Aug 2004	278,926	and the second	278,926	50	5,579	Jul 2054	5,579	69,267	209
							Aug 2054			

Staff/104 Brock/2

											Brock/2
31	Transmission and Distribution Mains	Various	116,230	-	116,230	50	2,325	Various	2,311	44,814	71,416
	Lines	Jan 1981	4,027		4,027	50	81		81	2,899	1,128
	Lines	Jul 1981	4,208		4,208	50	84	Jul 2031	84	2,988	1,220
	Lines	Aug 1981	6,560		6,560	50 50	131 99		131 99	4,647	1,913
	Lines UW 145Water Mains	Jan 1982 Jun 1995	4,931 25,211		4,931 25,211	50	504		504	3,452	1,479 14,328
	UW 145Water Mains	Jun 1995	23,211 21,149		23,211 21,149	50	423		423	8,706	12,443
	UW 145Water Mains	Jun 1998	573	100 T 62 T 100	573	50	11		11	213	360
	UW 145Water Mains	Jun 1999	21,163	and the second	21,163	50	423		423	7,442	13,721
	UW 145Water Mains	Jun 2002	1,935		1,935	50	39	May 2052	39	564	1,371
	UW 145-ADD: Tyrolean Mdws Paid by Co for Developer	Sep 2007	14,419	Constant and the second	14,419	50	288		288	2,692	11,727
	Wyeast 2015 taps	Jul 2015	10,042	Contraction of the second	10,042 1,107	50 50	201	Jun 2065 May 2066	201 15	301 15	9,741
	Wyeast 2016 Wyeast 2016	May 2016 May 2016	1,107 905		905	50		May 2066	13	13	893
	Wydast 2010	I Widy 2010	505		505	50		11107 2000			
33	Services	Various	61,105	-	61,105	30	2,037	Various	1,763	29,465	31,640
	Services	Jan 1961	809		809	30 30	27	Dec 1990 Dec 1991	-	809 265	
	Services Services	Jan 1962 Jan 1963	265 105		265 105	30 30	9 4	Dec 1991 Dec 1992		105	-
	Services	Jan 1965	200		200	30	7	Dec 1992	-	200	-
	Services	Jan 1966	118	1450025 24 0	118	30	4		-	118	-
	Services	Jan 1968	49	Constant Sector	49	30	2		-	49	-
	Services	Jan 1969	124	States and states	124	30	4		-	124	-
	Services	Jan 1970	390	No. 200 August and a state	390	30	13		-	390	-
	Services	Jan 1971	356	a line geographic	356	30	12		-	356	-
	Services	Jan 1972	105 79		105 79	30 30	4		-	105 79	
	Services Services	Jan 1973 Jan 1974	48		48	30	2		-	48	-
	Services	Jan 1975	201	120014	201	30	7		-	201	-
	Services	Jan 1976	592	0-000 - 15 B	592	30	20		-	592	-
	Services	Jan 1977	931	243 Facebook	931	30	31	Dec 2006	-	931	-
	Services	Jan 1978	2,312		2,312	30	77	Dec 2007	-	2,312	-
	UW 145Services	Jun 1998	12,184	1. LEN 6. LAN	12,184	30		May 2028	406	7,547	4,637
	UW 145Services	Jun 1999	3,945		3,945	30		May 2029	132	2,312	1,633
	UW 145Services	Jun 2000	3,046 6,702		3,046 6,702	30 30		May 2030	102 223	1,684 3,258	1,362 3,444
	UW 145Services UW 145Cap Impr, hot tap 12" (Little Trail)	Jun 2002 Apr 2007	2,295		2,295	30	77	May 2032 Apr 2037	77	746	1,549
	UW 145Cap http://loc tap 12 (Little Hall)	May 2007	3,190		3,190	30		May 2037	106	1,028	2,162
	UW 145Montg Leige 8" line ext down montg to new hydrant	May 2007	18,910	To a Classic Car	18,910	. 30		, May 2037	630	6,093	12,817
	Parry	May 2015	701		701	30	23	Apr 2045	23	39	662
	Bridge	Oct 2015	1,022		1,022	30	34		34	43	979
	Scroggins	Oct 2015	150		150	30	5		5	6	144
	Rice	Jul 2016	90		90 675	30 30	3	Jun 2046 Jul 2046	2	2	89 666
	Law, Fritch Fritch, Slavin	Aug 2016 Sep 2016	675 918	n an ann an	918	30	23		10	10	908
	Parrish	Oct 2016	270	101-2019-00-00-00	270	30	9		2	2	268
	Soot	Nov 2016	323		323	30	11		2	2	321
34	Meters and Meter Installations	Various	39,892	-	39,892	20 20		Various	1,942 375	23,122 6.594	16,770 906
	Meters Meters	Jun 1999 Jun 2000	7,500		7,500	20		May 2019 May 2020	559	9,265	1,909
	Meters	Jun 2000	4,125	64.50 Sec. 90	4,125	20		May 2020	206	3,008	1,303
	HD Waterworks-Meters	Oct 2008	1,608	a the Manager	1,608	20	80		80	663	945
	OR Earth-replace 2 meters, fence materials	Nov 2008	1,756	e se deserve	1,756	20	88	Nov 2028	88	717	1,039
	Meters (Karkanen & Tichie)	Sep 2009	197	er en Farende	197	20	10	Sep 2029	10	72	125
	Meter box & lid w?CIRDR	Oct 2009	964	enter settingt	964	20	48		48	349	615
	Meter install Tichie (Zuber, Mclain)(225+270)	Nov 2009	495		495	20		Nov 2029	25	177	318
	Collins Lake Resort Meter	Dec 2009	338		338	20	17		17	120	218
	OR Earth-replace Meter Collins Lake Resort Meters 2011 (mills4-berke & parrish)	Dec 2009 Aug 2011	1,154 4,126		1,154 4,126	20 20	58 206		58 206	409	745
	Meters 2011 (milis4-berke & parrish) Meters 2012 (Nogaire, Berman, Gaither, Mills-2)	Oct 2012	4,126	1999	4,126	20		Sep 2032	38	1,117	593
	Meters 2012 (Nogarie, Bernari, Gattler, Mins 2) Meters 2014 (Allen)	Jan 2014	1,310	N. CONTRACTOR	1,310	20		Dec 2033	66	197	1,114
	Meters 2014 (Berman & Scroggins)	Oct 2014	648	6-9-9-9-9-9-9-9-9-9-9-9-9-9-9-9-9-9-9-9	648	20		Sep 2034	32	73	575
	Meters 2015 (Bridge)	Jan 2015	1,321		1,321	20		Dec 2034	66	132	1,189
	Hydrant Meter 2016 (2")	Apr 2016	1,546		1,546	20		Mar 2036	58	58	1,488
	Parrish	Sep 2016	406		406	20		Aug 2036	7	7	399
	Parrish, Soot Transportation of Equipment	Dec 2016 May 2016	405		405 66	20 20		Nov 2036 May 2036	2	2	403 64
	Transportation of Equipment	1111 2010	00	The second s		20		, 2000		-	
	Hydrants	Various	13,559	-	13,559	40		Various	268	7,575	5,984
35				The second s	664	40	17	Dec 2000	-	664	-
35	Hydrants	Jan 1961	664								
35	Hydrants Hydrants	Jan 1962	24		24	40	1	Dec 2001	-	24	-
35	Hydrants Hydrants Hydrants Hydrants	Jan 1962 Jan 1963	24 44		24 44	40 40	1 1	Dec 2001 Dec 2002		44	-
35	Hydrants Hydrants	Jan 1962	24		24	40	1 1 1	Dec 2001 Dec 2002			

Staff/104 Brock/3

											Brock/3
	Hydrants	Jan 1974	26		26	40	1	Dec 2013	-	26	-
	Hydrants	Jan 1975	64		64	40	2	Dec 2014	-	64	-
	Hydrants	Jan 1976	75		75	40	2	Dec 2015	-	75	-
	Hydrants	Jan 1978	234		234	40	6	Dec 2017	6	228	6
	Hydrants	Jan 1980	640	1000	640	40	16	Dec 2019	16	592	48
	Hydrants	Sep 1981	2,938		2,938	40	73		73	2,595	343
	UW 145Hydrants	Jun 1995	1,716		1,716	40	43		43	926	790
	UW 145Hydrants	Jun 1995	158		158	40	4		4	85	73
	UW 145Hydrants	Jun 1999	4,000		4,000	40	100		100	1,758	2,242
	Hydrants	Aug 2016	495		495	40	12	Jul 2056	5	5	490
	Hydrants	Aug 2016	2,014		2,014	40	50	Jul 2056	21	21	1,993
336	Cross Connection Control	Various	-	-	-	15	_	Various	-	-	-
339	Other Plant	Various		-		30		Various		-	
340	Office Furniture and Equipment	Various	2,850	-	2,850	20	143	Various	27	2,570	280
540	Desk	Jan 1963	35		35	20	2	Dec 1982	-	35	- 200
	UW 145Misc.	Jan 1983	1,006		1,006	20	50	Dec 2002	-	1,006	
	UW 145Fax	Aug 1989	795		795	20	40	Jul 2002		795	
	UW 145Printer	Jun 1991	477		477	20	24	Jun 2005	-	477	-
	UW 145Copier	Jun 2007	537		537	20	2.7	May 2027	27	257	280
		5411 2007	557		557	20	24	1110 2027	27	237	200
341	Transportation Equipment	Various	12,021	-	12,021	7	1,676	Various	-	12,021	-
	Snow Kat	Jan 1961	450	Contractor (Contractor)	450	20	23	Dec 1980	-	450	
	UW 145Buick-auto	Jan 2005	5,000		5,000	7	714	Dec 2011	-	5,000	-
	Truck	Jan 1963	2,571	1	2,571	7	367	Dec 1969	-	2,571	-
	UW 145Snow Cat	Jun 1977	4,000		4,000	7	571	May 1984	-	4,000	-
			,,	-	.,	· · · · ·		1114) 2001		1,000	
343	Tools, Shop, and Garage Equipment	Various	7,347	-	7,347	15	490	Various	361	5,893	1,454
	UW 145Pipe Detector	Jun 2000	500		500	15	33	May 2015	-	500	-
	UW 145Camcorder	Jun 2000	1,434	an a	1,434	15	96		-	1,434	-
	UW 145Tools	Jun 2002	1,936	a contract of the	1,936	15	129	May 2017	129	1,882	54
	UW 145Tools	Jun 2006	969	on the second	969	15	65	May 2021	65	684	285
	UW 145Tool/Meter used in flushing hydrants	Sep 2008	2,508	Constant and the	2,508	15	167	Sep 2023	167	1,393	1,115
344	Laboratory Equipment	Various	-	-	-	15	-	Various	-	-	· _
345	Power Operated Equipment	Various	174	-	174	10	17	Various	-	174	-
	Thawer	Jan 1973	174		174	10	17	Dec 1982	-	174	-
346	Communication Equipment	Various	-	-	-	10	-	Various	-	-	-
347	Electronic/Computer Equipment	Various	1,246	-	1,246	5	249	Various	-	1,246	-
	Laptop Computer 1246.00 in 2010	Sep 2010	1,246		1,246	5	249	Aug 2015	-	1,246	-
and another											
348	Miscellaneous Equipment	Various	25,517	-	25,517	10	2,552	Various	591	23,792	1,725
	General Equipment	Jan 1961	207		207	10	21	Dec 1970	-	207	
	General Equipment	Jan 1962	9,588		9,588	10	959	Dec 1971	-	9,588	-
	General Equipment	Jan 1963	282		282	10	28	Dec 1972	-	282	-
	General Equipment	Jan 1971	522		522	10	52	Dec 1980	-	522	-
	Miscellaneous	Jan 1977	930		930	10	93	Dec 1986	-	930	-
	General Equipment	Jan 1978 Jun 2000	804		804	10 10	80 727	Dec 1987 May 2010	-	804	
	Miscellaneous Equipment Mapping Project	Dec 2009	7,271 5,913		7,271 5,913	10	591	Dec 2019	- 591	7,271 4,188	1,725
		Dec 2009	5,915		5,915	101	591	Dec 2019	291	4,100	1,725
	TOTALS	Various	993,416	-	993,416	Various	26,237	Various	21,236	518,694	474,722
	Original Plant In Service Cost	993,416									
	Less: Excess Capacity	-									
	"Used & Useful" Plant	993,416									
	Less Accum Depreciation	518,694									
	NET PLANT	474,722									
	NET PLANT Depreciation Expense	21,236									

Plant Deleted:

Tyrolean Meadows Overruns True Up	Dec 2017	14,419	14,419	50	288	Dec 2067
ADD: Allowance for Instaling Meters	Oct 2011	49,500	49,500	20	2,475	Sep 2031
CWIP-Line Replacement	Jan 2018	5,441	5,441	50	109	Dec 2067

Plant Added:

		Original		1.5			
DR 37100,	000-GAL WOOD TANK corrected original entry of \$48,475 to	Amount June		Corrected	1.010.000		
\$5	9,249.22; original install date unchanged 6-1-1980	1980	\$48,475	Amount	59,249	Difference	10,774

Staff/104 Brock/4

Company Name: Gov't Camp Docket No. UW 174 Test Year: 2016

CIAC Plant

	CIAC Plant	the second second										1
Acct		Date	Utility Plant	Less Excess Capacity Adj	Total Adj	NARUC	Annual	Final Month of	Before		Accum. Deprec.	Remaining
No.	Account Description	Acquired	Orig Cost	to Plant	Plant	Asset Life	Deprec	Deprec	1985	2016	Ending 2016	Plant
301	Organization	Various	-	-	-	-		Various	-	-	-	-
302	Franchises	Various	-	-	-	-	-	Various	-	-	-	-
303	Land and Land Rights	Various	-	-	-	-	-	Various	-	-	-	-
304	Structures and Improvements	Various	-	-	-	35	-	Various	-	-	-	-
305	Collecting and Impounding Reservoirs	Various	-	-	-	50	-	Various	-	-	-	-
306	Lake, River and Other Intakes	Various	-	-	-	35	-	Various	-	-	-	-
307	Wells and Springs	Various	-	-		25	-	Various	-	-	-	-
308	Infiltration Galleries and Tunnels	Various	-	-	-	25	-	Various	-	-	-	-
309	Supply Main	Various	-	-	-	50	-	Various	- 1	-	-	-
310	Power Generation Equipment	Various	-	-	-	30	-	Various	-	-	-	-
311	Pumping Equipment	Various	-	-	-	20	-	Various	-	-	-	-
320	Water Treatment Equipment	Various	-	-	-	20	-	Various		-	-	-
330	Distribution Reservoir and Standpipes	Various	-	-	-	50	-	Various	-	-	-	-
331	Transmission and Distribution Mains	Various	1,077,641	-	1,077,641	50	21,553	Various	-	21,553	195,867	881,774
	12" line Lige to Gov Camp Loop	Nov 2002	335,071	CONTRACTOR OF STREET	335,071	50	6,701	Oct 2052	-	6,701	94,937	240,134
	12" line Multorpor to Skibowl	Oct 2006	198,285		198,285	50	3,966	Sep 2056	-	3,966	40,648	157,637
	8" line WyEast to Blossom	Oct 2006	150,719	Sector Presidential	150,719	50	3,014	Sep 2056	-	3,014	30,897	119,822
	12" Bore Line under Hwy 26 to Tyrolean	Sep 2007	85,000	States State	85,000	50	1,700	Aug 2057	-	1,700	15,867	69,133
	Tyrolean Overruns - TIF Portion	Jan 2008	14,419		14,419	50	288	Dec 2057	-	288	2,595	11,824
	ODOT Project 4" line replacement	Jul 2013	50,000		50,000	50	1,000	Jun 2063	-	1,000	3,500	46,500
	Tyrolean Overruns - Berman Portion	Nov 2013	14,419	New Second	14,419	50	288	Nov 2063	-	288	913	13,506
	12" line from Tyrolean to SkiBowl West	Aug 2015	229,728		229,728	50	4,595	Jul 2065	-	4,595	6,509	223,219
				,,		,						
333	Services	Various	-	-	-	30	-	Various	-	-		-
334	Meters and Meter Installations	Various	-	· -	-	20	-	Various	-	-	-	-
335	Hydrants	Various	-	-	-	40	-	Various	-	-	-	-
336	Cross Connection Control	Various	-	-	-	15	-	Various	-	-		-
339	Other Plant	Various	-	-	-	30	-	Various	-	-	-	-
340	Office Furniture and Equipment	Various	-	-	-	20	-	Various	-	-	-	· _
341	Transportation Equipment	Various	-	-	-	7	-	Various	-	-	-	-
343	Tools, Shop, and Garage Equipment	Various	-	-	-	15	-	Various	-	-	-	
344	Laboratory Equipment	Various	-	-	-	15	-	Various	-	-		-
345	Power Operated Equipment	Various		- `	-	10	-	Various	-	-	-	-
346	Communication Equipment	Various	-	-	-	10	-	Various	-	-	-	-
347	Electronic/Computer Equipment	Various	-	-	-	5	-	Various	-	-	-	-
348	Miscellaneous Equipment	Various	-	-	-	10	-	Various	-	-	-	-
	TOTALS	Various	1,077,641	-	1,077,641	Various	21,553	Various	-	21,553	195,867	881,774
	Original Plant In Service Cost	1,077,641										
		1,077,041										

Depreciation Expense	21,553
NET PLANT	881,774
Less Accum Amort of CIAC	195,867
"Used & Useful" Plant	1,077,641
Less: Excess Capacity	-
Original Plant In Service Cost	1,077,641

CASE: UW 174 WITNESS: MALIA BROCK

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 105

Exhibits in Support of Testimony

September 14, 2018

DR 19 requested whether the issue regarding customers identified in Condition 11 of the Stipulated Agreement in UW 145 that were billed for a smaller than actual sized meters had been corrected. The Company's response indicates that the Master Meter is sized at 1.5 inches and the customers that are behind the Master Meter are billed a 3/4 inch meter size due to their each having a 3/4 inch line size. In supplemental DR 67:

a. Please identify all customers by name that are currently being billed rates as a 3/4 inch meter size that do not have individual meters.

RESPONSE:

Objection. DR 68 is ambiguous and vague as Staff appears to be confusing individual units under a master meter with customers. The master meter customer is the customer of record. Not waiving the foregoing objection, the Company responds that the master meter customer does not provide the Company with names for the individual units, nor is that information necessary to provide water service.

b. Please provide the number of customers currently billed for a meter and metered usage that do not have their own individual meters, including all customers who are served by a Master meter that also serves other customers.

RESPONSE:

Objection. Sub-part (b) of DR 68 is vague and indicates a lack of understanding as to how master meter accounts function. Not waiving this objection, the Company responds that there are 304 individual units served under master meter accounts. The individual units do not have individual meters and are not billed for individual metered usage. The Company charges the master meter customer a base rate for the size of the line going to each individual unit under the master meter account. The total consumption is also billed to the master meter customer. Consumption is measured through the master meter.

c. Please comprehensively explain the methodology employed to bill the customers referred to above in DR 67(a) and DR 67(b), including the methodology used to calculate their usage.

RESPONSE:

Objection. Sub-part (c) is vague and confusing. Staff's DR 67(a) sought information about the Company's intentions to complete its metering program and Staff's DR 67(b) requests information about how Hoodland Fire Station, Stockton, and Smith were determined to be low volume customers. Not waiving this objection and for the purpose of efficiency the Company assumes this sub-part contains a typographical error and intended to request information about DR 68(a) and DR 68(b).

If staff is asking about DR 68(a) and (b), each master meter customer is billed at the tariffed rate for the size of line to each individual unit under the master meter account. Usage is calculated off of the master meter.

If staff is asking about customers referenced in DR 67(a) and DR 67(b), they are billed as flat-rate customers at the tariffed rate for the size of the line serving the customer. Flat rate customers' usage is not calculated.

d. Please explain whether and why the customers referred to above in DR 67(b) are billed individually as flat-rate customers.

RESPONSE:

Objection. Sub-part (d) is vague and confusing. Staff's DR 67(b) requests information about how Hoodland Fire Station, Stockton, and Smith were determined to be low volume customers. Not waiving this objection and for the purpose of efficiency the Company assumes this sub-part contains a typographical error and intended to request information about DR 68(b).

If staff is asking about DR 68(b), the units under a master meter, then the answer is that they are not billed individually as flat rate customers.

If staff is asking about customers referenced in 67(b), they are flat rate customers because they were classified as flat-rate customers in UW 145, and they are not metered.

e. Please explain whether and why the Master Meter that is in service for the customers referred to above in DR 67(b) is charged for the entire water service at the rate for 1.5 inch metered service.

RESPONSE:

Objection. Sub-part (e) is vague and confusing. Staff's DR 67(b) requests information about how Hoodland Fire Station, Stockton, and Smith were determined to be low volume customers. Not waiving this objection and for the purpose of efficiency the Company assumes this sub-part contains a typographical error and intended to request information about DR 68(b). None of the individual units referred to in DR 68(b) are individually billed or deemed the master meter customer. The Company charges the master meter customer a base rate for the size of the line going to each individual unit under the master meter account. How the master meter customer charges the individual unit served is outside the Company's purview.

In DR 19, the Company response indicates that Account #311, Collins Lake Chalet, has a Master Meter of 1.5 inches, and that this account is billed for each of the 3/4 inch line sizes providing water to the individual units branching off the Master Meter at the 3/4 inch meter size rate. Customer billing data provided by the Company confirms Collins Lake Chalet is currently billed for 151 3/4 inch meters.

In supplemental DR 76 to DR 19, please explain whether the 1.5 inch Master Meter at Collins Lake Chalet is the ONLY meter serving the multi-dwelling units at this complex. If it is the only meter serving the multi-dwelling units at this complex, please explain how the 1.5 inch Master Meter and the line size associated with that Master Meter is able to provide sufficient water and water pressure to the 151 customers served by the 3/4 inch pipes beyond the Master Meter in the multi-dwelling units at this complex. Describe in your response what line size associated with the Master Meter (e.g., whether it is a 1.5 inch line) and include documentation of that line size.

RESPONSE:

The 151 individual units are spread among 24 buildings. Each building is served by a 1.5" master meter. Therefore, there are 24-1.5" master meters under Collin Lake Homeowners Association's master meter account.

Please explain whether the two metered customers listed in Condition 11 in the Stipulated Agreement in UW 145 that were billed for a smaller than actual meter size have been corrected to their correct meter sizes in the proposed new rates?

RESPONSE:

The two metered customers referenced above are actually one customer with two accounts.

1) Account #311 is a master meter providing service to multi-dwellings units. The master meter is 1 $\frac{1}{2}$ ", however, the individual service lines are $\frac{3}{4}$ ". Therefore, the base rate for the individual units are charged at the $\frac{3}{4}$ " rate.

2) Account #311.2 is another master meter providing service to the pool and the clubhouse. This master meter is 1 %", however, the individual service lines are %". Therefore, the base rate for the pool and clubhouse are charged at the %" rate.

The Company is using the correct ¾" meter size in rate design and customer count in its proposal.

Please provide billing data to support Government Camp Water Company Inc.'s (Government Camp) sales operating revenue for the 2016 test year. In that billing data, please provide 1) the customer names, 2) the line or meter size, 3) the usage for metered customers, 4) the amount billed for usage, 5) the amount billed for the base charge and 6) the amount billed for other charges for each of the amounts billed to each customer account for each of the four quarters billed in 2016.

RESPONSE:

Billing data provided in separate attachment as Data Response 1 Attachment.

Table 10. Excerpted from DR 1

Date 💌	Num 🔻	Item 斗	Item Description	Account	Split 💌	Qty 🔻	Credit 🔻
01/12/2016 1	12-6359	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
03/28/2016 1	12-6726	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
04/01/2016 1	2-6511	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
05/24/2016 1	2-6728	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
05/27/2016 1	2-6729	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
06/23/2016 1	L2-6727	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
07/20/2016 1	L2-7095	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
08/01/2016 1	2-7096	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
09/12/2016 1	2-7099	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
09/14/2016 1	2-7098	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
10/18/2016 1	2-7470	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
10/20/2016 1	2-5995	Connection Fee		471.3 · New Connection Fees	141 · Accounts Receivable	1.00	450.00
11/28/2016 1	2-5997	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
11/28/2016 1	2-7471	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/03/2016 1	2-5999	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/12/2016 1	2-5998	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/12/2016 1	2-7468	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00
12/12/2016 1	2-7472	Administrative Fee	New account set-up	471.2 · Application Fees	141 · Accounts Receivable	1.00	25.00

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With respect to the billing data provided in response to DR 1, in supplemental DR 80, please explain the difference between a MH 4" metered customer, a MH 2" metered customer, a CM 2" metered customer and a CM 4" metered customer. (In this and the following DRs, please see the below billing data excerpted from the Company's response to DR 1 for an example of the data referred to in this data request).

02/08/2016 12-6360	K & E Excavating, Inc MH	Quarterly 461.7 · Metered Hydrant Sales	1.00	2,392.43
01/01/2016 12-6279	Skibowl E 361 MH 4"	Quarterly 461.2 · Commercial Metered	1.00	104.64
04/01/2016 12-6649	Skibowl E 361 MH 4"	Quarterly 461.2 · Commercial Metered	1.00	104.64
07/01/2016 12-7016	Skibowl E 361 MH 4"	Quarterly 461.2 · Commercial Metered	1.00	104.64
10/01/2016 12-7390	Skibowl E 361 MH 4"	Quarterly 461.2 · Commercial Metered	1.00	104.64
01/01/2016 12-6306	Summit Ski Area 36 MH 2"	Quarterly 461.2 · Commercial Metered	1.00	89.43
04/01/2016 12-6676	Summit Ski Area 36 MH 2"	Quarterly 461.2 - Commercial Metered	1.00	89.43
07/01/2016 12-7044	Summit Ski Area 36 MH 2"	Quarterly 461.2 - Commercial Metered	1.00	89.43
10/01/2016 12-7418	Summit Ski Area 36 MH 2"	Quarterly 461.2 - Commercial Metered	1.00	89.43

RESPONSE:

MH means metered hydrant. Therefore, a MH 4" is a 4" metered hydrant. A MH 2" is a 2" metered hydrant. All MH customers are billed when the Ski Area shuts down following winter season.

- 1) K & E is a water hauler that draws water from a metered hydrant.
- 2) Summit Ski Area draws its water from a metered hydrant.
- Skibowl East originally was classified like Summit Ski Area as a Metered Hydrant customer. A
 4" meter was installed, and it has been reclassified as a commercial metered customer.

CM 2" and CM 4" are commercial metered customers with 2" and 4" meters, respectively.

Please provide billing data to support Government Camp Water Company Inc.'s (Government Camp) sales operating revenue for the 2016 test year. In that billing data, please provide 1) the customer names, 2) the line or meter size, 3) the usage for metered customers, 4) the amount billed for usage, 5) the amount billed for the base charge and 6) the amount billed for other charges for each of the amounts billed to each customer account for each of the four quarters billed in 2016.

RESPONSE:

Billing data provided in separate attachment as Data Response 1 Attachment.

Table 11. Excerpted from DR 1

Date 🔨 Nu	um 🕋	ltem 🖅	Item Description	•	Account	¥	Split	¥	Qty 💌	Credit 🕶
01/01/2016 12-62	279 MH 4"	· · · · · · · · · · · · · · · · · · ·	Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	104.64
01/01/2016 12-63	806 MH 2"	· (Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	89.43
02/08/2016 12-63	360 MH	, C	Quarterly base rate	461.7	Metered Hydrant Sales	141	Accounts Receivable		1.00	2,392.43
04/01/2016 12-66	549 MH 4"	C	Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	104.64
04/01/2016 12-66	576 MH 2"		Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	89.43
07/01/2016 12-70	016 MH 4"	C	Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	104.64
07/01/2016 12-70	044 MH 2"	C	Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	89.43
10/01/2016 12-73	<u>890</u> MH 4"	C	Quarterly base rate	461.2	Commercial Metered	141	Accounts Receivable		1.00	104.64
10/01/2016 12-74	18 MH 2"	C	Quarterly base rate	461.2	Commercial Metered	141 ·	Accounts Receivable		1.00	89.43

Please provide the actual meter reading records to support the billing data provided in DR 1.

RESPONSE:

See DR 93 Response Attachment.

Staff/105 Brock/11

Table 12. Meter Records Excerpted from DR 93

CM 3 accts 17561626 1 Gai 7175666 7279900 104,300 13,94 4	СМ	3 accts	17581626	1"	Gal	7175600	7279900	104,300	13,944
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Please provide billing data to support Government Camp Water Company Inc.'s (Government Camp) sales operating revenue for the 2016 test year. In that billing data, please provide 1) the customer names, 2) the line or meter size, 3) the usage for metered customers, 4) the amount billed for usage, 5) the amount billed for the base charge and 6) the amount billed for other charges for each of the amounts billed to each customer account for each of the four quarters billed in 2016.

RESPONSE:

Billing data provided in separate attachment as Data Response 1 Attachment.

Table 13. Billing Records Excerpted from DR 1

Date	Num	Acct. #	ltem	Item Description	Account	Split	Qty	
01/01/2016	12-6061	040	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	Į 2.00	118.9
01/01/2016	12-6061	040	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,273.08	14.2
04/01/2016	12-6430	040	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.92
04/01/2016	12-6430	040	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 Commercial Metered	141 · Accounts Receivable	1,273.08	14.2
07/01/2016	12-6797	040	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.92
07/01/2016	12-6797	040	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,273.08	14.26
10/01/2016	12-7168	040	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.9
10/01/2016	12-7168	040	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,161.99	13.01
01/01/2016	12-6142	036	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.92
01/01/2016	12-6142	036	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,273.08	14.26
04/01/2016	12-6512	036	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.92
04/01/2016	12-6512	036	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,273.08	14.2
07/01/2016	12-6879	036	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.92
07/01/2016	12-6879	036	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 Commercial Metered	141 · Accounts Receivable	1,273.08	14.26
10/01/2016	12-7252	036	CM 1"	Quarterly base rate	461.2 · Commercial Metered	141 · Accounts Receivable	2.00	118.92
10/01/2016	12-7252	036	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,161.99	13.03
01/01/2016	12-6237	175	RM 1"	Quarterly base rate	461.1 · Residential Metered	141 · Accounts Receivable	1.00	59.46
01/01/2016	12-6237	175	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,273.08	14.26
04/01/2016	12-6606	175	RM 1"	Quarterly base rate	461.1 · Residential Metered	141 · Accounts Receivable	1.00	59.46
04/01/2016	12-6606	175	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,273.08	14.26
07/01/2016	12-6973	175	RM 1"	Quarterly base rate	461.1 · Residential Metered	141 · Accounts Receivable	1.00	59.46
07/01/2016	12-6973	175	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 Commercial Metered	141 · Accounts Receivable	1,273.08	14.26
10/01/2016	12-7346	175	RM 1"	Quarterly base rate	461.1 · Residential Metered	141 · Accounts Receivable	1.00	59.46
10/01/2016	12-7346	175	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf	461.2 · Commercial Metered	141 · Accounts Receivable	1,161.99	13.01
					Staff's Computation of Total Co	nsumption Billed in 2016 per DR 1	14,944	cf
					DR 93 Meter Reading	Consumption Measured	13,944	cf
					Staff's Computation	of Overbilled Difference	1,000	cf

With respect to the billing data provided in DR 1, in supplemental DR 82, please explain the consumption billed in the 2016 test year to customer Best Western Mt Hood Inn, 006. In your response, please confirm whether this customer was billed \$2.46 for consumption for the entire year in the 2016 test year.

01/01/2016 12-6016	Best Western Mt Hood Inn 0	006 0	CM 6"	Quarterly	461.2	Cor 141	Accounts	Receivable	1.00	121.29
04/01/2016 12-6384	Best Western Mt Hood Inn 0	006 0	CM 6"	Quarterly	461.2	Cor 141	Accounts	Receivable	1.00	121.29
07/01/2016 12-6751	Best Western Mt Hood Inn 0	006 (CM 6"	Quarterly	461.2	Coi 141	Accounts	Receivable	1.00	121.29
10/01/2016 12-7122	Best Western Mt Hood Inn 0	006 0	CM 6"	Quarterly	461.2 •	Coi 141	Accounts	Receivable	1.00	121.29
10/01/2016 12-7122	Best Western Mt Hood Inn 0	006 (C. Cf's use	Water con	461.2 •	Coi 141	Accounts	Receivable	219.25	2.45

RESPONSE:

Yes, \$2.46 is the correct amount for 2016 consumption for the quarter. The Company provides the Best Western Mt Hood Inn a connection to the water system for fire suppression purposes only. Consumption would increase only in event of a fire.

Please provide the actual meter reading records to support the billing data provided in DR 1.

RESPONSE:

See DR 93 Response Attachment.

Excerpted Response to DR 93

СМ	6	Best Western Mt. Hood Inn -ByPass	no # avail	3/4"	CF	2	140	138	138
СМ	6	Best Western Mt. Hood Inn -Main	no # avail	6"	CF	99998506	99999245	739	739

With respect to the billing data provided in DR 1, in supplemental DR 91, please explain why Summit Ski Area 367.1 is billed for a MH 2 inch meter base rate but has not been billed for consumption.

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01/01/2015 12-6306	Summit Ski Area 367.1	MH 2"	Quarterly base rate	461.2 · Commercial Metered	1.00	89,43
04/01/2016 12-6676	Summit Ski Area 357.1	MH 2"	Quarterly base rate	461.2 · Commercial Metered	1.00	89.43
04/18/2016 FC 1579	Summit Ski Area 367.1	Late Prot Penalty	1,8% on Overdue Balance	471.1 · Finance Charges	1.00	3,22
07/01/2016 12-7044	Summit Ski Area 367.1	MH 2"	Quarterly base rate	461.2 · Commercial Metered	1.00	89.43
07/18/2016 FC 1581	Summit Ski Area 367.1	Late Print Penalty	1.8% on Overdue Balance	471.1 · Finance Charges	1.00	4.89
07/18/2016 FC 1642	Summit Ski Area 367.1	Late Pmt Penalty	1.8% on Overdue Balance	471.1 · Finance Charges	1.00	4.98
10/01/2016 12-7418	Summit Ski Area 367.1	MH 2"	Quarterly base rate	461.2 · Commercial Metered	1.00	89.43
10/18/2016 FC 1717	Summit Ski Area 367.1	Late Pmt Penalty	1.8% on Overdue Balance	471.1 · Finance Charges	1.00	6.67
04/18/2016 FC 1565	Summit Ski Area 367	Late Pmt Penality	1.8% on Overdue Balance	471.1 · Finance Charges	1,00	22.00
07/18/2016 FC 1643	Summit Ski Area 367	Late Pmt Penality	1.8% on Overdue Balance	471.1 · Finance Charges	1.00	22,40
10/18/2016 FC 1718	Summit Ski Area 367	Late Pmt Penalty	1.8% on Overdue Balance	471.1 · Finance Charges	1.00	0.40

RESPONSE:

Charlie Wessinger is the "customer of record." In 2014, Mr. Wessinger turned over the management of Summit Ski Area to Mt. Hood Management. Mt. Hood Management ("MHM") paid the water bills.

The Summit Ski Area consumption bill was sent to the MHM in 2016. When payment was not received, Mr. Wessinger was rebilled for the 2016 consumption. The Company received payment from Mr. Wessinger in 2017. Since the Company bills at the end of the ski season (depending on the snow pack), a rebilled charge can be received in the next year.

In the billing data provided in DR 1, in supplemental DR 87, Skibowl E 361 is billed for a MH 4 inch meter at \$104.64 for each of the four quarters in 2016. Consumption for this account was billed twice on the same day, 3-12-2016, using the same dollar amount and consumption; \$1,422.23 for 1270 cubic feet. In your response, please explain why this same amount was billed twice on the same day and explain why this consumption was not billed for each quarter in the same manner as other customer billing data.

03/12/2016 12-6361	Skibowi E 361	C. Cf's used	Water consumption for the quarter	e 461.2 · Commercial Metered	126,985.00	1,422.23
03/12/2015 12-6361	Skibowl E 361	C. Cf's used	Water consumption for the quarte	461.2 · Commercial Metered	: 125,985.00	1,422.23
01/01/2015 12-6279	Skibowi E 361	MH 4"	Quarterly base rate	451.2 · Commercial Metered	1.00	104.64
01/18/2015 FC 1485	Skibowl E 361	Late Prot Penalty	1.8% on Overdue Balance	471.1 · Finance Charges	1.00	3,84
04/01/2015 12-6649	Skibowl E 361	MH 4"	Quarterly base rate	461.2 · Commercial Metered	1.00	1.04.54
04/18/2016 FC 1556	Skibowl E 361	Late Prot Penalty	1.8% on Overdue Balance	471.1 - Finance Charges	1.00	1.95
07/01/2015 12-7016	Skibowl E 361	MH 4"	Quarterly base rate	451.2 · Commercial Metered	1.00	104.64
10/01/2015 12-7390	Skibowl E 361	MH 4"	Quarterly base rate	461.2 · Commercial Metered	1.00	104.64
10/18/2016 FC 1708	Skibowi E 361	Late Pmt Penalty	1.8% on Overdue Balance	471.1 • Finance Charges	1.00	1.92

RESPONSE:

Originally, Skibowl E was a winter only customer. Winter only customers were billed consumption at the end of the ski season to ensure that they had funds to pay for their water consumption. During this time period in question, Skibowl E started irrigating in the summer as well; thus, Skibowl E was reclassified as a year-round consumption customer. As a year-round consumption customer, Skibowl E's meter would be read each July and consumption would be billed quarterly.

There were two billing errors on Skibowl E's account on the part of the bookkeeper/billing company. They are both related to the transition of Skibowl E from a winter consumption only customer to a year-round consumption customer. The first error was caught by Ms. Bekins in March 2016. She discovered that Skibowl E had not been billed quarterly (on 10/1/2015 and 1/1/2016) as it should have. To correct this oversite, on March 12, 2016, the Company billed Skibowl E two charges of \$1,422.23 (the two missing billings). Skibowl E paid the two bills on April 9, 2016 with a payment of \$2,844.46. This corrected the first error.

The second billing error was due to a mix up in the billing by the bookkeeper for the last two quarterly billings. The bookkeeper missed billing Skibowl E for consumption for the last two quarters, which should have been billed on 4/1/2016 and 7/1/2016. This error was discovered by Ms. Bekins as she researched staff's DR 87. It serves as a good example of why Ms. Bekins full-time management and oversight of the Company is critical.

Please provide the actual meter reading records to support the billing data provided in DR 1.

RESPONSE:

See DR 93 Response Attachment.

Attachment Page 1

			Meters Read	Meters Read	2016 Total
ТҮРЕ	Bldg #	CF/Gal	July 15 2015	July 15 2016	Cons in CF
CM	A	CF	264910	302250	37,340
СМ	В	CF	164070	174670	10,600
CM	С	CF	284220	311580	27,360
CM	D	CF	121460	127910	6,450
CM	E	CF	216420	235580	19,160
CM	F	CF	328720	353120	24,400
CM	G	CF	203240	219130	15,890
CM	Н	CF	171430	199470	28,040
CM	I	CF	85790	96790	11,000
CM	J	CF	191690	209280	17,590
CM	К	CF	178050	206490	28,440
CM	L	CF	133160	147300	14,140
CM	М	CF	100980	130230	29,250
CM	N	CF	173510	190050	16,540
CM	0	CF	179670	199590	19,920
CM	Р	CF	136740	152820	16,080
CM	Q	CF	85990	104350	18,360
CM	R	CF	16250	20830	4,580
CM	S	CF	110530	120910	10,380
CM	Т	CF	81750	87900	6,150
CM	U	CF	25710	26280	570
CM	V	CF	85340	94130	8,790
СМ	W	CF	26531	29790	3,259
СМ	Х	CF	268250	301120	32,870

Excer pt edRes pons eDR 93 Met erCons umpt ionDat a. COLLINS LAKE CHALET PROJECT Accts 311 & 311.1

> 407,159.00 Total Cons CF 2016 101,789.75 Cons/Qtr beginning Q4 2016

COLLINS LAKE CHALET PROJECT POOL ACCT 311.2

CM	ClbHes	CF	1528 90	1 98 200	201,87 0	Total Cons CF 2016
						Cons/Qtr Billed Qct
						1, 2016
					50467.	5
						Billed Qct 1, 2016

Attachment Page 2

Excerpted Response DR 93 Meter Consumption Data.

ALPINE CREST SUBDIVISION

					2015	2016	2016
TYPE	Act#	Meter Size	CF/Gal	Meter Number	Jul-15	Jul-15	TOT CONS
RM	320	3/4"	CF	48932629	41586	45487	3,901
СМ	358	3/4"	CF	49054712	15105	16323	1,218
RM	161	3/4"	CF	19228472	6802	8761	1,959
RM	339	3/4"	CF	49054708	21167	28462	7,295
RM	317	3/4"	CF	82058161	30279	32227	1,948
RM	318	3/4"	CF	18238629	13185	19305	6,120
RM	324	3/4"	CF	49054709	50876	55769	4,893
СМ	332	3/4"	CF	48932627	42215	45291	3,076
RM	314	3/4"	CF	80674124	7332	8205	873
RM	kam	3/4"	CF	76632487	8100	10996	2,896
RM	349	3/4"	CF	81340319	9138	9952	814
RM	328	3/4"	GAL	89253683	22760	27070	576
СМ	368	3/4"	CF	92696900	2702	3177	475
RM	321	3/4"	CF	79534658	35236	40142	4,906
RM	251	3/4"	CF	48932630	12991	13343	352
RM	319	3/4"	CF	79534654	10314	11176	862

42,164 Total Cons CF 2016

Attachment, Page 3

C/R	ACCT#	MTR #	Size	C/G	Jul-15	July 2016	TOT CONS 2016	TOT CF 2016
CM	152	48932632	1"	CF	36774	38276	1,502	1,502
RM	263	652	3/4"	CF			0	0
CM	331	80674125	3/4"	CF	83473	114167	30,694	30,694
RM	184	81458998	3/4"				0	0
RM	341	60402820	2"	CF	8370	9660	1,290	1,290
CM	302	52213221	1"	CF	43648	44381	733	733
СМ	5	60820249	1 1/2"	CF	9650	21380	11,730	11,730
CM	177	no # avail	3/4"	CF	8019	8831	812	812
RM	356	52826338	3/4"	CF	355	364	9	9
СМ	17	81459001	3/4"	CF			0	0
CM	6	no # avail	3/4"	CF	2	140	138	138
CM	6	no # avail	6"	CF	99998506	99999245	739	739
CM	313	76632485	3/4"	CF	148924	166425	17,501	17,501
CM	assign #	81340318	3/4"	CF	2203	2453	250	250
CM	8	60638388	2"	CF	5020	10990	5,970	5,970
CM	32	48398510	3/4"	CF	207922	212080	4,158	4,158
CM	9	77874323	1"	CF	207922	1537	1,330	1,330
CM	160	93490860	3/4"	CF	13590	17704	4,114	4,114
			3/4"	CF CF				
100	100	93490861	2"		27833	34278	6,445	6,445
CM	10	60209133	 1"	Gal	2969800	3096700	126,900	16,965
CM	12	52864429	3/4"	CF	22490	57212	34,722	34,722
RM	19	92696899		CF	1722	2570	848	848
CM	3 accts	17581626	1"	Gal	7175600	7279900	104,300	13,944
CM	258	no # avail	1 1/2"	Gal	4483900	4746900	263,000	35,160
RM	22	21459000	3/4"	CF			0	0
RM	172.1	92696901	3/4"	CF	3876	5291	1,415	1,415
RM	329	no # avail	1 1/2"	CF	6150	7780	1,630	1,630
СМ	tbd	81244247	2"	CF		1741	1,741	1,741
СМ	338	60390740	2"	CF	261030	306720	45,690	45,690
СМ	347.1	no number	1"	CF	87015	100237	13,222	13,222
CM	347	181208	3/4"	CF	369871	456772	86,901	86,901
СМ	347	70181208	3"	CF	160	160	0	0
CM	347.2	70168553	3"	CF	940	940	0	0
CM	347.2	168553	3/4"	CF	360159	432648	72,489	72,489
CM	97	87691790	3/4"	CF	64408	75834	11,426	11,426
CM	NA	96118260	3/4"	Gal	1299780	1330660	4,128	552
CF	147	none yet	3/4"	CF			0	0
CM	279	no number	4"	CF	3490	5230	1,740	1,740
CM	279	82978763	4"	CF	551944	589827	37,883	37,883
CM	98	60660998	2"	CF	587580	700540	112,960	112,960
RM	308	48702433		CF	89603	113817	24,214	24,214
			- 1"	Gal		769440		4,124
RM	286	48113633	۱ 3/4"		738590		30,850	
CM	46	7906242		CF	40000	1095	1,095	1,095
RM	335	60418696	2"	CF	43820	44120	300	300
RM	150	10076061	3/4"	CF	3715	4674	959	959
CM	59	52519762	1"	CF	43247	57626	14,379	14,379
RM	362	18349067	1 1/2"	CF	71500	83230	11,730	11,730
CM	242	93490859	3/4"	CF	14356	19887	5,531	5,531
СМ	280	84197173	3/4"	CF	49261	56492	7,231	7,231

Excerpted Response/DR 93 Meter Consumption Data-Man Town.

Attachment, Page 4

, 6	
Excerpted Response/DR 93	Meter Consumption Data-Man Town.

Excerpted	response	e/DK 95 Met	er con	sump		vian Town		,
CM	24	60228874	2"	Gal	1135000	1301000	166,000	22,193
CM	326	80674130	3/4"	CF	33448	36659	3,211	3,211
СМ	307	81340325	3/4"	CF	64645	81969	17,324	17,324
СМ	307	48578976	1"	CF	142857	147896	5,039	5,039
CM	164	49291936	1"	CF	216988	247692	30,704	30,704
CM	7	87567002	3/4"	Gal	187130	242030	54,900	7,340
CM	170	90433042	3/4"	CF	20428	25112	4,684	4,684
CM	114	92946540	3/4"	CF	3655	5044	1,389	1,389
		60000045						
СМ	250	60820245	1 1/2"	CF	21320	31800	10,480	10,480
СМ	250.1	98818291	2"	Gal	3981700	4234900	253,200	33,850
СМ	183	60228877	2"	Gal	1984900	2039000	54,100	7,233
СМ	86	660365079	2"	CF	251720	301430	49,710	49,710
CM	306	48994670	1"	CF	20665	29858	9,193	9,193
RM	312	48994672	1"	CF	177726	178210	484	484
CM	363	60725916	2"	CF	238980	312760	73,780	73,780
RM	344	18359647	2"	CF	7960	9180	1,220	1,220
						0.00	.,	
СМ	34	60820247	1 1/2"	CF	17440	17660	220	220
CM	71	92696902	3/4"	CF	9749	14619	4,870	4,870
CM	249	60202914	2"	Gal	2162400	2308700	146,300	19,559
CM	35	60368824	2"	CF	2090510	2288590	198,080	198,080
CM	37	60194726	2"	Gal	3833910	4132900	298,990	39,972
CM	214	67222037	3/4"	CF	9514	13194	3,680	3,680
RM	23	81294937	3/4"	CF		10104	0	0
CM	25	45666322	3/4"	Gal	845550	884340	38,790	5,186
CM	126	67222042	3/4"	CF	4447	9998	5,551	5,551
RM	tbd	01222042	3"	CF	4447	3330	0	0
RM	348	84197174	3/4"	CF	20717	25228	4,511	4,511
CM	348	19019939	1"	CF	789885	845840	55,955	55,955
CM	162	93581174	3/4"	CF	39640	53411	13,771	
			3/4"	CF				13,771
CM	60	93581182	3/4"		18906	26381	7,475	7,475
CM	39	935811175	3/4"	CF	12939	20171	7,232	7,232
RM	16	79847303		CF		0	0	0
CM	265	79847305	3/4"	CF		3	3	3
RM	351	85451879	3/4"	CF	16400	18348	1,948	1,948
CM	232	81340320	3/4"	CF	29893	35311	5,418	5,418
RM	156	67222039	3/4"	CF	729	744	15	15
CM	57	3.272E+09	1"	GAL	70420	107810	37,390	4,999
СМ	361	70249091	4"	CF	1305720	1580830	275,110	275,110
СМ	157	93490862	3/4"	CF	16959	26098	9,139	9,139
RM	tbd	67357190	3/4"	CF		35	35	35
RM	355	81458887	3/4"	CF			0	0
RM	336	60418700	2"	CF	18630	23500	4,870	4,870
RM	330	78252142	3/4"	CF	47171	47171	0	0
CM	129	95621736	2"	CF	2736580	2818900	82,320	82,320
			-					-2,520
СМ	245	76632488	3/4"	CF	83445	88979	5,534	5,534
CM	55	60390743	2"	CF	145440	159820	14,380	14,380
CM	55	49291937	2 1"	CF	32449	37172	4,723	-
			' 3/4"	CF				4,723
CM	340	81340324	3/4"		31474	38067	6,593	6,593
CM	304	81458999	3/4	CF	52532	66730	14,198	14,198
CM	4	67357189		CF	249	2895	2,646	2,646
CM	56	18359645	2"	CF	29920	137290	107,370	107,370
CM	3	49054722	3/4"	CF	108359	113634	5,275	5,275

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CM	125	45666327	3/4"	Gal	799910	864250	64,340	8,602
СМ	366	84197176	3/4"	CF	11894	13727	1,833	1,833
RM	20	93874686	3/4"	CF	2413	4578	2,165	2,165
RM	360	90257736	3/4"	CF	23564	30166	6,602	6,602
СМ	237	93581183	3/4"	CF	13965	16418	2,453	2,453
	•							4 056 202

Excerpted Response/DR 93 Meter Consumption Data-Man Town.

1,856,392 Total Cons CF 2016

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DR 1 requested Government Camp Water Company Inc. (Government Camp or Company) provide the following information:

"Please provide billing data to support Government Camp's sales operating revenue for the 2016 test year. In that billing data, please provide 1) the customer names, 2) the line or meter size, 3) the usage for metered customers, 4) the amount billed for usage, 5) the amount billed for the base charge and 6) the amount billed for other charges for each of the amounts billed to each customer account for each of the four quarters billed in 2016."

In supplemental DR 58 to DR 1, please provide a separate sortable excel spreadsheet that contains all the billing information *for all metered customers* for all quarters in 2016. The data in this spreadsheet should be sortable and broken out by 1) the customer names, 2) the meter size for each customer, and the 3) usage billed to same-sized metered customers. Separate worksheets should be provided for a) the 5/8" & 3/4" combined meter customers, b) the 1" meter customers, c) the 1.5" inch meter customers, d) the 2" meter customers, e) the 4" inch meter customers, and f) the 6" meter customers; each spreadsheet is to include the usage broken out for each of the meter sizes. If a customer has multiple meters, please include a separate entry for each meter on each corresponding spreadsheet.

RESPONSE:

See Attachment – DR 58 Response Attachment.

Table 14. Excerpted from DR 58

Date 💌	Num	Item 🖃	Item Description	Split 🔽	Qty 💌	Credit	Staff Check	Difference
01/01/2016	12-6294	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	157.00	6.94	\$1.76	-\$5.18
04/01/2016	12-6664	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 Accounts Receivable	157.00	6.94	\$1.76	-\$5.18
07/01/2016	12-7032	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 Accounts Receivable	157.00	6.94	\$1.76	-\$5.18
10/01/2016	12-7406	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 Accounts Receivable	203.50	9.00	\$2.28	-\$6.72
01/01/2016	12-6298	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 Accounts Receivable	620.00	3.84	\$6.94	\$3.10
04/01/2016	12-6668	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	620.00	3.84	\$6.94	\$3.10
07/01/2016	12-7036	R. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	620.00	3.84	\$6.94	\$3 10
01/01/2016	12-6113	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	1,485.25	35.47	\$16.63	-\$18.84
04/01/2016	12-6481	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	1,485.25	35.47	\$16.63	-\$18.84
07/01/2016	12-6848	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	1,485.25	35.47	\$16.63	-\$18.84
10/01/2016	12-7221	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	487.00	11.63	\$5.45	-\$6.18
01/01/2016	12-6165	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	856.75	15.98	\$9.60	-\$6 38
04/01/2016	12-6534	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	856.75	15.98	\$9.60	-\$6.38
07/01/2016	12-6901	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 · Accounts Receivable	856.75	15.98	\$9.60	-\$6.38
10/01/2016	12-7274	C. Cf's used	Water consumption for the quarter (\$1.12/100Cf)	141 Accounts Receivable	769.00	14.34	\$8.61	-\$5.73

Please provide the bills for Account 611, Telephone/Communications and include in your response an explanation of how costs are allocated for this expense.

RESPONSE:

CenturyLink is the communications (non-cellular) provider for the Company and includes the following:

- Package (base plan) includes one land line phone that is for personal use, so \$24.95 is deducted each month. The remaining cost of the Package (for business fax line 503-272-3490 and WIFI) is used for both the Company and Charlomont Hill, LLC ("Charlomont"). As such, the Company pays 50% of this cost.
- Broadband includes modem router rental and internet that are used for both the Company and Charlomont. As such, the Company pays 50% of this cost.
- Voice is a business land line (503-272-3281) which is used for both the Company and Charlomont. As such, the Company pays 50% of this cost.
- Entertainment is for TV, which is for personal use, so 100% of this cost is deducted from the bill.

The Monthly Billing Allocation:

Century Link Water Co %	Total Due Less	s Less Ent/	TV Due	Paid	Notes:
Jan 11 Bill Check Cleared 12-28-18	207.36	-24.95 -77	,99 52,21	52.21	Bill due Jan. cleared Dec 2015 & not included in Application
Feb	207.73	-24.95 -77	,99 52.395	46.47	Water co % was miscalculated and unerpaid in error
Mar	220.83	-24.95 -82	.99 56.445	56.45	Payment included \$21,81 bal forwd + 7,50 late fee
April	213.72	-24.95 -82	.99 52.89	52,99	Pmt due should have been \$52.90 not \$52.9901 over pmt
May	215.66	-24.95 -82	.99 53.86	51.30	Underpayment miscalculation
June	227.8	-24.95 -82	.99 59.93	57.37	Late payment was not allocated to companys payment
laly	224.48	-24.95 -82	.99 58.27	64.24	Calculation errors - used -12.75 not \$24.95 & \$8.80 late fee
iAug	215.73	-24.95 -82	.99 53.895	53,99	Calc error -24.75 not -24.95
Sept	208.78	-24.95 -82	.99 50.42	53.89	Amt pd was calculated from \$215.73 toal charges rather than amt due
locr	208.73	-24.95 -82	.99 50.395	52.82	Pmt mis calculated from 215.73 current charge rather than amt due
NOV	208.79	-24.95 ~82	.99 50.425	52.82	Miscalculation over pmt
DEC	201.79	-24.95 -82	.99 46.925	40,99	Miscalculation under prot
			638.06	635.54	UNDERPAYMENT of \$2.52 for year

VERIZON Wireless

The Verizon plan includes four cell phones. One of these is the Company cell phone (503-260-7142). Therefore, 1/4th of the monthly base plan is allocated to the Company. Plus, the monthly cost of the Company cell.

See allocation below:

DATE	SUPPLIER	AMOUNT	BASE PLAN COST (4-ENTITY PLAN)	1/4th Base Plan alloc to Wtr Co	WATER CO CELL	WTR CO TOTAL
1/20/2016	VERIZON	240.84	\$70.00	\$17.50	22,92	\$40.42
2/20/2016	VERIZON	217.6	\$70.00	\$17.50	22.96	\$40.46
3/20/2016	VERIZON	164.69	\$45.00	\$11.25	22.88	\$34.13
4/20/2016	VERIZON	170.79	\$45.00	\$11.25	22.88	\$34.13
5/20/2016	VERIZON	175.76	\$45.00	\$11.25	22.87	\$34.12
6/20/2016	VERIZON	170.76	\$45.00	\$11.25	22.87	\$34.12
7/20/2016	VERIZON	170.76	\$45.00	\$11.25	22.87	\$34.12
8/20/2016	VERIZON	170.79	\$45.00	\$11.25	22.88	\$34.13
9/20/2016	VERIZON	170.79	\$45.00	\$11.25	22.88	\$34.13
10/20/2016	VERIZON	170.79	\$45.00	\$11.25	22.88	\$34.13
11/20/2016	VERIZON	172.63	\$40.05	\$10.01	22.84	\$32.85
12/20/2016	VERIZON	170.73	\$40.05	\$10.01	22.84	\$32.85
		2166.93				\$419.60

VERIZON

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Verizon and Century Link 2016 bills are attached as Data Response 14 Attachment A & B.

While double checking the telephone expense file in the application, the Company discovered that the reimbursement of \$419.57 is a double entry for the telephone charges and should be removed.

Please provide a copy of the Water Operator contract for Account 639, Contract Services Other that includes the amount charged for service and duties of the contractor.

RESPONSE:

The Company's Contract for Operation and Maintenance Services as Direct Responsible Charge (with addendum) is attached separately as Data Response 31 Attachment.

1

Contract for Operation and Maintenance Services as Direct Responsible Charge

RECITALS

WHEREAS, the Government Camp Water Co. Inc. (Owner) owns and operates a domestic water system in Clackamas County, Oregon (Public Water System ID # OR4100336); and

WHEREAS, Owner intends to supply ample domestic water to all its customers within the service area, both residential and commercial for normal uses of such water; and

WHEREAS, Owner desires that the water system be operated by a State of Oregon Certified Water Operator to provide safe drinking water as well as desirable drinking water to all users within its service area; and

WHEREAS, Andrew R. Tagliafico (Operator) has proposed to provide Contract Water System Operator services to Owner and serve as the Direct Responsible Charge (DRC) of the Government Camp Water Company Inc. Water System (System); and

WHEREAS, it is the intention of the Operator and the Owner to enter an agreement wherein the Operator will serve as DRC for the System and provide complete licensed operations, maintenance, monitoring, repair and reporting services of the water source and distribution; and

WHEREAS, it is the intention of the parties that all services performed by the Operator be in compliance with all state and federal laws, regulations and guidelines at all times.

WITNESSETH,

Incorporating the recitals provided herein, the parties agree as follows:

- Parties. This third party Agreement is made this <u>20</u> day of April, 2015 by and between Government Camp Water Co. Inc. in Clackamas County, hereinafter referred to as Owner, and Andrew Tagliafico, operator Cert # (Operator ID# D-6592) of Who Ltd. PO Box 522 Govt. Camp, OR 97028, hereinafter referred to as Operator.
- 2. <u>Direct Responsible Charge</u>. Subject to the terms and conditions expressly provided within this Agreement and any addendum hereafter executed by the parties, Operator agrees to oversee the general maintenance, daily operation of the System, and assume the position of Direct Responsible Charge (DRC) of the System. Operator agrees to operate and manage the System in accordance with state and federal law, and regulations

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promulgated thereto, including those adopted by the Oregon Health Authority under Chapter 333, Division 061 of the Oregon Administrative Rules (OAR).

- 3. <u>Services.</u> In accordance with the terms of this Agreement and any addendums attached hereto, Operator agrees to furnish Owner with all labor, equipment, transportation, supervision, technical, professional, and other services for the purpose of treating water and performing duties of distribution for the System; and perform all operations and maintenance necessary and required to properly provide services for the service area.
 - a. Operator shall make all decisions that directly impact the quality or quantity of drinking water, manage the day to day operations of the System, maintain the System and perform all tasks necessary within the scope of Operator's obligations under this contract for the operation and maintenance of the System to assure that the water delivered to water users does not exceed maximum contaminant levels, to assure that water system facilities are free of public health hazards, and to assure that water system operation and maintenance are performed as required under state and federal law.
 - b. Operator is solely responsible for safely conducting all operation in order to avoid the risk of endangerment to health, bodily harm to persons, and damage to property. Operator will inspect all equipment, materials, and services to discover any condition that might involve risks and for correcting any of those conditions. Operator will immediately notify owner of any known activity, problem or circumstance that threatens or affects the drinking water supply or health, safety or welfare of the users of the drinking water.
 - c. Operator will undertake remediation in accordance with governmental requirements and make its best reasonable efforts to mitigate problems, and implement any applicable emergency plan.
- 4. <u>Availability</u>. Operator agrees to be available on call 24 hours a day and able to respond within 1 hour of an emergency. When it is anticipated that Operator will not be available on call, Operator shall arrange for a qualified representative, other operator personnel, subcontractor/ sub-consultant or other person to act on behalf of Operator.
- 5. <u>Maintenance of Certification</u>. At Operator's expense, Operator will maintain at all times the requisite Oregon drinking water operator certification, including all continuing education requirements. Operator will pay for all permits, licenses, certification and other applicable government requirements or governing authority requirements and inspections, as well as furnish any documentation, bonds, security or deposits required to permit Operators performance of services. Operator will assure that the water system is in compliance with OAR 333-061-0210 through 333-061-0272 relating to certification of water system operators;

- 6. Security. Operator will cooperate with owner security requirements, and must promptly comply with any security arrangements.
- 7. Records. Operator shall maintain and provide to Owner records and accounts concerning the operation, maintenance, repair, and equipping of the facility under this Agreement. Owner will have reasonable and legally permissible access to all documents, records, and reports from the Operator to the State drinking water program. All records must be maintained as specified by Oregon State retention schedules. Operator will have all signatory authority for said reports and other documents, as required under Oregon State drinking water rules. Maintaining monitoring and operating records and making these records available for review when the system is inspected;
- 8. Water Samples. Operator will arrange and supervise routine collecting and submitting water samples for laboratory analyses at the frequencies prescribed by OAR 333-061-0036. All sampling will be performed by Pixis Labs, or other suitable vendor, who shall send results to the company for monthly reporting to the State of Oregon Drinking Water Program. Operator will take immediate corrective action when the results of analyses or measurements indicate that maximum contaminant levels have been exceeded and report the results of these analyses as prescribed by OAR 333-061-0040. Operator shall work in conjunction with the Owner to notify all customers of the water system and the general public in the service area, as prescribed by OAR 333-061-0042, when the maximum contaminant levels have been exceeded;
- 9. Professional Services. Where technical, professional or other services not usual or ordinary to that of a Level 1 Operator are necessary, Operator shall arrange for such services at the expense of Owner.
- 10. Additional Terms:
 - a. Addendum. This Agreement shall become effective upon the parties' execution of an addendum further describing Operator's compensation or other valuable consideration to be received. Such addendum may include additional terms or conditions deemed advisable by the parties.
 - b. **Termination**. This Agreement and the provisions of any addendum attached hereto may be terminated:
 - By either party at any time for any reason with sixty days (60) written notice to 1) the other party, and 2) the Oregon Health Authority Drinking Water Program;
 - ii. Immediately by the mutual consent of the Owner and the Operator;

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- iii. Immediately by Owner upon entry of any final order by the Oregon Health Authority, or its equivalent, determining that all or a portion of this Agreement, or any addendum hereto, fails to satisfy the laws or regulations of the State of Oregon for the purpose of designating a Direct Responsible Charge over the System;
- IV. By Owner, no less than 60 days following a final decision the Oregon Public Utility Commission that all or a portion of the labor and O&M expenses attributed to Operator's compensation under this Agreement should be disallowed in determining Owner's annual revenue requirements, rate schedule and/or tariff. Prior to terminating the Agreement under this provision, Owner shall provide Operator with a reasonable opportunity to amend the terms of Operator's rates, propose additional terms, or perform in accordance with the Commission's final decision.
- c. Additional Instruments. The parties shall deliver or cause to be delivered at the Closing and at such other times and place as shall be reasonably agreed on, such additional instruments as may reasonably be requested for the purpose of carrying out this Agreement.
- d. Not Assignable. This Agreement is not assignable by Operator to a third party, without Owner's written consent.

Agreement acknowledged by signature:

ertin & Belins Date: Owner:

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Addendum to Contract for Operation and Maintenance Services between

Andrew R. Tagliafico & Government Camp Water Co. Inc.

This Addendum is executed this 20 day of APR_1L_2 , 2015 by and between the Government Camp Water Company, Inc. (Owner) and Andrew Tagliafico (Operator) for the purpose of augmenting and clarifying terms of the contract agreed upon and executed between the parties on 2C APR_1 2015 for Operation and Maintenance Services as Direct Responsible Charge (the Agreement).

The parties hereto further agree as follows:

Services to be provided by Operator to Owner as Direct Responsible Charge (DRC) shall include:

- 1. Represent the Owner in all meetings with the Oregon Health Authority (OHA) and/or other regulatory agencies where DRC attendance is necessary or as otherwise deemed advisable by Owner. This shall include meetings with the public when required and any and all compliance inspections by the OHA, or other regulatory agencies, as necessary.
- 2. Attend all regularly scheduled monthly business meetings, including presentation of monthly progress reports. Attend workshops and/or special meetings as may be required of the Government Camp Water Company, Inc., Water System's (System) DRC, or as otherwise deemed advisable by Owner.
- 3. Provide service and availability as the System's DRC, 24 hours per day, 7 days a week, including weekends and holidays. DRC supervision and service shall include on-site attendance by a licensed operator(s) and sufficient staff to adequately perform services as required to maintain System compliance under state and federal law. Operator, or Operator's agent, shall at all times be available and capable of immediately responding within one hour to any emergency (weekend and holidays included). For purposes of this section, any agent providing service and availability on Operator's behalf shall be duly licensed and will comply with OHA regulations in the event of emergency service with the company's distribution system. All services provided by any agent of the Operator, and any liability arising therefrom shall be deemed to be the service and liability of the Operator.
- 4. Conduct all routine and periodic services related to the operation and maintenance of the System including, but not limited to, the following:
 - a) Routine fire hydrant inspection, repairs and maintenance;

- b) On-site supervision and instruction of company-contracted labor as may be required as the System DRC, or as otherwise reasonably requested by Owner;
- c) Manage and complete two (2) flushings per year based on water conditions with a written report for each of the flushings for all water distribution systems;
- d) Establish and perform a water valve exercise program;
- e) In the event of System breaks or other emergency, conduct all necessary water sampling and testing should the Company's contracted laboratory not be available;
- f) Respond to any customer complaints as may be required of the System's DRC or as otherwise reasonably requested by Owner;
- g) Respond to and investigate potential leaks;
- h) Conduct a monthly inspection of the entire System with reports provided to the Owner (weather dependent). Update inspection and maintenance logs within the System, with all preventative and routine maintenance to be entered in the System log books and made available to Owner;
- i) Oversee and provide supervision for new connections to the System;
- j) Develop and provide all reports required by the Oregon Health Authority or other regulatory agencies as reasonably requested by Owner;
- k) Consult with the company's engineer on System recommendations;
- 1) Assist with the development of Owner's operating and capital budgets up to three times per fiscal year;
- m) Advise and coordinate with Owner in purchasing supplies, equipment and/or outside repair services. *Provided*, Owner will be responsible for purchasing chemicals, equipment and parts. Minor and major repair items such as but not limited to maintenance items, expendable supplies, rebuild kits, light bulbs, etc. will be the responsibility of Owner;
- n) To the extent practical, conduct services in conformity with the recommendations and obligations identified within the United States Environmental Protection Agency's Best Practices Guide Water System Operator Roles and Responsibilities, EPA Publication No. 816-F-06-037, dated September 2006.

Insurance and Indemnity

5. Operator agrees to maintain insurance coverage for all services rendered by Operator or Operator's agents. Operator will provide certificates of Liability and Worker's

Compensation insurance and provide coverage in accordance with Owner's & the State of Oregon's insurance requirements. Insurance coverage shall indemnify and hold harmless Owner from any and all liability arising from services rendered by the Operator, or any agent thereof. Operator shall defend any suit that may be brought against the Owner, its shareholders or officers in connection with, or arising out of the services furnished by Operator under the Agreement and this Addendum.

- a) Operator will provide comprehensive general liability, worker's compensation and automobile liability insurance coverage with Owner named as additionally insured. Limits of liability for both coverages shall be a minimum of:
 - (1) \$500,000.00 per person and \$500,000.00 per occurrence for bodily injury and
 - (2) \$500,000.00 property damage;
 - (3) Copies of all insurance policies shall be provided to the Owner prior to commencement of services.

Compensation

- 6. Owner agrees to pay compensation to Operator in the amount of four thousand dollars (\$4,000) per month with an annual 2% cost of living adjustment (hereinafter Base Payment). In exchange for Base Payment, the Operator shall assume the position of DRC for the System as provided in the Agreement, subject to the following provisions:
 - a) Services included within the Base Payment shall also include:
 - (1) Operator's obligations as expressed within Paragraphs 1 through 3 of this Addendum, inclusive;
 - (2) Operator's reading of customer water meters & master meter in the summer months every June 15, July 15 & August 15, *provided* Owner will provide Field Sheets to Operator in each of the 3 months meters are to be read. And provided further, Owner will be responsible for data entry and providing data to Owner's bookkeeper & the sanitary district;
 - (3) Transportation hours to pick up materials and supplies, *provided* Owner shall reimburse Operator for mileage at the current deductible rate as determined by the United States Internal Revenue Service;
 - (4) Supervision, technical & professional services rendered in the course of managing operation & maintenance of the System in the capacity of DRC and as provided in the Agreement and this Addendum. *Provided*, services of other billable professionals such as engineers, surveyors, plumbers etc. shall be paid directly by Owner.
 - b) All other activities and services provided under this proposal will be billed as follows:

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- (1) \$45.00 per hour for labor;
- (2) \$95.00 per hour for back hoe with operator;
- (3) All other non-specified rented, subcontracted or non-inventory items cost plus thirty percent.
- c) Subject to the terms of this Addendum and the underlying Agreement, the compensation terms of this Section 6 shall be binding upon the parties for a period of three (3) years unless otherwise agreed upon in writing.
- d) For the period of one year following the execution of this Agreement if total compensation to Operator exceeds the sum of \$65,000:
 - (1) The parties shall participate in a budget conference to address revenue, costs and continued performance under the Agreement and this Addendum;
 - (2) Owner shall be entitled to invite public bidding for all or a portion of the services contemplated under the Agreement and this Addendum.

Agreement acknowledged by signature:

Owner: Lette of Belling Date:

Please list all vehicles that are covered under the insurance paid by Account 656, Vehicle Insurance, and include in your response how each vehicle is used and the purpose of the vehicle.

RESPONSE:

The vehicle covered is a 2014 Buick Rainier. Uses of the vehicle include, but are not limited to, inspection of lines, performance of meter readings, travel to maintenance/repair sites and customer locations, etc. The vehicle is also used to drive to Welches or Portland for supplies and, on occasion, take samples to the lab.

Please list all vehicles that are included in the Account 650, Transportation, and include in your response an explanation of how each vehicle is used and the purpose of the vehicle.

RESPONSE:

1) Company's Buick Rainier – See response to DR 28.

2) WHO Ltd – Water operator's vehicle. WHO Ltd charges miles to the Company when it has to use its vehicle in the performance of work for the Company. This includes, but is not limited to, picking up materials/equipment, delivery of such to site, and taking samples to the lab.

3) Cunningham Consulting – Bookkeeper's vehicle. Cunningham Consulting charges miles to the Company when it has to use its vehicle in the performance of work for the Company. This includes, but is not limited to, travel for banking, attendance of meetings in Government Camp, Post Office runs, etc.

In supplemental DR 70 to the Company's response to DR 28, please provide a copy of the registration for the 2014 Buick Rainier and explain in your response whether the Company owns the Buick Rainier. If this vehicle is not owned by Government Camp, please indicate what percentage of its use is for the Company versus personal or other uses.

RESPONSE:

In its response to DR 70, the Company amends, in part, its response to DR 28 by clarifying that the Buick Rainier is a 2004 model rather than 2014. The Company's description of the Buick Rainier as a 2014 model was a typographical error.

Responding to DR 70, a copy of the Buick Rainier's registration is attached as DR 70 Response Attachment. The Buick is not owned by the Company, but it used exclusively (100%) by the Company for water business.

ENUMBER TITLE NUMBER	ASSENGER REGISTRATION C		NEW EXPIRATION DATE MAR 31, 2020	
· · · · ·	VEHICLE IDENTIFICATION HUMBER	HYUT DATE		1
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METER READING CODOMETER DATE	- NONE -		\$112,00	
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DR 70 Response Attachment Page 1 of 1

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Please explain why Account 471, Miscellaneous Services, revenues were not included in the Application's total revenue requirement for 2016.

RESPONSE:

The Company's 2016 Profit and Loss Statement show Other Income (Acct 471) of \$4,561.81. In its application, the Company included \$4,562 in Miscellaneous Revenue, which was then removed as Pass Through Costs.

Please provide the amounts recorded by the Company for Account 471 Miscellaneous Services during 2015 and 2017.

RESPONSE:

See table below:

			Jan - Dec 15
Other Income			
	471 · Misc Service Revenues		
		471.5 · Other Misc Revenues	35
		471.4 · Permit Fees/Metered Hydrant Sls	180
		471.2 · Application Fees	150
		471.1 · Finance Charges	699.81
		471 · Misc Service Revenues - Other	80
	Total 471 · Misc Service Revenues		1,144.81
Total Other Income			1,144.81
Other Income			Jan - Dec 17
other meome	471 · Misc Service Revenues		
		471.4 · Permit Fees/Metered Hydrant Sls	250.36
		471.3 · New Connection Fees	7,344.48
		471.2 · Application Fees	850.01
		471.1 · Finance Charges	745.95
	Total 471 · Misc Service Revenues		9,190.80
Total Other Income			9,190.80

In the plant worksheet submitted, Account 331, Transmission and Distribution Mains, please explain whether the Tyrolean Meadows true-up of costs in the amount of \$14,419 agreed to in the Stipulation for UW 145, Condition 10, was entered twice to Plant (it appears it was added in UW 145 and again in UW 174). If the amount was entered twice, please explain which in-service date is correct.

RESPONSE:

It appears that this item was mistakenly entered twice. The in-service date of 9/1/2007 is correct.

In the plant worksheet submitted, Account 334, Meters and Meter Installations, please provide the backup documentation of how the meter allowance provided in UW 145 of \$49,500 towards the installation of 55 additional customer meters was spent. Please include in your response, receipts for the 55 meters purchased, the dates they were installed and the names of the customers that received them.

RESPONSE:

There was an oversight on this. The Company didn't recall the metering allowance so it was inadvertently missed. The Metering Allowance of \$49,500 should have been removed from the proposed Plant, and the following meter plan detail should be included in Plant.

The 3-year meter plan included the following:

2012 Metering Plan	\$549.77	1 meter
2013 Metering Plan	\$20,521.17	13 meters
2014 Metering Plan	\$6,888.84	5 meters
	\$27,959.78	

The spreadsheets included in Data Response 40 Attachment show the information you have requested for each year of the metering plan. However, there are numerous entries and providing each and every receipt/invoice is burdensome. In an effort to be efficient, the Company will be happy to provide the receipt/invoice you want to review if you would please identify the item, date, and cost.

YEAR 2012 - FIRST YEAR OF METERING PLAN

Date	Vendor	lnv #	Description	Nogarie Metering Plan	Total
9/15/2012	Andrew	3424	Metering Plan	7 hrs install meter valve can	\$315.00
9/17/2012	Andy	3424	Metering Plan	2 hrs set valve can Nogarie	\$90.00
10/10/2012	HD	5584861	Metering Plan	Nogarie Meter	\$71.32
10/19/2012	FEI	2559129	Metering Plan	Nogarie Mtr Bix	\$73.45
				TOTAL COST	\$549.77

CUSTOMER	NAME
	Nogarie

YEAR 2013 - SECOND YEAR OF METERING PLAN

		AR OF METERING		C ++ t	1	CV #
Date	Inv #	Vendor	Category	Cost	Location	CK #
5/17/2013	3452	Andrew	Metering Plan	\$225.00	Museum Meter Install - 5 hrs labor	5141
5/20/2013	3452	Andrew	Metering Plan		Museum town for aditional mtr parts-2.5 hrs	5141
5/22/2013	2692943	Ferguson	Metering Plan		Museum meter	5131
5/23/2013	3452	Andrew	Metering Plan	\$112.50	Museum Meter Install - 2.5 hrs labor	5141
5/25/2013	Museum		Metering Plan	\$340.00	Museum Meter (\$260 labor 580 parts)	5130
5/2.8/2013	3452	Andrew	Metering Plan	\$540.00	Campbell/Skowhede/Landauer 12 hrs labor	5141
5/28/2013	359517	Ferguson	Metering Plan	\$299.00	Campbell/Landauer/Haugen	5153
5/28/2013	2696720	Ferguson	Metering Plan	\$1.12	Campbell/Landauer/Skowhede	5137
5/28/2013	B021641	HD Supply	Metering Plan	\$406.06	Campbell/Landauer/Skowhede	5135
5/29/2013	3452	Andrew	Metering Plan	\$405.00	Carrier/Landauer - 9 hrs labor	5141
5/29/2013	67965	Mtn Bldg Supply	Metering Plan	\$18.73	Landauer	5136
5/30/2013	345z	Andrew	Metering Plan	\$405.00	Skowhede & parts run for meters & CO2 9 hrs	5141
5/30/2013	68010	Mtn Bldg Supply	Metering Plan	\$28.71	Carrier/Skowhede	5136
5/31/2013	3452	Andrew	Metering Plan	\$585.00	Skowhede/ Carrier 13 hrs	5141
5/31/2013	3452	Andrew	Metering Plan	\$90.00	Move gravel for backfill - 1 hr machine	5141
5/31/2013	3452	Andrew	Metering Plan	\$26,50	Museum Meter misc parts	5141
5/31/2013	3452	Andrew	Metering Plan	\$34.00	Mattheson CO2 Tanks refl 1 tank	5141
5/31/2013	3452	Andrew	Metering Plan	\$310.50	1" minus rock stockpile for metering plan 11.5 yds	5141
5/31/2013	2698749	Ferguson	Metering Plan	\$82.59	Campbell/Landauer/Skowhede	5137
6/3/2013	360218	Ferguson	Metering Plan	\$580.26	Campbell/Landauer/Skowhede	5153
6/11/2013	3534	Andrew	Metering Plan	\$225.00	Campbell Meter install 5 hrs labor	5154
5/11/2013	3534	Andrew	Metering Plan	\$90,00	Camobell Meter backfill 1 hour machine	5154
6/18/2013	3534	Andrew	Metering Plan	\$135,00	parts run to town	5154
6/18/2013	3454	Andrew	Metering Plan	\$135.00	parts run to town Morst Rave Putnam 3 hrs	5154
6/18/2013	B112620	HD Supply	Metering Plan	\$515.06	Morse Ravi Putnam parts	51.49
6/19/2013	362663	Ferguson	Metering Plan		Morse Ravi Putnam parts	5150
6/24/2013	3534	Andrew	Metering Plan	\$810.00	Morse dig, install meter & backfill	5154
6/24/2013	3454	Andrew	Metering Plan	\$720.00	Morse dig up wtrsvc & install meter 16 hrs	5154
6/24/2013	3454	Andrew	Metering Plan	\$90,00	Backfill Morse 1 hr machine	
6/25/2013	3534	Andrew	Metering Plan	\$81,0.00	Ravi Putnam dig install meters & packfill	5154
5/25/2013	3454	Andrew	Metering Plan	\$720.00		5154
					Die up & Instal meter @ both Ravi Putnam houses 16 hrs labor	5154
6/25/2013	3454	Andrew	Metering Plan	\$90.00	Backfill @ both Ravi Putnam houses 1 hr machine	5154
6/25/2013	68564	Mtn Bldg Supply	Metering Plan	\$3.73	RaviPutnam	5155
7/2/2013	3534	Andrew	Metering Pian	\$630.00	Wilcox meter dig up service Install meter backfill	5154
7/2/2013	3454	Andrew	Metering Plan	\$540.00	Dig up watersvc at Whicox - install meter-12 hrs labor	5154
7/2/2013	3454	Andrew	Metering Plan	\$90.00	Backfill Wilcox - 1 hr machine	5154
7/2/2013	364601	Ferguson	Metering Plan	\$287.76	Wilcox metering parts	5162
7/2/2013	2720727	Ferguson	Metering Plan	\$102.68	Wilcox metering parts	5164
7/8/2013	3456	Andrew	Metering Plan	\$720.00	Dig up water svcs Ingersol Red Roof and Reed College	51.67
7/8/2013	3456	Andrew	Metering Plan	\$720.00	Dig up water svc at ingersol & Reed College 16 hrs labor	5167
7/9/2013	3456	Andrew	Metering Plan	\$720.00	Dig up water svc at BarlowPass West	5167
7/9/2013	3455	Andrew	Metering Plan	\$720.00	Dig up watersvoat Barlow PassWest Condo - 16 hrs labor	5167
7/9/2013	272,4453	Ferguson	Metering Plan	\$150.27	Ingersol, BPW, Reed College metering parts	5165
7/9/2013	B194731	HD Supply	Metering Plan	\$2,785.23	Ingersol, BPW, Reed College meters & parts	5161
7/10/2013	3456	Andrew	Metering Plan	\$810.00	Install meters at ingersol and Neth duplex	5167
7/10/2013	3456	Andrew	Metering Plan	\$810.00	Install meters @ Ingersol & Neth - 18 hrs labor	5167
7/10/2013	365483	Ferguson	Metering Plan	\$471.98	Ingersol, BPW, Reed College meters & parts	5163
7/10/2013	68923	Mtn Bldg Supply	Metering Plan	\$25.38	Ingersol - Neth	5173
7/11/2013	3455	Andrew	Metering Plan	\$900.00	Install meters at Barlow Pass West & Reed College begin backfill	5167
7/11/2013	3456	Andrew	Metering Plan	\$720.00	Install meters at Barlow Pass West & Reed College begin backfill 16 hrs	5167
7/11/2013	3456	Andrew	Metering Plan	\$180.00	Backfill meter boxes BPW & Reed College 2 hrs machine	5167
7/15/2013	68546	Mtn Bidg Supply	Metering Plan	\$22.29	Morse	5155
		1	TOTAL COST	\$20,521.17		

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TOTAL COST \$20,521.17

CUSTOMER N	AMES
Ingersol - Mt I	lood
Museum	
Barlow Pass W	/est
Reed College	
Neth	
Ravi Putnam	
Ravi Pubnam I	Rental
Campbell	
Skowhede	
Carrier	
Landauer	
Wilcox	
Morse	

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YEAR 2014 - THIRD YEAR OF METERING PLAN

Date	lnv #	Vendor	Category	Cost	Project or Locatoin	CK #	Dt of CK
9/24/2014	110954	Andrew	Metering Plan / Cap Improvement	\$180.00	labor 4 hrs parts for meter parmelee	5280	10/6/2014
9/24/2014	3467	Andrew	Metering Plan / Cap Improvement	\$135.00	labor 3 hrs Parmelee meter install& backfill	5280	10/6/2014
9/24/2014	3114168	FEI	Metering Plan / Cap Improvement	\$79.92	Parmelee	5517	12/31/2014
9/24/2014	110954	HD Supply	Metering Plan / Cap Improvement	\$126.65	Perrodin	5469	9/30/2014
9/25/2014	3467	Andrew	Metering Plan / Cap Improvement	\$142.50	backhoe 1.5 hrs backfll at Parmelee	5280	10/6/2014
9/25/2014	3467	Andrew	Metering Plan / Cap Improvement	\$75.00	materials 3 yds @\$25/yd crushed rock for Parmelee	5280	10/6/2014
9/25/2014	3467	Andrew	Metering Plan / Cap Improvement	\$270.00	Labor 6 hrs dig up waterline at Trails Club	5280	10/6/2014
9/25/2014	3467	Andrew	Metering Plan / Cap Improvement	\$270.00	Labor 6 hrs dig up waterline at Boy Scouts	5280	10/6/2014
9/25/2014	428334	FEI	Metering Plan / Cap Improvement	\$68.41	Perrodin	5471	10/2/2014
9/25/2014	D020932	HD Supply	Metering Plan / Cap Improvement	\$176.99	Perrodin	5470	10/1/2014
9/26/2014	3467	Andrew	Metering Plan / Cap Improvement	\$450.00	labor 10 hrs saw cut A C and dig up service Perrodin	5280	10/6/2014
9/26/2014	3116540	FEI	Metering Plan / Cap Improvement	\$415.89	Trails Club	5467	9/30/2014
9/27/2014	3467	Andrew	Metering Plan / Cap Improvement	\$135.00	B & R Rentals for A C Saw Perrodin	5280	10/6/2014
9/27/2014	3467	Andrew	Metering Plan / Cap Improvement	\$405.00	labor 9 hrs install Perrodin meter & backfill	5280	10/6/2014
9/29/2014	3467	Andrew	Metering Plan / Cap Improvement	\$50.00	materials 2 yds crushed rock @\$25/yds Perrodin	5280	10/6/2014
9/29/2014	3467	Andrew	Metering Plan / Cap Improvement	\$135.00	labor 3 hrs get meter boxes town Boy Scouts+Trails Club	5280	10/6/2014
9/29/2014	3467	Andrew	Metering Plan / Cap Improvement	\$675.00	labor 15 install meter at Boy Scouts & Trails Club	5280	10/6/2014
9/29/2014	3118127	FEI	Metering Plan / Cap Improvement	\$79.95	Perrodin	5468	9/30/2014
9/30/2014	3467	FEI	Metering Plan / Cap Improvement	\$59.48	Parmelee	5471	10/2/2014
9/30/2014	3467	Andrew	Metering Plan / Cap Improvement	\$675.00	labor 15 install meter at Boy Scouts & Trails Club	5280	10/6/2014
10/4/2014	3467	Andrew	Metering Plan / Cap Improvement	\$270.00	labot 6 hrs set meter boxes at Boy Scounts & Trails Club	5280	10/6/2014
12/2/2014	437666	FEI	Metering Plan / Cap Improvement	\$693.03	Bridge pipe & fitings	5517	12/31/2014
12/3/2014	3177399	FEI	Metering Plan / Cap Improvement	\$301.02	Bridge meter, pipe & fitings	5516	12/31/2014
12/3/2014	3472	Andrew	Metering Plan / Cap Improvement	\$380.00	4 hrs Dig waterline Bridge duplex	5511	12/22/2014
12/3/2014	3472	Andrew	Metering Plan / Cap Improvement	\$360.00	8 hrs Install meter at bridge plex	5511	12/22/2014
12/5/2014	3472	Andrew	Metering Plan / Cap Improvement	\$90.00	2 hr man - backfill meter boxes Bridge plex	5511	12/22/2014
12/5/2014	3472	Andrew	Metering Plan / Cap Improvement	\$190.00	2 hr machine - backfill meter boxes Bridge plex	5511	12/22/2014
			TOTAL COST	\$6,888.84		4	1

CUSTOMERS NAMES	
	Perrodin
······································	Parmelee
	Trails Club
	Boy Scouts
	Bridge duplex

Count	Acct#	Customer Name	Location	Meter #	Date Install
1	71	Nogarie	8940 E Round Mtn Lp	92696902	09/15/12
2	306	Mt Hood Museum	88900 E G.C. Loop	48994670	05/23/13
3	242	Landauer	30397 E Blossom Tr	93490859	05/29/13
4	100	Carrier/OR Exp LLC	30467 Blossom	93490861	05/31/13
5	157	Skowhede	30460 E Blossom Tr	93490862	05/31/13
6	105	Campbell, Jim & Laura	80703 E Lige	93490860	06/11/13
7	114	Morse, Dorte&Greg	30225 E Blossom Tr	92946540	06/24/13
8	60	Putnam/Ravi	88567 E Frontage	93581182	06/25/13
9	162	Ravi/Putnam	30960 E Multorpor Dr	93581174	06/25/13
10	237	Wilcox	89107 E Little Tr	93581183	07/02/13
11	250	Ingersol - Mt. Hood Resort Lodging	89048 E Little Tr	60820245	07/10/13
12	34	Neth	89055 E G.C. Loop	60820247	07/10/13
13	39	Reed Inst. Ski Cabin	30545 E Mucoy St	956811175	07/11/13
14	5	Barlow Pass West	30395 E WyEast	608202249	07/11/13
15	214	M. Parmelee	30700 E Meldrum St	67222037	09/25/14
16	126	Perrodin	88875 E Round Ntn Lp	67222042	09/29/14
17	8	Boy Scouts of America	27901 E West Leg Rd	60638388	10/04/14
18	56	Trails Club	30133 E West Leg Rd	18359645	10/04/14
19	9	Bridge, Duane & Shari	88256 E Steel Ln	77874323	12/4/2014

SUMMARY

2012 Metering Plan	\$549.77
2013 Metering Plan	\$20,521.17
2014 Metering Plan	\$6,888.84
TOTAL COST	\$27,959.78

In the plant worksheet submitted, Account 330, Distribution Reservoir and Standpipes, please explain the difference in the UW 145 stated amount for the 100,000 Gal Wood Tank of \$41,700 to the corrected amount filed in UW 174 of \$48,475. Please include in your explanation supporting documentation of the actual cost in June 1980.

RESPONSE:

Below is the plant entry in question.

UW 145 100,000-GAL WOOD TANK (Corrected	d Amount) 6/1/1980	48,475
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In UW 145, the total cost of the tank was not recorded at the correct amount. In researching information to respond to Data Request 37, the Company found additional information (summarized in the table below) confirming the cost of the wood tank. This summary shows that the \$48,475 (referenced above) was incorrect. Attached as Data Response 37 Attachment A, you will find Small Business Administration (SBA) documentation supporting the total cost of the wood tank project as \$139,000. Removing costs that are already included in plant in UW 145 (not including the plant entry above) leaves a total of \$100,949.22. Therefore, the cost correction to the plant entry should be \$100,949.22 minus the \$41,700 from the UW 145 original entry. This results in a corrected adjustment to the plant entry above of \$59,249.22.

The cost of the tank has been depreciating since 1980 at a service life of 50 years. Due to the error noted above, it has depreciated at the incorrect amount. The Company requests that staff amend the plant entry above to show a corrected amount of \$59,249.22. This will ensure the remaining correct cost is being depreciated.

		SBA Disbursement			
SBA DISB DT	TOTAL AMT	Check #	AMOUNT	PAID TO	
9/16/1980	25,918.06	15230016	25,918.06	CCB	National Tank & Pipe payment for Tank
	2,130.97	15230017	2,130.97	Wtr Wks Supply	Pipe & Fittings
	347.00	15230018	347.00	Borrower	Mercer - Rebar
	13,245.74	65109453	13,245.74	Wtr Wks Supply	Pipe & Fittings
	3,080.00	65109454	3,080.00	Morrison Knudsen	Concrete work & concrete pump
	854.20	65109455	8,54.20	Bruce Erickson PE	Consulting Engineer
	622.00	65109456	622.00	Borrower	Robt. Marshall /Mileage for Hauling
10/8/1980	692.64	15499542	692.64	Water Works Supply	Pipe & Fittings
	4,819.83	15499543	4,819.83	Bruce Erickson PE	Engineering
10/27/1980	27 609.00	15735110	aiready in plant?	Govt Camp Excav	Labor, materials & machine
	533,30	15735111	already in plant	Bitte Church & Winchell	CPA- app requirements & acctg SBA forms
	1,000.00	15735112	1,000.00	Borrower	Govt Camp Excavation / Labor, materials & machine
12/9/1980	603.50	15843933	603.50	Statewide Rent-a-fence	Fencing
	1.025.37	15843934	1,025.37	Water Works Supply	Pipe & Fittings
	186.00	15843935	186.00	Bruce Erickson PE	Engineer & draftsperson
	627,20	15843936	627.20	A & A Drilling	Pipe & Fittings
	19,503,79	15843937	19,503.79	Govt Camp Excav	Labor, materials & machine
	2,433.13	15843938	2 433.13	Borrower	Casual Labor
1980 TOTAL	<u>105,231.73</u>		77,089.43		
1/12/1981	1.035.00	65858378	1.035.00	Bruce Erickson PE	Engineer & draftsperson
1,12,1301	85.15	65858379	85,15	Water Works Supply	Pipe & Fittings
	210.00	65858380	210.00	Borrower	Casual Labor
7/13/1981	4 207.98	see SBA letter	already in plant*	Water Works Supply	Pipe & Fittings
8/24/1981	1,025.66	17337934	1,025.66	Water Works Supply	Pipe & Ettings
	3,500.00	17337935	3,500.00	Govt Camp Excav	Labor, materials & machine
	2,674.60	17337936	2,674.60	Govt Camp Excav	Labor, materials & machine
9/21/1981	1,764.06	67357991	1,764.06	Borrower	Water Works Sup & Pacific Water Wks P & F
	2 000 00	17561242	2.000.00	Borrower	Govt. Camp Excav - Labor, materials & machine
10/15/1981	2,000.00	AT DUAL IL			
10/15/1981	2,000.00	17561243	2,447.88	Govt Camp Excav	Labor, materials & machine

2/11/1982	4 930.50	18182130	already in plant*	Govt Camp Excav	Labor, materials & machine
4/22/1982	1,000.00	18557113	1 000.00	Govt Camp Excav	Labor materials & machine
	770.00	18557114	already in plant*	Borrower	Govt. Camp Excav - Labor, materials & machine
8/31/1982	2,342.31	19234803	2,342.31	Pacific Water Wks Supply.	Pipe & Fittings
10/21/1982	5,775.13	20059169	4,183.18	Pacific Water Wks Supply	Pipe & Fittings
		20059168	1,591.95	Borrower	Govt. Camp Excav - Labor, materials & machine
982 TOTAL	<u>14,817.94</u>	1.1.4	9,117,44		
RAND TOTAL	139,000.00		100,949.22		
1980	77,089.43		100,949.22	Cost Not In Plant	
1981	14,742.35	2	(41,700.00)	Minus UW 145 Entry	
1982	9,117.44		39,249.22	Corrected Entry Amount	

*Yellow highlighted costs are already in plant

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Note: The pre-SBA loan engineering entries below are already included in plant. This engineering work was required as a prerequisite condition of the loan. The costs are not included in the SBA documents because they occurred prior to the loan. Data Response 37 Attachment B documents the pre-SBA loan engineering costs.

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Engineering Cost Wood Tank - Pre SBA	2/29/1980 91	9
Engineering Cost Wood Tank - Pre SBA	3/18/1980 33	3
Engineering Cost Wood Tank - Pre SBA	5/12/1980 67	'1

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Please provide a separate Plant schedule for all CIAC contributions in excel format.

RESPONSE:

A copy of the Company CIAC plant and depreciation schedule is attached in excel format as Data Response 16 Attachment.

CIAC Plant		1			1	,	-				1		1	-		-			1 1		1	, ,		-				· · · · · ·
Acc t No. Account Description	Date Acquired	Utility Plant Orig Cost	Less Excess Capacity Adj Total Adj NARUG to Plant Plant Asset Li	C Annual fe Deprec	Final Month of Deprec	Before 1985 1985 19	36 1987	1988 1989	1990	1991 1992	1993	1994 1995	1996 1997	1998	1999 20	00 2001	2002	2003 2004	2005 20	06 2007	2008	2009	2010 201	1 2012	2013	2014 2	2015 2016	Accum. Deprec. Remaining Ending 2016 Plant
301 Organization	Various	-		-	Various		-				-			-	<u> </u>		<u> </u>		-		-	-		-	-	-		
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302 Franchises	Various	I		-	Various		-					· ·		-	· · ·		-			· ·		-			-	-		
302 Francinses	Validus			-	Various		-		-		-						-		-			-			-	-		
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303 Land and Land Rights	Various	-		-	Various		-		-		-	· ·		-	-		-		-		-	-		-	-	-		
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304 Structures and Improvements	Various	-	3	5 -	Various																				-	-		
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305 Collecting and Impounding Reservoirs	Various	-	- 5	0 -	Various	· · ·	-	· ·	-		-		· ·	-	-		-		-		-	-		-	-	-		
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306 Lake, River and Other Intakes	Various	-			Various		-							-	· · ·		· -		-		-	-			-	-		
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307 Wells and Springs	Various	-	- 2	5 - 5-	Various	· · · ·	-		-		-	· ·	 			· ·	-		-	 	-	-		-	-	-		
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308 Infiltration Galleries and Tunnels	Various	-	2	5 -	Various	· · ·	-				-	· ·		-	-		-		-		-	-		-	-	-		<u> </u>
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310 Power Generation Equipment	Various	-	- 3	0 -	Various		-	· ·	-	 	-	· ·	· ·		-		-		-		-	-		-	-	-	· ·	
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320 Water Treatment Equipment	Various	-	- 2	0 -	Various		-		-		-	· ·					-		-		-	-		-	-	-		
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330 Distribution Reservoir and Standpipes	Various	-		0 - 0 -	Various		-		-		-	· ·			-				-		-	-	- -	-	-	-		· · ·
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331 Transmission and Distribution Mains	Various	1,077,641	- 1,077,641 5		3 Various	· · · · ·	-				-	· ·			<u> </u>		-		- 6 701 9		-	-		-	-	-		195,867 881,774
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8" line WyEast to Blossom <u>12" Bore Line under Hwy 26 to Tyrolean</u> Tyrolean Overruns - TIF Portion	Oct 2006 Sep 2007 Jan 2008	85,000	85,000 5	0 1,70	4 Sep 2056 0 Aug 2057 8 Dec 2057		-		-		-			-					-	- 56	4 3,014 7 1,700 288	1,700	1,700 1,7	14 3,014 00 1,700 88 288	1,700	1,700	3,014 3,014 1,700 1,700 288 288	30,897 119,822 15,867 69,133 2,595 11,824
ODOT Project 4" line replacement Tyrolean Overruns - Berman Portion	Jul 2013 Nov 2013	50,000	50,000 5	0 1,00	0 Jun 2063 8 Nov 2063		-		-		-						-		-		-			-	500	1,000	1,000 1,000 288 288	3,500 46,500
12" line from Tyrolean to SkiBowl West	Aug 2015	229,728	- 5	0 4,59 0 - 0 -	5 Jul 2065	· · · ·		 	-	 	-			_			-		-		-	-		-	-	-	1,914 4,595	6,509 223,219
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334 Meters and Meter Installations	Various	-	- 2	0 -	Various		-		-		-			-			-		-		-	-		-	-	-		
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Please provide the status of the CWIP project of \$5,441 to replace lines necessary to correct a repair problem. Please explain in your response whether the project has been started and when you expect it to complete. Please include in your response all documentation in the Company's possession of the current status of and timeline for project, including any project plans or contract(s) associated with the project.

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RESPONSE:

As the timeline below indicates, the capital project started in November 2017. Due to the timing of the customer complaint, identification of the problem and the area's short construction season, the Company was forced to temporarily delay physical construction. The line connects to 4 homes. This is a small project; and therefore, doesn't require engineering plans or contracts. The revenues from the CWIP will be used solely for the purpose of completing the project. Staff has already received a copy of the estimate for the line replacement in the application, Exhibit 4.

DATE	ACTIVITY
9/13/2017	Customer complaint re: low volume/pressure
	Company makes repair/identifies further problems
10/31/2017	including numerous leaks and tree roots
	Solution identified, replace 1940 lines and move
10/31/2017	the lines away from trees
11/10/2017	Company receives estimate for line replacement
11/10/2017	Company makes decision to replace lines
11/13/2017	Starts snowing, construction halted
	ESTIMATED TIMETABLE
	As soon as snow melts company will begin
	replacement of line.
	Cummins - Tap a line on Steel & connect home &
Phase 1	old line will be abandoned
	Robinson, Anja - Tap a line on Steel & connect
Phase 2	home & old line will be abandoned
	Lukovich & Murphy's line is in an easement which
	is the access to both cabins off of steel lane. A
	new line will tap off of Steel and run down the
Phase 3	150-175' easement.

LINE REPLACEMENT TIMELINE

Please provide an explanation for the lack of compliance to Condition 12 in the Stipulated Agreement in UW 145, requiring Government Camp to file a new rate case in or prior to January 2014, as the subsequent rate case was filed December 29, 2017.

RESPONSE:

The Company is a small water system. Filing a rate case is a big deal for the Company. It is very time consuming and costs money to file a rate case. This is above and beyond the time and costs required to operate and maintain the water system. Further, the Company has been going through a lot of changes in the last few years. For example; transitioning to new ownership/ management with the attendant training and mentoring; negotiating an operator contract; hiring and bringing up to speed a new bookkeeping and billing service. It's been a very busy and demanding time for this small Company. In January of 2014, the Company requested PUC Staff stipulate to an 18 month extension. It was the Company's perception that a rate case was not yet advisable.

Please explain whether Condition 9 (a three-year metering program to install meters to all commercial customers with service line sizes greater than 3/4 inch) in the Stipulated Agreement for UW 145 has been met? If it has not been met, please explain in your response the number of commercial customers without meters with service line sizes greater than 3/4 inch and when those customers will have meters.

RESPONSE:

The Company has completed the three-year metering program. However, after delving into the logistics and researching the costs associated with this program, the Company made a management decision to meter only those commercial customers who use a large volume of water. The research showed that commercial customers with lines over $\frac{3}{4}$ ", consume less water, not more than those with $\frac{3}{4}$ -inch lines. Therefore, the Company determined that because of this lower volume, it wasn't cost effective to meter these lower volume customers with lines over $\frac{3}{4}$ ". The commercial customers without meters with service lines sizes greater than $\frac{3}{4}$ " are shown below. We have no plans to meter these commercial customers in the foreseeable future

Customer	Acct #	Reason to not include in metering plan
Hoodland Fire	28	Low water use
Stockton	29	Low water use
Smith, Raelene	202	Low water use

In Government Camp's response to DR 18 regarding Condition 9 in the Stipulated Agreement in UW 145, the Company indicated it "made a management decision to meter only those commercial customers who use a large volume of water." In its response, the Company provided a table listing three low-volume commercial customer accounts (Hoodland Fire, Stockton, and Smith). In the billing data supplied in response to DR 1, there are a total of eight flat-rate commercial and residential customers with 2 inch lines. In supplemental DR 66:

a. Please advise whether the Company plans to complete the metering program in compliance with Condition 9 of the Stipulated agreement between parties in UW 145, and

RESPONSE:

The Company approached its three year metering plan by determining the most cost effective implementation plan. In UW 174, the Company intends to seek Staff and the Commission's reconsideration of the metering plan. It is the Company's determination that full implementation of the three year metering plan is not in the Company's best interest given cost and the Company's financial position.

b. Please provide how the Company determined that Hoodland Fire, Stockton, and Smith were low-volume customers without meters by which to gauge customer usage.

RESPONSE:

The Company's management decision is to not to meter low volume customers. However, each situation is unique. The Company determined not to meter the three customers below because:

Hoodland Fire Station - is unmanned; there is little or no consistent water use.

Stockton – This is a vacation rental. The Company intended to meter this customer; however, the water line is under asphalt. In order to install a meter, the asphalt driveway would have to be torn up. The Company determined that it is not cost effective, and it would be needlessly disruptive to tear up the asphalt to install a meter to determine water usage.

Smith – This account has 2 units. The customer lives in one unit but travels a lot and is absent much of the time making it a low volume user. However, the second unit is a rental. The Company will consider this account for metering in the future.

During the Pre-Hearing Conference held for UW 174 on February 20, 2018, an attendee expressed concerns relating to a recent water pressure issue that may have been related to snow making activities at a ski resort. Please describe this water pressure issue and provide all documentation that the Company has regarding the issue and its resolution.

RESPONSE:

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In December 2016, the Company was notified of a low water pressure issue in the water system. It was determined that the low water pressure was the result of snow making activities at Mt Hood Ski Bowl (Ski Bowl). Following an investigation, it was concluded that the cause was an error on the part of a Ski Bowl employee. The employee was subsequently removed from snow making duties.

As a result of this event, the Company added the following requirements for future snow making activities:

- Total snow making activities are limited to no more than 350 gallons per minute ("GPM").
- Ski Bowl is required to provide phone or text notification to the Company prior to beginning daily snow making activities.
- The Company may, if necessary, suspend snow making during high domestic consumption periods.
- During snow making activities, the Company monitors water system pressure hourly to ensure no reduction in pressure occurs.

This was a one-time incident and no further events have occurred since. The Company's new requirements and procedures regarding snow making activities will be required of all snow making entities.

Please identify all customers of the Company that use snow making machines and indicate in your response whether these customers are billed by the metered or flat rate method.

RESPONSE:

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There are 2 customers, both metered, that use snow making machines:

- Summit Ski Area
- Mit Hood Ski Bowl

Please advise what actions or steps the Company has taken and plans the Company has made to ensure that water pressure does not fall below accepted standards due to snow making activities or other customer uses.

RESPONSE:

The Company established new requirements for snow making customers after the incident of December 2016 (see DR 55). These requirements are:

- Total snow making activities are limited to no more than 350 GPM.
- Ski Bowł is required to provide phone or text notification to the Company prior to beginning daily snow making activities.
- The Company may, if necessary, suspend snow making during high domestic consumption periods.
- During snow making activities, the Company monitors water system pressure hourly to ensure no reduction in pressure occurs.

During the Pre-Hearing Conference held for UW 174 on February 20, 2018, an attendee expressed concerns relating to a proposed 480-unit condominium development in Government Camp. Please describe the proposed development and include in your response the status of the development project, the proposed completion date, and an explanation of whether Government Camp Water Company Inc. (Company) plans to provide water service to the development. Please provide all documents memorializing any negotiations or agreements by the Company to serve the proposed condominiums in this development.

RESPONSE:

The development described during the Pre-Hearing Conference relates to a proposed federal land exchange between the United States Department of Agriculture and Mt. Hood Meadows. Conditional authority to enter the transaction was provided by Congress in 2009 (PUBLIC LAW 111–11, Sec. 1206—MAR. 30, 2009; 123 STAT. 991). The land exchange has not been finalized and remains inchoate.

The Company is not a party to the land exchange or potential project development plans should the exchange be finalized. The Company has not entered into any negotiations or agreements to serve a 480-unit condominium or residential development. The proposed acquisition land is within the Company's exclusive service area.

The Company has not and will not enter into any agreement to provide service that is contrary to OAR 860-036-1270 Refusal of Water Utility Service, which states:

(1) A water utility must refuse to provide service if:

(b) The water utility does not have adequate facilities, resources, or capacity to provide the requested service without impairing service to other customers.

In Government Camp's Application filing for UW 145, in answer to Question 5 on page 8, the utility listed an outstanding loan balance of \$212,010 for a loan on the (glass fused steel 250 gallon) water tank to Maryanne Hill. Please provide the following loan information; 1) interest rate, 2) term of the loan & 3) loan amount.

RESPONSE:

- Interest rate = 7.5%
- Term of the loan = 30 years
- Loan amount = \$225,000

In Government Camp's Application filing for UW 145, in answer to Question 5 on page 8, the utility listed an outstanding loan balance to Maryanne Hill in the amount of \$69,656, as a "Demand" loan at 6% interest. Please advise whether Government Camp still has this loan. If it does not explain why.

RESPONSE:

No, Government Camp Water no longer has the loan referenced above. The loan was repaid and no longer exists.

In the utility's Application filed for UW 174, page 7, the outstanding balance of the water tank loan from Charlomont Hill, LLC is listed at \$204,020. The water tank loan is listed as the single outstanding loan in the utility's Application for UW 174. Please confirm whether Charlomont Hill, LLC is the creditor or debtor on this loan. Please also explain whether this is the same loan referenced in UW 145 and that is the subject of DR 45, above. In the response, please also provide: 1) the date and terms of this loan, 2) interest rate, and 3) the loan amount.

RESPONSE:

Charlomont Hill, LLC is the creditor. It is the same loan referenced in UW 145 and is the subject of DR 45.

- 1) Date = September 2004, Loan term = 30 years
- 2) Interest rate = 7.5%
- 3) Loan amount = \$225,000

Please explain whether the water tank loan referred to on page 7 of the Application filed in UW 174, and referred to in DR 45 and 47, above, was restructured in any way following the conclusion of UW 145. If it was, please explain why the company did not seek approval from the OPUC for that restructuring. Please include in the response an explanation of the roles of Maryanne Hill and Charlomont Hill, LLC in that loan.

RESPONSE:

No, the water tank loan has not been restructured in any way since the conclusion of UW 145. The loan has never been restructured in any way.

Ms. Hill owns Charlomont Hill, LLC. When the loan was taken out for the new water tank, she also owned the Company. Charlomont Hill, LLC loaned money to the Company for the water tank.

Please provide a copy all terms and agreements of the loan(s) referred to in DR45 through 48, above, including a copy of the loan agreement with Charlomont Hill, LLC for the water tank.

RESPONSE:

There is no written loan document.

The terms are:

- 1) Date = September 2004
- 2) Loan term = 30 years
- 3) Interest rate = 7.5%
- 4) Loan amount = \$225,000

Please explain all terms and conditions that govern the loan from Charlomont Hill LLC for the water tank, including all terms and conditions regarding its repayment.

RESPONSE:

The terms and conditions of the loan from Charlomont Hill LLC to the Company were provided in responses to DR 45 and DR 47.

RESPONSE to DR 45:

- Interest rate = 7.5%
- Term of the loan = 30 years
- Loan amount = \$225,000

RESPONSE TO DR 47:

Charlomont Hill, LLC is the creditor. It is the same loan referenced in UW 145 and is the subject of DR 45.

- 1) Date = September 2004, Loan term = 30 years
- 2) Interest rate = 7.5%
- 3) Loan amount = \$225,000

The Company pays Charlomont Hill LLC \$1,440.70 per month in repayment of the loan.

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Please provide a balance sheet that includes all monthly payments, interest billed, and the monthly loan balance for the \$225,000 loan from Charlomont Hill LLC for the water tank from its inception in 2004 through the 2016 test year.

RESPONSE:

See the Loan Schedule below.

INTERES	T AT 7.59	6				 		
BEGINNI	NG BALA	NCE						\$225,000.00
		P	AYMENT	I	NTEREST	PRINCIPAL		
OCT	2004	\$	1,602.25	\$	1,406.25	\$ 196.00		\$ 224,804.00
NOV		\$	1,602.25	\$	1,405.03	\$ 197.23		\$ 224,606.78
DEC		\$	1,602.25	\$	1,403.79	\$ 198,46		\$ 224,408.32
				Ĺ			Í	\$ 224,408.32
JAN	2005	\$	1,602.25	\$	1,402.55	\$ 199.70		\$ 224,208.62
FEB		\$	1,602.25	\$	1,401.30	\$ 200.95		\$ 224,007.67
MAR		\$	1,602.25	\$	1,400.05	\$ 202.20		\$ 223,805.47
APRIL		\$	1,602.25	\$	1,398.78	\$ 203.47		\$ 223,602.01
MAY		\$	1,602.25	\$	1,397.51	\$ 204.74		\$ 223,397.27
JUNE		\$	1,602.25	\$	1,396.23	\$ 206.02		\$ 223,191.25
JULY		\$	1,602.25	\$	1,394.95	\$ 207.30		\$ 222,983.95
AUG		\$	1,602.25	\$	1,393.65	\$ 208.60		\$ 222,775.35
SEPT		\$	1,602.25	\$	1,392.35	\$ 209.90		\$ 222,565.44
ост		\$	1,602.25	\$	1,391.03	\$ 211.22		\$ 222,354.23
NOV		\$	1,602.25	\$	1,389.71	\$ 212.54		\$ 222,141.69
DEC		\$	1,602.25	\$	1,388.39	\$ 213.86		\$ 221,927.83
						 		\$ 221,927.83
JAN	2006	\$	1,602.25	\$	1,387.05	\$ 215.20		\$ 221,712.62
FEB		\$	1,602.25	\$	1,385.70	\$ 216.55		\$ 221,496.08
MAR		\$	1,602.25	\$	1,384.35	\$ 217.90		\$ 221,278.18
APRIL		\$	1,602.25	\$	1,382.99	\$ 219.26		\$ 221,058.92
MAY		\$	1,602.25	\$	1,381.62	\$ 220.63		\$ 220,838.29
JUNE		\$	1,602.25	\$	1,380.24	\$ 222.01		\$ 220,616.27
JULY		\$	1,602.25	\$	1,378.85	\$ 223.40		\$ 220,392.88
AUG		\$	1,602.25	\$	1,377.46	\$ 224.79		\$ 220,168.08
SEPT		\$	1,602.25	\$	1,376.05	\$ 226.20		\$ 219,941.88
OCT		\$	1,602.25	\$	1,374.64	\$ 227.61		\$ 219,714.27
NOV		\$	1,602.25	\$	1,373.21	\$ 229.04		\$ 219,485.23
DEC		\$	1,602.25	\$	1,371.78	\$ 230.47	.	\$ 219,254.77

	T AT 7.59 NG BALA			1	_			\$	25,000.00	
DEGININ			AYMENT	1	NTEREST	P	RINCIPAL	+ ====;00		
1				-		1		\$:	219,254.77	
JAN	2007	\$	1,602.25	\$	1,370.34	\$	231.91	\$:	219,022.86	
FEB		\$	1,602.25	\$	1,368.89	\$	233.36		218,789.50	
MAR		\$	1,602.25	\$	1,367.43	\$	234.82	\$:	218,554.69	
APRIL		\$	1,602.25	\$	1,365.97	\$	236.28	\$:	218,318.40	
MAY			1,602.25	\$	1,364.49	\$	237.76	\$:	218,080.64	
JUNE		\$ \$	1,602.25	\$	1,363.00	\$	239.25		217,841.40	
JULY		\$	1,602.25	\$	1,361.51	\$	240.74	\$:	217,600.66	
AUG		\$	1,602.25	\$	1,360.00	\$	242.25	\$ 2	217,358.41	
SEPT		\$	1,602.25	\$	1,358.49	\$	243.76	\$:	217,114.65	
ост		\$	1,602.25	\$	1,356.97	\$	245.28	\$ 2	216,869.37	
NOV		\$	1,602.25	\$	1,355.43	\$	246.82	\$ 2	216,622.55	
DEC		\$	1,602.25	\$	1,353.89	\$	248.36	\$ 2	216,374.19	
								\$ 2	216,374.19	
JAN	2008	\$	1,602.25	\$	1,352.34	\$	249.91	\$ 2	216,124.28	
FEB		\$	1,602.25	\$	1,350.78	\$	251.47	\$2	15,872.81	
MAR		\$	1,602.25	\$	1,349.21	\$	253.04	\$2	15,619.76	
APRIL		\$	1,440.70	\$	1,347.62	\$	93.08	\$2	15,526.68	
MAY		\$	1,440.70	\$	1,347.04	\$	93.66	\$2	15,433.03	
JUNE		\$	1,440.70	\$	1,346.46	\$	94.24	\$ 2	15,338.78	
JULY	-	\$	1,440.70	\$	1,345.87	\$	94.83	\$2	215,243.95	
AUG	· • • • • • • • • • • • • • • • • • • •	\$	1,440.70	\$	1,345.27	\$	95.43	\$2	15,148.52	
SEPT		\$	1,440.70	\$	1,344.68	\$	96.02	\$ 2	15,052.50	
ОСТ		\$ \$	1,440.70	\$	1,344.08	\$	96.62	\$2	14,955.88	
NOV		\$	1,440.70	\$	1,343.47	\$	97.23	\$ 2	14,858.66	
DEC		\$	1,440.70	\$	1,342.87	\$	97.83	\$2	14,760.82	
		1						\$ 2	14,760.82	
JAN	2009	\$	1,440.70	\$	1,342.26	\$	98.44	\$2	14,662.38	
FEB		\$	1,440.70	\$	1,341.64	\$	99.06	\$2	14,563.32	
MAR		\$	1,440.70	\$	1,341.02	\$	99.68	\$ 2	14,463.64	
APRIL	-	\$	1,440.70	\$	1,340.40	\$	100.30	\$2	14,363.34	
MAY		\$	1,440.70	\$	1,339.77	\$	100.93	\$2	14,262.41	
JUNE		\$	1,440.70	\$	1,339.14	\$	101.56	\$2	14,160.85	
JULY		\$	1,440.70	\$	1,338.51	\$	102.19	\$2	14,058.65	
AUG		\$	1,440.70	\$	1,337.87	\$	102.83	\$ 2	13,955.82	
SEPT		\$	1,440.70	\$	1,337.22	\$	103.48		13,852.34	
ост		\$	1,440.70	\$	1,336.58	\$	104.12		13,748.22	
NOV		\$	1,440.70	\$	1,335.93	\$	104.77		13,643.45	
DEC		\$	1,440.70	\$	1,335.27	\$	105.43		13,538.02	
									13,538.02	

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BEGINNING	BALA	NCE		4. rozenia - 100 -	\$ 225,000.00
		PAYMENT	INTEREST	PRINCIPAL	
]		\$ 213,538.02
JAN	2010	\$ 1,440.70	\$ 1,334.61	\$ 106.09	\$ 213,431.93
FEB		\$ 1,440.70	\$ 1,333.95	\$ 106.75	\$ 213,325.18
MAR		\$ 1,440.70	\$ 1,333.28	\$ 107.42	\$ 213,217.76
APRIL		\$ 1,440.70	\$ 1,332.61	\$ 108.09	\$ 213,109.67
MAY		\$ 1,440.70	\$ 1,331.94	\$ 108.76	\$ 213,000.91
JUNE		\$ 1,440.70	\$ 1,331.26	\$ 109.44	\$ 212,891.46
JULY		\$ 1,440.70	\$ 1,330.57	\$ 110.13	\$ 212,781.34
AUG		\$ 1,440.70	\$ 1,329.88	\$ 110.82	\$ 212,670.52
SEPT		\$-	\$ 1,329.19	\$ (1,329.19)	\$ 213,999.71
ост		\$-	\$ 1,337.50	\$ (1,337.50)	gaa ah a
NOV		\$ 1,148.38	\$ 1,345.86	\$ (197.48)	for a second
DEC		\$ 1,148.38	\$ 1,347.09	\$ (198.71)	\$ 215,733.40
IAN	2011	\$ 1,462.37	\$ 1,348.33	\$ 114.04	\$ 215,619.36
FEB		\$ 848.38	\$ 1,347.62	\$ (499.24)	\$ 216,118.60
MAR		\$ 1,148.38	\$ 1,350.74	\$ (202.36)	\$ 216,320.96
APRIL		\$ 1,148.38	\$ 1,352.01	\$ (203.63)	······································
MAY		\$ 1,148.38	\$ 1,353.28	\$ (204.90)	
UNE		\$ 1,148.38	\$ 1,354.56	\$ (206.18)	
ULY		\$ 1,148.38	\$ 1,355.85	\$ (207.47)	\$ 217,143.13
AUG		\$-	\$ 1,357.14	\$ (1,357.14)	\$ 218,500.28
SEPT		\$ 7,245.30	\$ 1,365.63	\$ 5,879.67	\$ 212,620.61
OCT		\$ 1,440.70	\$ 1,328.88	\$ 111.82	\$ 212,508.78
VOV		\$ 1,440.70	\$ 1,328.18	\$ 112.52	\$ 212,396.26
DEC		\$ 1,440.70	\$ 1,327.48	\$ 113.22	\$ 212,283.04
011 Total:		\$ 19,620.05	\$ 16,169.69	\$ 3,450.36	· · · · · · · · · · · · · · · · · · ·
AN	2012	\$ 1,440.70	\$ 1,326.77	\$ 113.93	\$ 212,169.11
EB		\$ 1,440.70	\$ 1,326.06	\$ 114.64	\$ 212,054.47
MAR		\$ 1,440.70	\$ 1,325.34	\$ 115.36	\$ 211,939.11
APRIL		\$ 1,440.70	\$ 1,324.62	\$ 116.08	\$ 211,823.03
MAY		\$ 1,440.70	\$ 1,323.89	\$ 116.81	\$ 211,706.22
UNE		\$ 1,440.70	\$ 1,323.16	\$ 117.54	\$ 211,588.68
ULY		\$ 1,440.70	\$ 1,322.43	\$ 118.27	\$ 211,470.41
NUG		\$ 1,440.70	\$ 1,321.69	\$ 119.01	\$ 211,351.40
SEPT		\$ 1,440.70	\$ 1,320.95	\$ 119.75	\$ 211,231.65
ост		\$ 1,440.70	\$ 1,320.20	\$ 120.50	\$ 211,111.15
VOV		\$ 1,440.70	\$ 1,319.44	\$ 121.26	\$ 210,989.89
DEC		\$ 1,440.70	\$ 1,318.69	\$ 122.01	\$ 210,867.88
2012 Total:		\$ 17,288.40	· · · · · · · · · · · · · · · · · · ·	\$ 1,415.16	

BALA 2013	P	AYMENT 1,440.70	1	NTEREST	Р	RINCIPAL	\$ 225,000.0
2013		1,440.70	1				
2013		1,440.70	31.771				
	\$		\$	1,317.92	\$	122.78	\$ 210,745.1
	4	1,440.70	\$	1,317.16	\$	123.54	\$ 210,621.5
	Ş	1,440.70	\$	1,316.38	\$	124.32	\$ 210,497.2
	\$	1,440.70	\$	1,315.61	\$	125.09	\$ 210,372.1
	\$	1,440.70	\$	1,314.83	\$	125.87	\$ 210,246.2
	\$	1,440.70	\$	1,314.04	\$	126.66	\$ 210,119.6
	\$	1,440.70	\$	1,313.25	\$	127.45	\$ 209,992.1
	\$	1,440.70	\$	1,312.45	\$	128.25	\$ 209,863.9
	\$	1,440.70	\$	1,311.65	\$	129.05	\$ 209,734.8
	\$	1,440.70		1,310.84	7 7	129.86	\$ 209,605.0
	\$	1,440.70	\$	1,310.03		130.67	\$ 209,474.3
	\$	1,440.70	\$	1,309.21	\$	131.49	\$ 209,342.8
	\$	17,288.40	\$	15,763.38	\$	1,525.02	· · · · · · · · · · · · · · · · · · ·
2014	Ś	1,440,70	Ś	1.308.39	Ś	132.31	\$ 209,210.5
						en en el construction de la companya de la construction de la const	\$ 209,077.4
		and the second					\$ 208,943.4
						and the second s	\$ 208,808.6
		a construction of the second sec				a construction the second second	\$ 208,673.0
	\$						\$ 208,536.5
••••	Ś	• • • • • • • • • • • • • • • • • • •				· · · · · · · · · · · · · · · · · · ·	\$ 208,399.1
						e e construir quanta e la construir e de que est	\$ 208,260.9
	Ś						\$ 208,121.8
		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·			\$ 207,981.9
				a company of the second second			\$ 207,841.1
	\$	1,440.70	\$	1,299.01	\$	141.69	\$ 207,699.4
2015	Ś	1,440 70	Ś	1.298.12	Ś	142.58	\$ 207,556.8
							\$ 207,413.3
		*****					\$ 207,269.0
	Ś						\$ 207,123.7
							\$ 206,977.5
		· · · · · · · · · · · · · · · · · · ·					\$ 206,830.4
	š	an analasa a sa s				· · · · · · · · · · · · · · · · · · ·	\$ 206,682.4
						 A statistic statistic statistics and statistics 	\$ 206,533.5
		an anina de la della della				and a set of the second parts	\$ 206,383.6
	Υ ¢	· · · · · · · · · · · · · · · · · · ·					\$ 206,232.8
	Ś					· · · · · · · · · · · · · · · · · · ·	\$ 206,081.1
	्र					and the second sec	\$ 205,928.4
	2014	2014 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 1,440.70 \$ 1,440.70	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	\$ 1,440.70 \$ 1,311.65 \$ 1,440.70 \$ 1,311.65 \$ 1,440.70 \$ 1,310.84 \$ 1,440.70 \$ 1,310.03 \$ 1,440.70 \$ 1,310.03 \$ 1,440.70 \$ 1,309.21 \$ 17,288.40 \$ 15,763.38 2014 \$ 1,440.70 \$ \$ 1,440.70 \$ 1,307.57 \$ 1,440.70 \$ 1,305.90 \$ 1,440.70 \$ 1,305.90 \$ 1,440.70 \$ 1,304.21 \$ 1,440.70 \$ 1,303.35 \$ 1,440.70 \$ 1,301.63 \$ 1,440.70 \$ 1,302.49 \$ 1,440.70 \$ 1,299.81 \$ 1,440.70 \$ 1,299.81 \$ 1,440.70 \$ 1,299.81 \$ 1,440.70 \$ 1,299.81 \$ 1,440.70 \$ 1,299.81 <	\$ $1,440.70$ \$ $1,312.45$ \$\$ $1,440.70$ \$ $1,311.65$ \$\$ $1,440.70$ \$ $1,310.84$ \$\$ $1,440.70$ \$ $1,310.03$ \$\$ $1,440.70$ \$ $1,309.21$ \$\$ $1,440.70$ \$ $1,309.21$ \$\$ $1,7288.40$ \$ $15,763.38$ \$2014\$ $1,440.70$ \$ $1,307.57$ \$\$ $1,440.70$ \$ $1,307.57$ \$\$ $1,440.70$ \$ $1,305.90$ \$\$ $1,440.70$ \$ $1,305.90$ \$\$ $1,440.70$ \$ $1,304.21$ \$\$ $1,440.70$ \$ $1,304.21$ \$\$ $1,440.70$ \$ $1,301.63$ \$\$ $1,440.70$ \$ $1,300.76$ \$\$ $1,440.70$ \$ $1,299.89$ \$\$ $1,440.70$ \$ $1,299.812$ \$\$ $1,440.70$ \$ $1,299.01$ \$\$ $1,440.70$ \$ $1,299.361$ \$\$ $1,440.70$ \$ $1,296.33$ \$\$ $1,440.70$ \$ $1,294.52$ \$\$ $1,440.70$ \$ $1,292.69$ \$\$ $1,440.70$ \$ $1,293.61$ \$\$ $1,440.70$ \$ $1,290.83$ \$\$ $1,440.70$ \$ $1,290.83$ \$\$ $1,440.70$ \$ $1,290.83$ \$\$	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$

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INTERES	T AT 7.5%	6						
BEGINN	NG BALA	NCE						\$ 225,000.00
		P	PAYMENT		INTEREST		RINCIPAL	
JAN	2016	\$	1,440.70	\$	1,287.05	\$	153.65	\$ 205,774.79
FEB		\$	1,440.70	\$	1,286.09	\$	154.61	\$ 205,620.19
MAR		\$	1,440.70	\$	1,285.13	\$	155.57	\$ 205,464.61
APRIL		\$	1,440.70	\$	1,284.15	\$	156.55	\$ 205,308.07
MAY		\$	1,440.70	\$	1,283.18	\$	157.52	\$ 205,150.54
JUNE		\$	1,440.70	\$	1,282.19	\$	158.51	\$ 204,992.03
JULY		\$	1,440.70	\$	1,281.20	\$	159.50	\$ 204,832.53
AUG		\$	1,440.70	\$	1,280.20	\$	160.50	\$ 204,672.04
SEPT		\$	1,440.70	\$	1,279.20	\$	161.50	\$ 204,510.54
OCT		\$	1,440.70	\$	1,278.19	\$	162.51	\$ 204,348.03
NOV		\$	1,440.70	\$	1,277.18	\$	163.52	\$ 204,184.50
DEC		\$	1,440.70	\$	1,276.15	\$	164.55	\$ 204,019.96

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Please provide a comparison of the current market rate and the 7.5 percent loan for \$204,020 currently owed to Charlomont Hill LLC.

RESPONSE:

Objection. Data Requests are written interrogatories or requests for production of documents. OAR 860-001-0540. The submission of data requests upon a party is subject to the discovery rules in the Oregon Rules of Civil Procedure. OAR 860-001-0540(1). In addition, Data Requests must be commensurate with the needs of the case, the resources available to the parties, and the importance of the issues to which the discovery relates. OAR 860-001-0500(1). Discovery that is unreasonably cumulative, duplicative, burdensome, or overly broad is not allowed. OAR 860-001-0500(2).

DR 63 is neither a request for production nor an interrogatory. Rather it instructs the Company to undertake an independent investigation on the PUC Staff's behalf by conducting a market survey of current rates. This is not a permissible request under either OAR 860-001-0540 or the Oregon Rules of Civil Procedure. Moreover, DR 63 is not reasonably calculated to lead to admissible evidence. The Charlomont Hill LLC loan originated prior to the PUC exercise of regulatory jurisdiction over the Company. The Charlomont Hill LLC loan was also the subject of review in UW 145.

Please explain whether and how the Company sought alternative sources of financing for the water tank loan that the Company obtained from Charlomont Hill LLC, and provide documentation of the Company's inquiries regarding alternative sources of financing for that water tank.

.

RESPONSE:

Objection. Data Request 64 is irrelevant and not reasonably calculated to lead to admissible evidence. ORCP 36(B)(1). The Company was not a PUC rate-regulated water company at the time the loan originated. As such, there was no requirement to seek alternative sources of financing for the water tank loan. In addition, the loan has been subjected to review in UW 145. UW 145 concluded in a final order that was not appealed.

Please provide a balance sheet that includes all monthly payments, interest billed, and the monthly loan balance for the \$69,656 "Demand" loan from Maryanne Hill from its inception through its payoff date.

RESPONSE:

Objection. Data Requests are written interrogatories or requests for production of documents. OAR 860-001-0540. The submission of data requests upon a party is subject to the discovery rules in the Oregon Rules of Civil Procedure. OAR 860-001-0540(1). In addition, Data Requests must be commensurate with the needs of the case, the resources available to the parties, and the importance of the issues to which the discovery relates. OAR 860-001-0500(1). Discovery that is unreasonably cumulative, duplicative, burdensome, or overly broad is not allowed. OAR 860-001-0500(2).

DR 65 improperly seeks to compel the Company to create documents and work product. Not waiving the objection, the Company responds, the information sought is not readily available in a format conducive to easily creating a balance sheet as requested. The loan was paid off in full with no interest attached.

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 200

Replacement Direct Testimony¹

¹ Consistent with the revised schedule issued by ALJ Power in this docket on May 22, 2018, Staff withdraws its Direct Testimony and related exhibits filed on May 3, 2018. This direct testimony and its related exhibits replace the withdrawn direct testimony filed on May 3, 2018. Staff will not offer the May 3, 2018 direct testimony into the record in this docket because it is replaced and superseded by this direct testimony.

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Q. Please state your name, occupation, and business address.

A. My name is Matt Muldoon. I am a Senior Economist for the Public Utility
 Commission of Oregon (Commission or OPUC). My business address is:
 201 High Street SE, Suite 100, Salem, OR 97301.

Q. Please describe your educational background and work experience.

A. My educational background and work experience are set forth in my Witness Qualification Statement, which is provided as Exhibit Staff/201.

Q. What is the purpose of your testimony?

A. My testimony is in support of Staff analyst Malia Brock's Staff/100 testimony
 Issue 6 regarding: Cost of Common Equity, also known as Return on Equity

(ROE) for Government Camp Water Company, Inc. (GCW or Company)

Ms. Brock applies other considerations to my findings and makes

summary recommendations to the Commission in Exhibit No. Staff/100.

Q. What are your findings?

A. I recommend a point ROE of 9.25 percent within a range of reasonable ROEs of 8.17 to 9.26 percent.

Q. Did you prepare a table showing the overall Cost of Capital (CoC) resulting from your analysis?

A. No. My ROE is an input into the calculations for CoC and overall Rate of Return (ROR) provided in Ms. Brock's Staff/100 testimony.

Q. How is your testimony organized?

Docket No: UW 174 Staff/200 Muldoon/2 1 2 3 Q. Did you prepare exhibits in support of your opening testimony? 4 A. Yes. I prepared the following exhibits: 5 Staff/201 Witness Qualification Statement Staff/202 Staff Three–Stage Discounted Cash Flow (DCF) ROE Modeling 6 7 Staff/203 Treasury Inflation Protected Securities (TIPS) Analysis Staff/204 . GDP Analysis with U.S. Bureau of Economic Analysis (BEA) Data 8 9 Staff/205 Simple DCF Check on ROE Modeling Staff/206 Value Line (VL) Water Utility Profiles 10 Staff/207 Merger News with Bearing on Water Utilities 11 12 ISSUE 1 – COST OF COMMON EQUITY (ROE) 13 Does your recommended ROE meet appropriate standards? Q. 14 Yes. The 9.25 percent point ROE I recommend meets the Hope and Α. 15 Bluefield standards, as well as the requirements of Oregon Revised Statute (ORS) 756.040. My recommendations are consistent with establishing "fair 16 17 and reasonable rates" that are both "commensurate with the return on 18 investments in other enterprises having corresponding risks" and "sufficient to 19 ensure confidence in the financial integrity of the utility, allowing the utility to 20 establish and maintain credit ratings and attract capital."² 21 Describe the analysis underlying Staff's ROE recommendation. Q.

² See ORS 756.040(1) (a) and (b).

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I rely on two different Three-Stage "Discounted Cash Flow" (DCF) models,³ 1 Α. 2 applied using a cohort group of peer utilities, to estimate the expected return 3 on common equity required by investors. 4 As a check or directional vector aid that helps select a point estimate 5 point in my Three-Stage DCF modeling generated range or reasonable 6 ROEs, I use a Simple Gordon Growth DCF model. This Simple DCF model 7 points to the upper end of my range of reasonable ROEs, while supporting my 8 recommendation of a 9.25 percent point ROE. 9 10 ISSUE 2 – THREE-STAGE DCF MODELING 11 Q. Describe the two DCF models that you used. 12 My first model is a conventional Three-Stage Discounted Dividend Model, Α. 13 which Staff denotes as a "30-year Three-stage Discounted Dividend Model 14 with Terminal Valuation based on Growing Perpetuity" (referred to as 15 "Model X"). 16 My second model is the "30-year Three-stage Discounted Dividend 17 Model with Terminal Valuation Based on P/E Ratio" (referred to as 18 "Model Y"). 19 The three stages of the models are: 1) where I use near-term, next-five-20 year Value Line's (VL) forecasts of dividends per share for each company; 2) 21 then five years where the rate of dividend growth converges from first period

³ See also the Commission's discussion of multistage versus single-stage DCF models in Order No. 01-777 at page 27.

to the growth rate in the third stage from years 10 to 30 in the future. This is the third "long-term" stage, for which growth rates are discussed.

Model X includes a terminal value calculation, in which I assume dividends per share grow indefinitely at the rate of growth in Stage 3 ("growing perpetuity"). This represents stock held indefinitely as an excellent alternative to investing in US Treasuries or other fixed income alternatives.

In contrast, Model Y terminates in a sale of stock where the price is determined by my escalated price/earnings (P/E) ratio. This represents stock held and receiving dividends toward a goal, and the sale of the stock once the goal is reached. For example, one saving toward retirement would sell the stock as needed in retirement.

Q. How do you address dividend timing?

Each model uses two sets of calculations that differ in the assumed timing of Α. dividend receipt. One set of calculations is based on the standard assumption that the investor receives dividends at the end of each period.

The second set of calculations assumes the investor receives dividends at the beginning of each period. Each model averages the unadjusted ROE values to generate an Internal Rate of Return (IRR) produced with each set of calculations for each peer utility. This approach accounts for the time value of money, closely replicating actual quarterly receipt of dividends by investors.

How do you account for differences in peer utility capital structures? Q.

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Each model employs the Hamada equation⁴ to calculate an adjustment for Α. differences in capital structure between each peer utility and my notional 50 percent common equity capital structure. Q. What price do you use for each peer utility's stock? I use the average of closing prices for each utility from the first trading day in Α. June, July, and August 2018 to represent a reasonable snapshot of 2018, Q2. Q. How do Staff's two DCF models differ? Α. Model X uses the calculation of a growing perpetuity as part of the terminal valuation in 2046. Model Y uses the current price-earnings (P/E) ratio multiplied by the estimated "earnings per share" (EPS) in 2047, which establishes the stock's "selling price" in 2046 for terminal valuation. I estimate the 2047 EPS analogously with methods used to estimate the 2046 dividend in both models; i.e., based on VL estimates to which multiple growth rates are sequentially applied. PEER SCREEN How did you select comparable companies (peers) to estimate ROE? Q. Α. I used companies that met the following criteria as peer utilities: 1. Covered by VL as an U.S. Water Utility; Forecasted by VL to have Positive Dividend Growth;

⁴ Dr. Robert Hamada's Equation as used in Staff/202, Muldoon/4 separates the financial risk of a levered firm, represented by its mix of common stock, preferred stock, and debt, from its fundamental business risk. Staff corrects its ROE modeling for divergent amounts of debt, also referred to as leverage, between the Company and its peers.

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3. No Decline in Annual Dividend in Last Five Years per SNL and VL; and 4. Primarily Domestic US Water Utility Sourced Cash Flows. Q. What cohort of companies resulted from your screens? Α. Please see Exhibit Staff/202, Muldoon/2 for detailed Staff screens. Q. What is of most interest regarding your findings while screening publicly traded water utilities? Α. American Water Works Company seeks to acquire Connecticut Water Services, Inc. Staff does not include these companies in its modeling, because of the uncertainties inherent in extrapolating current trends through substantial reorganization. Other Companies interested in like mergers potentially with the same utilities, but making little progress on the proposed transactions to date are treated as sensitivities. Those sensitivity results mirror the small cap findings. It is important to note that Staff sensitivity analysis can increase but never reduces the Company's modeling results. SENSITIVITY ANALYSIS Q. Did Staff also do sensitivity analysis to quantify the impact capitalization size has on required ROE? Α. Yes. Staff's modeling utilized: A) water utilities that passed Staff's Screen, B) the earlier group restricted to Small- and Mid-Cap companies as a sensitivity, and C) the first group restricted to Small-Cap companies as another sensitivity. The gap between results for these categories of peers is also

1 used to adjust modeling results upward to reflect the very small capitalization 2 of GCW. 3 How does Staff apply informed judgment to its modeling? Q. 4 Α. Staff examined its full range of ROE results including sensitivities. Within that 5 range, Staff determined that 8.17 percent to 9.26 percent is a reasonable 6 narrowing of focus on Staff's peer companies, reflective of utility size. 7 **GROWTH RATES** 8 What long-term growth rates did you use in the two DCF models?⁵ Q. 9 Α. I used three different long-term growth rates, with different methods employed 10 in developing each. 11 The first method uses the Congressional Budget Office's (CBO) growth 12 rate. CBO is a non-partisan conservative source which has a long track 13 record of reliable projections. 14 My second method uses a 50 percent weight applied to the average 15 annual growth rate resulting from estimates of long-term GDP by the Energy 16 Information Administration (EIA), PricewaterhouseCooper (PwC), the Social 17 Security Administration (SSA), and the CBO, with each receiving one-quarter 18 of the 50 percent weight. The remaining 50 percent is the average annual 19 historical real U.S. Gross Domestic Product (GDP) growth rate, established

⁵ Methods used here related to GDP-based growth rates are similar, if not identical to methods Staff has used in past proceedings. *See*, as an example, Staff's discussion of these methods and, to a limited extent, their conceptual underpinnings in Docket No. UE 233, at Exhibit Staff/800, Storm/46-52.

using regression analysis, for the period 1980 through 2017,⁶ to which I apply

the Treasury Inflation-Protected Securities (TIPS) inflation forecast.

Last, I employ a nominal historical growth rate. See Table 1 below:

Table 1Long-Run 20-Year GDP Growth Rates7

Stage 3 – Long-	Term Annu	al Dividend ar	nd EPS Growth F	Rates	
Component	Real Rate	TIPS Inflation Forecast	20-Yr Nominal Rate	Weight	Weighted Rate
Energy Information Administration	2.00%	1.99%	4.03%	12.50%	0.50%
PricewaterhouseCooper	1.80%	1.99%	3.83%	12.50%	0.48%
Social Security Administration	2.20%	1.99%	4.23%	12.50%	0.53%
Congressional Budget Office			4.00%	12.50%	0.50%
BEA Nominal Historical, 1980 Q1 - 2017 Q4	2.76%	1.99%	4.80%	50.0%	2.40%
Composite				100%	<mark>4.41%</mark>
Congressional Budget Office Long-Term 20-Year Budget Outlook			4.00%	100.0%	4.00%
BEA Nominal Historical,1980 Q1 – 2017 Q4	2.76%	1.99%	4.80%	50.0%	2.40%
Social Security Administration	2.20%	1.99%	4.23%	50.0%	2.12%
Near Historical				100%	4.52%

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Q. Does this approach capture a reasonable set of investor expectations similar to Staff's analysis in other recent general rate cases?

A. Yes, Staff modeling captures the expectations of investors who think
 variously that: A) future conditions will mirror the past, B) federal agency
 expert analysis also informs the historical track record, and C) Relying on the
 CBO avoids excessive market hype that could overstate likely future
 earnings. Staff also looked at a near-historical growth rate as shown, but the
 results were intermediate from other finds and not materially informative.

⁷ See Staff/202 for this material in electronic form.

⁶ Staff discussed this approach in recent Staff cost of equity testimony in several rate case proceedings. See, as an example, in Docket No. UE 233 Exhibit Staff/800, Storm/46, line 15 through Storm/50 line 3.

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1	Q.	Did your analysis include the construction of a synthetic forward
2		curve using U.S. Treasuries (UST) TIPS break even points?
3	A.	Yes. My forward curve is provided in Exhibit Staff/203, reflecting implied
4		market-based inflationary expectations. Staff's recommendations are
5		consistent with market activity indicating investor expectations of future
6		inflation.
7	Q.	Assume one ignored current downward adjustments by a broad
8		spectrum of federal agencies and instead presumed that future U.S.
9		GDP growth would look like the past 30 years. Would a ROE based
10		on that assumption fall within Staff's recommended range?
11	A.	Yes, I extracted and ran regression on data from U.S. Bureau of Economic
12		Analysis (BEA) to generate the annual real historical GDP growth rate. My
13		recommended range of ROEs includes values that presume GDP growth over
14		the next 30 years would look like that of the past 30 years.
15		HAMADA EQUATION
16	Q.	Why is your application of the Hamada Equation to un-lever (remove
17		debt from) peers and to re-lever at a 50 percent LT Debt reasonable?
18	A.	I employ the Hamada Equation as a check on the reasonableness of my
19		modeling results. This eliminates bias based on differences in the amount of
20		LT Debt in peer utilities.

1 **INFORMED STAFF ANALYSIS** 2 Do you monitor and analyze current and projected market Q. 3 conditions? 4 Α. Yes. My analysis includes analysis of the current economic climate and its 5 impact on my estimates of long-term growth. I also rely heavily on feeds from 6 SNL Financial LC (SNL), Bloomberg, Moody's, S&P, WSJ and other sources 7 to make sure that my financial understandings are reflective of investor 8 expectations. 9 The key news continues to be: 1) a frantic state of acquisitions and 10 mergers (M&A); 2) new services and partnerships offered to very small water 11 utilities and institutions able to provide clear financial profiles to larger energy 12 and water utilities as potential business partners; and 3) a somewhat higher 13 expectation of future water company stock price appreciation after the market 14 corrections earlier this year. 15 Q. What do you mean by "clear financial profile"? 16 A very small water utility or institutional water provider needs to be able to Α. 17 identify every financial obligation for which water utility assets were pledges 18 as a guarantee, every form of indebtedness and the interest rates and 19 maturities of same; and all other claims against and obligations of the utility. 20 Why is this important to managers who oversee both regulated and Q. 21 non-regulated businesses? 22 Often such managers have limited time to work on divergent problems. At Α. 23 this time, stopping and putting the time into tracking down and organizing

1 pertinent details of a small utilities' finances gives these managers new 2 options in how to manage their utilities. Conversely, not having a clear 3 financial profile can be a barrier to considering new ways to manage small 4 water utility operations that are more cost effective while also consuming less 5 manager attention. 6 Q. Focusing back on your work, did you use robust and proven 7 analytical methodologies? 8 Α. Yes. My methods are robust, and parallel Staff's work over the last decade. 9 **ISSUE 3 – SIMPLE DCF GORDON GROWTH MODEL** 10 Q. The basic interpretation of your Simple DCF model is that one would 11 look to the upper range of the more powerful Three-Stage DCF model 12 range of reasonable ROEs. Did Staff take this approach? 13 Α. Yes, Staff recommends the top of its range of reasonable ROEs, 9.25 14 percent, for a point ROE. 15 Q. What is the range of ROE's generated by the Simple DCF Model? 16 Α. The Simple Single-Stage DCF (Gordon Growth) model generated a range of 17 9.05 to 9.35 percent and point estimate of 9.20 percent ROE. This is 18 supportive of Staff's recommended 9.25 point recommendation in Staff's 19 more robust Three-Stage DCF modeling. 20 Q. Is there another way to interpret Staff's Simple DCF results? 21 Α. Yes, some cost-of-capital practitioners disaggregate results to highlight the 22 highest results for each individual peer company. In Staff's Simple DCF 23 Model this would be a result in an 11.23 percent upper ROE limit.

1 Staff emphasizes that this is not a best approximation of reasonable 2 ROEs or appropriate point ROE from Staff's perspective. However, the 3 Commission might feel that the very small customer base and lack of clarity around GCW financial obligations and encumbrance of assets merits upward 4 5 consideration of ROE to reflect increased financial risk. 6 Does Staff recommend the Commission adopt such an interpretation? Q. 7 Α. No. Staff puts greater reliance on its Three Stage DCF modeling results and 8 recommends use of the Simple DCF as just a pointer or vector within the Three-Stage DCF model results. When so employed, the Simple DCF 9.20 9 10 percent point ROE check on Staff's primary larger model work is supportive of 11 Staff's recommended 9.25 percent point ROE. 12 13 CONCLUSION 14 Cost of Capital 15 Q. Is it practicable for GCW to adhere to best IOU practices? 16 Yes, but corporate management attention is finite and confronted with many Α. 17 demands and opportunities. Very small water utilities have more options for 18 more efficient management at lower cost than were available just a few years 19 ago. However, to access new management approaches requires managers 20 to assemble clear financial profiles of their small water utilities. 21 Q. What is your recommendation regarding ROE? 22 I recommend that the Commission consider a range of reasonable ROEs Α. 23 from 8.17 percent to 9.26 percent, and a point ROE of 9.25 percent

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1		developed using my two robust Three-Stage DCF models. I recommend the
2		upper limit of my reasonable range of ROE's due to the results of my Simple
3		DCF model, which I used as a general pointer within the more powerful three-
4		stage modeling results.
5		My sensitivity analysis examines and corrects for differences in capital
6		structure and capitalization size.
7	Q.	How do your recommendations relate to Staff Witness Brock's
8		recommendations?
9	A.	My recommendations are addressed and put into context by Ms. Brock in
10		Exhibit Staff/100. Ms. Brock overlays other considerations to provide
11		summary ROE, CoC and ROR recommendations to the Commission.
12	Q.	Why is your recommended ROE at the top end of a range of
12 13	Q.	Why is your recommended ROE at the top end of a range of reasonable ROEs resultant from your modeling?
	Q. A.	
13		reasonable ROEs resultant from your modeling?
13 14		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial
13 14 15		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial recordkeeping and tracking. That transition is essential for the Company to
13 14 15 16		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial recordkeeping and tracking. That transition is essential for the Company to access strategic resources that would otherwise not be as accessible. At the
13 14 15 16 17		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial recordkeeping and tracking. That transition is essential for the Company to access strategic resources that would otherwise not be as accessible. At the moment, early in this transition, this Company may appear to potential
13 14 15 16 17 18		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial recordkeeping and tracking. That transition is essential for the Company to access strategic resources that would otherwise not be as accessible. At the moment, early in this transition, this Company may appear to potential investors as riskier than like situated peer water utilities. Staff's 9.25 percent
13 14 15 16 17 18 19		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial recordkeeping and tracking. That transition is essential for the Company to access strategic resources that would otherwise not be as accessible. At the moment, early in this transition, this Company may appear to potential investors as riskier than like situated peer water utilities. Staff's 9.25 percent point ROE at the top of range compensates a potential investor for holding
13 14 15 16 17 18 19 20		reasonable ROEs resultant from your modeling? The Company is quite small and is making a transition to better financial recordkeeping and tracking. That transition is essential for the Company to access strategic resources that would otherwise not be as accessible. At the moment, early in this transition, this Company may appear to potential investors as riskier than like situated peer water utilities. Staff's 9.25 percent point ROE at the top of range compensates a potential investor for holding this Company's equity with subordinate rights to any perfected outstanding

A. Yes.

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PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 201

Witness Qualification Statement

WITNESS QUALIFICATION STATEMENT

- NAME: Matthew J. Muldoon
- EMPLOYER: PUBLIC UTIILTY COMMISSION OF OREGON
- TITLE: Senior Economist Energy – Rates Finance and Audit Division
- ADDRESS: 201 High Street SE, Suite 100 Salem, OR 97301
- EDUCATION: In 1981, I received a Bachelor of Arts Degree in Political Science from the University of Chicago. In 2007, I received a Masters of Business Administration from Portland State University with a certificate in Finance.
- EXPERIENCE: From April of 2008 to the present, I have been employed by the OPUC. My current responsibilities include financial and rate analysis with an emphasis on Cost of Capital. I have worked on Cost of Capital in the following general rate case dockets: AVA UG 186; UG 201, UG 246, UG 284, UG 288, and UG 325 current; NWN UG 221; PAC UE 246, and UE 263; PGE UE 262, UE 283, and UE 294; and CNG UG 287 and UG 305..

From 2002 to 2008 I was Executive Director of the Acceleration Transportation Rate Bureau, Inc. where I developed new rate structures for surface transportation and created metrics to insure program success within regulated processes.

I was the Vice President of Operations for Willamette Traffic Bureau, Inc. from 1993 to 2002. There I managed tariff rate compilation and analysis. I also developed new information systems and did sensitivity analysis for rate modeling.

OTHER: I have prepared, and defended formal testimony in contested hearings before the OPUC, ICC, STB, WUTC and ODOT. I have also prepared OPUC Staff testimony in BPA rate cases.

Abbreviations: AVA – Avista Corp., CNG – Cascade Natural Gas Company, IPC – Idaho Power Company, NWN – Northwest Natural Gas Company, PAC – PacifiCorp, PGE – Portland General Electric Company

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 202

3-Stage Discounted Cash Flow (DCF) Primary ROE Modeling

Exhibits in Support of Replacement Direct Testimony

STAFF EXHIBIT 202

PROVIDED IN ELECTRONIC FORMAT ONLY

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 203

Staff Synthetic Forward Curve TIPS Analysis Market-Implied Inflation Expectations

> Exhibits in Support of Replacement Direct Testimony

STAFF EXHIBIT 203

PROVIDED IN ELECTRONIC FORMAT ONLY

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 204

Staff GDP Analysis with BEA Historical Data

Exhibits in Support of Replacement Direct Testimony

STAFF EXHIBIT 204

PROVIDED IN ELECTRONIC FORMAT ONLY

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 205

Simple – Single-Stage – Gordon Growth Discounted Cash Flow (DCF) Check on ROE Modeling

Exhibits in Support of Replacement Direct Testimony

STAFF EXHIBIT 205

PROVIDED IN ELECTRONIC FORMAT ONLY

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 206

Value Line (VL) Water Utility Profiles

Exhibits in Support of Replacement Direct Testimony

July 13, 2018

WATER UTILITY INDUSTRY

The Water Utility Industry carries one of the lowest Timeliness ranks of any industry under review by *Value Line*.

Prospects for higher short-term interest rates seem likely as the Federal Reserve once again raised the Fed Funds rate and indicated that more hikes are on the way. With yields on Treasury notes maturing by 2021 carrying a higher yield than that of most water utilities stocks, investors could be tempted to switch into fixed-income securities.

In general, the Tax Cuts and Jobs Act will not have a major impact on water utilities' bottom lines. All of the savings will be passed through to customers.

The fundamentals of the industry remain unchanged. Following years of low capital investments, most water utilities are spending heavily to modernized existing pipelines and other facilities.

Regulators continue to play a constructive, nonadversarial role in working with the utilities to improve the nation's water systems.

Short-Term Interest Rates Are Rising

The Federal Reserve increased the key federal funds rate by 25 basis points last month. Moreover, citing historically low unemployment, the Fed stated that it planned on increasing rates in a gradual manner through 2020. How does this impact water utilities? For starters, dividend paying stocks and fixed-income vehicles have always been in competition for incomeoriented investors. Over the past decade, the extraordinary easy monetary policy (along with quantitative easing), had made dividend stocks much more appealing. This is no longer the case, however. The median yield on all dividend paying stocks in the Value Line universe is just about 2.0%. Individuals can now purchase an extremely secure three-month Treasury bill and get almost 2%, with as close to zero risk as possible. Moreover, should an investor be willing to extend slightly further out on the yield curve to one- or two-year Treasury notes, yields of 2.31% and 2.54% can be had. As the front end of the curve continues to rise over the next several years, utility stocks may continue to lose much of their former luster.

The Tax Cuts And Jobs Act

For most U.S.-based companies, the recent TCJA provided a nice boost to the bottom line. Water utilities were not among them, however. Knowing that regulatory commissions would mandate that the tax savings be passed on to customers, water companies simply set up reserve accounts. The surplus funds generated by the tax cut will go straight towards reducing ratepayers bills. Still, we would suggest that the TCJA is not a neutral event. That's because state regulatory commissions are given a little more flexibility when it comes to the next time a water utility in their state seeks rate relief. For example, even if a utility has a very sound reason for higher rates, but water users are already paying high prices, politicians will get push back from their constituents (i.e. voters) to keep their bills down. So, with the consumer benefiting from the tax cut, regulators will have a little more breathing room the next time a petition for higher rates is filed.

INDUSTRY TIMELINESS: 94 (of 97)

Industry Fundamentals Remain Unchanged

Following a period in which both water utilities and regulators allowed the condition of the nation's water infrastructure to deteriorate significantly, utilities have been playing catchup over the past decade or so. Thousands of miles of aging pipelines, as well as waste- water projects, are being replaced or refurbished. As a result, capital expenditures are relatively large for most members of this group. This also means that many of the balance sheets are only average, as they have had to rely upon the issuance of new debt to fund their construction projects

Another trend that continues, (particularly for two of the biggest publicly traded water utilities, *American Water Works* and *Aqua American*) is consolidation. Larger companies are acquiring smaller water districts as a means of expanding the customer base. This strategy has proven profitable to date and we expect it possibly to accelerate. Indeed, there are over 50,000 small, inefficient water districts that could be combined to extract huge cost savings.

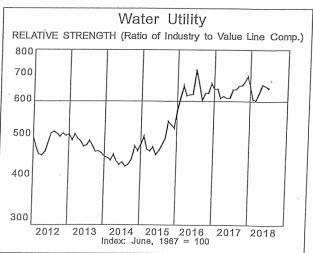
Regulation

Perhaps the best thing that water utilities have going for them is constructive regulation, as authorities realize that the nation's water systems are in a terrible state and much has to be done to fix the problem. Relations between regulators and utilities can sometimes be hostile as was the case in the electric utility industry in the 1980's and 1990's. Accounts should always keep a close eye on any change in this relationship as state commissions determine the rate of return that a regulated company can earn.

Conclusion

In general, water utility companies have done pretty well over the past few year. However, the premium that these stocks trade at is starting to seem expensive. While part of this will always be due to the scarcity value (there are only a handful of large-cap stocks in this group), the recent flattening of the front end of treasury. yield curve could prove to provide investors with a better alternative.

James A. Flood



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Docket No. UW 174 VL Water Utility Profiles

Staff/206 Muldoon/2

IMELINESS 4. Lowered 5/18/18	High:	: 23.1	1 21.0	19,4		58.1	24.1	10 33.	38.7	44.1	47.2	E 1.8	0 YLD 60.0	1	9%	Targe	t Price	Rang
CAFETY 2 Raised 7/20/12	Low:	16.8	3 13.5	14.9	15.6		17.0	24.0	27.0	35.8	37.3	41.1	50,1				2022	
ECHNICAL 3 Lowered 7/6/18	1. ď	.35 x Divid ivided by I	dends p sh Interest Rat ice Strength	e														80
ETA .80 (1.00 = Market)	2-for-1 s	split 9/13	ice sueligi	' ⊨							\square	ողո _{րդե} լը	unu.					$+\frac{60}{50}$
2021-23 PROJECTIONS Ann'l Tota	Shadeo	1 area indio	icates reces	sion			\vdash	2-10		իրուսեր	իրդել	hilli.						+40
Price Gain Return igh 60 (+5%) 3% ow 45 (-25%) -3%			1	5.1		\angle			ապաս՝									+30 +25
ow 45 (-25%) -3%			11 mill	11 Pillin	11,11,1111	1,11,1111	1 ¹¹¹¹¹			1	ļ. —			1	+			+20 -15
SONDJFMAN	· · · · · · ·	<u> </u>									•••••		·					
$\begin{array}{cccccccccccccccccccccccccccccccccccc$				1.2							•							10 -7.
stitutional Decisions	1															T. RETUR THIS V STOCK	N 6/18 /L Arith. Index	Γ"
3Q2017 4Q2017 1Q2018 Buy 104 104 113	shares							-		<u> </u>			1		1 yr.	22.9	13.9	F
Sell 79 77 105 Id's(000) 27880 24143 25895	h traded	8							linni	halita						62.9 139.0	32.8 71.5	F
002 2003 2004 2005		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		UE LINE PI	UB, LLC	21-2
6.89 6.99 6.81 7.03 1.27 1.04 1.11 1.32		8.75		9.74 1.70	10.71	11.12	12.12	12.19 2.65	12.17	12.56 2.81	11.92 2.70	12.01 2.96	12.65 3.05	12.45 3.25		es per sh low" per s	sh	15, 4.(
.67 .39 .53 .66	.67	.81	.78	.81	1.11	1.12	1.41	1.61	1.57	1.60	1.62	1.88	1.75	1.90		s per sh A		2.
<u>.44</u> .44 .45 1.34 1.88 2.51 2.12		.48 1.45	.50	.51 2.09	.52	.55	.64	.76 2.52	.83 1.89	.87 2.39	.91 3.55	.99 3.08	1.05 3.40	1.12		cl'd per s		1.
7.02 6.98 7.51 7.86	8.32	8.77	8.97	9.70	10.13	10.84	11.80	12.72	13.24	12.77	13.52	14.45	5.40 15.20	15.95		ending pe lue per sh		3. 17.
80.36 30.42 33.50 33.60	34.10	34.46	34.60	37.06	37.26	37.70	38.53	38.72	38.29	36.50	36.57	36.68	36.80	37.00	Commor	Shs Out	sťg c	37.
18.3 31.9 23.2 21.9 1.00 1.82 1.23 1.17	27.7 1.50	24.0 1.27	22.6 1,36	21.2 1.41	15.7 1,00	15.4 .97	14.3 .91	17.2 .97	20.1 1.06	24.6 1.24	25,6 1.34	25.7	Bold fig Value			'I P/E Rati P/E Ratio		22 1.
3.6% 3.5% 3.6% 3.1%	2.5%	2.5%	2.9%	2.9%	3.0%	3.2%	3.1%	2.7%	2.6%	2.2%	2.2%	2.0%	estin	ates	1	'l Div'd Yi		2.8
APITAL STRUCTURE as of 3/3		-7. 11	318.7	361.0	398.9	419.3	466.9	472.1	465.8	458.6	436.1	440.6	440	450	Revenue			5
tal Debt \$390.4 mill. Due in 5 Debt \$281.1 mill. LT Interes			26.8 37.8%	29.5 38.9%	41.4 43.2%	42.0 41.7%	54.1 39.9%	62.7 36.3%	61.1 38.4%	60.5 38.4%	59.7 36.8%	69.4 36.0%	68.0 23.0%	74.0 23.0%	Net Profi			92 23.0
(35% of C	ap'l)		6.9%	3.2%	5.8%	2.0%	2.5%				2.5%		Nil		AFUDC %			23.0
ases, Uncapitalized: Annual re		mill.	46.2%	45.9%	44.3%	45.4%	42.2%	39.8%	39.1%	41.1%	39.4%	38.0%	41.5%		Long-Ter			46.0
nsion Assets-12/17 \$173.6 mill Oblig. \$2			53.8% 577.0	54.1% 665.0	55.7% 677.4	54.6% 749.1	57.8% 787.0	60.2% 818.4	60.9% 832.6	58.9% 791.5	60.6% 815.3	62.0% 854.9	58.5% 1010	58.0% 1125	Common Total Can	Equity Ra ital (\$mill		54.0 120
d Stock None	l	825.3	866.4	855.0	896.5	917.8	981.5	1003.5	1060.8	1150.9	1205.0	1250	1310	Net Plant	(\$mill)		149	
mmon Stock 36,733,416 shs.			6.4% 8.6%	5.9% 8.2%	7.6% 11.0%	7.1%	8.3% 11.9%	8.9% 12.7%	8.6% 12.0%	9.0%	8.6% 12.1%	9.3% 13.1%	8.5% 12.0%		Return or Return or			9.09 14.09
of 5/1/18			8.6%	8.2%	11.0%	10.3%	11.9%	12.7%	12.0%	13.0%	12.1%	13.1%	12.0%		Return or			14.0
ARKET CAP: \$2.1 billion (Mid C RRENT POSITION 2016		3/31/18	3.1% 64%	3.2% 61%	5.8% 47%	5.3% 49%	6.6% 45%	6.8% 47%	5.7% 53%	6.0% 54%	5.3% 56%	6.2%	5.5% 58%		Retained			6.0
(\$MILL.) sh Assets .4	.2	6.0			erican S							52%			All Div'ds U.S. mili			595
cts Receivable 20.0	26.1	19.2 120.5	compan	y. Throug	gh its prir	cipal sub	sidiary, G	Golden St	ate Wate	r Co.,	ASUS su	b. Sold	Chaparra	al City W	Vtr. of AZ	. (6/11).	Employs	758
rrent Assets 166.9	155.5	145.7			to 258,9 clude the						BlackRoc dir 1.5%	k, Inc. ov	vns 11.7 Provv)	% of out	. shares; ' n: Lloyd	Vanguard	l, 9.5%;;	off.
cts Payable 43.7 bt Due 90.3	51.0 59.3	38.8 109.3	Orange	Counties	. The co	mpany al	lso provid	les electi	icity to 2	4,274	Robert Sp	prowls, Ir	ic: CA. A	ddr.: 630	0 East Fo	othill Blvc	l., San D	
ner	46.4	48.4			Bear L								-		net: www			
	t Est'd'		-		ruling ter's	·		0							uis is _i this			
hange (per sh) 10 Yrs. 5 Yrs venues 4.5% 1.5	s. to '2'	1-'23	lier tl	nis ye	ar, Ca	liforni	ia regu	lator	s mad	ea d	capped	1, as i	s the	čase i	in the	utility	secto	or.
ash Flow" 6.5% 4.5 nings 9.0% 7.0	5% 6.	0%			Gold rates.					ion '	l'he attrac	equit	y's c relat	livide	end y o its	vield	is u	m-
dends 7.0% 10.5	5% 8.				irn on					re-]	Invest	ors pu	ircha	se wa	ter uti	ility st	tocks	for
bk Value 5.0% 4.5 I- QUARTERLY REVENUES (\$					te bas e mear					has t	he in	come	they	gene	rate.	At the	e rece	ent
ar Mar.31 Jun. 30 Sep. 30	Dec. 31				as exp										less t th iss			
	110.1	458.6	reason	n for	first	-quar	ter r			ing s	strong	divid	lend g	growtl	h pote	ntial,	holde	ers
	106.8 104.2		We a		e conse werin			r-teri	n ear	m- F	ire wi Towev	uing t er. we	to acc e are	ept a	lower expect	curre: ing th	nt yie Ne div	ld. 7i-
8 94.7 114.3 126 9 97.0 118 128	105 107	440	ings	estir	nates	. Ma	nagen	nent	believ	zes c	lend	to be	raise	ed on	ly 6%	at t	he ne	ext
			that t shave												held last re			
	Dec. 31	Year	reduce	e shar	re ear	nings	\$0.07	this	year.	As t	he va	lue o	f AW	/R ha	is inci	reased	abou	11, 11
ar Mar.31 Jun. 30 Sep. 30 I	.31 .30		a resu from l							are 1	0%. B	y com	iparis	on, th	ıe S&F	9 500 C	Index	is
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(A) Primary earnings. Excludes nonrecurring
 (B) Dividends historically paid in early March, gains/(losses): '04, 7¢; '05, 13¢; '06, 3¢; '08, June, September, and December. × Div'd rein-duce arity August.
 (D) Includes intangibles. As of 12/31/17; \$7.9 million/\$0.22 a share.
 (14¢); '10, (23¢); '11, 10¢. Next earnings report vestment plan available.
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Staff/206 Muldoon/3

VL Water Utility Profiles													muit	ioon/	5
AMERICAN WATER		REGENT PRICE	86.3		r	L (Medi	· · · · · · · · · · · · · · · · · · ·	P/E RATI			2.1		/ALU LINE		
TIMELINESS 3 Lowered 5/11/18 SAFETY 3 New 7/25/08 LEGI	Low: 16.5 10	3.0 25.8 5.2 19.4	32.8 25.2	39.4 31.3	45.1 37.0	56.2 41.1	61.2 48.4	85.2 58.9	92.4 70.0	91.5 76.0			Targe 2021		
SAFETY 3 New 7/25/08 LEGI TECHNICAL 3 Lowered 7/6/18	ENDS 1.10 x Dividends p sh divided by Interest Rate Relative Price Strength														-128
BEIA .65 (1.00 = Market) Uptions	Relative Price Strength			~				11 ¹⁷ It111	1-41.11'	1,11 9					
2021-23 PROJECTIONS Ann'I Total Price Gain Return				\sim			1111 III III	µ				ļ			64 48
High 115 (+35%) 10%			11111111111111111111111111111111111111	milter	"Militali										40 32
Insider Decisions SONDJFMAM		ովորդորդու,						·							-24
toBuy 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		••••			·····	····									
to Sell 0 0 3 0 0 0 0 0 2 Institutional Decisions		1						1						N 6/18 L arith.*	
302017 402017 102018 Percento Buy 262 265 282 shares	s 14							111111111] 1 yr.	THIS V STOCK 11.8 87.1	INDEX 13.9	F
to Sell 292 237 337 Hid's(000) 160782 153130 150336											2040		132,2	32.8 71.5	-
2002 2003 2004 2005 2006			2011 15,18	2012 16.25	2013 16.28	2014 16.78	2015 17.72	2016 18,54	2017 18.81	2018	2019	Revenue	JELINE PL spersh	JB, LLC	21-23 22.9
65			3.73 1.72	4.27 2.11	4.36 2.06	4.75 2.39	5.13 2.64	5.26 2.62	5.14 2.38	5.80 3.30	6.30	"Cash Fl	ow" per s		7.70
d.97 	.40 .4	32 .86	.90	1.21	.84	1.21	2.04 1.33	2.02 1.47	1.62	3.30 1.78	3.50 1.95	Earnings Div'd Deo	cl'd per sl	ן Bar	4.5 2.6
4.31			5.27 24.11	5.25 25.11	5.50 26.52	5.33 27.39	6.51 28.25	7.36 29.24	8.04 30,13	9.60 31.75	9.55 33.90	Cap'l Spe Book Val			9.20 42.00
160.00	160.00 160.00 174.0	33 175.00	175.66	176.99	178.25	179.46	178.28	178.10	178.44	179.00	180.00	Common	Shs Out	sťg c	187.50
	18.9 15 1.14 1.0		16.8 1.05	16.7 1.06	19.9 1.12	20.0 1.05	20.5 1.03	27.7 1.45	33.8 1.70	Bold fig. Value	Line	Avg Ann' Relative I		0	21:5 1.20
	1.9% 4.2		3.1%	3.4%	2.0%	2.5%	2.5%	2.0%	2.0%	estin			Div'd Yie	eld	2.7%
CAPITAL STRUCTURE as of 3/31/18 Total Debt \$8007.0 mil. Due in 5 Yrs \$219:		1 1	2666.2 2 304.9	2876.9 374.3	2901.9 369.3	3011.3 429.8	3159.0 476.0	3302.0 468.0	3357.0 426.0	3440 590		Revenues Net Profit			4300 845
LT Debt \$6403.0 mil. LT Interest \$320.0 (54% of Cap'l)	mil. 37.4% 37.99	% 40.4%	39.5%	40.7% 6.2%	39.1% 5.1%	39.4%	39.1%	39.2% 5.1%	43.3% 4.0%	21.0% 5.0%		Income Ta AFUDC %		ofit	21.0% 5.0%
Leases, Uncapitalized: Annual rentals \$15		1 1		53.9%	52.4%		53.7%	52.4%	54.7%	56.5%	57.5%	Long-Terr	n Debt Ra	tio	57.5%
Pension Assets12/16 \$1649.0 mill Oblig. \$2034.0 mill	46.9% 43.19 1. 8750.2 9289.				47.6% 9940.7	47.4%	46.2%	47.5%	45.3% 11875	43.5% 13085		Common Total Cap			42.5%
Pfd Stock \$7.0 mill. Pfd Div'd \$.4 mill	9991.8 1052 3.7% 3.8%			11739 5.4%	12391 5.1%	12900 5.5%	13933 5.7%	14992 5.6%	16246 4.9%	17400 5.0%	18800	Net Plant	(\$mill)		21200
Common Stock 178,047,882 shs. as of 4/26/18	4.6% 5.2%	6.5%	7.2%	8.4%	7.8%	8.7%	9.4%	9.0%	7.9%	10.0%	10.5%	Return on Return on	Shr. Equ	ity	6.5% 10.5%
MARKET CAP: \$15.4 billion (Large Cap)	4.6% 5.2%			8.4%	7.8%	8.7%	9.4%	9.0%	7.9%	10.0%		Return on Retained t			10.5% 4.5%
CURRENT POSITION 2016 2017	3/31/18 34% 65%	56%	52%	57%	40%	50%	50%	56%	68%	55%		All Div'ds			58%
Cash Assets 75.0 82.0 Accts Receivable 269.0 272.0	81.0 BUSINESS: A 273.0 investor-owned											accounting The Vangu			
Other 440.0 366.0 Current Assets 784.0 720.0	375.0 services to over 729.0 lated presence	er 15 million e in 16 s	people in states.) N	46 state	es and C ited bus	anada. (I iness as	Reau- a	of outstar	iding sha	ares; Bla	ckRock,	Inc., 7.49 sident & (k; officer	s & dire	ctors,
	1604.0 municipalities	and military	bases with	h the ma	aintenanc	e and up	keep (Chair.: Ge	eorge Ma	cKenzie.	Address	s: 1025 La	aurel Oal	Road,	Voor-
815.0 903.0 Current Liab. 2392.0 2325.0 2	802.0 as well, Regul 2539.0 America											to be			
NNUAL RATES Past Past Est'd f change (per sh) 10 Yrs. 5 Yrs. to '2	'15-'17 quarterl	y_divi	dend	by	a go	enero	us l	ole tha	an the	e rest	of th	ne gro to rec	up. Tl	nīs ye	ear,
levenues 3.0% 3.5% 4 Cash Flow" 50.0% 6.0% 7	.0% the board	l raisec	l the	payot	ît by	\$0.04	laa	ind ris	se ano	ther (6% in	2019,	to \$3.	50.	
amings 7.5% 10 Vividends 8.5% 10	0.0% Share to											emaiı v spen			
ook Value 1.0% 4.0% 6 Cal- QUARTERLY REVENUES (\$ mill.)	Full industry a			ilso v	vell a	bove t	the a	nnual	lly thi	rough	early	nêxt ets. E	decad	e on i	im-
ndar Mar.31 Jun. 30 Sep. 30 Dec. 31	Year The met	hod of	the co				ess v	vill lik	cely a	id in	fundi	ng a c	lecent	port	ion
016 743.0 827.0 930.0 802.0	3159.0 is not a 3302.0 been follo	wing a	simple	e forn	nula f	for som	me b	alance	e shee	t sho	uld no	till, tl ot dete	riorat	e mu	ch.
	3357.0 time nov 3440 smaller w							Certai hares	n ir of i	vest	ors : est 7	may True, t	find	the	se is
	3600 ly reduce	e opera	ating	exper	nses	due	to o	nly ex	pecte	d to I	keep j	pace v	vith tl	ne ma	ar-
ndar Mar.31 Jun. 30 Sep. 30 Dec. 31	Full economies Year the currer	nt state	of the	water			he b	ad cor	isider	ing th	ie Wat	But, t ter Uti	ility Iı	ndust	ry
015 .44 .68 .96 .56 016 .46 .77 .83 .57	2.64 U.S. Mo 2.62 municipal					ll ai nmen	nd ra uts fo	anks a Mowe	among 1 bv	g the <i>Valu</i>	lowes	st of a <i>ne</i> . Als	ll the	grou	ps rs
017 .52 .73 1.12 .01 018 .59 .81 1.20 .70	2.38 do not ha	ve the	financi	ial w	herew	ithal	to of	ften h	ave to	o forfe	eit a s	substa	ntial	amou	nt
)19 .60 .88 1.27 .75	3.50 waste faci	lities. Ír	n addit	ion, b	ecaus	e of t	he w	ith he	althy	divid	end g	purch rowth	prosp	ects.	In
ai- QUARTERLY DIVIDENDS PAID ^B # dar Mar.31 Jun.30 Sep.30 Dec.31	Full many red Year tions, Ame						a- th	iis cas	se, AV	VK's	yield	is clos ough	se to	the i	n-
014 .28 .31 .31 .31	1.21 and raise	operatin	ıg marş	gins.	5		p	otentia	al out	to 20	21-20	23 is s	ubpar	, that	's
015 .31 .34 .34 .34 016 .34 .375 .375 .375	1.33 Bottom-li 1.47 both this	year a	nd ne	xt. Tl	he cor	npany	's is	a via	ible oj	ption	for th	group. 10se ir	ivesto	rs wł	
017 .375 .415 .415 .415 018 .415 .455	1.62 operating mostly res	strategy	/ (with	a fe	w exc	eptior	ns m	ust ha a <i>mes 1</i>	ive ex	posur	e to t	he wat	ter sec July 1	tor.	
Diluted earnings. Excludes nonrecur.		-			-						nv's Fina			<i>3, 20</i> B-	

(A) Diluted earnings. Excludes nonrecur. (\$0.65) loss in '17 due to change in tax law. and December.
Div. reinvestment available. losses: '08, \$4.62; '09, \$2.63; '11, \$0.07. Disc. Next earnings report due mid-August. Quarterly (C) In millions. (D) Includes intangibles. On oper.: '06, (\$0.04); '11, \$0.03; '12, (\$0.10); earnings do not sum in '16 due to rounding. (B) 12/31/17: \$1.379 billion, \$7.72/share. (E) Pro '13,(\$0.01). GAAP used as of 2014, except for Dividends paid in March, June, September, forma numbers for '06 & '07. '0 2018 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating any printed or electronic publication, service or product.

Company's Financial Strength Stock's Price Stability Price Growth Persistence Earnings Predictability B+ 100 85 90

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Staff/206 Muldoon/4

AQUA AMER	CANY	SE-WTR			recent Price	35.4	4 P/E RAT	10 25.	$3^{(\text{Trail})}_{\text{Med}}$	ing: 26,1 ian: 22.0	P/E RAT	^E 1.3	7 div'd Yld	2.	5%	/ALU LINE	and the second se	
TIMELINESS 4 Lowered 5/1	/18 Hig	h: 21.:	3 17.6	17.2 12.3	18.4 13.2	19.0 15.4	21.5 16.8	28.1	28.2 22.4	31.1 24.4	35.8	39.6 29.4	39.4 32.4			Targe 2021	t Price 2022	Rang
SAFETY 2 Raised 4/20/ TECHNICAL 3 Lowered 6/2	2 LEG	ENDS 1.60 x Divi divided by	dends p sh Interest Rat	e														80
BETA ,75 (1.00 = Market)	4-for-3	1.60 x Divi divided by Relative Pr split 12/0	ice Strength 5	ĩ 📙				- 5-fc	r-4									-60 -50
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2002 2003 2004 2	005 2006		2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		JE LINE P	UB. LLC	
2.28 2.38 2.78 .76 .77 .87	3.08 3.2 .97 1.0		· ·	3.93 1.29	4.21	4.10 1.45	4.32 1.51	4.32 1.82	4.37 1.89	4.61 1.87	4.62	4.56 2.12	4.75 2.20	5.00 2.40		es per sh low" per s	sh	6. 2.
.43 .46 .51 .26 .28 .29	.57 .5 .32 .3			.62 .44	.72 .47	.83 .50	.87 .54	1,16 .58	1.20 .63	1.14	1.32	1.35 .79	1.40 .85	1.50 .91		spersh / cl'dpers		1. 1.
.96 1.06 1.23	1.47 1.64	4 1.43	1.58	1.66	1.89	1.90	1.98	1.73	1.84	2.07	2.16	2.69	2.65	2,65	Cap'l Sp	ending pe	er sh	2.
3.49 4.27 4.71 41.49 154.31 158.97 1	5.04 5.5 1.21 165.4			6.50 170.61	6.81 172.46	7.21 173.60	7.90 175.43	8.63 177,93	9.27 178.59	9.78 176.54	10.43 177.39	11.02 177.71	11.00 178.25	12.00 178.75		lue per sh n Shs Out		14. 180.
23.6 24.5 25.1 1.29 1.40 1.33	31.8 34.7 1.69 1.87	1		23.1 1.54	21.1 1.34	21.3 1.34	21.9 1.39	21.2 1.19	20.8 1.09	23.5 1.18	23.9 1.25	24.7 1.24	Bold fig Value			'l P/E Rati P/E Ratio		23 1.
	.8% 1.8%	1	2.8%	3.1%	3.1%	2.8%	2.8%	2.4%	2.5%	2.6%	2.3%	2.4%	estim			'l Div'd Yi		2.8
APITAL STRUCTURE as o tal Debt \$2186.8 mill. Due		68.4 mill.	627.0 97.9	670.5 104,4	726.1 124.0	712.0 144.8	757.8 153.1	768.6 205.0	779.9 213.9	814.2 201.8	819.9 234.2	809.5 239.7	850 250	890 270	Revenue Net Profi			11 3
Debt \$2063.1 mill. LT Ir	terest \$83.0 (51% of Cap	mill.	39.7%	39.4%	39.2%	32.9%	39.0%	10.0%	10.5%	6.9%	8.2%	6.6%	9.0%	15.0%	Income 1	ax Rate		10.0
ension Assets-12/17 \$270.	. ,	•)	54.1%	 55.6%	 56.6%	 52.7%	 52.7%	1.1% 48.9%	2.4% 48.5%	3.1% 50.3%	3.8% 48.4%	6.3% 50.6%	6.5% 51.0%			6 to Net P m Debt R		3.5 53.5
d Stock None	Oblig. \$3	21.0 mill.	45.9% 2306.6	44.4% 2495.5	43.4% 2706.2	47.3% 2646.8	47.3% 2929.7	51.1% 3003.6	51.5% 3216.0	49.7% 3469,5	51.6% 3587.7	49.4%	49.0% 4250	46.5% 4600		Equity R ital (\$mill		46.5 56
ommon Stock 177,897,654 of 4/30/18	shares		2997.4	3227.3	3469.3	3612.9	3936.2	4167.3	4402.0	4688.9	5001.6	5399.9	5775	6070	Net Plan	(\$mill)		68
014/30/10			5.7% 9.3%	5.6% 9.4%	5.9% 10.6%	6.9% 11.6%	6.6% 11.0%	8.0% 13.4%	7.8% 12.9%	6.9% 11.7%	7.6% 12.7%	7.1%	7.0% 12.5%	7.0% 13.0%		1 Total Ca 1 Shr. Equ		7.5 12.5
ARKET CAP: \$6.3 billion (9.3%	9.4%	10.6%	11.6%	11.0%	13.4%	12.9%	11.7%	12.7%	12.2%	12.5%	13.0%	Return or	n Com Eq	uity	12.5
JRRENT POSITION 201 (\$MILL.)		3/31/18 3.2	2.8% 70%	2.7% 72%	3.7% 65%	4.6% 60%	4.3% 61%	6.7% 50%	6.1% 52%	4.7% 60%	5.6% 56%	5.1% 59%	5.0% 59%		Retained All Div'ds			4.5) 62)
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ther14. urrent Assets128.	14.0	<u>13.8</u> 124.1	dents ir	n Pennsy	lvania, O	hio, Norl	h Caroli	na, Illinoi	s, Texas	New	8.8%; St	ate Stree	et Capita	1, 5.0%	(3/18 Pro	xy). Pres	sident &	Chie
cts Payable 59.1 bbt Due 157.2	59.2 117.4	40.2 123.7	ees. Ac	quired A	Indiana, a quaSourc	e, 7/13;	North M	aine Utili	ies, 7/15	; and	nia. Addr	ess: 762	West La	ancaster	anklin. Ind Avenue,	Bryn Mav	vr, Penn	sylva
her 84.4 nrrent Liab. 301.4		<u>95.2</u> 259.1			pply rever erica						nia 1901							
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ok Value 6.5%		5.5%	states	s incl	uding	Illin	ois, l	[ndian	a, Ol	nio,	annua	l outl	ays s	hould	rema			
lar Mar.31 Jun.30 Sep	30 Dec 31				ylvani s are j						throug T he					nains	sol	id.
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19 205 225 233	225	890	leade:	r Ăm	he sa erican	Wate	er Wo	orks.	That	is, '	follow that	garnei						
al- EARNINGS PER S Jar Mar.31 Jun.30 Sep		Full Year			is tak gment						rating. These	-	es ar	e rai	ıked '	to un	dern	er-
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3¢; '12, 18¢. Excl. gain from : '12, 7¢; '13, 9¢; '14, 11¢. i	disc. opera-	(B) Di	vidends h Sept. & D	istorically	paid in e	arly Marc	:h,	, , , , , , , , , , , , , , , , , ,	. ,	0			Stock'	s Price S		-	9	95 95 95

tions: '12, 7¢; '13, 9¢; '14, 11¢. May not sum due to rounding. Next earnings report due Au-available (5% discount). © 2018 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of any kind. THE FUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

Staff/206 Muldoon/5

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.63	.61	.73	.74	.67	.75	.95	.98	.91	.86	1.02	1.02	1.19	.94	1.01	1.40	1.45	1.65	Earnings per s		
.56 2.91	.56	.57	.57 2.01	.58 [·] 2.14	.58 1.84	.59	.59 2,66	.60 2.97	.62 2.83	.63	.64 2.58	.65 2.76	.67 3.69	.69 4.77	.72 5.40	.75 4.35	.78	Div'd Decl'd pe Cap'l Spending		
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30.36 19.8	33.86 22.1	36.73	36.78 24.9	41.31 29.2	41.33 26.1	41.45	41.53 19.7	41.67 20.3	41.82	41.98 17.9	47.74 20.1	47.81	47.88 24.8	47.97 29.6	48.01 26.9	48.50 Bold fig	49.00	Common Shs C Avg Ann'l P/E I		5
1.08	1.26	1.06	1.33	1.58	1.39	1.19	1.31	1.29	1.34	1.14	1.13	1.04	1.25	1.55	1.34	Value estim	Line	Relative P/E Ra	itio	.
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tal De	bt \$796.	CTURE as 7 mill. Dι	ie in 5 Yi	rs \$291.0		410.3 39.8	449.4 40.6	460.4 37.7	501.8 36.1	560.0 42.6	584.1 47.3	597.5 56.7	588.4 45.0	609.4 48.7	666.9 67.2	685 70.5		Revenues (\$mi Net Profit (\$mil		
Debt	\$515.7 r	nill. LT		t \$36.0 m % of Cap		37.7%	40.3%	39.5%	40.5%	37.5%	30.3%	33.0%	36.0%	35.5%	30.1%	21.0%		Income Tax Rat		21.
nsion	Assats.	-12/17 \$46	•	•	·	8.6% 41.6%	7.6% 47.1%	4.2%	7.6%	8.0%	4.3%	2.7%	4.3%	6.1%	3.5%	5.0% 43.0%		AFUDC % to Ne Long-Term Deb		5. 42.
			lig. \$67	1.3 mill.		58.4%	52.9%	47.6%	48.3%	52.2%	58.4%	59.9%	55.6%	55,4%	57.3%	57.0%	57.5%	Common Equity	/ Ratio	58.
	k None					690,4 1112,4	794.9 1198.1	914.7 1294.3	931.5 1381.1	908.2 1457.1	1024.9 1515.8	1045.9 1590.4	1154.4 1701.8	1191.2 1859.3	1209.3 2048.0	1240 2075		Total Capital (\$) Net Plant (\$mill		1.
mmor	n Stock	48,074,00	0 shs.		ľ	7.1%	6.5%	5.5%	5.5%	6.3%	6.0%	6.3%	5.2%	5.5%	7.1%	7.0%	7.5%	Return on Total	Cap'l	7.
						9.9% 9.9%	9.6% 9.6%	8.6% 8.6%	8.0% 8.0%	9.0% 9.0%	7.9% [•] 7.9% •	9.1% 9.1%	7.0% 7.0%	7.4% 7.4%	9.7% 9.7%	10.0% 10.0%		Return on Shr. I Return on Com		11. 11.
	and the second sec	1.9 billion				3.8%	3.8%	3.0%	2.3%	3.4%	3.4%	4.1%	2.0%	2.4%	4.7%	5.0%	6.0%	Retained to Con	n Eq	5.
(\$MILL	IT POSI)				/31/18	61%	60%	66%	71%	62%	56%	55%	71%	68%	51%	52%		All Div'ds to Net		5
sh As 1er		110	5.6 1		34.7 131.1	nonregu	ESS: Calif Ilated wa	ter servi	ce to 48	4,900 c	ustomers	in 100	com-					ławaii Utilities business, 19%		
rrent / cts Pa	Assets iyable	142	7.8	94.0	165.8 73.6		s in the s ers. Also o											Off. and dir. own ployees. Pres. a		
bt Due 1er	ē	123 49			281.0	Main se	rvice are	as: San	Francisco	Bay an	ea, Sacra	amento V	/alley,	A. Kropel	nicki Inc.	: DE. A	ddr.: 172	0 North First S	t., San Jo	ose, (
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NUAL	RATES	Past	Past I	Est'd '15-		profi	ts sh	ould	rebou	ınd i	n the	e seco	ond	an un	solicit	ed al	l-cash	WT stepp tender of	ffer for	r th
/enue	per sh) :S	10 Yrs. 4.0%	5 Yrs. 1.59	to '21 % 2.4	1-'23 5%	quar	ter. T	`he re	gulate	ed and	d non	regula	ated	former	, woi	rth \$	68.25	a share. ely reject	How	eve
ish Flo nings		5.5% 4.5%	3.5% 4.0% 2.5%	% 4.8 % 9.8	5%	the \mathbb{N}	làrch	interi	m. Ser	veral	factor	s, incl	lud- i	the lof	ty pre	emiun	n at tl	he time of	the pr	rôp
dends k Val		2.0% 4.5%	2.5% 5.0%	% 6.8 % 3.0														er's go-sh and both		
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5	.03		.52	.18	.94	deed,	recen	t rate	e incre	eases	for c	ustom	ers c	ient ti	reatm	ent p	lants,	need to b	e brou	۱gh
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 August.
 (C) Incl. intangible assets. In '1/: \$24.8 mill.,
 Price Growth Persistence
 35

 (B) Dividends historically paid in late Feb.,
 \$0.52/sh.
 Price Growth Persistence
 35

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 35

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Staff/206 Muldoon/6

C0	NN	ECTI	CUT	1			WS	RECENT	66.2	-		O (Med		RELATIN P/E RAT	ie 1.9	5 DIV'I YLD	1.	9%	/ALU LINE	B	
TIMELI Safet		- Suspen 3 New 1/1		High: Low: LEGE	25.6	3 29.0 4 19.3	26.4			32.8 26.2	36.4 27.8		39.9 33.2	58.3 37.5	65.0 50.8	69.7 48.9			Targe 2021	t Price 2022	Rai
		- Suspen		1.: di	30 x Divio vided by I	dends p sh Interest Rat	. –														+1
BETA .	65 (1.00) = Market) ROJECTI		Options: `	Yes	ce Strength cates reces	sion				<u></u>				1. 650	L.III e					
	Price		nn'l Total Return				1				+		1111		111111111	111			*****		-+-4
ligh .ow	65 45	(Nil) (-30%)	2% -6%	ակ	·			Hillin 111	Աղուրդ	111111111	1, 1 ¹¹¹ 111	hm ¹¹¹ 11.	1								
		sions D J F	МАМ					- 1 ₁ 11													\pm
Buy ptions Sell	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	050	100			1					<u> </u>	······			•						+-
		Decisio	ns								1					1.				N 6/18 L ARITH. INDEX	+
Buy Sell	54 45	53	1Q2018 59 58	Percent shares traded	: 12 - 8 - 4 -								4.1.1.1					1 yr.	STOCK 20.1 105.0	INDEX 13.9 32.8	F
d's(000) 002	6356 2003		6062 2005	2006	2007	2008		2010)/////////////////////////////////////	2012	2013	2014	2015	2016	2017	2018	2019		159.0 IE LINE PL	71.5	21-
5.77	5.91	1	5.81	5.68	7.05	7.24	6.93	7.65	7.93	9.47	8.29	8.45	8.58	8.77	8.87	9.45	9,95	Revenue	s per sh		1
1.78 1.12	1.89 1.15	1.16	1.62 .88	1.52 .81	1.90 1.05	1.95 1.11	1.93 1.19	2.04 1.13	2.11 1.13	2.64 1.53	2.63 1.66	2.97 1.92	3.18 2.04	3.31 2.08	3.39 2.13	3.35 1.85	3.85 2.40	"Cash Fl Earnings	ow"pers pershA		
.81 1.98	.83		.85 1.96	.86 1.96	.87	.88 2,44	.90 3.28	.92 3.06	.94 2.61	.96 2.79	.98 3.02	1.01	1.05 4.29	1.12 5.93	1.18 4.39	1.24 4.45	1.30 4.00	Div'd Dec Cap'l Spe			
0.06	10.46	10.94	11.52	11.60	11.95	12.23	12.67	13.05	13.50	20.95	17.92	18.83	20.01	20.98	24.34	24.70	25.70	Book Val	ue per sh	D	2
7.94 24.3	7.97 23.5	1 1	8.17 28.6	8.27 29.0	8.38 23.0	8.46 22.2	8.57 18.4	8.68 20.7	8.76 23.0	8.85 19.4	11.04 18.4	11.12 17.5	11.19 17.6	11.25 23.3	12.07 26.5	12.15 Bold fige	12.25 res are	Common Avg Ann'			1.
1.33 3.0%	1.34 3.0%	1.21 3.1%	1.52 3.4%	1.57 3.6%	1.22 3.6%	1.34 3.6%	1.23 4.1%	1.32 3,9%	1.44 3.6%	1.23 3.2%	1.03 3.2%	.92 3.0%	.89 2.9%	1.22 2.3%	1.33 2.1%	Value estim		Relative F Avg Ann'l		1d	2
PITAI	STRU	CTURE a	s of 3/31/	18		61.3	59.4	66.4	69.4	83.8	91.5	94.0	96.0	98.7	107.1	115		Revenues	s (\$mill)	iu	4
	bt \$258 \$252.2	mill. Ľ	ue in 5 Yı T Interest	\$9.0 mill		9.4 27.2%	10.2 19.5%	9.8 35.2%	9.9 41.3%	13.6 32.0%	18.3 28.0%	21.3	22.8 3.5%	23.4	25.1 19.0%	22.5 21.0%		Net Profit Income Ta		·	21.
		•	16% of Ca			1.7%	50.6%	49.5%		1.7%	2.0%	2.4%	2.3%	5.1%	3.1%	3.0%	2.5%	AFUDC %	to Net Pr		2.
ases, nsion	Uncapi Assets	-12/17 \$7			ui.	52.7%	49.1%	50.2%	46.5%	49.0% 50.8%	46.9% 52,9%	45.7% 54.1%	44.1% 55.7%	45.4% 54.4%	46.3% 53.6%	46.5% 53.5%		Long-Tern Common			45. 55.
	L 00 0		blig. \$88.			196.5 302.3	221.3 325.2	225.6 344.2	254.2 362.4	364.6 447.9	373.6 471.9	386.8 506.9	402.4 546.3	433.8 601.4	547.8 697.7	560 700		Total Capi Net Plant			(
	k \$0,8 r		fd Divd N	1WF	-	5.9% 9.0%	5.5% 9.3%	5.4% 8.6%	4.9% 8.3%	4.8% 7.3%	5.9% 9.2%	6.4%	6.5% 10.1%	6.3% 9.9%	5.4%	4.5%	6.0%	Return on	Total Ca		6.:
		12,089,12		0)		9.1%	9.4%	8.7%	8.3%	7.3%	9.2%	10.2%	10.1%	9.9%	8.5% 8.3%	7.5% 7.5%	9.5%	Return on Return on	Com Equ	lity	11. 11.
	T POSI	TION 2	on (Small 2016 2 1.6		31/18	1.9% 79%	2.3% 76%	1.6% 81% Inecticut	1.4% 83%	2.8% 62%	3.8% 59%	4.8% 53%	4.9% 52%	4.6% 54%	3.5% 55%	2.5% 67%	54%	Retained to All Div'ds t	to Net Pro	of	5. 5:
counts	Recei	vable 1	3.0	15.0 17.1	12.8 19.4	holding	company	, whose	income	is derive	ed from	earnings	of its 1	Heritage	Village, F	ebruary,	2017. lr	Saco Wate	. Has 29	4 emplo	ovee
rrent A cts Pa	∖ssets vable			35.7 11.3	36.2 6.9	2017, 95	i% of ne	bsidiary (t income	was de	rived from	m these	activities.	Pro- f	ficers and	director	rs own 1	1.2% of	Officer: E the comm	ion stocł	; Black	Roc
ot Due er	9	3	4.9 7.1 2	6.2	6.2 34.0	out Conr	ter servic necticut a	ces to 450 and Main	5,000 pec e. Acquir	ed The I) municip Maine Wa	alities thr ater Com	ough- I pany, (nc., 7.0%)6413. Te	(4/18 pi lephone:	roxy). Ad (860) 66	ldress: 9: 69-8636.	3 West Ma Internet: v	ain Stree ww.ctwa	t, Clinto ater.com	n, (1.
rent L		5 Past		1.5 Est'd '1	47.1	Conn with		ut Wa					ger [The o	leal	with	SJW	ougl	at to	cre	at
iange (ienues	per sh) S		5 Yrs.	to '21	-'23	this y	vear, a	appea	urs to	be b	ack o	n tra	ck. 🗅	l'he c	ombiı	ned d	compa	n sev my w	ould	be	th
sh Flo 1ings	w"	7.0% 8.5%	8.0% 10.5%	6 5.5	%	There the t	ransa	ction,	speci	fically	n an a	ameno	leď i	n the	U.S.,	span	ning	wned Conne	cticut	, Tex	as
dends k Valı		2.5% 6.5%	3.5% 6.5%	6 5.5 6 3.5		45-day nectic	y go-s ut co	shop uld h	provis ave s	ion i olicite	n wh ed offe	ich C ers fr	on- 1	Maine,	and	Cali	fornia	. Inde base w	ed, tl	he to	ota
	QUART	ERLY REVE Jun. 30 S	ENUES (\$ m ep. 30 D	nill.) ec. 31	Full	other and n	partie	es. Thi	is peri	od ha	is sind	e end	ed, r	loticea	ıbly, v	vith o	perat	ional e	efficier	ncy a	nd
5 3	20.0	26.6	28.4	21.0	96.0	cially	recei	ived.	Howe	ver,	prior	to t	he s	cale.	Mored	over,	capita	y to i al inve	estme	nts a	are
7 2	21.6 22.5	27.9	31.8 2		107.1	above: broke								oised oth d	to co compa	ntinu nies	e ove alrea	r the i .dy ha	long l ive s	iaul, trate	as gio
	24.9 2 7.0					a sizal per sh							.25 p	lans i	n mot	ion to	boosi	t spend ts, and	ling o	n wa	tei
ar M			SHARE A		Full	stock :	marke	edly h	igher.	Ôn a	l simil	ar no	te, iı	nfrasti	ructur	re. Co	nnect	icut is	on t	rack	to
5	.28	.77	.79	.20	2,04	Everso	<i>r</i> ith a	bid	(whicl	ı ŵas	pron	ptly :	re- g	rades.				on this	-		
	.28 .36	.89 .73	.90	.14	2.13	jected) the de								t .the ome r	rece iear-t	nt qu erm	uotat	ion, tl le to (here Conne	is st	ill 11t
	1.10 .38	.77 .80			1.85	receive mon s	e 1 <u>.</u> 13	75 sh	ares o	f SJV	V Gro	up con	m- W	Vater'	s sto	ck p	rice.	This :	issue	is u	n-
			NDS PAID	B _M F	Full	\$77.20) for e	each sl	hare o	f CTV	VŠ sto	ck he	ld. m	lerger	but,	based	l on S	due to SJW's :	recent	pric	ce,
			ep.30 De 2575 .2			Overal entitie:							th sł	lares	of CT	'WS a	ire tra	ading : eal's va	at rou	ıghly	а
5 .2	2575	.2575 .	2675 .2	2675 1	1.05 a	and a secure	re p	resent	ly m	oving	forw	vard	to th	iink it	wou	ld be	wise	for inv	vestor	s, bo	th
1 .2	2825				-18 F	proval.	The	transa	ction	is exp	ected	to clo	se sł	iares,	for no	w.		o hold			
			mings rep	ort due l		by the $\frac{1}{1}$		r 2018	•				N	fichola	s P. P				July 1		
igust, vidend	ls histo	rically pai	d in mid- ber. ¤ Div	March,	(C) In m (D) Incl		ngibles.	ln 2017:	\$67.0 n	nii-						Stock's	Price St rowth Pr	ersistence	5	· 8: 5: 8:	5

(B) Dividends historically paid in mid-March, | (D) includes intangunes. III 2017. 307.0 IIIII⁻ June, September, and December. a Divid rein- | lion/85.55 a share. © 2018 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without warranties of an kind. THE PUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR ONISSIONS HEREIN. This publication is strictly for subscriber's own, non-commercial, internal use. No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product. To subscribe call 1-800-V/ALUELINE

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CONSOL. WATER C	1		F	RICE	12.7		10 21.	J (Med	lian: 25.0) RELATIV P/E RAT	0 1.1		6.	0% VALUE LINE	
TIMELINESS 4 Raised 6/29/18 High: Low:	23.3	29.8 7.6	21.3 6.4	15.1 8.1	11.7 7.3	9.2 6.7	16.9 7.5	14.5 8.4			14.0 10.0	15.4 12.0		Target Pric 2021 202	
SAFETY 3 New 1/17/14 LEGE	NDS .00 x Divider livided by Inte Relative Price	nds p sh terest Rate					ļ				ļ				40
BEIA .95 (1.00 = Market) 2-107-1 S	ipiit 8/05	e Strength				\sim			-	\sim					
2021-23 PROJECTIONS Shaded	d area indical	1													
High 35 (+175%) 30%					111,			, 1, 111 11, 11, 11, 11, 11, 11, 11, 11	իրոր	<u> 1 ¹ 1 </u>	սլո _ս պար	11/110			12 10
Insider Decisions		jane i		····		[1] ¹¹ 1,1	,		1						8
toBuy 0 0 0 0 0 0 0 0 0 0 Options 0 0 7 0 8 0 5 0 0	:				· · · · · ·										0
toSell 0 0 0 0 0 0 2 0 0 Institutional Decisions							1					ŀ		% TOT. RETURN 6/18 THIS VL ARITH STOCK INDEX	
3Q2017 4Q2017 1Q2018 Percer to Buy 39 42 40 shares to Sell 32 21 38 traded	16 -													STOCK INDEX 1 yr. 6.7 13.9 3 yr. 10.4 32.8	-
10 Sell 32 21 38 traded Hids(000) 7940 7715 8203 traded 2002 2003 2004 2005 2006		2008	2009	1011111 2010	2011	2012	2013	2014	2015		2017	11111 2018	2019	5 yr. 27.8 71.5 © VALUE LINE PUB. LLC	121-2
1.52 1.68 2.02 1.12 2.71	3.41	4.52	3.99	3.49	3.79	4.49	4.35	4.46	3.86	3.89	4.18	4.05	4.20	Revenues per sh	10.
.50 .63 .77 .37 .87 .32 .42 .49 .23 .59	1.20 .79	.95 .50	1.18 .74	.86 .43	.83 .42	1.17 .64	.96 .58	.80 .42	.89 .51	.95 .27	1.12 .41	1.05 .60	1.15		1.
<u>.21</u> .21 .23 .12 .24 .39 .19 .24 .77 1.83	.20	.33	.28 .18	.30 .09	.30 .96	.30 .31	.30	.30	.30	.30	.31 .31	.35	.40		
2.64 3.89 4.20 2.54 7.49	8.21	8.36	8.53	8.69	8.83	9.20	9.44	9.58	9.81	9.79	9.91	10.45	11.15	Book Value per sh D	12.
7.99 11.37 11.51 23.46 14.13 21.6 19.3 23.1 80.0 43.0	14.40 35.4	14,53 37.8	14.54 19.0	14.55 26.9	14.57 22.4	14.59 12.4	14.69 20.0	14.72 28.3	14.78 22.7	14.87 44.8	14.92 29.0		15.25 ures are	Common Shs Outst'g C Avg Ann'l P/E Ratio	16.
1.18 1.10 1.22 4.26 2.32 3.1% 2.6% 2.0% .7% .9%	1.88 .7%	2.27 1.7%	1.27 2.0%	1.71 2.6%	1.41 3.2%	.79 3.8%	1.12 2.6%	1.49 2.5%	1.14 2.6%	2.35 2.5%	1.41 2.6%	Value estin		Relative P/E Ratio Avg Ann'l Div'd Yield	1. 2.2
APITAL STRUCTURE as of 3/31/18		65.7	58.0	50.7	55.2	65.5	63.8	65.6	57.1	57.9	62.3	61.0		Revenues (\$mill)	1
otal Debt \$.3 mill. Due in 5 Yrs \$0.3 r T Debt None LT Interest None	nill.	7.2	10.8	6.3	6.1	9.3	8.6 	6.3	7.5	4.0	6.1	9.0 NMF	10.5 NMF	Net Profit (\$mill) Income Tax Rate	21 NN
eases, Uncapitalized: Annual rentals \$.6 r	nill.	14.8%	 13.8%		4.0% 5.1%	3.7%				3.7%		NMF Nil	NMF Nil	AFUDC % to Net Profit Long-Term Debt Ratio	` N∦
o Defined Benefit Pension Plan		85.2%	86.2%	88.2%	94.9%	96.3%	99.8%	99.8%	100.0%	100.0%	100.0%	100%	100%	Common Equity Ratio	1 100
fd Stock NMF (33,488 shares out.)		142.7 65.1	143.9 61.2	143.3 56.2	135.6 64.3	139.4 61.6	138.9 58.6	141.2 56.4	145.0 53.7	145.6 53.1	147.9 50.5	157 55.0		Total Capital (\$mill) Net Plant (\$mill)	2) 1.
Div'd NMF ommon Stock 14,959,309 shs.	-	5.7%	8.1% 8.7%	4.9%	5.0% 4.7%	7.0%	6.2% 6.2%	4.4%	5.2% 5.2%	2.7%	4.2%	5.5% 5.5%		Return on Total Cap'l Return on Shr. Equity	10.5
s of 5/4/18		5.9%	8.7%	5.0%	4.7%	6.9%	6.2%	4.4%	<u>5.2%</u> 2.1%	2.7%	4.1%	5,5%	6.0%	Return on Com Equity Retained to Com Eq	10.5
ARKET CAP: \$200 million (Small Cap)		2.8% 52%	4.6% 46%	1.5% 69%	1.0% 79%	3.6% 48%	3.0% 51%	73%	2.1% 59%	112%	1.1% 73%	2.5% 58%		All Div'ds to Net Prof	5.0% 50%
URRENT POSITION 2016 2017 3 (\$MILL.) ash Assets 39.3 47.2		BUSINES seawater												25.8 million gallons per de ees. President & CEO : Fr	
ther 5.1 4.5	14.8	areas wh scarce or	ere na	turally o	curring	supplies	of pota	ble wate	er are	McTagga	rt. Off./D)ir. own	2.5% o	f stock; First Manhattan ffice Park Windward Thr	, 5.19
urrent Assets 60.9 66.7 ccts Payable 4.9 5.7	65.8 5.6 n	mosis tec	h. It pr	ovides w	ater in t	he Caym	nan Islan	ds, Beliz	e, the	Floor, W	est Bay I	Road P.	O. Box	1114 Grand Cayman, KY	1-1102
ebt Due .5 .7 ther <u>1.3 1.2</u>	.3	Bahamas, Conso										· · · · · · · · · · · · · · · · · · ·		277. Internet: www.cwco.c	
urrent Liab. 6.7 7.6 NNUAL RATES Past Past Est'd	1.2	ary is this bu	n't d	oing	well.	CWC	O owr	ıs 519	6 of	the h	eart d	of the	e bus	iness. Through d uses desalina	sub-
hande (ner sh) 10 Yrs 5 Yrs fo 12	1-23	and s	oecia	lity p	roduc	ts, as	well	as r	oro-	plants	to p	rovid	e wat	ter to several c	oun-
venues 5.0% 5% 16 ash Flow" 2.0% 5% 17. rnings -3.0% -4.5% 22. ridends 5.0% 13.	5% V 5% V 0% f	vides of for mu	iesig inicir	ning pal sy	and e stems	ngine The	ering funda	servia ament	ces, cals					In the first qua represented 429	
idends 5.0% 13. ok Value 5.0% 2.0% 4.	5%	of this utilitie												evenues, and 519 Relations with re	
al- QUARTERLY REVENUES (\$ mill.) far Mar.31 Jun. 30 Sep. 30 Dec. 31	Full n	ment f ly to	or de	ecades	, are :	now s	pendi	ng he	av-	lators	here	have	not a	ilways been smo "OfReg" was est	oth.
15 14.7 14.4 14.6 13.4	57.1 p	pipelin	es.	Since	becc	ming	invo	lved	in	lished	two y	years	ago,	and it is yet to	b be
17 15.6 15.3 16.6 14.8	62.3	Aerex, tions, l								seen 11 tween				l can be reached	be-
18 14.3 15.5 15.5 15.7 19 16.0 16.0 16.0 16.0	61.0 fc 64.0 tl	orcing he val	a r ue of	ecent the c	write	down v.	(non	cash)						s a small, eet. At the end	
II- EARNINGS PER SHARE A Iar Mar.31 Jun. 30 Sep. 30 Dec. 31	Full T	l'he n	ews	out	of Me	xico			en- i	the fir	st_qua	arter,	all d	lebt outstanding	to-
15 .13 .15 .12 .11	.51 ir	ng for	son	ne_tir	ne on	plar	nning	a la	rge (compai	ny ha	d aln	nost \$	ion. Moreover, t \$44 million in c	
16 .15 .15 d.13 .10 17 .18 .11 .08 .04	.41 to	lesalin o Tijua							tly (en 7	on han F hese	d, or o shar	close i es of	to \$3 fer tl	a share. he highest pot	en-
18 .14 .17 .16 .13 19 .19 .18 .17 .16	.00 ez	xpand otable	ing,	and t	here :	is a r	need f	or mo	ore t	tial to	otal 1	retur	ns ir	1 the group, I downside. CW	out
I- QUARTERLY DIVIDENDS PAID ^B ■ ar Mar.31 Jun.30 Sep.30 Dec.31	Full fo	ound t	wo p	artne	rs, ind	ludin	g Sue	z Înte	er- t	ouilds	projec	ts in	whic	h it is not guar	an-
14 .075 .075 .075 .075	.30 m	ationa 1ent, t	o for	m a jo	int ve	nture	. Hav	ing su	ich v	vith th	ie oth	er m	embeı	ssets, as is the c rs in this indust	ry.
15 .075 .075 .075 .075 16 .075 .075 .075 .075	.30 +1	credi he risl							ed 7	Therefo	ore, th	nis sta	ock m	ay carry too mu l utility investor.	ıch
17 .075 .075 .075 .075 18 085 085	.30 R	losarite	o pla	nt.					-	Tames .			JProd	July 13, 2	
Fully diluted earnings. Excludes losses discontinued operations: '17, \$0.08 a	April, Jul	ly, and O n availabl	ctober. e.	■ Divide	nd reinve	st- mill	lion/\$0.81	a share		•			any's Fin s Price S		B+ 30

(A) Fully diluted earnings. Excludes losses | April, July, and October.
 Pully diluted earnings. Excludes losses | April, July, and October.
 Dividend reinvest-from discontinued operations: '17, \$0.08 a ment plan available.
 Share. Next earnings report due mid-August.
 (C) In millions adjusted for stock split.
 (B) Dividends historically paid in late January, | (D) Includes intangibles. As of 12/31/17, \$12.1
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Stock's Price Stability Price Growth Persistence Earnings Predictability 30 20 45

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MIDDLESEX WAT	ERNDO	Q-MSEX	۲ ۲	RECENT	42.3	7 P/E RAT	o 28 ,	2(Trail Med	ing: 29.6 ian: 20.0	RELATIV P/E RATI	ē 1.5	3 DIV'D YLD	2.1	1%	/ALU LINE	E.	
TIMELINESS 3 Raised 3/23/18	High: 20 Low: 16		17.9 11.6		19.4 16.5	19.6 17.5	22.5 18.6	23.7 19.1	28.0 21.2		46.7 32.2	45.2 34.0				t Price	
SAFETY 2 New 10/21/11	LEGENDS 1.20 x Di divided by	vidends p sh y Interest Rat															64
BETA .80 (1.00 = Market) 0	Relative f ptions: Yes Shaded area in	-nce Strength			ļ							110					48
Ann'i Total		117						F	1	111 1 11.111	inh	1m+		-			
Price Gain Return High 50 (+20%) 7% [11 Low 35 (-15%) -2%	utin man	The little		101111111	1111111111	ստող	mu	h ¹]]1111-1] ₁	hutuut.						-		20
Insider Decisions			<u>hbhn.</u>	·····													-12
SONDJFMAM loBuy 00000000000		1			·····	···		·									-8
Options 0 0 0 0 0 7 0 to Sell 1 1 1 0 0 1 1															I T. RETUR	I NI 6/18	-6
	ı ercent 12	2										[1 yr.	THIS N STOCK 8.9	INDEX 13.9	
	hares 8 aded 4			Intillin		11111111	ninn		naliiii		rlilmli			3 yr.	101.3 144.9	32.8 71.5	F .
2002 2003 2004 2005 2	006 200		2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	©VAL	JE LINE PI		
5.98 6.12 6.25 6.44 1.20 1.15 1.28 1.33	6.16 6.5 1.33 1.4		6.75 1.40	6.60 1,55	6.50 1.46	6.98 1.56	7.19 1.72	7.26	7.77	8.16 2.17	8.00 2.24	8.20 2.40	8,50 2,55		espersh low"pers	sh	9.40 3.15
.73 .61 .73 .71 .63 .65 .66 .67	.82 .8	1	.72 .71	.96 .72	.84 .73	.90 .74	1.03 .75	1.13 .76	1.22 .78	1.38 .81	1.38 .86	1.50	1.65	Earnings	s per sh A	.	2.10
<u>1.59</u> <u>1.87</u> <u>2.54</u> <u>2.18</u>	2.31 1.6		1.49	1.90	1.50	1.36	1.26	1.40	1.59	2.91	3.08	.91 3.05	3.00	Cap'l Sp	cl'd per s ending pe	rsh	1.11 2.50
	9.52 10.0 3.17 13.2		10.33 13.52	11.13 15.57	11.27 15.70	11.48 15.82	11.82 15.96	12.24	12.74 16.23	13.40 16.30	14.02 16.35	14.85 16.50			lue per sh Shs Out		16.75 17.00
23.5 30.0 26.4 27.4	22.7 21.	6 19.8	21.0	17.8	21.7	20.8	19.7	18.5	19.1	25.6	28.4	Bold fig	ires are	Avg Ann	I P/E Rati	0	21.0
	1.23 1.14 3.7% 3.7%		1.40 4.7%	1.13 4.2%	1.36 4.0%	1.32 4.0%	1.11 3.7%	.97 3.7%	.96 3.3% ·	1.34 2.3%	1.43 2.2%	 Value estim 			P/E Ratio 'I Div'd Yi		1.15 2.6%
CAPITAL STRUCTURE as of 3/31/18		91.0	91.2	102.7	102.1	110.4	114.8	117.1	126.0	132.9	130.8	135	142	Revenue	s (\$mill)		160
Total Debt \$174.6 mill. Due in 5 Yrs 3 LT Debt \$140.1 mill. LT Interest \$5		12.2	10.0 34.1%	14.3 32.1%	13.4 32.7%	14.4 33.9%	16.6 34.1%	18.4 35.0%	20.0 34.5%	22.7 34.0%	22.8	25.0 21.0%		Net Profi Income T			35.5 21.0%
(Total interest coverage: 9.5x) (38% of Cap'l)				6.8%	6.1%	3.4%	.1.9%	1.7%	1.9%	2.7%	3.1%	2.5%	2.0%	AFUDC %	to Net Pi		2.5%
Pension Assets-12/17 \$69.2 mill.		45.6% 51.8%	46.6% 52.1%	43.1% 55.8%	42.3% 56.6%	41.5% 57.4%	40.4%	40.5% 58.8%	39.4% 59.8%	37.9% 61.5%	37.5% 61.8%	37.0% 62.5%			m Debt Ra Equity Ra		37.0% 62.5%
Oblig. \$88,0 n Pfd Stock \$2.4 mill. Pfd Div'd: \$.1 mill		259.4 366.3	267.9 376.5	310.5 405.9	312.5 422.2	316.5 435.2	321.4 446.5	335.8 465.4	345.4 481.9	355.4 517.8	370.7 557.2	390 565	410		ital (\$mill		460
Common Stock 16,359,184 shs.		5.8%	5.0%	5.7%	5.2%	5.4%	5.9%	6.3%	6.6%	7.1%	6.9%	7.0%	7.5%	Return or	(anni) 1 Total Ca	p'l	600 8.5%
as of 4/30/18	•	8.6% 8.9%	7.0% 7.0%	8.1% 8.2%	7.5% 7.5%	7.8% 7.8%	8.7% 8.7%	9.2% 9.3%	9.6% 9.6%	10.3% 10.3%	9.8% 9.9%	10.0% 10.0%			ı Shr. Equ Com Equ		12.5% 12.5%
MARKET CAP: \$700 million (Small C	an)	2.0%	.1%	2.1%	1.0%	1.4%	2.4%	3.1%	3.5%	4.3%	3.8%	4.0%	4.5%	Retained	to Com E	9	6.0%
CURRENT POSITION 2016 201		- 78%	98%	75% dlesex W	87%	83%	73%	67%	63%	58% 2017, the	62%	61%			to Net Pr		53%
(\$MILL.) Cash Assets 3.9 4. Dther <u>22.8 24.</u> Current Assets <u>26.7</u> 29.	$\frac{3}{2}$ $\frac{23.2}{25.2}$	and ope aware, a	ration of and Penr	regulated nsylvania	l water ut . It also	ility syste operates	ms in Ne water a	ew Jersey nd waste	/, Del- water ents in	nues. At NJ. Presi directors	12/31/17, dent, CE own 3.5	, the con EO, and % of the	npany ha Chairma commo	d 315 en in: Denn i stock:	nployees. is W. Do BlackRoo	Incorpo oll. Offic k Institu	rated: ers & utional
Accts Payable 12.3 13. Debt Due 18.2 34. Other 16.6 15. Current Liab. 47.1 64.	7 18.5	NJ and I retail cu Midd	stomers,		in Mido	llesex C	ounty, N	ew Jerse	ey. In	Trust Co., 08830. Te tom li	1.: 732-6	34-1500.	Internet:	www.mi	ddlesexw	ater.com	1.
	st'd '15-'17	some	gro	und	over	the	pas	tັth	ree	revent	ies of	\$135	milli	on (do	wn \$1	l mill	lion
f change (per sh) 10 Yrs. 5 Yrs. Revenues 2.5% 3.5% Cash Flow" 4.5% 7.0%	to '21-'23 3.0% 7.0%	mont provid								from o (down				d shai	re net	of \$J	50
arnings 5.0% 8.0% Dividends 2.0% 2.0%	8.0% 5.5%	year, late.								Invest ture							
look Value 3.5% 3.5%	4.0%	more	than	15% :	iñ val	ue, ai	id are	e trad	ing]	kicked	off i	its ca	pital	spend	ling p	rogra	ım,
Cal- QUARTERLY REVENUES (\$ mill. ndar Mar.31 Jun. 30 Sep. 30 Dec.		just s etcheo							, it S	known \$52 m	illion	proje	ct alc	ng it	s New	Jer.	sey
2015 28.8 31.7 34.7 30. 2016 30.6 32.7 37.8 31.		appea amoui							t boc	territo: Fransn	ry. Th	le con	struct	ion of	the T	Weste	ern
2017 30,1 33.0 36.2 31.	5 130.8	bottor	n-line	growt	h, wh	ich în	cludes	s â lov	ver i	sting	main,	which	ch sei	vices	300,0	00 c	us-
018 31.2 34.0 37.5 32. 019 33.0 36.0 39.0 34.		corpor proved	ate ta 1 wat	ax dil er rat	i, as t e hike	veп a es. (Т	s rece he lat	ter to		omers he ne							
Cal- EARNINGS PER SHARE A ndar Mar.31 Jun. 30 Sep. 30 Dec.	Full 31 Year	effect the se	April	1st, a	nd ou				in e	earmar he pro	ked a	approz	kimate	ely \$3	00 mi	llion	to
015 .22 .31 .41 .2	8 1.22	First-	quart	fer f	inanc				re f	iciency	7 and	ultin	ately	lower	costa	ease s acro	USS
016 29 .36 .54 .1 017 .27 .33 .46 .3	9 1.38 2 1.38	mixed of \$31								ts wat At the					. this	iss:	ue
018 .27 .35 .55 .3 019 .32 .3959 .3		previo	us-yea	ar tall	y, due	large	ely to	a wid	ler d	loes n	ot sta	and o	ut. T	he rec	ent ru	ın-up	in
al- QUARTERLY DIVIDENDS PAID B	Full	Delaw water	usage	e from	indu	strial	and o	comme	er- ŝ	orice ha ion ov	ver tł	ne pu	11 to	next	decad	le. To	bo.
1dar <u>Mar.31 Jun.30 Sep.30 Dec.</u> 014 .19 .19 .19 .19		cial cu earnin								ASEX ear ah							
015 .1925 .1925 .1925 .198	375 .78	year o	ver y	ear, a	s an 1	ıptick	in o	perati	on a	verage	e. All	told,	we o	ontin	ue to	recor	m-
016 .19875 .19875 .19875 .211 017 .21125 .21125 .21125 .223		and produc	tion o	costs_a	and u	nfores	een v	veathe	er- fo	nend in or a be							
018 .22375 .22375		related	l expe	enses)	kept	the li	d on	the bo		Vichola		Patriki	is		July i		
Diluted earnings. Next earnings report y August.	May,	Dividends 1 Aug., and N	listoricall lovembei	y paid i r.≖Div'dr	n mid-Fe einvestm	eb., (C) ent	In million	s.				Stock's	Price St	ancial St ability	-		5
	i pian a	available.										Price G Earning		ersistend	e	4	0

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	E-SJW High:	43.0	35.1	30,4	28.2	26.8	26.9	10 25 ,	33.7	35.7	RELATIV P/E RAT	69.3	68.4	1	1	LINE	2.340	
FIMELINESS	LOW:	27.7 IDS	20.0	18.2		20.9	22.6	24.5		27.5	28.6	45.4	51.3			2021	t Price 2022	20
ECHNICAL — Suspended 5/4/18	1.5 divi Rel 2-for-1 spli	0 x Divide ided by Int lative Price	nds p sh lerest Rate Strength	-														+
3ETA .75 (1.00 = Market) 2021-23 PROJECTIONS	Upuons: Y	es											L JIL C					
Ann'i Total Price Gain Return	1	area indica						\geq	-	-		L ₁₁₁ 11''	111		+			+
ligh 90 (+35%) 9% ow 60 (-10%) Nil				Tit.	,,, ¹¹ ,,,,,,,			ուսոր	1111111	հրողի	l, l, l,							\pm
nsider Decisions SONDJFMAM		المستهد		<u>_ </u>	1,1,111,	.uuulli.												
Buy 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		T
Sell 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			- 						·····						% TO	I. RETUR		-
3Q2017 4Q2017 1Q2018 DBuy 74 59 72	Percent shares	15 - 10 -													1 yr.	THIS N STOCK 37.0	/L ARITH." INDEX 13.9	F
9 Sell 56 67 73 Id's(000) 12340 11290 11728	traded	e 111					ulllual	վիրդի				uuluhilo	1111		3 yr. 5 yr.	129.3 183.0	32.8 71.5	F
002 2003 2004 2005		2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		JE LINE PL	JB. LLC	
7.97 8.20 9.14 9.86 1.55 1.75 1.89 2.21	10.35 2.38	11.25 2.30	12.12 2.44	11.68 2.21	11.62 2.38	12.85 2.80	14.01 2.97	13.73 2.90	15.76 4.42	14.97 3.86	16.61 4.76	18.97 5.24	19.05 5.00	18.85 5.25	Revenue "Cash Fl	spersh ow"pers	sh	2
.78 .91 .87 1.12 .46 .49 .51 .53	1.19 .57	1.04 .61	1.08 .65	.81 .66	.84 .68	1.11 .69	1.18 .71	1.12 .73	2.54 .75	1.85 .78	2.57 .81	2.86 1.04	2.60 1.12	3.00 1.20		per sh A		
2.06 3.41 2.31 2.83	3.87	6.62	3.79	3.17	5.65	3.75	5.67	4.68	5.02	5.24	6.95	7.26	5.50	5.25	Cap'l Spe	cl'd per sl ending pe	rsh	
8.40 9.11 10.11 10.72 18.27 18.27 18.27 18.27	12.48	12.90	13.99 18.18	13.66 18.50	13.75 18.55	14.20 18,59	14.71	15.92 20.17	17.75 20.29	18.83 20.38	20.61	22.57	22.65 21.00	23.40		ue per sh Shs Outs		2.
17.3 15.4 19.6 19.7	23.5	33.4	26.2	28.7	29.1	21.2	20.4	24.3	11.2	16.6	15.7	18.8	Bold figu Value	res are	Avg Ann'	P/E Rati		;
.94 .88 1.04 1.05 3.4% 3.5% 3.0% 2.4%	1.27 2.0%	1.77 1.7%	1.58 2.3%	1.91 2.8%	1.85 2.8%	1.33 2.9%	1.30 3.0%	1.37 2.7%	.59 2.6%	.84 2.5%	.82 2.0%	.93 1.9%	estim			P/E Ratio I Div'd Yie	ald	1.
APITAL STRUCTURE as of 3/31/1			220.3	216.1	215.6	239.0	261.5	276.9	319.7	305.1	339.7	389.2	400		Revenues	s (\$mill)		
tal Debt \$431.2 mill. Due in 5 Yr Debt \$431.2 mill. LT Interest			20.2	15.2 40.4%	15.8 38.8%	20.9	22.3	23.5 38.7%	51.8 32.5%	37.9 38.1%	52.8 38.8%	59.2 36.7%	54.5 21.0%		Net Profit Income Ta			21.
T Interest Coverage: 3.6x)	(48% of C	Cap'l)	2.3%	2.0%	2.0%					2.0%	2.0%	1.0%	1.5%	1.5%	AFUDC %	to Net Pr	ofit	1.
ases, Uncapitalized: Annual renta	als \$6.7 m	1		49.4% 50.6%	53.7% 46.3%	56.6% 43.4%	1	51.1% 48.9%	51.6% 48.4%	49.8% 50.2%	50.7% 49.3%	48.2%	48.5% 51.5%		-	n Debt Ra Equity Ra		48. 52.
nsion Assets-12/17 \$133.4 mill.			470.9 684.2	499.6 718.5	550.7 785.5	607.9 756.2	610.2 831.6	656.2 898.7	744.5 963.0	764.6 1036.8	855.0 1146.4	894.3	925 1275	990	Total Capi	ital (\$mill)		10
d Stock None. Oblig. \$196	.2 mill.		5.8%	. 4.4%	4.3%	4.9%	5.0%	5.0%	8.3%	6.3%	7.4%	1239.3 7.9%	7.5%	8.0%		Total Cap		1: 8.3
mmon Stock 20,585,136 shs.			8.0% 8.0%	6.0% 6.0%	6.2% ·6.2%	7.9% 7.9%	8.1% 8.1%	7.3% 7.3%	14.4%	9.9% 9.9%			11.5% 11.5%			Shr. Equi Com Equ		14.0 14.0
RKET CAP: \$1.4 billion (Mid Ca			3.3%	1.2%	1.2%	3.1%	3.3%	2.8%	10.2%	5.7%	8.6%	8.2%	6.5%	7.5%	Retained t	o Com Ec	1	8.0
(\$MILL.)		7.0	59%	80%	80%	61%	59%	62%	29%	42%	31%	36%	43%			to Net Pro		42
ts Receivable 16.4 1 her 57.9 4		18.3 s	storage, j	ourificatio	on, distrib	ution, an	d retail s	ale of wa	ter. It pro	vides r	nercial re	al estate	investme	ents. Has	s about 4'	11 emplo	vees. Of	ffice
rrent Assets 99.6 6	6.9 6	61.1 F	opulation	n of roug	approxim phly one	million pe	eople in t	the San	Jose are	a and s	shares (3)	18 proxy). Chaim	han & Cl	EO: Richa	22.9% c rd Roth.	Incorpor	rate
bt Due 14.3		1			ns that re Snio and					egion (offers 1	Califomia. Telephone	Address ; (408) 2	: 110 W 79-7800,	est Taylo	or Street, : www.siv	San Jose	e, CA 98 I.	511
rent Liab. 63.6 8	5.1 9	95.4	Share	s of	SJW	Grou	ıp ha	ve ri	isen a	sig- o	conside	ered,	a cl	osing		with		01
hange (per sh) 10 Yrs. 5 Yrs.	Est'd '15 to '21-'	5-17 T	nfica	ntly	ın va	lue o	ver t	he pa	ist th	ree 1	emair	is the	targe	t.		ght :		
venues 5.0% 5.5% ish Flow" 7.0% 11.0% nings 8.0% 18.5%	to '21-' 4.09 3.59 6.09		our Ar	oril re	view)	has n	nuch i	to do [.]	with o	out- f	ruit	over	the	DuĬl	to	ž021-;	2023.	
nings 8.0% 18.5% dends 4.5% 5.0% k Value 5.5% 8.0%	8.07	% i	ce an	d its	recent	: attei	npt to	o hija	ck SJ	Wis (Connec	ticut.	Mai	ne. a	nd Te	t (Ca exas)	and	ir
I- QUARTERLY REVENUES (\$ mi		1	nerge ow). A	r with After	n Con the ag	nectic	ut Wa ent w	ater (as an	more	be- c ed. e	reased	l scale al svi	e shou Jergie	ut blu	idoubt	edly o rove o	lrive	op
ar Mar.31 Jun. 30 Sep. 30 De	c. 31 Y	'ear (alifor	nia to	ossed	its ha	t into	the I	ing w	vith s	ervice	The	latte	r will	be pl	eased	to h	ea
6 61.1 86.9 112.3 7	9.4 3	139./ p	urcha	se pr	rice m	iay ha	ave be	een so	omewl	hat n	ot in	the	card	s. Or	ice co	e is p mplet	ed i	th
		109.2 a	ttract	ive,	but c	offered	con	sidera	bly l	ess tl	hird-la	rgest	wate:	r and	waste	wate of \$5	r util	lity
		S S	JW's	board	i reje	cted t	he off	fer, so	lidify	ing li	on, w	ith th	le dea	il bei	ng aco	retive	e to t	the
ar Mar.31 Jun. 30 Sep. 30 De		ear T	'he '	previ	ce dea iously	an:	noun	ceđ	merg	er v	estmei	nts i	n w	ater	main	Moreo s, tre	eatme	'n
		.85 a	greei	nent	with	Con	necti	cut V	Vater	is fa	icilitie	s. an	d oth	ier a	ging i ciencie	nfrast	ructu	ire
7 .18 .90 .94 .	84 2.	.86 tr	ansad	ction	state	that (CTWS	shar	eholde	ers S.	JWG	roup	sha	res a	re ui	ırank		
.30 .95 1.05 .	70 3.	.00 ea	ach s	share	of	CTWS	S hel	.d. F	ollowi	ng m	imelin lerger	. In j	light	of th	e rece	ent ôr	endi ice a	ъď-
. QUARTERLY DIVIDENDS PAID ^B r Mar.31 Jun.30 Sep.30 De		ull se	everal	inte	erjectio	ons f	rom	third	parti	ies va	ince, 1	this n	nav b	e an	oppor	tune	time	to
.1875 .1875 .1875 .1	375 .	75 de	eal's ·	value	has	skyro	cketed	l in	conjur	ıc- bı	isines	S Dros	pects	appe	ar bri	. Mea ght o	ver tl	he
5 .1950 .1950 .1950 .19 5 .2025 .2025 .2025 .20		/8 ti	on wi	th S.	JW's s	hare	price.	Both	. boar	ds pi	ill to	2021-	-2023	. but	we s	ugges here i	t Ion	σ.
.2175 .2175 .2175 .38			erger,	and	the	deal :	is aw	aiting	; shar	re- po	stmer	ger cla	arity.			nere i	.5 1110	
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.28 .28 luted earnings. Excludes nonred		hc	older		egula may not	-	~ ~			0	ichola.				J Incial Stre	uly 13	3, 201 B+	

ing as of 2013. Next earnings report due late | June, September, and December. = Divid rein | 1/1/17 • 2018 Value Line, Inc. All rights reserved. Factual material is obtained from sources believed to be reliable and is provided without waranizes of any kind. THE FUBLISHER IS NOT RESPONSIBLE FOR ANY ERRORS OR OMISSIONS HEREIN. This publication is stircly for subscriber's own, non-commercial, internal use, No part of it may be reproduced, resold, stored or transmitted in any printed, electronic or other form, or used for generating or marketing any printed or electronic publication, service or product.

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YORK WATER NDQ				RECENT	32.7		1	L \ Medi	an: 24.0		0 1.1	0 PIV'D	2.()%	LINE		
INICLINE 33 O LOWERED OND 10	.ow: 15	16.5 16.5 16.2		18.0 12.8	18.1 15.8	18.5 16.8	22.0 17.6	24.3 18.8	26.7 19.7	39.8 23.8	39.9 31.7	34.2 27.5			Targe 2021	t Price 2022	Rang 202
AFETY 3 Lowered 7/17/15	EGENDS 1.10 x Di divided b Relative I or-2 split 9/0	vidends p sh y Interest Ra	e –														-64
ECAL SETA SO (1.00 = Market) 3-6	 Relative I or-2 split 9/0 tions: Yes 	⁵ rice Strengtl 6	'								11111111						+48 +40
2021-23 PROJECTIONS	haded area in	dicates reces	sion						1.11			11110					
Price Gain Return ligh 45 (+35%) 10% [1]1	11, ^{11,11} 11,11			<u> </u>		11,,,1111,	յու _ս րրը	Արութերեր	1.1.11111								20 16
ow 30 (-10%) 1%		1	երի և Միլ	իսվոր։						ļ							<u>+12</u>
SONDJFMAM Buy 213 2 215 2 214 2						•••••••••					·····						8
ptions 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			fi											% TC	' T. RETUF		-6
nstitutional Decisions 302017 402017 102018 Pr	ı ercent 12	2												1 yr.	THIS STOCK -6.9	VL ARITH.* INDEX 13.9	F
b Buy 40 29 38 st o Sell 30 35 40 tra Id's(000) 5125 4588 4449	ares 8 aded 4				malihin	nuhu	mululu	ullulu		tillimit				3 yr. 5 yr.	62.2 87.6	32.8 71.5	F
2002 2003 2004 2005 20	06 200	7 2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		UE LINE P	UB. LLC	
2.05 2.17 2.18 2.58 .57 .65 .65 .79	2.56 2.7 .77 .8	79 2.89 36 .88	2,95	3.07	3.18 1.09	3.21 1.12	3.27 1.19	3.58 1.36	3.68 1.45	3.70 1.42	3.77 1.53	3.85 1.65	4.00 1.75	1	es per sh low" per :	sh	5. 2.2
.40 .47 .49 .56	.58 .5	57 .57 8 .49	.64 .51	.71 .52	.71 .53	.72 .54	.75 .55	.89 .57	.97 .60	.92 .63	1.01 .65	1.05 .70	1.15 .75		s per sh cl'd per s		1. 1.
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CASE: UW 174 WITNESS: MATT MULDOON

PUBLIC UTILITY COMMISSION OF OREGON

STAFF EXHIBIT 207

Security Market News (News Investors Are Seeing)

Exhibits in Support of Replacement Direct Testimony

September 14, 2018

Merger News Water Utility Investors Are Seeing

American Water Works' Acquisition of Pivotal Home Solutions is Credit Negative

by Nana Hamilton, Analyst; Ryan Wobbrock, VP and Senior Analyst; and Dexter East, Associate Analyst – Moody's – Apr. 16, 2018

Last Wednesday, American Water Works Company, Inc. (AWK, A3 negative) announced an agreement with The Southern Company (Baa2 negative) to acquire Southern's home warranty business, Pivotal Home Solutions, for a total consideration of \$365 million, including approximately \$7 million of working capital. AWK plans to finance the acquisition with an equal mix of debt and equity. The acquisition is credit negative for AWK because it increases its unregulated business exposure, particularly to services unrelated to the water business.

Although the transaction is slightly positive to AWK's ratio of funds from operations (FFO) to net debt, we **expect** the company's **credit metrics to weaken** over the next two years owing to **continued debt-funded growth**, an **increasing dividend and tax leakage** resulting from US federal tax reform.

AWK plans to permanently finance half of the acquisition with debt issued through its non-operating financing subsidiary American Water Capital Corp (AWCC, A3 negative). We expect that this debt, which is about 3.75x of estimated Pivotal EBITDA, will be pushed down to American Water Enterprises Inc., which holds the company's market-based businesses, and will be supported by Pivotal's EBITDA. However, we estimate that the percentage of debt at AWCC not recovered in utility rates will increase to approximately 25% following the transaction from 23% at the end of 2017, a credit negative.

The acquisition purchase price implies an EBITDA multiple of 7.5x based on Pivotal's 2017 full-year EBITDA. We see an uplift to AWK's FFO/net debt ratio of 20-30 basis points with the additional cash flow from Pivotal and the associated debt financing. However, with our expectation that AWK's financial metrics will weaken, we continue to expect its FFO/net debt ratio over the next several years to hover near our previously indicated 15% quantitative downgrade guidance for an A3 rating.

We generally view AWK's unregulated businesses as neutral to the company's overall credit because they constitute less than 15% of operations and are largely within AWK's core competencies of water system operations. At the end of 2017, unregulated operations were about 5% of AWK's EBITDA and approximately 9% of net income. With the addition of Pivotal to AWK's existing homeowner services business, we expect that unregulated operations will increase to approximately 8% of consolidated EBITDA and approximately 14% of net income over the next few years. Although the contribution of unregulated operations remains below 15%, **Pivotal adds to AWK** operations that are higher risk relative to the utility operations because they depend on market prices for cost recovery and are subject to greater competition.

Pivotal also adds services such as gas line and HVAC operations, as shown in the exhibit below, that are **not related to AWK's core business**.

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Connecticut Water Service's Board Rebuffs Eversource Energy's Acquisition Bid by Selene Balasta – S&P Global Market Intelligence – Apr. 19, 2018

Eversource Energy said **April 19** that it has made a **non-binding proposal to acquire all** outstanding shares of **Connecticut Water** Service Inc. at \$63.50 per share, in cash or in Eversource common shares. **Connecticut Water** confirmed receiving the proposal, but its **board of directors maintained** that **SJW Group's bid** is **still** the **best** option for their shareholders.

SJW Group also affirmed its commitment to the merger.

In a bid made during the election of Connecticut Water shareholders on April 5, Eversource said it is offering a "superior alternative" to the all-stock transaction announced by SJW Group on March 15. Eversource first expressed interest in buying the water utility in the second half of 2017.

Eversource said its bid represents a 21% premium to Connecticut Water's closing share price on March 14. Connecticut Water shareholders who opted to receive Eversource shares would also be eligible to receive the equivalent of an 81% dividend uplift based on the closing price of Eversource's shares on April 4, as well as an annualized quarterly dividend of 29.75 cents per share declared by Connecticut Water on January 18.

Eversource is the **parent** company of **Aquarion** Water Co. Inc., a Connecticutbased water utility which serves nearly 230,000 customers in Connecticut, Massachusetts and New Hampshire, and is near Connecticut Water's service territory.

"Eversource's acquisition of Connecticut Water would be a compelling, superior alternative to the SJW transaction for Connecticut Water's customers, employees, suppliers, communities and shareholders," said Eversource Chairman, President and CEO James Judge in the proposal. The geographical proximity of the Connecticut Water and Aquarion systems would "enable cost-effective infrastructure investment and support regional economic growth," Judge added.

Meanwhile, under the SJW Group's "merger of equals," Connecticut Water shareholders would receive 1.1375 shares of SJW Group common stock for each share of Connecticut Water. This is the equivalent of \$63.70 per share, based on SJW Group's closing share price on April 19. At deal close, the combined company would be 40% owned by Connecticut Water shareholders and 60% by SJW Group shareholders, on a fully diluted basis.

"Having carefully reviewed the unsolicited acquisition proposal, we continue to believe that Connecticut Water's merger with **SJW** Group is in the **best interest** of our **shareholders**, particularly given the **significant growth opportunity** that the combined organization will have as a leading pure-play water company," said Carol Wallace, Chairman of the Connecticut Water board of directors.

Connecticut Water's board unanimously recommended that Connecticut Water shareholders vote in favor of the company's merger with the SJW Group. The merger is expected to close by the end of 2018, subject to certain conditions and approvals from the shareholders of SJW Group stockholders and Connecticut Water, as well as approval from regulatory bodies. The transaction is not subject to any financing condition.

Eversource Energy has **retained Goldman** Sachs as its financial adviser and Ropes & Gray as its legal adviser on the matter. **Wells Fargo** Securities LLC **serves** as **Connecticut Water's** financial adviser and Sullivan & Cromwell LLP as its legal counsel.

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Eversource Energy Discloses Proposal

to Acquire Connecticut Water Service, Inc. for \$63.50 per Share Eversource Press Release – S&P Global Market Intelligence – Apr. 18, 2018

Acquisition would combine two local Connecticut businesses with highly complementary footprints in the Northeast

Proposal represents superior alternative to generate value for shareholders, employees, customers, and local communities

Eversource Energy (NYSE: ES) today **announced** that on April 5, 2018 it made a **proposal to acquire** all the outstanding shares of **Connecticut Water** Service, Inc. (Nasdaq: CTWS) **for \$63.50 per share in cash and/or** in **Eversource common shares** at the election of Connecticut Water shareholders.

Eversource believes its proposal is a **superior alternative to** the **all-stock transaction proposed** in **SJW** Group's (NYSE: SJW) agreement announced March 15, 2018 **to acquire Connecticut Water**. Eversource's proposal represents a 21% premium to Connecticut Water's closing share price on March 14, 2018, the day prior to the SJW announcement. Eversource's proposal also represents a premium of 22% to Connecticut Water's 20-day volume-weighted average price as of March 14, 2018. In addition, those Connecticut Water shareholders who elect to receive Eversource shares would realize the equivalent of an 81% dividend uplift based on the closing price of Eversource's shares on April 4, 2018 and the annualized quarterly dividend of \$0.2975 per share declared by Connecticut Water on January 18, 2018.

Eversource has attempted to engage privately with Connecticut Water for some time. The company expressed its interest in pursuing an acquisition of Connecticut Water in 2017. On April 5, 2018, Eversource verbally communicated its intent to submit a proposal to David C. Benoit, the Chief Executive Officer of Connecticut Water, and delivered a written proposal the same day. On April 17, 2018, Eversource sent a follow-up communication to Connecticut Water expressing its continued interest in pursuing an acquisition.

We believe that our proposal represents a unique opportunity to deliver significant and immediate value to Connecticut Water's shareholders, customers, employees, and local communities," said Eversource Chairman, President and Chief Executive Officer Jim Judge. "As such, we were surprised and disappointed that Connecticut Water's Board of Directors has been unwilling to engage in discussions with us. We urge the Board of Connecticut Water to act in the best interests of its shareholders by meeting with us to seriously discuss our compelling proposal."

Eversource has a best-in-class financial profile, including a market capitalization of approximately \$19 billion, a long-track record of consistent and robust earnings and dividend growth, an industry best S&P credit rating, and a strong and growing dividend. There would be no financing contingency as part of the transaction.

The proposed transaction would combine two highly complementary local businesses, and would enable cost-effective regional investment and support economic growth. **Eversource** is the **parent** company **of Aquarion Water** Company, a Connecticut based water utility whose service territory is in close proximity to Connecticut Water's service territory. Aquarion Water serves nearly 230,000 customers in Connecticut, Massachusetts, and New Hampshire, with approximately 90% located in Connecticut. Connecticut Water serves approximately 125,000 customers in Connecticut and Maine with approximately 85% located in Connecticut.

"The proposed transaction would provide Connecticut Water customers with the benefit of premier service quality and a highly reliable water supply into the future," said Aquarion President and Chief Executive Officer Charles Firlotte. "The combined company would have a complementary service territory and would allow for an expansion of the superior customer service our employees proudly provide."

Eversource has retained Goldman Sachs as its financial advisor and Ropes & Gray as its legal advisor on this matter.

The full text of Eversource's April 5, 2018 non-binding proposal to acquire Connecticut Water appears below:

April 5, 2018

Mr. David C. Benoit President and Chief Executive Officer Connecticut Water Service, Inc. 93 West Main Street Clinton, CT 06413

Dear David:

On behalf of Eversource Energy ("Eversource"), I am hereby submitting a proposal to acquire Connecticut Water Service, Inc. ("Connecticut Water"). As you are likely aware, we expressed interest in pursuing an acquisition of Connecticut Water in the second half of 2017. At this time, we are proposing terms for an acquisition that we firmly view as superior to the terms of the proposed transaction with San Jose Water

("SJW"), reasonably likely to lead to a Superior CTWS Proposal (as defined in the merger agreement with SJW) and in the best interest of the customers, employees, suppliers, local communities and shareholders of Connecticut Water due to the greater benefits achievable through an Eversource transaction.

Eversource proposes to acquire all of the outstanding shares of Connecticut Water common stock for \$63.50 per share in cash and/or in Eversource common stock at the election of Connecticut Water shareholders. Connecticut Water shareholders electing to receive Eversource stock as consideration would realize the equivalent of an 81% dividend uplift based on the closing price of Eversource's common stock on April 4, 2018 and the annualized quarterly cash dividend of \$0.2975 per share declared by Connecticut Water on January 18, 2018. The \$63.50 consideration payable to Connecticut Water shareholders would not be reduced by the termination fee payable to SJW.

The \$63.50 price represents a 21% premium to Connecticut Water's undisturbed share price on March 14, 2018 and a 22% premium to the 20-day VWAP for the period ending March 14, 2018.

Eversource has a market capitalization of approximately \$19 billion and is an A+ rated company by Standard & Poor's, making Eversource a strong financial partner for the transaction. There would be no financing contingency as part of the transaction.

Eversource has consistently demonstrated credibility, expertise, and responsiveness in its proceedings before the Connecticut Public Utilities Regulatory Authority ("CT PURA") and has a strong track record for successful regulatory outcomes. In particular, **Eversource** has considerable experience in obtaining regulatory approvals required for utility mergers and acquisitions. This is evidenced through our **recent acquisition** of **Aquarion Water** Company ("Aquarion"), for which we **obtained regulatory approvals in four states** and completed the transaction within five months from the regulatory filing date and within six months from the announcement of the transaction.

In the final decision issued by **CT PURA approving** the **Aquarion acquisition**, attributes of the transaction that were cited as particularly beneficial to customers and employees included local ownership, financial stability, employee benefits and community support. In fact, Eversource is uniquely positioned to create substantial benefits for customers served by Connecticut Water, while preserving local ownership and accountability. As part of the approvals required to complete the Aquarion acquisition, Eversource obtained regulatory approval in Maine with a positive outcome for the company and a minimum of administrative process. In summation, Eversource's acquisition of Connecticut Water would be a compelling, superior alternative to the SJW transaction for Connecticut Water's customers, employees, suppliers, communities and shareholders. An Eversource transaction would also leverage the geographical proximity of the Connecticut Water and Aquarion systems to enable cost-effective infrastructure investment and support regional economic growth.

I have reviewed this opportunity with Eversource's Board of Trustees, which supports the submission of this proposal. We are prepared to engage with you immediately and to reach a definitive agreement as expeditiously as possible. For the avoidance of doubt, this proposal is a non-binding indication of interest, subject to confirmatory due diligence. A binding obligation with respect to this transaction will result only from the execution of a definitive agreement containing terms and conditions that are mutually acceptable to the parties.

We look forward to your prompt response.

Sincerely,

James J. Judge Chairman, President and Chief Executive Officer Eversource Energy

About Eversource:

Eversource (NYSE: ES) transmits and delivers electricity and natural gas and supplies water to approximately 4 million customers in Connecticut, Massachusetts and New Hampshire. Recognized as the top U.S. utility for its energy efficiency programs by the sustainability advocacy organization Ceres, Eversource harnesses the commitment of about 8,000 employees across three states to build a single, united company around the mission of safely delivering reliable energy and water with superior customer service. For more information, please visit our website (www.eversource.com) and follow us on Twitter (@EversourceCorp) and Facebook

(facebook.com/EversourceEnergy). For more information on our water services, visit www.aquarionwater.com.

Forward Looking Statement:

This news release includes statements concerning Eversource Energy's expectations, beliefs, plans, objectives, goals, strategies, assumptions of future events, future financial performance or growth and other statements that are not historical facts. These statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, readers can identify these forward-looking statements through the use of words or phrases such as "estimate," "expect," "anticipate," "intend," "plan," "project," "believe," "forecast," "should," "could" and other similar expressions. Forward-looking statements are based on current expectations, estimates, assumptions or projections and are not guarantees of future performance.

These expectations, estimates, assumptions or projections may vary materially from actual results. Accordingly, any such statements are qualified in their entirety by reference to, and are accompanied by important factors that could cause our actual results to differ materially from those contained in our forward-looking statements, including, but not limited to, in the case of Eversource's proposal to acquire Connecticut Water, the failure to complete the subject transaction upon the terms set forth in Eversource's proposal; cyber-attacks or breaches, including those resulting in the compromise of the confidentiality of our proprietary information and the personal information of our customers; acts of war or terrorism or grid disturbances that may disrupt our transmission and distribution systems; ability or inability to commence and complete our major strategic development projects and opportunities; actions or inactions of local, state and federal regulatory, public policy and taxing bodies; substandard performance of suppliers; climate change; disruption to our transmission and distribution systems; new technology and conservation of energy; contamination or failure of our water supplies; unauthorized access to confidential and proprietary information; changes in laws, regulations or regulatory policy; changes in economic conditions, including impact on interest rates, tax policies, and customer demand and payment ability; changes in business conditions, which could include disruptive technology related to our current or future business model; changes in weather patterns, including extreme weather and other effects of climate change; reputational risk; changes in levels or timing of capital expenditures; technological developments and alternative energy sources; disruptions in the capital markets or other events that make Eversource Energy's access to necessary capital more difficult or costly; developments in legal or public policy doctrines; changes in accounting standards and financial reporting regulations; actions of rating agencies; and other presently unknown or unforeseen factors. minimum of administrative process.

Other risk factors are detailed in Eversource's reports filed with the Securities and Exchange Commission (SEC) and updated as necessary, and are available on the SEC's website at www.sec.gov. All such factors are difficult to predict and contain uncertainties that may materially affect Eversource Energy's actual results many of which are beyond our control. You should not place undue reliance on the forward-looking statements; each speaks only as of the date on which such statement is made, and, except as required by federal securities laws, Eversource Energy undertakes no obligation to update any forward-looking statement or statements to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

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Brunswick Group: Jonathan Doorley, 917-231-6201 or Darren McDermott, 917-345-3621

UW 174 Staff ROE Summary

Stage 3 – Long	g-Term Annu	al Dividend an	d EPS Growth	Rates	
Component	Real Rate	TIPS Inflation Forecast	20-Yr Nominal Rate	Weight	Weighted Rate
Energy Information Administration	2.00%	1.99%	4.03%	12.50%	0.50%
PricewaterhouseCooper	1.80%	1.99%	3.83%	12.50%	0.48%
Social Security Administration	2.20%	1.99%	4.23%	12.50%	0.53%
Congressional Budget Office			4.00%	12.50%	0.50%
BEA Nominal Historical,1980 Q1 – 2017 Q4	2.76%	1.99%	4.80%	50.0%	2.40%
Composite			_	100%	4.41%
Congressional Budget Office Long-Term 20-Year Budget Outlook			4.00%	100.0%	4.00%
BEA Nominal Historical,1980 Q1 – 2017 Q4	2.76%	1.99%	4.80%	50.0%	2.40%
Social Security Administration	2.20%	1.99%	4.23%	50.0%	2.12%
Near Historical			_	100%	4.52%

Note: Near Historical assumes that various federal initiatives will have greater long-run positive impact than the Congressional Budget Office expects.

F - Dividend Growt	with Terminal Valu	ue as Perpetuity				Model X: 3 Stage DCF - Divid	lend Growth with	n Terminal Va	lue as Perpetuit	y (Hamada A	djusted)	
4.00%	Composite	4.41%	0	4.80%	1	X	СВО	4.00%	Composite	4.41%	0	4.80%
8%	6.95%		7.30%		Hamada	Staff Screen	7.06%		7.43%		7.78%	
4%	6.81%		7.16%		to Right	Low Cap (Small Cap & Mid Cap) Sensitivity	7.06%		7.43%		7.78%	
51%	6.97%		7.32%		→	Small Cap Sensitivity	7.39%		7.75%		8.10%	
	a											
	30 4.00% 8% 4% 11% 4%	30 4.00% Composite 8% 6.95% 4% 6.81% 11% 6.97%	8% 6.95% 4% 6.81% 11% 6.97%	30 4.00% Composite 4.41% 0 8% 6.95% 7.30% 4% 6.81% 7.16% 11% 6.97% 7.32%	BO 4.00% Composite 4.41% 0 4.80% 8% 6.95% 7.30% 7.16% 4% 6.81% 7.16% 7.16%	BO 4.00% Composite 4.41% 0 4.80% 1 18% 6.95% 7.30% Hamada 4% 6.81% 7.16% to Right 11% 6.97% 7.32% →	30 4.00% Composite 4.41% 0 4.80% 1 X 88% 6.95% 7.30% Hamada Staff Screen 44% 6.81% 7.16% Low Cap (Small Cap & Mid Cap) Sensitivity 11% 6.97% 7.32% Small Cap Sensitivity	30 4.00% Composite 4.41% 0 4.80% 1 X CBO 88% 6.95% 7.30% 1 Hamada 5taff Screen 7.06% 44% 6.81% 7.16% 7.32% Low Cap (Small Cap & Mid Cap) Sensitivity 7.06% 11% 6.97% 7.32% 7.32% 7.39%	30 4.00% Composite 4.41% 0 4.80% 1 X CBO 4.00% 8% 6.95% 7.30% 1 Hamada Staff Screen 7.06% 7.06% 4% 6.81% 7.16% 7.32% Triangle 1 Low Cap (Small Cap & Mid Cap) Sensitivity 7.06% 1% 6.97% 7.32% Triangle Triangle Triangle Triangle	30 4.00% Composite 4.41% 0 4.80% 1 X CBO 4.00% Composite 88% 6.95% 7.30% 1 Hamada Staff Screen 7.06% 7.43% 6.81% 7.16% 7.32% T.16% T.43% 7.43% 1% 6.97% 7.32% T.16% T.43% T.43%	30 4.00% Composite 4.41% 0 4.80% 1 X CBO 4.00% Composite 4.41% 88% 6.95% 7.30% 1 Hamada Staff Screen 7.06% 7.43% 44% 6.81% 7.16% 7.32% Image: Composite of the composite of	30 4.00% Composite 4.41% 0 4.80% 1 X CBO 4.00% Composite 4.41% 0 88% 6.95% 7.30% 7.30% 1 Hamada to Right Staff Screen 7.06% 7.43% 7.43% 7.78% 1% 6.81% 7.16% 7.32% 7.32% 5 Staff Screen 7.06% 7.43% 7.78% 100 Cap (Small Cap & Mid Cap) Sensitivity 7.06% 7.43% 7.78% 7.78% 11% 6.97% 7.32% 5 Small Cap Sensitivity 7.39% 7.75% 8.10%

	Y	СВО	4.00%	Composite	4.41%	0	4.80%
1	Staff Screen	7.20%		7.53%		7.84%	
2	Low Cap (Small Cap & Mid Cap) Sensitivity	7.08%		7.41%		7.72%	
3	Small Cap Sensitivity	7.43%		7.76%		8.08%	
*	Hamada Adjustments to Right Fully Account for Differenc	es in the Amount o	of Debt in Capita	al Structure	Above	Right	
	Common Stock Flotation Costs Adjustment Shifts Range			:	12.5	bps	
*	Sensitivity Study to Account for Difference in Capitalizatio	n Size Upward	Shift:		13.5	bps	
	Informed	Range of Model	8.17%	to	9.26%	ROE	

9.25%

ROE

Repeated Upward Shift for Micro Cap is reflected below

Point ROE Recommendation

Hamada to Right → Small Cap Sensitivity

CBO 7.68%

7.70%

8.21%

Staff recommends the high end of a range of reasonable ROEs due to the Company's small size and operational challenges.

/th	with Terminal	Value as Stock	s Sale (Hama	da Adjusted)	
	4.00%	Composite	4.41%	0	4.80%
		8.01%		8.32%	
		8.03%		8.34%	
		8.54%		8.86%	

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
		Screen:	1	Water Utilities Followed by Value Line (VL) Passing	Staff Scre	en									
Water U	Jtility		2	" that are Small & Medium Capitalization / VL	See N	lote Below									
Gover	mment Camp Water		3	" that are Small Capitalization / VL				Yahoo Fin.	VL	Value Line	SNL or VL	VL 2018	VL	VL 2018	VL
	(GCW)	1	2	Sensitivity matches 3 above as a peer group	NYSE	VL	Yahoo Fin.	8/9/2018	8/9/2018	Water Utility	No Div	LT Debt	2021-2023	Common	Preferred
Screen	Abbreviated	UW 174	UW 174	VL Corporate Name	NSDQ	8/9/2018	8/9/2018	Mkt Cap	Mkt Cap	w VL Beta < 1	Declines	< 56%	LT Debt %	Equity %	Stock
#	Utility	VL Group	VL Low-Cap	Gas Utility	Ticker	Beta	Beta	\$ Billions	\$ Billions	8/9/2018	5 years	of Capital	of Capital	of Capital	of Capital
1	American States	0	Yes	American States Water Company	AWR	0.80	-0.22	2.19	2.10	Yes	Pass	41.5%	46.0%	58.5%	0.0%
2	American Water	No	No	American Water Works Company, Inc.	AWK	0.65	-0.07	15.92	15.40	Yes	Fail	54.5%	57.5%	43.5%	2.0%
3	Aqua America	Sensitivity	No	Aqua America, Inc.	WTR	0.75	0.17	6.66	6.30	Yes	Pass	51.0%	53.5%	49.0%	0.0%
4	California Water	Sensitivity	Yes	California Water Service Group	CWT	0.80	0.28	1.93	1.90	Yes	Pass	43.0%	42.0%	57.0%	0.0%
5	Connecticut Water	Merger	Merger	Connecticut Water Services, Inc.	CTWS	0.65	-0.53	0.83	0.80	Yes	Pass	46.5%	45.0%	53.0%	0.5%
6	Consolidated Water	No	No	Consolidated Water Co. Ltd.	CWCO	0.95	0.53	0.20	0.20	Yes	Pass	0.0%	0.0%	99.0%	1.0%
7	Middlesex Water	Yes	Yes	Middlesex Water Company	MSEX	0.80	0.20	0.75	0.70	Yes	Pass	37.0%	37.0%	62.5%	0.5%
8	SJW	Merger	Merger	SJW Group	SJW	0.75	-0.07	1.29	1.40	Yes	Pass	48.5%	48.0%	51.5%	0.0%
9	York Water	Yes	Yes	The York Water Company	YORW	0.80	0.24	0.38	0.43	Yes	Pass	35.5%	34.0%	64.5%	0.0%
	TOTAL PEERS	7	6	Note: Staff further segregates VL Small-Cap in sens	itivity mod	leling to tes	t the effects of	of Capitalizati	on Size on I	modeling sesults	3.				

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Peer Screen

1	2	3	4	17	18	
		Screen:	1			
Water L	Jtility		2			
Gover	rnment Camp Water		3	VL		7
	(GCW)	1	2	Div. Growth	Notes	
Screen	Abbreviated	UW 174	UW 174	Rate	Notes	Screen
#	Utility	VL Group	VL Low-Cap	> 0%		#
1	American States	0	Yes	Pass	Also has 11 contracts for military installations	1
2	American Water	No	No	Pass	Strategy: Growth through acquisitions and controlling expenses.	2
3	Aqua America	Sensitivity	No	Pass	Key Focus on infrastructure upgrades and acquisitions.	3
4	California Water	Sensitivity	Yes	Pass	Attempt to purchase SJW after SJW and CT Water announced merger. Pending.	4
5	Connecticut Water	Merger	Merger	Pass	Eversource, CA Water & SJW all bid on CT Water. CT Water favors SJW.	5
6	Consolidated Water	No	No	Fail	Flat Dividend Growth, Higher Risk International Desalination Projects	6
7	Middlesex Water	Yes	Yes	Pass	Also operates water and wastewater services and upgrades under contract with cities and private clients	7
8	SJW	Merger	Merger	Pass	Eversource, CA Water & SJW all bid on CT Water. CT Water favors SJW.	8
9	York Water	Yes	Yes	Pass	Oldest Water Utility in US - in continuous operation since 1816.	9
	TOTAL PEERS	7	6			

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Peer Screen

GCW	Water
1	2

Peer Dividends

																												value Line	3 Estimate
	Screen	Abbreviated	UW 174	UW 174		2012	2013	2013	2013	2013	2013	2014	2014	2014	2014	2014	2015	2015	2015	2015	2015	2016	2016	2016	2016	2016	2014-16	2017	2018
	#	Utility	VL Group	VL Low-Cap	Ticker	Yr	Q1	Q2	Q3	Q4	Yr	Q1	Q2	Q3	Q4	Yr	Q1	Q2	Q3	Q4	Yr	Q1	Q2	Q3	Q4	Yr	Average	Yr	Yr
1	1	American States	0	Mid-Cap	AWR	0.64	0.1775	0.1775	0.2025	0.2025	0.76	0.2025	0.2025	0.213	0.213	0.83	0.213	0.213	0.224	0.224	0.87	0.224	0.224	0.224	0.242	0.91	0.87	0.99	1.05
2	3	Aqua America	Sensitivity	Large-Cap	WTR	0.54	0.14	0.14	0.152	0.152	0.58	0.152	0.152	0.165	0.165	0.63	0.165	0.165	0.178	0.178	0.69	0.178	0.178	0.1913	0.1913	0.74	0.69	0.79	0.85
3	4	California Water	Sensitivity	Mid-Cap	CWT	0.63	0.16	0.16	0.16	0.16	0.64	0.1625	0.1625	0.1625	0.1625	0.65	0.1675	0.1675	0.1675	0.1675	0.67	0.1725	0.1725	0.1725	0.1725	0.69	0.67	0.72	0.75
4	5	Connecticut Water	Merger	Merger	CTWS	0.96	0.2425	0.2425	0.2475	0.2475	0.98	0.2475	0.2475	0.2575	0.2575	1.01	0.2575	0.2575	0.2675	0.2675	1.05	0.2675	0.2825	0.2825	0.2825	1.12	1.06	1.18	1.24
5	7	Middlesex Water	Yes	Small-Cap	MSEX	0.74	0.19	0.1875	0.1875	0.19	0.75	0.19	0.19	0.19	0.1925	0.76	0.1925	0.1925	0.1925	0.19875	0.78	0.19875	0.19875	0.19875	0.21125	0.81	0.78	0.86	0.91
6	8	SJW	Merger	Merger	SJW	0.71	0.1825	0.1825	0.1825	0.1825	0.73	0.1875	0.1875	0.1875	0.1875	0.75	0.195	0.195	0.195	0.195	0.78	0.2025	0.2025	0.2025	0.2025	0.81	0.78	1.04	1.12
7	9	York Water	Yes	Small Cap	YORW	0.54	0.14	0.138	0.138	0.138	0.55	0.1431	0.1431	0.1431	0.1431	0.57	0.1495	0.1495	0.1495	0.1555	0.60	0.1555	0.1555	0.1555	0.1602	0.63	0.60	0.65	0.70
		TOTAL	7	6																									

GCW Water	Peer EPS
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	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29
											Value Lir	ne Estimat	ed EPS														Value Line	e Estimate	d Near Fu
	Screen	Abbreviated	UW 174	UW 174		2013	2014	2014	2014	2014	2014	2015	2015	2015	2015	2015	2016	2016	2016	2016	2016	2014-16	2017	2017	2017	2017	2017	2018	2018
	#	Utility	VL Group	VL Low-Cap	Ticker	Yr	Q1	Q2	Q3	Q4	Yr	Q1	Q2	Q3	Q4	Yr	Q1	Q2	Q3	Q4	Yr	Average	Q1	Q2	Q3	Q4	Yr	Q1	Q2
1	1	American States	0	Mid-Cap	AWR	1.61	0.28	0.39	0.54	0.36	1.57	0.32	0.41	0.56	0.31	1.60	0.28	0.45	0.59	0.30	1.62	1.60	0.34	0.62	0.57	0.35	1.88	0.25	0.50
2	3	Aqua America	Sensitivity	Large-Cap	WTR	1.16	0.24	0.31	0.38	0.27	1.20	0.27	0.32	0.38	0.17	1.14	0.29	0.34	0.41	0.28	1.32	1.22	0.28	0.34	0.43	0.30	1.35	0.29	0.36
3	4	California Water	Sensitivity	Mid-Cap	CWT	1.02	(0.11)	0.36	0.70	0.24	1.19	0.03	0.21	0.52	0.18	0.94	(0.02)	0.24	0.48	0.31	1.01	1.05	0.02	0.39	0.70	0.29	1.40	(0.05)	0.42
4	5	Connecticut Water	Merger	Merger	CTWS	1.66	0.27	0.67	0.76	0.22	1.92	0.28	0.77	0.79	0.20	2.04	0.28	0.89	0.84	0.07	2.08	2.01	0.36	0.73	0.90	0.14	2.13	(0.10)	0.77
5	7	Middlesex Water	Yes	Small-Cap	MSEX	1.03	0.20	0.29	0.42	0.22	1.13	0.22	0.31	0.41	0.28	1.22	0.29	0.36	0.54	0.19	1.38	1.24	0.27	0.33	0.46	0.32	1.38	0.27	0.35
6	8	SJW	Merger	Merger	SJW	1.12	0.04	0.34	1.88	0.28	2.54	0.23	0.36	0.46	0.80	1.85	0.16	0.82	0.92	0.67	2.57	2.32	0.18	0.90	0.94	0.84	2.86	0.06	0.86
7	9	York Water	Yes	Small Cap	YORW	0.75	0.16	0.22	0.23	0.28	0.89	0.20	0.22	0.28	0.27	0.97	0.19	0.23	0.27	0.23	0.92	0.93	0.20	0.23	0.31	0.27	1.01	0.20	0.25
		TOTAL	. 8	6																									

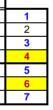
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22	23	24	25	26	27	28	29
						Value Lin	e Estimate

(Low-Cap

	G	CW Water	Peer D	Dividend	S										
	1	2	3	4	5	30	31	32	33	34	35				
		1					iture Dividen			VL Avg	Div. Growth		•		
	Screen		UW 174	UW 174		2019	2020	2021	2022	2020-22	2020-22 vs.	Screen			
_	#	Utility	VL Group	VL Low-Cap		Yr	Yr	Yr	Yr	/ Yr	2014-16	#		•	
1	1	American States	0	Mid-Cap	AWR	1.14	1.24	1.35	1.46	1.35	7.5%	1	1		
2	3	Aqua America	Sensitivity	Large-Cap	WTR	0.94	1.03	1.14	1.25	1.14	8.8%	3	2		
3	4	California Water	Sensitivity	Mid-Cap	CWT	0.81	0.88	0.95	1.02	0.95	6.0%	4	3		
4	5	Connecticut Water	Merger	Merger	CTWS	1.31	1.38	1.45	1.52	1.45	5.4%	5	4		
5	7	Middlesex Water	Yes	Small-Cap	MSEX	0.96	1.01	1.06	1.11	1.06	5.2%	7	5		
6	8	SJW	Merger	Merger	SJW	1.19	1.27	1.36	1.45	1.36	9.7%	8	6		
7	9	York Water	Yes	Small Cap	YORW	0.77	0.84	0.92	1.00	0.92	7.4%	9	7		
		TOTAL	7	6					V	L H2O Screen	7.0%	Mean		-	
) = Small-	& Mid-Cap)) VI	L (Low Cap	o) H2O Screen	6.5%				
								VL	Small-Cap) H2O Screen	6.3%				
	G	CW Water	Peer E	:PS											
	1	2	3	4	5	30	31	32	33	34	35	36	37	38	
		1			_		ngs per Sha		-	-	•		VL Avg	EPS Growth	
	Screen		UW 174	UW 174		2018	2018	2018	2019	2020	2021	2022	2020 - 22	2020-22 vs.	Screen
	#	Utility		VL Low-Cap		Q3	Q4	Yr	Yr	Yr	Yr	Yr	/Yr	2014-16	#
1	1	American States	0	Mid-Cap	AWR	0.60	0.40	1.75	1.91	2.08	2.26	2.45	2.26	6.0%	1
2		Aqua America	Sensitivity	Large-Cap	WTR	0.44	0.31	1.40	1.52	1.66	1.81	1.95	1.81	6.7%	3
3		California Water	Sensitivity	Mid-Cap	CWT	0.73	0.35	1.45	1.55	1.66	1.78	1.90	1.78	9.3%	4
4	5	Connecticut Water	Merger	Merger	CTWS	0.93	0.25	1.85	2.08	2.33	2.61	2.90	2.61	4.4%	5
5		Middlesex Water	Yes	Small-Cap	MSEX	0.55	0.33	1.50	1.63	1.78	1.94	2.10	1.94	7.7%	7
6	8	SJW	Merger	Merger	SJW	1.00	0.68	2.60	2.79	3.00	3.23	3.45	3.23	5.6%	8
7	9	York Water	Yes	Small Cap	YORW	0.32	0.28	1.05	1.17	1.30	1.45	1.60	1.45	7.7%	9
		TOTAL	8	6						.			L H2O Screen		Mean
									(Low-Cap) = Small- & M	lid-Cap)	VL (Low-Cap) H2O Screen	7.7%	

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Div and EPS

	1	2	3	4	5	6	7	8	9	10	11	#	12	13	14	15	16	17	#	18	19		
	GCW G	RC				Y	ahoo Finan	се												Ī	Hamada	[
	Staff H	amada Adjustmen	its			\$ Sto	ock Closing	Price	3-Day	Div Yield	VL 2018	\ \	VL 2018 Cap	o Structure	1			Relevered			Adjustment		
						1st Tr	ading Day of	Month	Avg \$	at	Return on		% Long	%		2018	Hamada	Beta		Equity	Equity		_
	Screen	Abbreviated	UW 174	UW 174		Jun.	Jul.	Aug.	Stock	Recent	Common		Term	Common	VL	VL	Unlevered	Equity at		Risk	At	Screen	
	#	Utility	VL Group	VL Low-Cap	Ticker	6/1/2018	7/1/2018	8/1/2018	Price	Price	Equity		Debt	Equity	Beta	Tax Rate	Beta	50.0%	P	remium	50.0%	#	
1	1	American States	0	Mid-Cap	AWR	57.16	60.12	59.68	58.99	1.5%	12.0%		41.5	58.5	0.80	23.0%	0.52	0.92		4.20%	0.49%	1	1
2	3	Aqua America	Sensitivity	Large-Cap	WTR	35.18	36.94	37.21	36.44	2.0%	12.5%		51.0	49.0	0.75	9.0%	0.39	0.74		4.20%	-0.06%	3	2
3	4	California Water	Sensitivity	Mid-Cap	CWT	38.95	40.91	40.31	40.06	1.7%	10.0%		43.0	57.0	0.80	21.0%	0.50	0.90		4.20%	0.41%	4	3
4	5	Connecticut Water	Merger	Merger	CTWS	65.32	64.42	69.25	66.33	1.7%	7.5%		46.5	53.5	0.65	21.0%	0.39	0.69		4.20%	0.17%	5	4
5	7	Middlesex Water	Yes	Small-Cap	MSEX	42.17	44.29	44.94	43.80	1.8%	10.0%		37.0	62.5	0.80	21.0%	0.55	0.98		4.20%	0.74%	7	5
6	8	SJW	Merger	Merger	SJW	66.22	64.68	61.81	64.24	1.3%	11.5%		48.5	51.5	0.75	21.0%	0.43	0.77		4.20%	0.08%	8	6
7	9	York Water	Yes	Small Cap	YORW	31.80	31.00	29.55	30.78	2.0%	10.0%		35.5	64.5	0.80	21.0%	0.56	1.00		4.20%	0.83%	9	7
		TOTAL	7	6														V	'L H2O	Screen	0.48%	Mean	
							Dividend Yie	eld = (Annua	I Dividenc	ds per Share	e) / Price per	Share	9		(Low-Ca	p = Small- a	& Mid-Cap)	VL (Low Ca	p) H2O	Screen	0.62%		
							When Value Line	e (VL) Beta ratio e	xceeds 99.9 o	or earnings are r	egative, VI shows	"NMF" f	for 'no meaningfu	l figure'.				VL Small-Ca	p) H2O	Screen	0.78%		

.O.Y.	Cash Flow	VS		Staff			N	lodel	X																															
1	2	3	4	5	6 Terminal	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	
					Value as			2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2045			
Screen	Abbreviated	UW 174	UW 174		% of	NPV @	Recent	T	Ir	itial Stag	•			Tra	nsition St	900										Fi	nal Stage									1	Terminal	2046	2046	Scr
#	Utility	VL Group	VL Low-Cap	IRR	NPV _{DIV}	IRR	Price			iniai otag	6			ITal	Insition of	aye											lai Stage										Value	Div	Perpetuity	/
1	American States	0	Mid-Cap	6.9%	56.9%	(0.00)	(58.99)	0.99	1.05	1.14	1.24	1.35	1.46	1.61	1.75	1.87	1.96	2.06	2.15	2.26	2.37	2.48	2.60	2.72	2.85	2.99	3.14	3.29	3.44	3.61	3.78	3.96	4.15	4.35	4.56		250.97	5.01	245.96	Г
3	Aqua America	Sensitivity	Large-Cap	7.8%	46.2%	0.00	(36.44)		0.85	0.94	1.03	1.14	1.25	1.39	1.52	1.63	1.71	1.79	1.87	1.96	2.06	2.16	2.26	2.37	2.48	2.60	2.73	2.86	3.00	3.14	3.29	3.45	3.61	3.79	3.97			4.36	154.18	_
4	California Water	Sensitivity	Mid-Cap	7.0%	56.3%	0.00	(40.06)	0.72	0.75	0.81	0.88	0.95	1.02	1.12	1.21	1.28	1.35	1.41	1.48	1.55	1.62	1.70	1.78	1.87	1.96	2.05	2.15	2.25	2.36	2.47	2.59	2.72	2.85	2.98	3.13			3.44	166.47	
5	Connecticut Water	Merger	Merger	6.7%	59.2%	(0.00)	(66.33)	1.18	1.24	1.31	1.38	1.45	1.52	1.66	1.79	1.90	1.99	2.08	2.18	2.29	2.40	2.51	2.63	2.76	2.89	3.03	3.18	3.33	3.49	3.66	3.83	4.02	4.21	4.41	4.62			5.08	273.41	_
7	Middlesex Water	Yes Merger	Small-Cap	6.9%	56.1%	(0.00)	(43.80)	0.86	0.91	0.96	1.01	1.06	1.11	1.21	1.30	1.38	1.45	1.52	1.59	1.67	1.75	1.83	1.92	2.01	2.11	2.21	2.31	2.43	2.54	2.66	2.79	2.93	3.07	3.21	3.37		184.31	3.70	180.61	_
8	SJW York Water	Yes	Small Can	6.8% 7.6%	58.8% 48.2%	0.00	(64.24)	1.04	1.12	1.19	1.27	1.36	1.45	1.62	1.78 1.20	1.91	2.00	2.10	2.20	2.31	2.42	2.53	2.00	2.78	2.91	3.05	3.20	3.30	3.52	3.69	3.86	4.05	4.24	4.45	4.00				267.41 129.38	_
9	TOTALS	705		1.0%	40.2% Mean	0.00	(30.76)	0.00	0.70	0.77	0.04	0.92	1.00	1.11	1.20	1.20	1.34	1.41	1.47	1.34	1.02	1.70	1.70	1.00	1.95	2.05	Z.14	2.23	2.30	2.47	2.39	2.71	2.04	2.90	3.12	3.27	132.01	3.43	129.30	_
	TOTALS	'		7.24%	52.73%	0%	VIH2	O Screen																																
			H	7.11%	54.37%			w Cap) H2	O Screen	(I ow-Ca	n – Smal	I- & Mid-C	an)																											
			F	7.26%				all-Cap) H			p = oma	i a mia o	up)																											
				1.2070		2 ,2				-																														

B.O.1	. Cash Flow	NS		Staff			IV	Ioaei	X																															
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	
					Terminal	1																																_		
					Value as			2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2045			
Screen	Abbreviated	UW 174	UW 174		% of	NPV @	Recent		le le	nitial Stag	•			Tra	Insition S	1000											Final Stag										Terminal	2046	2046	Screen
#	Utility	VL Group	VL Low-Cap	IRR	NPV _{DIV}	IRR	Price			iitiai Stay	e			110		laye											linai Stay	e									Value	Div	Perpetuity	#
1 1	American States	0	Mid-Cap	7.05%	55.0%	(0.00)	(58.99)	1.05	1.14	1.24	1.35	1.46	1.61	1.75	1.87	1.96	2.06	2.15	2.26	2.37	2.48	2.60	2.72	2.85	2.99	3.14	3.29	3.44	3.61	3.78	3.96	4.15	4.35	4.56	4.78	5.01	250.36	5.25	245.10	1 1
2 3	Aqua America	Sensitivity	Large-Cap	7.92%	43.9%	0.00	(36.44)	0.85	0.94	1.03	1.14	1.25	1.39	1.52	1.63	1.71	1.79	1.87	1.96	2.06	2.16	2.26	2.37	2.48	2.60	2.73	2.86	3.00	3.14	3.29	3.45	3.61	3.79	3.97	4.16	4.36	157.80	4.57	153.24	3 2
3 4	California Water	Sensitivity	Mid-Cap	7.07%	53.6%	(0.00)	(40.06)	0.75	0.81	0.88	0.95	1.02	1.12	1.21	1.28	1.35	1.41	1.48	1.55	1.62	1.70	1.78	1.87	1.96	2.05	2.15	2.25	2.36	2.47	2.59	2.72	2.85	2.98	3.13	3.28	3.44	169.57	3.60	165.97	4 3
<mark>4</mark> 5	Connecticut Water	Merger	Merger	6.84%	57.6%	(0.00)	(66.33)	1.24	1.31	1.38	1.45	1.52	1.66	1.79	1.90	1.99	2.08	2.18	2.29	2.40	2.51	2.63	2.76	2.89	3.03	3.18	3.33	3.49	3.66	3.83	4.02	4.21	4.41	4.62	4.85	5.08	278.40	5.32	273.08	5 4
5 7	Middlesex Water	Yes	Small-Cap	7.05%	54.4%	(0.00)	(43.80)	0.91	0.96	1.01	1.06	1.11	1.21	1.30	1.38	1.45	1.52	1.59	1.67	1.75	1.83	1.92	2.01	2.11	2.21	2.31	2.43	2.54	2.66	2.79	2.93	3.07	3.21	3.37	3.53	3.70	184.25	3.88	180.37	7 5
<mark>6</mark> 8	SJW	Merger	Merger	6.91%	57.1%	0.00	(64.24)	1.12	1.19	1.27	1.36	1.45	1.62	1.78	1.91	2.00	2.10	2.20	2.31	2.42	2.53	2.65	2.78	2.91	3.05	3.20	3.36	3.52	3.69	3.86	4.05	4.24	4.45	4.66	4.88	5.12	271.98	5.36	266.61	8 <mark>6</mark>
7 9	York Water	Yes	Small Cap	7.72%	46.1%	0.00	(30.78)	0.70	0.77	0.84	0.92	1.00	1.11	1.20	1.28	1.34	1.41	1.47	1.54	1.62	1.70	1.78	1.86	1.95	2.05	2.14	2.25	2.36	2.47	2.59	2.71	2.84	2.98	3.12	3.27	3.43	132.30	3.59	128.71	9 7
	TOTALS	7	6		Mean																																	-		
				7.36%	50.62%	0%	VL H2C	Screen																																
				7.22%	51.78%	0%	VL (Lo	w Cap) H2	O Screen	(Low-Ca	p = Small	- & Mid-0	Cap)																											
				7.39%	50.26%	0%		all-Cap) Ha																																
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A	vera	ge B.O.Y. &	-		_		_		lodel		X
	1	2	3	4	5	6 Terminal	7	8	9		
						Value as		age 2017 -			
s	creen	Abbreviated	UW 174	UW 174	Average	% of	Divide	end Growth	n Rates	Screen	
	#	Utility	VL Group	VL Low-Cap	IRR	NPV _{DIV}	EOY	BOY	Average	#	
	1	American States	0	Mid-Cap	6.99%	56.0%	8.1%	8.6%	8.3%	1	1
	3	Aqua America	Sensitivity	Large-Cap	7.84%	45.0%	9.6%	10.0%	9.8%	3	2
	4	California Water	Sensitivity	Mid-Cap	7.02%	54.9%	7.2%	8.0%	7.6%	4	3
	5	Connecticut Water	Merger	Merger	6.79%	58.4%	5.3%	5.3%	5.3%	5	4
	7	Middlesex Water	Yes	Small-Cap	7.00%	55.3%	5.4%	5.2%	5.3%	7	5
	8	SJW	Merger	Merger	6.86%	58.0%	6.9%	6.6%	6.8%	8	6
	9	York Water	Yes	Small Cap	7.65%	47.1%	9.1%	9.3%	9.2%	9	7
		TOTALS	7	6		Mean					
					7.30%	51.67%	8%	VL H2C	O Screen		
					7.16%	53.33%	7%	VL (Lo	w Cap) H20	O Screen	(Low-Ca
							- 44			~ ~	

 7.16%
 53.33%
 1%
 VL (Low Cap) n20 Screen (Lo

 7.32%
 51.21%
 7%
 VL Small-Cap) H20 Screen (Lo

 Sensitivity Mirrors Small Cap

Staff/202 Muldoon/5

.U.Y	. Cash Flo	ws			Staff			Nodel		-																										
1	2	3	4	5	6 Terminal	7	8	9	10	11	12	13 1	14 15	16	17	18	19 20	21	22	23 24	25	26	27	28	29 30	31	32	33	34	35 3	6	37 38	39	40	41	
					Value as			2017	2018	2019	2020	2021 20	022 2023	2024	2025	2026 2	027 2028	3 2029	2030 2	2031 203	2 2033	2034	2035 2	036 2	037 2038	2039	2040	2041	2042	2043 20	44 2			-		—
creen #	Abbreviated Utility	UW 174 VL Group	UW 174 VL Low-Cap	IRR	% of NPV _{DIV}	NPV @ IRR	Recent Price*		Init	tial Stage			Tr	ansition St	Stage								Fina	l Stage								Termi Valu			2047	So
1	American States	0	Mid-Cap	7.2%	58.3%	0.00	(58.99)	0.99 1.88	1.05 1.75	1.14 1.91			.46 1.61 .45 2.68	1.75 2.89	1.87 3.08		.06 2.15 38 3.54			2.48 2.60 1.08 4.27		2.85 4.69			.29 3.44 40 5.66		3.78 6.22	3.96 6.52	4.15 6.83	4.35 4.3 7.16 7.5		.78 275.8	5.01 8.24		8.63	Т
3	Aqua America	Sensitivity	Large-Cap	8.2%	49.2%	0.00	(36.44)	0.79	0.85	0.94	1.03	1.14 1.	.25 1.39	1.52	1.63	1.71 1	.79 1.87	1.96	2.06 2	2.16 2.26	2.37	2.48	2.60 2	2.73 2	.86 3.00	3.14	3.29	3.45	3.61	3.79 3.	97 4	.16 191.9	6 4.36	6 187.60		╈
4	California Water	Sensitivity	e Mid-Cap	7.4%	58.9%	0.00	(40.06)	1.35 0.72	1.40 0.75	1.02		1.01	.95 2.15 .02 1.12	2.33	2.48 1.28	1.35 1	72 2.85 .41 1.48			3.28 3.44 1.70 1.78		3.78 1.96			.25 4.56 .25 2.36		5.01 2.59	5.25 2.72	0.00	5.76 6.0 2.98 3.		33 .28 203.6		4 200.19	6.95	+
5	Connecticut Water	Merger	e Merger	7.1%	61.0%	0.00	(66.33)	1.40	1.45	1.55			.90 2.13 .52 1.66	2.33	2.49		74 2.87 .08 2.18			3.30 3.46 2.51 2.63		3.80 2.89			38 4.59 .33 3.49		5.04 3.83	5.28 4.02	5.53 4.21	5.80 6.0 4.41 4.0		37 .85 315.9	6.68 0 5.08		7.00	┿
			e				. ,	2.13	1.85	2.08	2.33	2.61 2.	.90 3.14	3.36	3.56	3.73 3	91 4.10	4.29	4.50 4	.71 4.94	5.18	5.43	5.69 5	.96 6.	25 6.55	6.86	7.19	7.53		8.27 8.6	67 9.	09	9.52	2	9.98	
/	Middlesex Water	Yes	Small-Cap e	7.7%	60.1%	0.00	(43.80)	0.86 1.38	0.91 1.50				.11 1.21 .10 2.33	1.30 2.53	1.38 2.70		.52 1.59 97 3.11			1.83 1.92 8.58 3.75		2.11 4.12			.43 2.54 74 4.97		2.79 5.46	2.93 5.72	3.07 5.99	3.21 3. 6.28 6.5		.53 244.1 90	5 3.70 7.23		7.58	
8	SJW	Merger	Merger	6.8%	59.1%	0.00	(64.24)	1.04 2.86	1.12 2.60				.45 1.62 .45 3.77	1.78 4.06	1.91 4.31		.10 2.20 73 4.96			2.53 2.65 5.71 5.98		2.91 6.57		3.20 3 .22 7.	.36 3.52 56 7.93		3.86 8.71	4.05 9.13			66 4 50 11	.88 276.6	6 5.12 11.54		12.09	T
9	York Water	Yes	Small Cap	8.3%	52.9%	0.00	(30.78)	0.65	0.70	0.77	0.84	0.92 1.	.00 1.11	1.20	1.28	1.34 1	.41 1.47	1.54	1.62 1	1.70 1.78	1.86	1.95	2.05 2	2.14 2	.25 2.36	2.47	2.59	2.71	2.84	2.98 3.	12 3	.27 179.3	0 3.43	3 175.87		+
.	TOTALS	ws	6 6	7.78% 7.67% 8.01%	Mean 55.88% 57.55% 56.49% Staff	0% 0% 0%	VL Smal		Screen	· · ·	= Small- &	& Mid-Cap)		1.93			26 2.37	2.48				3.14		.45 3.					4.56	4.78 5.0			5.51		5.77	
0.Y		7 WS 3	<u>е</u> 6 4	7.67%	55.88% 57.55% 56.49% Staff 6 Terminal	0%	VL (Low VL Smal	Screen (Cap) H2O 3 II-Cap) H2O Model 9	Screen Screen	(Low-Cap	e = Small- & EPS Gro 12	Mid-Cap) owth 13 1	14 15	16	17	18	19 20	21	22	23 24	25	26	27	28 2	29 30	31	32	33	34	35 3	6	37 38	39	40	41	
1	Cash Flo	3	4	7.67% 8.01%	55.88% 57.55% 56.49% Staff 6 Terminal Value as	0% 0% 7	VL (Low VL Smal	Screen (Cap) H2O 3 II-Cap) H2O Model 9	Screen Screen	(Low-Cap	e = Small- & EPS Gro 12	Mid-Cap) owth 13 1		16	17	18	19 20	21	22	23 24	25	26	27	28 2	29 30	31	32	33	34	35 3	6	37 38 045 204	39	40	41	
en	. Cash Flo	3 UW 174		7.67% 8.01%	55.88% 57.55% 56.49% Staff 6 Terminal	0% 0%	VL (Low VL Smal	Screen (Cap) H2O 3 II-Cap) H2O Model 9	Screen Screen 10 2018	(Low-Cap	e = Small- & EPS Gro 12	Mid-Cap) owth 13 1	14 15 022 2023	16	17 2025	18	19 20	21	22	23 24	25	26	27 2035 2	28 2	29 30	31	32	33	34	35 3	6	37 38 045 2049 Termin	39 5 nal 2046	40 6 2046	41	
en	2 Abbreviated	3	4 UW 174	7.67% 8.01%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of	0% 0% 7 NPV @	VL (Low VL Small 8 Recent	Screen (Cap) H2O 3 II-Cap) H2O Model 9 2017 1.05	Screen Screen 10 2018 Initi 1.14	(Low-Cap	EPS Gro 12 1.35	Mid-Cap)	14 15 022 2023 Tr .61 1.75	16 2024 ansition St 1.87	17 2025 Stage 1.96	18 2026 2 2.06 2	19 20 027 2028	21 3 2029 1	22 2030 2 2.48 2	23 24 2031 203 2.60 2.72	25 2 2033 2 2.85	26 2034 2.99	27 2035 2 Fina 3.14 3	28 2 036 2 I Stage 3.29 3	29 30 037 2038	31 2039 3.78	32 2040 3.96	33 2041 4.15	34 2042 4.35	35 3 2043 20 4.56 4.	6 - 5 44 2 78 5	37 38 045 2045 Termin Valu .01 276.1	39 5 nal 2046 e Div 2 5.25	40 6 2046 5 270.86	41 2047	
en	2 Abbreviated Utility	3 UW 174 VL Group	4 UW 174 VL Low-Cap	7.67% 8.01% 5	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV}	0% 0% 7 NPV @ IRR 0.00	VL (Low VL Small 8 Recent Price*	Screen (Cap) H2O 3 II-Cap) H2O Model 9 2017	Screen Screen 10 2018 Initi	(Low-Cap Y 11 2019 tial Stage 1.24 1.91	= Small- 8 EPS Gro 12 2020 : 1.35 2.08	Mid-Cap)	14 15 022 2023 Tr	16 2024 ansition Sta 1.87 2.89	17 2025 Stage 1.96	18 2026 2 2.06 2 3.23 3	19 20 027 2028	21 3 2029 3 5 2.37 3.71	22 2030 2 2.48 2 3.89 4	23 24 2031 2033	25 2 2033 2 2.85 4.48	26 2034 2.99	27 2035 2 Fina 3.14 3 4.92 5	28 : 036 2/ I Stage 3.29 3 .15 5.	29 30 037 2038	31 2039 3.78 5.93	32 2040	33 2041	34 2042 4.35 6.83	35 3 2043 20 4.56 4. 7.16 7.5	6 3 44 2 78 5 50 7.	37 38 045 2045 Termin Valu .01 276.1	39 5	40 6 2046 5 270.86	41	
en	2 Abbreviated Utility American States Aqua America	3 UW 174 VL Group 0 Sensitivity	4 VW 174 VL Low-Cap Mid-Cap e Large-Cap e	7.67% 8.01% 5 IRR 7.3% 8.4%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0%	0% 0% 7 NPV @ IRR 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44)	Screen (* Cap) H2O 5 II-Cap) H2O 9 Model 9 2017 1.05 1.88 0.85 1.35	Screen Screen 10 2018 Initi 1.14 1.75 0.94 1.40	(Low-Cap 11 2019 1.24 1.91 1.03 1.52	EPS Gro 12 1.35 1.35 1.14 1.66	Wid-Cap) Dwth 13 13 12021 2021 2021 1.46 1.25 1.281	14 15 022 2023 Tr .61 1.75 .45 2.68 .39 1.52 .95 2.15	16 2024 ansition St 1.87 2.89 1.63 2.33	17 2025 3.06 3.06 1.71 2.48	18 2026 2 2.06 2 3.23 3 1.79 1 1.79 1 2.60 2	19 20 027 2028 15 2.26 38 3.54 3.54 72 2.85	21 3 2029 3 2029 3 2029 3 3 3 3 3 1 5 2 .37 3 7 3 7 1 1 1 1 1 1 1 1	22 2030 2 2.48 2 3.89 4 2.16 2 3.13 3	23 24 2031 2033 2.60 2.72 2.60 2.72 2.26 2.33 3.44	25 2 2033 2 2.85 4.48 3.60	26 2034 2.99 4.69 2.60 3.78	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 3.96 4	28 28 20 1 Stage 1 Stage 15 5. 286 3. 15 4.	29 30 037 2038 .44 3.61 40 5.66 00 3.14 35 4.56	31 2039 3.78 5.93 3.29 4.78	32 2040 3.96 6.22 3.45 5.01	33 2041 4.15 6.52 3.61 5.25	34 2042 4.35 6.83 3.79 5.50	35 3 2043 20 4.56 4. 7.16 7.5 3.97 4. 3.97 4.	6 5 78 5 76 7. 16 4 04 6.	37 38 D45 2043 Termi Valu 0.01 276.1 86 	39 5 nal 2046 e Div 2 5.25 8.24 7 4.57 6.63	40 6 2046 7 3ale 5 270.86 7 187.60	41 2047	
een	2 Abbreviated Utility American States Aqua America California Water	3 UW 174 VL Group 0 Sensitivity Sensitivity	4 VL Low-Cap Mid-Cap E Large-Cap e Mid-Cap e	7.67% 8.01% 5 IRR 7.3% 8.4% 7.6%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0% 57.2%	0% 0% 7 IRR 0.00 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44) (40.06)	Screen (Cap) H2O 3 II-Cap) H2O 9 Model 9 2017 1.05 1.88 0.85 1.35 0.75 1.40	Screen Screen 10 2018 Initi 1.14 1.75 0.94 1.40 0.81 1.45	(Low-Cap 11 2019 1.24 1.91 1.03 1.52 0.88 1.55	EPS Gro 12 2020 1 1.35 2.08 1.14 1.66	Amid-Cap) 0wth 13 13 13 12021 2021 2021 1.46 1.226 1.25 1.81 1.02 1.78 1.78	14 15 022 2023 Tr .61 1.75 .45 2.68 .39 1.52 .95 2.15 .12 1.21 .90 2.13	16 2024 ansition St. 1.87 2.89 1.63 2.33 1.28 2.33	17 2025 3.08 1.96 3.08 1.71 2.48 1.36 2.49	18 2026 2 2.06 2 2.323 3 1.79 1 2.60 2 1.41 1 1.41 1	19 20 27 2028 .15 2.266 .38 3.54 .87 1.96 72 2.85 .48 1.55 74 2.87	21 3 2029 5 2.37 3.71 5 2.06 2.99 5 1.62 3.01	22 2030 2 2.48 2 3.13 3 1.70 1 3.15 3	23 24 2031 2033 2.60 2.72 2.66 2.31 2.28 3.44 1.78 1.81 3.03 3.46	25 2 2033 2 2.85 4.48 3.60 1.96 3.63	26 2.99 4.69 2.60 3.78 2.05 3.80	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 3.96 4 2.15 2 3.99 4	28 2 036 2 1 Stage 3.29 3 15 5 2.86 3 15 4 15 4 2.5 2 2.18 4	29 30 037 2038 037 2038 00 3.14 35 4.56 .00 3.14 35 4.56 .36 2.47 .38 4.59	31 2039 3.78 5.93 3.29 4.78 2.59 4.81	32 2040 3.96 6.22 3.45 5.01 2.72 5.04	33 2041 4.15 6.52 3.61 5.25 2.85 5.28	34 2042 4.35 6.83 3.79 5.50 2.98 5.53	35 3 2043 20 4.56 4: 7.16 7.5 3.97 4. 5.76 6.0 3.13 3.3	6 5 78 5 50 7. 16 4 04 6. 28 3 308 6.	37 38 D45 204 Termin Valu Valu 0.01 276.1 86 86 86 87 33 33 33	39 nal 2046 e Div 2 5.25 8.24 7 4.57 6.63 9 3.606 6.68	40 6 2046 5 270.86 7 187.60 200.19	41 2047 8.63	
D.Y een #	2 Abbreviated Utility American States Aqua America	3 UW 174 VL Group 0 Sensitivity	4 VW 174 VL Low-Cap Mid-Cap e Large-Cap e	7.67% 8.01% 5 IRR 7.3% 8.4%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0%	0% 0% 7 IRR 0.00 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44)	Screen (Cap) H2O 3 II-Cap) H2O 3 II-Cap) H2O MODEL 9 2017 1.05 1.88 0.85 1.35 0.75	Screen Screen 10 2018 Initi 1.14 1.75 0.94 1.40 0.81	(Low-Cap 11 2019 tial Stage 1.24 1.91 1.52 0.88 1.55 1.38	= Small- & EPS Gro 12 2020 1.35 2.08 1.14 1.66 0.95 1.45	A Mid-Cap)	14 15 022 2023 Tr .61 1.76 .45 2.68 .39 1.52 .95 2.15 .12 1.21	16 2024 ansition St. 1.87 2.89 1.63 2.33 1.28	17 2025 3.08 1.71 2.48 1.35	18 2026 2 3.23 3 1.79 1 2.60 2 1.41 1 2.61 2 2.08 2 1.41 1	19 20 027 2028 15 2.26 38 3.54 87 1.96 72 2.85 .48 1.55	21 3 2029 5 2.37 <u>3.71</u> 5 2.06 <u>2.99</u> 5 1.62 <u>3.01</u> 3 2.40	22 2030 2 2.48 2 3.89 4 2.16 2 3.13 3 1.70 1 3.15 3 2.51 2	23 24 2031 203 2.60 2.77 2.26 2.33 1.28 3.44 1.78 1.81	25 2 2033 2 2.85 4.48 2.48 3.60 1.96 3.63 2.89	26 2.99 4.69 2.60 3.78 2.05	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 2.73 2 3.96 4 2.15 2 3.99 4 3.18 3 3.18 3	28 28 20 3 15 5 2 3 15 4 2 2 5 2 3 15 4 2 2 5 2 2 15 4 2 2 5 2 2 15 4 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	29 30 29 30 307 2038 44 3.61 40 5.66 .00 3.14 35 4.56 36 2.47	31 2039 3.78 5.93 3.29 4.78 2.59 4.81	32 2040 3.96 6.22 3.45 5.01 2.72	33 2041 4.15 6.52 3.61 5.25 2.85 5.28 4.21	34 2042 4.35 6.83 3.79 5.50 2.98 5.53 4.41	35 3 2043 20 4.56 4: 7.16 7.5 3.97 4. 5.76 6.0 3.13 3.3	6 5 44 2 78 5 50 7 16 4 16 4 17 6 16 4 17 6 17 6	37 38 D45 2043 Termin Valu 0.01 276.1 86 33 33 44 203.7	39 nal 2046 e Div 2 5.25 8.24 7 4.57 6.63 9 3.606 6.68	40 6 2046 5 270.86 7 187.60 1 200.19 2 310.82	41 2047 8.63 6.95	
een	2 Abbreviated Utility American States Aqua America California Water	3 UW 174 VL Group 0 Sensitivity Sensitivity	4 VL Low-Cap Mid-Cap E Large-Cap e Mid-Cap e	7.67% 8.01% 5 IRR 7.3% 8.4% 7.6%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0% 57.2%	0% 0% 7 NPV @ IRR 0.00 0.00 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44) (40.06)	Screen (Cap) H2O 3 II-Cap) H2O 9 Nodel 9 2017 1.05 1.88 0.85 1.35 0.75 1.40 1.24 2.13 0.91	Screen Screen 10 2018 Initi 1.14 1.75 0.94 1.40 0.81 1.45 1.31 1.85 0.96	(Low-Cap 11 2019 1.24 1.03 1.55 1.38 2.08 1.01	EPS Gro 12 2020 1.35 2.08 1.14 1.66 1.45 2.33 1.06	Amid-Cap) Owth 13 1 2021 20 1.46 1. 1.26 2. 1.25 1. 1.02 1. 1.78 1.52 1.52 1. 1.52 1. 1.102 1. 1.102 1. 1.52 1. 1.52 1. 1.52 1.	14 15 022 2023 Tr .61 1.75 .45 2.68 .39 1.52 .95 2.15 .12 1.21 .90 2.13 .66 1.79 .90 3.14 .21 1.30	16 2024 ansition St 1.87 2.89 1.63 2.33 1.28 2.33 1.90 3.36 1.38	17 2025 1.96 3.08 1.71 2.48 1.35 2.49 1.99 3.56 1.45	18 2026 2 2.06 2 3.23 3 1.79 1 2.60 2 1.41 1 2.61 2 2.08 2 3.73 3 1.52 1	19 20 27 2028 38 3.54 87 1.96 72 2.85 74 2.87 74 2.87 74 2.87 74 2.87 74 2.87 74 2.87 74 2.59 1.59 1.57	21 3 2029 5 2.37 3.71 5 2.06 2.96 3.01 9 1.62 3.01 9 2.40 4.40 4.40 7 1.75	22 2030 2 2.48 2 3.89 4 2.16 2 3.13 3 1.70 1 3.15 3 2.51 2 4.50 4 1.83 1	23 24 2031 2033 2.60 2.72 0.08 4.272 2.26 2.31 2.28 3.44 1.78 1.88 3.30 3.46 2.63 2.76 1.71 4.94 1.71 4.94	25 2 2033 2 2.85 4.48 2.48 3.60 1.96 3.63 5.18 2.11	26 2.99 4.69 2.60 3.78 2.05 3.80 3.03 5.43 2.21	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 3.96 4 2.15 2 3.99 4 3.18 3 5.69 5 2.31 2 3.91 4 3.69 5 5.69 5 5.70	28 28 29 3 1 Stage 3.29 3 15 5 2.86 3 15 4 2.25 2 .18 4 .333 3 .96 6. .43 2	29 30 29 30 307 2038 3.61 3.62 3.64 3.54 3	31 2039 3.78 5.93 3.29 4.78 2.59 4.81 3.83 6.86 6.2.79	32 2040 3.96 6.22 3.45 5.01 2.72 5.04 4.02 7.19 2.93	33 2041 4.15 6.52 3.61 5.25 5.28 4.21 7.53 3.07	34 2042 4.35 6.83 3.79 5.50 2.98 5.53 4.41 7.90 3.21	35 3 2043 20 4.56 4: 7.16 7.5 3.97 4: 5.76 6.0 3.13 3. 5.80 6.0 4.62 4: 8.27 8.6 3.37 3.	6 5 78 5 50 7. 16 4 28 3 18 6 85 5 57 9 53 3	37 38 D45 204 Termin Valu 01 276.1 86 86 86 86 87 33 33 33 316.1 99 91 92 91 92 92 93 93 93 93 93 93 93 93 93 93	39 5 6 6 7 6 6 7 4 5 3 8 2 4 5 5 2 5 3 3 8 2 4 5 3 3 3 3 8 3 3 3 3 3 3 3 8 3 3 3 3 3 3 3 3 3 3 3 3 3	40 6 2046 5 270.86 7 187.60 0 200.19 1 310.82 2 310.82 3 240.45	41 2047 8.63 6.95 7.00 9.98	
een # }	2 Abbreviated Utility American States Aqua America California Water Connecticut Water	3 UW 174 VL Group 0 Sensitivity Sensitivity Merger	4 UW 174 VL Low-Cap Mid-Cap e Large-Cap e Mid-Cap e Mid-Cap e e Merger e	7.67% 8.01% 5 IRR 7.3% 8.4% 7.6% 7.2%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0% 57.2% 59.4%	0% 0% 7 NPV @ IRR 0.00 0.00 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44) (40.06) (66.33)	Screen (Cap) H2O 3 II-Cap) H2O 3 II-Cap) H2O MOCEL 9 2017 1.05 1.88 0.85 1.35 0.75 1.40 1.24 0.91 1.39 1.40 1.23 0.91 1.39 1.40 1	Screen 10 2018 Initi 1.14 1.75 0.94 1.40 0.81 1.45 1.35 0.96 1.50 1.19	(Low-Cap 11 2019 1 1.24 1.91 1.52 1.58 1.58 1.58 1.01 1.63 1.27	EPS Gro 12 2020 1.35 2.08 1.46 0.95 1.66 1.45 2.33 1.78 1.36	A Mid-Cap)	14 15 022 2023 Tr 61 1.75 45 2.68 .39 1.52 .12 1.21 .90 2.13 .66 1.79 .90 3.14 .21 1.30 .10 2.33 .62 1.78	16 2024 ansition Sta 1.87 2.89 1.63 2.33 1.28 2.33 1.28 2.33 1.38 2.53 1.38 2.53 1.91	17 3025 3.08 1.96 3.08 1.71 2.49 1.95 2.49 1.95 1.45 2.70 2.00	18 2026 2 3.23 3 1.79 1 2.60 2 1.41 1 2.60 2 1.41 1 2.60 2 1.41 1 2.60 2 3.73 3 1.52 1 2.83 2 2.10 2 2.10 2	19 20 27 2028 38 3.54 38 3.54 38 1.55 74 2.87 74 2.87 74 2.87 18 2.29 91 4.10 5.9 1.67 97 3.111 97 3.111 20 2.23	21 3 2029 5 2.37 3.71 5 2.06 2.99 5 1.62 3.01 9 2.40 7 1.75 3.26 2.42	22 2030 2 2.48 2 3.89 4 2.16 2 3.13 3 3.13 3 2.51 2 4.50 4 1.83 1 3.41 3 2.53 2 2.53 2	23 24 2031 203: 2.60 2.77 1.08 4.27 2.26 2.37 2.8 3.44 1.78 1.81 3.46 2.63 2.77 1.93 3.46 2.63 2.77 1.94 1.92 2.01 5.83 3.75 2.65 2.75	25 2 2033 2 2.85 4.48 2.48 3.60 1.96 3.63 5.18 2.49 5.18 2.11 3.93 2.93	26 2.99 4.69 2.60 3.78 2.05 3.80 3.03 5.43 2.21 4.12 3.05	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 3.96 4 3.18 3 5.69 5 2.31 2 4.32 4 3.20 3	28 28 29 3 1 Stage 3.29 3 1.15 5. 2.86 3 3.15 4. 2.25 2 1.15 4. 2.25 2 1.15 4. 3.33 3 3.96 6. 2.43 2 5.2 4. 3.36 3 3.6	29 30 037 2038 44 3.61 40 5.66 .36 2.47 38 4.59 .36 2.47 38 4.59 .54 2.66 .55 4.26 .54 2.66 .54 2.66 .54 3.66 .54 3.66 .54 3.66 .54 3.66 .55 .54 3.66 .55 .56 .56 .56 .56 .56 .56 .56 .56 .56	31 2039 3.78 5.93 3.29 4.78 2.59 4.78 2.59 4.81 3.86 6.86 2.79 5.21 3.86	32 3.96 6.22 3.45 5.01 2.72 5.04 4.02 7.19 2.93 5.46 4.05	33 2041 4.15 6.52 3.61 5.25 2.85 5.28 4.21 7.53 3.07 5.72 4.24	34 2042 4.35 6.83 3.79 5.50 2.98 5.50 2.98 5.53 4.41 5.99 3.21 5.99 3.21 5.99 3.21 5.99 3.21	35 3 2043 20 4.56 4. 7.16 7.5 3.97 4. 5.76 6.6. 3.13 3. 5.80 6.4 4.62 4. 8.27 8.6 6.28 6.5 6.28 6.5	6 3 44 2 78 5 50 7 78 16 4 04 6 28 3 08 6 85 5 57 9 53 3 53 3 53 3 53 3 53 6 68 5 68 5 68 5 7	37 38 D45 2043 Termin Valu .01 276.1 .86 192.1 .33	39 5 6 7 7 8.24 7 7 4.57 6.63 9 3.60 6.83 4 5.32 9.52 9.53 9 9.3.88 7.23 30 5.36 5.32	40 6 2046 5 270.86 7 187.60 3 200.19 3 200.19 3 200.45 3 240.45 5 271.54	41 2047 8.63 6.95 7.00 9.98 7.58	
een	2 Abbreviated Utility American States Aqua America California Water Connecticut Water Middlesex Water	3 UW 174 VL Group 0 Sensitivity Sensitivity Merger Yes	4 UW 174 VL Low-Cap Mid-Cap e Mid-Cap e Mid-Cap e Mid-Cap e Small-Cap e Small-Cap	7.67% 8.01% 5 1RR 7.3% 8.4% 7.6% 7.2% 7.8%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0% 57.2% 59.4% 58.5%	0% 0% 7 IRR 0.00 0.00 0.00 0.00 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44) (40.06) (66.33) (43.80)	Screen (Cap) H20 II-Cap) H20 9 2017 1.05 1.85 0.85 1.35 0.75 1.40 1.24 2.13 0.91 1.38	Screen Screen 10 2018 Initi 1.14 1.75 0.94 1.40 0.81 1.40 1.31 1.85 0.96 1.50	(Low-Cap 11 2019 1.24 1.91 1.03 1.55 1.38 2.08 1.55 1.38 2.08 1.63 1.27 2.79	EPS Gro 12 2020 1.35 2.08 1.14 1.66 1.45 2.33 1.06 1.78 3.00	Amid-Cap) Owth 13 1 2021 20 1.46 1. 2.26 2. 1.25 1. 1.78 1.52 1.102 1. 1.78 1.52 2.61 2. 1.11 1. 1.94 2. 3.23 3.23	14 15 022 2023 Tr 61 1.75 45 2.68 39 1.52 95 2.15 .12 1.21 .90 2.13 .66 1.79 .90 3.14 .21 1.30 .14 .21 1.30	16 2024 ansition St 1.87 2.89 1.63 2.33 1.28 2.33 1.90 3.36 1.38 2.53 1.38 2.53 1.91 4.06	17 2025 3.08 1.71 2.48 1.35 2.49 1.99 3.56 1.45 2.70	18 2026 2 3.23 3 1.79 1 2.60 2 1.41 1 2.61 2 2.08 2 3.73 3 1.52 1 2.83 2 2.10 2 4.52 4 1.41 1 1.41 1 1.52 4 1.41 1 2.83 2 2.10 2 4.52 4 1.41 1 2.83 2 2.10 2 3.73 3 3.1.52 1 3.1.52 1 3.1.51 1	19 20 027 2022 15 2.26 38 3.64 8.7 1.96 72 2.85 4.87 1.86 91 4.10 5.59 1.67 91 4.10 2.59 1.47 7.3 4.96 4.7 1.54	21 3 2029 3 2.37 3.71 5 2.06 2.99 5 1.62 3.01 9 2.40 4.29 7 1.75 3.26 2.40 4.29 7 1.75 3.26 2.40	22 2030 2 2.48 2 3.89 4 2.16 2 3.13 3 1.70 1 3.15 3 2.51 2 4.50 4 1.83 1 3.41 3 2.545 5 2.45	23 24 2031 2033 2.60 2.72 1.08 4.27 2.6 2.31 2.28 3.44 1.78 1.81 3.0 3.46 2.63 2.77 7.71 4.94 1.92 2.01 5.63 3.75 5.63 3.75 5.	25 2 2033 2 2.85 4.48 3.60 1.96 3.63 5.18 2.11 3.93 5.18 2.11 3.93 5.21 2.21	26 2.99 4.69 2.60 3.78 2.05 3.80 3.03 5.43 2.21 4.12 3.05 6.57	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 3.96 4 2.15 2 3.99 4 3.18 3 5.69 5 5.69 5 5.69 5 5.69 3 2.31 2 4.32 4 3.20 3 6.69 7	28 28 29 3 1 Stage 3.29 3 15 5.286 3 15 4. 2.25 2 18 4. 3.33 3 96 6. 2.43 2 2.43 2 2.52 4 3.36 3 3.36 3 3.36 3 3.26 3 3.26 3 3.27 3 3.15 5 3.15 5 3.26 3 3.15 5 3.26 3 3.15 5 3.26 3 3.15 5 3.26 3 3.25 5 3.25 5 5 3.25 5 3.25 5 3.25 5	29 30 037 2038 44 3.61 40 5.66 .36 2.47 38 4.59 .36 2.47 38 4.59 .54 2.66 .55 4.26 .54 2.66 .54 2.66 .54 3.66 .54 3.66 .54 3.66 .54 3.66 .55 .54 3.66 .55 .56 .56 .56 .56 .56 .56 .56 .56 .56	31 2039 3.78 <u>5.93</u> 3.29 4.78 2.59 4.81 3.83 <u>6.86</u> 2.79 <u>5.21</u> 3.86 8.31	32 3.96 6.22 3.45 5.01 2.72 5.40 2.72 5.402 7.19 2.93 5.46	33 2041 4.15 6.52 3.61 5.25 2.85 5.28 4.21 7.53 3.07 5.72 4.24	34 2042 4 4.35 6.83 3.79 5.50 2.98 5.53 4.41 7.90 3.21 5.99 4.45 9.56	35 3 2043 20 4.56 4. 7.16 7.5 3.97 4. 5.76 6.0 4.62 4. 8.27 8.6 3.37 3. 3.37 3.	6 78 55 78 55 50 7.7 16 4 28 3 28 6 85 5 57 9 53 3 53 3 53 5 53 3 53 5 53 5 53 5 53 5 53 5 55 5	37 38 D45 2043 Termin Valu .01 276.1 .86 192.1 .33	39 nal 2046 e Div 2 5.25 8.24 7 4.57 6.63 9 3.66 6.68 4 5.32 9.52 13 3.88 7.23 10 5.33 11.54	40 6 2046 5 270.86 7 187.60 9 200.19 1 310.82 3 240.45 5 271.54	41 2047 8.63 6.95 7.00 9.98 7.58 12.09	
een # }	2 Abbreviated Utility American States Aqua America California Water Connecticut Water Middlesex Water SJW	3 UW 174 VL Group 0 Sensitivity Sensitivity Merger Yes Merger	4 VL Low-Cap Mid-Cap e Mid-Cap e Mid-Cap e Small-Cap e Small-Cap e Merger e	7.67% 8.01% 5 iRR 7.3% 8.4% 7.6% 7.6% 7.2% 7.8% 7.0%	55.88% 57.55% 56.49% Staff 6 Terminal Value as % of NPV _{DIV} 56.5% 47.0% 57.2% 59.4% 58.5% 58.5%	0% 0% 7 IRR 0.00 0.00 0.00 0.00 0.00 0.00	VL (Low VL Small 8 Recent Price* (58.99) (36.44) (40.06) (66.33) (43.80) (64.24)	Screen (Cap) H2O 3 II-Cap) H2O 9 Model 9 2017 1.05 1.88 0.85 1.36 1.88 0.85 1.36 1.40 1.24 2.13 0.91 1.32 1.12 2.86	Screen Screen 10 2018 Initi 1.75 0.94 1.40 0.81 1.45 1.31 1.85 0.96 1.50 2.60	(Low-Cap 11 2019 1.24 1.91 1.03 1.55 1.38 2.08 1.55 1.38 2.08 1.63 1.27 2.79	= Small- 8 EPS Gro 12 2020 1.35 2.08 1.14 1.66 0.95 1.45 2.33 1.45 1.36 1.78 1.30 3.00 0.92	Amid-Cap) owth 13 1 2021 20 1.46 1. 2.26 2. 1.25 1. 1.02 1. 1.78 1.4 1.78 1.4 1.52 1. 1.52 1. 1.52 1. 1.52 1. 1.94 2. 1.94 1.00 1.00 1.00	14 15 022 2023 Tr 7 .61 1.75 .45 2.68 .39 1.52 .12 1.21 .90 3.14 .21 1.34 .21 1.34 .21 1.34 .21 1.34 .21 1.78 .45 3.77 .11 1.20	16 2024 ansition St 1.87 2.89 1.63 2.33 1.28 2.33 1.28 2.33 1.28 2.33 1.28 2.33 1.28 2.33 1.90 3.36 1.38 2.53 1.91 4.06 1.28	17 2025 3.08 1.71 2.48 1.35 2.49 3.56 1.45 2.70 2.70 2.70 2.70 2.70 2.70 2.70 1.34	18 2026 2 3.23 3 1.79 1 2.60 2 1.41 1 2.61 2 2.08 2 3.73 3 1.52 1 2.83 2 2.10 2 4.52 4 1.41 1 1.41 1 1.52 4 1.41 1 2.83 2 2.10 2 4.52 4 1.41 1 2.83 2 2.10 2 3.73 3 3.1.52 1 3.1.52 1 3.1.51 1	19 20 027 2022 15 2.26 38 3.54 87 1.96 72 2.85 4.87 1.55 91 4.10 5.9 1.67 97 3.11 2.02 2.31 73 4.96 .47 1.54	21 3 2029 3 2.37 3.71 5 2.06 2.99 5 1.62 3.01 9 2.40 4.29 7 1.75 3.26 2.40 4.29 7 1.75 3.26 2.40	22 2030 2 2.48 2 3.89 4 2.16 2 3.13 3 1.70 1 3.15 3 2.51 2 4.50 4 1.83 1 3.253 2 5.45 5 5.45 5 1.70 1	23 24 2031 2032 2.60 2.72 0.8 4.27 2.26 2.31 2.8 3.44 1.30 3.46 2.63 2.77 2.8 2.01 5.8 2.75 2.8 2.01 5.8 2.75 2.63 2.74 1.92 2.01 5.8 3.75 2.65 2.77 1.71 5.98 1.78 1.88	25 2 2033 2 2.85 4.48 2.48 3.60 1.96 3.63 5.18 2.89 5.18 2.11 3.93 4 2.91 6.27 1.95	26 2.99 4.69 2.60 3.78 2.05 3.00 5.43 2.25 3.03 5.43 2.21 3.05 6.57 2.05	27 2035 2 Fina 3.14 3 4.92 5 2.73 2 3.96 4 2.15 2 3.99 4 3.18 3 5.69 5 2.31 2 4.32 4 3.20 3 6.89 7 2.14 2 2.14 2 2. 2. 2. 2. 2. 2. 2. 2. 2. 2	28 29 3 1 Stage 3.29 3 15 5.2 2.86 3 15 4. 2.25 2 2.18 4. 3.33 3 2.25 2 7. 2.25 2 2. 4. 3.36 3 3.22 7. 2.25 2 2. 2.25 2 2. 2.25 2 2. 2.25 2 2. 2.25 2 2. 2.25 2 2. 2.25 2 2.25 2.25	29 30 307 2038 .44 3.61 40 5.66 .36 2.47 38 4.59 .54 2.66 .54 2.66 .55 2.66 .55 2.66 .55 3.69 .57 4.67 .52 3.69 .56 7.93 .36 2.47	31 3.78 5.93 3.29 4.78 2.59 4.81 3.83 6.86 2.79 5.21 3.86 8.31 3.86 8.31 2.59	32 3.96 6.22 3.45 5.01 2.72 5.04 4.02 7.19 2.93 5.46 4.02 7.19 2.93 5.46 4.02 7.19 2.93 5.46 4.02 7.19 2.94 5.40 4.02 7.19 2.94 5.40 4.02 7.19 2.94 5.40 4.02 7.19 2.94 5.40 4.02 7.19 7.40 5.40 7.19 7.40 7.	33 2041 4.15 6.52 3.61 5.25 5.28 5.28 4.21 7.53 3.07 4.24 9.13 2.84	34 2042 4.35 6.83 3.79 5.50 2.98 5.50 2.98 5.50 3.21 5.99 4.41 7.90 3.21 5.99 4.45 9.59	35 3 2043 20 4.56 4. 7.16 7.5 3.97 4. 5.80 6.0 4.62 4. 6.28 6.4 4.66 4. 10.02 10. 3.12 3.12	6 44 2 44 2 78 5 50 7. 7 16 4 14 6 6 28 3 88 6 5 5 38 6 88 5 5 3 38 6 88 6 5 5 11 27 3	37 38 045 2043 Termin Valu 0.01 276.1 33 33 4.4 203.7 7.70 244.3 90 91 1.2 276.9 .01 .77.4 .43 179.4	39 5 6 6 7 7 8.24 7 8.24 7 8.24 7 8.24 7 8.63 9 9 3.86 6.68 9 3.388 7.23 0 5.36 11.54 1.5	40 6 2046 5 270.86 1 187.60 1 200.19 2 310.82 3 240.45 3 240.45 5 271.54 4 4 175.87	41 2047 8.63 6.95 7.00 9.98 7.58	

Average B.O.Y. & E.O.Y. Cash Flows Model Y EPS Growth

						Terminal						
_						Value as	Aver	age 2016 -	2020		_	
	Screen	Abbreviated	UW 174	UW 174	Average	% of	Divide	end Growth	Rates	Screen		
	#	Utility	VL Group	VL Low-Cap	IRR	NPV	EOY	BOY	Average	#		_
1	1	American States	0	Mid-Cap	7.2%	57.4%	8.1%	8.6%	8.3%	1	1	
2	3	Aqua America	Sensitivity	Large-Cap	8.3%	48.1%	9.6%	10.0%	9.8%	3	2	
3	4	California Water	Sensitivity	Mid-Cap	7.5%	58.0%	7.2%	8.0%	7.6%	4	3	
4	5	Connecticut Water	Merger	Merger	7.1%	60.2%	5.3%	5.3%	5.3%	5	4	
5	7	Middlesex Water	Yes	Small-Cap	7.8%	59.3%	5.4%	5.2%	5.3%	7	5	
6	8	SJW	Merger	Merger	6.9%	58.2%	6.9%	6.6%	6.8%	8	6	
7	9	York Water	Yes	Small Cap	8.4%	51.8%	9.1%	9.3%	9.2%	9	7	
		TOTALS	7	6		Mean						
					7.84%	56.16%	7.5%	VL H2C	O Screen			
					7.72%	57.51%	7.1%	VL (Lo	w Cap) H20	O Screen	(Low-Ca	p = Small- & Mid-Cap)
					8.08%	57.13%	6.6%	VL Sma	all-Cap) H2	O Screen		

Simple Discounted Cash Flow (DCF) Model

AKA: Gordon Growth Model

This simple model presumes that whatever is happening next quarter will happen forever.

	Α	В	С	D	E	F	G	н	I.	J (1+L) ^{1/4} -1	К	L (O/F)*(1+N)	м	N (1+L+J) ⁴ -1	0	Р	
											2017 VL						
									Company	Quarterly	"Last"	t+1		SIMPLE DCF ROE			
				Staff	Staff	Recent	VL	VL	"Combined	Co.	Q-4 \$	Dividend		Staff	Staff		
_			Staff	Low Cap	Small Cap	Stock	EPS	EPS	LT Growth	Growth	Quarterly	Yield	Staff	Low Cap	Small Cap		
	Utility	Ticker	Peers	Sensitivity	Sensitivity	Price	2017	2020-2022	Rate"	Rate	Dividend	Co. Growth Rate	Peers	Sensitivity	Sensitivity	Utility	
1	American States	AWR	Yes	Yes	No	58.99	1.88	2.26	6.0%	1.5%	0.2475	0.43%	7.78%	7.78%		American States	1
2	Aqua America	WTR	Yes	No	No	36.44	1.35	1.81	6.7%	1.6%	0.1975	0.55%	9.08%			Aqua America	2
3	California Water	CWT	Yes	Yes	No	40.06	1.40	1.78	9.3%	2.2%	0.1800	0.46%	11.23%	11.23%		California Water	3
4	Middlesex Water	MSEX	Yes	Yes	Yes	65.57	1.38	1.94	7.7%	1.9%	0.2150	0.33%	9.12%	9.12%	9.12%	Middlesex Water	4
5	York Water	YORW	Yes	Yes	Yes	75.19	1.01	1.45	7.7%	1.9%	0.1625	0.22%	8.68%	8.68%	8.68%	York Water	5
-												Average:	9.18%	9.20%	8.90%		
	In General,Staff Disag	grees with	n this Simple	e Gordon Gro	wth DCF Mo	del					This is a to	ol used to introduc	e students to ce	ertain elementary	concepts in fina	nce.	
	However, this model	may provi	de a check o	on Staff's Thre	e Stage DCF	Modeling.					If dividen	ds were to grow at	a steady rate for	rever, regardless	of everything kn	own otherwise,	
													$P_0 = D_1 / (r - g)$				
*	Common Stock Flotation	on Costs A	Adjustment S	Shifts Range of	Reasonable	ROE's Up	ward by	:	12.5	bps		then:					
*	Sensitivity Study to Acc	count for D	Difference in	Capitalization	Size Maxim	ium Upwa	rd Shift:		2.5	bps			Po	The current stock	price		

ROE

ROE

ROE

9.35%

9.20%

9.35%

to

Informed Range of Modeled Results 9.05%

Point ROE Recommendation

Top of Range for Commission Consideration

$P_0 = D_1 / (r - g)$	
P ₀	٦
D ₁	٦
r	٦
g	٦

Staff/205 Muldoon/1

- The quarterly dividend expected in the next quarter
- The cost of equity capital
- The perpetual growth rate

EXHIBIT 2

Expense Accounts

O&M (Operations/

Date	Supplier	Test Yea
5/10/2016	Welches Mtn Bldg Supply	
6/1/2016	Ferguson Ent. Inc	
6/4/2016	Welches Mtn Bldg Supply	
7/4/2016	Ferguson Ent. Inc	
8/1/2016	Ferguson Ent. Inc	
8/1/2016	Ferguson Ent. Inc	
11/8/2016	Ferguson Ent. Inc	
11/8/2016	Welches Mtn Bldg Supply	
12/6/2016	Welches Mtn Bldg Supply	
12/31/2016	Ferguson Ent. Inc	
10/23/2016	Government Camp Snow Removal	
9/30/2016	One Call Concepts, Inc	
11/3/2016	One Call Concepts, Inc	
5/10/2016	maintenance	
5/11/2016	maintenance	
5/27/2016	maintenance	
5/30/2016	maintenance	
8/5/2016	maintenance	
8/18/2016	maintenance	
9/12/2016	maintenance	
10/14/2016	maintenance	
10/14/2016	maintenance	
10/17/2016	maintenance	
10/17/2016	supplies	
10/18/2016	maintenance	
10/24/2016	maintenance	
10/25/2016	maintenance	
10/25/2016	supplies	
10/26/2016	maintenance	
10/31/2016	maintenance	
TOTALS		

Expenses Included in Application

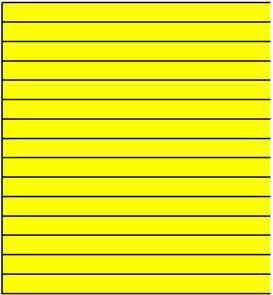
/Maintenance & Materials/Supplies) - Account 620

Summa

		Test Year	\$6,582.89	
		Adjustment	\$0.00	
		Proposed	\$6,582.89	
r	Adjustment	Description	Total	
\$35.73		Supplies	\$35.73	
\$238.36		Pipe, nipples, gate valve, various fittings	\$238.36	
\$168.03		Various Supplies	\$168.03	
\$263.94		Paint	\$263.94	
\$161.82		Various Supplies	\$161.82	
\$704.99		Various Supplies	\$704.99	
\$148.57		Clamp, Adapters, Coupler	\$148.57	
\$31.35		Fittings	\$31.35	
\$2.79		Fittings	\$2.79	
\$179.28		Clamp, Couplings, Tees, Nipples, etc.	\$179.28	
\$1,332.03		Snow removal	\$1,332.03	
\$21.00		Locates	\$21.00	
\$52.50		Locates	\$52.50	
\$180.00		Spring inspection	\$180.00	
\$180.00		cut down trees on co road	\$180.00	
\$270.00		cut down trees at source/rehang wire for fence	\$270.00	
\$90.00		Locates	\$90.00	
\$90.00		Locates	\$90.00	
\$45.00		locates	\$45.00	
\$67.50		locates	\$67.50	
\$90.00		debris to dump	\$90.00	
\$38.00		dump fee	\$38.00	
\$900.00		drain/clean/disinfect/fill 250,000tank	\$900.00	
\$65.00		bleach, boots, squeeges/brooms	\$65.00	
\$180.00		drain/refill/monitor tank	\$180.00	
\$225.00		insulate meter boxes	\$225.00	
\$315.00		drain wood tank/disinfect etc	\$315.00	
\$12.00		bleach, boots, squeeges/brooms	\$12.00	
\$135.00		drain, refill tank, remove moss	\$135.00	
\$360.00		hydrant maintenance	\$360.00	
			\$0.00	
			\$0.00	
\$6,582.89	\$0.00		\$6,582.89	

ary Contract Labor \$4,459.53

Comments		
1056		
1067		
1068		
1103		
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1144 O&M		
O&M		
O&M		
moved from Contract - Labor		
moved from Contract - Labor		
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moved from Contract - Labor		
moved from Contract - Labor		
moved from Contract - Labor		
moved from Contract - Labor		
moved from Contract - Labor		
moved from Contract - Labor	Total	\$4,459.53
moved from Contract - Labor		
moved from Contract - Labor		
moved from Contract - Labor		
	-	



\$1,332.03
\$180.00
\$180.00
\$270.00
\$90.00
\$90.00
\$45.00
\$67.50
\$90.00
\$900.00
\$180.00
\$225.00
\$315.00
\$135.00
\$360.00

			MAINTEN	VANCE WO
	# of units	Cost per unit		
	5/10/2016	maintenance	4	\$45.00 \$
	5/11/2016	maintenance	4	\$45.00 c
	5/27/2016	maintenance	6	\$45.00 c
	5/30/2016	maintenance	2	\$45.00 L
	8/5/2016	maintenance	2	\$45.00 L
	8/18/2016	maintenance	1	\$45.000
	9/12/2016	maintenance	1.5	\$45.00 l
	10/14/2016	maintenance	2	\$45.00 d
	10/14/2016	maintenance	1	\$38.00 d
	10/17/2016	maintenance	20	\$45.00 d
		supplies	1	\$65.00 b
	10/18/2016	maintenance	4	\$45.00 d
	10/24/2016	maintenance	5	\$45.00 i
	10/25/2016	maintenance	7	\$45.00 d
		supplies	1	\$12.00 b
	10/26/2016	maintenance	3	\$45.00 d
	10/31/2016	maintenance	8	\$45.00 h
mileage	113	\$ \$0.575 transportation (Parish))	
-\$64.98	\$3,242.50			

Contract Labor Tota

RKSHEET From Andy's Oth	er Contract-Labor De	tail	
Total Cost	Adjustment	Tota	I
pring inspection		\$180.00	\$180.00
ut down trees on co road		\$180.00	\$180.00
ut down trees at source/reha	ng wire for fence	\$270.00	\$270.00
ocates		\$90.00	\$90.00 Mel
ocates		\$90.00	\$90.00
locates		\$45.00	\$45.00
ocates		\$67.50	\$67.50
lebris to dump		\$90.00	\$90.00
ump fee		\$38.00	\$38.00
rain/clean/disinfect/fill 250,00)Otank	\$900.00	\$900.00
leach, boots, squeeges/broom	S	\$65.00	\$65.00
rain/refill/monitor tank		\$180.00	\$180.00
nsulate meter boxes		\$225.00	\$225.00
rain wood tank/disinfect etc		\$315.00	\$315.00
leach, boots, squeeges/brooms	S	\$12.00	\$12.00
rain, refill tank, remove mos	5	\$135.00	\$135.00
ydrant maintenance		\$360.00	\$360.00
\$64.98	-\$6	64.98	\$0.00 In Transportation

al in Account

\$3127.50



REPAIR	From Andy's Other Contract-Lat	oor Detail		
Repair				
Date	Labor	Hours Rate		
	4/24/2016	repair	1.5	\$
	4/24/2016	saw rental	1	\$
	4/26/2016	repair	7.5	\$
	4/26/2016	crushed rock per yd	0.5	\$
	5/6/2016	repair	10.5	\$
	5/6/2016	crushed rock per yd	2	\$
	5/12/2016	repair	3	\$
	7/7/2016		6	\$
	7/8/2016	repair	4	\$
	7/11/2016	repair	2	\$
	7/12/2016	repair	11	\$
	7/12/2016	backhoe	2	\$
	7/14/2016	repair	6	\$
	7/20/2016	backhoe	2	\$
	8/30/2016	repair	3	\$
	8/30/2016	backhoe-repair	2	\$
	8/30/2016	repair-sw rental	1	\$1
	9/2/2016	repair	3.5	\$
	9/2/2016	backhoe	3	\$
	9/7/2016		3	\$
	9/8/2016	backhoe-repair	4	\$
		labor-repair	10	\$
		asphalt per ton	6.2	\$1
	9/28/2016	-	9	\$
	10/5/2016	repair	4	\$
	10/21/2016	repair	3	\$
\$6,076.30		\$6,076.30		

Repairs to Water Plant

	Evenes Ad	livetment
	-	ljustment
	saw Wyeast cut asphalt for 2" leak	\$67.50
	Saw rental from B&R Rentals	\$55.00
	fix 2" leak Wyeast	\$337.50
	backfill for leak repair Wyeast	\$12.00
-	wtr leak on Lige	\$472.50
	backfill for repair on Lige	\$48.00
45.00	replace lid at museum	\$135.00
45.00	Dig 2 wtr leaks	\$270.00
45.00	Fix leaks & backfill behind musem	\$180.00
45.00	Repair fence @ spring	\$90.00
45.00	Repair leak Fire Hydrant	\$495.00
390.00	Dig Fire Hydrant backhoe	\$180.00
45.00	Dig wtr leak on steel	\$270.00
\$45.00	wtr leaks & backfill - 90.00	\$90.00
45.00	service line repair	\$135.00
390.00	dig - backhoe	\$180.00
20.00	asphalt saw rental	\$120.00
45.00	service line repair	\$157.50
390.00	service line repair	\$270.00
45.00	service line repair Siler	\$135.00
390.00	prep work for rd wk Wyeast & Steel	\$360.00
45.00	asphalt repair	\$450.00
36.50	asphalt for street repair	\$846.30
45.00	repair/regrade valve cans	\$405.00
45.00	adjust regrade valve cans	\$180.00
	leak repair Wyeast	\$135.00

\$3915.00

Total

Contract Services - Labor - Account 636

Date	Supplier	Test Year	Adjustment
5/9/2016	WHO, Ltd	992.50	
5/24/2016	WHO, Ltd	1,890.00	
6/5/2016	WHO, Ltd	360.00	
7/18/2016	WHO, Ltd	1,485.00	
8/18/2016	WHO, Ltd	270.00	
9/19/2016	WHO, Ltd	1,893.15	
10/23/2016	WHO, Ltd	2,195.50	
11/21/2016	WHO, Ltd	1,047.00	
	moved to approp acct		-6076.3
	moved to approp acct		-3242.5
TOTAL		\$10,133.15	-\$9,318.80
1065.00+828.15 = 1893.15			

Test Year	\$10,133.15	
Adjustment	-\$9,318.80	
Proposed	\$814.35	
Description	Total	Check #
	\$992.50	1053
	\$1,890.00	1064
	\$360.00	1069
	\$1,485.00	1110
	\$270.00	1119
	\$1,893.15	1130
	\$2,195.50	1143
	\$1,047.00	1159
dentified & Moved to Repairs	-\$6,076.30	
dentified & Moved to O&M	-\$3,242.50	
	\$0.00	
	\$0.00	
	\$0.00	
	\$0.00	
	\$814.35	

						As of change	
						in Payments	
		Payments	Remaining	New	Same	Same	Effective
	As stated	made:	Loan:	Payment:	Interest:	Payments:	Interest:
Principal	\$225,000.00		\$215,619.76		\$198,727.20	\$215,619.76	\$215,619.76
Periods	360	42	318		318	440	318
Rate	7.50%		7.50%		7.50%	7.50%	6.63%
Rate/12	0.00625		0.00625		0.00625	0.00625	0.00552
Payment	\$1,573.23	\$1,602.25	\$1,563.16	\$1,440.70	\$1,440.70	\$1,440.70	\$1,440.70

\$204,020.00
214
5.06%
0.004216667
\$1,449.21

TIPS Implied Forward Curve

Staff/203 Muldoon/1

2028 through 2047 TIPs-Implied Average Annual Inflation Rate:

1.99%

Yr. End		Ind	ividually	Implied I	Price Lev	els	Impl	ied Forw	ard Curv	e/Price L	evel	Implied	
MoYr.	Years	5-Yr	7-Yr	10-Yr	20-Yr	30-Yr	5-Yr	7-Yr	10-Yr	20-Yr	30-Yr	Price Level	Check
Dec-17	0	100.00	100.00	100.00	100.00	100.00	100.00					100.00	
Dec-18	1	101.75	101.81	101.87	101.89	101.95	101.75					101.75	
Dec-19	2	103.52	103.65	103.77	103.82	103.93	103.52					103.52	
Dec-20	3	105.33	105.52	105.72	105.79	105.95	105.33					105.33	
Dec-21	4	107.17	107.42	107.69	107.79	108.02	107.17					107.17	
Dec-22	5	109.04	109.37	109.71	109.83	110.12	109.04					109.04	
Dec-23	6		111.34	111.76	111.91	112.26		111.18				111.18	
Dec-24	7		113.35	113.85	114.03	114.45		113.35				113.35	
Dec-25	8			115.98	116.19	116.68			115.64			115.64	
Dec-26	9			118.15	118.39	118.95			117.97			117.97	
Dec-27	10			120.35	120.63	121.26			120.35			120.35	
Dec-28	11				122.91	123.62				122.66		122.66	122.74
Dec-29	12				125.24	126.03				125.01		125.01	125.18
Dec-30	13				127.61	128.48				127.41		127.41	127.67
Dec-31	14				130.03	130.99				129.85		129.85	130.20
Dec-32	15				132.49	133.54				132.34		132.34	132.78
Dec-33	16				135.00	136.13				134.88		134.88	135.42
Dec-34	17				137.56	138.78				137.46		137.46	138.11
Dec-35	18				140.16	141.49				140.10		140.10	140.85
Dec-36	19				142.81	144.24				142.78		142.78	143.65
Dec-37	20				145.52	147.05				145.52		145.52	146.50
Dec-38	21					149.91					148.51	148.51	149.40
Dec-39	22					152.83					151.56	151.56	152.37
Dec-40	23					155.80					154.67	154.67	155.39
Dec-41	24					158.84					157.84	157.84	158.48
Dec-42	25					161.93					161.08	161.08	161.63
Dec-43	26					165.08					164.39	164.39	164.83
Dec-44	27					168.30					167.77	167.77	168.11
Dec-45	28					171.57					171.21	171.21	171.44
Dec-46	29					174.91					174.73	174.73	174.85
Dec-47	30					178.32					178.32	178.32	178.32

TIPS Quarterly Data

Average Quarterly Values for FRB H15 Data

See FRB H.15 Tab for Data Feed Sources.

Staff TIPS Analysis

Quarterly Aggregation

Δ	verage Mon	thly Inflatior	Indexed R	ates by Qua	rtor		verage Mon
Qtr	TIPS-05m	TIPS-07m	TIPS-10m	TIPS-20m	TIPS-30m	Qtr	UST-05m
2003-Q1	1.33	1.81	2.07			2003-Q1	2.91
2003-Q2	1.15	1.61	1.94			2003-Q2	2.57
2003-Q3	1.36	1.84	2.21			2003-Q3	3.14
2003-Q4	1.24	1.65	2.01			2003-Q4	3.25
2004-Q1	0.82	1.26	1.71			2004-Q1	2.99
2004-Q2	1.26	1.69	2.05			2004-Q2	3.72
2004-Q3	1.17	1.55	1.89	2.28		2004-Q3	3.51
2004-Q4	0.93	1.30	1.69	2.08		2004-Q4	3.49
2005-Q1	1.17	1.41	1.71	1.93		2005-Q1	3.88
2005-Q2	1.30	1.44	1.68	1.83		2005-Q2	3.87
2005-Q3	1.59	1.70	1.82	1.98		2005-Q3	4.04
2005-Q4 2006-Q1	1.92 2.00	1.98 2.05	2.04 2.09	2.13 2.08		2005-Q4 2006-Q1	4.39 4.55
2006-Q1	2.00	2.05	2.09	2.00		2000-Q1 2006-Q2	4.99
2006-Q2	2.34	2.35	2.40	2.40		2000-Q2 2006-Q3	4.84
2006-Q4	2.40	2.36	2.32	2.29		2006-Q4	4.60
2007-Q1	2.28	2.33	2.33	2.36		2007-Q1	4.65
2007-Q2	2.35	2.40	2.44	2.49		2007-Q2	4.76
2007-Q3	2.38	2.44	2.45	2.46		2007-Q3	4.50
2007-Q4	1.54	1.81	1.92	2.11		2007-Q4	3.79
2008-Q1	0.58	1.02	1.32	1.81		2008-Q1	2.75
2008-Q2	0.79	1.17	1.48	2.03		2008-Q2	3.16
2008-Q3	1.18	1.47	1.70	2.16		2008-Q3	3.11
2008-Q4	2.73	2.92	2.60	2.73		2008-Q4	2.18
2009-Q1	1.37	1.54	1.79	2.34		2009-Q1	1.76
2009-Q2	1.12	1.37	1.72	2.31		2009-Q2	2.23
2009-Q3	1.17	1.41	1.74	2.22		2009-Q3	2.47
2009-Q4	0.58	0.94	1.37	1.98		2009-Q4	2.30
2010-Q1	0.47	0.94	1.43	2.00	2.16	2010-Q1	2.42
2010-Q2	0.46	0.91	1.36	1.77	1.88	2010-Q2	2.25
2010-Q3	0.20	0.57	1.06	1.68	1.76	2010-Q3	1.55
2010-Q4	-0.11	0.28	0.75	1.48	1.65	2010-Q4	1.49
2011-Q1 2011-Q2	0.07 -0.29	0.67 0.33	1.09 0.80	1.71 1.49	2.00 1.78	2011-Q1 2011-Q2	2.12 1.86
2011-Q2 2011-Q3	-0.29	-0.22	0.80	0.95	1.25	2011-Q2	1.00
2011-Q4	-0.75	-0.39	0.05	0.61	0.85	2011-Q4	0.95
2012-Q1	-1.02	-0.60	-0.17	0.51	0.78	2012-Q1	0.90
2012-Q2	-1.08	-0.75	-0.35	0.35	0.66	2012-Q2	0.79
2012-Q3	-1.27	-1.01	-0.63	0.02	0.43	2012-Q3	0.67
2012-Q4	-1.42	-1.15	-0.76	-0.02	0.36	2012-Q4	0.69
2013-Q1	-1.40	-0.98	-0.59	0.19	0.56	2013-Q1	0.83
2013-Q2	-1.04	-0.62	-0.25	0.47	0.80	2013-Q2	0.92
2013-Q3	-0.32	0.17	0.56	1.16	1.43	2013-Q3	1.51
2013-Q4	-0.29	0.25	0.57	1.19	1.50	2013-Q4	1.44
2014-Q1	-0.16	0.37	0.58	1.11	1.39	2014-Q1	1.60
2014-Q2	-0.25	0.27	0.43	0.88	1.14	2014-Q2	1.66
2014-Q3	-0.13	0.24	0.32	0.72	0.98	2014-Q3	1.70
2014-Q4	0.19	0.39	0.45	0.75	0.95	2014-Q4	1.60
2015-Q1	0.11	0.23	0.27	0.52	0.71	2015-Q1	1.45
2015-Q2	-0.10	0.22	0.30	0.67	0.91	2015-Q2	1.52
2015-Q3	0.26	0.48	0.57	0.92	1.14	2015-Q3	1.55
2015-Q4	0.36	0.51	0.66	1.02	1.24	2015-Q4	1.59
2016-Q1	0.15	0.32	0.49	0.88	1.11	2016-Q1	1.37
2016-Q2	-0.24	-0.05	0.19	0.62	0.85	2016-Q2	1.24
2016-Q3	-0.22	-0.09	0.08	0.44	0.62	2016-Q3	1.13
2016-Q4	-0.06	0.12	0.33	0.69	0.86	2016-Q4	1.61
2017-Q1	0.07	0.33	0.44	0.75	0.95	2017-Q1	1.94
2017-Q2	0.10	0.30	0.44	0.76	0.94	2017-Q2	1.81
2017-Q3	0.17	0.36	0.45	0.75	0.94	2017-Q3	1.82
2017-Q4	0.32	0.44	0.50	0.72	0.87	2017-Q4	2.07

	_			es by Quar					flationary		ti
Qtr	UST-05m	UST-07m	UST-10m	UST-20m	UST-30m	Qtr	5-Yr	7-Yr	10-Yr	20-Yr	
2003-Q1	2.91	3.46	3.92	4.90		2003-Q1	1.58	1.65	1.85		Ē
2003-Q2	2.57	3.13	3.62	4.59		2003-Q2	1.42	1.52	1.68		
2003-Q3	3.14	3.72	4.23	5.17		2003-Q3	1.78	1.87	2.03		
2003-Q3	3.25		4.29			2003-Q3 2003-Q4	2.01	2.13	2.03		
		3.78		5.16							┝
2004-Q1	2.99	3.52	4.02	4.89		2004-Q1	2.17	2.26	2.31		
2004-Q2	3.72	4.18	4.60	5.36		2004-Q2	2.47	2.50	2.55		
2004-Q3	3.51	3.92	4.30	5.07		2004-Q3	2.34	2.37	2.41	2.79	
2004-Q4	3.49	3.85	4.17	4.87		2004-Q4	2.56	2.55	2.48	2.79	
2005-Q1	3.88	4.09	4.30	4.76		2005-Q1	2.72	2.68	2.58	2.83	
2005-Q2	3.87	3.99	4.16	4.55		2005-Q2	2.57	2.55	2.48	2.72	
2005-Q3	4.04	4.11	4.21	4.51		2005-Q3	2.44	2.41	2.39	2.52	
2005-Q4	4.39	4.42	4.49	4.77		2005-Q4	2.47	2.44	2.45	2.64	
2006-Q1	4.55	4.55	4.57	4.76	4.64	2006-Q1	2.55	2.50	2.48	2.69	
2006-Q2	4.99	5.02	5.07	5.29	5.14	2006-Q2	2.65	2.62	2.61	2.80	
2006-Q3	4.84	4.85	4.90	5.09	4.99	2006-Q3	2.47	2.48	2.52	2.71	
2006-Q4	4.60	4.60	4.63	4.83	4.74	2006-Q4	2.20	2.24	2.31	2.54	
2007-Q1	4.65	4.65	4.68	4.00	4.74	2000-Q4 2007-Q1	2.20	2.32	2.31	2.54	F
2007-Q1	4.76	4.79	4.85	5.07	4.99	2007-Q1	2.30	2.32	2.33	2.54	
2007-Q2 2007-Q3	4.76	4.79	4.65	5.07	4.99 4.94	2007-Q2 2007-Q3	2.41	2.39	2.41	2.56	
2007-Q4	3.79	3.98	4.26	4.65	4.61	2007-Q4	2.24	2.17	2.34	2.54	
2008-Q1	2.75	3.15	3.66	4.40	4.41	2008-Q1	2.17	2.13	2.34	2.59	
2008-Q2	3.16	3.46	3.89	4.59	4.58	2008-Q2	2.37	2.29	2.40	2.56	
2008-Q3	3.11	3.44	3.86	4.49	4.45	2008-Q3	1.93	1.96	2.16	2.33	
2008-Q4	2.18	2.63	3.25	3.97	3.68	2008-Q4	-0.55	-0.29	0.65	1.24	
2009-Q1	1.76	2.23	2.74	3.69	3.45	2009-Q1	0.39	0.69	0.95	1.35	
2009-Q2	2.23	2.88	3.31	4.19	4.17	2009-Q2	1.11	1.51	1.60	1.88	
2009-Q3	2.47	3.12	3.52	4.28	4.32	2009-Q3	1.30	1.72	1.77	2.06	
2009-Q4	2.30	2.98	3.46	4.27	4.33	2009-Q4	1.72	2.04	2.09	2.29	
2010-Q1	2.42	3.16	3.72	4.49	4.62	2010-Q1	1.96	2.22	2.28	2.49	
2010-Q2	2.25	2.93	3.49	4.20	4.37	2010-Q2	1.80	2.03	2.13	2.43	
2010-Q3	1.55	2.19	2.79	3.60	3.85	2010-Q3	1.35	1.63	1.73	1.92	
2010-Q4	1.49	2.18	2.86	3.84	4.16	2010-Q4	1.59	1.90	2.12	2.36	
2011-Q1	2.12	2.83	3.46	4.32	4.56	2011-Q1	2.05	2.16	2.37	2.61	t
2011-Q2	1.86	2.55	3.21	4.07	4.34	2011-Q2	2.15	2.22	2.41	2.57	
2011-Q2	1.15	1.78	2.43	3.34	3.70	2011-Q2	1.81	2.00	2.15	2.39	
			2.45	2.75			1.71	1.89	1.99	2.39	
2011-Q4	0.95	1.50			3.04	2011-Q4					-
2012-Q1	0.90	1.44	2.04	2.80	3.14	2012-Q1	1.92	2.04	2.20	2.29	
2012-Q2	0.79	1.24	1.82	2.55	2.94	2012-Q2	1.86	1.99	2.17	2.21	
2012-Q3	0.67	1.08	1.64	2.37	2.75	2012-Q3	1.94	2.09	2.28	2.35	
2012-Q4	0.69	1.12	1.71	2.46	2.86	2012-Q4	2.11	2.27	2.47	2.48	
2013-Q1	0.83	1.32	1.95	2.75	3.14	2013-Q1	2.23	2.31	2.54	2.55	
2013-Q2	0.92	1.39	2.00	2.78	3.15	2013-Q2	1.95	2.01	2.25	2.32	
2013-Q3	1.51	2.12	2.71	3.44	3.72	2013-Q3	1.82	1.95	2.15	2.29	
013-Q4	1.44	2.12	2.75	3.50	3.79	2013-Q4	1.73	1.86	2.17	2.31	
2014-Q1	1.60	2.22	2.76	3.42	3.68	2014-Q1	1.77	1.85	2.18	2.30	F
2014-Q1						2014-Q1 2014-Q2					
	1.66	2.19	2.62	3.18	2.87		1.90	1.92	2.20	2.30	
2014-Q3	1.70	2.16	2.50	3.01	3.26	2014-Q3	1.83	1.92	2.18	2.28	
2014-Q4	1.60	2.00	2.28	2.69	2.97	2014-Q4	1.41	1.61	1.83	1.95	
2015-Q1	1.45	1.77	1.97	2.32	2.55	2015-Q1	1.35	1.54	1.70	1.79	
2015-Q2	1.52	1.91	2.17	2.62	2.89	2015-Q2	1.63	1.69	1.86	1.95	
2015-Q3	1.55	1.94	2.22	2.65	2.96	2015-Q3	1.29	1.47	1.65	1.73	
2015-Q4	1.59	1.94	2.19	2.60	2.96	2015-Q4	1.23	1.43	1.53	1.58	
2016-Q1	1.37	1.69	1.92	2.32	2.72	2016-Q1	1.23	1.37	1.43	1.45	Г
2016-Q2	1.24	1.54	1.75	2.15	2.57	2016-Q2	1.48	1.58	1.56	1.53	
2016-Q3	1.13	1.40	1.56	1.91	2.28	2016-Q3	1.35	1.49	1.48	1.47	
2016-Q3	1.13 1.61	1.40 1.93	2.13	2.52	2.20 2.82	2016-Q3	1.55 1.67	1.49 1.80	1.40 1.80	1.47 1.83	
											╞
2017-Q1	1.94	2.25	2.44	2.78	3.04	2017-Q1	1.87	1.92	2.01	2.03	
2017-Q2	1.81	2.07	2.26	2.64	2.90	2017-Q2	1.71	1.78	1.82	1.88	
2017-Q3	1.82	2.06	2.24	2.58	2.82	2017-Q3	1.65	1.70	1.79	1.83	L
017-Q4	2.07	2.25	2.37	2.62	2.82	2017-Q4	1.75	1.81	1.87	1.89	1

Staff/203 Muldoon/2

TIPS Monthly Data

Staff/203 Muldoon/3

RIFLGFCY05_N.A RIFLGFCY07_N.A RIFLGFCY10_N.A RIFLGFCY20_N.A

4.96 5.04 4.64

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UST-05a UST-07a UST-10a UST-20a UST-30a

4.01 4.27 4.29 4.80 4.63 3.66 3.26 3.22 2.78 1.80 2.35 2.54 2.14 1.84

Year

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Staff Accessed , Mar. 8, 2018 at: https://www.federalreserve.gov/datadownloa

RIFLGFCY05

RIFLGFCY07 RIFLGFCY10 RIFLGFCY20

1.82 1.47 0.56 1.07 1.11

1.00 0.86 0.92

H.15 ID

TIPS-10a TIPS-20a TIPS-30a

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2.97 3.43 4.05 4.75 4.43 2.80 2.20 1.93 1.52 0.76 1.17 1.64 1.53 1.33

FRB H.15 Market Yield on U.S. Treasury (UST) Securities at Constant Maturity, Quoted on an Investment Basis in Percent per Year Staff Accessed , Mar.8, 2018 at: http:// TIPS-05m TIPS-07m TIPS-05a TIPS-07a RIFLGFCY07_N.M RIFLGFCY10_N.M RIFLGFCY10_N.M RIFLGFCY07_XII RIFLGFCY10_XII RIFLGFCY20 XII .M .M IST-07m Year H.15 ID H.15 ID TIPS-10 TIPS-20 TIPS-30 Year Year 10 20 10m 10a 20a 30a 10 20 30
 Inductor
 RIFLGFCY20, RIFLGFCY20, RIFLGFCY20

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0.48 0.42 0.42 0.56 0.62 0.41 0.34 0.34 0.13 0.13 -0.32 -0.21 2009-08 2009-09 2009-10 2009-11 2009-12 2010-01 2010-02 2010-03 2010-04 2010-05 2010-06 2010-07 TIPS-30 2010-01 2010-02 2010-03 2010-04 2010-05 2010-06 2010-07 2010-08 2.16 2.15 2.05 1.83 1.77 1.87 1.76 1.66 1.44 1.61 2010-08 2010-00 2010-09 2010-10 2010-11 2010-09 2010-10 2010-11 0.65 0.62 0.62 0.84 0.84 0.29 0.21 0.09 -0.36 -0.39 -0.38 -0.39 -0.38 -0.46 -0.47 -0.65 -0.67 -0.65 -0.67 -0.65 -0.69 -0.57 -0.69 -0.27 -0.92 -0.94 -1.13 -1.13 -1.13 -0.92 -0.94 -0.95 -0.94 -0.95 -0.99 -0.94 -0.97 -0.95 -0.99 -0.94 -0.97 -0.95 -0.99 -0.94 -0.95 -0.99 -0.94 -0.95 -0.99 -0.94 -0.95 -0.99 -0.94 -0.95 -0.99 -0.94 -0.95 -0.99 -0.95 -0.99 -0.95 -0.99 -0.95 -0.99 -0.95 -0.99 -0.95 -0.99 -0.95 -0.99 -0.95 -0.99 -0.92 -0.94 -0.97 -0.92 -0.94 -0.97 -0.94 -0.97 -0.97 -0.92 -0.94 -0.97 -0.97 -0.92 -0.94 -0.97 -0.97 -0.92 -0.94 -0.97 -0.97 -0.92 -0.94 -0.97 -0.97 -0.92 -0.94 -0.97 -0.92 -0.97 -0.92 -0.94 -0.97 -0 2010-12 2011-01 2011-02 2011-03 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0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 0.82 0.71 0.70 2.66 2.72 2.96 2.80 2.84 2.51 2.29 2.28 1.63 1.42 1.63 1.42 1.63 1.43 1.36 1.43 1.37 1.56 1.43 1.38 1.37 1.56 1.43 1.38 1.31 1.31 1.71 1.51 1.31 1.71 1.99 2.15 2.22 1.99 2.15 1.99 4.17 4.28 4.42 4.27 4.28 4.01 3.91 3.95 2.83 2.83 2.83 2.87 2.72 2.70 2.75 2.94 2.82 2.53 2.29 4 2.51 2.21 2.21 2.24 2.49 2.47 0.00 2011-11 2011-12 2012-01 2012-02 2012-03 2012-04 2012-05 2012-06 2012-07 2012-08 2012-08 -0.03 -0.11 -0.21 -0.21 -0.34 -0.50 -0.60 -0.59 -0.71 -0.75 -0.77 -0.76 -0.61 -0.57 -0.59 -0.61 -0.59 -0.65 0.25 0.46 0.55 0.46 0.56 0.43 2011-12 2012-01 2012-02 2012-03 2012-04 2012-05 2012-06 2012-07 2012-08 2012-09 2012-10 2012-11 2012-11 2012-09 2012-10 2012-11 2012-12 2012-12 2013-01 2013-02 2013-03 2013-04 2013-05 2013-06 2013-07 2013-08 0.20 0.19 0.07 0.35 0.98 1.09 1.16 1.22 1.05 2.68 2.78 2.78 2.73 3.07 3.31 3.49 3.53 3.38 2013-01 2013-02 2013-03 2013-04 2013-05 2013-06 2013-07 2013-08 2013-09 2013-10 2013-10

2013-11	-0.38	0.18	0.55	1.20	1.51
2013-12	-0.09	0.47	0.74	1.32	1.61
2014-01	-0.09	0.45	0.63	1.17	1.44
2014-02	-0.26	0.30	0.55	1.12	1.40
2014-03	-0.14	0.37	0.56	1.05	1.33
2014-04	-0.11	0.38	0.54	0.98	1.23
2014-05	-0.34	0.21	0.37	0.82	1.08
2014-06	-0.29	0.23	0.37	0.84	1.11
2014-07	-0.27	0.18	0.28	0.72	0.98
2014-08	-0.21	0.15	0.22	0.64	0.90
2014-09	0.10	0.38	0.46	0.81	1.05
2014-10	0.06	0.32	0.38	0.74	0.96
2014-11	0.14	0.37	0.45	0.77	0.99
2014-12	0.37	0.47	0.51	0.73	0.89
2015-01	0.17	0.24	0.27	0.50	0.66
2015-02	0.11	0.22	0.26	0.52	0.73
2015-03	0.04	0.23	0.28	0.55	0.73
2015-04	-0.26	-0.01	0.08	0.42	0.65
2015-05	-0.10	0.27	0.33	0.70	0.96
2015-06	0.05	0.39	0.50	0.89	1.13
2015-07	0.14	0.42	0.50	0.87	1.11
2015-08	0.31	0.49	0.56	0.87	1.08
2015-09	0.33	0.52	0.65	1.01	1.24
2015-10	0.21	0.39	0.57	0.98	1.22
2015-11	0.40	0.55	0.69	1.03	1.25
2015-12	0.46	0.59	0.73	1.06	1.26
2016-01 2016-02	0.33 0.14	0.49	0.67 0.47	1.05 0.85	1.26 1.09
2016-02	-0.03	0.30	0.47	0.85	0.99
2016-03	-0.03	-0.03	0.34	0.60	0.99
2016-04	-0.22	-0.03	0.19	0.64	0.86
2016-06	-0.27	-0.07	0.17	0.63	0.82
2016-07	-0.32	-0.16	0.04	0.42	0.61
2016-08	-0.17	-0.06	0.09	0.43	0.62
2016-09	-0.17	-0.05	0.12	0.47	0.64
2016-10	-0.26	-0.10	0.10	0.49	0.69
2016-11	-0.07	0.11	0.32	0.69	0.86
2016-12	0.15	0.36	0.56	0.89	1.04
2017-01	0.03	0.27	0.42	0.74	0.92
2017-02	0.01	0.29	0.40	0.73	0.93
2017-03	0.18	0.42	0.49	0.79	0.99
2017-04	0.08	0.28	0.39	0.72	0.91
2017-05	0.09	0.29	0.47	0.80	0.99
2017-06	0.14	0.32	0.46	0.75	0.93
2017-07	0.23	0.42	0.55	0.84	1.01
2017-08	0.16	0.35	0.43	0.74	0.93
2017-09	0.12	0.31	0.37	0.67	0.87
2017-10	0.25	0.42	0.50	0.77	0.94
2017-11	0.30	0.43	0.50	0.72	0.87
2017-12	0.42	0.48	0.50	0.68	0.80

2013-10	1.37	1.55	2.02	3.30	3.00		
2013-11	1.37	2.07	2.72	3.50	3.80		
2013-12	1.58	2.29	2.90	3.63	3.89		
2014-01	1.65	2.29	2.86	3.52	3.77		
2014-02	1.52	2.15	2.71	3.38	3.66		
2014-03	1.64	2.23	2.72	3.35	3.62		
2014-04	1.70	2.27	2.71	3.27	3.52		
2014-05	1.59	2.12	2.56	3.12	3.39		
2014-06	1.68	2.19	2.60	3.15	3.42		
2014-07	1.70	2.17	2.54	3.07	3.33		
2014-08	1.63	2.08	2.42	2.94	3.20		
2014-09	1.77	2.22	2.53	3.01	3.26		
2014-10	1.55	1.98	2.30	2.77	3.04		
2014-11	1.62	2.03	2.33	2.76	3.04		
2014-12	1.64	1.98	2.21	2.55	2.83		
2015-01	1.37	1.67	1.88	2.20	2.46		
2015-02	1.47	1.79	1.98	2.34	2.57		
2015-03	1.52	1.84	2.04	2.41	2.63		
2015-04	1.35	1.69	1.94	2.33	2.59		
2015-05	1.54	1.93	2.20	2.69	2.96		
2015-06	1.68	2.10	2.36	2.85	3.11		
2015-07	1.63	2.04	2.32	2.77	3.07		
2015-08	1.54	1.91	2.17	2.55	2.86		
2015-09	1.49	1.88	2.17	2.62	2.95		
2015-10	1.39	1.76	2.07	2.50	2.89		
2015-11	1.67	2.02	2.26	2.69	3.03		
2015-12	1.70	2.04	2.24	2.61	2.97		
2016-01	1.52	1.85	2.09	2.49	2.86		
2016-02	1.22	1.53	1.78	2.20	2.62		
2016-03	1.38	1.68	1.89	2.28	2.68		
2016-04	1.26	1.57	1.81	2.21	2.62		
2016-05	1.30	1.60	1.81	2.22	2.63		
2016-06	1.17	1.44	1.64	2.02	2.45		
2016-07	1.07	1.33	1.50	1.82	2.23		
2016-08	1.13	1.40	1.56	1.89	2.26		
2016-09	1.18	1.46	1.63	2.02	2.35		
2016-10	1.27	1.56	1.76	2.17	2.50		
2016-11	1.60	1.93	2.14	2.54	2.86		
2016-12	1.96	2.29	2.49	2.84	3.11		
2017-01	1.92	2.23	2.43	2.75	3.02		
2017-02	1.90	2.22	2.42	2.76	3.03		
2017-03	2.01	2.30	2.48	2.83	3.08		
2017-04	1.82	2.10	2.30	2.67	2.94		
2017-05	1.84	2.11	2.30	2.70	2.96		
2017-06	1.77	2.01	2.19	2.54	2.80		
2017-07	1.87	2.13	2.32	2.65	2.88		
2017-08	1.78	2.03	2.21	2.55	2.80		
2017-09	1.80	2.03	2.20	2.53	2.78		
2017-10	1.98	2.20	2.36	2.65	2.88		
2017-11	2.05	2.23	2.35	2.60	2.80	NWN	UG 344
2017-12	2.18	2.32	2.40	2.60	2.77		

TIPS Inflation Expectations

2013-09 2013-10

Historical GDP Growth

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	174 GRC	D		- the second	•					al GDP Growth	
		Bureau of Eco Current-Dollar and "Re					Accessed h 6, 2018		Data Reco	mpiled by BEA on Feb.	<mark>28, 2018</mark>
http://www	Annual v.bea.gov/national	/index.htm	(Sea	Quarterly sonally adjusted	annual rates)		1980 1	through 20)17 Q4		
1110	GDP in billions	1	(364	GDP in	GDP in billions		1000 1	in ough ze	///		
Yr	of current dollars	of chained 2009 dollars	Quarter	billions of current dollars	of chained 2009 dollars	Qtr#	Average	2.67%	Real	OLS	Regression
1929	104.6	1,056.6	1947Q1	243.1	1,934.5	1	1	8.783381	1980	Annualiz	ed Real LN GPD
1930 1931	92.2 77.4	966.7 904.8	1947Q2 1947Q3	246.3 250.1	1,932.3 1.930.3	2 3	2 3	8.762896 8.761378			2.76%
1932	59.5	788.2	1947Q4	260.3	1,960.7	4	4	8.779742		SUMMARY OUTPUT	
1933 1934	57.2 66.8	778.3 862.2	1948Q1 1948Q2	266.2 272.9	1,989.5 2,021.9	5 6	5 6	8.800219 8.792899	1981	Regression Si	tatistics
1935 1936	74.3 84.9	939.0 1,060.5	1948Q3 1948Q4	279.5 280.7	2,033.2 2,035.3	7 8	7 8	8.804310 8.792565		Multiple R R Square	0.987298453 0.974758234
1937	93.0	1,114.6	1949Q1	275.4	2,007.5	9	9	8.775704	1982	Adjusted R Square	0.974589956
1938 1939	87.4 93.5	1,077.7 1,163.6	1949Q2 1949Q3	271.7 273.3	2,000.8 2,022.8	10 11	10 11	8.781125 8.777525		Standard Error Observations	0.048462262 152
1940 1941	102.9 129.4	1,266.1 1,490.3	1949Q4 1950Q1	271.0 281.2	2,004.7 2,084.6	12 13	12 13	8.778495 8.791516	1983	ANOVA	
1942	166.0	1,771.8	1950Q2	290.7	2,147.6	14	14	8.814078			df
1943 1944	203.1 224.6	2,073.7 2,239.4	1950Q3 1950Q4	308.5 320.3	2,230.4 2,273.4	15 16	15 16	8.833463 8.853880		Regression Residual	1 150
1945 1946	228.2 227.8	2,217.8 1,960.9	1951Q1 1951Q2	336.4 344.5	2,304.5 2,344.5	17 18	17 18	8.873552 8.890961	1984	Total	151
1947	249.9	1,939.4	1951Q3	351.8	2,392.8	19	19 20	8.900753		Intercent	Coefficients
1948 1949	274.8 272.8	2,020.0 2,008.9	1951Q4 1952Q1	356.6 360.2	2,398.1 2,423.5	20 21	21	8.908695 8.918583	1985	Intercept X Variable 1	8.795133966 0.006818244
1950 1951	300.2 347.3	2,184.0 2,360.0	1952Q2 1952Q3	361.4 368.1	2,428.5 2,446.1	22 23	22 23	8.927699 8.943140			_
1952	367.7	2,456.1	1952Q4	381.2	2,526.4	24	24 25	8.950611	4090		GD
1953 1954	389.7 391.1	2,571.4 2,556.9	1953Q1 1953Q2	388.5 392.3	2,573.4 2,593.5	25 26	26	8.959838 8.964414	1986		BE
1955 1956	426.2 450.1	2,739.0 2,797.4	1953Q3 1953Q4	391.7 386.5	2,578.9 2.539.8	27 28	27 28	8.974441 8.979606			
1957	474.9	2,856.3	1954Q1	385.9	2,528.0	29	29	8.986572	1987		
1958 1959	482.0 522.5	2,835.3 3,031.0	1954Q2 1954Q3	386.7 391.6	2,530.7 2,559.4	30 31	30 31	8.997729 9.006754			
1960 1961	543.3 563.3	3,108.7 3,188.1	1954Q4 1955Q1	400.3 413.8	2,609.3 2,683.8	32 33	32 33	9.023131 9.028735	1988		
1962	605.1	3,383.1	1955Q2	422.2	2,727.5	34	34	9.041863	1900		+
1963 1964	638.6 685.8	3,530.4 3,734.0	1955Q3 1955Q4	430.9 437.8	2,764.1 2,780.8	35 36	35 36	9.047621 9.060784			United S
1965	743.7	3,976.7	1956Q1	440.5	2,770.0	37	37	9.070814	1989		Cens
1966 1967	815.0 861.7	4,238.9 4,355.2	1956Q2 1956Q3	446.8 452.0	2,792.9 2,790.6	38 39	38 39	9.078647 9.086080			www.bea.gov
1968 1969	942.5 1,019.9	4,569.0 4,712.5	1956Q4 1957Q1	461.3 470.6	2,836.2 2,854.5	40 41	40 41	9.088195 9.099085	1990		
1970	1,075.9	4,722.0	1957Q2	472.8	2,848.2	42	42	9.102944			Note J
1971 1972	1,167.8 1,282.4	4,877.6 5,134.3	1957Q3 1957Q4	480.3 475.7	2,875.9 2,846.4	43 44	43 44	9.103189 9.094638			В
1973 1974	1,428.5 1,548.8	5,424.1 5,396.0	1958Q1 1958Q2	468.4 472.8	2,772.7 2,790.9	45 46	45 46	9.089934 9.097664	1991		а
1975	1,688.9	5,385.4	1958Q3	486.7	2,855.5	40	47	9.102454			ra
1976 1977	1,877.6 2,086.0	5,675.4 5,937.0	1958Q4 1959Q1	500.4 511.1	2,922.3	48 49	48 49	9.106800 9.118554	1992		F
1978	2,356.6	6,267.2	1959Q2	524.2	3,049.0	50	50	9.129510			(
1979 1980	2,632.1 2,862.5	6,466.2 6,450.4	1959Q3 1959Q4	525.2 529.3	3,043.1 3,055.1	51 52	51 52	9.139188 9.149156			(
1981 1982	3,211.0 3,345.0	6,617.7 6,491.3	1960Q1 1960Q2	543.3 542.7	3,123.2 3,111.3	53 54	53 54	9.151026 9.156950	1993		т
1983	3,638.1	6,792.0	1960Q3	546.0	3,119.1	55	55	9.161812			т
1984 1985	4,040.7 4,346.7	7,285.0 7,593.8	1960Q4 1961Q1	541.1 545.9	3,081.3 3,102.3	56 57	56 57	9.175076 9.184838	1994		
1986 1987	4,590.2 4,870.2	7,860.5 8,132.6	1961Q2 1961Q3	557.4 568.2	3,159.9 3,212.6	58 59	58 59	9.198409 9.204292			
1988	5,252.6	8,474.5	1961Q4	581.6	3,277.7	60	60	9.215577			
1989 1990	5,657.7 5,979.6	8,786.4 8,955.0	1962Q1 1962Q2	595.2 602.6	3,336.8 3,372.7	61 62	61 62	9.218993 9.222476	1995		
1991 1992	6,174.0 6,539.3	8,948.4 9,266.6	1962Q3 1962Q4	609.6 613.1	3,404.8 3,418.0	63 64	63 64	9.231005 9.238072			
1993	6,878.7	9,521.0	1963Q1	622.7	3,456.1	65	65	9.244616	1996		
1994 1995	7,308.8 7,664.1	9,905.4 10,174.8	1963Q2 1963Q3	631.8 645.0	3,501.1 3,569.5	66 67	66 67	9.261927 9.271134			
1996	8,100.2	10,561.0	1963Q4	654.8	3,595.0	68	68	9.281647	4007		
1997 1998	8,608.5 9,089.2	11,034.9 11,525.9	1964Q1 1964Q2	671.1 680.8	3,672.7 3,716.4	69 70	69 70	9.289235 9.304213	1997		
1999 2000	9,660.6 10,284.8	12,065.9 12,559.7	1964Q3 1964Q4	692.8 698.4	3,766.9 3,780.2	71 72	71 72	9.316860 9.324588			
2001	10,621.8	12,682.2	1965Q1	719.2	3,873.5	73	73	9.334432	1998		
2002 2003	10,977.5 11,510.7	12,908.8 13,271.1	1965Q2 1965Q3	732.4 750.2	3,926.4 4,006.2	74 75	74 75	9.344084 9.357087			
2004 2005	12,274.9 13,093.7	13,773.5 14,234.2	1965Q4 1966Q1	773.1 797.3	4,100.6 4,201.9	76 77	76 77	9.373369 9.381323	1999		
2006	13,855.9	14,613.8	1966Q2	807.2	4,219.1	78	78	9.389532	. 338		
2007 2008	14,477.6 14,718.6	14,873.7 14,830.4	1966Q3 1966Q4	820.8 834.9	4,249.2 4,285.6	79 80	79 80	9.402043 9.419247			
2009	14,418.7	14,418.7	1967Q1	846.0	4,324.9	81	81 82	9.422148	2000		
2010 2011	14,964.4 15,517.9	14,783.8 15,020.6	1967Q2 1967Q3	851.1 866.6	4,328.7 4,366.1	82 83	83	9.440857 9.442063			
2012 2013	16,155.3 16,691.5	15,354.6 15,612.2	1967Q4 1968Q1	883.2 911.1	4,401.2 4,490.6	84 85	84 85	9.447726 9.444883	2001		
2014	17,427.6	16,013.3	1968Q2	936.3	4,566.4	86	86	9.450168	2001		
2015 2016	18,120.7 18,624.5	16,471.5 16,716.2	1968Q3 1968Q4	952.3 970.1	4,599.3 4,619.8	87 88	87 88	9.447000 9.449775			
2017	19,386.2	17,092.5	1969Q1 1969Q2	995.4 1,011.4	4,691.6 4,706.7	89 90	89 90	9.458941 9.464440	2002		
			1969Q3	1,032.0	4,736.1	91	91	9.469299			
			1969Q4 1970Q1	1,040.7 1,053.5	4,715.5 4,707.1	92 93	92 93	9.469932 9.475102	2003		
			1970Q2	1,070.1	4,715.4	94	94	9.484337			
			1970Q3 1970Q4	1,088.5 1,091.5	4,757.2 4,708.3	95 96	95 96	9.500948 9.512569			
			1971Q1 1971Q2	1,137.8 1,159.4	4,834.3 4,861.9	97 98	97 98	9.518303 9.525604	2004		
			1971Q3	1,180.3	4,900.0	99	99	9.534653			
			1971Q4 1972Q1	1,193.6 1,233.8	4,914.3 5,002.4	100 101	100 101	9.543263 9.553866	2005		
			1972Q2 1972Q3	1,270.1 1,293.8	5,118.3 5,165.4	102 103	102 103	9.559073 9.567441			
			1972Q4	1,332.0	5,251.2	104	104	9.573135			
			1973Q1 1973Q2	1,380.7 1,417.6	5,380.5 5,441.5	105 106	105 106	9.585078 9.588064	2006		
			1973Q3	1,436.8	5,411.9	107	107	9.588955			
			1973Q4 1974Q1	1,479.1 1,494.7	5,462.4 5,417.0	108 109	108 109	9.596752 9.597370	2007		
			1974Q2 1974Q3	1,534.2 1,563.4	5,431.3 5,378.7	110 111	110 111	9.604994 9.611697			
				.,500.4	5,0.0.1	1		2.0.1007			

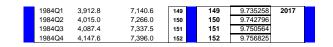
OLS	Regressior	ı						
Annualiz	ed Real LN GP	DQ						
	2.76%							
SUMMARY OUTPUT								
Regression Si	atistics							
Multiple R	0.987298453							
R Square	0.974758234							
Adjusted R Square	0.974589956							
Standard Error	0.048462262							
Observations	152							
ANOVA								
	df	SS	MS	F	Significance F			
Regression	<u>u</u> , 1	13.60428747	13.60428747	5792.532028	9.4979E-122			
Residual	150	0.352288621	0.002348591					
Total	151	13.95657609						
	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept X Variable 1	8.795133966 0.006818244	0.007900568 8.95856E-05	1113.228024 76.10868563	1.0678E-295 9.4979E-122	8.779523191 0.006641231	8.810744741 0.006995257	8.779523191 0.006641231	8.810744741 0.006995257
	a	DP is an array nd income dat EA directly and government States- US Bureau	a collected b through oth	у				
			tables back to Artistic Works Research and stments that De	9 1929 in to ord 8 1 Development epreciate Over	ler to count:			

From an Economy based on (Industry and Manufacturing) to one based on (Knowledge and Information)

This comprehensive revision did not cause a large percentage jump. The relative difference of actual amounts over time changed little.

	9.604994	110	110	5,431.3	1,534.2	1974Q2
	9.611697	111	111	5,378.7	1,563.4	1974Q3
	9.615259	112	112	5,357.2	1,603.0	1974Q4
2008	9.608412	113	113	5,292.4	1,619.6	1975Q1
	9.613362	114	114	5,333.2	1,656.4	1975Q2
	9.608553	115	115	5,421.4	1,713.8	1975Q3
	9.587200	116	116	5,494.4	1,765.9	1975Q4
2009	9.573246	117	117	5,618.5	1,824.5	1976Q1
	9.571895	118	118	5,661.0	1,856.9	1976Q2
	9.575157	119	119	5,689.8	1,890.5	1976Q3
	9.584789	120	120	5,732.5	1,938.4	1976Q4
2010	9.589106	121	121	5,799.2	1,992.5	1977Q1
	9.598720	122	122	5,913.0	2,060.2	1977Q2
	9.605452	123	123	6,017.6	2,122.4	1977Q3
	9.611731	124	124	6,018.2	2,168.7	1977Q4
2011	9.607861	125	125	6,039.2	2,208.7	1978Q1
	9.615112	126	126	6,274.0	2,336.6	1978Q2
	9.617211	127	127	6,335.3	2,398.9	1978Q3
	9.628412	128	128	6,420.3	2,482.2	1978Q4
2012	9.635020	129	129	6,433.0	2,531.6	1979Q1
	9.639678	130	130	6,440.8	2,595.9	1979Q2
	9.640875	131	131	6,487.1	2,670.4	1979Q3
	9.641103	132	132	6,503.9	2,730.7	1979Q4
2013	9.648073	133	133	6,524.9	2,796.5	1980Q1
	9.649988	134	134	6,392.6	2,799.9	1980Q2
	9.657670	135	135	6,382.9	2,860.0	1980Q3
	9.667379	136	136	6,501.2	2,993.5	1980Q4
2014	9.665078	137	137	6,635.7	3,131.8	1981Q1
	9.676323	138	138	6,587.3	3,167.3	1981Q2
	9.689025	139	139	6,662.9	3,261.2	1981Q3
	9.694013	140	140	6,585.1	3,283.5	1981Q4
2015	9.701983	141	141	6,475.0	3,273.8	1982Q1
	9.708743	142	142	6,510.2	3,331.3	1982Q2
	9.712787	143	143	6,486.8	3,367.1	1982Q3
	9.713996	144	144	6,493.1	3,407.8	1982Q4
2016	9.715446	145	145	6,578.2	3,480.3	1983Q1
	9.720976	146	146	6,728.3	3,583.8	1983Q2
	9.727830	147	147	6,860.0	3,692.3	1983Q3
	9.732189	148	148	7,001.5	3,796.1	1983Q4

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1985Q1	4,237.0	7,469.5	153	
1985Q2	4,302.3	7,537.9	154	
1985Q3 1985Q4	4,394.6 4,453.1	7,655.2 7,712.6	155 156	
1985Q4 1986Q1	4,453.1	7,784.1	156	
1986Q2	4,555.2	7,819.8	158	
1986Q3 1986Q4	4,619.6 4,669.4	7,898.6 7,939.5	159 160	
1987Q1	4,736.2	7,995.0	161	
1987Q2	4,821.5	8,084.7	162	
1987Q3 1987Q4	4,900.5 5,022.7	8,158.0 8,292.7	163 164	
1988Q1	5,090.6	8,339.3	165	
1988Q2	5,207.7	8,449.5	166	
1988Q3 1988Q4	5,299.5 5,412.7	8,498.3 8,610.9	167 168	
1989Q1	5,527.4	8,697.7	169	
1989Q2	5,628.4	8,766.1	170	
1989Q3 1989Q4	5,711.6 5,763.4	8,831.5 8,850.2	171 172	
1990Q1	5,890.8	8,947.1	173	
1990Q2	5,974.7	8,981.7	174	
1990Q3 1990Q4	6,029.5 6,023.3	8,983.9 8,907.4	175 176	
1991Q1	6,054.9	8,865.6	177	
1991Q2	6,143.6	8,934.4	178	
1991Q3 1991Q4	6,218.4 6,279.3	8,977.3 9,016.4	179 180	
1992Q1	6,380.8	9,123.0	181	
1992Q2	6,492.3	9,223.5	182	
1992Q3 1992Q4	6,586.5 6,697.6	9,313.2 9,406.5	183 184	
1993Q1	6,748.2	9,424.1	185	
1993Q2	6,829.6	9,480.1	186	
1993Q3 1993Q4	6,904.2 7,032.8	9,526.3 9,653.5	187 188	
1993Q4 1994Q1	7,136.3	9,748.2	189	
1994Q2	7,269.8	9,881.4	190	
1994Q3 1994Q4	7,352.3 7,476.7	9,939.7 10,052.5	191 192	
1994Q4 1995Q1	7,545.3	10,086.9	192	
1995Q2	7,604.9	10,122.1	194	
1995Q3 1995Q4	7,706.5 7,799.5	10,208.8 10,281.2	195 196	
1995Q4 1996Q1	7,893.1	10,348.7	196	
1996Q2	8,061.5	10,529.4	198	
1996Q3 1996Q4	8,159.0 8,287.1	10,626.8 10,739.1	199 200	
1996Q4 1997Q1	8,287.1 8,402.1	10,739.1	200 201	
1997Q2	8,551.9	10,984.2	202	
1997Q3 1997Q4	8,691.8 8,788.3	11,124.0 11,210.3	203 204	
1997Q4 1998Q1	8,889.7	11,321.2	204	
1998Q2	8,994.7	11,431.0	206	
1998Q3	9,146.5	11,580.6	207	
1998Q4 1999Q1	9,325.7 9,447.1	11,770.7 11,864.7	208 209	
1999Q2	9,557.0	11,962.5	210	
1999Q3	9,712.3	12,113.1	211	
1999Q4 2000Q1	9,926.1 10,031.0	12,323.3 12,359.1	212 213	
2000Q1 2000Q2	10,278.3	12,592.5	213	
2000Q3	10,357.4	12,607.7	215	
2000Q4 2001Q1	10,472.3 10,508.1	12,679.3 12,643.3	216 217	
2001Q1 2001Q2	10,508.1 10,638.4	12,643.3	217 218	
2001Q3	10,639.5	12,670.1	219	
2001Q4 2002Q1	10,701.3 10,834.4	12,705.3 12,822.3	220 221	
2002Q1 2002Q2	10,834.4 10,934.8	12,822.3	221 222	
2002Q3	11,037.1	12,955.8	223	
2002Q4	11,103.8	12,964.0	224	
2003Q1 2003Q2	11,230.1 11,370.7	13,031.2 13,152.1	225 226	
2003Q3	11,625.1	13,372.4	227	
2003Q4	11,816.8	13,528.7	228	
2004Q1 2004Q2	11,988.4 12,181.4	13,606.5 13,706.2	229 230	
2004Q2 2004Q3	12,367.7	13,830.8	230	
2004Q4	12,562.2	13,950.4	232	
2005Q1 2005Q2	12,813.7 12,974.1	14,099.1	233 234	
2005Q2 2005Q3	12,974.1 13,205.4	14,172.7 14,291.8	234 235	
2005Q4	13,381.6	14,373.4	236	
2006Q1 2006Q2	13,648.9 13,799.8	14,546.1 14,589.6	237 238	
2006Q2 2006Q3	13,908.5	14,602.6	238	
2006Q4	14,066.4	14,716.9	240	
2007Q1 2007Q2	14,233.2 14,422.3	14,726.0 14,838.7	241 242	
2007Q2 2007Q3	14,422.3 14,569.7	14,838.7 14,938.5	242 243	
2007Q4	14,685.3	14,991.8	244	
2008Q1 2008Q2	14,668.4 14,813.0	14,889.5 14,963.4	245 246	
2008Q2 2008Q3	14,813.0 14,843.0	14,963.4 14,891.6	246 247	
2008Q4	14,549.9	14,577.0	248	
2009Q1 2009Q2	14,383.9 14,340.4	14,375.0 14,355.6	249 250	
2009Q2 2009Q3	14,340.4 14,384.1	14,355.6	250 251	
2009Q4	14,566.5	14,541.9	252	
2010Q1 2010Q2	14,681.1 14,888.6	14,604.8 14,745.9	253 254	
2010Q2 2010Q3	14,888.6	14,745.9	254 255	
2010Q4	15,230.2	14,939.0	256	
2011Q1 2011Q2	15,238.4 15,460.9	14,881.3 14,989.6	257 258	
2011Q3	15,587.1	15,021.1	258 259	
2011Q4	15,785.3	15,190.3	260	
2012Q1 2012Q2	15,973.9 16,121.9	15,291.0 15,362.4	261 262	
2012Q3	16,227.9	15,380.8	263	
2012Q4	16,297.3	15,384.3	264	
2013Q1 2013Q2	16,475.4 16,541.4	15,491.9 15,521.6	265 266	
2013Q3	16,749.3	15,641.3	260	
2013Q4	16,999.9	15,793.9	268	
2014Q1 2014Q2	17,031.3 17,320.9	15,757.6 15,935.8	269 270	
2014Q2 2014Q3	17,320.9	16,139.5	270 271	
2014Q4	17,735.9	16,220.2	272	
2015Q1 2015Q2	17,874.7	16,350.0 16,460.9	273 274	
2015Q2 2015Q3	18,093.2 18,227.7	16,460.9 16,527.6	274 275	
2015Q4	18,287.2	16,547.6	276	
2016Q1 2016Q2	18,325.2	16,571.6 16,663.5	276	
2016Q2 2016Q3	18,538.0 18,729.1	16,663.5 16,778.1	276 276	
2016Q4	18,905.5	16,851.4	277	
2017Q1 2017Q2	19,057.7 19,250.0	16,903.2	278	
2017Q2 2017Q3	19,250.0 19,500.6	17,031.1 17,163.9	279 280	
2017Q4	19,736.5	17,271.7	281	

Date	Supplier	Test	Description	Total	
1/13/2016	Citi Cards	115.16	Maintenance	\$115.16	
1/25/2016	US Bank	33.45	Fuel	\$33.45	
2/19/2016	DMV	86.00	Registration	\$86.00	Ck #20
3/11/2016	AAA	51.00	Semi Annual	\$51.00	
3/22/2016	US Bank	43.17	Fuel	\$43.17	
4/11/2016	Cunningham Consulting,	231.12	Mileage	\$231.12	
5/2/2016	Weston Dealership	79.59	Buick	\$79.59	crea
5/10/2016	US Bank	31.73	Fuel	<mark>\$31.73</mark>	
5/23/2016	US Bank	22.05	Fuel	\$22.05	
5/24/2016	WHO, Ltd	66.13	Mileage	\$0.00	
6/29/2016	Weston Dealership	944.55	Buick Repair	\$944.55	crec
7/5/2016	Cunningham Consulting,	170.32	Mileage	\$170.32	
7/18/2016	WHO, Ltd	132.83	Mileage	\$132.83	
8/1/2016	US Bank	22.13	Maintenance	\$22.13	
8/14/2016	WHO Ltd	89.00	minus over	\$65.59	h
8/18/2016	WHO, Ltd	64.98	Mileage	\$64.98	
8/22/2016	US Bank	80.61	Fuel &	\$80.61	
9/19/2016	WHO, Ltd	64.98	Mileage	\$64.98	
9/23/2016	Cunningham Consulting,	96.12	Mileage	\$96.12	
10/18/2016	Citi Cards	30.70	Maintenance	\$30.70	
10/23/2016	WHO, Ltd	129.50	Mileage	\$129.50	
10/25/2016	Nordstrom Visa	24.87	Maintenance	\$24.87	
11/21/2016	WHO, Ltd	64.98	Mileage	\$64.98	
12/30/2016	Weston Dealership	67.15	Buick Repair	\$67.15	
				\$0.00	
				\$0.00	
TOTAL	·	\$2,742.12		\$2,652.58	

Check #		
1038		
1040		
)33 Charlomont Hill Acct-written off this		
1078		
1082		
1092		
lit cd approval cd 07699P - Ck # 1065		
1055		
1062		

1064 - Moved to Capital Plant			
lit cd approval cd 950020 - Ck # 1108			
1104			
1110 Moved from Repairs			
1116			
nvoice #106 - net mileage expense			
1119 - Moved from Repairs			
1124			
1130			
1134			
1141			
1143 Moved from Repairs			
1145			
1159 - Moved from Repairs			
credit cd approval cd 63576Z			

Use of Buick Based on Mileage

33.45	US Bank	
43.17	US Bank	
31.73	US Bank	
22.05	US Bank	
80.61	US Bank	
211.01	Total Gas	Receipts
\$ 84.40	gallons use	ed @ 2.50 per gallon
1,350	Mileage ba	ised on 16 mpg
\$ 736.00	Governme	ent Mileage Reimbursement

224.42	Curryingham Consulting
231.12	Cunningham Consulting
170.32	Cunningham Consulting
132.83	WHO Ltd
22.13	WHO Ltd
65.59	WHO Ltd
64.98	WHO Ltd
64.98	WHO Ltd
96.12	Cunningham Consulting
129.5	WHO Ltd
64.98	WHO Ltd
1042.55	All contractor mileage

	l.
736 mileage	
1043 contractor	
1779 total	
	I

Company	2652
Staff	1779
Difference	873